

From:

Allen Weisselberg

Sent:

Wednesday, September 11, 2019 7:55 AM

To:

Patrick Birney

Subject:

FW:

More info on the house purchase in PB.



Allen Weisselberg
Executive Vice-President/Chief Financial Officer
725 Fifth Avenue | New York, NY | 10022

p. 212.715.7224 | f. 212.832.5396

weisselberg@trumporg.com | trump.com

From: Allen Weisselberg [mailto:allen.weisselberg@gmail.com]

Sent: Wednesday, September 11, 2019 7:11 AM

To: Allen Weisselberg < weisselberg@trumporg.com>

Subject:





By RICHARD MORGAN

Even investors are licking their chops over Popeyes' chicken sandwich.

A Wall Street researcher raised his outlook for Popeyes third-quarter sales after determining that the fried chicken seller doubled its foot traffic last month — thanks to the now sold-out offering.

KeyBanc analyst Eric Gonzalez said Popeyes' much-hyped chicken sandwich accounted for 30 percent of the fast-food chain's sales during its limited run last month.

Just one week into the sandwich's Aug 12 launch, Popeyes started selling abou 1,000 units daily at each of its 2,500 do mestic stores, Gonzalez wrote in a Sept. report.

ne analyst lifte

From:

Allen Weisselberg

Sent:

Tuesday, September 10, 2019 4:29 PM

To:

Patrick Birney

Subject:

FW:

For the SOFC.



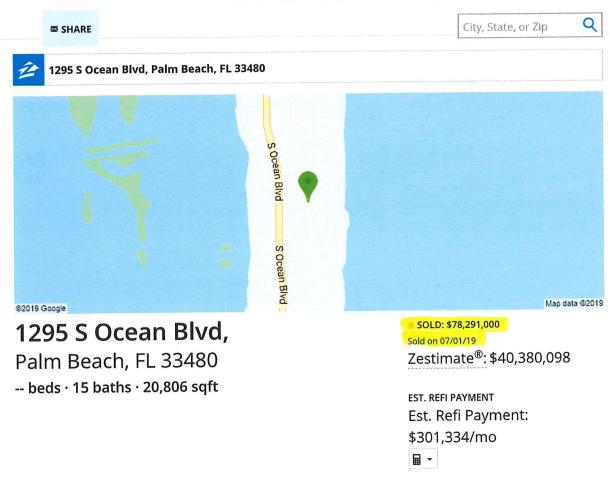
Allen Weisselberg
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From: Allen Weisselberg [mailto:allen.weisselberg@gmail.com]

Sent: Tuesday, September 10, 2019 4:20 PM

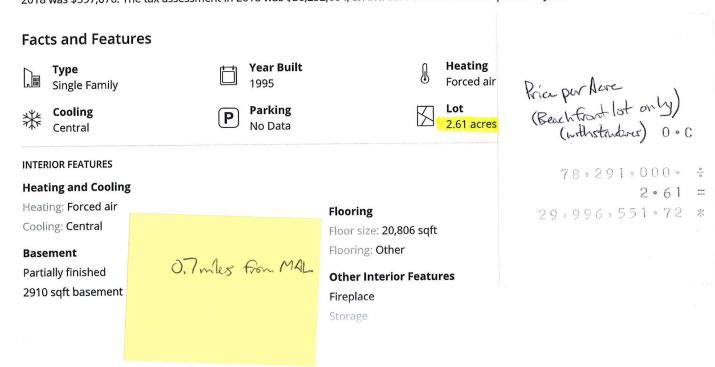
To: Allen Weisselberg < weisselberg@trumporg.com>

Subject:



1295 S Ocean Blvd, Palm Beach, FL is a single family home that contains 20,806 sq ft and was built in 1995. It contains 15 bathrooms. This home last sold for \$78,291,000 in July 2019.

The Zestimate for this house is \$40,380,098, which has decreased by \$3,149,533 in the last 30 days. The Rent Zestimate for this home is \$30,000/mo, which has decreased by \$7,500/mo in the last 30 days. The property tax in 2018 was \$597,076. The tax assessment in 2018 was \$36,252,684, an increase of 2.1% over the previous year.



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Palm Beach Daily News

Kramer estate on Billionaires Row in Palm Beach for sale at \$135 million

By Darrell Hofheinz

Posted Oct 22, 2018 at 3:58 PM Updated Oct 22, 2018 at 5:41 PM

The ocean-to-lake estate of investment-bank heiress and Broadway producer Terry Allen Kramer is for sale at \$135 million in Palm Beach, real estate sources confirm.

Kramer's estate encompasses nearly 5 acres, a half-mile south of Mar-a-Lago, President Donald Trump's winter White House, on the section of the coastal road nicknamed Billionaires Row.

With 37,516 square feet and 13 bedrooms, Kramer's Italian-style house faces the water at 1295 S. Ocean Blvd. The oceanfront lot measures more than 2.61 acres and has about 206 feet of beachfront, property records show. The property includes a non-addressed vacant lakeside parcel, which adds another 2.11 acres, west of the coastal road, property records show.

The property is not listed in the Palm Beach Board of Realtors Multiple Listing Serv Journal on Monday reported the house, known as La Follia, is for sale.

Douglas Elliman Real Estate is representing the property. The listing agents on the Gary Pohrer, Ashley McIntosh, Cara Coniglio McClure, Lisa Wilkinson and Adam

Designed by Palm Beach architect Jeffery Smith of Smith Architectural Group, the l in 1993 by Kramer and her late husband, Irwin Kramer, who died in 1999. Irwin K director of Allen & Co., the private New York investment bank founded by his wife 0.02

The layout includes a foyer with a 25-foot ceiling, a five-car garage, a boat dock, a f home theater, according to published reports. The kitchen has walk-in refrigerator also a 4,500-square-foot master suite.

The estate is next door to the 17-acre property owned by Chicago hedge-fund manager Ken Griffin. Last summer, construction crews cleared Griffin's property of much of its vegetation, exposing the north side of the Kramer house to the street for the first time in many years.

Griffin has since pulled the plug on the house he was approved to build on his land and is reportedly regrouping with another architect.

Last year, the Kramer estate ranked No. 9 on the Daily News' annual list of Palm Beach estates with the highest property taxes. The two properties were assigned a total market value of \$64.71 million in the 2017 tax rolls and assessed a total tax of \$829,083.

For the new tax year, the property has been assigned a preliminary estimated total market value of \$67.47 million.

Acreage

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4 . 72 *

The property would be the most expensive Palm Beach listing by far if it were being marketed through the local MLS. The priciest MLS listing is \$61.5 million for another Billionaires Row estate at 1744 S. Ocean Blvd., listed for sale by Linda A. Gary Real Estate.

But another estate nearby, at 1341 S. Ocean Blvd., is being marketed out of the MLS at \$105 million by Brown Harris Stevens.

Kramer has helped produce a number of Broadway shows, including the 2017 revival of "Hello, Dolly" starring Bette Midler and, in 2015, "Finding Neverland" and "On Your Feet."

1,660 views | Jul 3, 2019, 01:39pm

Former Broadway Producer Terry Allen Kramer's Estate Sells For Record-Breaking \$105 Million In Palm Beach



Amy Dobson Senior Contributor ©
Real Estate

I cover nearly every aspect of the real estate market.



La Follia from above DOUGLAS ELLIMAN

1295 S. Ocean

There has already been one sale topping \$100 million in California this week and now there's another one to report on the other side of the country. La Follia, a 37,500-square-foot building on Palm Beach's Intracoastal Waterway just closed for a \$105 million, according to property deeds cited by *The Palm Beach Post*. However the amomoney that changed hands is said to be closer to \$110 million once commiss are accounted for. The home was owned by Terry Allen Kramer, award winn producer and heir to Charles Allen Jr. who founded the investment firm Alle died last May at the age of 85 and the home went on the market for \$135 mil

We've updated our Privacy Statement to make it easier to na understand.

her estate. She and her late husband, Irwin Kramer, oversaw the build of the

Click here to learn more.

for validation purposes

we are excluding the

pure vacant land (24d

poved) that indudes

2 Haves because

no structures

1295 S. Ocean Pria per Acre

 $0 \circ C$

105,000,000 · ÷ 4.72 = 22,245,762.71 *

https://www.forbes.com/sites/amydobson/2019/07/03/former-broadway-producer-terry-allen-kramers-estate-sells-for-record-breaking-105m-in-palm-be...

MAL vs. L a Follia Comparison

	MAL	1295 S. Ocean Blvd
Grand Ballroom	Yes	No
Beach Cabanas	Yes - 5	Yes - 1
Total Square Footage	124,000	37,500
Lot (Acres)	19	5
# of Individual buildings	13	1
# of bedrooms in main house	19	13
Square Footage in main house	79,000	37,500
Spa	Yes	No
Fitness center	Yes	Yes
Wine cellar	Yes	Yes
Cinema	No	Yes
Garage	4 - car	5 - car
Pools	2	1
Clay Tennis Courts	Yes - 5	No
Dock	No	Yes
Beach front width (feet)	355	210
Intracoastal front width (feet)	620	195
2018 taxable value	\$25,400,000	\$36,202,684

Reasons MAL should have a higher per acre

than La Follia:

1) Great Balloon

3) Spa

3) Sclay tennis courts

4) Beach Front width

5) Intracoastal Front width

From:

Ed Raymundo < ERaymundo@maralagoclub.com>

Sent:

Tuesday, July 02, 2019 1:23 PM

To:

Patrick Birney

Cc:

Shawn McCabe

Subject:

FW: La Follia

Attachments:

MAL v La Follia Comparison.xlsx

Comparison is attached.



Ed Raymundo
Director of Finance
Trump Florida Properties | The Mar-a-Lago Club
Trump International Golf Club
1100 S. Ocean Boulevard | Palm Beach, FL | 33480
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eraymundo@maralagoclub.com

Begin forwarded message:

From: Patrick Birney pbirney@trumporg.com>

Date: June 21, 2019 at 11:03:15 AM EDT

To: Shawn McCabe < smccabe@maralagoclub.com >

Subject: RE: La Follia

Next couple of weeks.

T R U M P THE TRUMP ORGANIZATION

Patrick J. Birney
Assistant Vice President, Financial Operations
725 Fifth Avenue | New York, NY | 10022
p. 212.836.3216 | f. 212.832.5396
pbirney@trumporg.com | trump.com

From: Shawn McCabe [mailto:smccabe@maralagoclub.com]

Sent: Friday, June 21, 2019 11:02 AM

To: Patrick Birney pbirney@trumporg.com>

Subject: Re: La Follia

Thank you Patrick how quick do you need this information?

Shawn McCabe

On Jun 21, 2019, at 10:59 AM, Patrick Birney pbirney@trumporg.com> wrote:

Shawn,

Per our conversation, the property known as La Follia is in contract to be sold for over \$100M as reported by The Wall Street Journal. This property is located at 1295 South Ocean Blvd. Approx 5 acres, 13 bedrooms, 37,500 sq ft.

We need to determine the major differences between this property and MAL.

Differences would include:

- Grand Ballroom
- Beach Cabanas
- Total Square Footage
- # of Individual buildings
- # of bedrooms in MAL's main house
- Square Footage in main house
- Spa
- Clay Tennis Courts
- Beach front width MAL vs La Follia
- Etc.

Please use discretion during your research.

Thank you, Patrick

<image001.png>

Patrick J. Birney
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Palm Beach Estate Asks \$135 Million

Broadway producer and Palm Beach socialite Terry Allen Kramer is listing La Follia, her châteaulike Palm Beach compound, for \$135 million.

If the property sells for that price, it will become the most expensive home

ever to sell in Palm Beach.
The current record is held by
the \$95 million sale of President Donald Trump's Palm
Beach home to Dmitry Rybolovlev in 2008, according to
the listing agents.

Located on South Ocean Boulevard, a narrow stretch known as Billionaires Row, La Follia is a few houses down from President Trump's Mara-Lago resort. It is also the only estate in Palm Beach that sits directly on the ocean and stretches all the way to the Intracoastal Waterway, said Ms. Kramer's listing agents, Gary Pohrer and Ashley McIntosh of Douglas Elliman.

Mr. Pohrer and Ms. McIntosh declined to comment on why the property is on the market.

The property is co-listed with Cara
Coniglio McClure, Lisa Wilkinson and
Adam McPherson of Douglas Elliman.
—Katherine Clarke



Hold for hext year obst F/s, let's see wheat it end's up selling for. All

To:

Shawn McCabe

Subject:

La Follia

Shawn,

Per our conversation, the property known as La Follia is in contract to be sold for over \$100M as reported by The Wall Street Journal. This property is located at 1295 South Ocean Blvd. 5 acres, 13 bedrooms, 37,500 sq ft.

We need to determine the major differences between this property and MAL.

Differences would include:

- Grand Ballroom
- Beach Cabanas
- Total Square Footage
- # of Individual buildings
- # of bedrooms in MAL's main house
- Square Footage in main house
- Spa
- Clay Tennis Courts
- Beach front width MAV-

- Etc.

La follic

Please use discretion during your research.

Thank you, Patrick



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City, State, or Zip





101 Casa Bendita, Palm Beach, FL 33480



101 Casa Bendita,

Palm Beach, FL 33480

6 beds · 9 baths · 12,077 sqft

SOLD: \$30,275,000 Sold on 07/12/19

EST. REFI PAYMENT Est. Refi Payment: \$116,525/mc



101 Casa Bendita, Palm Beach, FL is a single family home that contains 12,077 sq ft and was buil 6 bedrooms and 9 bathrooms. This home last sold for \$30,275,000 in July 2019.

The Rent Zestimate for this home is \$25,000/mo, which has decreased by \$3,750/mo in the last property tax in 2018 was \$268,336. The tax assessment in 2018 was \$16,356,634, an increase of previous year.

0 . 0

30,275,000. 0.88 =

34,403,409.09

Facts and Features



Single Family



Year Built





Heating Forced air



Cooling

Central



Parking

Attached Garage



INTERIOR FEATURES

Bedrooms

Beds: 6

Bedroom Description: Master Bedroom Upstairs, At Least 1 Bedroom Ground Level, Sitting Area - Master

Bedroom

Bathrooms

Baths: 8 full, 2 half

4. 4 miles From MAL

Other Rooms

Room Count: 0

Rooms Description: Utility Room/Laundry, Family Room, Florida Room, Great Room, Storage Room, Den/Library/Office, Maid/In-Law Quarters, Media Room

Heating and Cooling

Heating: Forced air

1/4

SHARE

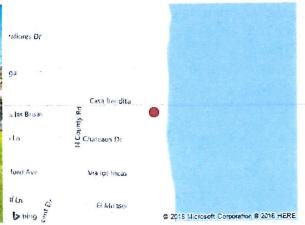
City, State. or Zip





100 Casa Bendita, Palm Beach, FL 33480





100 Casa Bendita, Palm Beach, FL 33480

6 beds · 6 baths · 13 sqft

SOLD: \$35,000,000

Sold on 08/06/18

Zestimate*: \$33,295,713

EST. REFI PAYMENT

Est. Refi Payment:

\$143,775/mo

Note: This property is not currently for sale or for rent. The description below may be from a previous listing.

A wonderful single-story Mediterranean estate with more than 200 feet along the sand. Four/Five bedrooms plus staff accommodations strategically situated at the end of an elegant quiet lane. Large rooms with dramatic sweeping views of the Atlantic.

0 . 0

Facts and Features



Type

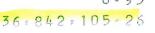
Single Family



Year Built 1998



HeatingForced air



35,000,000 +

*

Cooling Central



Parking
3 spaces



0.95 acres

INTERIOR FEATURES

Bedrooms

Beds: 6

Heating and Cooling

Heating: Forced air

Cooling: Central

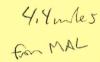
Flooring

Floor size: 13 sqft
Flooring: Tile, Other

riconing. The, Other

Other Interior Features

Fireplace



SPACES AND AMENITIES

https://www.zillow.com/homedetails/100-Casa-Bendita-Palm-Beach-FL-33480/46843344_zpid/?print=true&view=public

SHARE

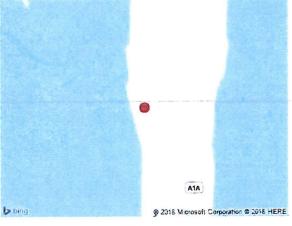
City, State, or Zip





1485 S Ocean Blvd, Palm Beach, FL 33480





1485 S Ocean Blvd, Palm Beach, FL 33480

7 beds · 10 baths · 15,398 sqft

SOLD: \$41,257,000

Sold on 06/14/18

Zestimate*: \$36,850,177

EST. REFI PAYMENT Est. Refi Payment: \$169,478/mo

1485 S Ocean Blvd, Palm Beach, FL is a single family home that contains 15,398 sq ft and was built in 2000. It contains 7 bedrooms and 10 bathrooms. This home last sold for \$41,257,000 in June 2018.

The Zestimate for this house is \$36,850,177, which has decreased by \$55.917 in the last 30 days. The Rent Zestimate for this home is \$195,154/mo, which has decreased by \$299/mo in the last 30 days. The property tax in 2017 was \$454,958. The tax assessment in 2017 was \$27,127,232, a decrease of 0.4% over the previous year.

0 . 0

Facts and Features

Single Family

Year Built 2000

Heating Forced

41:257:000-00 *

41,257,000.

Cooling

Central

Parking

4 spaces

Lot

INTERIOR FEATURES

Bedrooms

Beds: 7

Bathrooms

Baths: 9 full, 2 half

Other Rooms

Rooms Cabana Bath, Laundry-Util/Closet, Storage, Garage Apartment Laundry-Inside

Heating and Cooling

Heating: Forced air

Cooling: Central

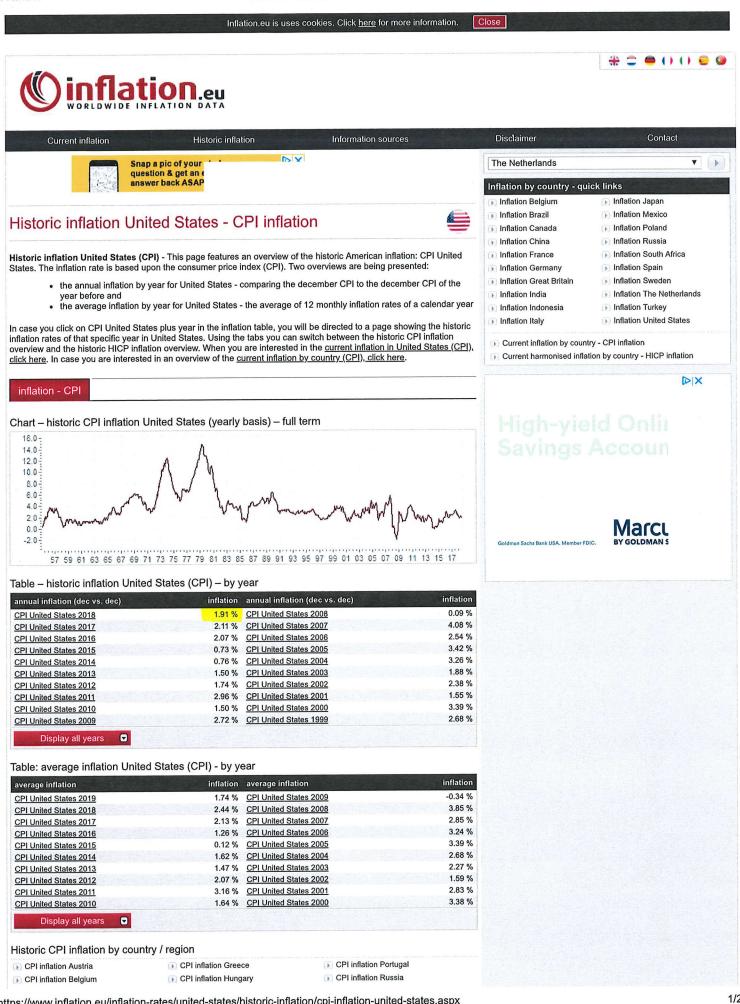
Heating: Central

Appliances

Appliances included: Dishwasher, Dryer, Freezer, Microwave, Refrigerator, Washer

https://www.zillow.com/homedetails/1485-S-Ocean-Blvd-Palm-Beach-FL-33480/46846842_zpid/?print=true&view=public

1/4



https://www.inflation.eu/inflation-rates/united-states/historic-inflation/cpi-inflation-united-states.aspx

The Mar-a-Lago Club Balance Sheet - June, 2019

barance sneet	June, 2019	This Year Amount
Inventories: Food Inventory Beverage Inventory Wine Inventory Spa Inventory Salon Inventory Tennis Inventory		59,333 41,472 146,505 43,168 4,071 6,253
Total Inventories:		300,801
Prepaid Expenses: Property/Liability Insurance Mortgage Escrow Estimated Sales Tax Prepaid - Other Workers Comp Prepaid Worker's Comp		204,033 0 72,009 2,776 0 -18,617
Total Prepaid Expenses:		260,202
Deposits: Utilities Deposits Total Deposits:		0
-		
Fixed Assets: Land Land Improvements Buildings Building Improvements F,F & E China, Glass & Silver Construction in Progress	0 · C 14 · 600 · 970 · 00 + 259 · 383 · 00 +	3,446,156 3,440,312 28,024,506 10,659,772 14,600,970 259,383 165,970
Total Fixed Assets:	14.860.353.00	60,597,068

The Mar-a-Lago Club Balance Sheet - June, 2019

	Barance Sheet June, 20	This Year Amount
Deferred Income: Deferred Member Dues Gift Certificates Cabana Rental		0 19,855 0
Total Deferred Income:		19,855
Deposits Payable: Banquet Deposits Guest Suites Deposits Deposits - Unreconciled		517,377 84,453 0
Total Deposits Payable:		601,830
Notes Payable: Mortgage Payment Membership Deposits Capital Lease		34,241,304 0
Total Notes Payable:		34,241,304
Owner's Equity: Owner Advances Owner Distributions Current Earnings Retained Earnings Total Owner's Equity:		72,694,046 -88,114,487 8,417,430 2,430,724
Total Owner's Equity:		
Total Liabilities/Owner's	Equity:	30,994,381 ========

The Mar-a-Lago Club Balance Sheet - June, 2013

	Amount
Fixed Assets:	2 446 156
Land Improvements	3,446,156
Land Improvements Buildings	2,826,076 28,024,506
Building Improvements	6,817,584
F, F & E	16,819,200
China, Glass & Silver	388,394
Construction in Progress	529,451
Total Fixed Assets:	58,851,366
Accumulated Depreciation:	0.6 0.01 1.21
Accumulated Depreciation	-26,291,131
Land Improvements Buildings	0
Building Improvements	0
F, F & E	0
China, Glass & Silver	0
Mahal Assumalahad Danasahati	26 201 121
Total Accumulated Depreciation:	-26,291,131
Other Assets:	
Deferred Mortgage Costs	514,665
Accumulated Amortization	-315,445
Total Other Assets:	199,221
Total Assets	25 250 064
TOTAL ASSETS	35,259,064
Current Liabilities:	
Accounts Payable:	
Accounts Payable	258,403
A/P Construction	0
Accrued A/P	57,044
Accrued Inventory	2,141
Total Accounts Payable:	-313,306
Total Accounts rayable.	-313,300
Accrued Liabilities:	
Payroll	48,688
Sales Tax	6,795
FICA Tax	3,734
Fed Withholding Tax	0
FUTA Tax	9
SUI Tax	77
Real Property Tax	169,500
Personal Property Tax Vacation	36,000
Interest	0
401k	2,875
Life Insurance	0
	•