

Message

From: Dick Grove [richardgrove@roadrunner.com]
Sent: 1/7/2012 4:17:43 PM
To: Eric Trump [etrump@trumporg.com]
CC: Randy Addison [raddison@addisonlaw.com]; Jim Litsey [jlitsey@mcguirewoods.com]; Dick Grove [richardgrove@roadrunner.com]; Phil Delk [p_delk@msn.com]; Joe Tilton [joe@jtilton.com]; John Molloy [molloy026@hotmail.com]; Cheryl DeWeese [cbutler19@nc.rr.com]; Roger Schwartz [schwartzrr@aol.com]; Doug McCracken [dmmccracken@gmail.com]; Tom Wickwire [tomwickwire@aol.com]
Subject: Mailing to members
Attachments: Point - 122911 Rev 3 Business Plan for Member Owned Club.doc; Trump Offer Summary Rev 1 010512.doc; Comparison of Club Options Rev1 011512).doc

Eric,
I wanted to confirm that the following email was sent to our members yesterday.
Dick

THE POINT LAKE AND GOLF CLUB
BOARD OF DIRECTORS

Information on Options and Straw Vote

January 6, 2012

Dear Members:

Enclosed with this letter are several attachments describing the future ownership options available to the Point Lake and Golf Club members and information on the straw vote planned for this month, as well as next steps based on the outcome of the straw vote.

Description of future ownership options. Enclosed are three documents that describe and compare the options members are asked to consider for future ownership and operation of our club. They are, by necessity, summary descriptions that only set forth the materials facts. The documents are:

A summary of a business plan for a member owned club. This document outlines a vision for the club, club governance, financial projections for five years and concepts for changes from today's club operations and practices.

A summary of the key terms negotiated to date for a sale of club assets to The Trump Organization (Trump). This document outlines the Trump objectives, plans for capital improvements in the first three years, reciprocity with other Trump facilities and key terms of the Asset Purchase Agreement, the Club Operating Covenant and Membership Plan for the Trump Club.

A comparison chart which compares the two options on a topic by topic basis.

Note that Trump drafted a few and approved all statements related to their offer.

Information Presentations on January 24th. All members are invited to attend a presentation by Board members at 7 PM on January 24th at the Lake Club. Board members will present information on both options, including the rationale for selecting each. We believe that a full public discussion and debate of the alternatives, including pros and cons of the alternatives will be helpful to members in developing their own opinions. Included will be responses to a number of questions submitted by members (see request for questions below). Following the presentations, concise questions will be taken from the floor.

PX-3329

Index No. 452564/2022 (AFE)

The summary of the key terms of the Trump offer reflects the terms negotiated to date in the applicable documents; however, there are a few open items that still require discussion with Trump. If members vote in favor of Trump, it is anticipated that final negotiations can be completed within two to three weeks.

The straw vote. Prior to January 17th, additional information and a ballot for the straw vote will be sent to the members. In that ballot, you will be asked to indicate, in a non-binding straw vote, which option you prefer. If the members vote in favor of the Trump plans, the fully negotiated, final terms and conditions will be brought back to the members for consideration and a binding vote in February and March. If members vote for a member-owned club, negotiations with Trump will end.

Equity and Community members in good standing are eligible to vote in the straw vote. 30% of eligible votes will constitute a quorum. Voting will follow the protocol called for in the club By-Laws, which is a weighted voting protocol. Golf members' votes will count as four votes, Sports members' votes will count as three votes, Swim/Tennis members' votes will count as two votes and Community members' votes will count as one vote. The voting will take place over a 14 day period beginning January 17th and ending at noon on January 31st. If less than 30% of the eligible votes are not cast by January 31st, the vote will be extended for one additional week to obtain a quorum.

Actions as a result of the straw vote. If a simple majority of votes are cast in favor of resuming negotiations to sell the Club to Trump, discussions with Trump will resume immediately. Alternately if members vote to stay member owned, the club will continue as a member owned following the business plan outlined.

If a simple majority of votes are cast in favor of resuming negotiations to sell the Club to Trump and moving forward towards a binding vote, negotiations with Trump will begin immediately at the point where they ended on December 7th. As there were relatively few open points at that time, it is anticipated that those issues can be resolved fairly quickly and work can begin on finalizing other required documents. Preparations will be made for a binding vote by members to be taken in February and March. In that vote, (i) Equity and Community Members will be asked to vote on the asset sale transaction, (ii) each Equity Member will be asked to exchange his/her membership in The Point Lake and Golf Club for a membership at Trump National Golf Club Charlotte, and (iii) residents will be asked to approve an amendment to the Declaration of Covenants, Conditions and Restrictions that govern the Point community. There will be different voting protocols and approval requirements for each of the three areas of voting. Prior to the vote in February and March, copies of all relevant documents and voting rules will be made available to members in a vote package. Additionally there will be informational meetings including one to be conducted by Donald J. Trump, Eric Trump and the staff of Trump Golf to convey their vision for the course and answer any questions. If members approve both votes and a sufficient number of Equity Members agree to exchange his/her membership for a membership at Trump National Golf Club Charlotte, a closing is anticipated by the end of March. If members do not vote to so approve, the club will continue as a member owned club following the business plan outlined.

Questions and Answers. We know you will have questions after you read this letter and the materials enclosed with this letter, and we encourage you to share your questions with us. Based on the questions you send us, we will prepare a Q & A handout and distribute it to you before January 17th. In addition, responses to a number of these questions will be addressed during the January 24th presentations. Please send your questions to thepointransitioncommittee@yahoo.com.

We thank you for your support in our effort to find the best solution for our members and our club.

Board of Directors

Phil Delk
Cheryl DeWeese
Dick Grove

Jim Litsey
Doug McCracken
John Molloy
Roger Schwartz
Joe Tilton
Tom Wickwire