#### SUPREME COURT OF THE STATE OF NEW YORK

People of the State of New York, by Letitia James, Attorney General of the State of New York

v. Donald J. Trump, et al.



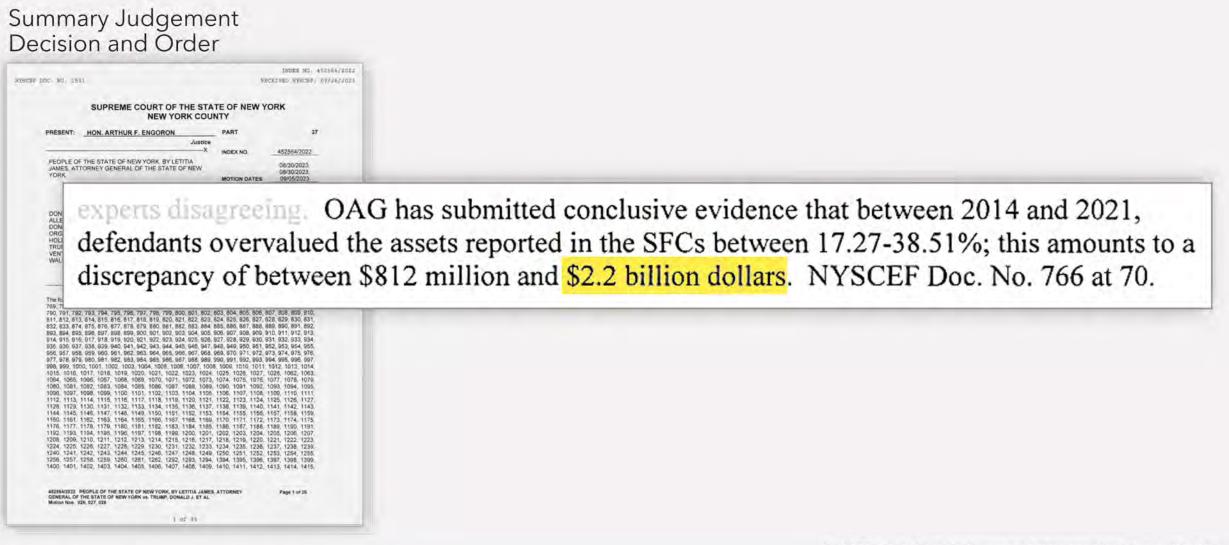
# **Plaintiff's Closing Presentation**

January 11, 2024

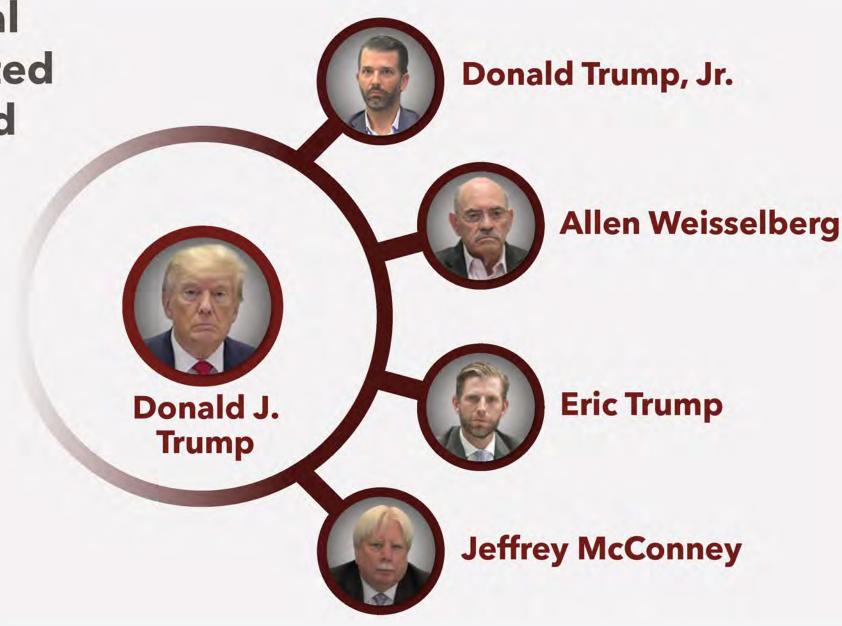
# "Déjà Vu All Over Again."

- Lawrence Peter "Yogi" Berra

### **Facts Already Established Before Trial**



# Each Individual Defendant Acted Knowingly and Intentionally



#### **Defendants Did Not Rebut Plaintiff's Case**

- Defendants' case is lacking
- No suggestion any of this was a mistake or a rogue operation by Mr. Weisselberg and Mr. McConney
- The team stuck together
- No suggestion the numbers used were accurate

# Not one question...

#### Jeffrey McConney | Defendant



November 21, 2023 TRIAL TRANSCRIPT 5042:11-15 5044:10-12 "I went to work for the Trump Organization, it was a lot more fun accounting because I got to deal with more vibrant assets, The Apprentice for one of them. I got to do a lot of things that the normal accountant wouldn't be able to do.

\* \* \*

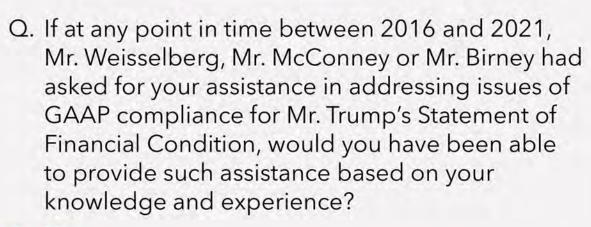
... And to be hit over the head every time with a negative comment over something is just really frustrating, and I gave up."

### Hawthorn Was Qualified to Consult on the SFCs, Birney Was Not





Qualified



#### A. Yes.

A. No.

Q. Did Mr. Weisselberg, Mr. McConney or Mr. Birney ever ask you for such assistance?



#### **Patrick Birney**

Assistant VP, Financial Operations The Trump Organization



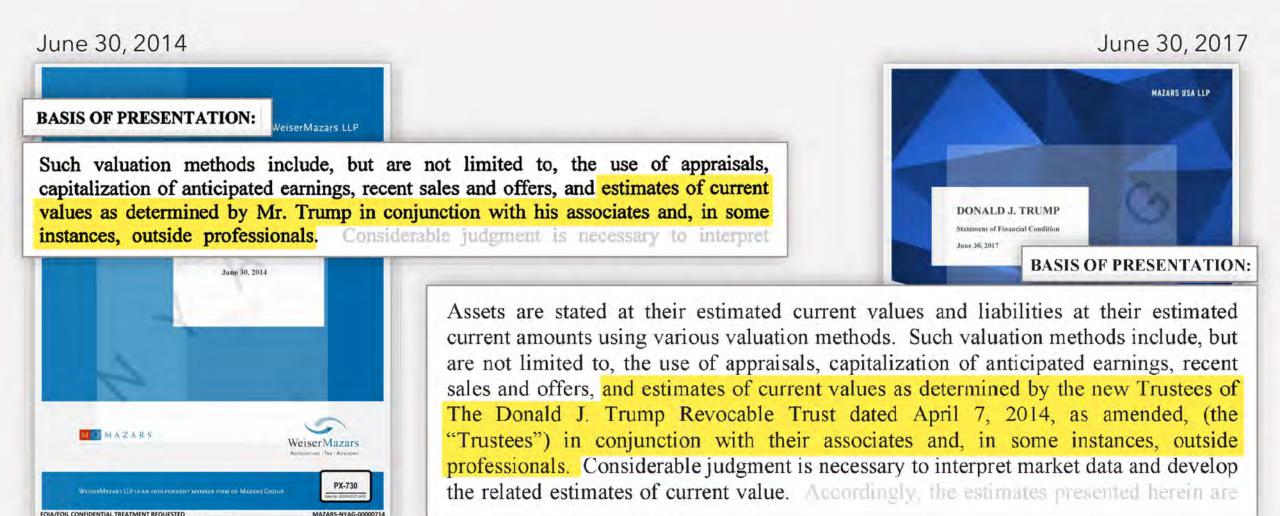
#### No knowledge, training, or familiarity with:

- Accounting principles GAAP
- Financial Accounting Standards Board
- "Accounting standards codification"
- ASC 274 governing personal financial statements

Trial Tr. 1489:11-20

# The Defense: Blame Mazars

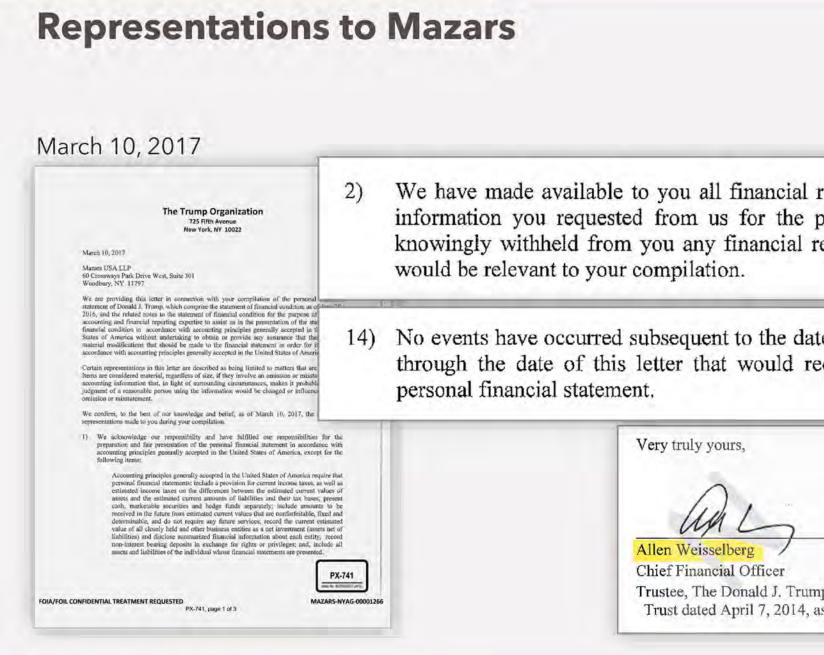
### **Donald J. Trump and the Trustees Are Responsible for the SFCs**



PX-730, PX-755

PX-755, page 1 of 24

PX-730, page 1 of 26



March 10, 2017

Mazars USA LLP 60 Crossways Park Drive West, Suite 301 Woodbury, NY 11797

- We have made available to you all financial records and related data, and any additional information you requested from us for the purpose of the compilation. We have not knowingly withheld from you any financial records or related data that in our judgment
- No events have occurred subsequent to the date of the statement of financial condition and through the date of this letter that would require adjustments to, or disclosure in, the

bilities for the eccordance with , except for the	Very truly yours,	
rich require that axes, as well as arrent values of bases, present amounts to be table, fixed and orent estimated at (assets her of i entity, record and, include all regented.	Allen Weisselberg	Donald J. Frump, Jr.
PX-741	Chief Financial Officer	Executiv Vice President
MAZARS-NYAG-00001266	Trustee, The Donald J. Trump Revocable Trust dated April 7, 2014, as amended	Trustee, The Donald J. Trump Recovable Trust dated April 7, 2014, as amended

# The Compilation Is the Responsibility of the Issuer: The Trump Organization

### SFCs "should no longer be relied upon"

inazars ana ana ana ana ana ana ana ana ana an		
February 9, 2022 VIA ELECTRONIC MAIL Alan Garten, Esq. The Trump Orcanization Executive V		
New York. We write to advis	ise that the Statemer	ts of Financial Condition for Donald J. Trump for the year
We write to ending June 30		20, should no longer be relied upon and you should inform
Attorney Ge		ntly relying upon one or more of those documents that
internal and those doou mont	s should not be relie	d upon
	s should not be relie	
is appropria As we have sated in the statements or ritionolar contaition, wezers performed its w	WORK III	
is approprie	WORK III	
is appropria As we have somed in the comments or rinsmoar company, wezers performed its w accordance with professional standards. A subsequent review of those workpapers	work ar rs confirms ty of the conflict of	
Is appropria As we have samed wrone sourcements or maximum contains, watzers performed as a accordance with professional standards. A subsequent review of those workpapers this. Due in part to our decision regarding the financial statements, as well as the totality circumstances, we have also reached the point such that there is a non-waivable or inforest with the Trump Organization. As a result, we are not able to provide any ne product to the Trump Organization.	work w rs confirms ty of the conflict of new work	
Is approprial As we have sumed or one summers or reasonant contained, where performed as w accordance with professional standards. A subsequent review of those workpapers this. Due in part to our decision regarding the financial statements, as well as the totality circumstances, we have also reached the point such that there is a non-waivable co interest with the Turny Organization. As a result, we are not able to provide any ne	work in rs confirms ty of the conflict of new work be filed	
Is appropria As we have sumed an one summeries on consour conditions, watzers performed as a accordance with professional standards. A subsequent review of those workpapers this. Due in part to our decision regarding the financial statements, as well as the totality circumstances, we have also reached the point such that there is a non-waivable or interest with the Trump Organization. As a result, we are not able to provide any product to the Trump Organization. As of this writing, there are only a limited number of tax returns that still remain to be including those of Donald J. Trump and Melania Trump. We will be providing you a	ty of the conflict of network be filed, a list of mation left to t. As you has not	a upon.
Is appropria As we have sumeour one commences or manual containant, we can be performed as a accordance with professional standards. A subsequent review of those workpapers this. Due in part to our decision regarding the financial statements, as well as the totality circumstances, we have also reached the point such that there is a non-waivable or interest with the Trump Organization. As a result, we are not able to provide any ne product to the Trump Organization. As of this writing, there are only a limited number of tax returns that still remain to be induced to the Trump Organization. As of this writing, there are only a limited number of tax returns that still remain to be including those of Donald J. Trump and Melania Trump. We will be providing you a those returns and their status towards completion separately. The due date to file those returns is February 15, 2022. We believe the only inform complete those returns is the information regarding the Matt Caliman <i>L</i> 's apartment.	ty of the conflict of network be filed, a list of mation left to t. As you has not	a upon.
Is approprie As we have same an me observation or manoair contaition, weicers performed as we accordance with professional standards. A subsequent review of those workpapers this. Due in part to our decision regarding the financial statements, as well as the totality circumstances, we have also reached the point such that there is a non-waivable or interest with the Trump Organization. As a result, we are not able to provide any ne product to the Trump Organization. As of this writing, there are only a limited number of tax returns that still remain to be including those of Donald J. Trump and Melania Trump. We will be providing you a those returns and their status towards completion separately. The due date to file those returns is February 15, 2022. We believe the only inform complete those returns is the information regarding the Mat Calimar <i>Jr.</i> apartment.	ty of the conflict of network be filed, a list of mation left to t. As you has not	a upon.

PX-2994 at 2

### **Evidence Promised:**

### Mr. Robert:

"...you're going to [hear] diametrically opposed testimony, either today or tomorrow, from Mr. McConney..."



## **Evidence Shown:**



Jeffrey McConney | Defendant November 20, 2023

- Q. Was there ever a time that Mr. Bender requested you make a change to the Statement of Financial Condition and you didn't follow his request?
- A. Not that I can remember, no.
- Q. Did you ever ignore a request from Mr. Bender for information?

### A. No.

Trial Tr. 4930:09-15



Jason Flemmons



Donald Bender



Jason Flemmons



Professor Eric Lewis

# ASC 274 does not give a party carte blanche...

# Defense Experts Are Irrelevant



Jason Flemmons



Eli Bartov



Robert Unell



Steven Witkoff



Steven Collins



Steven Laposa



Frederick Chin



Gary Giulietti



David Miller



John Shubin



Lawrence Moens



Jason Flemmons



Eli Bartov



Robert Unell



Steven Witkoff



Steven Collins



Steven Laposa



Frederick Chin



Gary Giulietti



David Miller



John Shubin



Lawrence Moens

#### Defendants' Proposed Findings of Fact

PEOPLE OF THE STATE OF NEW YORK, BY LETITIA JAMES, Attorney General of the State of New York. Plantiff,	h
1.00	
VS.	
DONALD J. TRUMP, DONALD TRUMP, JR., ERIC TRUMP, IVANKA TRUMP, ALLEN WEISSELBERG, JEFFREY MCCONNEY, THE DONALD J. TRUMP REVOCABLE TRUST, THE TRUMP ORGANIZATION, INC., TRUMP ORGANIZATION LLC, DJT HOLDINGS LLC, DJT HOLDINGS MANAGING MEMBER, TRUMP ENDEAVOR 12 LLC, 401 NORTH WABASH VENTURE LLC, TRUMP OLD POST OFFICE LLC, 40 WALL STREET LLC, and SEVEN SPRINGS LLC,	

PROPOSED FINDINGS OF FACT OF DEFENDANTS DO WEISSELBERG, JEFFREY MCCONNEY, THE DONAL TRUST, THE TRUMP ORGANIZATION, INC., TRUMP O HOLDINGS LLC, DJT HOLDINGS MANAGING MEMBI LLC, 401 NORTH WABASH VENTURE LLC, TRUMP O WALL STREET LLC, and SEVEN SPRINGS LLC 453. Flemmons identified several very apparent GAAP departures in the ECVs and

supporting documentation that would have been equally visible to Mazars and Whitley Penn. 4347:25-4348:24, 4374:14-22, 4375:9-11, 4414:11-16, 4522:16-4523:2.

454. There is no record evidence of any GAAP departure that would not have been

apparent to Defendants' outside accountants from the support provided. 4435:18-4436:3,

NYSCEF No. 1663 - Proposed Findings of Fact at ¶ 453, 454

4442:3-8.



Jason Flemmons



Eli Bartov



Robert Unell



Steven Witkoff



Steven Collins



Steven Laposa



Frederick Chin



Gary Giulietti



David Miller



John Shubin



Lawrence Moens

### **Once He Has Enough to Support Conclusions, He Stops Looking**

#### Eli Bartov | Defendants' Expert



```
December 12, 2023
TRIAL TRANSCRIPT
6540:6-10
```

Q. Okay. Is that, sir, because once you have enough evidence to support your analysis and conclusion you stop looking?

# A. That's true, yeah, that was my argument in the deposition, yes.

### **SEC Bulletins Are Authoritative**

#### Eli Bartov | Defendants' Expert



#### December 12, 2023

TRIAL TRANSCRIPT 6457:20-6458:7; 6460:19-23; 6462:8-6463:5

#### The Staff Accounting Bulletin (SAB) Published by the SEC Is Authoritative

- Aggregate Misstatements in Determining Materiality
- Not Make Intentional Misstatements in SFCs Even If Immaterial
- Cannot Use Understated Values to Cancel Out Overstated Value



Steven Laposa

Chin

Miller

Giulietti

PDX-7.25

Lawrence

Moens

Shubin



#### Steven Witkoff | Defendants' Expert

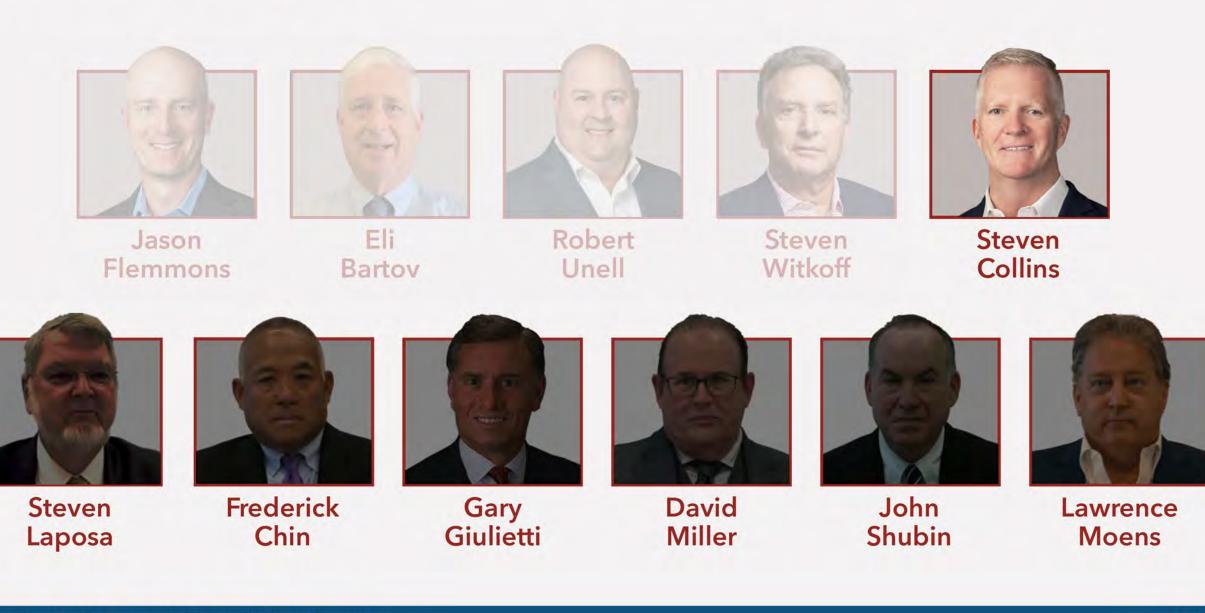


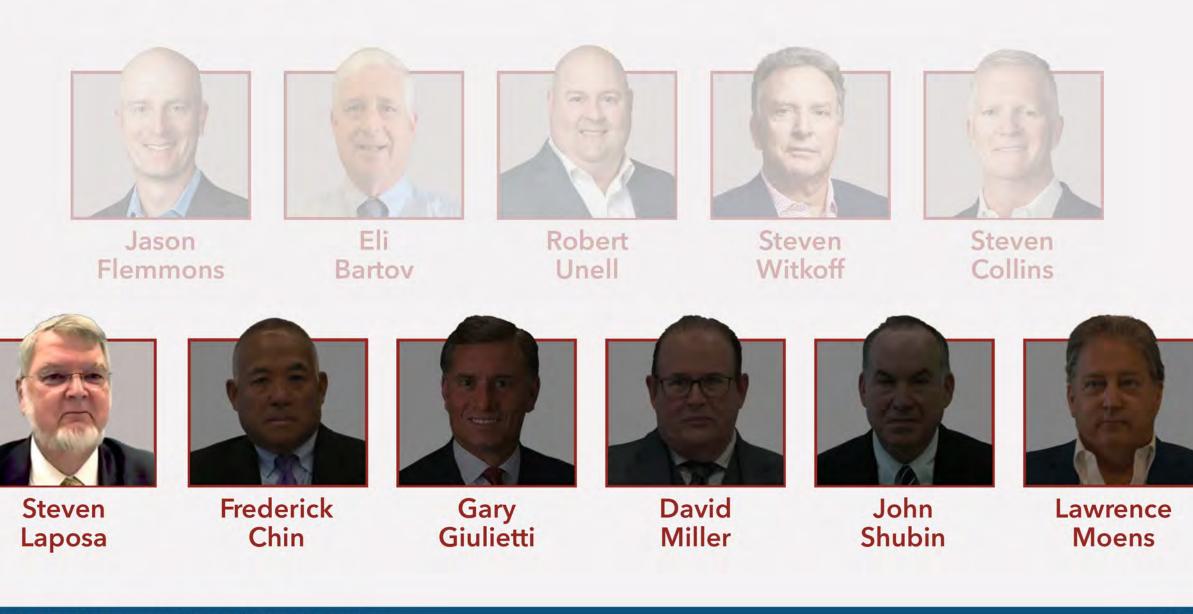
- November 14, 2023 TRIAL TRANSCRIPT 4231:14-21
- Q. Based on your years of experience as a redeveloper, would you agree that any consent by the landlord to permit residential conversion under this paragraph would likely come at a cost to Mr. Trump?

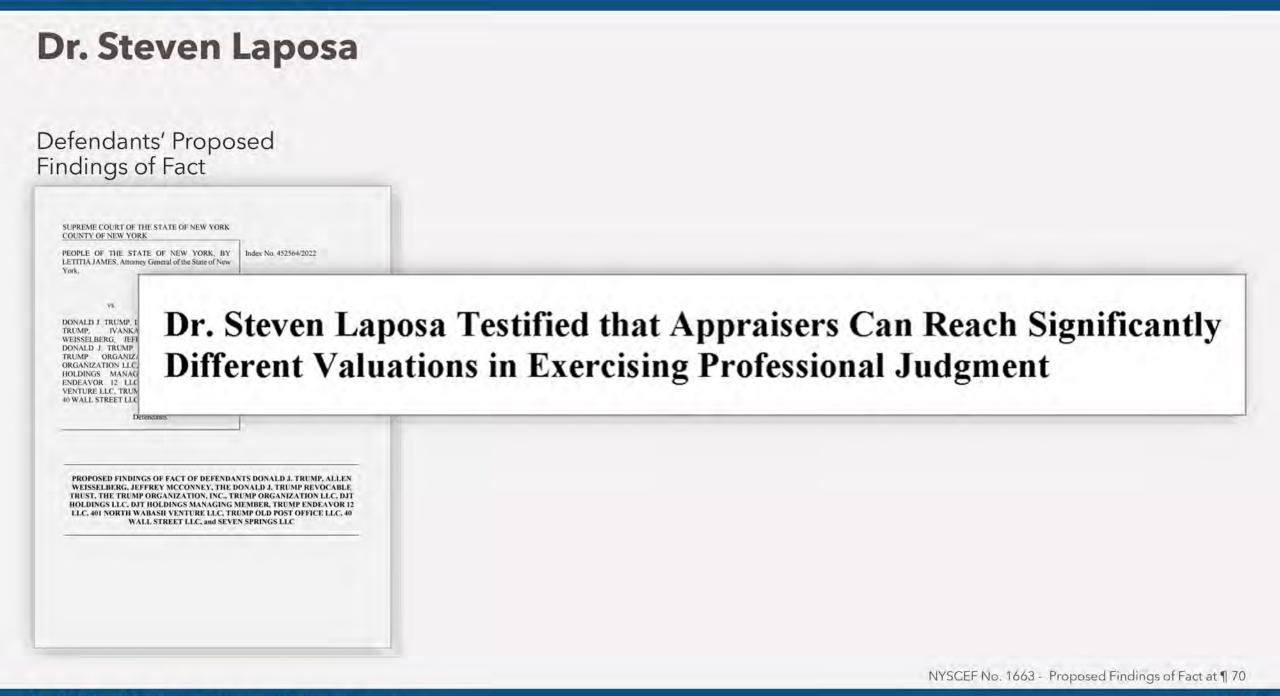
#### A. Yes.

Q. And in forming your opinions on 40 Wall Street, you have not done any analysis of what that cost would be, correct?

A. Correct.







#### **Dr. Stephen Laposa | Defendants' Expert**



#### November 17, 2023

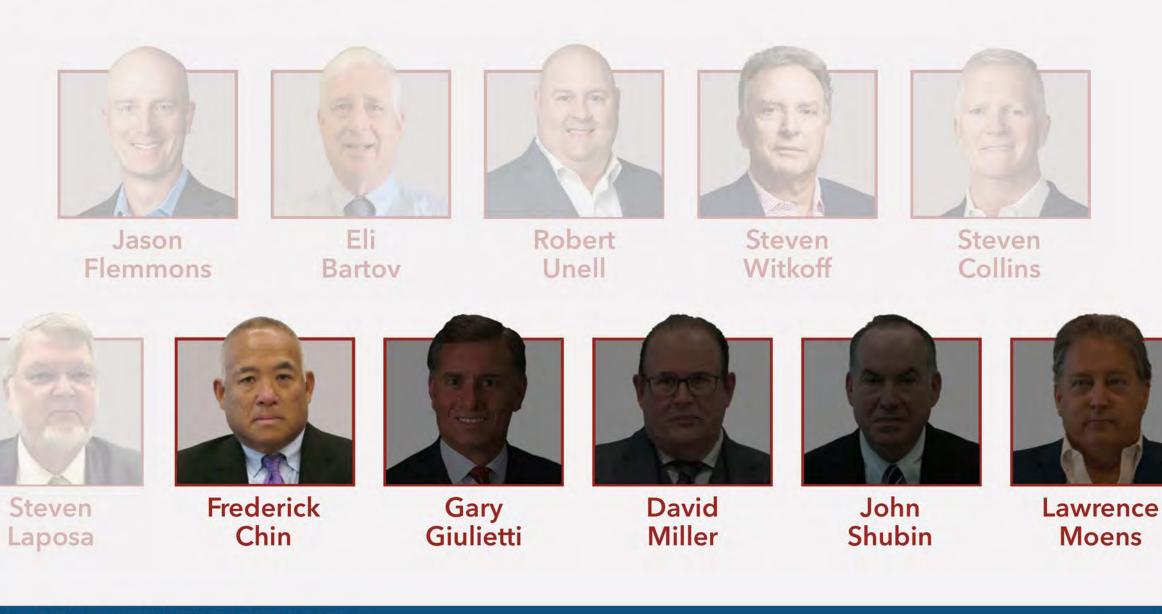
TRIAL TRANSCRIPT 4693:4-7; 4695:20-25 Q. Did you review how any of the purported values for any asset on any of the Statement of Financial Condition were calculated?

A. No.

Q. Okay. When there are disparate valuations, is it prudent and common practice to examine the underlying assumptions, methodologies, models and the purpose of an appraisal to identify potential sources of the disparate results?

\* \* \*

#### A. That's – I would agree with that.





Jason Flemmons



Bartov





Steven Witkoff



Steven Collins



Steven Laposa



Frederick Chin



Gary Giulietti



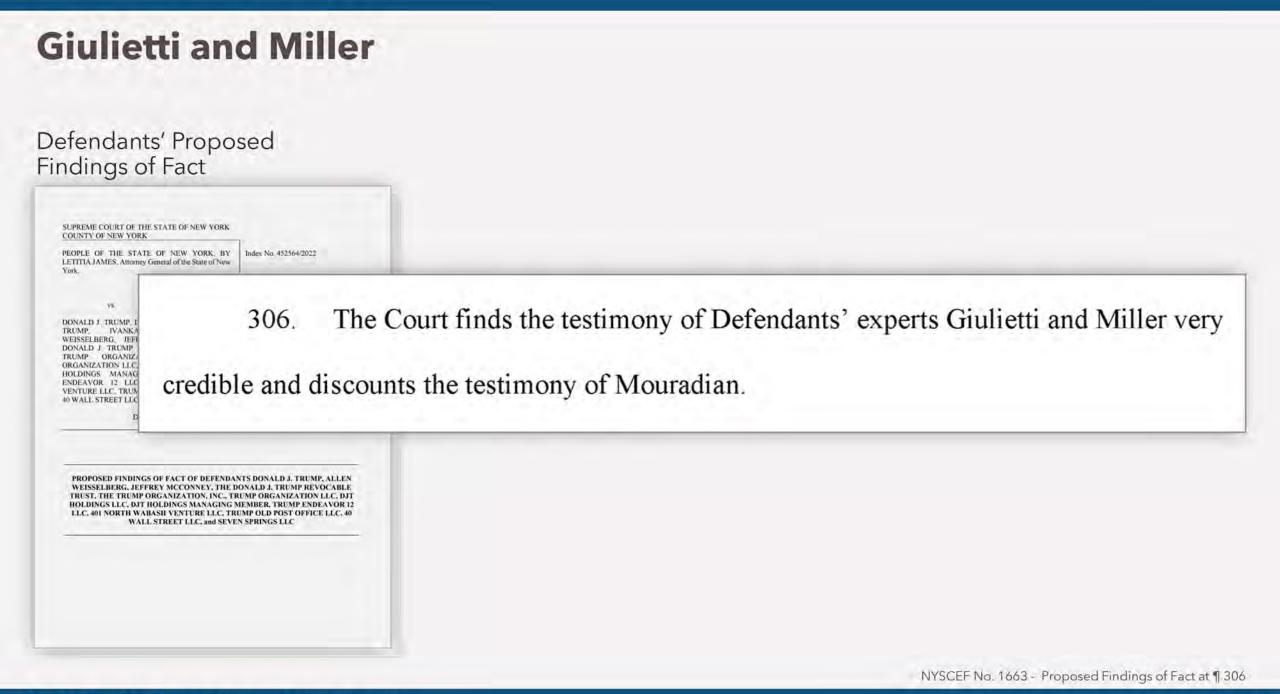
David Miller



John Shubin



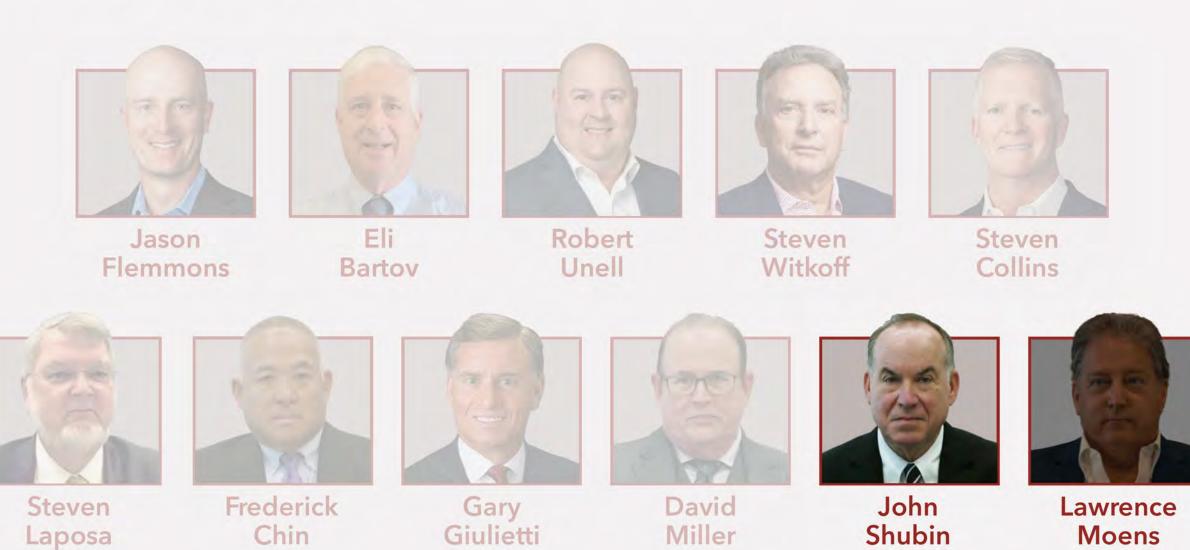
Lawrence Moens





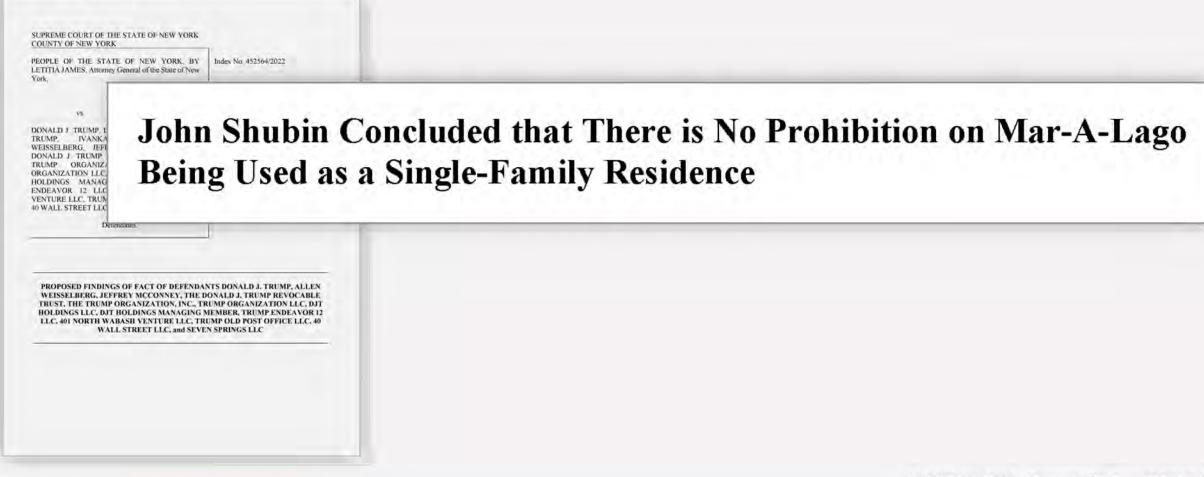
# **David Miller | Defendants' Expert** "competent business decision"

Trial Transcript 4770:4-4771:14



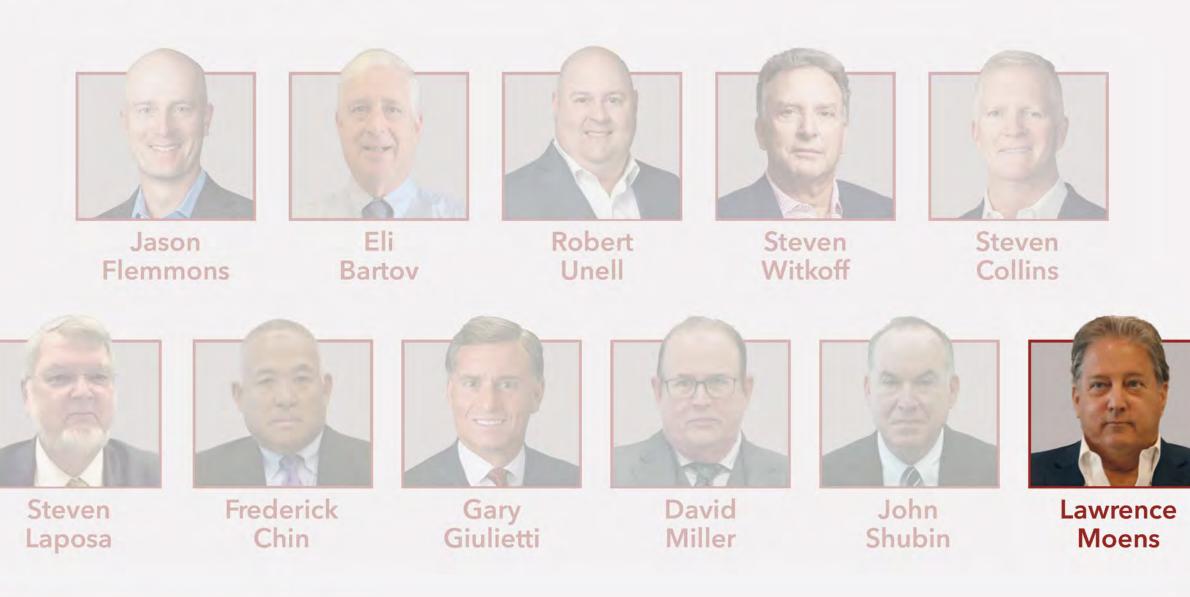
# **John Shubin**

#### Defendants' Proposed Findings of Fact

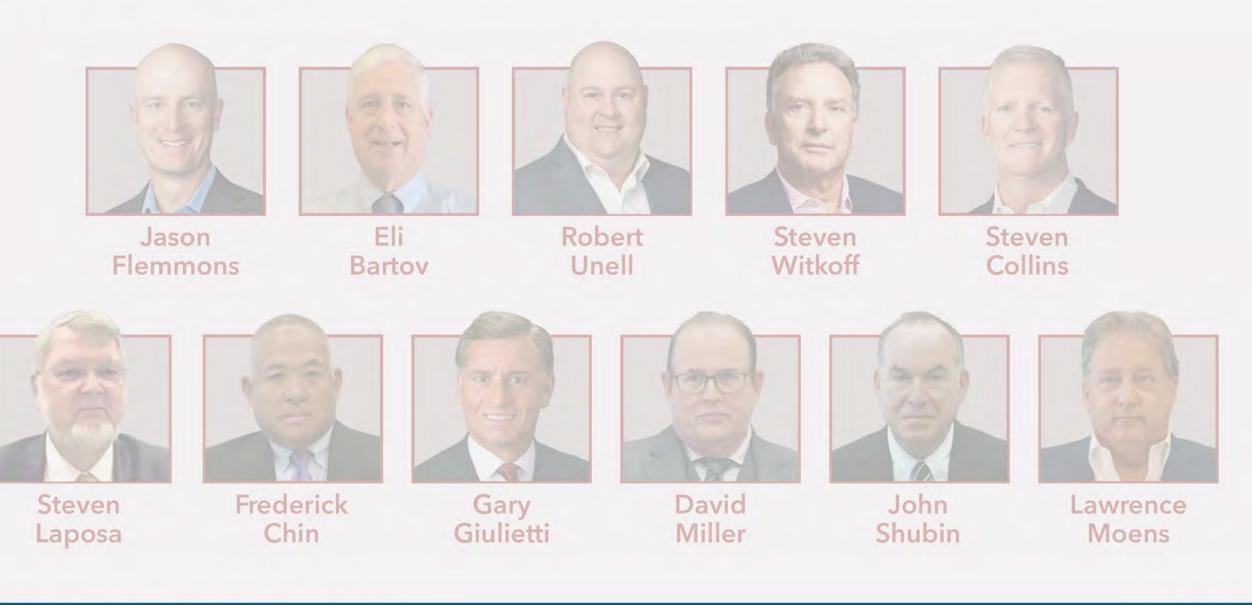


NYSCEF No. 1663 - Proposed Findings of Fact at 80

#### **Defendants' Experts**



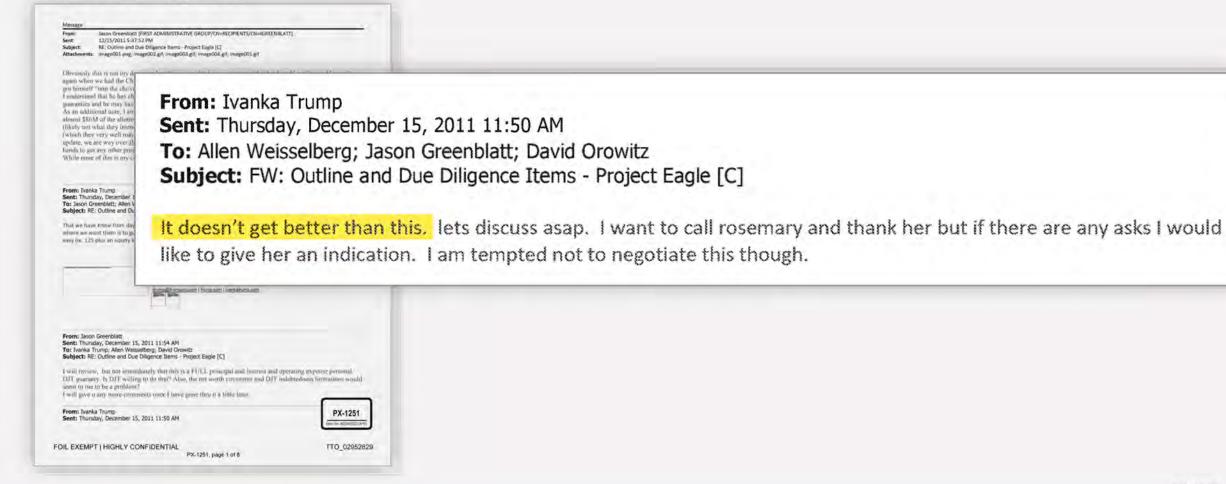
#### **Defendants' Experts**



# Taking a closer look...

# "It doesn't get better than this."

#### December 15, 2011



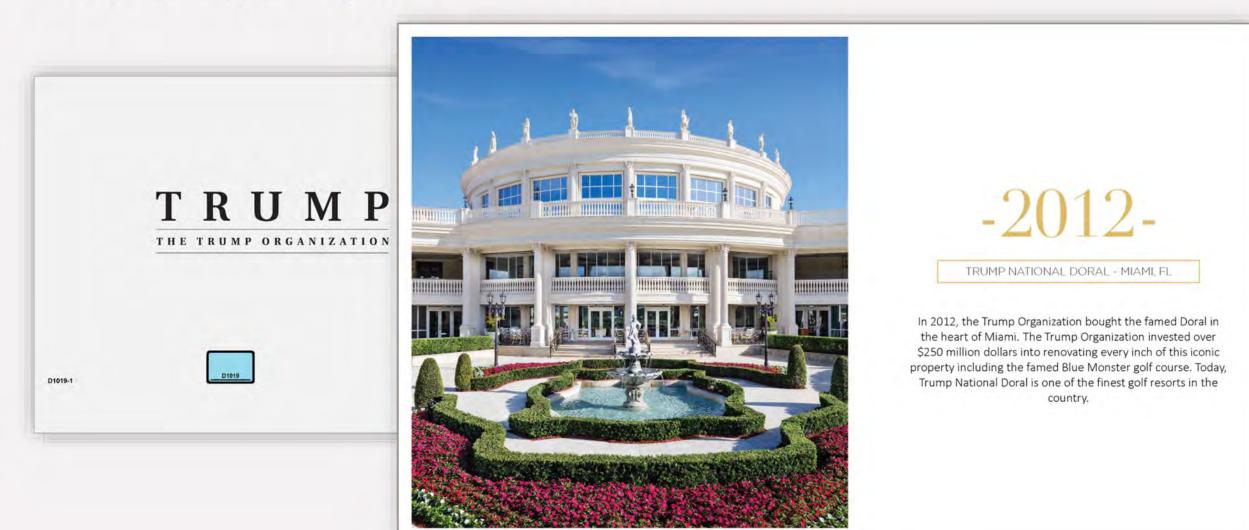
PX-1251 at 2

# The Fraud Was Central to the Operations of the Trump Organization and Critical to the Success of the Business



- Spend \$250M "renovating every inch" of Doral
- Spend £200M (~\$300M) returning Turnberry "to its original grandeur"
  - Spend over \$225M to turn the Old Post Office into "one of the Most Luxurious Hotels in the World"

# The Fraud Allowed Defendants to Spend \$250M "renovating every inch" of Doral



D1019-84

# The Fraud Was Central to the Operations of the Trump Organization and Critical to the Success of the Business

# The fraud allowed Defendants to:

Spend \$250M "renovating every inch" of Doral

# Spend £200M (~\$300M) returning Turnberry "to its original grandeur"

Spend over \$225M to turn the Old Post Office into "one of the Most Luxurious Hotels in the World"

# Spend £200M (~\$300M) Returning Turnberry "to its original grandeur"



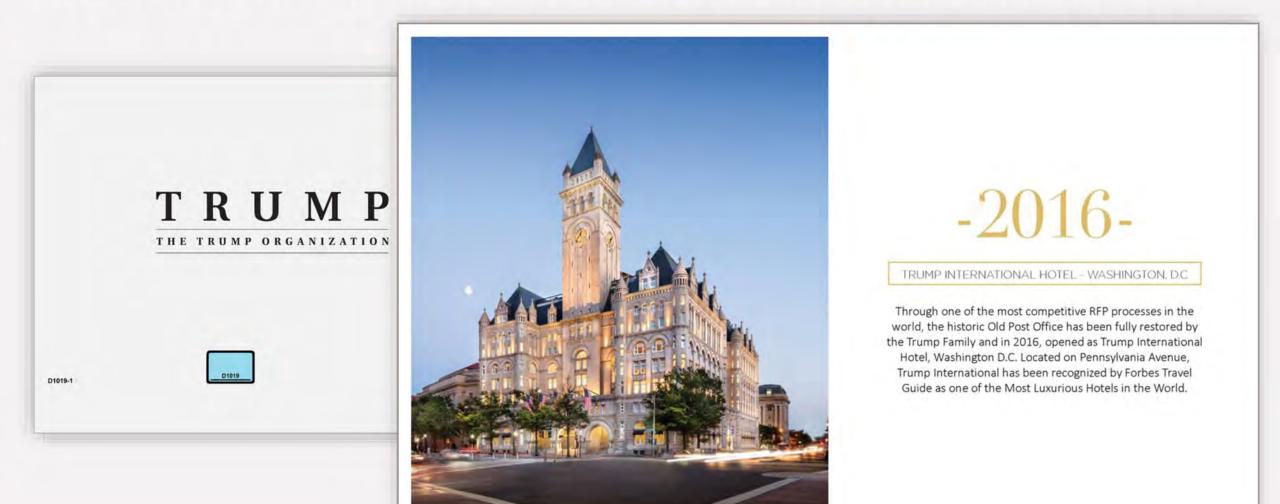
D1019-98

# The Fraud Was Central to the Operations of the Trump Organization and Critical to the Success of the Business

## The fraud allowed Defendants to:

- Spend \$250M "renovating every inch" of Doral
- Spend £200M (~\$300M) returning Turnberry "to its original grandeur"
- Spend over \$225M to turn the Old Post Office into "one of the Most Luxurious Hotels in the World"

## The Fraud Allowed Defendants to Spend \$225M+ to Turn the Old Post Office Into "one of the Most Luxurious Hotels in the World"

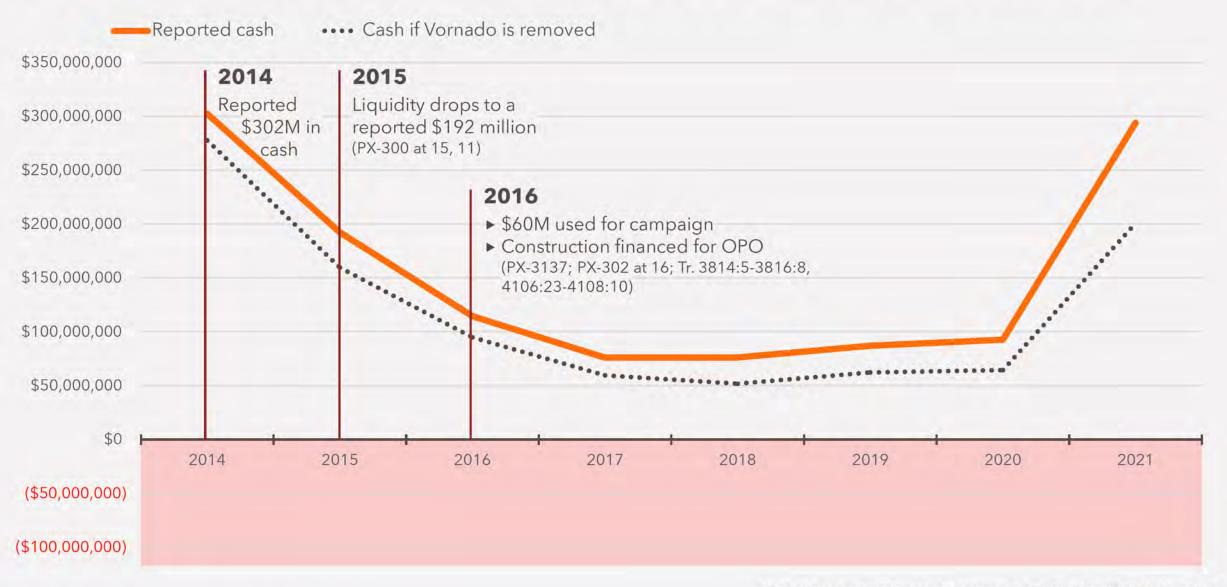


People v. Donald J. Trump, et al. | Plaintiff's Closing Presentation

PDX-7.47

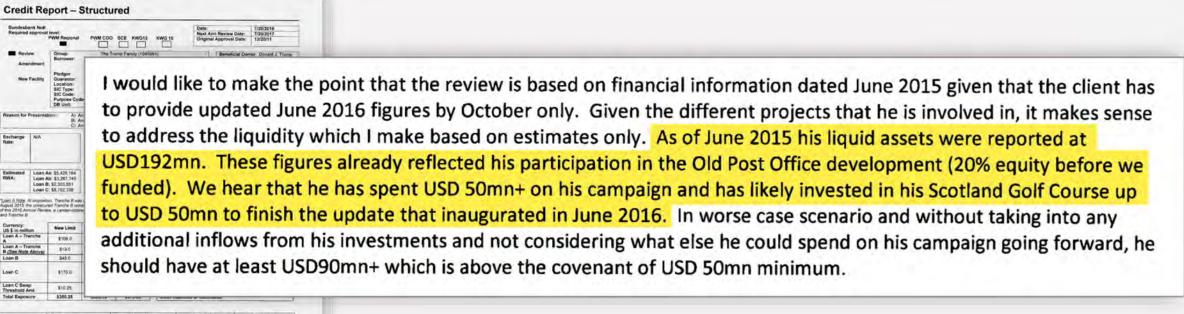
D1019-115

## Fraud Was Central to the Operations of the Trump Organization



PX-3041 ¶ 403; NYSCEF 1667 ¶¶ 210-217, ¶ 218; Tr. 3057:10-3081:18; PDX-4

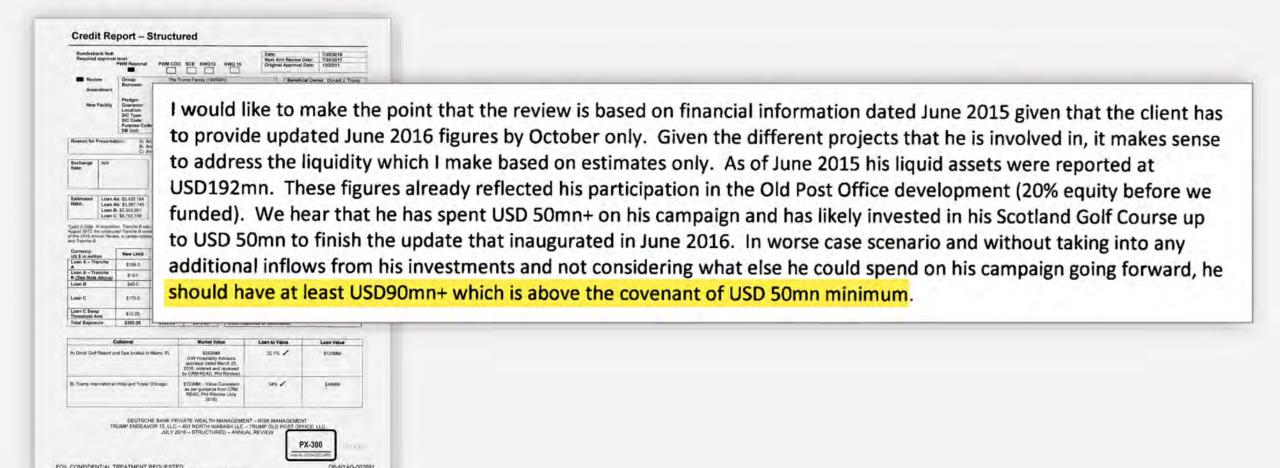
# June 2015 – Reported Liquidity \$192 Million



	Market Value	Loen to Value	Loss Value
A) Dotal Golf Resort and Spa located in Marris, FL	5362644 (LW Hospitality Advisors appraisal dated March 25, 2016, ordened and tevelowed by CRM READ, Phil Ribolow)	32.7% 🖌	ST25MM
B) Truns International Hotel and Tower Chicago	\$133MM - Value Consident as per guidance from CRM READ, Phil Ribolite (July 2018)	345 🖍	\$45MM
DELITSCHE BANK D	RIVATE WEALTH MANAGEMEN		
TRUMP ENDEAVOR 12, LLC	: - 401 NORTH WABASH LLC - 2016 - STRUCTURED - ANNUA	TRUMP OLD POST OF	

PX-300 at 11

# June 2015 – Reported Liquidity \$192 Million



PX-300 at 11

PX-300, page 1 of 27

## Fraud Was Central to the Operations of the Trump Organization



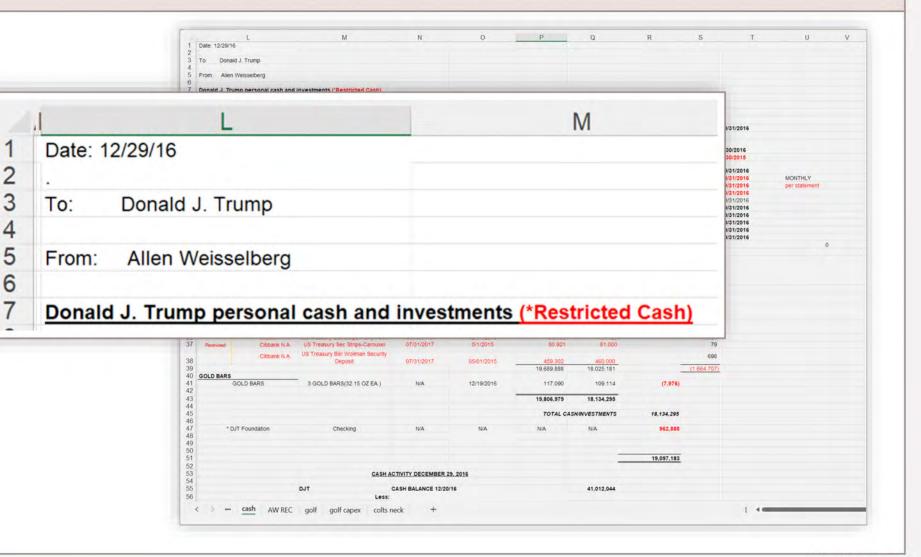
PX-3041 ¶ 403; NYSCEF 1667 ¶¶ 210-217, ¶ 218; Tr. 3057:10-3081:18; PDX-4



**Donald J. Trump** 



**Allen Weisselberg** 



PX-1300\_Native

#### **Donna Kidder | Assistant Controller at Trump Organization**



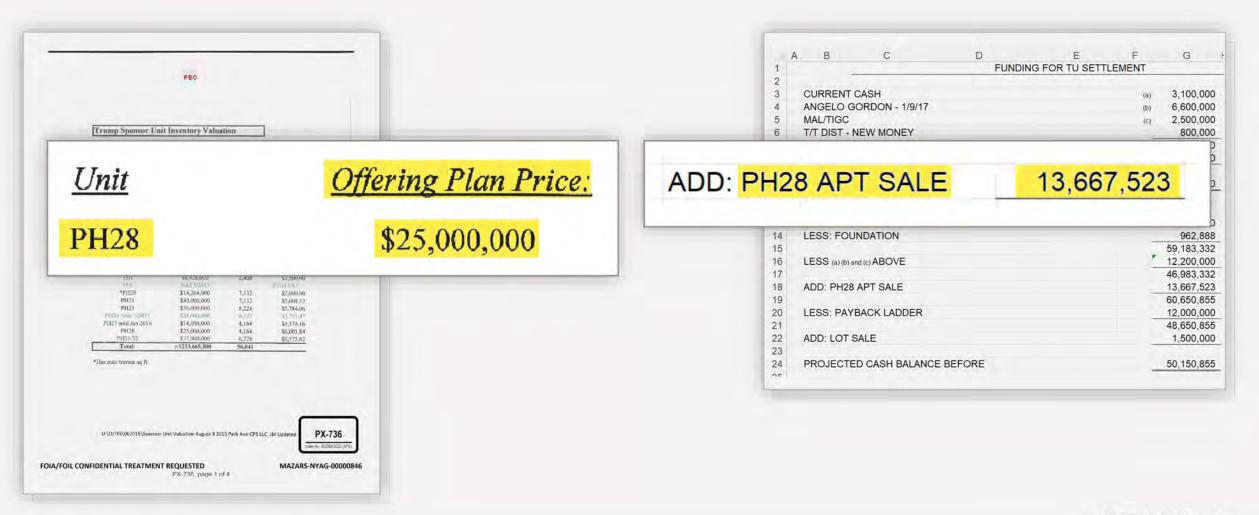
**October 17, 2023** TRIAL TRANSCRIPT 1518:15-17

#### "That was a Ladder Capital Ioan Allen Weisselberg took out. I believe it was for Trump Plaza to add to the cash required to pay the Trump University settlement."

	A	В	С	D	E	F	G
1				FUI	NDING FOR TU SETTLEME	NT	
2							
3		CURRENT C	ASH			(a)	3,100,000
4		ANGELO GO	RDON - 1/9/17			(b)	6,600,000
5		MAL/TIGC				(C)	2,500,000
6		T/T DIST - NE	EW MONEY				800,000
7							13,000,000
8		ADD: LADDE	R LOAN				12,000,000
9							
0							25,000,000
1		CASH BEFO	RE COST TO TU A	ND AFTER APT SALE			

PX-1300\_Native

#### **Selling Ivanka's Penthouse**



# **2017 Financial Performance**

To: Donald & Trump Jr., Eris Trump From: Allen Wenselberg Date: Pebnuary 14, 2018	To:	Donald J. Trump Jr., Eric Trump
lle: 2017 Corporate Modified Califiliow Projection vs Actual As per your request enclosed please find a detailed analysis s regments versus their projected operations for calendar year 2017.	From:	Allen Weisselberg
Below is a summary of the attached. Business Entities. PBO PBO (San Flow/Operating Profit (see note below) \$113.	Date:	February 14, 2018
Lase: Debt Service Paymonts: Interest 21,7 Principal 15.0 36.2	Re: 201	17 Corporate Modified Cashflow Projection vs Actual
1/1, B/I, Commissions, Cap Ex & Capital Leases 20,8 Corporate Payroll, Payroll Taxes, Bonuses & Benefits 20,8 Cliffice Overhead 5,3 (3,2)		
Adjunted Net Cash Flow/Operating Profit Before Distributions, Personal Homes & Aircraft Costs 30		As per your request enclosed please find a detailed analysis setting forth our various business
Less: TTT & TTTT Distributions 4 Adjusted Net Cash Flow/Operating Profit Before Personal Homes & Archard Cost: 76	segme	nts versus their projected operations for calendar year 2017.
Non-Business Entitles: 26		
Less: Personal Homes 2,531,2 Aircraft Coxts 2,203 9,751,6	6,409,524	
Auljusted Net Cash Flow/Operating Profit 516,310,9	932 52,211,038	

PX-1454

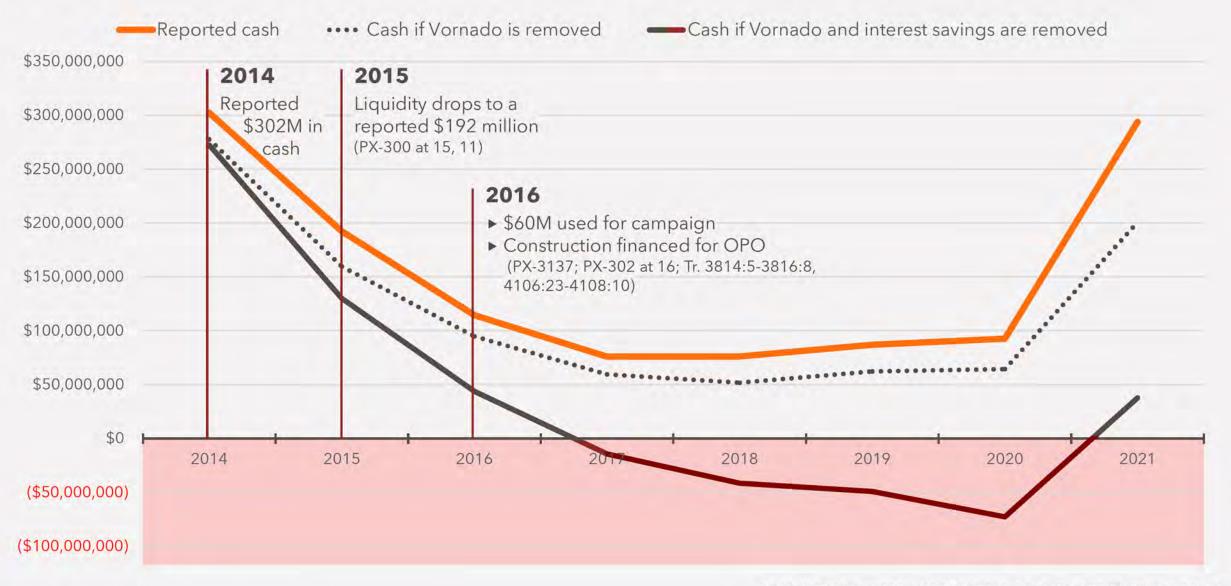
## **2017 Financial Performance**

Donald J. Trump. Jr.; Die Trump. om Allen Weiselberg te: Tebssare 14,2018				
2017 Corporate Modified Cashflow Projection vs Actual				
As per your request enclosed please find a detailed ar gments versus likely projected operations for ciliendar year		th our various bus	will little	
low is a summary of the attached				
Gastonica, Entitline.	PROFECTED	ACTUAL		
t Operating Cash Flow/Operating Profit (see note below).	\$113,441,711	\$108,672,330		
an. Debt Service Paymentar Interest Principat	21,243,445 15,049,832 36,293,277	21,410,674 <u>13,430,390</u> 34,842,064		
1/4, B/L Communions, Cap Ex & Capital Lease Corporate Payroll, Payroll Taxes, Egnuscs & Benefits Office Overhead	20,590,193 20,617,851 <u>5,409,945</u> 83,711,269	32,771,487 24,117,154 5,376,110 97,105,815		
suited Net Cash Flow/Operating Profit Before Dutributions Personal Homes & Aircraft Costs	30,230,442	11,366,515		
M TTL & TITT Distributions	4,157,645	747,623		
guisted Net Cash Flow/Operating Profit Before Personal Homes & Aliceraft Costs Ion-Business Entities:	26,072,597	10,818,897		
Personal Homes Aircraft Conta	3,531,285 7,230,380 9,761,665	3,198.350 6,409,524 8,607,854		
justed Net Cash Flow/Operating Profit	516310.982	52,211,038		

Business Entities:	PROJECTED	ACTUAL
Net Operating Cash Flow/Operating Profit (see note below)	\$113,441,711	\$108,672,330
Less: Debt Service Payments:		
Interest	21,243,445	21,410,674
Principal	15,049,832	13,430,390
	36,293,277	34,841,064
T/I, B/I, Commissions, Cap Ex & Capital Leases	20,690,193	32,771,487
Corporate Payroll, Payroll Taxes, Bonuses & Benefits	20,817,851	24,117,154
Office Overhead	5,409,948	5,376,110
	83,211,269	97,105,815
Adjusted Net Cash Flow/Operating Profit Before Distributions,		
Personal Homes & Aircraft Costs	30,230,442	11,566,515
Less: TTT & TTTT Distributions	<u>4,157,845</u>	747,623
Adjusted Net Cash Flow/Operating Profit Before Personal		
Homes & Aircraft Costs	26,072,597	10,818,892
Non-Business Entities:		
Less: Personal Homes	2,531,285	2,198,330
Aircraft Costs	7,230,380	6,409,524
	9,761,665	8,607,854
Adjusted Net Cash Flow/Operating Profit	<u>\$ 16,310,932</u>	\$ 2,211,038

PX-1454

# Fraud Was Central to the Operations of the Trump Organization



PX-3041 ¶ 403; NYSCEF 1667 ¶¶ 210-217, ¶ 218; Tr. 3057:10-3081:18; PDX-4

# Intent to Defraud

## Illegality Under NY Executive Law §63(12)

Penal Law §175.05 **Falsifying business records** - "with intent to defraud" Penal Law §175.45 **Issuing a false financial statement** - "with intent to defraud" Penal Law §176.05 **Insurance fraud** - "with intent to defraud"

#### Intent may be shown by circumstantial evidence:

- ✓ Overall pattern
- ☑ Day-to-day control
- Motive
- Peculiar knowledge

- ✓ Concealment
- ☑ Deception
- Other similar fraudulent acts

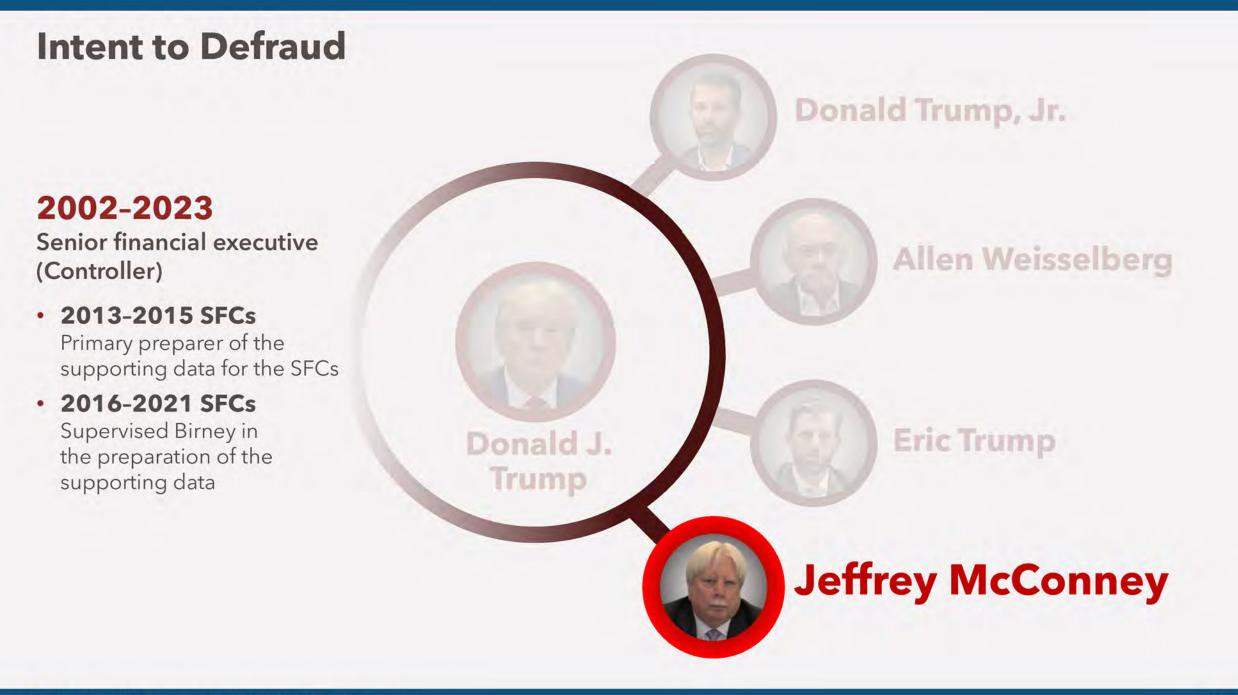
# **Applicable Burden of Proof Is "Preponderance of the Evidence"**



Matter of Seiffert, 65 N.Y.2d 278, 280-81 (1985); Matter of Phyllis H. v. Didier C., 182 AD3d 511 (1st Dept 2020)

"A civil RICO action only requires that the predicate criminal acts be shown by a preponderance of the evidence."

Saleh v. Bear Creek Productions, Inc., 1988 WL 391125, at \*1 (Sup. Ct. N.Y. Cty. Jan. 8, 1988)



#### Cash

#### Jeffrey McConney | Defendant



October 5, 2023 TRIAL TRANSCRIPT 615:12-15 Q. And that was your intent in valuing this asset, that you were going to include cash which Mr. Trump could not control and dispense? Is that your testimony?

A. Yes.



#### Jeffrey McConney | Defendant



October 6, 2023 TRIAL TRANSCRIPT 703:8-12 "One year I included Mr. Trump's foundation cash, Mr. Trump's foundation's cash on that spreadsheet. Donald Bender said I can't do that, it's not controlled by Mr. Trump, it's controlled by the foundation, so I took that off."

### **Vornado Cash**

SUPREME COUNTY OF THE STATE OF NEW YORK	Statement Year	Amount Included Based On 30% Share In Vornado Property Interests	Total Cash/ Liquidity Reported	Vornado Property Interests Cash as a Percent of Total Cash
PEOPLE OF THE STATE OF NEW YORK, BY LETITIA JAMES, Attorney General of the State of New York.	2013	\$14,221,800	\$339,100,000	4%
Plaintiff. RESPONSE TO PLAINT 2023-2 STATEMENT O VS	2014	\$24,756,854	\$302,300,000	8%
DONALD J TRUMP, DONALD TRUMP, JR., ERIC TRUMP, IVANKA TRUMP, ALLEN WEISSELBERG, JEFFREY MCCONNEY, THE	2015	\$32,708,696	\$192,300,000	17%
NONALD J TRUMP REVOCABLE TRUST, THE TRUMP ORGANIZATION, INC., TRUMP ORGANIZATION LLC, DIT HOLDINGS LLC, DIT HOLDINGS MANAGING MEMBER, TRUMP	2016	\$19,593,643	\$114,400,000	17%
ENDEAVOR 12 LLC, 401 NORTH WABASH VENTURE LLC, TRUMP OLD POST OFFICE LLC, 40 WALL STREET LLC, and SEVEN SPRINGS LLC,	2017	\$16,536,243	\$76,000,000	22%
Defendants Defendants Defendants Internet Defendants Defendants Internet Defendants Defe	2018	\$24,355,588	\$76,200,000	32%
McConney, The Donald J. Trump Revocable Trust, The Trump Arten weathers McConney, The Donald J. Trump Revocable Trust, The Trump Organization, Inc., Organization, LLC, DJT Holdings LLC, DJT Holdings Managing Member, Trump E	2019	\$24,653,729	\$87,000,000	28%
Coganzation, LLC, DY Horangs LLC, DY Horangs Wanaging Wender, Hump E LLC, 401 North Wabash Venture LLC. Trump Old Post Office LLC. 40 Wall Stree Seven Springs LLC (collectively, "Defendants") hereby respectfully adonit the	2020	\$28,251,623	\$92,700,000	30%
response to the facts set forth in Plaintiff's Rule 202 8-g Statement of Material Facts No. 767) ("Plaintiff's SOF") submitted in support of the Attorney General's ("P	2021	\$93,126,589	\$293,800,000	32%

<sup>1</sup> Defendams solmut the affirmation of Chilford Robert dated September 1, 2023 in support of this Beaponse; which is referred to an 'Robert Aff'. Additionally, Defendanto: Sustainant of Understand Facts (NYSCEF No. Biblio previous) submitted to support of Defendanto. Motion for Summary Independent insteaded an Evaluat AAAB to Bobert Aff.) is incomposited kereta and referred to an 'Defs. SOF' (Immugheau this Response.

1 of 252 PX-3041 page 1 of 252 PX-3041

PX-3041 at 142

## **Trump Park Avenue**

#### Jeffrey McConney | Defendant



**October 6, 2023** TRIAL TRANSCRIPT 711:24-712:8 Q. And the values you relied on when you put them in your spreadsheet and sent them to Donald Bender were the offering plan price values, knowing that these were rent-stabilized units; correct?

#### A. Correct.

Q. And you followed that same approach for every statement you reviewed; correct?

#### A. Correct.

- Q. And it was intentional; correct?
- A. Yes.

## **Trump Park Avenue**

#### Frederick Chin | Defendants' Expert



December 4, 2023 TRIAL TRANSCRIPT 6012:2-9 Q. Consider a situation where someone owns 20 apartments in a New York City building and ten of them rent stabilized. Would you agree if the owner values all 20 apartments in his personal financial statement to be provided to a bank as if they are all free market units without disclosing that half are subject to rent stabilization laws, that would be a pretty significant omission that should be disclosed; yes?

#### A. In that hypothetical, I would agree with that.

## **Trump Park Avenue**

#### Jeffrey McConney | Defendant



October 6, 2023 TRIAL TRANSCRIPT 708:2-10 Q. Mr. McConney, looking at what you sent Mr. Bender. It appears that you sent him a column that shows the unit number and column that shows the offering plan price, but you have cut off the column that shows the market value; right?

#### A. Yes.

Q. So this was not a mistake. You intentionally removed that third column from the material you forwarded to Mr. Bender, on purpose; right?

#### A. Yes.

# **40 Wall Street**

#### Jeffrey McConney | Defendant



**October 5, 2023** TRIAL TRANSCRIPT 674:16-20; 675:4-7, 10-13 Q. And while you were acting as the conduit to provide information to Mr. Larson, I'm correct that you never sought to use any of the Cushman appraised values for 40 Wall Street in the Statement of Financial Condition; correct?

#### A. That's correct.

\* \* \*

- Q. ...you never asked Mr. Larson if the cap rates you were selecting were appropriate. Isn't that right?
- A. No. I mean, it's correct. Yes.

#### \* \* \*

- Q. ...you never asked Mr. Larson what cap rates he was using for any of the Cushman appraisals at 40 Wall Street; isn't that right?
- A. I believe that's correct, yes.

## **40 Wall Street**

#### **Donald Bender | Partner at Mazars**



October 3, 2023 TRIAL TRANSCRIPT 245:16-23

- Q. Did you ask the Trump Organization, during the course of your work on compilation reports, for appraisal reports?
- A. Yes ... I think those questions I asked in most years of Jeff McConney. That was started, based on, I guess, approximately, 2013 ....

### Mar-a-Lago

#### Jeffrey McConney | Defendant



**October 6, 2023** TRIAL TRANSCRIPT 775:14-21 Q. And so you had a copy of this deed of development; correct?

#### A. Yes.

Q. And notwithstanding the fact that you had, in your possession, this deed, every year from 2011 through 2016 or '17, you valued the property as if it could be sold for private residence; right?

#### A. That's correct.

### Mar-a-Lago

#### Jeffrey McConney | Defendant



**November 21, 2023** TRIAL TRANSCRIPT 5018:12-21 Q. Do you see for Mar-a-Lago where it says: Value if sold to an individual?

#### A. Yes.

- Q. Why does that note appear on your spreadsheet?
- A. Because we didn't value it as an operating club. We valued it as if the house, the mansion, all of the additions to the mansion, the cabanas, private beach, were sold to an individual.
- Q. And why was it not valued as a private club?
- A. I don't remember off the top of my head.

# **Seven Springs**

#### Jeffrey McConney | Defendant



**October 6, 2023** TRIAL TRANSCRIPT 717:14-23; 718:8-11 Q. ... Am I correct that the value of \$161 million for the seven homes in Bedford does not apply any discount factor to take in account how long it would take to construct the infrastructure, build the homes, and then sell the home for \$35 million each?

#### A. That's correct.

Q. You didn't factor into the valuation whether the homes were going to be built today, tomorrow, or in a number of years; correct?

#### A. Correct.

### Briarcliff

#### Jeffrey McConney | Defendant



**October 6, 2023** TRIAL TRANSCRIPT 729:24-730:1; 730:10-12 Q. You added that potential profit of, I think it's \$25.1 million to the valuation of Briarcliff, correct?

\* \* \*

### A. Correct.

Q. There's no discounted cash flow analysis to bring those amounts to the present value, correct?

### A. Correct.

## **Time Value of Money**

#### Jeffrey McConney | Defendant



October 6, 2023 TRIAL TRANSCRIPT 728:2-6 716:3-6 717:3-5 Q. You did not perform any discounted analysis to determine the present value of the income that you would - that the company would receive from the sale of these memberships in the future, correct?

\* \* \*

#### A. That's correct.

Q As the controller of a large company with an accounting background, you do understand the concept of time value of money; right?

#### Yes.

\* \* \*

- Q. So, we agree you have to discount it in order to get to present value; correct?
- A. Yes.

### **Intent to Defraud**

#### **2002-2021** Chief Financial Officer

#### • 2013-2020 SFCs

Supervised preparation of the SFCs. Signed relevant documents needed to get SFCs

#### • 2016-2020 SFCs

As trustee responsible, directed and controlled Birney in the preparation of the supporting data

## Donald Trump, Jr.

## **Allen Weisselberg**

## Eric Trump

### **Jeffrey McConney**

Donald J.

Trump

### **The Triplex**

#### Kevin Sneddon | Trump International Realty



**December 12, 2023** TRIAL TRANSCRIPT 6620:10-19

- Q. What did you say in response to his request to provide a value for Mr. Trump's Triplex?
- A. I asked if I could see it, and he said that was not possible. So I asked if there was a floor plan or any [specs] and he said he didn't have any of that information. So I asked him, well, you know, what size is it.
- Q. And what do you recall did he say to you in response to the question what is that size?

# A. He said I think - he said it's quite large. I think it's around 30,000 square feet.

### May 3, 2017 Forbes Article

EDITORS' PICK | May 3, 2017, 10:45am EDT

### Donald Trump Has Been Lying About The Size Of His Penthouse

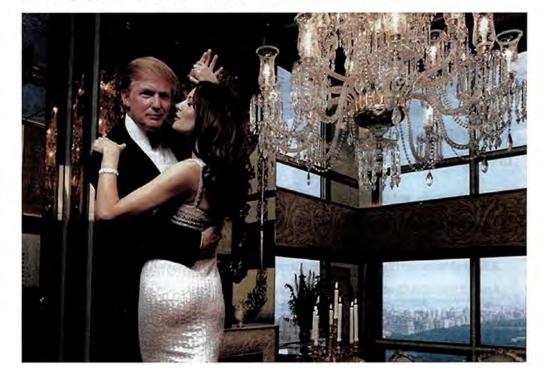


Chase Peterson-Withorn Forbes Staff Billionaires



() This article is more than 3 years old.

This story appears in the May 16, 2017 issue of Forbes. Subscribe



PX-1605

### **Golf Courses**

#### Allen Weisselberg | Defendant





 Q. Was the 30 percent premium that you directed Mr. McConney to add to the fixed assets disclosed in the SOFC; yes or no?

A. No.

### **Insurance** Fraud

#### January 15, 2020

Underwriter's Annual Review Fiscal Year:2019

Account: Trump Organization LLC

Branch:Mero Underwriter:Chudis Markarian

Current 01/15/2020 Date: Account#:STOOM7851

PX-1552

ZURICHNA\_008507

#### Financial Review and Summary:

#### Financial Review and Summary

FVE: 06/30/2018 Taogible . Worth: \$1 N/W Revenue: 50 Gross Profit: \$0 Net Profit St) Debt/Worth: 0.0-1

Net Quick: \$1 Ant. Max G&A Expense: \$0

No Comments entered for this section

#### Personal Financial Analysis:

Party Name Party Role Net Ouick Net Worth FS date

11/28/2018 Claudia Markarian: - In-Person Review of Personal Financial Statements 6/30/18 - Donald J. Trump

51

- I reviewed the personal financial statements of Donald J. Trump on 11/20/18. Ultimately, all activities of the Triamp Organization, DJT Holdings, and other eatities role in the DJT Revocable Trust. Donild J. Trump is the sole beneficiary of the Trust thm reviewing his personal statements reflects all activities of the Organization

The personal financial statements were compiled once again by the CPA firm, Weiser Mazars and was finalized on 10-24-18. I met with the CFO, Allen Weisselberg and Controller, Jeffrey McConney who provided some insight on the Trump Organization while I reviewed the statements

- Cash on hand was \$76.2mm and escrow fands were \$22.7mm. The CFO noted that the Trump organization has returned to a more liquid position following some debirepayment and campaign expenses from previous years.

- Total assets were \$6.6B, with \$6B connected to his real estate and golf club resorts. The fair value of the properties is determined by professional firms (such as Cushman & Wakefield) using cap rules and net operating income as factors. His largest property by value is Trump Tower for \$732mm. The CFO indicated that asset quality was very good, meaning the value of properties has been kept year over year and does not vary significantly during cycles. Real estate licensing assets were \$203mm and other assets were \$311 mm.

Loans on real property payable was only \$467.4mm. Debt to total assets is roughly 7%, which is very low leverage for a real estate company. The CFO has indicated he has been working to deleverage the company for years while utill taking advantage of low interest INTERNAL USE ONLY

CONFIDENTIAL

11/28/2018 Claudia Markarian: - In-Person Review of Personal Financial Statements 6/30/18 - Donald J. Trump

\* \*

\*

- Total assets were \$6.6B, with \$6B connected to his real estate and golf club resorts. The fair value of the properties is determined by professional firms (such as Cushman & Wakefield) using cap rates and net operating income as factors. His largest property by

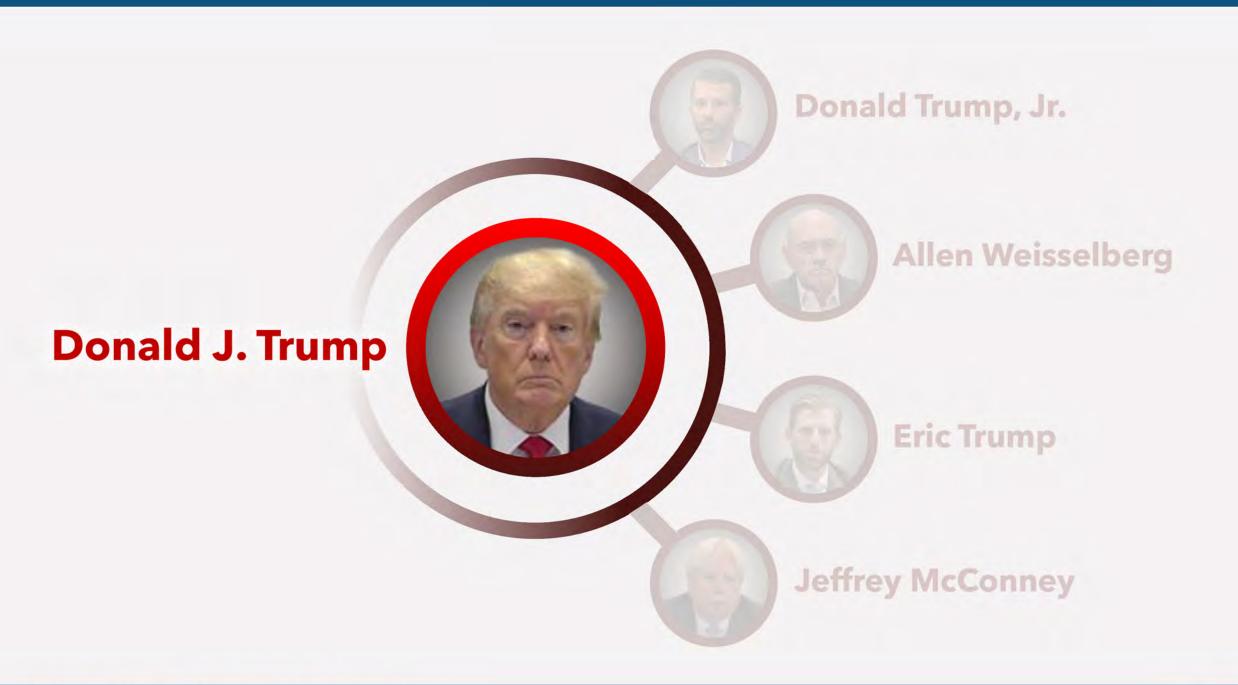
PX-1552



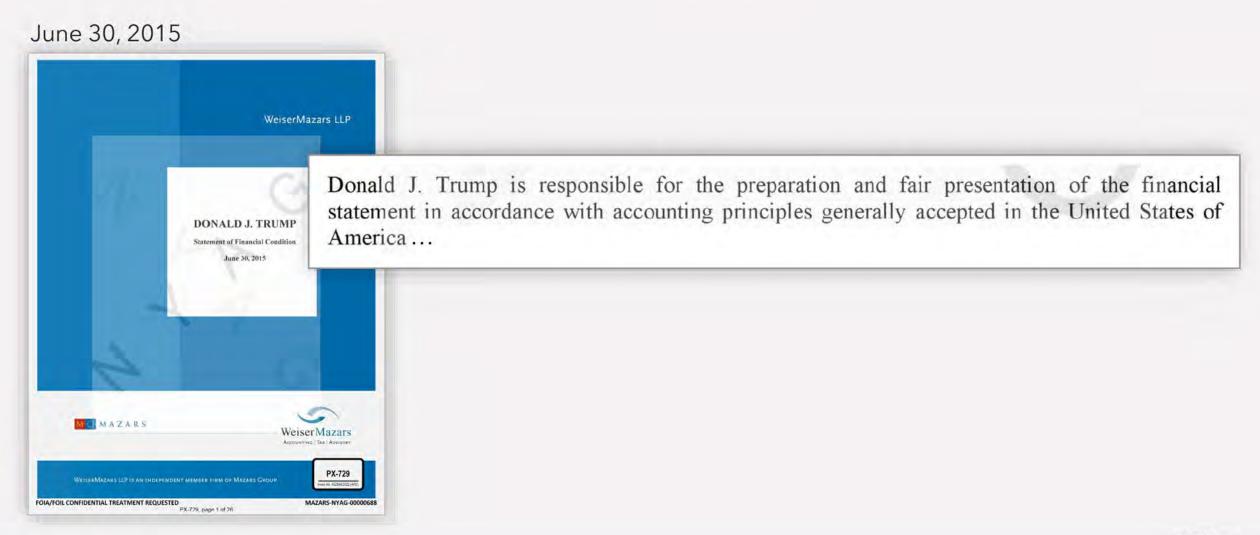
- Q. And what do you remember Mr. Weisselberg telling you about the fair value of the properties?
- A. He was telling me that they use professional appraisal firms to get the values that they then that I would then see on the personal financial statements I was reviewing.

PX-3324 at 49:21-50:4

PX-1552, page 1 of 6



### **Donald J. Trump Is Responsible for SFCs**



PX-729 at 2

### **Donald J. Trump Certified the Accuracy of the SFCs to Lenders**

#### November 11, 2014 Donald J. Trump 725 Fifth Avenue New York, NY 10022

November 11, 2014

LENDER: Deutsche Bank Trust Company Americas GUARANTOR: Donald J. Tramp BORROWER: Trump Endeavor 12 LLC, a Delaware limited

WER: Trump Endeavor 12 LLC, a Delaware limited liability company

This certificate is delivered under the Guarany (as same may be amended, supplemented, renewed, estanded, replaced, or restated from time to time, together with all attachments hereto, the "<u>Guaranty</u>", dated as of June 11, 2012, and given by Guarantor to Lender as required under the Guaranty. Capitalized terms not defined herein shall have the meanings assigned to such terms in the Credit Agreement and the Guaranty, such ease nay be.

The undersigned Guarantor hereby certifies to Lender as of the date hereof that as of June 30, 2014 (the "Reporting Date"):

1. Financial Information. As applicable (please check applicable hox below and insert the applicable date below):

- [X] Attached hereto in Guarantor's Statement of Financial Condition as of June 30, 2014 (Section 11(A) of the Guaranty).
- [X] Attached hereto is Guarantor's Schedule of Contingent Liabilities as of June 13, 2014 (Section 11(B) of the Guaranty).
- [X] Attached hereto is Guarantor's Excess Revenue over Disbursement Schedule for the nwelve (12)-month period ended June 30, 2014 (Section 11(C) of the Guaranty).

The foregoing presents fairly in all material respects the financial condition of Guarantor at the period presented.

 <u>Unencumbered Liquid Assets of Guarantor</u>. In respect of Section 10(i) of the Guaranty, Guarantor's Unencumbered Liquid Assets at all times was, and as of the last day of the semi-annual period ending on June 30, 2014 in one test than (x) Firthy Million Dollars (\$55,000,000) times (y) the applicable Step-Down Percentage on the date hereof.

3. <u>Debt.</u> In respect of Section 10(ii) of the Guaranty, Guarantor's Debt does not exceed the requirements thereof.



FOIL CONFIDENTIAL TREATMENT REQUESTED PX-394 page 1 of 2 DB-NYAG-060415

Deutsche	Bank	Trust	Company	Americas

Donald J. Trump

**BORROWER:** 

**GUARANTOR:** 

LENDER:

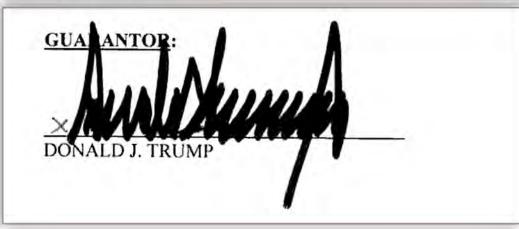
November 11, 2014

Donald 5. 11ump

Trump Endeavor 12 LLC, a Delaware limited liability company

[X] Attached hereto is Guarantor's Statement of Financial Condition as of June 30, 2014

The foregoing presents fairly in all material respects the financial condition of Guarantor at the period presented.



PX-394 at 1, 2

### **Donald J. Trump Reviewed the SFCs**

#### **Donald J. Trump | Defendant**



**November 6, 2023** TRIAL TRANSCRIPT 3491:12-16 3495:16-18 Q. And they would give you a copy of the statement; is that correct?

### A. Yes, at some point.

Q. And you would, in fact, review it; is that correct?

### A. I would in some cases, yes.

\* \* \*

- Q. Would you discuss the valuation of individual properties with Mr. Weisselberg and Mr. McConney?
- A. On occasion. If I disagreed. I would I would give it.

### **Donald J. Trump Got Final Review of the SFCs**

#### Jeffrey McConney | Defendant



**October 5, 2023** TRIAL TRANSCRIPT 597:14-18 Q. My question is simply whether you had the same understanding that **Mr. Trump was to get final review for each financial statement that you were primarily responsible for preparing?** 

A. Yes.

### **Donald J. Trump Got Final Review of the SFCs**

#### September 9, 2023



DONALD J TRUMP, DONALD TRUMP, JR., ERK TRUMP, IVANKA TRUMP, ALLEN WEISSELBERG, JEFFREY MCCONNEY, THE DONALD J TRUMP REVOCABLE TRUST, THE TRUMP ORGANIZATION, INC., TRUMI ORGANIZATION LLC, DITHOLDINGS LLC, DI HOLDINGS MANAGING MEMBER, TRUMI ENDEAVOR 12 LLC, 401 NORTH WABASI VENTURE LLC, TRUMP OLD POST OFFICE LLC 40 WALL STREET LLC, and SEVEN SPRINGS LLC

Plaintiff

25

Defendants

676. Allen Weisselberg would not have permitted a final draft of the Statement of

Financial Condition to be issued unless Mr. Trump had reviewed it and was satisfied with it. (Ex. 363 at 142:4-143:5)

#### **RESPONSE:** Undisputed.

PX-3041 at ¶ 676

### **Reverse Engineering the Asset Values**

Michael Cohen | Former VP, Trump Organization and Counsel to Donald J. Trump



October 24, 2023
TRIAL TRANSCRIPT
2211:6-11

"I was tasked by Mr. Trump to increase the total assets based upon a number that he arbitrarily elected and my responsibility along with Allen Weisselberg predominantly was to reverse engineer the various different asset classes, increase those assets in order to achieve the number that Mr. Trump had tasked us."

### **Reverse Engineering the Asset Values**

Patrick Birney | Assistant VP, Financial Operations at the Trump Organization



**October 16, 2023** TRIAL TRANSCRIPT 1409:19-22 Q. Did Allen Weisselberg ever tell you that Mr. Trump wanted his net worth on the Statement of Financial Condition to go up?

A. Yes.

## Donald J. Trump | Intent to Defraud

#### Mar-a-Lago

Donald J. Trump signed the deed restrictions

### **The Triplex**

Donald J. Trump signed the declaration establishing the square footage as 10,996.39

#### Vornado

Donald J. Trump litigated about partnership restrictions in his personal capacity in this Court

### **Boasting About Net Worth**

July 29, 2014

**Re: Buffalo Bills Bid** 

July 29, 2014

K. Don Cornwell Managing Director Morgan Stanley & Co., LLC 1585 Broadway, 35<sup>th</sup> Floor New York, NY 10036

Re: Buffalo Bills Bid

Dear Mr. Cornwell,

Please let this letter serve to rep football team for One Billion De with an immediate closing, and of all documents and the approv transaction is not subject to any

I have a net worth in excess of F provided upon request), compri assets (including class A real est own 100% of the direct and ind intention, nor is it necessary, for

I am also enclosing a letter from strength, both from a liquidity and asset value standpoint, and confirming that I have the financial capability to consummate the transaction. I am a longtime fan of the NFL, have great respect for Commissioner Goodell and the owners of all of the NFL member clubs, and I woold be honored, if chosen, to be the purchaser of the Buffalo Bills. 705 FIFTH AVAILITE FIRME YORS, HY INSTALL FIELD STREAM STREET STREAMS. FOIL EXEMPT (HIGHLY CONFIDENTIAL PX-3276; page 2 of 22

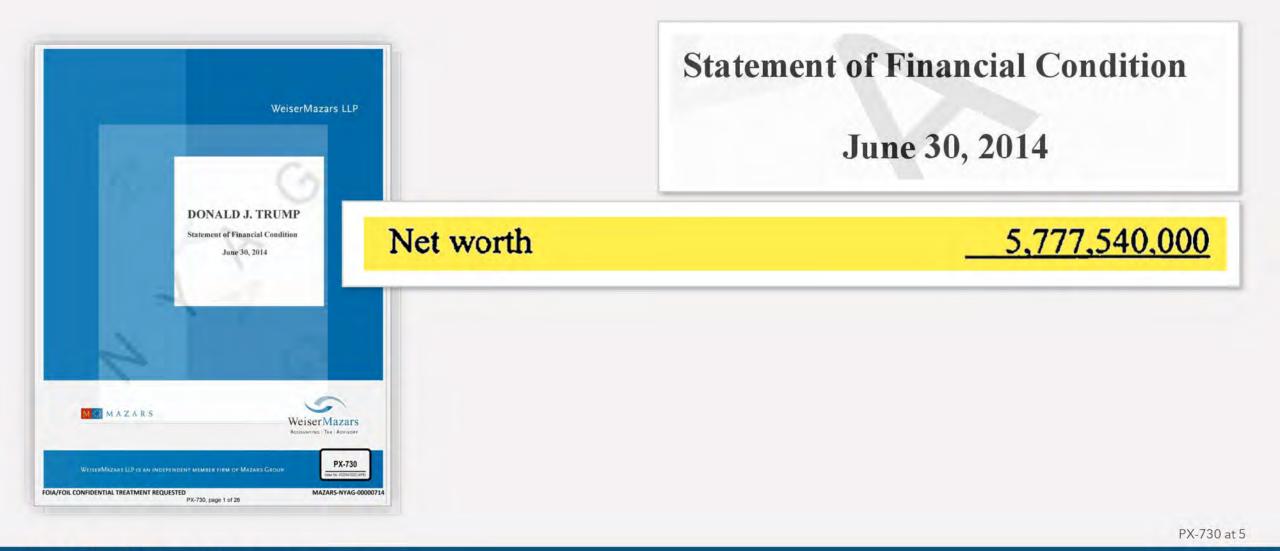
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OWN TRAMP DESCRIPTION

I have a <u>net worth in excess of Eight Billion Dollars</u> (financial statements to be provided upon request), comprised of substantial cash balances, highly liquid assets (including class A real estate), and very little debt. If accepted, I will own 100% of the direct and indirect interests of the team. It is not my intention, nor is it necessary, for me to have partners for this acquisition.

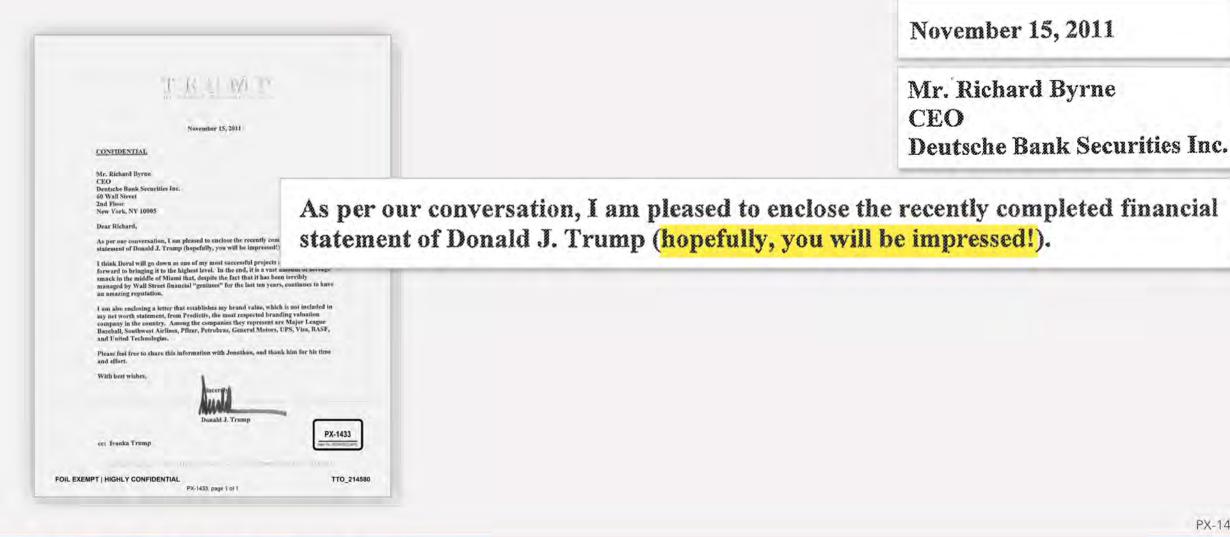
PX-3276 at 2

### **Boasting About Net Worth**



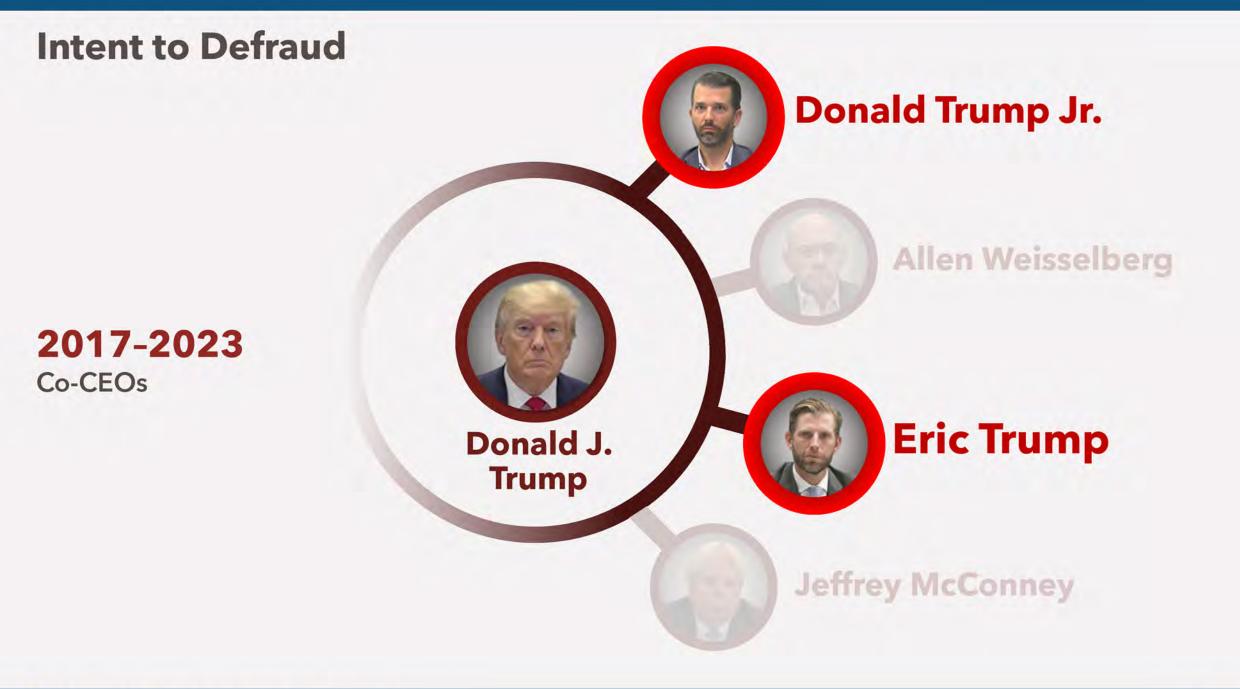
People v. Donald J. Trump, et al. | Plaintiff's Closing Presentation

### **Boasting About Net Worth**



PDX-7.91

PX-1433



### **Accepts Power of Attorney**

#### March 13, 2017

	POWER OF ATTORNEY NEW YORK STATUTORY SHORT FORM
	(a) CAUTION TO THE PRINCIPAL:
	Your Power of Attorney is an important document. As the "principal," you give the person whom you choose (your "agent") authority to spend your minway and sell or dispose of your property during your insume without telling you. You do not lone your authority to act even though you have given your agent similar authority.
	When your agent exercises this authority, he is she must act according to any instructions you have provided or, where there are no specific matrix, in your best latereal. "Important Information for the Agent" at the end of this document declarities your agent responsibilities.
	Your egent can act on your behall only after signing the Power of Attorney before a notary public.
	You can request information from your agent at any time. If you are revoking a prior Power of Alforney, you should provide wither notice of the revocation to your prior agent(s) and to any third perties who may have action your if, including the financial institutions where your accounts are located.
	You can revolve or terminate you Power of Attorney at any time for any reason as long as you are of sound mind. If you are no longer of sound mind, a court can remove an agent for acting improperty.
	Your agent cannot make health care decisions for you. You may execute a "Mealth Care Proxy" to do this.
	The law governing Powers of Attorney is contained in the New York General Obligations Law, Article 5, Title 15, This law is available at a law library, or online through the New York State Sonate or Assembly websites, www.enante.state.org.us or revew assembly able to us.
	If there is anything about this document that you do not understand, you should ask a lawyer of your own choosing is explain it to you.
	PX-1330
100	EXEMPT   HIGHLY CONFIDENTIAL PX-1330, page 1 of #

#### (o) AGENT'S SIGNATURE AND ACKNOWLEDGMENT OF APPOINTMENT:

It is not required that the principal and the agent(s) sign at the same time, nor that multiple agents sign at the same time.

I/we, <u>Donald J. Trump, Jr., and Eric Trump</u>, have read the foregoing Power of Attorney. I am/we are the person(s) identified therein as agent(s) for the principal named therein.

l/we acknowledge my/our le	gal responsibilit <del>ies.</del>
Agent(s) sign(s) here	
	=>/====
STATE OF NEW YORK	
COUNTY OF NEW YORK	: ss.: :

On the <u>13</u> day of <u>March</u> in the year <u>2017</u> before me, the undersigned, personally appeared <u>Donald J. Trump, Jr., and Eric Trump</u>, personally known to me or proved to me on the basis of satisfactory evidence to be the individual(s) whose name(s) is (are) subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their capacity(ies), and that by his/her/their signature(s) on the instrument, the individual(s), or the person upon behalf of which the individual(s) acted, executed the instrument.

PX-1330 at 7

### Donald Trump, Jr. and Eric Trump | Intent to Defraud

Patrick Birney | Assistant VP, Financial Operations at the Trump Organization



**October 12, 2023** TRIAL TRANSCRIPT 1390:16-22;

1390:25-1391:1

Q. Were there any meetings about the 2021 Statement of Financial Condition in which Donald Trump, Jr. and Eric Trump participated?

### A. Yes.

Q. So about - speaking about that meeting, how many other participants were there other than those two people?

\* \* \*

### A. Myself, Alan Garten, Ray Flores, Jeff McConney.

Q. Approximately when did this Google Meeting occur?A. Probably in October of 2021.

### **Eric Trump | Intent to Defraud**

#### **Eric Trump | Defendant**



November 2, 2023 TRIAL TRANSCRIPT 3294:0-11 Q. ... Could this be a situation where you were in fact aware back in this time frame that your father had a Statement of Financial Condition and just now don't recall or are you telling us with certainty that in this time frame you were not aware that your father had a Statement of Financial Condition?

A. ... I never worked on it at the time and I didn't know anything about it really until this case came into fruition.



#### February 15, 2012

Email from Eric Trump "personal financials" to show "financial wherewithal to purchase, renovate and operate" the club PX-1091

012	2013	2014	2015	2016	2017
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#### February 15, 2012

Email from Eric Trump "personal financials" to show "financial wherewithal to purchase, renovate and operate" the club PX-1091

2012

#### August 20, 2013

"I'm working on your Dads annual financial statement. I need to value Seven Springs. Attached please find how we valued it last year." PX-1075

2014

2015

2016

2013

2017

#### February 15, 2012

Email from Eric Trump "personal financials" to show "financial wherewithal to purchase, renovate and operate" the club PX-1091

2012

#### August 20, 2013

"I'm working on your Dads annual financial statement. I need to value Seven Springs. Attached please find how we valued it last year." PX-1075

August 23, 2013

"Subject DJT f/s" "I'm working on the notes to Mr. Trump's annual financial statement" PX-3332

2014

2013

2015

2017

2016

#### February 15, 2012

Email from Eric Trump "personal financials" to show "financial wherewithal to purchase, renovate and operate" the club PX-1091

#### August 20, 2013

"I'm working on your Dads annual financial statement. I need to value Seven Springs. Attached please find how we valued it last year." PX-1075

#### August 23, 2013

"Subject DJT f/s" "I'm working on the notes to Mr. Trump's annual financial statement" PX-3332 "Doral will be about 200 million" PX-1071

2014

2013

2012

2015

2017

2016

August 20, 2013

February 15, 2012 Email from Eric Trump "personal financials" to show "financial wherewithal to purchase, renovate and operate" the club PX-1091	annua I need Attach valued PX-1075 <b>Augu</b> "Sub work Mr. T finan PX-333 "Dor	<b>ust 23, 2013</b> ject DJT f/s" "I'm ing on the notes to rump's annual cial statement" 32 al will be at 200 million"	April 22, 2015 "your dad's and financial statem PX-1112	nual	
2012 2	013	2014	2015	2016	2017

#### People v. Donald J. Trump, et al. | Plaintiff's Closing Presentation

#### February 15, 2012

Email from Eric Trump "personal financials" to show "financial

#### August 20, 2013

"I'm working on your Dads annual financial statement. I need to value Seven Springs. Attached please find how we valued it last year." PX-1075

wherewithal to purchase, renova and operate" the PX-1091		August 23, 2013 "Subject DJT f/s" "I'm working on the notes to Mr. Trump's annual financial statement" PX-3332 "Doral will be about 200 million" PX-1071		nual nent"	
2012	2013	2014	2015	2016	2017

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#### February 15, 2012

Email from Eric Trump "personal financials" to show "financial

#### August 20, 2013

"I'm working on your Dads annual financial statement. I need to value Seven Springs. Attached please find how we valued it last year." PX-1075

wherewithal to purchase, renovate and operate" the clu PX-1091	lub	August 23, 2013 "Subject DJT f/s" "I'm working on the notes to Mr. Trump's annual financial statement" PX-3332 "Doral will be about 200 million" PX-1071		nual nent"	
2012	2013	2014	2015	2016	2017

Anril 22 2015

#### People v. Donald J. Trump, et al. | Plaintiff's Closing Presentation

#### February 23, 2017

"We're working on your Dad's financial statements. I've attached the footnotes relating to the three European clubs"

PX-1079

### **Eric Trump | Intent to Defraud**

#### **Eric Trump | Defendant**



**November 2, 2023** TRIAL TRANSCRIPT 3315:25-3316:02 Q. So you did know about your father's annual financial statement as of August 20, 2013, didn't you?

A. It appears that way, yes.

### **Accepts Position of Authority as Trustee**

Meyinge	
From con General" of Sens. To. CC. Subject Attactments	Adam Koven ( Jaham, Loveshill Prumoorg, colm ) Adam Koven ( Jaham, Loveshill Prumoorg, colm - Jaham, Loveshill Rosmpang, John ) 1/2/7/2/2 1:38-27. AM Alan Garten Jahin, gartenell Rosmpang, com ) Expessive Documents 10. Sequentities (La Approximation) ( Kacepsines at Donatel J. Tourno, K. as Trustee of Trust, gal), Jills Associations of Alam Winnishen of Trust, gall (Jill Accepsines at Donatel J. Tourno, K. as Trustee of Trust, gall), Jills Associations of Alam Winnishen of Trust, gall (Jill Accepsines) (Jill (Jill Amendment Sta Japanesen) of Trustee (Jill Amendment And Trust - Removal of Trustee (Jill (Jill (Jill Revocable Trust - Again Internet) and Accepsings of Trustee (Jill (Jill
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#### THE DONALD J. TRUMP REVOCABLE TRUST

Acceptance of Donald J. Trump, Jr. as Trustee of The Donald J. Trump Revocable Trust

Reference is made to The Donald J. Trump Revocable Trust created by Donald J. Trump as Donor and Trustee dated April 7, 2014, as most recently amended by a Second Amendment dated January 17, 2017 (hereinafter referred to as the "Trust").

WHEREAS Paragraph A of Section Two of ARTICLE FIRST-A of the Trust provides that Donald J. Trump, Jr. shall serve as a Trustee of the Trust at such time when Donald J. Trump resigns as Trustee of the Trust in advance of his inauguration as President of the United States of America;

WHEREAS, Donald J. Trump has so resigned as Trustee of the Trust, effective as of January <u>19</u>, 2017.

NOW, THEREFORE, the undersigned Donald J. Trump, Jr. hereby accepts his appointment as a Trustee of the Trust as of January 19,2017 and agrees to be bound by the terms thereof.

Donald J. Trump, Jr.

### **Signed Representation Letters**

#### March 10, 2017 The Trump Organizatio 725 Fifth Avenue 1) New York, NY 10022 March 10, 2017 Mazars USA LLP 60 Crossways Park Drive West, Suite 301 Woodbury, NY 11797 We are providing this letter in connection with your compil statement of Donald J. Trump, which comprise the statement of f 2016, and the related notes to the statement of financial condit accounting and financial reporting expertise to assist us in the financial condition in accordance with accounting principles of States of America without undertaking to obtain or provide material modifications that should be made to the financial statement in order for it to be accordance with accounting principles generally accepted in the United States of America. Certain representations in this letter are described as being limited to matters that are material. Items are considered material, regardless of size, if they involve an omission or misstatement of accounting information that, in light of surrounding circumstances, makes it probable that the judgment of a reasonable person using the information would be changed or influenced by the omission or misstatement. We confirm, to the best of our knowledge and belief, as of March 10, 2017, the following representations made to you during your compilation. 1) We acknowledge our responsibility and have fulfilled our responsibilities for the preparation and fair presentation of the personal financial statement in accordance with accounting principles generally accepted in the United States of America, except for the following items: Accounting principles generally accepted in the United States of America require that personal financial statements: include a provision for current income taxes, as well as estimated income taxes on the differences between the estimated current values of assets and the estimated current amounts of liabilities and their tax bases, present cash, marketable securities and hedge funds separately; include amounts to be received in the future from estimated current values that are nonforfeitable, fixed and determinable, and do not require any future services; record the current estimated

value of all closely held and other business entities as a net investment (assets net of liabilities) and disclose summarized financial information about each entity; record non-interest bearing deposits in exchange for rights or privileges; and, include all assets and liabilities of the individual whose financial statements are presented.

MAZARS-NYAG-00001266

PX-741

FOIA/FOIL CONFIDENTIAL TREATMENT REQUESTED PX-741, page 1 of 3 We confirm, to the best of our knowledge and belief, as of March 10, 2017, the following representations made to you during your compilation.

We acknowledge our responsibility and have fulfilled our responsibilities for the preparation and fair presentation of the personal financial statement in accordance with accounting principles generally accepted in the United States of America, except for the following items:

Very truly yours, CONTRACTOR DATE Children Mat Allen Weisselberg Donald J. ump, Jr Chief Financial Officer Executive Vice Presi Trustee, The Donald J. Trump Revocable Trustee, The Donald J. Trump Recovable Trust dated April 7, 2014, as amended Trust dated April 7, 2014, as amended

PX-00741 at 1, 3

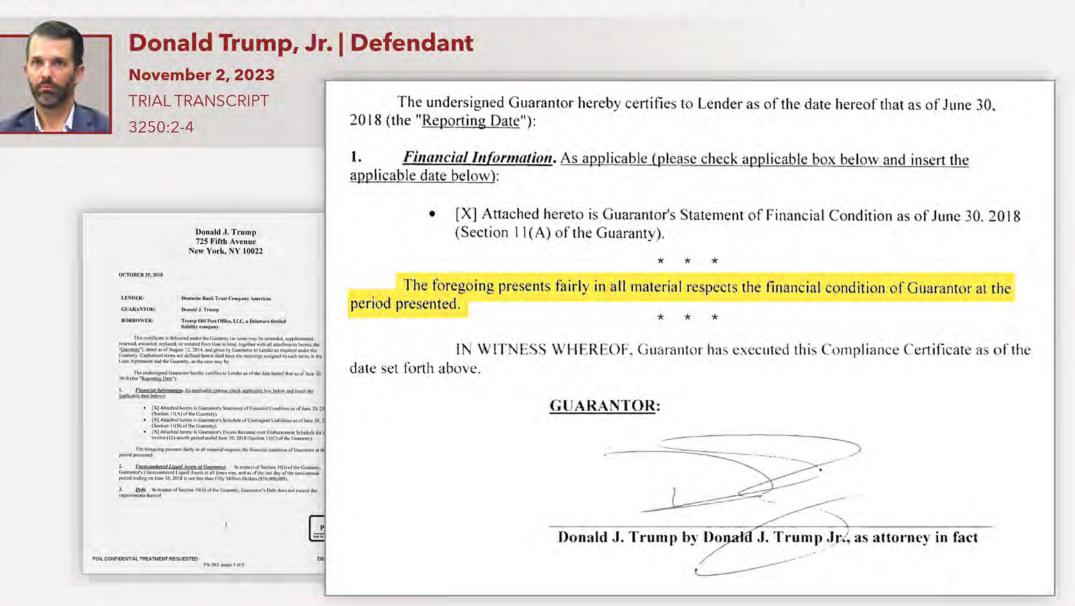
### **Trustees Responsible for the SFCs**

#### June 30, 2016

#### WeiserMazars M 🛟 M A Z A R S **INDEPENDENT ACCOUNTANTS' COMPILATION REPORT** DONALD J. TRUMP Statement of Financial Condition June 30, 2016 The Trustees of The Donald J. Trump Revocable Trust dated April 7, 2014, as amended, on behalf of Donald J. Trump are responsible for the accompanying statement of financial condition as of June 30, 2016 and the related notes to the financial statement in accordance with accounting principles generally accepted in the United States of America. We have performed a MAZARS Weiser Maz PX-756 VEISERMAZARS LEP IS AN INDEPENDENT MEMBER FIRM OF MAZARS GROU MAZARS-NYAG-0000198 FOIA/FOIL CONFIDENTIAL TREATMENT REQUESTED PX-756, page 1 of 25

PX-756 at 2

### **Signed Certifications That SFCs Were Accurate**



PDX-7.107

PX-393 at 1.6

### No Knowledge of GAAP

#### Allen Weisselberg | Defendant



**October 10, 2023** TRIAL TRANSCRIPT 788:18-19 Q. Do you know any of the components of GAAP?A. No.

## No Knowledge of GAAP

#### Jeffrey McConney | Defendant



**October 5, 2023** TRIAL TRANSCRIPT 629:19-23 Q. Let me back up a bit. You understand that the Statement of Financial Condition had to be GAAP compliant unless there was a specific departure from GAAP indicated, correct?

A. I'm not a GAAP expert.

## Not a Finance Guy

#### Jeffrey McConney | Defendant



October 5, 2023 TRIAL TRANSCRIPT 716:11-18

- Q. And if you wanted to know how much the dollar that gets paid five years from now would be worth today, you apply a discount factor to determine the present value; correct?
- A. I'm not a finance guy, so I can't really answer that question.
- Q. So that concept is not something you understand?

# A. I understand the concept. I don't know the computation, to get to that point.

## **No Knowledge of GAAP**

Patrick Birney | Assistant VP, Financial Operations at the Trump Organization



October 5, 2023 TRIAL TRANSCRIPT 1211:5-9 Q. So prior to the completion of your work on the 2021 Statement of Financial Condition, had you had any professional training in applying accounting principles generally accepted in the United States of America also known as GAAP?

A. I don't think so.

## **Hawthorn's Relevant Knowledge and Experience**

### Mark Hawthorn | COO of Trump Hotels



October 16, 2023
TRIAL TRANSCRIPT
1487:4-13; 1488:5-7

Q. We've established that you are a CPA with knowledge of GAAP; correct?

### A. Yes.

Q. And we've established that you know how to do a discounted cash flow analysis to calculate present value of future cash flow; correct?

### A. Yes.

Q. And you've worked on compilation engagements for the Trump Organization; yes?

### A. Yes.

\* \* \*

- Q. And you understand the concept of stating assets in a compilation at their estimated current value; correct?
- A. Yes.

## **Hawthorn Not Consulted on SFC**

### Mark Hawthorn | COO of Trump Hotels



**October 16, 2023** TRIAL TRANSCRIPT 1488:8-12 Q. At any point in time during the course of your employment at the Trump Organization did either Mr. Weisselberg, Mr. McConney or Mr. Birney ask you to work with them on preparing Mr. Trump's Statement of Financial Condition?

A. No.

## **Hawthorn Not Consulted**

### Mark Hawthorn | COO of Trump Hotels



**October 5, 2023** TRIAL TRANSCRIPT 1454:9-15; 1455:25-1456:4 Q. Mr. Hawthorn, if you had learned just prior to this call that 32 percent of the \$293 million figure reported in the 2021 statement as cash and cash equivalents was actually Vornado cash that was not within Mr. Trump's control, would you as a matter of professional ethics have advised the Johnston Carmichael accountants of that fact?

### A. Yes.

\* \* \*

Q. Based on the chart, Mr. McConney's testimony and your involvement on the call, do you think reporting the \$293 million figure to the Johnston Carmichael accountants as a cash and cash equivalent figure was inaccurate?

A. I think yes.

# Relief

## Relief

### September 26, 2023

INDER NU. 462584/JUNES BANCEF DOC: 00, 1931 RETERRET REPORT OF/JE/LEF SUPREME COURT OF THE STATE OF NEW YORK NEW YORK COUNTY HON. ARTHUR F. ENGORO PART PRESENT Justice - 20 INDEX NO. 452564/2022 PEOPLE OF THE STATE OF NEW YORK, BY LETITIA 08/30/2023 JAMES, ATTORNEY GENERAL OF THE STATE OF NEW 08/30/2023 MOTION DATES 09/05/2023 MOTION SEQ. NO. 026, 027, 028 DONALD J. TRUMP, DONALD TRUMP JR. ERIC TRUMP ALLEN WEISSELBERG, JEFFREY MCCONNEY, THE DONALD J. TRUMP REVOCABLE TRUST. THE TRUMP ORGANIZATION, INC., TRUMP ORGANIZATION LLC, DJ DECISION + ORDER ON HOLDINGS LLC, DJT HOLDINGS MANAGING MEMBER MOTIONS TRUMP ENDEAVOR 12 LLC, 401 NORTH WABASH VENTURE LLC, TRUMP OLD POST OFFICE LLC, 40 ALL STREET LLC. SEVEN SPRINGS LLC. Defendants The following e-filed documents, listed by NYSCEF document number (Motion 026) 765, 769, 770, 771, 772, 773, 774, 775, 776, 777, 778, 779, 780, 781, 782, 783, 784, 785, 786, 787, 788, 789 790 791 792 793 794 795 795 797 798 799 800 801 802 803 804 805 806 807 808 809 810 811, 812, 813, 814, 815, 816, 817, 818, 819, 820, 821, 822, 823, 824, 825, 826, 827, 828, 829, 830, 831 832, 833, 874, 875, 876, 877, 878, 879, 880, 881, 882, 583, 884, 885, 886, 887, 888, 889, 890, 891, 892 896, 897, 898, 899, 900, 901, 902, 903, 904, 905, 906, 907, 908, 909, 910, 911, 914 915 916 917 918 919 920 921 922 923 924 925 926 927 928 929 930 931 932 933 934 935 936 937 938 939 940 941 942 943 944 945 946 947 948 949 950 951 952 953 954 955 56 957 958 959 960 961 962 963 964 965 966 967 968 969 970 971 972 973 974 975 976 977 978 979 980 981 982 983 984 985 986 987 988 989 990 991 992 993 994 995 996 99 98, 999, 1000, 1001, 1002, 1003, 1004, 1006, 1006, 1007, 1008, 1009, 1010, 1011, 1012 1015, 1016, 1017, 1018, 1019, 1020, 1021, 1022, 1023, 1024, 1025, 1026, 1027, 1028, 1062, 1063, 1064, 1065, 1066, 1067, 1066, 1069, 1070, 1071, 1072, 1073, 1074, 1075, 1076, 1077, 1078, 1079, 1081 1082 1083 1084 1085 1086 1087 1088 1089 1090 1091 1092 1093 1094 1095 1097, 1098, 1099, 1100, 1101, 1102, 1103, 1104, 1105, 1106, 1107, 1108, 1109, 1112 1113 1114 1115 1116 1117 1118 1119 1120 1121 1122 1123 1124 1125 1126 1127 1128 1129 1130 1131 1132 1133 1134 1135 1136 1137 1138 1139 1140 1141 1142 1143 1144, 1145, 1146, 1147, 1148, 1149, 1150, 1151, 1152, 1153, 1154, 1155, 1156, 1157, 1158, 1159 161. 1162. 1163. 1164. 1165. 1166. 1167. 1165. 1169. 1170. 1171. 1172 1173 1174 1175 1176, 1177, 1178, 1179, 1180, 1181, 1182, 1183, 1184, 1185, 1186, 1187, 1188, 1189, 1190, 1191 1192 1193 1194, 1195 1196 1197 1198 1199 1200 1201 1202 1203 1204 1205 1206 1207 1208 1209 1210 1211 1212 1213 1214 1215 1216 1217 1218 1219 1220 1221 1222 1223 1224, 1225, 1226, 1227, 1228, 1229, 1230, 1231, 1232, 1233, 1234, 1235, 1236, 1237, 1238, 1239 1241 1242 1243 1244 1245 1246 1247 1248 1249 1250 1251 1252 1253 1254, 1255 1256, 1257, 1258, 1259, 1260, 1261, 1262, 1292, 1293, 1294, 1394, 1395, 1396, 1397, 1398, 1399, 1400 1401 1402 1403 1404 1405 1406 1407 1408 1409 1410 1411 1412 1413 1414 1415 482564/2022 PEOPLE OF THE STATE OF NEW YORK, BY LETITIA JAMES, ATTORNEY GENERAL OF THE STATE OF NEW YORK VS. TRUMP, DONALD J. ET AL. Page 1 of 26 ing Nos. 076, 077, 078 3 at 25

## What has been decided:

- Defendants already found liable for fraud under §63(12)
- Ordered: Barbara Jones continues as independent monitor

### What remains:

- Finding of liability for counts 2-7
- Seeking various professional and industry bars
- Disgorgement amount
- Increased monitor oversight

Proposed order after final decision and order

# Standard

## **Injunctive Relief**

"It is well settled that once the Government has successfully borne the considerable burden of establishing a violation of law, all doubts as to the remedy are to be resolved in its favor."



F. Hoffman-La Roche Ltd. v. Empagran S.A., 524 U.S. 155, 170-71 (2004)

The People may obtain permanent injunctive relief under §63(12) "upon a showing of a reasonable likelihood of a continuing violation based upon the totality of the circumstances."



People v. Greenberg, 27 N.Y.3d 490, 496-97 (2016)

## **Guidance on Likelihood of Recurrence**

- 1. the fact that defendant has been found liable for illegal conduct
- 2. the degree of scienter involved
- 3. whether the infraction is an isolated occurrence
- whether defendant continues to maintain that his past conduct was blameless
- 5. whether, because of his professional occupation, the defendant might be in a position where future violations could be anticipated

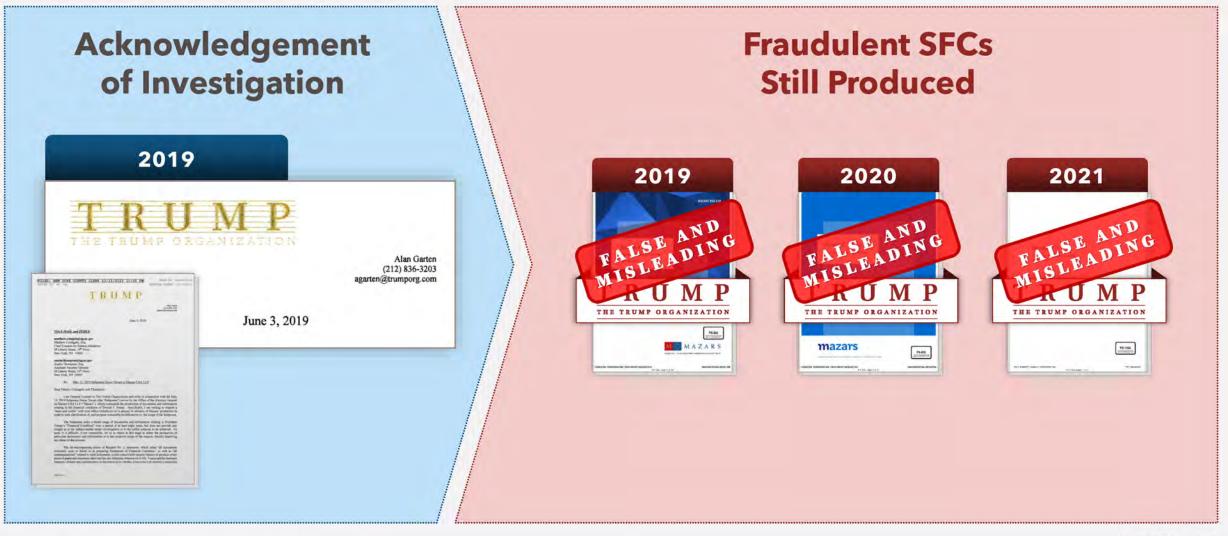
SEC v. Cavanagh, 155 F.3d 129, 135 (2d Cir. 1998)

## **Guidance on Likelihood of Recurrence**

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SEC v. Cavanagh, 155 F.3d 129, 135 (2d Cir. 1998)

## **Defendants Continued to Prepare Fraudulent SFCs** While Under Investigation



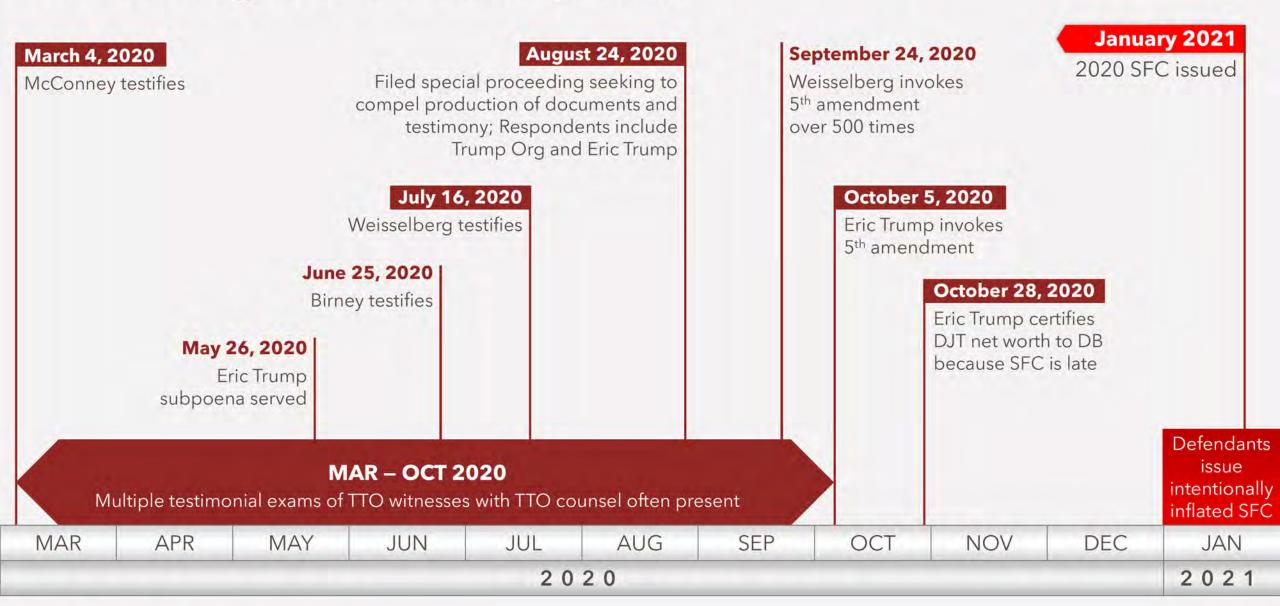
NYSCEF No. 562

## The Investigation Begins (2019)

March 11, 2019							r 31, 2019		
Initial subpoenas served (DB, Investors Bank)	Meet and C	<b>June 10, 2019</b> Confer with TTO azars subpoena	CW su	<b>25, 2019</b> ubpoena served; notified by CW sho	ortly after	Weisselb	SFC issued; berg and Jr. tify accuracy		
	TTO respo	ane 3, 2019 onds to OAG rs subpoena		July 9, 2019 Eric Trump certif financial informa for Seven Spring	ition	<b>October 2, 2019</b> Privilege asserted; M&C with TTO re: CW			
OAG's investigation begins		<b>MA</b> TTO actively aware o	<b>R – OCT</b> f and respon		gation	ľ	Defendants issue intentionally inflated SFC		
MAR APR	R N	IAY JUI	N	JUL	AUG	SEP	OCT		
			2019	7					

04 00

## The Investigation Continues (2020)



## 2021

### 2021

Document production failures lead to depositions of TTO CO tol 9/3 orc ap thi on

#### October 29, 2021

SFC issued; Eric Trump signs three certifications of accuracy

MAR APR		May 18 Mazars t the relat with TTC	erminates ionship	Sej Stip Augu	September 17 Eric Trum agement letter v ptember 2, 202 oulation and orde	np signs with WP	Defendants issue intentionally inflated SFC
MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT
				2 0	2 1	1	*

#### Criminal proceedings

#### July 1, 2021: Grand Jury (DANY) indicts Weisselberg, Trump Corp., Trump Payroll Corp.

October 7, 2021: Trump entities tried for contempt in sealed proceeding

#### December 8, 2021:

Trump entities found in contempt and sanctioned

## **Guidance on Likelihood of Recurrence**

- 1. the fact that defendant has been found liable for illegal conduct
- 2. the degree of scienter involved
- 3. whether the infraction is an isolated occurrence
- whether defendant continues to maintain that his past conduct was blameless
- whether, because of his professional occupation, the defendant might be in a position where future violations could be anticipated

SEC v. Cavanagh, 155 F.3d 129, 135 (2d Cir. 1998)

## **Independent Monitor Observations**

- 109 dormant entities it needed to shut down
- Current financial disclosures were incomplete as they relate to liabilities
- The company failed to disclose \$40 million cash transfer
- Maintained inconsistent records regarding depreciation of expenses
- No explanation of a large intercompany loan concerning the Chicago property

# **Bad Act Bar**

# The Court Should Extend Monitorship to Oversee Compliance with Judgment

# New York Bank Bar

# **Officer & Director Bar**

# Industry Bar Is Appropriate for All Defendants

## The Court Has the Authority to Ban the Individual Defendants From Participating in the Real Estate Industry

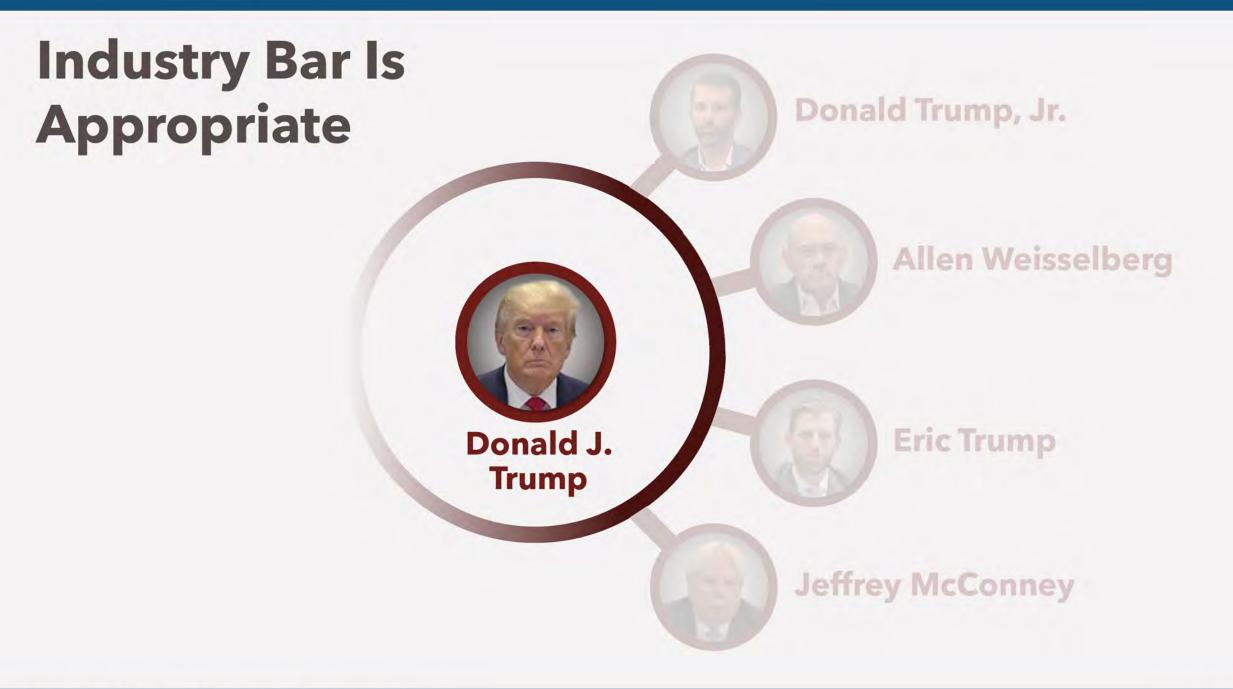
"Upon finding a violation under Executive Law §63(12), a court may exercise its discretion to issue a permanent and plenary ban in a particular industry."

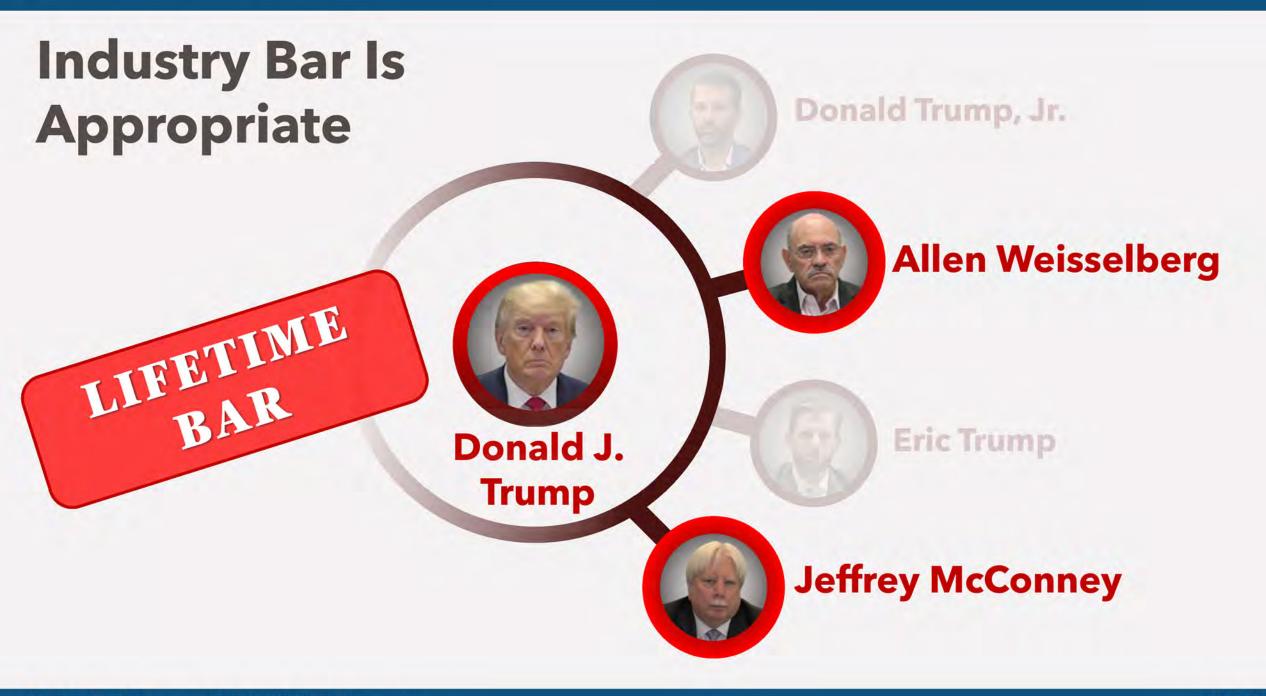
Fed. Trade Comm'n v. Shkreli, 581 F. Supp. 3d 579 (S.D.N.Y. 2022)

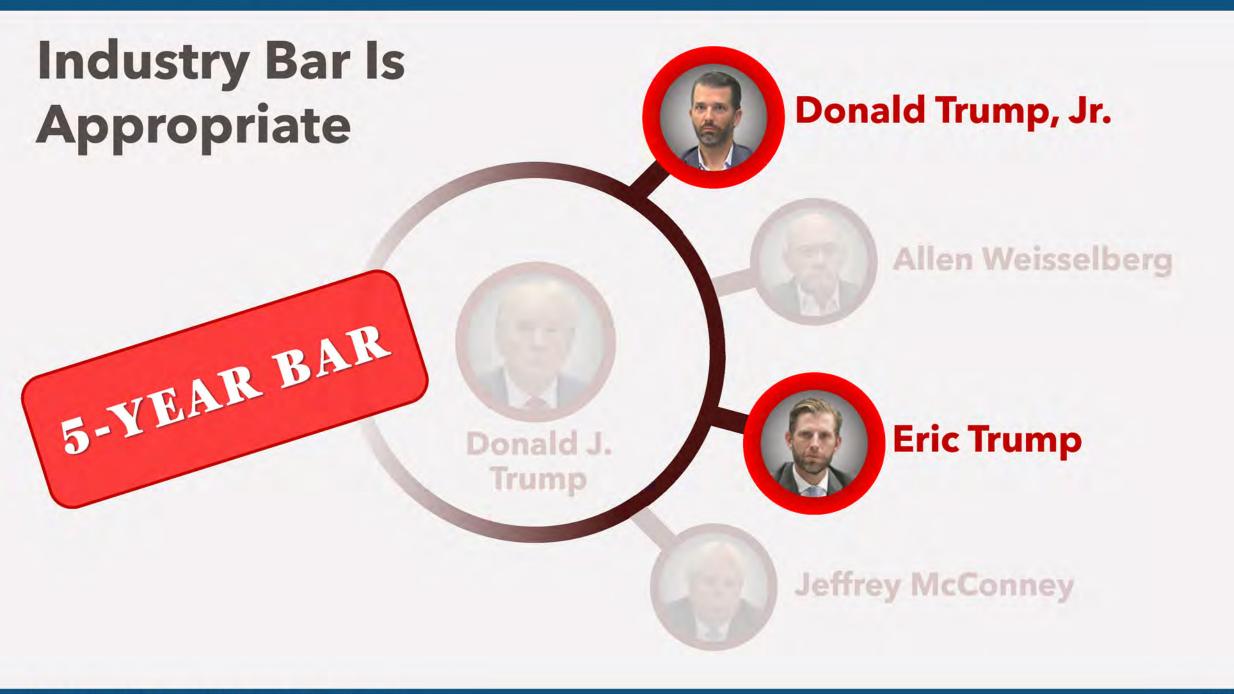
"The risk of a recurrence here is real. Shkreli has not expressed remorse or any awareness that his actions violated the law."



Fed. Trade Comm'n v. Shkreli, 581 F. Supp. 3d 579 (S.D.N.Y. 2022)





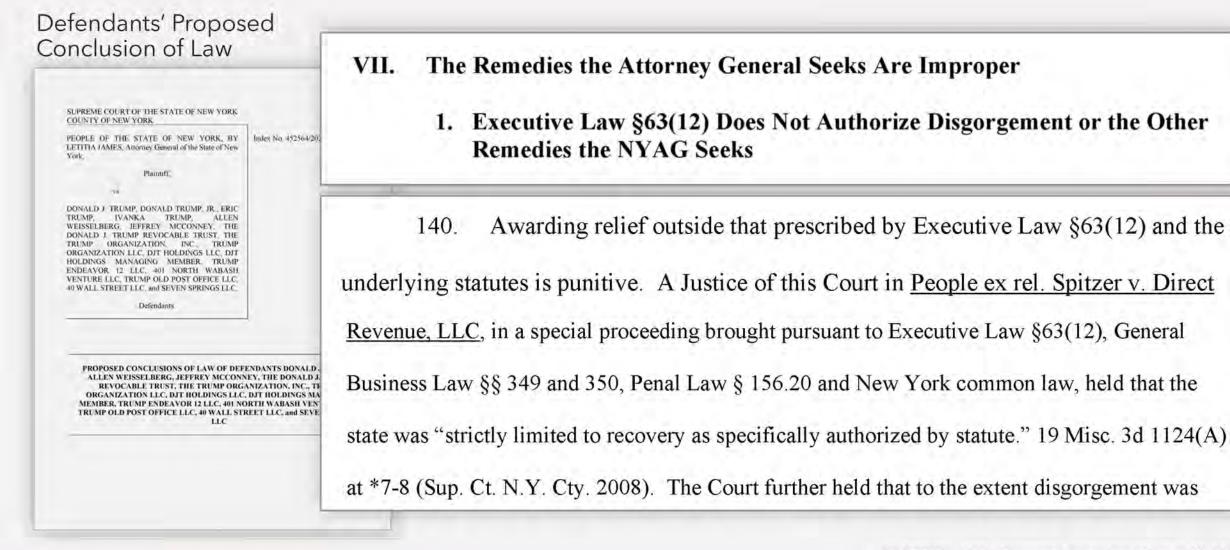


## **Defendants' Proposed Conclusion of Law**

SUPREME COURT OF THE STATE OF NEW YORK COUNTY OF NEW YORK PEOPLE OF THE STATE OF NEW YORK, BY LETITIA JAMES, Attorney General of the State of New otherwise obtained Instead, the NYAG seeks to effectively ban President Trump's companies York Plaintiff from operating in the state of New York for five years. Worse even, she seeks to permanently DONALD J. TRUMP, DONALD TRUMP, JR., ERIC TRUMP. IVANKA. TRUMP ALLEN WEISSELBERG. JEFFREY MCCONNEY. THE DONALD J. TRUMP REVOCABLE TRUST TRUMP ORGANIZATION, INC. ORGANIZATION LLC. DJT HOLDINGS LLC. DJT children eing an officer or director of a New York ban President Trump and his HOLDINGS MANAGING MEMBER TRUM ENDEAVOR 12 LLC, 401 NORTH WABASH VENTURE LLC. TRUMP OLD POST OFFICE LLC. 40 WALL STREET LLC, and SEVEN SPRINGS LLC. Defendants corporation indefinitely, despite their extremely limited involvement with the conduct at issue. PROPOSED CONCLUSIONS OF LAW OF DEFENDANTS DONALD J. TRUMP ALLEN WEISSELBERG, JEFFREY MCCONNEY, THE DONALD J. TRUMP REVOCABLE TRUST. THE TRUMP ORGANIZATION, INC., TRUMP ORGANIZATION LLC, DJT HOLDINGS LLC, DJT HOLDINGS MANAGING MEMBER, TRUMP ENDEAVOR 12 LLC, 401 NORTH WABASH VENTURE LLC. MP OLD POST OFFICE LLC, 40 WALL STREET LLC, and SEVEN SPRINGS LLC

# Disgorgement

## **Previously Failed Arguments Repeated**



NYSCEF No. 1664 - Proposed Conclusions of Law at 23, 27-28

## **Sanctions Ordered for Frivolous Arguments**

Disgorgement of Profits

In flagrant disregard of prior orders of this Court *and* the First Department, defendants repeat the untenable notion that "disgorgement is unavailable as a matter of law" in Executive Law § 63(12) actions. NYSCEF Doc. No. 835 at 70. This is patently false, as defendants are, or certainly should be, aware that the Appellate Division, First Department made it clear *in this very case* that "[w]e have already held that the failure to allege losses does not require dismissal of a claim for disgorgement under Executive Law § 63(12)." <u>Trump</u>, 217 AD3d at 610.

Defendants nonetheless rely on the trial court decision in <u>People v Direct Revenue, LLC</u>, 19 Misc 3d 1124(A) (Sup Ct, NY County 2008), for the proposition that Executive Law § 63(12) "do[es] no[t] authorize the general disgorgement of profits received from sources other than the public." NYSCEF Doc. No. 835 at 71-72. However, defendants' neglect to mention that <u>Direct Revenue</u> was superseded, and essentially overruled, in 2016 by the New York Court of Appeals in <u>People v Greenberg</u>, which unequivocally held that "disgorgement is an available remedy under the Martin Act and the Executive Law." <u>People v Greenberg</u>, 27 NY3d 490, 497 (2016).

1 of 35

Page 1 or 15

NUMBER DOC. MI. INC.

SUPREME COURT OF THE STATE C

FEOPLE OF THE STATE OF NEW YORK, BY LETITIA JAMES, ATTORNEY GENERAL OF THE STATE OF NEW

DONALD J TRUMP, DONALD TRUMP JR. ERIC TRUMP, ALLEN WEISSELBERG JEFREY MCCONEY, THE DONALD J. TRUMP REVOCABLE TRUST, THE TRUMP ORGANIZATION, INC., TRUMP ORGANIZATION LLC, DJT HOLDINGS LIC, DJT HOLDINGS MANABING MEMBER. TRUMP ENDEAVOR 12 LLC, 401 NORTH WABASH VENTURE LLC, TRUMP OLD POST OFFICE LLC, 40

STREET LLC SEVEN SPRINGS LLC

**Defendanta** 

790, 791, 792, 793, 794, 795, 796, 797, 798, 799, 800, 801, 802, 803 811, 812, 813, 814, 815, 816, 817, 818, 819, 820, 821, 822, 823, 824, 832, 833, 874, 875, 876, 877, 878, 879, 880, 881, 882, 883, 884, 885 833, 884, 685, 886, 887, 898, 899, 900, 901, 902, 903, 904, 906, 906

The following e-field documents, listed by NYSCEF document number 769, 770, 771, 772, 773, 774, 775, 776, 777, 778, 779, 780, 781, 782

914, 915, 916, 917, 918, 919, 920, 921, 922, 923, 924, 925, 926, 927, 935, 936, 937, 938, 939, 940, 941, 942, 943, 944, 945, 946, 947, 948 956, 957, 958, 959, 960, 961, 962, 963, 964, 965, 966, 967, 968, 969, 977, 978, 976, 960, 961, 962, 983, 964, 985, 986, 987, 988, 989, 980,

1015, 1016, 1017, 1018, 1019, 1020, 1021, 1022, 1023, 1024, 1025 1064, 1065, 1066, 1067, 1066, 1069, 1070, 1071, 1072, 1073, 1074 1060, 1081, 1082, 1083, 1084, 1085, 1086, 1087, 1088, 1089, 1090

1096, 1097, 1098, 1099, 1100, 1101, 1102, 1103, 1104, 1105, 1106 1112, 1113, 1114, 1115, 1116, 1117, 1118, 1119, 1120, 1121, 1122 1126, 1129, 1130, 1131, 1132, 1133, 1134, 1135, 1136, 1137, 1138 1144, 1145, 1146, 1147, 1148, 1149, 1150, 1151, 1152, 1153, 1154

1160, 1161, 1162, 1163, 1164, 1165, 1166, 1167, 1168, 1169, 1170, 1176, 1177, 1178, 1179, 1180, 1181, 1182, 1183, 1184, 1185, 1186, 1192, 1193, 1194, 1195, 1196, 1197, 1198, 1199, 1200, 1201, 1201, 1202, 1208, 1209, 1210, 1211, 1212, 1213, 1214, 1215, 1216, 1217, 1218, 1218, 1216, 1217, 1218,

1224, 1225, 1226, 1227, 1228, 1229, 1230, 1231, 1232, 1233, 1234, 1240, 1241, 1242, 1243, 1244, 1245, 1246, 1247, 1248, 1249, 1250, 1256, 1257, 1258, 1259, 1260, 1261, 1262, 1292, 1293, 1294, 1394, 1400, 1401, 1402, 1403, 1404, 1405, 1406, 1407, 1408, 1409, 1410, 1401, 1403, 1403, 1405,

GENERAL OF THE STATE OF NEW YORK VS. TRUMP, DONALD J. ET AL.

Ins Nos. 028, 627 028

64/2022 PEOPLE OF THE STATE OF NEW YORK, BY LETITIA JAMES, ATTORNEY

NEW YORK COUNTY

Justice

## **Disgorgement of \$370 Million Plus Interest Is Appropriate**

"Disgorgement ... focuses on the gain to the wrongdoer as opposed to the loss to the victim."

People v. Ernst & Young, LLP, 980 N.Y.S.2d 456, 456 (1st Dep't 2014)



"Accordingly, the remedy of disgorgement does not require a showing or allegation of direct losses to consumers or the public; the source of the ill-gotten gains is immaterial."



The court "has broad discretion not only in determining whether or not to order disgorgement but also in calculating the amount to be disgorged."

First Jersey, 101 F.3d at 1474-75

Id.

## In Federal Enforcement Proceedings, Courts Apply a Two-Step, Burden-Shifting Framework to Calculate Disgorgement

First, the plaintiff must show "that its calculations reasonably approximated the amount of the defendant's unjust gains."

FTC v. Bronson Partners, LLC, 654 F.3d 359, 368 (2d Cir. 2011) (internal quotation marks omitted)



The burden then shifts to the defendants "to show that those figures were inaccurate."

"Any risk of uncertainty in calculating disgorgement should fall on the wrongdoer whose illegal conduct created the uncertainty."



First Jersey, 101 F.3d at 1475

Id.

## Loan Interest

The Court Should Order a Total Disgorgement Consisting of:



- \$139,408,146 in profit from the sale of the Old Post Office
  - \$60,000,000 in profit from the sale of Ferry Point
  - **\$2,500,000** in bonuses paid to Weisselberg and McConney

#### Supplemental Disclosure of Michiel C. McCarty Exhibit 1 - Lost Interest Calculation (Updated)

Doral Actual Int % CRE Int %		2014 1.9035 10.0000		2015 1.9354% 10.0000%		2016 2.1953% 10.0000%		2017 2.8671% 10.0000%		2018 3.7964% 10.0000%		2019 4.1616% 10.0000%		2020 1.9348% 10.0000%		2021 1.8318% 10.0000%		2022 1.8042% 10.0000%		2023	1	Grand Total
Term		08/11/2		08/11/23		08/11/23		08/11/23		08/11/23		08/11/23		08/11/23		08/11/23		08/11/23				
Loan Amt Adj	s	125.000.00		125,000,000	•		s	125.000.000	¢	125,000,000	\$	125,000,000	s	125,000,000	\$		s.	125.000.000				
Interest Delta	s				s	(9,755,875)	-	(8,916,113)	s	(7,754,525)	s	(7,297,963)	s	(10,081,500)	s	(10,210,313) 5		(4,069,827)	s	÷	s	(72,908,308)
OPO																						
Actual Int %				2.1854%		2.4453%		2.8671%		3.7964%		4.1616%		1.9348%		1.8318%		1.8042%				
CRE Int %				8.0000%		8.0000%		8.0000%		8.0000%		8.0000%		8.0000%		8.0000%		8.0000%				
Term				08/11/24		08/11/24		08/11/24		08/11/24		08/11/24		08/11/24		08/11/24		08/11/24				
Loan Amt Adj			\$	6.012.851	\$	112,922,728	s	170.000.000	\$	170,000,000	\$	170.000.000	s	170,000,000	s	170,000.000 \$	s	170.000.000				
Interest Delta			s	(176,248)	s	(6,272,519)	s	(8,725,913)	S	(7,146,154)	s	(6,525,229)	s	(10,310,840)	s	(10,486,025) \$	s	(3,780,281)	s	~	\$	(53,423,209)
Chicago																						
Actual Int %		2.1535	90	2.1854%		2.4453%		3.1171%		4.0464%		4.4116%		2.1848%		2.0818%		2.0542%		7.2177%		
CRE Int %		7.5000	0	7.5000%		7.5000%		7.5000%		7.5000%		7.5000%		7.5000%		7.5000%		7.5000%		7,5000%		
Term		06/01/2	24	06/01/24		06/01/24		06/01/24		06/01/24		06/01/24		06/01/24		06/01/24		06/01/24		06/01/24		
Loan Amt Adj	S	19.000.00	0 \$	45,000,000	\$	45,000,000	s	45.000.000	\$	45.000.000	\$	45.000.000	s	45,000,000	s	45,000,000 \$	\$	45.000.000	\$	45.000.000		
Interest Delta	s	(475,91	2) \$	(2,391,570)	s	(2,274,615)	s	(1,972,301)	s	(1,554,129)	s	(1,389,767)	s	(2,391,840)	s	(2,438,213) 5	s	(2,450,606)	s	(104,409)	s	(17,443,359)
40 Wall																						
Actual Int %				3.6650%		3.6650%		3.6650%		3.6650%		3.6650%		3.6650%		3.6650%		3.6650%		3.6650%		
Cap 1%				5.7100%		5.7100%		5.7100%		5.7100%		5.7100%		5.7100%		5.7100%		5.7100%		5.7100%		
Term				7/6/2025		07/06/25		07/06/25		07/06/25		07/06/25		07/06/25		07/06/25		07/06/25		07/06/25		
Loan Amt Adj			s	160,000,000	s	156.451.072	s	152.413.916	\$	148.224.162	\$	143,876.042	s	139,378,051	s	134.695.562 \$	\$	129,480.568	\$	124,424,392		
Interest Delta			s	(1,631,518)	s	(3,199,424)	s	(3,116,865)	s	(3,031,184)	\$	(2,942,265)	s	(2,850,281)	s	(2,754,524) \$	s	(2,647,878)	s	(2,091,352)	s	(24,265,291)
																		Grand Tota	loi	f Lost Interest	5	(168,040,168)

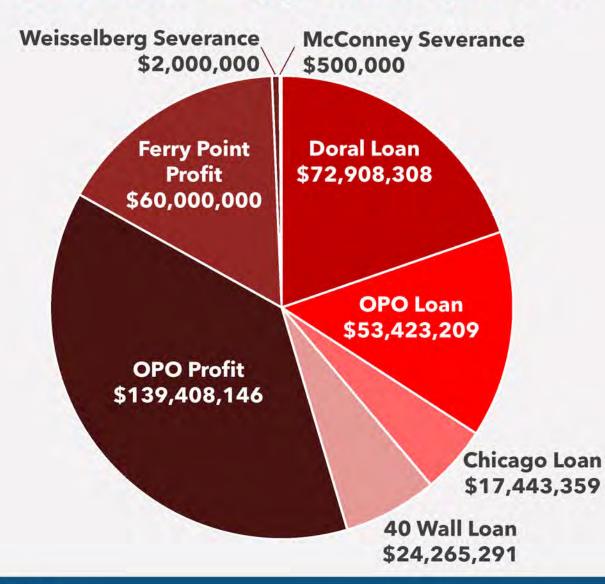
PX-3302 at 4

PDX-7.143

# "You cannot intentionally inflate"

### Disgorgement

### Ill-Gotten Gains = Approximately \$370M\*



\*As of October 2023

People v. Donald J. Trump, et al. | Plaintiff's Closing Presentation

