# PENNIES FOR CHARITY

# WHERE YOUR MONEY GOES

# TELEMARKETING BY PROFESSIONAL FUND RAISERS



## NEW YORK STATE DEPARTMENT OF LAW CHARITIES BUREAU

ELIOT SPITZER
ATTORNEY GENERAL
December 2002

### **PENNIES FOR CHARITY - 2002**

In light of the events of September 11, 2001, *Pennies for Charity*, the Attorney General's annual report of telemarketing campaigns in New York, has taken on new significance. Since September 11, New Yorkers and other Americans have made unprecedented contributions to charity. They have also made clear that they expect and demand that their contributions be used to benefit the people and the programs served by the charities.

The New York State Attorney General's Charities Bureau prepared this report to show members of the public how much of their contributions solicited by telemarketers actually supports charitable programs. *Pennies for Charity* may be used by contributors to decide which charities they wish to support. Charitable organizations may also consult this report to evaluate the performance of professional fundraisers prior to, during or after engaging their services.

### **FINDINGS**

A total of \$184.7 million was raised as a result of the 588 telemarketing campaigns included in this report. The \$184.7 million includes funds raised in New York and other states during 2001 telemarketing campaigns of charitable organizations registered to solicit contributions in New York. Charities retained \$58.9 million, or 31.9 percent, of the funds raised by telemarketers registered to solicit contributions in New York in 2001. While some of the charities received more than that, many received much less than 31.9 percent and some received nothing at all. The remainder was paid to the fundraisers for fees and/or used to cover the costs of conducting the campaigns.

<sup>&</sup>lt;sup>1</sup> In 2000, a total of \$188.4 million was raised as a result of 586 telemarketing campaigns conducted on behalf of charitable organizations, with \$59.3 million, or 31.5 percent retained by the charitable organizations.

The percent of funds that was retained by charity for the 588 telemarketing campaigns conducted during 2001 is broken down as follows:

Percent to Charity	Number of Campaigns	Percent of Campaigns	Gross Amount Raised	Percent of Net Amount Total Funds Raised		Percent of Total Net Amount
90-100+%	4	0.68%	\$2,053,513.50	1.11%	\$1,937,474.00	3.29%
80-89%	4	0.68%	\$1,172,130.48	0.63%	\$961,629.59	1.63%
70-79%	18	3.06%	\$10,766,311.97	5.83%	\$7,952,968.72	13.49%
60-69%	28	4.76%	\$9,923,141.03	5.37%	\$6,472,937.96	10.98%
50-59%	67	11.39%	\$26,805,342.49	14.51%	\$14,090,963.42	23.91%
40-49%	45	7.65%	\$9,601,012.85	5.20%	\$4,355,149.20	7.39%
30-39%	117	19.90%	\$19,045,371.35	10.31%	\$6,408,003.56	10.87%
20-29%	158	26.87%	\$35,006,162.05	18.95%	\$8,398,060.00	14.25%
10-19%	95	16.16%	\$48,517,962.83	26.27%	\$7,179,278.81	12.18%
Below 0-9%	52	8.84%	\$21,833,148.99	11.82%	\$1,178,343.72	2.00%
TOTAL	588	100.00%	\$184,724,097.54	100.00%	\$58,934,808.98	100.00%

### Please Note -

<sup>1.</sup> For any campaign in which 100+% was received by the charity, the net to charity exceeds the gross amount raised. This may occur when the fundraising contract guarantees a minimum payment to the charity, regardless of the amount contributed and that guaranteed payment exceeds the gross amount contributed.

<sup>2.</sup> For any campaign in which Below 0% was received by the charity, the telemarketing campaign results in a loss to the charity unless sufficient uncollected pledges are eventually received by the charity. This may occur when the fundraising contract does not guarantee the charity a specific dollar amount or specific percent of the gross receipts, or when the contract does not hold the charity harmless from expenses/fees that exceed the gross amount contributed.

### HOW THIS REPORT WAS PREPARED

The data in this report were obtained from financial reports filed with the Charities Bureau by professional fundraisers for telemarketing campaigns conducted on behalf of charitable organizations during 2001.<sup>2</sup> The filings are either final reports submitted after completion of a telemarketing campaign or interim reports submitted annually for campaigns conducted for a period longer than one year.<sup>3</sup> The filed reports are verified by both the professional fundraiser and the contracting charitable organization.<sup>4</sup> All of the charities listed in the report conducted telemarketing fundraising campaigns in New York State. The figures reported reflect the total amount of money solicited and are not limited to New Yorkers' contributions.

The report consists of six tables. Table 1 lists the names of the charitable organizations in alphabetical order, the professional fundraisers that conducted each organization's telemarketing campaign, the geographical location of each soliciting charity, the total amount raised in each campaign, the amount each charity retained, the amount of uncollected pledges and the percent of the total raised that each charity retained from the campaign.

Table 2 contains the same information as Table 1, with the professional fundraisers listed

<sup>&</sup>lt;sup>2</sup> Information for fifteen telemarketing campaigns conducted during 2001 was not available on the date of publication of this report.

<sup>&</sup>lt;sup>3</sup> Data from interim reports is in italics. Readers should be aware that the final figures and ratios may change when a campaign has been completed and all income and expenses are reported.

<sup>&</sup>lt;sup>4</sup> One professional fundraiser – Non-Profit Telemedia, Inc. – ceased operations in 2001. Therefore, the financial statements for the campaigns by Non-Profit Telemedia, Inc. conducted on behalf of Cancer Fund of America; Glory Ministries; Heart Support of America; Operation Lookout National Center for Missing Youth; Survivors and Victims Empowered; and Wishing Well Foundation USA were verified by only the charitable organization.

first, in alphabetical order. Table 3 and Table 4 contain the same information as Tables 1 and 2, arranged in descending order by the percentage of the total amount raised that was actually retained by the charitable organization, with the charitable organization's name presented first in Table 3 and the professional fundraiser's name appearing first in Table 4. Table 5 contains the same information as presented in the other tables, arranged according to geographical location of the charitable organizations.<sup>5</sup> Table 6 contains contact information for each of the professional fundraisers that conducted telemarketing campaigns.

Following each table is a supplemental table that contains information for those 2000 telemarketing campaigns whose financial statements were received after the printing of last year's *Pennies for Charity*. Figures reported in the supplemental tables are <u>not</u> included in any of the statistical analyses presented in graphic form.

Pledges that have not yet been paid to a charity are not reported as part of the total amount raised, but are reported in a separate column in each table.<sup>6</sup> In addition, contributions other than money are not reported in the receipts' column of this report.

In reviewing the data in this report, the reader should keep in mind several factors that may affect fundraising costs. Identifying new donors may be more time consuming and thus more expensive than contacting previous contributors. An organization may conduct a

<sup>&</sup>lt;sup>5</sup> The areas included in each of the eight geographical areas are described below the graph labeled Locations Of Charities Conducting 2001 Telemarketing Campaigns.

An uncollected pledge is a promised contribution that the charity has not received by the date of filing of a professional fundraiser's financial report with the Charities Bureau. Uncollected pledges may or may not ever be received by the charity. In some telemarketing campaigns, a donor may agree to pay a specified dollar amount over a period of months or even years. Reports of such campaigns will often show a large amount in the "Uncollected Pledges" column and small amounts in the "Net To Charity" and "% To Charity" columns. In each table, a \$0.00 in the Uncollected Pledges column indicates that there were no uncollected pledges reported on the respective financial report or that there were no uncollected outstanding pledges by the date on which the fundraiser filed the report.

telemarketing campaign simply to test-market new fundraising ideas without any certainty that its campaign will prove efficient and productive. An organization may also achieve goals other than raising funds - such as public education or recruitment of volunteers - at the same time that it is conducing a fundraising campaign. Those other benefits will not be reflected in the revenue received by the charity. A newly created charity or one advocating new programs or new ideas may experience greater fundraising costs without any certainty that its campaign will prove cost effective.

The reader should also keep in mind that amounts raised in a particular telemarketing campaign may represent only a small part of a charity's fundraising activity and, therefore, may not provide donors with a complete picture of a charity's overall fundraising. Donors are urged to review the entire annual financial report of a charity when considering making a contribution and should not rely solely on this report when making such decisions.

### ADDITIONAL AVAILABLE INFORMATION

For any particular registered charity, the annual report may be obtained from the organization or by contacting the Charities Bureau. In addition, Attorney General Spitzer's web site - www.oag.state.ny.us/charities/charities.html - contains links to other sites from which such reports may be accessed on-line. Potential contributors should review those reports and information received directly from charitable organizations before making a decision as to

A copy of the 2001 financial report of a registered charity may be obtained by calling the Charities Bureau at (212) 416-8390 or writing to Eliot Spitzer, Attorney General of the State of New York, Attention: Charities Bureau -FOIL Section, 120 Broadway, 3<sup>rd</sup> Floor, New York, New York 10271.

where to donate their hard-earned dollars. Additionally, potential contributors should review Attorney General Spitzer's pamphlet, *Tips on Charitable Giving - What You Should Know*, which is included with this report.

In addition to studying this report, representatives of charitable organizations that are contemplating engaging a telemarketer or other professional fundraiser are urged to read Attorney Generals Spitzer's pamphlet, *Tips For Charities Raising Funds in New York State - Questions to Ask Before Signing A Contract With A Professional Fund Raiser*, which is also included in this report.

Pennies for Charity, as well as the other pamphlets mentioned in this report are posted on Attorney General Spitzer's web site: <a href="www.oag.state.ny.us/charities/charities.html">www.oag.state.ny.us/charities/charities.html</a>

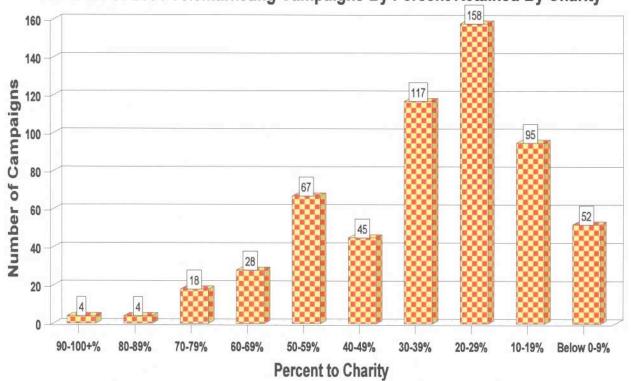
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This critical time in the history of this nation presents an enormous challenge to all of us. Charities and the generous people who contribute to their causes have been called on to respond to new and expanding needs. We hope that this report will assist contributors and charities as they respond to the many challenges.

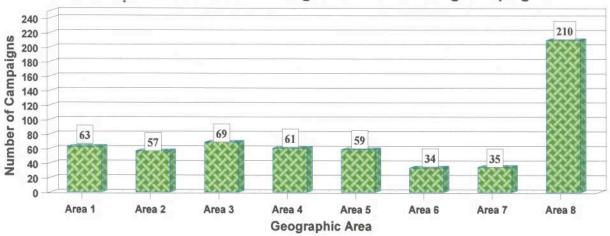
# Results Of Telemarketing Campaigns In 2001 Total Raised: \$184.7 Million







### Locations Of Charities Conducting 2001 Telemarketing Campaigns

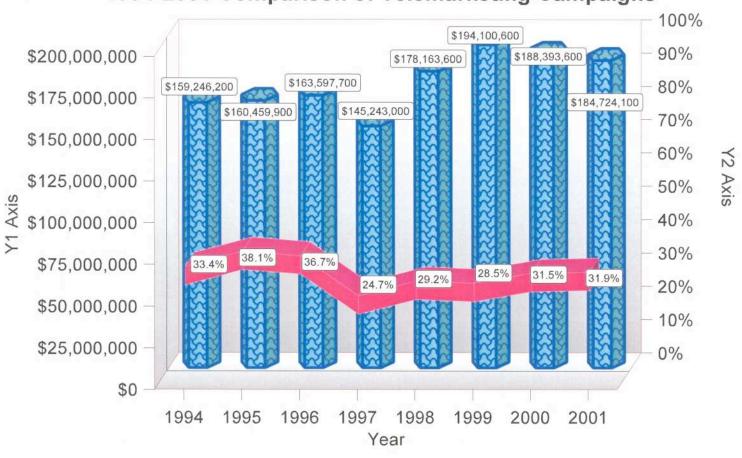


### GEOGRAPHIC AREA CODE

Based upon the address contained in documents filed with the Charities Bureau, each charitable organization listed in this report has been assigned to a particular geographic area. Following is a list of those geographic areas, the counties included in each, total gross dollars raised in the specified geographic area and the net amount received by charitable organizations located in the assigned geographic region:

<u>Area</u>	<u>Counties</u>	Gross Amount Raised Per Geo Area	Net % To Charity Per Geo Area
1 - New York City	Bronx, Kings, New York, Queens, Richmond, Staten Island	\$21,486,929.72	54.47%
2 - Long Island	Nassau, Suffolk	\$7,987,963.59	22.61%
3 - Lower Hudson Valley	Delaware, Dutchess, Orange, Putnam, Rockland, Sullivan, Ulster, Westchester	\$10,402,969.29	37.11%
<b>4</b> - Capital District and Eastern Adirondacks	Albany, Clinton, Columbia, Essex, Franklin, Fulton, Greene, Hamilton, Montgomery, Rensselaer, Saratoga, Schenectady, Schoharie, Warren, Washington	\$8,676,847.52	32.74%
5 - Central NY and Western Adirondacks	Broome, Cayuga, Chenango, Cortland, Herkimer, Jefferson, Lewis, Madison, Oneida, Onondaga, Oswego, Otsego, St. Lawrence, Tioga, Tompkins	\$4,844,098.23	29.97%
6 - Rochester and Surrounding Region	Chemung, Livingston, Monroe, Ontario, Schuyler, Seneca, Steuben, Wayne, Yates	\$3,259,044.44	40.15%
7 - Western NY	Allegany, Cattaraugus, Chautauqua, Erie, Genesee, Niagara, Orleans, Wyoming	\$2,724,267.06	33.24%
8 - All Others	All locations outside New York State	\$125,341,977.69	27.97%

### 1994-2001 Comparison of Telemarketing Campaigns



Total Gross Receipts (Y1)

Net Percent Retained By Charity (Y2)

# **TIPS**

### TIPS ON CHARITABLE GIVING

New Yorkers give generously to charities. In fact, each year they give over \$10 billion to charitable organizations. Most charities are honest in their methods of soliciting contributions. However, there are some organizations that misuse fundraising methods, victimizing well-meaning people who only want to help a good cause.

The Attorney General's office regulates the conduct of charitable organizations and protects contributors from being victimized by unscrupulous fund raisers.

Fraudulent charitable solicitations have been the subject of many legal actions by the Attorney General's office. These actions compel deceptive fund raisers to follow the law or to stop doing business in New York. The Attorney General's office also tries to restore money that goodhearted New Yorkers give in the best of faith to charities.

For example, the Attorney General's office takes action against fraudulent fund raisers who solicit funds for charitable causes but use the money to line their own pockets. Actions by the Attorney General's office have resulted in the return of hundreds of thousands of dollars to the charitable purposes for which generous New Yorkers made contributions. Lawsuits by the Attorney General have forced illegitimate charities and their fund raisers to stop their

misleading practices and money they have collected has been distributed to charities throughout the State. Legitimate charities need contributions to continue their good works. Charities that use illegal fundraising practices should be ordered to stop those practices and return money they have received.

### Considering a Charitable Contribution

Find out what the charity will do with your money -- ask for information about its programs and ask for a copy of its financial report. Find out how much of your money will be used for charitable programs.

Be wary if the organization will not provide information about its programs and finances upon request. Honest charities will be happy to give you the information requested. In New York, they are required by law to do so within 15 days.

Ask what proportion of money given actually goes to support the charity's program and what proportion goes to administrative costs.

Charities do have legitimate and necessary fundraising and administrative expenses, so beware of claims such as "all proceeds will go to charity." Be careful of charities with names that sound impressive or resemble those of other organizations -- some organizations use names similar to those of well known organizations in order to confuse donors.

Be wary of emotional appeals that talk about problems but do not explain how money raised will be spent or what the programs of the organization are.

### Mail Solicitations

Read the literature carefully to make sure it identifies the charity and tells what will be done with your money. If it does not, call or write the charity to ask for program and financial information before making a contribution.

Some organizations send fundraising materials that look like actual bills. Others enclose very real looking copies of checks and request matching funds. Remember, you do not have to respond. Read the information carefully.

You do not have to pay for or return merchandise mailed to you if you did not order it.

Be careful of appeals asking you to return something such as a questionnaire or survey. Such devices may be used to divert your attention from the organization's program and how it will spend your donation.

### **Solicitations in Person**

Ask the solicitor for identification. A doorto-door solicitor should have written identification authorizing that person to solicit for the charity.

**Inquire** what the charity does with the money and if your contribution is tax deductible.

**Request** printed material describing the charity's program, how it uses its money, its address and phone number.

### Solicitations Over the Phone

Don't fall for pressure tactics such as repeated phone calls or even threats. Remember you do not have to agree to donate at the time of the call or have someone pick up your contribution. You have the right to say no or to say you need more time.

### **Tickets and Merchandise Sales**

Ask how much of the purchase price will go to the charity. If you are told that tickets will be given to an organization or individual, ask who will receive the tickets.

# Giving to An Association of Police or Other Law Enforcement Group

Many people show their support of their local police by giving to police organizations. Unfortunately, con artists, taking advantage of the public's concern, make fraudulent solicitations.

When asked to give to a police organization, contact your local police or

other law enforcement agency to check on the identity and the legitimacy of the group asking for the contribution. Be wary of a solicitor who uses coercive or abusive tactics or who promises that your contribution will entitle you to better police protection or special privileges. This is illegal.

### IF YOU DECIDE TO CONTRIBUTE -

### DO NOT PAY IN CASH

Give your contribution by check made payable to the charity.

### **Complaints**

If you wish to make a complaint about an organization that has solicited your contribution, contact the Attorney General's Charities Bureau or the Attorney General's office nearest you.

### For More Information

New York law requires most charities soliciting contributions to register with the Attorney General and file annual financial reports. To find out if a charity is required to register and to get a copy of its financial report, call or write:

New York State Attorney General Charities Bureau - FOIL Section 120 Broadway New York, NY 10271 (212) 416-8400

For further information about a national charity, you may write to one of the "watchdog" agencies which monitor the activities of charities.

# Philanthropic Advisory Service Council of Better Business Bureaus

4200 Wilson Boulevard Suite 800 Arlington, VA 22203-1804 1-800-575-GIVE www.bbb.org

# New York Philanthropic Advisory Service

257 Park Avenue South New York, NY 10010 1-212-358-2873 www.newyork.bbb.org

### ATTORNEY GENERAL'S OFFICES:

The Capitol Albany, NY 12224-0341

120 Broadway New York, NY 10271-0332

44 Hawly Street Binghamton, NY 14202

65 Court Street Buffalo, NY 14202-3473

300 Motor Parkway Hauppauge, NY 11788-5127

211 Station Road, 6th Floor Mineola, NY 11501-3702

163 West 125th Street New York, NY 10027-8201

70 Clinton Street Plattsburgh, NY 12901-2818

235 Main Street Poughkeepsie, NY 12601

144 Exchange Boulevard Rochester, NY 14614-2176

615 Erie Boulevard West Syracuse, NY 13204-2465

207 Genesee Street Utica, NY 13501-2812

317 Washington Street Watertown, NY 13601-3744

19 Court Street, Suite 200 White Plains, NY 10601-3310

# TIPS ON CHARITABLE GIVING

# WHAT YOU SHOULD KNOW

### **Attorney General Eliot Spitzer**

Attorney General's Information & Complaint Line

1-800-771-7755

www.oag.state.ny.us/charities/charities.html

### STATE OF NEW YORK ATTORNEY GENERAL ELIOT SPITZER

Dear Friends:

New York is home to thousands of charitable organizations. Many of those charities engage the services of Professional Fund Raisers to raise funds on their behalf. Fund raisers are hired for many reasons. Some organizations do not have sufficient staff to raise funds. Others do not have the expertise necessary to conduct fundraising campaigns. Small organizations may view professional fundraising campaigns as a way to get more people involved in their causes.

Whatever your organization's reason for hiring a fund raiser, it is important to learn as much as possible about the fund raiser's experience and record before signing a fundraising contract. Remember - the fund raiser will be representing your organization in seeking support from members of the public.

Following the tips listed below should contribute to the success of your fundraising campaigns and assist your organization in avoiding the financial loss, bad reputation and other problems that may result from hiring an inexperienced or unscrupulous fund raiser.

Sincerely,

Eliot Spitzer

**Make sure** your organization is properly registered with the Charities Bureau and current in its annual financial filings.

**Check** with the Attorney General's Charities Bureau to see if the fund raiser and its professional solicitors are registered and have currently filed the required contracts and financial reports.

**Find out** from the Charities Bureau what other charities the fund raiser represents.

**Ask** the Charities Bureau for copies of the fund raiser's contracts with other charities to determine what the fund raiser agreed to do for those charities.

**Ask** the Charities Bureau for copies of the fund raiser's financial reports of fundraising campaigns conducted on behalf of other charities.

**Ask** the fund raiser for references. A reputable fund raiser should be happy to provide a potential client with the names, addresses and telephone numbers of some of its clients.

**Contact** charities for which the fund raiser has worked, find out what was promised, what was done, whether there were any problems and if the charity is satisfied with the work done by the fund raiser.

Make sure all contracts between your organization and a professional fund raiser are in writing as required by New York law.

**Read** all provisions of the contract before signing it. The contract should state clearly all of its terms. If something is unclear, the contract may need revision.

**Consider** whether funds solicited by the fund raiser should be received by the charity itself or by a bank or other fiduciary custodian instead of the fund raiser.

New York law requires that fundraising contracts include the following provisions:

- If funds are to be received by the fund raiser, within five days of receipt, all funds solicited by a fund raiser must be deposited in a bank account exclusively controlled by the charity.
- The charity has the right to cancel the contract without cost, penalty or liability within fifteen days after the fund raiser has filed it with the Attorney General.
- Clear descriptions of the services to be provided by the professional fund raiser and the financial terms of the contract.
- Names, addresses and registration numbers of both parties to the contract as well as the dated signatures of the fund raiser and the charity.

Follow activities of the fundraising campaign.

**Review** all written solicitations and scripts used by the fund raiser:

- Make sure that solicitation material accurately describes your organization and its activities.
- Solicitation material must include the name of the organization as registered with the Attorney General.
- All solicitations must advise potential contributors that they may obtain a copy of the soliciting charitable organization's financial report from the Attorney General or from the organization itself.
- Any solicitation conducted by a professional fund raiser or any of its representatives ("professional solicitors") must disclose the name of the specific

professional solicitor, the name of the employing professional fund raiser and a statement that the solicitor is being paid to raise funds.

Make periodic visits to any telephone room used by telemarketers. Each person who is employed by the professional fund raiser to make calls on behalf of your organization must be separately registered with the Attorney General as a professional solicitor. Your visits will also enable your organization to learn what the public is being told about the organization.

**Obtain** the professional fund raiser's copies of invoices and receipts to be sure that vendors are paid on time. If they are not, they will probably seek payment from your organization.

Make sure that your organization is given periodic accountings of the fundraising campaign and that the fund raiser is keeping records of funds received and expended during with the campaign. Remember, your organization is responsible for all funds raised in your organization's name by a professional fund raiser.

For information concerning registration of charitable organizations contact:

Department of Law Charities Bureau 120 Broadway New York, NY 10271

(212) 416-8400

For information concerning registration of professional fund raisers and professional solicitors, contact:

Department of Law Charities Bureau The Capitol Albany, NY

(518) 486-9797

or

Visit the Attorney General's Internet Site at:

www.oag.state.us.ny/charities/charities.html

TIPS FOR CHARITIES RAISING FUNDS IN NEW YORK STATE -

QUESTIONS TO ASK BEFORE SIGNING A
CONTRACT WITH A
PROFESSIONAL FUND RAISER



ELIOT SPITZER
ATTORNEY GENERAL

# TABLE 1 Charitable OrganizationsAlphabetical Order 2001 Telemarketing Campaigns

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
20/20 Vision National Project	Aria Communications Corporation	8	\$672.00	(\$17.92)	\$168.00	-2.67%
20/20 Vision National Project	Aria Communications Corporation	8	\$5,096.50	\$1,140.29	\$566.50	22.37%
82nd Promenade Nationale Convention Corp	Heritage Company Inc (The)	8	\$106,415.00	\$20,692.81	\$0.00	19.45%
Adelphi University	Development Center Inc	2	\$62,489.00	\$31,651.00	\$21,540.00	50.65%
Adirondack Council Inc	Share Group Inc	4	\$131,136.00	\$87,383.00	\$0.00	66.64%
ADSA Inc	Nationwide Fundraisers Inc	8	\$109,469.00	\$13,136.28	\$0.00	12.00%
Aeneas McDonald Police Benevolent Assn	Vee Concepts of New York Inc	6	\$70,642.00	\$24,724.70	\$0.00	35.00%
Albany County Deputy Sheriffs Police Benevolent Assn	Nordel Publishing Inc	4	\$30,655.00	\$9,197.00	\$0.00	30.00%
Albany County Sheriffs Union #775 AFSCME	Stage Door Music Productions Inc	4	\$254,336.92	\$55,954.13	\$0.00	22.00%
Albion Emergency Squad Inc	Spotlight Music Productions Inc	7	\$35,624.00	\$9,000.00	\$0.00	25.26%
Allegany County Deputy Sheriffs Assn	Event Marketing (Narde, James E)	7	\$52,447.00	\$18,356.45	\$500.00	35.00%
Allendale Columbia School	Lester Inc	6	\$8,560.00	\$6,140.60	\$0.00	71.74%
American Association of State Troopers Inc	Community Tele Services	8	\$413,892.12	\$82,763.72	\$0.00	20.00%
American Association of the Deaf-Blind	Heritage Company Inc (The)	8	\$367,679.98	\$56,238.20	\$0.00	15.30%
American Center for Law & Justice Inc	Infocision Management Corporation	8	\$4,134,581.64	\$2,191,328.27	\$0.00	53.00%
American Civil Liberties Union	Share Group Inc	1	\$460,223.00	\$131,804.00	\$0.00	28.64%
American Council of the Blind Inc	Integral Resources Inc	8	\$406,857.23	\$120,000.00	\$147,614.71	29.49%
American Council of the Blind Inc	Integral Resources Inc	8	\$104,241.31	(\$53,514.42)	\$66,745.88	-51.34%
American Diabetes Assn Inc	A. D. Publications Inc	8	\$104,013.00	\$23,202.90	\$0.00	22.31%
American Diabetes Assn Inc	Infocision Management Corporation	8	\$552,711.65	\$275,690.44	\$0.00	49.88%
American Farmland Trust	Share Group Inc	8	\$47,124.00	\$7,299.16	\$0.00	15.49%
American Foundation for AIDS Research (AMFAR)	Share Group Inc	1	\$279,794.00	\$131,838.00	\$0.00	47.12%
American Foundation for Disabled Children Inc	All-Pro Telemarketing Associates Corporation	1	\$513,848.13	\$56,359.87	\$493,000.00	10.97%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
American Foundation for Disabled Children Inc	Campaign Center Inc (The)	1	\$2,205.00	\$440.80	\$0.00	19.99%
American Foundation for Disabled Children Inc	Gelmar Ltd	1	\$1,050.00	\$262.50	\$0.00	25.00%
American Health Assistance Foundation	Public Interest Communications Inc	8	\$240,175.00	\$4,038.00	\$937.00	1.68%
American Institute for Cancer Research	Infocision Management Corporation	8	\$211,307.04	\$70,575.84	\$0.00	33.40%
American Legion 2001 Department Convention Inc	Marketing Squad Inc	6	\$529,050.00	\$81,413.00	\$0.00	15.39%
American Legion-Dunbar Post #1642	Marketing Squad Inc	5	\$84,127.00	\$16,826.00	\$0.00	20.00%
American Legion-Harold Provost Post #1686	Roberts, Mary Jane	5	\$13,420.00	\$4,897.00	\$0.00	36.49%
American Legion-Harold Provost Post #1686	Roberts, Mary Jane	5	\$8,488.00	\$3,070.80	\$0.00	36.18%
American Legion-Sergeant Walter Adams Post #1021	Capital District Callers Inc	4	\$30,003.00	\$10,053.59	\$0.00	33.51%
American Leprosy Missions Inc	MDS Communications Corporation	8	\$38,633.00	\$16,129.00	\$10,264.00	41.75%
American Refugee Committee	Aria Communications Corporation	8	\$17,351.00	\$6,074.75	\$1,491.00	35.01%
American Society for the Prevention of Cruelty to Animals	Telefund Inc	1	\$364,248.00	\$204,688.65	\$0.00	56.19%
American Veterans Foundation Inc	All Star Productions (Messmore, Barbara)	8	\$19,169.00	\$3,833.80	\$8,240.00	20.00%
American Veterans Foundation Inc	Standard Inc (The)	8	\$63,027.29	\$12,605.46	\$0.00	20.00%
American Veterans of World War II, Korea and Vietnam	American Trade and Convention Publications Inc	8	\$4,819,701.24	\$500,000.00	\$0.00	10.37%
Americans United for Life	MDS Communications Corporation	8	\$10,136.00	(\$624.00)	\$0.00	-6.16%
Americas Athletes With Disabilities Inc	Contract Communications Inc	8	\$920,272.00	\$156,446.00	\$414,283.00	17.00%
Americas Athletes With Disabilities Inc	Heritage Company Inc (The)	8	\$579,559.00	\$116,934.00	\$0.00	20.18%
Americas Athletes With Disabilities Inc	Pro Tel Inc	8	\$11,693.00	\$3,507.90	\$0.00	30.00%
Amityville Patrolmens Benevolent Assn Inc	Tan Productions Inc	2	\$35,830.00	\$17,915.00	\$0.00	50.00%
Amnesty International of the USA Inc	Facter Direct Ltd	1	\$212,356.00	\$141,807.50	\$62,403.00	66.78%
Amnesty International of the USA Inc	Telefund Inc	1	\$333,590.00	\$174,111.48	\$0.00	52.19%
Amsterdam Police Superior Officers Assn	Gotham Productions Inc	4	\$40,883.00	\$11,172.00	\$0.00	27.33%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Anti-Defamation League of B'nai B'rith	Facter Direct Ltd	1	\$125,090.00	(\$9,908.16)	\$95,324.00	-7.92%
Anti-Defamation League of B'nai B'rith	Facter Direct Ltd	1	\$833,410.00	\$384,107.47	\$312,282.00	46.09%
AOPA Air Safety Foundation Inc	BGS Telemarketing Inc	8	\$942,769.00	\$512,634.00	\$454,204.00	54.38%
Appalachian Mountain Club	Share Group Inc	8	\$296,230.00	\$129,021.00	\$0.00	43.55%
Association for Disabled Firefighters Inc	Community Affairs Inc	8	\$1,278,440.71	\$122,037.29	\$0.00	9.55%
Association for Firefighters and Paramedics Inc	Terry Dee Productions Inc	8	\$1,500.00	\$150.00	\$0.00	10.00%
Association of Graduates of the US Military Academy	IDC Ltd	3	\$1,082,235.00	\$1,034,356.00	\$0.00	95.58%
Association of Graduates of the US Military Academy	IDC Ltd	3	\$722,910.00	\$662,947.00	\$0.00	91.71%
Association of Graduates of the US Military Academy	Lester Inc	3	\$8,774.00	\$6,825.28	\$0.00	77.79%
Association of Graduates of the US Military Academy	Lester Inc	3	\$34,330.44	\$30,597.29	\$0.00	89.13%
Association of Retired Firefighters	S & E Marketing Ltd	8	\$84,831.00	\$12,006.40	\$0.00	14.15%
Association of Retired Firefighters	Safety Publications Inc	8	\$74,207.70	\$14,841.54	\$0.00	20.00%
Auburn Police Local #195	Vee Concepts of New York Inc	5	\$75,314.00	\$21,087.92	\$0.00	28.00%
B'nai B'rith Foundation of the United States	Share Group Inc	8	\$177,673.00	\$67,851.00	\$0.00	38.19%
Badge and Shield Club Inc	Campaign Headquarters Inc	7	\$119,602.00	\$38,273.00	\$0.00	32.00%
Ballston Spa Police Benevolent Assn	Stage Door Music Productions Inc	4	\$117,504.00	\$25,072.66	\$0.00	21.34%
Barnard College	Lester Inc	1	\$22,285.00	\$8,473.96	\$13,855.00	38.03%
Batavia Police Benevolent Assn	Niagara Frontier Advertising Associates Inc	7	\$19,531.00	\$8,250.00	\$0.00	42.24%
Benevolent & Protective Order of Elks #841-Staten Island	Allan C Hill Productions Inc	1	\$11,930.00	\$2,000.00	\$4,440.00	16.76%
Bethlehem Police Benevolent Assn Inc	Nordel Publishing Inc	4	\$59,449.00	\$29,724.50	\$0.00	50.00%
Big Flats Masonic Lodge #378	Theodore Productions Inc	6	\$20,057.00	\$1,918.46	\$0.00	9.57%
Binghamton Police Benevolent Assn	Northeastern Advertising (Morgan, William J)	5	\$93,592.50	\$46,796.25	\$0.00	50.00%
Binghamton Police Supervisors Assn Inc	Northeastern Advertising (Morgan, William J)	5	\$30,295.00	\$15,147.50	\$0.00	50.00%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Boy Scouts of America Troop #93 Franklin Square	Tan Productions Inc	2	\$4,335.00	\$2,167.50	\$0.00	50.00%
Brady Campaign to Prevent Gun Violence	Public Interest Communications Inc	8	\$871,352.50	\$460,710.65	\$20,286.25	52.87%
Brooklyn Botanic Garden Corporation	ComNet Marketing Group Inc	1	\$8,885.00	\$1,148.57	\$0.00	12.93%
Brooklyn Botanic Garden Corporation	Membership Consultants Inc	1	\$31,585.00	(\$12,774.06)	\$0.00	-40.44%
Broome County Humane Society and Relief Assn	Allan C Hill Productions Inc	5	\$176,160.51	\$17,456.22	\$117,440.00	9.91%
Broome County Sheriffs Dept Employees Local #2012 AFSCME AFL-CIO	Stage Door Music Productions Inc	5	\$112,726.00	\$22,545.20	\$0.00	20.00%
Buffalo Philharmonic Orchestra Society Inc	NPO Direct Marketing Inc	7	\$407,480.00	\$210,421.00	\$73,605.00	51.64%
Buffalo Police Benevolent Assn Inc	Campaign Headquarters Inc	7	\$229,611.00	\$80,363.00	\$0.00	35.00%
Buffalo Police Benevolent Assn Inc	Campaign Headquarters Inc	7	\$98,045.00	\$22,550.00	\$0.00	23.00%
Cancer Care Inc & the National Cancer Care Foundation	Gelmar Ltd	1	\$123,899.00	\$30,974.75	\$0.00	25.00%
Cancer Fund of America Inc	Allan C Hill Productions Inc	8	\$39,971.85	\$4,796.62	\$51,941.15	12.00%
Cancer Fund of America Inc	Bristol Marketing Associates Inc	8	\$84,433.20	\$10,553.80	\$114,401.80	12.50%
Cancer Fund of America Inc	Civic Development Group LLC	8	\$2,120,504.00	\$258,574.00	\$0.00	12.19%
Cancer Fund of America Inc	Non-Profit Telemedia Inc	8	\$261,820.00	\$39,273.00	\$256,270.00	15.00%
Cancer Recovery Foundation of America	Contract Communications Inc	8	\$600,658.00	\$101,608.00	\$578,868.00	16.92%
Carnegie Hall Society Inc	MKTG TeleServices Inc (f/k/a MSGI Direct Inc)	1	\$1,978,270.00	\$1,468,819.00	\$178,804.50	74.25%
Catholic War Veterans-Monroe County Chapter	SMB Productions	6	\$11,064.00	\$2,500.00	\$0.00	22.60%
Cattaraugus County Sheriffs Employees Benevolent Assn	Colonial Program Corporation with Campaign Headquarters Inc	7	\$66,837.00	\$17,000.00	\$0.00	25.44%
Cayuga Club PBA of the Town of Lancaster Police Dept	Niagara Frontier Advertising Associates Inc	7	\$25,783.00	\$13,000.00	\$0.00	50.42%
Cayuga County Deputy Sheriffs Benevolent Assn	Event Marketing (Narde, James E)	5	\$31,740.00	\$12,061.20	\$1,000.00	38.00%
Centennial Hose Company #4 Inc	Spotlight Music Productions Inc	3	\$35,199.00	\$8,500.00	\$0.00	24.15%
Central New York Firemens Assn Inc	Upstate Telemarketing Inc	5	\$51,356.00	\$20,542.00	\$0.00	40.00%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Central Northern Fire Police Association of Area 6	Stage Door Music Productions Inc	5	\$1,170.00	\$234.00	\$0.00	20.00%
Cheektowaga Police Captains and Lieutenants Assn Inc	Niagara Frontier Advertising Associates Inc	7	\$23,870.00	\$18,000.00	\$0.00	75.41%
Cheektowaga Police Club Inc	Niagara Frontier Advertising Associates Inc	7	\$43,735.00	\$13,850.00	\$0.00	31.67%
Chemung County Corrections Officers Local #3978	Vee Concepts of New York Inc	6	\$48,755.00	\$16,089.15	\$0.00	33.00%
Chemung County Deputy Sheriffs Assn	Event Marketing (Narde, James E)	6	\$48,298.00	\$20,285.16	\$0.00	42.00%
Chenango County Deputy Sheriffs Assn	Event Marketing (Narde, James E)	5	\$39,632.00	\$13,871.20	\$0.00	35.00%
Chesapeake Bay Foundation Inc	Share Group Inc	8	\$2,800.00	\$1,457.00	\$0.00	52.04%
Childhood Leukemia Foundation Inc	LAS LLC	8	\$1,105,195.00	\$198,908.00	\$0.00	18.00%
Childrens Charity Fund Inc	Civic Development Group LLC	8	\$588,580.00	\$93,702.00	\$0.00	15.92%
Childrens Charity Fund Inc	Pro Tel Inc	8	\$1,770.00	\$0.00	\$0.00	0.00%
Childrens Rights of New York Inc	Community Affairs Inc	2	\$62,747.00	\$18,500.00	\$0.00	29.48%
Childrens Wish Foundation International Inc	Heritage Company Inc (The)	8	\$3,398,853.17	\$870,875.58	\$1,990,468.04	25.62%
Childrens Wish Foundation International Inc	Reese Brothers Inc	8	\$6,128,897.00	\$1,348,368.00	\$4,794,675.00	22.00%
Christian Advocates Serving Evangelism	Infocision Management Corporation	8	\$4,134,581.64	\$310,093.62	\$0.00	7.50%
Christian Appalachian Project Inc	Infocision Management Corporation	8	\$471,451.04	\$386,779.79	\$0.00	82.04%
Christian Coalition of America Inc	Infocision Management Corporation	8	\$1,367,603.26	\$735,365.20	\$0.00	53.77%
Christian Research Institute Inc	MDS Communications Corporation	8	\$774,606.00	\$473,402.00	\$345,312.00	61.12%
Christopher Reeve Paralysis Foundation	Public Interest Communications Inc	8	\$117,208.07	\$56,904.49	\$73,565.93	48.55%
Cicero Police Benevolent Assn Inc	TD Marketing Inc	5	\$48,756.00	\$21,940.20	\$0.00	45.00%
Citizens for a Sound Economy Inc	Facter Direct Ltd	8	\$17,630.00	\$3,719.45	\$0.00	21.10%
City of Tonawanda Frontier Police Club	Niagara Frontier Advertising Associates Inc	7	\$17,727.50	\$9,500.00	\$0.00	53.59%
City of White Plains Police Benevolent Assn	JNK Enterprises Inc	3	\$78,569.00	\$31,427.60	\$0.00	40.00%
Citymeals-on-Wheels	Share Group Inc	1	\$52,643.00	\$29,635.93	\$0.00	56.30%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Co-op America Foundation Inc	Share Group Inc	8	\$93,695.00	\$1,182.00	\$0.00	1.26%
Coalition Against Breast Cancer Inc	All Star Productions (Messmore, Barbara)	2	\$61,531.31	\$15,382.82	\$17,878.69	25.00%
Coalition Against Breast Cancer Inc	Campaign Center Inc (The)	2	\$472,812.08	\$94,567.87	\$0.00	20.00%
Coalition Against Breast Cancer Inc	Fundraisers Agency of America Inc	2	\$40,764.00	\$10,191.00	\$0.00	25.00%
Cohoes Police Officers Union Inc	Stage Door Music Productions Inc	4	\$51,494.00	\$11,338.50	\$0.00	22.02%
Colonial Williamsburg Foundation	Facter Direct Ltd	8	\$390,410.00	\$194,017.00	\$261,151.00	49.70%
Colonie Police Benevolent Assn Inc	Nordel Publishing Inc	4	\$97,700.00	\$35,596.52	\$0.00	36.43%
Columbia County Correction Officers Local #3828	Stage Door Music Productions Inc	4	\$89,618.50	\$22,404.63	\$0.00	25.00%
Columbia County Correction Officers Local #3828	Stage Door Music Productions Inc	4	\$74,647.00	\$18,661.75	\$0.00	25.00%
Columbia County Deputy Sheriffs Benevolent Assn Inc	Spotlight Music Productions Inc	4	\$41,226.00	\$14,000.00	\$0.00	33.96%
Comic Relief	Public Interest Communications Inc	8	\$807,900.00	\$598,791.00	\$104,000.00	74.12%
Committee for Missing Children Inc	LAS LLC	8	\$1,618,797.00	\$161,083.00	\$0.00	9.95%
Common Cause	Facter Direct Ltd	8	\$129,329.00	\$14,673.95	\$105,364.00	11.35%
Common Cause	Public Interest Communications Inc	8	\$154,537.00	\$19,103.99	\$39,944.00	12.36%
Common Cause	Telefund Inc	8	\$567,188.00	\$300,027.70	\$0.00	52.90%
Concerned Women for America	Infocision Management Corporation	8	\$1,596,531.33	\$453,610.70	\$0.00	28.41%
Concerned Women for America	MDS Communications Corporation	8	\$752,839.00	\$57,225.00	\$988,253.00	7.60%
Consumers Union of United States Inc	Lester Inc	3	\$642,884.00	\$326,816.00	\$187,797.00	50.84%
Cooperative for Assistance & Relief Everywhere Inc (CARE)	Infocision Management Corporation	8	\$130,778.69	\$50,101.69	\$0.00	38.31%
Cornerstone Soup Kitchen & Food Pantry Inc	Royalty Services Inc	4	\$94,443.00	\$28,332.90	\$0.00	30.00%
Correction Officers Benevolent Assn of Rockland County	National Benefit Company	3	\$96,709.00	\$30,004.60	\$0.00	31.03%
Croton Police Assn	Community Services Inc	3	\$40,900.00	\$14,475.50	\$0.00	35.39%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Crystal City Police Benevolent Assn Inc	Vee Concepts of New York Inc	6	\$62,550.00	\$23,143.50	\$0.00	37.00%
Cyprus Temple of the AAONMS of Albany New York	Royalty Services Inc	4	\$169,796.00	\$47,500.00	\$0.00	27.97%
Cyprus Temple of the AAONMS of Albany New York	Royalty Services Inc	4	\$29,048.00	\$12,500.00	\$0.00	43.03%
Dana-Farber Cancer Institute	Share Group Inc	8	\$103,037.00	\$43,406.00	\$0.00	42.13%
Deafness Research Foundation	Public Interest Communications Inc	8	\$17,224.00	\$11,737.09	\$0.00	68.14%
Defeat Diabetes Foundation Inc	All Star Productions (Messmore, Barbara)	8	\$29,512.00	\$7,378.00	\$12,613.00	25.00%
Defeat Diabetes Foundation Inc	Campaign Center Inc (The)	8	\$157,586.93	\$31,594.59	\$0.00	20.05%
Defeat Diabetes Foundation Inc	Standard Inc (The)	8	\$29,969.00	\$5,993.80	\$0.00	20.00%
Defenders of Wildlife Inc	Harris O'Malley Marketing Inc	8	\$16,374.33	\$0.00	\$14,576.67	0.00%
Defenders of Wildlife Inc	Public Interest Communications Inc	8	\$230,482.36	(\$19,925.66)	\$22,438.64	-8.65%
Defenders of Wildlife Inc	Share Group Inc	8	\$85,210.70	\$4,334.35	\$0.00	5.09%
Defenders of Wildlife Inc	Telefund Inc	8	\$17,620.00	\$2,740.00	\$0.00	15.55%
Depew Police Benevolent Assn Inc	Niagara Frontier Advertising Associates Inc	7	\$25,870.00	\$16,000.00	\$0.00	61.85%
Deputies Association of the County of Steuben	Event Marketing (Narde, James E)	6	\$48,252.00	\$21,713.40	\$0.00	45.00%
Deputies Association of the County of Steuben	Event Marketing (Narde, James E)	6	\$48,592.00	\$21,866.40	\$500.00	45.00%
Deputy Sheriffs Benevolent Assn of Onondaga County Inc	Stage Door Music Productions Inc	5	\$267,034.08	\$60,000.00	\$0.00	22.47%
Disabled Childrens Relief Fund Inc	Suffolk Productions Inc	2	\$29,410.00	\$7,352.00	\$0.00	25.00%
Disabled Hotline Inc	Suffolk Productions Inc	1	\$13,392.00	\$3,348.00	\$0.00	25.00%
Disabled Veterans Associations	Civic Development Group LLC	8	\$1,834,308.00	\$180,393.00	\$0.00	9.83%
Disabled Veterans of America Inc-PFC Salvatore J Armato	Campaign Center Inc (The)	2	\$9,054.00	\$1,810.80	\$0.00	20.00%
Doris Day Animal League	Public Interest Communications Inc	8	\$197,498.00	\$125,818.30	\$0.00	63.71%
Dutchess County Correction Officers Benevolent Assn	Stage Door Music Productions Inc	3	\$105,558.70	\$21,067.74	\$0.00	19.96%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Earthjustice Legal Defense Fund	Public Interest Communications Inc	8	\$218,907.00	\$28,977.89	\$46,185.00	13.24%
Earthjustice Legal Defense Fund	Telefund Inc	8	\$20,466.00	\$9,012.75	\$0.00	44.04%
East Fishkill Police Benevolent Assn	Spotlight Music Productions Inc	3	\$39,621.00	\$8,596.00	\$0.00	21.70%
East Syracuse Police Benevolent Association	Stage Door Music Productions Inc	5	\$40,376.00	\$8,123.98	\$0.00	20.12%
Eastchester Police Benevolent Assn	JNK Enterprises Inc	3	\$60,365.00	\$18,109.50	\$0.00	30.00%
Eastridge Kiwanis Charitable Foundation Inc	Marketing Squad Inc	6	\$109,149.00	\$27,290.00	\$0.00	25.00%
Educational Broadcasting Corporation	Angeles Communications LLC	1	\$513,307.00	\$237,303.00	\$0.00	46.23%
Educational Broadcasting Corporation	Optima Direct Inc	1	\$514,489.00	\$63,400.00	\$133,583.00	12.32%
Educational Broadcasting Corporation	Outreach Center Inc (Direct Advantage Marketing)	1	\$780,412.00	\$551,547.00	\$0.00	70.67%
Educational Broadcasting Corporation	Share Group Inc	1	\$495,124.00	\$184,725.00	\$0.00	37.31%
Educational Broadcasting Corporation	Share Group Inc	1	\$765,368.00	\$387,397.00	\$0.00	50.62%
Educational Broadcasting Corporation	Telefund Inc	1	\$60,339.00	\$22,418.80	\$0.00	37.15%
Elmira Auxiliary and Emergency Assistance Force Inc	Twin Tier Marketing (Paulo, Ermen Albert)	6	\$22,950.00	\$5,737.50	\$0.00	25.00%
Elmira Heights Police Benevolent Assn Inc	Event Marketing (Narde, James E)	6	\$31,592.00	\$11,689.04	\$500.00	37.00%
Elmira Police Benevolent Assn	Northeastern Advertising (Morgan, William J)	6	\$67,163.00	\$33,581.50	\$0.00	50.00%
Empire State Association of the Deaf Inc	Heritage Company Inc (The)	7	\$36,844.00	\$11,500.00	\$0.00	31.21%
Empire State College Foundation	Lester Inc	4	\$68,477.00	\$40,681.24	\$30,774.00	59.41%
Employees Union Tompkins County Sheriff Dept	Northeastern Advertising (Morgan, William J)	5	\$54,282.50	\$27,141.25	\$0.00	50.00%
Enlisted Association of the New York National Guard	Heritage Company Inc (The)	4	\$30,643.00	\$16,945.00	\$0.00	55.30%
Environmental Defense Inc	Share Group Inc	1	\$956,858.00	\$518,148.00	\$0.00	54.15%
Epilepsy Foundation	Infocision Management Corporation	8	\$239,163.00	\$3,587.45	\$0.00	1.50%
Erie County Association of Chiefs of Police Inc	Campaign Headquarters Inc	7	\$115,851.00	\$18,000.00	\$0.00	15.54%
Erie County Volunteer Fire Police Assn	Spotlight Music Productions Inc	7	\$6,870.00	\$2,112.96	\$0.00	30.76%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Farm Sanctuary Inc	Harris O'Malley Marketing Inc	6	\$22,834.00	\$7,407.00	\$16,993.00	32.44%
Field Museum of Natural History	MKTG TeleServices Inc (f/k/a MSGI Direct Inc)	8	\$105,114.00	\$41,631.00	\$19,079.00	39.61%
Fire Victims Charitable Foundation Inc	Civic Development Group LLC	8	\$1,764,433.00	\$282,487.00	\$0.00	16.01%
Fondest Wish Foundation Inc	All Star Productions (Messmore, Barbara)	8	\$26,048.00	\$5,209.60	\$13,050.00	20.00%
Fondest Wish Foundation Inc	Campaign Center Inc (The)	8	\$154,932.28	\$30,986.46	\$0.00	20.00%
Food for the Hungry Inc	MDS Communications Corporation	8	\$353,712.00	\$256,458.00	\$68,468.00	72.50%
Food Pantries for the Capital District Inc	Capital District Callers Inc	4	\$268,779.00	\$147,828.45	\$0.00	55.00%
For Kids Sake Inc	Contract Communications Inc	8	\$71,023.00	\$7,102.00	\$41,875.00	10.00%
Foundation for National Progress	Telefund Inc	8	\$181,869.50	\$70,017.78	\$48,298.50	38.50%
Franklin College Inc	Development Center LLC	1	\$15,675.00	\$2,905.00	\$0.00	18.53%
Franklin County Deputy Sheriffs Assn	Stage Door Music Productions Inc	4	\$73,962.50	\$18,491.52	\$0.00	25.00%
Fraternal Order of New York State Troopers Inc	All-Pro Telemarketing Associates Corporation	3	\$1,285,185.92	\$207,383.51	\$2,000,000.00	16.14%
Fraternal Order of Police Broome County Lodge #99	Northeastern Advertising (Morgan, William J)	5	\$7,400.00	\$3,700.00	\$0.00	50.00%
Fraternal Order of Police Empire State Lodge Inc	Civic Development Group LLC	2	\$1,229,557.00	\$245,911.00	\$0.00	20.00%
Fraternal Order of Police Oswego County-NYS Lodge #1	National Benefit Company	5	\$85,905.00	\$21,476.25	\$0.00	25.00%
Freeport Police Benevolent Assn	Tan Productions Inc	2	\$24,800.00	\$12,400.00	\$0.00	50.00%
Friends of the National Parks at Gettysburg Inc	Aria Communications Corporation	8	\$10,615.00	\$5,510.00	\$2,006.00	51.91%
Fulton Police Benevolent Assn	Badge Publications	5	\$45,366.00	\$15,878.10	\$0.00	35.00%
Glens Falls Police Benevolent Assn	Royalty Services Inc	4	\$35,149.00	\$12,000.00	\$0.00	34.14%
Glenville Police Benevolent Assn	Nordel Publishing Inc	4	\$43,968.00	\$19,786.00	\$0.00	45.00%
Glory Ministries (f/k/a Mercy Ministries)	All Star Productions (Messmore, Barbara)	8	\$24,689.00	\$4,444.02	\$7,626.00	18.00%
Glory Ministries (f/k/a Mercy Ministries)	Donald Warburton Unlimited	8	\$61,546.00	\$10,192.00	\$0.00	16.56%
Glory Ministries (f/k/a Mercy Ministries)	Non-Profit Telemedia Inc	8	\$305,874.00	\$30,587.40	\$341,990.42	10.00%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Glory Ministries (f/k/a Mercy Ministries)	Whiterock Marketing Group Inc	8	\$264,199.00	\$34,113.43	\$339,165.00	12.91%
Glory Ministries (f/k/a Mercy Ministries)	Whiterock Marketing Group Inc	8	\$99,492.00	\$10,054.20	\$129,339.60	10.11%
Glory Ministries (f/k/a Mercy Ministries)	Whiterock Marketing Group Inc	8	\$143,375.00	\$15,918.15	\$150,496.00	11.10%
Gloversville Police Benevolent Assn	Stage Door Music Productions Inc	4	\$37,879.00	\$7,575.80	\$0.00	20.00%
GLSEN Inc (Gay, Lesbian and Straight Education Network)	Share Group Inc	1	\$64,527.00	\$34,198.00	\$0.00	53.00%
Gods Love We Deliver Inc	Share Group Inc	1	\$68,604.00	\$24,962.52	\$0.00	36.39%
Greater Amsterdam Volunteer Ambulance Corps Inc	Spotlight Music Productions Inc	4	\$29,366.00	\$6,000.00	\$0.00	20.43%
Greater Amsterdam Volunteer Ambulance Corps Inc	Spotlight Music Productions Inc	4	\$38,395.00	\$8,000.00	\$0.00	20.84%
Greater Rochester Junior Chamber of Commerce Inc	Marketing Squad Inc	6	\$129,238.00	\$36,409.00	\$0.00	28.17%
Greece Police Gold Badge Club	Stage Door Music Productions Inc	6	\$127,799.83	\$43,000.00	\$0.00	33.65%
Greenburgh Uniformed Firefighters Assn Inc	S & M Enterprises Inc	3	\$82,520.00	\$24,756.00	\$665.00	30.00%
Greenpeace Inc	Facter Direct Ltd	8	\$1,193,972.00	\$300,915.26	\$401,854.00	25.20%
Greenpeace Inc	Telefund Inc	8	\$680,691.00	\$382,915.34	\$0.00	56.25%
H W Rogers Hose Company #2	Stage Door Music Productions Inc	4	\$30,410.00	\$4,885.65	\$0.00	16.07%
Haverstraw Police Athletic League Inc	Stage Door Music Productions Inc	3	\$50,402.00	\$10,090.40	\$0.00	20.02%
Heart Support of America Inc	Bee LC	8	\$77,914.50	\$7,309.41	\$167,952.50	9.38%
Heart Support of America Inc	Non-Profit Telemedia Inc	8	\$372,582.00	\$44,709.84	\$505,124.00	12.00%
Hempstead Police Benevolent Assn Inc	Island Marketing Concepts Inc	2	\$258,077.05	\$64,519.27	\$0.00	25.00%
Heritage Foundation Inc (DC)	Facter Direct Ltd	8	\$936,324.00	\$177,503.44	\$510,356.00	18.96%
Herkimer County Deputy Sheriffs Assn	Royalty Services Inc	5	\$29,069.00	\$10,000.00	\$0.00	34.40%
Highland Falls Patrolmens Benevolent Assn Inc	Stage Door Music Productions Inc	3	\$17,790.00	\$4,000.00	\$0.00	22.48%
Hillel: Foundation for Jewish Campus Life	Share Group Inc	8	\$250,967.00	\$115,496.00	\$0.00	46.02%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Holt International Childrens Service Inc	MDS Communications Corporation	8	\$100,918.00	\$74,714.00	\$8,518.00	74.03%
Hope Cancer Fund	All Star Productions (Messmore, Barbara)	8	\$18,336.37	\$3,667.27	\$8,400.00	20.00%
Hope Cancer Fund	Standard Inc (The)	8	\$8,518.00	\$1,703.60	\$0.00	20.00%
Horseheads Police Benevolent Assn	Event Marketing (Narde, James E)	6	\$43,771.00	\$19,696.95	\$500.00	45.00%
Houghton College	Telecomp Inc	7	\$59,942.75	\$12,258.10	\$24,674.50	20.45%
Human Rights Campaign Inc	Telefund Inc	8	\$209,292.00	\$11,062.75	\$0.00	5.29%
Humane Society of the United States Inc	Share Group Inc	8	\$1,299,087.00	\$291,826.00	\$0.00	22.46%
Hunger Action Network of New York State	Capital District Callers Inc	4	\$121,894.00	\$60,947.00	\$0.00	50.00%
Hunter College Foundation Inc	Development Center Inc	1	\$341,431.00	\$272,354.00	\$0.00	79.77%
Interfaith Alliance Inc	Outreach Center Inc (Direct Advantage Marketing)	8	\$91,234.00	\$57,952.00	\$0.00	63.52%
International Center for the Search & Recovery of Missing Children Inc	All Star Productions (Messmore, Barbara)	8	\$14,214.00	\$2,842.80	\$10,255.00	20.00%
International Center for the Search & Recovery of Missing Children Inc	Standard Inc (The)	8	\$13,647.00	\$2,456.46	\$0.00	18.00%
International Christian Media	Tele-Data Services Inc	8	\$76,880.11	\$43,580.72	\$58,465.89	56.69%
International Fund for Animal Welfare Inc	Facter Direct Ltd	8	\$17,330.00	\$9,073.31	\$0.00	52.36%
International Union of Police Associations AFL-CIO	LAS LLC	8	\$3,387,373.00	\$400,000.00	\$0.00	11.81%
International Union of Police Associations AFL-CIO	LAS LLC	8	\$1,005.00	\$101.00	\$6,383.00	10.05%
Jefferson County Deputy Sheriff Assn	Stage Door Music Productions Inc	5	\$97,908.50	\$19,583.70	\$0.00	20.00%
Jewish Federation of Greater Philadelphia	MKTG TeleServices Inc (f/k/a MSGI Direct Inc)	8	\$52,198.00	\$16,091.00	\$21,592.00	30.83%
John E Creedon Police Benevolent Assn	Municipal Marketing (Blaine, Kim E)	5	\$147,121.00	\$55,000.00	\$0.00	37.38%
Joslin Diabetes Center	MKTG TeleServices Inc (f/k/a MSGI Direct Inc)	8	\$24,204.00	(\$14,795.00)	\$14,041.00	-61.13%
Junior Police Academy	All-Pro Telemarketing Associates Corporation	8	\$782,980.60	\$66,690.00	\$1,080,000.00	8.52%
Junior Police Academy	TCB Enterprises Inc	8	\$121,321.00	\$18,198.15	\$16,500.00	15.00%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Kamp Koinonia Inc	Profunra (Sheehan, Lynda Ann)	6	\$51,564.00	\$8,766.00	\$0.00	17.00%
Kendall Club Police Benevolent Assn of Jamestown Inc	Royalty Services Inc	7	\$51,049.00	\$12,762.25	\$0.00	25.00%
Kenmore Club Police Benevolent Assn Inc	Niagara Frontier Advertising Associates Inc	7	\$21,021.39	\$14,500.00	\$0.00	68.98%
Kids Wish Network Inc	Telesystems Marketing Inc	8	\$97,419.85	\$11,690.38	\$0.00	12.00%
KidsPeace Corporation	Share Group Inc	8	\$13,498.00	\$4,372.00	\$0.00	32.39%
Kingston Police Benevolent Assn	Gotham Productions Inc	3	\$72,848.00	\$18,212.00	\$0.00	25.00%
Kiwanis Club-Clinton	Roberts, Mary Jane	5	\$7,652.00	\$1,935.40	\$0.00	25.29%
Kiwanis Club-Glen Lake	Young Productions (Young-Wolff, Mary B)	4	\$4,156.00	\$1,000.00	\$2,344.00	24.06%
Kiwanis Club-Glen Lake	Young Productions (Young-Wolff, Mary B)	4	\$8,245.45	\$1,132.77	\$1,574.55	13.74%
Kiwanis Club-Rochester NY Inc	Marketing Squad Inc	6	\$85,584.00	\$21,396.00	\$0.00	25.00%
Kiwanis Club-Southwest Rochester	Monroe Civic Assistance (Boyd, Rodney)	6	\$31,778.00	\$10,168.96	\$0.00	32.00%
Kiwanis Club-Willistons Foundation Inc	Allan C Hill Productions Inc	2	\$8,930.00	\$2,000.00	\$3,205.00	22.40%
Knights of Columbus-Daniel A Tobin Council #564	Campaign Center Inc (The)	2	\$17,989.00	\$3,597.80	\$0.00	20.00%
Knights of Columbus-Monsignor Delaney Council #5983	Campaign Center Inc (The)	2	\$17,285.00	\$4,321.25	\$0.00	25.00%
Lake City Police Club	Badge Publications	5	\$32,872.00	\$11,505.20	\$0.00	35.00%
Lambda Legal Defense and Education Fund Inc	Share Group Inc	8	\$118,448.04	\$77,223.04	\$0.00	65.20%
Law Enforcement Alliance of America Inc	All-Pro Telemarketing Associates Corporation	8	\$222,797.00	\$24,474.42	\$232,000.00	10.99%
League of Women Voters of the United States	Angeles Communications LLC	8	\$213,181.00	\$144,759.00	\$0.00	67.90%
League of Women Voters of the United States	Angeles Communications LLC	8	\$107,764.00	\$25,655.00	\$0.00	23.81%
Life Issues Institute Inc	MDS Communications Corporation	8	\$138,693.00	\$57,984.00	\$87,005.00	41.81%
Lighthouse International	Share Group Inc	1	\$16,986.00	(\$7,833.00)	\$0.00	-46.11%
Lincoln Center for the Performing Arts Inc	Market Access Inc	1	\$568,141.00	\$384,952.93	\$21,626.00	67.76%
Little Heroes Foundation	Contract Communications Inc	8	\$374,939.00	\$46,741.00	\$410,577.00	12.47%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Liverpool Police Benevolent Assn	Upstate Telemarketing Inc	5	\$52,513.00	\$18,379.00	\$0.00	35.00%
Long Beach Police Benevolent Assn	Suffolk Productions Inc	2	\$41,470.00	\$16,588.00	\$0.00	40.00%
Long Island Coalition for Life Inc	MDS Communications Corporation	2	\$40,936.00	\$21,266.00	\$18,378.00	51.95%
Long Island Responds	All Star Productions (Messmore, Barbara)	2	\$28,947.00	\$5,789.40	\$8,103.00	20.00%
Long Island Responds	Mure Associates Inc	2	\$143,175.50	\$14,317.55	\$0.00	10.00%
Long Island State Park Police Benevolent Assn	Campaign Center Inc (The)	2	\$235,851.66	\$54,328.75	\$0.00	23.04%
Lynbrook Police Benevolent Assn	Island Marketing Concepts Inc	2	\$59,931.00	\$17,979.30	\$0.00	30.00%
Manor Park Seniors Ltd	Campaign Center Inc (The)	2	\$86,149.84	\$17,229.80	\$0.00	20.00%
MAP International	MDS Communications Corporation	8	\$72,457.00	\$62,821.00	\$1,374.00	86.70%
Maple City Police Club	Unique Promotions & Advertising	6	\$19,520.00	\$8,116.00	\$0.00	41.58%
March of Dimes Birth Defects Foundation	Tele-Response Center Inc	3	\$33,675.00	(\$3,466.00)	\$0.00	-10.29%
Marine Corps League-Captain William Dale O'Brien Detachment	Capital District Callers Inc	4	\$19,345.00	\$9,865.95	\$0.00	51.00%
Marine Corps League-Department of New York	Royalty Services Inc	3	\$6,518.00	\$1,629.50	\$0.00	25.00%
Marine Corps League-Electric City Detachment	Capital District Callers Inc	4	\$19,345.00	\$9,865.95	\$0.00	51.00%
Marine Corps League-Huntington Long Island Detachment	Campaign Center Inc (The)	2	\$227,042.59	\$45,408.51	\$0.00	20.00%
Marine Corps League-Troy Detachment Inc	Capital District Callers Inc	4	\$19,345.00	\$9,865.95	\$0.00	51.00%
Massachusetts Society for the Prevention of Cruelty to Animals	Share Group Inc	8	\$56,242.00	\$2,804.15	\$0.00	4.99%
Masters School	Lester Inc	3	\$12,316.00	\$8,575.34	\$4,930.00	69.63%
Mecca Temple AAONMS	All-Pro Telemarketing Associates Corporation	1	\$20,499.00	\$3,243.90	\$19,500.00	15.82%
Media Shrine Temple	George Carden Circus International	5	\$88,074.00	\$2,000.00	\$0.00	2.27%
Mercy Corps International	MDS Communications Corporation	8	\$311,300.00	\$214,333.00	\$56,909.00	68.85%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Metropolitan Museum of Art	Facter Direct Ltd	1	\$316,860.00	\$98,503.82	\$310,127.00	31.09%
Middletown Fire Police	Stage Door Music Productions Inc	3	\$21,843.00	\$5,000.00	\$0.00	22.89%
Middletown Police Benevolent Assn	Stage Door Music Productions Inc	3	\$66,737.00	\$17,000.00	\$0.00	25.47%
Military Order of the Purple Heart Service Foundation	American Trade and Convention Publications Inc	8	\$3,267,906.00	\$525,000.00	\$0.00	16.07%
Miracle Flights for Kids	Reese Brothers Inc	8	\$2,896,111.00	\$432,139.00	\$868,833.00	14.92%
Monroe Community College Foundation Inc	Telecomp Inc	6	\$137,816.00	\$96,587.00	\$21,056.37	70.08%
Monroe County Association of Police Chiefs Inc	Niagara Frontier Advertising Associates Inc	6	\$37,155.50	\$12,500.00	\$0.00	33.64%
Monroe County Volunteer Firemens Assn Inc	Marketing Squad Inc	6	\$89,411.00	\$22,353.00	\$0.00	25.00%
Monticello Policemens Benevolent Assn Inc	Mako Enterprises (Grimm, Robert)	3	\$30,557.00	\$10,094.00	\$0.00	33.03%
Mothers Against Drunk Driving	Heritage Company Inc (The)	8	\$960,989.88	\$480,494.94	\$0.00	50.00%
Mothers Against Drunk Driving	Heritage Company Inc (The)	8	\$5,078,403.44	\$2,539,201.72	\$0.00	50.00%
Mothers Against Drunk Driving	MDS Communications Corporation	8	\$380,381.00	\$96,589.00	\$240,596.00	25.39%
Mothers Against Drunk Driving	Public Interest Communications Inc	8	\$485,591.57	\$319,723.55	\$0.00	65.84%
Mountain Lake Public Telecommunications Council Inc (WCFE)	ComNet Marketing Group Inc	4	\$66,549.00	\$44,973.00	\$21,576.00	67.58%
Mt Kisco Police Benevolent Assn	JNK Enterprises Inc	3	\$91,595.00	\$27,478.50	\$0.00	30.00%
Mt Pleasant Police Benevolent Assn	S & M Enterprises Inc	3	\$89,550.00	\$26,865.00	\$0.00	30.00%
Mt Vernon Police Assn	S & M Enterprises Inc	3	\$88,770.00	\$24,411.81	\$0.00	27.50%
Multiple Sclerosis Association of America	Facter Direct Ltd	8	\$1,398,168.00	\$131,556.20	\$930,964.00	9.41%
Multiple Sclerosis Association of America	Heritage Company Inc (The)	8	\$5,103,162.62	\$1,004,023.00	\$0.00	19.67%
Multiple Sclerosis Association of America	Tele-Response Center Inc	8	\$1,176,618.00	\$399,653.00	\$0.00	33.97%
Multiple Sclerosis Foundation Inc	Bristol Marketing Associates Inc	8	\$32,844.00	\$9,850.20	\$44,212.00	29.99%
Museum of Modern Art	Facter Direct Ltd	1	\$128,899.00	\$70,924.42	\$149,738.00	55.02%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Museum of Modern Art	Outreach Center Inc (Direct Advantage Marketing)	1	\$119,318.00	\$62,663.25	\$28,772.00	52.52%
NAACP-Oneida County	Roberts, Mary Jane	5	\$6,451.00	\$1,935.30	\$0.00	30.00%
NAACP-Oneida County	Roberts, Mary Jane	5	\$3,841.00	\$1,252.30	\$0.00	32.60%
Narcotic Enforcement Officers Assn Inc	Civic Development Group LLC	4	\$226,782.00	\$74,500.00	\$0.00	32.85%
Nassau County Deputy Sheriffs Benevolent Assn Inc	D & D Telemarketing Inc	2	\$126,946.00	\$49,463.00	\$0.00	38.96%
Nassau Police Conference Inc	Island Marketing Concepts Inc	2	\$468,589.00	\$129,295.00	\$0.00	27.59%
National Abortion & Reproductive Rights Action League	Facter Direct Ltd	8	\$1,003,722.00	\$580,037.00	\$261,220.00	57.79%
National Abortion & Reproductive Rights Action League	Gordon & Schwenkmeyer Inc	8	\$60,518.18	\$0.00	\$125.00	0.00%
National Abortion & Reproductive Rights Action League	Outreach Center Inc (Direct Advantage Marketing)	8	\$329,157.00	\$127,327.00	\$0.00	38.68%
National Abortion & Reproductive Rights Action League	Share Group Inc	8	\$422,509.00	\$310,015.00	\$0.00	73.37%
National Association for the Terminally III	Reese Brothers Inc	8	\$288,017.00	\$0.00	\$152,694.00	0.00%
National Association of Police Athletic Leagues	American Trade and Convention Publications Inc	8	\$4,780,883.59	\$154,166.66	\$0.00	3.22%
National Association of Veteran Police Officers	TCB Enterprises Inc	8	\$98,528.00	\$14,779.20	\$7,200.00	15.00%
National Audubon Society Inc	Public Interest Communications Inc	1	\$266,982.00	\$95,898.00	\$34,262.00	35.92%
National Breast Cancer Coalition	Share Group Inc	8	\$113,323.00	\$45,989.00	\$0.00	40.58%
National Cancer Center Inc	Pro Tel Inc	2	\$40,356.00	\$25,157.00	\$0.00	62.34%
National Caregiving Foundation	Reese Brothers Inc	8	\$2,825,188.00	\$507,097.00	\$1,298,975.00	17.95%
National Childrens Cancer Society Inc	Heritage Company Inc (The)	8	\$2,817,828.97	\$1,027,580.43	\$1,701,353.31	36.47%
National Coalition for Homeless Veterans	Gordon & Schwenkmeyer Inc	8	\$92,845.80	\$2,656.01	\$1,606.00	2.86%
National Coalition for the Homeless Inc	Gordon & Schwenkmeyer Inc	8	\$35,261.00	\$22,500.00	\$418.00	63.81%
National Easter Seal Society Inc	Infocision Management Corporation	8	\$841,002.75	\$59,332.54	\$0.00	7.06%
National Environmental Policy and Law Center Inc	Telefund Inc	8	\$6,766.00	(\$2,311.00)	\$0.00	-34.16%
National Federation of the Blind of New York State Inc	Capital District Callers Inc	1	\$147,928.00	\$47,336.96	\$0.00	32.00%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
National Law Enforcement Sports Federation Ltd Inc	LAS LLC	8	\$983,827.00	\$152,000.00	\$0.00	15.45%
National Police Defense Foundation Inc	Campaign Center Inc (The)	8	\$120,182.64	\$24,036.54	\$0.00	20.00%
National Right to Life Committee Inc	Infocision Management Corporation	8	\$2,321,321.03	\$1,532,632.60	\$0.00	66.02%
National Right to Life Committee Inc	MDS Communications Corporation	8	\$3,584,198.00	\$1,093,502.00	\$2,967,949.00	30.51%
National Trust for Historic Preservation in the US	Facter Direct Ltd	8	\$1,001,357.00	\$461,518.00	\$352,031.00	46.09%
National Veterans Service Fund Inc	Campaign Center Inc (The)	8	\$13,576.00	\$2,751.00	\$0.00	20.26%
National Wildlife Federation	Infocision Management Corporation	8	\$763,420.35	\$385,012.79	\$0.00	50.43%
National Wildlife Federation	MKTG TeleServices Inc (f/k/a MSGI Direct Inc)	8	\$209,773.00	\$24,931.00	\$52,443.00	11.88%
National Wildlife Federation	Public Interest Communications Inc	8	\$50,171.00	(\$3,889.00)	\$12,983.00	-7.75%
Nations Missing Children Organization Inc	Integral Resources Inc	8	\$233,772.60	\$69,333.36	\$100,262.15	29.66%
Natural Resources Defense Council Inc	Facter Direct Ltd	1	\$480,187.00	\$265,201.00	\$91,182.00	55.23%
Nature Conservancy	Public Interest Communications Inc	8	\$213,711.00	\$103,445.38	\$0.00	48.40%
Nature Conservancy	Telefund Inc	8	\$40,050.00	\$2,779.00	\$0.00	6.94%
Nazareth College	Telecomp Inc	6	\$54,776.00	\$19,143.50	\$10,155.00	34.95%
New York AMVETS Inc	American Trade and Convention Publications Inc	2	\$409,049.72	\$27,500.00	\$0.00	6.72%
New York Cares Inc	Gordon & Schwenkmeyer Inc	1	\$210,241.59	\$97,500.00	\$9,810.00	46.38%
New York Chiropractic College	Lester Inc	6	\$19,905.00	\$3,886.49	\$18,460.00	19.53%
New York City Ballet Inc	MKTG TeleServices Inc (f/k/a MSGI Direct Inc)	1	\$940,025.00	\$667,192.00	\$67,240.50	70.98%
New York City Opera Inc	DCM Inc	1	\$208,698.00	\$97,013.00	\$55,169.00	46.48%
New York Firefighters Foundation Inc	Mac Communications (MacDonald, John T)	8	\$8,085.00	\$1,219.50	\$950.00	15.08%
New York Firefighters Foundation Inc	Neighborhood Outreach Programs LLC	8	\$19,842.00	\$3,968.40	\$0.00	20.00%
New York Firefighters Foundation Inc	New Liberty Promotions Inc	8	\$770,545.22	\$77,054.52	\$0.00	10.00%
New York Firefighters Foundation Inc	TCB Enterprises Inc	8	\$19,942.00	\$3,943.40	\$0.00	19.77%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
New York Institute of Technology	DirectLine Technologies Inc	2	\$10,705.00	(\$39,295.00)	\$16,625.00	-367.07%
New York Institute of Technology	DirectLine Technologies Inc	2	\$33,066.00	(\$16,934.00)	\$20,665.00	-51.21%
New York Law Enforcement Assn Inc	Stage Door Music Productions Inc	6	\$207,221.98	\$41,444.40	\$0.00	20.00%
New York Police and Peace Officers Assn Inc	Mac Communications (MacDonald, John T)	3	\$139,240.00	\$38,679.60	\$0.00	27.78%
New York Police and Peace Officers Assn Inc	Terry Dee Productions Inc	3	\$132,395.00	\$35,746.65	\$0.00	27.00%
New York Police Scholarship Foundation	New Liberty Promotions Inc	8	\$110,244.00	\$11,024.40	\$0.00	10.00%
New York Police Scholarship Foundation	TCB Enterprises Inc	8	\$186,238.05	\$18,963.25	\$19,250.00	10.18%
New York Special Olympics Inc	Customer Elation Inc	4	\$1,204,194.00	\$590,181.94	\$3,026,858.00	49.01%
New York State Association of Chiefs of Police	Suffolk Productions Inc	4	\$719,817.00	\$215,945.00	\$0.00	30.00%
New York State Association of PBAs Inc (f/k/a Metropolitan Police Conference of New York State Inc)	Civic Development Group LLC	2	\$424,257.00	\$78,416.00	\$0.00	18.48%
New York State Association of PBAs Inc (f/k/a Metropolitan Police Conference of New York State Inc)	Data Communications Inc	2	\$9,627.00	\$1,925.40	\$0.00	20.00%
New York State Association of PBAs Inc (f/k/a Metropolitan Police Conference of New York State Inc)	Mac Communications (MacDonald, John T)	2	\$212,744.00	\$64,699.32	\$40,906.00	30.41%
New York State Association of PBAs Inc (f/k/a Metropolitan Police Conference of New York State Inc)	Midwest Publishing-MN Inc	2	\$34,241.40	\$11,374.66	\$0.00	33.22%
New York State Association of PBAs Inc (f/k/a Metropolitan Police Conference of New York State Inc)	Midwest Publishing-OH Inc	2	\$268,339.10	\$45,617.65	\$0.00	17.00%
New York State Association of PBAs Inc (f/k/a Metropolitan Police Conference of New York State Inc)	Neighborhood Outreach Programs LLC	2	\$119,858.00	\$24,579.88	\$108,697.00	20.51%
New York State Court Clerks Assn	Tan Productions Inc	1	\$89,375.00	\$26,812.50	\$0.00	30.00%
New York State Deputies Assn Inc	Midwest Publishing-MN Inc	5	\$36,596.01	\$6,221.32	\$0.00	17.00%
New York State Deputies Assn Inc	Midwest Publishing-OH Inc	5	\$844,179.90	\$143,510.58	\$0.00	17.00%
New York State Federation of Police Inc	All-Pro Telemarketing Associates Corporation	3	\$749,143.94	\$73,840.00	\$915,000.00	9.86%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
New York State Jaycees Inc	Marketing Squad Inc	5	\$275,366.00	\$41,305.00	\$0.00	15.00%
New York State NARAL Inc	Telefund Inc	1	\$34,118.00	\$15,429.72	\$0.00	45.22%
New York State Police Chiefs Benevolent Assn Inc	New Liberty Promotions Inc	3	\$1,356,519.05	\$208,284.43	\$0.00	15.35%
New York State Right to Life Committee	MDS Communications Corporation	4	\$329,973.00	\$173,930.00	\$160,769.00	52.71%
New York State Troopers Historic Assn Inc	TCB Enterprises Inc	3	\$47,297.00	\$7,729.70	\$3,700.00	16.34%
New York State Union of Police Assn Inc	Community Tele Services	3	\$481,911.24	\$109,200.00	\$0.00	22.66%
New York University	Ruffalo Cody & Associates	1	\$1,082,028.00	\$690,028.00	\$81,428.00	63.77%
New York Veteran Police Assn Inc	Whiterock Marketing Group Inc	1	\$21,764.00	\$5,330.35	\$30,103.00	24.49%
New York Veteran Police Assn Inc	Whiterock Marketing Group Inc	1	\$292,454.00	\$64,450.90	\$337,650.00	22.04%
New York Vietnam Veterans Foundation Inc	American Trade and Convention Publications Inc	2	\$492,284.95	\$66,682.25	\$0.00	13.55%
Niagara County Deputy Sheriffs Assn	Campaign Headquarters Inc	7	\$75,751.00	\$24,998.00	\$0.00	33.00%
Niagara County Deputy Sheriffs Assn	Campaign Headquarters Inc	7	\$32,262.00	\$7,098.00	\$0.00	22.00%
Niagara County Deputy Sheriffs Assn	Stage Door Music Productions Inc	7	\$132,723.93	\$30,526.47	\$0.00	23.00%
Niagara Falls New York Police Athletic League	Campaign Headquarters Inc	7	\$126,378.00	\$44,232.00	\$0.00	35.00%
Niagara Falls New York Police Athletic League	Campaign Headquarters Inc	7	\$146,318.00	\$32,190.00	\$0.00	22.00%
Niagara Falls Police Club Inc	Stage Door Music Productions Inc	7	\$65,771.95	\$13,154.39	\$0.00	20.00%
Niskayuna Police Benevolent Assn	Nordel Publishing Inc	4	\$60,129.00	\$23,811.87	\$0.00	39.60%
North Country Animal League Inc	Contract Communications Inc	8	\$33,350.00	\$5,003.00	\$23,515.00	15.00%
North Syracuse Police Benevolent Assn	Municipal Marketing (Blaine, Kim E)	5	\$53,668.00	\$16,100.40	\$0.00	30.00%
North Tonawanda Police Benevolent Assn	Stage Door Music Productions Inc	7	\$61,497.00	\$11,500.00	\$0.00	18.70%
Northeast Mobile Search and Rescue Inc	Capital District Callers Inc	4	\$69,319.00	\$34,659.50	\$0.00	50.00%
Northeastern Police Conference Inc	Gotham Productions Inc	4	\$26,892.00	\$6,723.00	\$0.00	25.00%
Norwich Police Benevolent Assn	Event Marketing (Narde, James E)	5	\$39,920.00	\$13,972.00	\$750.00	35.00%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
NOW Legal Defense and Education Fund	Telefund Inc	1	\$28,489.00	\$14,720.13	\$0.00	51.67%
NYS Park Police PBA Inc	All-Pro Telemarketing Associates Corporation	2	\$323,436.00	\$49,792.20	\$325,000.00	15.39%
NYS Park Police PBA Inc	Northeastern Advertising (Morgan, William J)	2	\$32,685.00	\$11,439.75	\$0.00	35.00%
NYS Park Police PBA Inc	Suffolk Productions Inc	2	\$156,998.00	\$39,249.00	\$0.00	25.00%
NYST Benefit Fund Inc	Trooper Publishing Inc	4	\$527,573.06	\$164,654.62	\$0.00	31.21%
Ocean Conservancy Inc	Telefund Inc	8	\$200,790.64	\$112,412.96	\$0.00	55.99%
Oneida County Deputy Sheriffs Benevolent Assn	Municipal Marketing (Blaine, Kim E)	5	\$109,438.00	\$30,000.00	\$0.00	27.41%
Oneida County Volunteer Fire Police Assn	Municipal Marketing (Blaine, Kim E)	5	\$52,807.50	\$13,201.87	\$0.00	25.00%
Oneonta Police Benevolent Assn	Event Marketing (Narde, James E)	5	\$44,264.00	\$16,820.32	\$1,000.00	38.00%
Oneonta Police Benevolent Assn	Event Marketing (Narde, James E)	5	\$40,174.50	\$15,266.31	\$1,000.00	38.00%
Onondaga County Volunteer Firemens Assn Inc	Upstate Telemarketing Inc	5	\$38,803.00	\$17,461.00	\$0.00	45.00%
Operation Lookout National Center for Missing Youth	Midwest Publishing-MN Inc	8	\$167,123.41	\$25,068.51	\$0.00	15.00%
Operation Lookout National Center for Missing Youth	Midwest Publishing-OH Inc	8	\$176,137.02	\$26,420.55	\$0.00	15.00%
Operation Lookout National Center for Missing Youth	Non-Profit Telemedia Inc	8	\$413,702.70	\$41,128.55	\$662,702.23	9.94%
Orange County Deputy Sheriffs Police Benevolent Assn	Stage Door Music Productions Inc	3	\$44,637.00	\$8,927.40	\$0.00	20.00%
Orange County Sheriffs K-9 Assn Inc	Stage Door Music Productions Inc	3	\$100,524.00	\$20,104.70	\$0.00	20.00%
Oriental Temple AAONMS	Royalty Services Inc	4	\$188,510.00	\$51,646.20	\$0.00	27.40%
Ossining Police Athletic League	Spotlight Music Productions Inc	3	\$47,708.00	\$15,312.00	\$0.00	32.10%
Owego Police Benevolent Assn	Vee Concepts of New York Inc	5	\$36,260.00	\$11,240.60	\$0.00	31.00%
Oxfam America Inc	Facter Direct Ltd	8	\$129,307.00	\$49,732.26	\$74,937.00	38.46%
Oxfam America Inc	Share Group Inc	8	\$367,219.00	\$222,608.00	\$0.00	60.62%
Parents of Retarded Children Camp Fund Inc	Standard Inc (The)	7	\$94,953.04	\$18,990.61	\$0.00	20.00%
Peekskill Police Assn	Starlet Music Productions (Corbett, Herbert)	3	\$70,957.00	\$20,000.00	\$2,000.00	28.19%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
People for the American Way	Telefund Inc	8	\$330,825.00	\$91,089.00	\$0.00	27.53%
People for the Ethical Treatment of Animals	Harris O'Malley Marketing Inc	8	\$227,648.00	\$118,181.00	\$76,438.00	51.91%
Perry F Barrett Police Club (Salamanca Police Club)	Municipal Marketing (Blaine, Kim E)	7	\$46,998.00	\$9,339.60	\$0.00	19.87%
Philharmonic Symphony Society of New York Inc	MKTG TeleServices Inc (f/k/a MSGI Direct Inc)	1	\$1,030,383.00	\$703,031.00	\$94,817.50	68.23%
Philip S McDonald Police Benevolent Assn	Gotham Productions Inc	5	\$84,836.00	\$18,333.00	\$0.00	21.61%
PKD Foundation	Advantage Fund-Raising Consulting Inc	8	\$819,673.09	\$632,974.05	\$282,221.00	77.22%
Planetary Society	Harris O'Malley Marketing Inc	8	\$29,169.00	\$3,853.00	\$29,003.00	13.21%
Planned Parenthood Action Fund Inc	Facter Direct Ltd	1	\$1,000,153.00	\$660,791.40	\$300,844.00	66.07%
Planned Parenthood Action Fund Inc	Tele-Response Center Inc	1	\$12,656.00	\$5,016.00	\$0.00	39.63%
Planned Parenthood Federation of America Inc	Facter Direct Ltd	1	\$2,606,700.00	\$1,359,821.20	\$839,836.00	52.17%
Planned Parenthood Hudson Peconic Inc	Aria Communications Corporation	2	\$17,216.50	\$7,953.73	\$0.00	46.20%
Planned Parenthood-New York City	Aria Communications Corporation	1	\$10,536.00	(\$4,036.33)	\$0.00	-38.31%
Pleasantville New York Police Benevolent Assn Inc	S & M Enterprises Inc	3	\$58,795.00	\$17,638.50	\$0.00	30.00%
Police Association of the City of Yonkers Inc	Gotham Productions Inc	3	\$350,309.00	\$114,169.00	\$0.00	32.59%
Police Athletic League of Yonkers Foundation Inc	Gotham Productions Inc	3	\$217,236.50	\$70,170.76	\$0.00	32.30%
Police Athletic Team of Suffolk County Inc	Suffolk Productions Inc	2	\$100,580.00	\$32,185.00	\$0.00	32.00%
Police Captains and Lieutenants Assn of Erie County	Stage Door Music Productions Inc	7	\$92,531.50	\$23,132.88	\$0.00	25.00%
Police Captains and Lieutenants Assn of Erie County	Stage Door Music Productions Inc	7	\$102,685.00	\$25,671.25	\$0.00	25.00%
Police Conference of New York Inc	Community Affairs Inc	4	\$1,577,141.89	\$236,571.29	\$0.00	15.00%
Police Conference of New York Inc	Holmac Telecommunications Inc	4	\$267,590.00	\$85,628.80	\$0.00	32.00%
Police Officer Defense Fund of New York State Inc	Community Tele Services	3	\$62,383.00	\$36,000.00	\$0.00	57.71%
Port Washington Police Athletic League Inc	Tan Productions Inc	2	\$37,049.00	\$18,524.50	\$0.00	50.00%
Port Washington Police Benevolent Assn Inc	Tan Productions Inc	2	\$54,205.00	\$27,102.50	\$0.00	50.00%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Pratt Institute	Development Center Inc	1	\$101,595.00	\$60,209.00	\$0.00	59.26%
Project Hope-The People to People Health Foundation Inc	Share Group Inc	8	\$17,893.00	(\$2,949.00)	\$0.00	-16.48%
Public Broadcasting Council of Central NY Inc (WCNY)	ComNet Marketing Group Inc	5	\$71,496.00	\$30,417.00	\$53,436.00	42.54%
Public Citizen Foundation Inc	Public Interest Communications Inc	8	\$12,795.00	\$2,963.72	\$18,629.00	23.16%
Public Citizen Inc	Public Interest Communications Inc	8	\$94,170.35	(\$11,491.69)	\$106,289.65	-12.20%
Putnam County Sheriffs Department Police Benevolent Assn	Community Services Inc	3	\$41,950.00	\$19,227.00	\$0.00	45.83%
Putnam County Volunteer Firemens Assn	Community Services Inc	3	\$66,598.00	\$19,979.40	\$0.00	30.00%
Rails-to-Trails Conservancy	Public Interest Communications Inc	8	\$37,026.00	\$11,878.42	\$45,183.35	32.08%
Ramapo Policemens Benevolent Assn	Top Rank Enterprises Inc	3	\$44,611.00	\$17,844.40	\$0.00	40.00%
Regular American Veterans d/b/a American War Veterans	Community Affairs Inc	8	\$550,251.81	\$55,811.99	\$0.00	10.14%
Rensselaer County Deputy Sheriffs Police Benevolent Assn	Gotham Productions Inc	4	\$78,270.00	\$23,481.00	\$0.00	30.00%
Rensselaer County Law Enforcement Assn	Stage Door Music Productions Inc	4	\$27,225.20	\$10,000.00	\$0.00	36.73%
Rensselaer County Sheriffs Department Union	Gotham Productions Inc	4	\$76,702.50	\$19,176.00	\$0.00	25.00%
Rensselaer Police Assn	Gotham Productions Inc	4	\$53,286.50	\$14,387.00	\$0.00	27.00%
Reserve Police Officers Assn	Griffin Marketing LLC	8	\$58,407.00	\$10,513.26	\$23,000.00	18.00%
Reserve Police Officers Assn	Nationwide Fundraisers Inc	8	\$13,752.50	\$1,375.25	\$0.00	10.00%
Retired Police Association of the State of New York Inc	All-Pro Telemarketing Associates Corporation	2	\$156,700.00	\$23,209.28	\$200,000.00	14.81%
Riverdale Country School	Lester Inc	1	\$7,162.00	\$4,104.78	\$1,405.00	57.31%
Riverhead Police Benevolent Assn	Tan Productions Inc	2	\$31,620.00	\$17,391.00	\$0.00	55.00%
Rochester Philharmonic Orchestra Inc	Telecomp Inc	6	\$617,934.88	\$446,473.00	\$31,348.50	72.25%
Rockland County Patrolmens Benevolent Assn Inc	National Benefit Company	3	\$165,124.00	\$62,618.15	\$0.00	37.92%
Rockland County Sheriffs Deputies Assn Inc	National Benefit Company	3	\$152,648.00	\$53,426.80	\$0.00	35.00%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Rockland County Society for the Prevention of Cruelty to Children	Northeastern Advertising (Morgan, William J)	3	\$4,412.50	\$1,544.38	\$0.00	35.00%
Roger Wyburn-Mason & Jack M Blount Foundation for Eradication of Rheumatoid Disease Inc	Bee LC	8	\$162,771.77	\$18,806.03	\$337,636.23	11.55%
Roundabout Theatre Company Inc	Artsmarketing Services Inc	1	\$464,807.00	\$355,090.63	\$49,994.00	76.40%
Roundabout Theatre Company Inc	Artsmarketing Services Inc	1	\$129,848.00	\$97,359.00	\$0.00	74.98%
Rutherford Institute	Facter Direct Ltd	8	\$105,267.00	(\$57,226.76)	\$55,840.00	-54.36%
Rye Country Day School	Lester Inc	3	\$15,070.00	\$11,729.26	\$2,625.00	77.83%
SADD Inc	Tele-Response Center Inc	8	\$2,319,179.00	\$519,320.00	\$0.00	22.39%
Saratoga County Deputy Sheriffs Benevolent Assn	Stage Door Music Productions Inc	4	\$212,430.50	\$53,231.93	\$0.00	25.06%
Save the Children Federation Inc	Telefund Inc	8	\$593,892.00	\$481,431.51	\$0.00	81.06%
Schenectady County Sheriffs Benevolent Assn	Gotham Productions Inc	4	\$160,114.00	\$43,230.00	\$0.00	27.00%
Schenectady Police Benevolent Assn	Gotham Productions Inc	4	\$191,433.50	\$47,805.00	\$0.00	24.97%
Schuyler County Deputy Sheriffs Assn Inc	Vee Concepts of New York Inc	6	\$71,900.00	\$22,289.00	\$0.00	31.00%
Self Help for Hard of Hearing People-Western NY Chapter	Marketing Squad Inc	7	\$10,220.00	\$1,533.00	\$0.00	15.00%
Seneca County Deputy Sheriffs Police Benevolent Assn	Vee Concepts of New York Inc	6	\$65,630.00	\$20,345.00	\$0.00	31.00%
Servicemembers Legal Defense Network Inc	Outreach Center Inc (Direct Advantage Marketing)	8	\$58,466.00	\$15,680.00	\$0.00	26.82%
Sheriffs Silver Star Assn Inc	Stage Door Music Productions Inc	5	\$123,095.00	\$27,080.90	\$0.00	22.00%
Sherrill Police Benevolent Assn	Gotham Productions Inc	5	\$24,423.50	\$6,838.58	\$0.00	28.00%
Shiloh International Ministries	Nationwide Fundraisers Inc	8	\$45,704.00	\$4,570.00	\$22,000.00	10.00%
Sierra Club	MKTG TeleServices Inc (f/k/a MSGI Direct Inc)	8	\$1,409,759.00	\$411,336.00	\$750,000.00	29.18%
Sierra Club	Outreach Center Inc (Direct Advantage Marketing)	8	\$2,814,782.00	\$2,081,899.90	\$0.00	73.96%
Society of Automotive Engineers Inc	Outreach Center Inc (Direct Advantage Marketing)	8	\$37,004.00	\$589.00	\$0.00	1.59%
Sojourners	Share Group Inc	8	\$71,833.00	\$43,262.00	\$0.00	60.23%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Solomon R Guggenheim Museum	Facter Direct Ltd	1	\$133,743.00	\$68,623.41	\$96,086.00	51.31%
Solvay Police Benevolent Assn Inc	TD Marketing Inc	5	\$46,875.00	\$16,406.25	\$0.00	35.00%
South Glens Falls Fire Company Inc	Royalty Services Inc	4	\$55,580.00	\$16,000.00	\$0.00	28.79%
South Glens Falls Police Benevolent Assn	Royalty Services Inc	4	\$28,406.00	\$8,521.80	\$0.00	30.00%
South Lockport Fire Company Inc	Spotlight Music Productions Inc	7	\$44,644.00	\$11,161.00	\$0.00	25.00%
Southern Poverty Law Center Inc	Public Interest Communications Inc	8	\$4,829.80	\$2,432.26	\$1,486.00	50.36%
Southern Tier Canine Assn Inc	Northeastern Advertising (Morgan, William J)	5	\$38,415.00	\$19,207.50	\$0.00	50.00%
Southwestern Association of Volunteer Firemen	Campaign Headquarters Inc	7	\$36,242.00	\$10,000.00	\$0.00	27.59%
Spring Valley Policemens Benevolent Assn	Gotham Productions Inc	3	\$28,645.50	\$8,021.00	\$0.00	28.00%
Spring Valley Policemens Benevolent Assn	Gotham Productions Inc	3	\$31,160.00	\$10,906.00	\$0.00	35.00%
St John Fisher College	Telecomp Inc	6	\$126,804.75	\$74,417.00	\$20,682.50	58.69%
St Lawrence County Deputy Sheriffs Assn	Stage Door Music Productions Inc	5	\$121,567.31	\$24,311.46	\$0.00	20.00%
Suffolk County Court Officers Assn	Tan Productions Inc	2	\$54,135.00	\$16,240.50	\$0.00	30.00%
Suffolk County Deputy Sheriffs Benevolent Assn	D & D Telemarketing Inc	2	\$155,505.00	\$59,252.00	\$0.00	38.10%
Suffolk County Detective Investigators Police Benevolent Assn	D & D Telemarketing Inc	2	\$135,675.00	\$54,270.00	\$0.00	40.00%
Suffolk County Detectives Assn Inc	Suffolk Productions Inc	2	\$173,568.00	\$60,749.00	\$0.00	35.00%
Suffolk County Police Athletic League Inc	Suffolk Productions Inc	2	\$107,728.00	\$37,705.00	\$0.00	35.00%
Suffolk County Police Conference Inc	Tan Productions Inc	2	\$18,300.00	\$0.00	\$0.00	0.00%
Suffolk County Police Conference Inc	Tan Productions Inc	2	\$118,087.00	\$35,426.10	\$0.00	30.00%
Suffolk County Police Memorial Fund Inc	D & D Telemarketing Inc	2	\$116,030.00	\$46,812.00	\$0.00	40.34%
Sullivan County Deputy Sheriffs Assn	Stage Door Music Productions Inc	3	\$70,693.50	\$15,503.00	\$0.00	21.93%
Sullivan County Patrolmans Benevolent Assn	Mako Enterprises (Grimm, Robert)	3	\$25,920.00	\$7,781.00	\$0.00	30.02%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Supplemental Food Providers Inc	Royalty Services Inc	4	\$16,325.00	\$4,897.50	\$0.00	30.00%
Survivors and Victims Empowered	Harris O'Malley Marketing Inc	8	\$13,281.80	\$0.00	\$20,938.20	0.00%
Survivors and Victims Empowered	Non-Profit Telemedia Inc	8	\$167,769.00	\$19,293.44	\$246,867.00	11.50%
Syracuse Police Benevolent Assn	Upstate Telemarketing Inc	5	\$175,000.00	\$70,000.00	\$0.00	40.00%
Syracuse University	Telecomp Inc	5	\$240,620.00	\$230,171.00	\$582,991.53	95.66%
Teachers College (Columbia University)	Development Center Inc	1	\$122,472.00	\$74,171.00	\$0.00	60.56%
Tigris Temple AAONMS	Royalty Services Inc	5	\$7,748.50	\$10,000.00	\$0.00	129.06%
Tioga County Council on the Arts Inc	DTY Marketing (Card, Charles D)	5	\$120,673.12	\$60,336.56	\$185.44	50.00%
Town of Fallsburg Police Benevolent Assn	Mako Enterprises (Grimm, Robert)	3	\$18,365.00	\$5,510.00	\$0.00	30.00%
Town of Lloyd Police Benevolent Assn	Stage Door Music Productions Inc	3	\$48,585.00	\$9,675.00	\$0.00	19.91%
Town of Newburgh Police Benevolent Assn	Stage Door Music Productions Inc	3	\$76,251.00	\$15,250.20	\$0.00	20.00%
Town of Saugerties Police Benevolent Assn	Gotham Productions Inc	3	\$30,800.00	\$11,396.00	\$0.00	37.00%
Town of Wallkill Volunteer Ambulance Corps Inc	Spotlight Music Productions Inc	3	\$41,408.00	\$10,370.00	\$0.00	25.04%
Troy Police Benevolent and Protective Assn	Nordel Publishing Inc	4	\$44,730.50	\$22,365.25	\$0.00	50.00%
Ulster County Correction Officers Benevolent Assn Inc	Stage Door Music Productions Inc	3	\$49,407.50	\$9,881.90	\$0.00	20.00%
Ulster County Sheriffs Employees Assn	Stage Door Music Productions Inc	3	\$80,649.00	\$16,129.80	\$0.00	20.00%
Ulster County Shields	Top Rank Enterprises Inc	3	\$23,445.00	\$8,610.35	\$0.00	36.73%
Ulster County Volunteer Firemens Assn	Stage Door Music Productions Inc	3	\$44,347.00	\$8,869.40	\$0.00	20.00%
Ulster Policemans Benevolent Assn	Top Rank Enterprises Inc	3	\$40,687.00	\$14,240.45	\$0.00	35.00%
Uniformed Fire Fighters Assn of the City of Mt Vernon NY	D & R Communications (Sadofsky, David)	3	\$98,282.50	\$34,398.88	\$0.00	35.00%
Uniformed Fire Fighters Assn of the City of New Rochelle	S & M Enterprises Inc	3	\$80,665.00	\$24,199.50	\$0.00	30.00%
Uniformed Professional Fire Fighters Assn Tonawanda NY	Stage Door Music Productions Inc	7	\$22,330.00	\$3,500.00	\$0.00	15.67%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
United Cerebral Palsy-New York City Inc	Telesystems Marketing Inc	1	\$11,178.00	\$6,706.80	\$0.00	60.00%
United Fire Fighters of America Inc	TCB Enterprises Inc	8	\$70,692.50	\$7,689.83	\$0.00	10.88%
United Service Organizations Inc	Infocision Management Corporation	8	\$211,307.04	\$34,914.84	\$0.00	16.52%
United Service Organizations Inc	InService America Inc	8	\$452,135.16	\$156,442.51	\$24,889.35	34.60%
United Service Organizations Inc	MKTG TeleServices Inc (f/k/a MSGI Direct Inc)	8	\$3,066.00	(\$8,135.41)	\$3,149.00	-265.34%
United States Fund for UNICEF	Facter Direct Ltd	1	\$368,885.00	\$215,689.08	\$62,188.00	58.47%
United States Ski Team Foundation	Aria Communications Corporation	8	\$12,675.00	\$1,252.27	\$3,705.00	9.88%
Vanished Childrens Alliance	Heritage Company Inc (The)	8	\$2,069,116.14	\$542,578.89	\$600,230.59	26.22%
Vermont ETV Inc	Share Group Inc	8	\$264,488.00	\$104,683.00	\$0.00	39.58%
Vermont Public Radio	ComNet Marketing Group Inc	8	\$28,261.00	\$17,132.09	\$8,304.00	60.62%
Vestal Police Benevolent Assn Inc	Event Marketing (Narde, James E)	5	\$40,039.00	\$15,214.82	\$500.00	38.00%
VFW of the United States-Adirondack Post #2475	Royalty Services Inc	4	\$27,369.00	\$6,842.25	\$0.00	25.00%
VFW of the United States-Adirondack Post #2475	Royalty Services Inc	4	\$28,863.00	\$7,215.75	\$0.00	25.00%
VFW of the United States-Department of New York	American Trade and Convention Publications Inc	4	\$60,941.50	\$0.00	\$0.00	0.00%
VFW of the United States-Department of New York	Heritage Company Inc (The)	4	\$32,138.00	\$14,191.17	\$0.00	44.16%
VFW of the United States-Department of New York	Heritage Company Inc (The)	4	\$54,093.00	\$12,679.59	\$0.00	23.44%
VFW of the United States-Nassau County Council	Campaign Center Inc (The)	2	\$116,066.39	\$23,233.88	\$0.00	20.02%
VFW of the United States-Suffolk County Chapter	Campaign Center Inc (The)	2	\$30,788.50	\$6,157.70	\$0.00	20.00%
Vietnam Veterans of America-Chapter #11 Suffolk NY Inc	Mure Associates Inc	2	\$171,392.00	\$37,706.35	\$0.00	22.00%
Vietnam Veterans of America-Chapter #480	Twin Tier Marketing (Paulo, Ermen Albert)	5	\$24,950.00	\$6,237.50	\$0.00	25.00%
Vietnam Veterans of America-Chapter #82 Hicksville NY	Suffolk Productions Inc	2	\$31,022.00	\$7,756.00	\$0.00	25.00%
Vietnam Veterans of Central New York Foundation	Upstate Telemarketing Inc	5	\$47,893.00	\$17,269.55	\$0.00	36.06%
VietNow National Headquarters	Griffin Marketing LLC	8	\$64,139.00	\$11,545.02	\$22,000.00	18.00%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
VietNow National Headquarters	Municipal Marketing (Blaine, Kim E)	8	\$26,968.00	\$5,394.00	\$0.00	20.00%
VietNow National Headquarters	New Liberty Promotions Inc	8	\$24,096.00	\$3,855.36	\$0.00	16.00%
VietNow National Headquarters	Northeastern Advertising (Morgan, William J)	8	\$9,190.00	\$1,838.00	\$0.00	20.00%
VietNow National Headquarters	TD Marketing Inc	8	\$3,320.00	\$664.00	\$0.00	20.00%
Village Center for Food Care Fund	Outreach Center Inc (Direct Advantage Marketing)	1	\$2,778.00	(\$544.80)	\$0.00	-19.61%
Village of Montgomery Police Benevolent Assn Inc	Stage Door Music Productions Inc	3	\$19,140.00	\$5,000.00	\$0.00	26.12%
Village of Ossining Police Benevolent Assn	Starlet Music Productions (Corbett, Herbert)	3	\$81,489.00	\$22,500.00	\$0.00	27.61%
Village of Saugerties Police Benevolent Assn	Gotham Productions Inc	3	\$29,993.00	\$8,098.00	\$0.00	27.00%
Volunteer Firemens Convention Committee of Oneida	Stage Door Music Productions Inc	5	\$52,874.80	\$11,000.00	\$0.00	20.80%
WAER-FM (Syracuse University)	ComNet Marketing Group Inc	5	\$7,154.00	\$3,858.38	\$0.00	53.93%
Wappingers Falls Police Benevolent Assn	Stage Door Music Productions Inc	3	\$59,290.00	\$14,822.50	\$0.00	25.00%
Washington County Deputy Sheriffs Assn	Royalty Services Inc	4	\$41,262.00	\$11,000.00	\$0.00	26.66%
Watertown Police Benevolent Assn	Stage Door Music Productions Inc	5	\$85,318.00	\$17,063.60	\$0.00	20.00%
Watkins Glen Police Benevolent Assn	Northeastern Advertising (Morgan, William J)	6	\$30,032.50	\$13,514.63	\$0.00	45.00%
Waverly Police Benevolent Assn	Vee Concepts of New York Inc	5	\$37,850.00	\$12,490.50	\$0.00	33.00%
Westchester Legionnaire Inc	Weiss, Howard	3	\$40,764.00	\$16,305.60	\$0.00	40.00%
Western New York Public Broadcasting Assn	Phone Bank Systems Inc	7	\$175,221.00	\$92,949.00	\$53,286.00	53.05%
Western Pennsylvania Conservancy	Outreach Center Inc (Direct Advantage Marketing)	8	\$63,316.83	\$17,597.83	\$0.00	27.79%
Wishing Well Foundation USA Inc	Non-Profit Telemedia Inc	8	\$854,933.17	\$85,493.32	\$1,050,812.83	10.00%
WMHT Educational Telecommunications Inc	Angeles Communications LLC	4	\$61,909.00	\$28,422.00	\$31,025.00	45.91%
WNYC Radio	Aria Communications Corporation	1	\$149,232.00	\$89,988.32	\$33,750.00	60.30%
WNYC Radio	Optima Direct Inc	1	\$416,972.00	\$261,790.00	\$110,505.00	62.78%
World Wildlife Fund Inc	Infocision Management Corporation	8	\$571,815.51	\$254,596.89	\$0.00	44.52%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
World Wildlife Fund Inc	Public Interest Communications Inc	8	\$1,181,932.03	\$479,435.88	\$65,812.00	40.56%
WSKG Public Telecommunication Council	Infocision Management Corporation	5	\$36,636.00	\$10,262.48	\$0.00	28.01%
WXXI Public Broadcasting Council	Phone Bank Systems Inc	6	\$161,694.00	\$82,485.00	\$41,803.00	51.01%
Yonkers Police Captains, Lieutenants & Sergeants Benevolent Assn	Holmac Telecommunications Inc	3	\$135,151.00	\$45,545.00	\$0.00	33.70%
Zero Population Growth Inc	Share Group Inc	8	\$109,410.00	\$33,900.31	\$0.00	30.98%
Ziyara Temple AAONMS	Royalty Services Inc	5	\$152,515.00	\$45,754.50	\$0.00	30.00%
	TOTALS		\$184,724,097.54	\$58,934,808.98	\$41,617,906.95	31.90%

## TABLE 1 SUPPLEMENT Charitable OrganizationsAlphabetical Order 2000 Telemarketing Campaigns

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Appalachian Mountain Club	Share Group Inc	8	\$307,775.00	\$120,273.00	\$0.00	39.08%
Cousteau Society Inc	Harris O'Malley Marketing Inc	8	\$20,756.00	\$0.00	\$29,479.00	0.00%
Greenpeace Inc	Share Group Inc	8	\$1,054,265.00	\$333,370.00	\$0.00	31.62%
Multiple Sclerosis Association of America	Americom Group Inc	8	\$158,393.51	\$47,782.86	\$7,919.67	30.17%
Museum of Modern Art	DCM Inc	1	\$102,670.00	\$58,399.00	\$26,710.00	56.88%
New York City Opera Inc	DCM Inc	1	\$279,071.00	\$182,636.00	\$31,668.00	65.44%
New York Public Library	Outreach Center Inc (Direct Advantage Marketing)	1	\$40,407.00	\$20,230.00	\$0.00	50.07%
Partnership for Caring Inc (Choice in Dying)	Share Group Inc	8	\$19,787.00	\$0.00	\$0.00	0.00%
SADD Inc	Tele-Response Center Inc	8	\$238,850.00	\$45,079.00	\$0.00	18.87%
VFW of the United States-Department of New York	American Trade and Convention Publications Inc	4	\$46,757.50	\$0.00	\$0.00	0.00%
VietNow National Headquarters	Community Affairs Inc	8	\$31,707.00	\$4,439.00	\$0.00	14.00%
	TOTALS		\$2,300,439.01	\$812,208.86	\$95,776.67	35.31%

## TABLE 2 Professional Fund RaisersAlphabetical Order 2001 Telemarketing Campaigns

PROFESSIONAL FUND RAISER	CHARITABLE ORGANIZATION	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
A. D. Publications Inc	American Diabetes Assn Inc	8	\$104,013.00	\$23,202.90	\$0.00	22.31%
Advantage Fund-Raising Consulting Inc	PKD Foundation	8	\$819,673.09	\$632,974.05	\$282,221.00	77.22%
All Star Productions (Messmore, Barbara)	American Veterans Foundation Inc	8	\$19,169.00	\$3,833.80	\$8,240.00	20.00%
All Star Productions (Messmore, Barbara)	Coalition Against Breast Cancer Inc	2	\$61,531.31	\$15,382.82	\$17,878.69	25.00%
All Star Productions (Messmore, Barbara)	Defeat Diabetes Foundation Inc	8	\$29,512.00	\$7,378.00	\$12,613.00	25.00%
All Star Productions (Messmore, Barbara)	Fondest Wish Foundation Inc	8	\$26,048.00	\$5,209.60	\$13,050.00	20.00%
All Star Productions (Messmore, Barbara)	Glory Ministries (f/k/a Mercy Ministries)	8	\$24,689.00	\$4,444.02	\$7,626.00	18.00%
All Star Productions (Messmore, Barbara)	Hope Cancer Fund	8	\$18,336.37	\$3,667.27	\$8,400.00	20.00%
All Star Productions (Messmore, Barbara)	International Center for the Search & Recovery of Missing Children Inc	8	\$14,214.00	\$2,842.80	\$10,255.00	20.00%
All Star Productions (Messmore, Barbara)	Long Island Responds	2	\$28,947.00	\$5,789.40	\$8,103.00	20.00%
All-Pro Telemarketing Associates Corporation	American Foundation for Disabled Children Inc	1	\$513,848.13	\$56,359.87	\$493,000.00	10.97%
All-Pro Telemarketing Associates Corporation	Fraternal Order of New York State Troopers Inc	3	\$1,285,185.92	\$207,383.51	\$2,000,000.00	16.14%
All-Pro Telemarketing Associates Corporation	Junior Police Academy	8	\$782,980.60	\$66,690.00	\$1,080,000.00	8.52%
All-Pro Telemarketing Associates Corporation	Law Enforcement Alliance of America Inc	8	\$222,797.00	\$24,474.42	\$232,000.00	10.99%
All-Pro Telemarketing Associates Corporation	Mecca Temple AAONMS	1	\$20,499.00	\$3,243.90	\$19,500.00	15.82%
All-Pro Telemarketing Associates Corporation	New York State Federation of Police Inc	3	\$749,143.94	\$73,840.00	\$915,000.00	9.86%
All-Pro Telemarketing Associates Corporation	NYS Park Police PBA Inc	2	\$323,436.00	\$49,792.20	\$325,000.00	15.39%
All-Pro Telemarketing Associates Corporation	Retired Police Association of the State of New York Inc	2	\$156,700.00	\$23,209.28	\$200,000.00	14.81%
Allan C Hill Productions Inc	Benevolent & Protective Order of Elks #841-Staten Island	1	\$11,930.00	\$2,000.00	\$4,440.00	16.76%
Allan C Hill Productions Inc	Broome County Humane Society and Relief Assn	5	\$176,160.51	\$17,456.22	\$117,440.00	9.91%
Allan C Hill Productions Inc	Cancer Fund of America Inc	8	\$39,971.85	\$4,796.62	\$51,941.15	12.00%
Allan C Hill Productions Inc	Kiwanis Club-Willistons Foundation Inc	2	\$8,930.00	\$2,000.00	\$3,205.00	22.40%

PROFESSIONAL FUND RAISER	CHARITABLE ORGANIZATION	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
American Trade and Convention Publications Inc	American Veterans of World War II, Korea and Vietnam	8	\$4,819,701.24	\$500,000.00	\$0.00	10.37%
American Trade and Convention Publications Inc	Military Order of the Purple Heart Service Foundation	8	\$3,267,906.00	\$525,000.00	\$0.00	16.07%
American Trade and Convention Publications Inc	National Association of Police Athletic Leagues	8	\$4,780,883.59	\$154,166.66	\$0.00	3.22%
American Trade and Convention Publications Inc	New York AMVETS Inc	2	\$409,049.72	\$27,500.00	\$0.00	6.72%
American Trade and Convention Publications Inc	New York Vietnam Veterans Foundation Inc	2	\$492,284.95	\$66,682.25	\$0.00	13.55%
American Trade and Convention Publications Inc	VFW of the United States-Department of New York	4	\$60,941.50	\$0.00	\$0.00	0.00%
Angeles Communications LLC	Educational Broadcasting Corporation	1	\$513,307.00	\$237,303.00	\$0.00	46.23%
Angeles Communications LLC	League of Women Voters of the United States	8	\$213,181.00	\$144,759.00	\$0.00	67.90%
Angeles Communications LLC	League of Women Voters of the United States	8	\$107,764.00	\$25,655.00	\$0.00	23.81%
Angeles Communications LLC	WMHT Educational Telecommunications Inc	4	\$61,909.00	\$28,422.00	\$31,025.00	45.91%
Aria Communications Corporation	20/20 Vision National Project	8	\$5,096.50	\$1,140.29	\$566.50	22.37%
Aria Communications Corporation	20/20 Vision National Project	8	\$672.00	(\$17.92)	\$168.00	-2.67%
Aria Communications Corporation	American Refugee Committee	8	\$17,351.00	\$6,074.75	\$1,491.00	35.01%
Aria Communications Corporation	Friends of the National Parks at Gettysburg Inc	8	\$10,615.00	\$5,510.00	\$2,006.00	51.91%
Aria Communications Corporation	Planned Parenthood Hudson Peconic Inc	2	\$17,216.50	\$7,953.73	\$0.00	46.20%
Aria Communications Corporation	Planned Parenthood-New York City	1	\$10,536.00	(\$4,036.33)	\$0.00	-38.31%
Aria Communications Corporation	United States Ski Team Foundation	8	\$12,675.00	\$1,252.27	\$3,705.00	9.88%
Aria Communications Corporation	WNYC Radio	1	\$149,232.00	\$89,988.32	\$33,750.00	60.30%
Artsmarketing Services Inc	Roundabout Theatre Company Inc	1	\$129,848.00	\$97,359.00	\$0.00	74.98%
Artsmarketing Services Inc	Roundabout Theatre Company Inc	1	\$464,807.00	\$355,090.63	\$49,994.00	76.40%
Badge Publications	Fulton Police Benevolent Assn	5	\$45,366.00	\$15,878.10	\$0.00	35.00%
Badge Publications	Lake City Police Club	5	\$32,872.00	\$11,505.20	\$0.00	35.00%
Bee LC	Heart Support of America Inc	8	\$77,914.50	\$7,309.41	\$167,952.50	9.38%

PROFESSIONAL FUND RAISER	CHARITABLE ORGANIZATION	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Bee LC	Roger Wyburn-Mason & Jack M Blount Foundation for Eradication of Rheumatoid Disease Inc	8	\$162,771.77	\$18,806.03	\$337,636.23	11.55%
BGS Telemarketing Inc	AOPA Air Safety Foundation Inc	8	\$942,769.00	\$512,634.00	\$454,204.00	54.38%
Bristol Marketing Associates Inc	Cancer Fund of America Inc	8	\$84,433.20	\$10,553.80	\$114,401.80	12.50%
Bristol Marketing Associates Inc	Multiple Sclerosis Foundation Inc	8	\$32,844.00	\$9,850.20	\$44,212.00	29.99%
Campaign Center Inc (The)	American Foundation for Disabled Children Inc	1	\$2,205.00	\$440.80	\$0.00	19.99%
Campaign Center Inc (The)	Coalition Against Breast Cancer Inc	2	\$472,812.08	\$94,567.87	\$0.00	20.00%
Campaign Center Inc (The)	Defeat Diabetes Foundation Inc	8	\$157,586.93	\$31,594.59	\$0.00	20.05%
Campaign Center Inc (The)	Disabled Veterans of America Inc-PFC Salvatore J Armato	2	\$9,054.00	\$1,810.80	\$0.00	20.00%
Campaign Center Inc (The)	Fondest Wish Foundation Inc	8	\$154,932.28	\$30,986.46	\$0.00	20.00%
Campaign Center Inc (The)	Knights of Columbus-Daniel A Tobin Council #564	2	\$17,989.00	\$3,597.80	\$0.00	20.00%
Campaign Center Inc (The)	Knights of Columbus-Monsignor Delaney Council #5983	2	\$17,285.00	\$4,321.25	\$0.00	25.00%
Campaign Center Inc (The)	Long Island State Park Police Benevolent Assn	2	\$235,851.66	\$54,328.75	\$0.00	23.04%
Campaign Center Inc (The)	Manor Park Seniors Ltd	2	\$86,149.84	\$17,229.80	\$0.00	20.00%
Campaign Center Inc (The)	Marine Corps League-Huntington Long Island Detachment	2	\$227,042.59	\$45,408.51	\$0.00	20.00%
Campaign Center Inc (The)	National Police Defense Foundation Inc	8	\$120,182.64	\$24,036.54	\$0.00	20.00%
Campaign Center Inc (The)	National Veterans Service Fund Inc	8	\$13,576.00	\$2,751.00	\$0.00	20.26%
Campaign Center Inc (The)	VFW of the United States-Nassau County Council	2	\$116,066.39	\$23,233.88	\$0.00	20.02%
Campaign Center Inc (The)	VFW of the United States-Suffolk County Chapter	2	\$30,788.50	\$6,157.70	\$0.00	20.00%
Campaign Headquarters Inc	Badge and Shield Club Inc	7	\$119,602.00	\$38,273.00	\$0.00	32.00%
Campaign Headquarters Inc	Buffalo Police Benevolent Assn Inc	7	\$98,045.00	\$22,550.00	\$0.00	23.00%
Campaign Headquarters Inc	Buffalo Police Benevolent Assn Inc	7	\$229,611.00	\$80,363.00	\$0.00	35.00%

PROFESSIONAL FUND RAISER	CHARITABLE ORGANIZATION	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Campaign Headquarters Inc	Erie County Association of Chiefs of Police Inc	7	\$115,851.00	\$18,000.00	\$0.00	15.54%
Campaign Headquarters Inc	Niagara County Deputy Sheriffs Assn	7	\$32,262.00	\$7,098.00	\$0.00	22.00%
Campaign Headquarters Inc	Niagara County Deputy Sheriffs Assn	7	\$75,751.00	\$24,998.00	\$0.00	33.00%
Campaign Headquarters Inc	Niagara Falls New York Police Athletic League	7	\$126,378.00	\$44,232.00	\$0.00	35.00%
Campaign Headquarters Inc	Niagara Falls New York Police Athletic League	7	\$146,318.00	\$32,190.00	\$0.00	22.00%
Campaign Headquarters Inc	Southwestern Association of Volunteer Firemen	7	\$36,242.00	\$10,000.00	\$0.00	27.59%
Capital District Callers Inc	American Legion-Sergeant Walter Adams Post #1021	4	\$30,003.00	\$10,053.59	\$0.00	33.51%
Capital District Callers Inc	Food Pantries for the Capital District Inc	4	\$268,779.00	\$147,828.45	\$0.00	55.00%
Capital District Callers Inc	Hunger Action Network of New York State	4	\$121,894.00	\$60,947.00	\$0.00	50.00%
Capital District Callers Inc	Marine Corps League-Captain William Dale O'Brien Detachment	4	\$19,345.00	\$9,865.95	\$0.00	51.00%
Capital District Callers Inc	Marine Corps League-Electric City Detachment	4	\$19,345.00	\$9,865.95	\$0.00	51.00%
Capital District Callers Inc	Marine Corps League-Troy Detachment Inc	4	\$19,345.00	\$9,865.95	\$0.00	51.00%
Capital District Callers Inc	National Federation of the Blind of New York State Inc	1	\$147,928.00	\$47,336.96	\$0.00	32.00%
Capital District Callers Inc	Northeast Mobile Search and Rescue Inc	4	\$69,319.00	\$34,659.50	\$0.00	50.00%
Civic Development Group LLC	Cancer Fund of America Inc	8	\$2,120,504.00	\$258,574.00	\$0.00	12.19%
Civic Development Group LLC	Childrens Charity Fund Inc	8	\$588,580.00	\$93,702.00	\$0.00	15.92%
Civic Development Group LLC	Disabled Veterans Associations	8	\$1,834,308.00	\$180,393.00	\$0.00	9.83%
Civic Development Group LLC	Fire Victims Charitable Foundation Inc	8	\$1,764,433.00	\$282,487.00	\$0.00	16.01%
Civic Development Group LLC	Fraternal Order of Police Empire State Lodge Inc	2	\$1,229,557.00	\$245,911.00	\$0.00	20.00%
Civic Development Group LLC	Narcotic Enforcement Officers Assn Inc	4	\$226,782.00	\$74,500.00	\$0.00	32.85%
Civic Development Group LLC	New York State Association of PBAs Inc (f/k/a Metropolitan Police Conference of New York State Inc)	2	\$424,257.00	\$78,416.00	\$0.00	18.48%

PROFESSIONAL FUND RAISER	CHARITABLE ORGANIZATION	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Colonial Program Corporation with Campaign Headquarters Inc	Cattaraugus County Sheriff's Employees Benevolent Assn	7	\$66,837.00	\$17,000.00	\$0.00	25.44%
Community Affairs Inc	Association for Disabled Firefighters Inc	8	\$1,278,440.71	\$122,037.29	\$0.00	9.55%
Community Affairs Inc	Childrens Rights of New York Inc	2	\$62,747.00	\$18,500.00	\$0.00	29.48%
Community Affairs Inc	Police Conference of New York Inc	4	\$1,577,141.89	\$236,571.29	\$0.00	15.00%
Community Affairs Inc	Regular American Veterans d/b/a American War Veterans	8	\$550,251.81	\$55,811.99	\$0.00	10.14%
Community Services Inc	Croton Police Assn	3	\$40,900.00	\$14,475.50	\$0.00	35.39%
Community Services Inc	Putnam County Sheriffs Department Police Benevolent Assn	3	\$41,950.00	\$19,227.00	\$0.00	45.83%
Community Services Inc	Putnam County Volunteer Firemens Assn	3	\$66,598.00	\$19,979.40	\$0.00	30.00%
Community Tele Services	American Association of State Troopers Inc	8	\$413,892.12	\$82,763.72	\$0.00	20.00%
Community Tele Services	New York State Union of Police Assn Inc	3	\$481,911.24	\$109,200.00	\$0.00	22.66%
Community Tele Services	Police Officer Defense Fund of New York State Inc	3	\$62,383.00	\$36,000.00	\$0.00	57.71%
ComNet Marketing Group Inc	Brooklyn Botanic Garden Corporation	1	\$8,885.00	\$1,148.57	\$0.00	12.93%
ComNet Marketing Group Inc	Mountain Lake Public Telecommunications Council Inc (WCFE)	4	\$66,549.00	\$44,973.00	\$21,576.00	67.58%
ComNet Marketing Group Inc	Public Broadcasting Council of Central NY Inc (WCNY)	5	\$71,496.00	\$30,417.00	\$53,436.00	42.54%
ComNet Marketing Group Inc	Vermont Public Radio	8	\$28,261.00	\$17,132.09	\$8,304.00	60.62%
ComNet Marketing Group Inc	WAER-FM (Syracuse University)	5	\$7,154.00	\$3,858.38	\$0.00	53.93%
Contract Communications Inc	Americas Athletes With Disabilities Inc	8	\$920,272.00	\$156,446.00	\$414,283.00	17.00%
Contract Communications Inc	Cancer Recovery Foundation of America	8	\$600,658.00	\$101,608.00	\$578,868.00	16.92%
Contract Communications Inc	For Kids Sake Inc	8	\$71,023.00	\$7,102.00	\$41,875.00	10.00%
Contract Communications Inc	Little Heroes Foundation	8	\$374,939.00	\$46,741.00	\$410,577.00	12.47%
Contract Communications Inc	North Country Animal League Inc	8	\$33,350.00	\$5,003.00	\$23,515.00	15.00%

PROFESSIONAL FUND RAISER	CHARITABLE ORGANIZATION	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Customer Elation Inc	New York Special Olympics Inc	4	\$1,204,194.00	\$590,181.94	\$3,026,858.00	49.01%
D & D Telemarketing Inc	Nassau County Deputy Sheriffs Benevolent Assn Inc	2	\$126,946.00	\$49,463.00	\$0.00	38.96%
D & D Telemarketing Inc	Suffolk County Deputy Sheriffs Benevolent Assn	2	\$155,505.00	\$59,252.00	\$0.00	38.10%
D & D Telemarketing Inc	Suffolk County Detective Investigators Police Benevolent Assn	2	\$135,675.00	\$54,270.00	\$0.00	40.00%
D & D Telemarketing Inc	Suffolk County Police Memorial Fund Inc	2	\$116,030.00	\$46,812.00	\$0.00	40.34%
D & R Communications (Sadofsky, David)	Uniformed Fire Fighters Assn of the City of Mt Vernon NY	3	\$98,282.50	\$34,398.88	\$0.00	35.00%
Data Communications Inc	New York State Association of PBAs Inc (f/k/a Metropolitan Police Conference of New York State Inc)	2	\$9,627.00	\$1,925.40	\$0.00	20.00%
DCM Inc	New York City Opera Inc	1	\$208,698.00	\$97,013.00	\$55,169.00	46.48%
Development Center Inc	Adelphi University	2	\$62,489.00	\$31,651.00	\$21,540.00	50.65%
Development Center Inc	Hunter College Foundation Inc	1	\$341,431.00	\$272,354.00	\$0.00	79.77%
Development Center Inc	Pratt Institute	1	\$101,595.00	\$60,209.00	\$0.00	59.26%
Development Center Inc	Teachers College (Columbia University)	1	\$122,472.00	\$74,171.00	\$0.00	60.56%
Development Center LLC	Franklin College Inc	1	\$15,675.00	\$2,905.00	\$0.00	18.53%
DirectLine Technologies Inc	New York Institute of Technology	2	\$10,705.00	(\$39,295.00)	\$16,625.00	-367.07%
DirectLine Technologies Inc	New York Institute of Technology	2	\$33,066.00	(\$16,934.00)	\$20,665.00	-51.21%
Donald Warburton Unlimited	Glory Ministries (f/k/a Mercy Ministries)	8	\$61,546.00	\$10,192.00	\$0.00	16.56%
DTY Marketing (Card, Charles D)	Tioga County Council on the Arts Inc	5	\$120,673.12	\$60,336.56	\$185.44	50.00%
Event Marketing (Narde, James E)	Allegany County Deputy Sheriffs Assn	7	\$52,447.00	\$18,356.45	\$500.00	35.00%
Event Marketing (Narde, James E)	Cayuga County Deputy Sheriffs Benevolent Assn	5	\$31,740.00	\$12,061.20	\$1,000.00	38.00%
Event Marketing (Narde, James E)	Chemung County Deputy Sheriffs Assn	6	\$48,298.00	\$20,285.16	\$0.00	42.00%
Event Marketing (Narde, James E)	Chenango County Deputy Sheriffs Assn	5	\$39,632.00	\$13,871.20	\$0.00	35.00%
Event Marketing (Narde, James E)	Deputies Association of the County of Steuben	6	\$48,592.00	\$21,866.40	\$500.00	45.00%

PROFESSIONAL FUND RAISER	CHARITABLE ORGANIZATION	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Event Marketing (Narde, James E)	Deputies Association of the County of Steuben	6	\$48,252.00	\$21,713.40	\$0.00	45.00%
Event Marketing (Narde, James E)	Elmira Heights Police Benevolent Assn Inc	6	\$31,592.00	\$11,689.04	\$500.00	37.00%
Event Marketing (Narde, James E)	Horseheads Police Benevolent Assn	6	\$43,771.00	\$19,696.95	\$500.00	45.00%
Event Marketing (Narde, James E)	Norwich Police Benevolent Assn	5	\$39,920.00	\$13,972.00	\$750.00	35.00%
Event Marketing (Narde, James E)	Oneonta Police Benevolent Assn	5	\$44,264.00	\$16,820.32	\$1,000.00	38.00%
Event Marketing (Narde, James E)	Oneonta Police Benevolent Assn	5	\$40,174.50	\$15,266.31	\$1,000.00	38.00%
Event Marketing (Narde, James E)	Vestal Police Benevolent Assn Inc	5	\$40,039.00	\$15,214.82	\$500.00	38.00%
Facter Direct Ltd	Amnesty International of the USA Inc	1	\$212,356.00	\$141,807.50	\$62,403.00	66.78%
Facter Direct Ltd	Anti-Defamation League of B'nai B'rith	1	\$125,090.00	(\$9,908.16)	\$95,324.00	-7.92%
Facter Direct Ltd	Anti-Defamation League of B'nai B'rith	1	\$833,410.00	\$384,107.47	\$312,282.00	46.09%
Facter Direct Ltd	Citizens for a Sound Economy Inc	8	\$17,630.00	\$3,719.45	\$0.00	21.10%
Facter Direct Ltd	Colonial Williamsburg Foundation	8	\$390,410.00	\$194,017.00	\$261,151.00	49.70%
Facter Direct Ltd	Common Cause	8	\$129,329.00	\$14,673.95	\$105,364.00	11.35%
Facter Direct Ltd	Greenpeace Inc	8	\$1,193,972.00	\$300,915.26	\$401,854.00	25.20%
Facter Direct Ltd	Heritage Foundation Inc (DC)	8	\$936,324.00	\$177,503.44	\$510,356.00	18.96%
Facter Direct Ltd	International Fund for Animal Welfare Inc	8	\$17,330.00	\$9,073.31	\$0.00	52.36%
Facter Direct Ltd	Metropolitan Museum of Art	1	\$316,860.00	\$98,503.82	\$310,127.00	31.09%
Facter Direct Ltd	Multiple Sclerosis Association of America	8	\$1,398,168.00	\$131,556.20	\$930,964.00	9.41%
Facter Direct Ltd	Museum of Modern Art	1	\$128,899.00	\$70,924.42	\$149,738.00	55.02%
Facter Direct Ltd	National Abortion & Reproductive Rights Action League	8	\$1,003,722.00	\$580,037.00	\$261,220.00	57.79%
Facter Direct Ltd	National Trust for Historic Preservation in the US	8	\$1,001,357.00	\$461,518.00	\$352,031.00	46.09%
Facter Direct Ltd	Natural Resources Defense Council Inc	1	\$480,187.00	\$265,201.00	\$91,182.00	55.23%
Facter Direct Ltd	Oxfam America Inc	8	\$129,307.00	\$49,732.26	\$74,937.00	38.46%

PROFESSIONAL FUND RAISER	CHARITABLE ORGANIZATION	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Facter Direct Ltd	Planned Parenthood Action Fund Inc	1	\$1,000,153.00	\$660,791.40	\$300,844.00	66.07%
Facter Direct Ltd	Planned Parenthood Federation of America Inc	1	\$2,606,700.00	\$1,359,821.20	\$839,836.00	52.17%
Facter Direct Ltd	Rutherford Institute	8	\$105,267.00	(\$57,226.76)	\$55,840.00	-54.36%
Facter Direct Ltd	Solomon R Guggenheim Museum	1	\$133,743.00	\$68,623.41	\$96,086.00	51.31%
Facter Direct Ltd	United States Fund for UNICEF	1	\$368,885.00	\$215,689.08	\$62,188.00	58.47%
Fundraisers Agency of America Inc	Coalition Against Breast Cancer Inc	2	\$40,764.00	\$10,191.00	\$0.00	25.00%
Gelmar Ltd	American Foundation for Disabled Children Inc	1	\$1,050.00	\$262.50	\$0.00	25.00%
Gelmar Ltd	Cancer Care Inc & the National Cancer Care Foundation	1	\$123,899.00	\$30,974.75	\$0.00	25.00%
George Carden Circus International	Media Shrine Temple	5	\$88,074.00	\$2,000.00	\$0.00	2.27%
Gordon & Schwenkmeyer Inc	National Abortion & Reproductive Rights Action League	8	\$60,518.18	\$0.00	\$125.00	0.00%
Gordon & Schwenkmeyer Inc	National Coalition for Homeless Veterans	8	\$92,845.80	\$2,656.01	\$1,606.00	2.86%
Gordon & Schwenkmeyer Inc	National Coalition for the Homeless Inc	8	\$35,261.00	\$22,500.00	\$418.00	63.81%
Gordon & Schwenkmeyer Inc	New York Cares Inc	1	\$210,241.59	\$97,500.00	\$9,810.00	46.38%
Gotham Productions Inc	Amsterdam Police Superior Officers Assn	4	\$40,883.00	\$11,172.00	\$0.00	27.33%
Gotham Productions Inc	Kingston Police Benevolent Assn	3	\$72,848.00	\$18,212.00	\$0.00	25.00%
Gotham Productions Inc	Northeastern Police Conference Inc	4	\$26,892.00	\$6,723.00	\$0.00	25.00%
Gotham Productions Inc	Philip S McDonald Police Benevolent Assn	5	\$84,836.00	\$18,333.00	\$0.00	21.61%
Gotham Productions Inc	Police Association of the City of Yonkers Inc	3	\$350,309.00	\$114,169.00	\$0.00	32.59%
Gotham Productions Inc	Police Athletic League of Yonkers Foundation Inc	3	\$217,236.50	\$70,170.76	\$0.00	32.30%
Gotham Productions Inc	Rensselaer County Deputy Sheriffs Police Benevolent Assn	4	\$78,270.00	\$23,481.00	\$0.00	30.00%
Gotham Productions Inc	Rensselaer County Sheriffs Department Union	4	\$76,702.50	\$19,176.00	\$0.00	25.00%
Gotham Productions Inc	Rensselaer Police Assn	4	\$53,286.50	\$14,387.00	\$0.00	27.00%

PROFESSIONAL FUND RAISER	CHARITABLE ORGANIZATION	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Gotham Productions Inc	Schenectady County Sheriffs Benevolent Assn	4	\$160,114.00	\$43,230.00	\$0.00	27.00%
Gotham Productions Inc	Schenectady Police Benevolent Assn	4	\$191,433.50	\$47,805.00	\$0.00	24.97%
Gotham Productions Inc	Sherrill Police Benevolent Assn	5	\$24,423.50	\$6,838.58	\$0.00	28.00%
Gotham Productions Inc	Spring Valley Policemens Benevolent Assn	3	\$28,645.50	\$8,021.00	\$0.00	28.00%
Gotham Productions Inc	Spring Valley Policemens Benevolent Assn	3	\$31,160.00	\$10,906.00	\$0.00	35.00%
Gotham Productions Inc	Town of Saugerties Police Benevolent Assn	3	\$30,800.00	\$11,396.00	\$0.00	37.00%
Gotham Productions Inc	Village of Saugerties Police Benevolent Assn	3	\$29,993.00	\$8,098.00	\$0.00	27.00%
Griffin Marketing LLC	Reserve Police Officers Assn	8	\$58,407.00	\$10,513.26	\$23,000.00	18.00%
Griffin Marketing LLC	VietNow National Headquarters	8	\$64,139.00	\$11,545.02	\$22,000.00	18.00%
Harris O'Malley Marketing Inc	Defenders of Wildlife Inc	8	\$16,374.33	\$0.00	\$14,576.67	0.00%
Harris O'Malley Marketing Inc	Farm Sanctuary Inc	6	\$22,834.00	\$7,407.00	\$16,993.00	32.44%
Harris O'Malley Marketing Inc	People for the Ethical Treatment of Animals	8	\$227,648.00	\$118,181.00	\$76,438.00	51.91%
Harris O'Malley Marketing Inc	Planetary Society	8	\$29,169.00	\$3,853.00	\$29,003.00	13.21%
Harris O'Malley Marketing Inc	Survivors and Victims Empowered	8	\$13,281.80	\$0.00	\$20,938.20	0.00%
Heritage Company Inc (The)	82nd Promenade Nationale Convention Corp	8	\$106,415.00	\$20,692.81	\$0.00	19.45%
Heritage Company Inc (The)	American Association of the Deaf-Blind	8	\$367,679.98	\$56,238.20	\$0.00	15.30%
Heritage Company Inc (The)	Americas Athletes With Disabilities Inc	8	\$579,559.00	\$116,934.00	\$0.00	20.18%
Heritage Company Inc (The)	Childrens Wish Foundation International Inc	8	\$3,398,853.17	\$870,875.58	\$1,990,468.04	25.62%
Heritage Company Inc (The)	Empire State Association of the Deaf Inc	7	\$36,844.00	\$11,500.00	\$0.00	31.21%
Heritage Company Inc (The)	Enlisted Association of the New York National Guard	4	\$30,643.00	\$16,945.00	\$0.00	55.30%
Heritage Company Inc (The)	Mothers Against Drunk Driving	8	\$960,989.88	\$480,494.94	\$0.00	50.00%
Heritage Company Inc (The)	Mothers Against Drunk Driving	8	\$5,078,403.44	\$2,539,201.72	\$0.00	50.00%
Heritage Company Inc (The)	Multiple Sclerosis Association of America	8	\$5,103,162.62	\$1,004,023.00	\$0.00	19.67%

PROFESSIONAL FUND RAISER	CHARITABLE ORGANIZATION	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Heritage Company Inc (The)	National Childrens Cancer Society Inc	8	\$2,817,828.97	\$1,027,580.43	\$1,701,353.31	36.47%
Heritage Company Inc (The)	Vanished Childrens Alliance	8	\$2,069,116.14	\$542,578.89	\$600,230.59	26.22%
Heritage Company Inc (The)	VFW of the United States-Department of New York	4	\$32,138.00	\$14,191.17	\$0.00	44.16%
Heritage Company Inc (The)	VFW of the United States-Department of New York	4	\$54,093.00	\$12,679.59	\$0.00	23.44%
Holmac Telecommunications Inc	Police Conference of New York Inc	4	\$267,590.00	\$85,628.80	\$0.00	32.00%
Holmac Telecommunications Inc	Yonkers Police Captains, Lieutenants & Sergeants Benevolent Assn	3	\$135,151.00	\$45,545.00	\$0.00	33.70%
IDC Ltd	Association of Graduates of the US Military Academy	3	\$722,910.00	\$662,947.00	\$0.00	91.71%
IDC Ltd	Association of Graduates of the US Military Academy	3	\$1,082,235.00	\$1,034,356.00	\$0.00	95.58%
Infocision Management Corporation	American Center for Law & Justice Inc	8	\$4,134,581.64	\$2,191,328.27	\$0.00	53.00%
Infocision Management Corporation	American Diabetes Assn Inc	8	\$552,711.65	\$275,690.44	\$0.00	49.88%
Infocision Management Corporation	American Institute for Cancer Research	8	\$211,307.04	\$70,575.84	\$0.00	33.40%
Infocision Management Corporation	Christian Advocates Serving Evangelism	8	\$4,134,581.64	\$310,093.62	\$0.00	7.50%
Infocision Management Corporation	Christian Appalachian Project Inc	8	\$471,451.04	\$386,779.79	\$0.00	82.04%
Infocision Management Corporation	Christian Coalition of America Inc	8	\$1,367,603.26	\$735,365.20	\$0.00	53.77%
Infocision Management Corporation	Concerned Women for America	8	\$1,596,531.33	\$453,610.70	\$0.00	28.41%
Infocision Management Corporation	Cooperative for Assistance & Relief Everywhere Inc (CARE)	8	\$130,778.69	\$50,101.69	\$0.00	38.31%
Infocision Management Corporation	Epilepsy Foundation	8	\$239,163.00	\$3,587.45	\$0.00	1.50%
Infocision Management Corporation	National Easter Seal Society Inc	8	\$841,002.75	\$59,332.54	\$0.00	7.06%
Infocision Management Corporation	National Right to Life Committee Inc	8	\$2,321,321.03	\$1,532,632.60	\$0.00	66.02%
Infocision Management Corporation	National Wildlife Federation	8	\$763,420.35	\$385,012.79	\$0.00	50.43%
Infocision Management Corporation	United Service Organizations Inc	8	\$211,307.04	\$34,914.84	\$0.00	16.52%
Infocision Management Corporation	World Wildlife Fund Inc	8	\$571,815.51	\$254,596.89	\$0.00	44.52%

PROFESSIONAL FUND RAISER	CHARITABLE ORGANIZATION	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Infocision Management Corporation	WSKG Public Telecommunication Council	5	\$36,636.00	\$10,262.48	\$0.00	28.01%
InService America Inc	United Service Organizations Inc	8	\$452,135.16	\$156,442.51	\$24,889.35	34.60%
Integral Resources Inc	American Council of the Blind Inc	8	\$406,857.23	\$120,000.00	\$147,614.71	29.49%
Integral Resources Inc	American Council of the Blind Inc	8	\$104,241.31	(\$53,514.42)	\$66,745.88	-51.34%
Integral Resources Inc	Nations Missing Children Organization Inc	8	\$233,772.60	\$69,333.36	\$100,262.15	29.66%
Island Marketing Concepts Inc	Hempstead Police Benevolent Assn Inc	2	\$258,077.05	\$64,519.27	\$0.00	25.00%
Island Marketing Concepts Inc	Lynbrook Police Benevolent Assn	2	\$59,931.00	\$17,979.30	\$0.00	30.00%
Island Marketing Concepts Inc	Nassau Police Conference Inc	2	\$468,589.00	\$129,295.00	\$0.00	27.59%
JNK Enterprises Inc	City of White Plains Police Benevolent Assn	3	\$78,569.00	\$31,427.60	\$0.00	40.00%
JNK Enterprises Inc	Eastchester Police Benevolent Assn	3	\$60,365.00	\$18,109.50	\$0.00	30.00%
JNK Enterprises Inc	Mt Kisco Police Benevolent Assn	3	\$91,595.00	\$27,478.50	\$0.00	30.00%
LAS LLC	Childhood Leukemia Foundation Inc	8	\$1,105,195.00	\$198,908.00	\$0.00	18.00%
LAS LLC	Committee for Missing Children Inc	8	\$1,618,797.00	\$161,083.00	\$0.00	9.95%
LAS LLC	International Union of Police Associations AFL-CIO	8	\$1,005.00	\$101.00	\$6,383.00	10.05%
LAS LLC	International Union of Police Associations AFL-CIO	8	\$3,387,373.00	\$400,000.00	\$0.00	11.81%
LAS LLC	National Law Enforcement Sports Federation Ltd Inc	8	\$983,827.00	\$152,000.00	\$0.00	15.45%
Lester Inc	Allendale Columbia School	6	\$8,560.00	\$6,140.60	\$0.00	71.74%
Lester Inc	Association of Graduates of the US Military Academy	3	\$8,774.00	\$6,825.28	\$0.00	77.79%
Lester Inc	Association of Graduates of the US Military Academy	3	\$34,330.44	\$30,597.29	\$0.00	89.13%
Lester Inc	Barnard College	1	\$22,285.00	\$8,473.96	\$13,855.00	38.03%
Lester Inc	Consumers Union of United States Inc	3	\$642,884.00	\$326,816.00	\$187,797.00	50.84%
Lester Inc	Empire State College Foundation	4	\$68,477.00	\$40,681.24	\$30,774.00	59.41%
Lester Inc	Masters School	3	\$12,316.00	\$8,575.34	\$4,930.00	69.63%

PROFESSIONAL FUND RAISER	CHARITABLE ORGANIZATION	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Lester Inc	New York Chiropractic College	6	\$19,905.00	\$3,886.49	\$18,460.00	19.53%
Lester Inc	Riverdale Country School	1	\$7,162.00	\$4,104.78	\$1,405.00	57.31%
Lester Inc	Rye Country Day School	3	\$15,070.00	\$11,729.26	\$2,625.00	77.83%
Mac Communications (MacDonald, John T)	New York Firefighters Foundation Inc	8	\$8,085.00	\$1,219.50	\$950.00	15.08%
Mac Communications (MacDonald, John T)	New York Police and Peace Officers Assn Inc	3	\$139,240.00	\$38,679.60	\$0.00	27.78%
Mac Communications (MacDonald, John T)	New York State Association of PBAs Inc (f/k/a Metropolitan Police Conference of New York State Inc)	2	\$212,744.00	\$64,699.32	\$40,906.00	30.41%
Mako Enterprises (Grimm, Robert)	Monticello Policemens Benevolent Assn Inc	3	\$30,557.00	\$10,094.00	\$0.00	33.03%
Mako Enterprises (Grimm, Robert)	Sullivan County Patrolmans Benevolent Assn	3	\$25,920.00	\$7,781.00	\$0.00	30.02%
Mako Enterprises (Grimm, Robert)	Town of Fallsburg Police Benevolent Assn	3	\$18,365.00	\$5,510.00	\$0.00	30.00%
Market Access Inc	Lincoln Center for the Performing Arts Inc	1	\$568,141.00	\$384,952.93	\$21,626.00	67.76%
Marketing Squad Inc	American Legion 2001 Department Convention Inc	6	\$529,050.00	\$81,413.00	\$0.00	15.39%
Marketing Squad Inc	American Legion-Dunbar Post #1642	5	\$84,127.00	\$16,826.00	\$0.00	20.00%
Marketing Squad Inc	Eastridge Kiwanis Charitable Foundation Inc	6	\$109,149.00	\$27,290.00	\$0.00	25.00%
Marketing Squad Inc	Greater Rochester Junior Chamber of Commerce Inc	6	\$129,238.00	\$36,409.00	\$0.00	28.17%
Marketing Squad Inc	Kiwanis Club-Rochester NY Inc	6	\$85,584.00	\$21,396.00	\$0.00	25.00%
Marketing Squad Inc	Monroe County Volunteer Firemens Assn Inc	6	\$89,411.00	\$22,353.00	\$0.00	25.00%
Marketing Squad Inc	New York State Jaycees Inc	5	\$275,366.00	\$41,305.00	\$0.00	15.00%
Marketing Squad Inc	Self Help for Hard of Hearing People-Western NY Chapter	7	\$10,220.00	\$1,533.00	\$0.00	15.00%
MDS Communications Corporation	American Leprosy Missions Inc	8	\$38,633.00	\$16,129.00	\$10,264.00	41.75%
MDS Communications Corporation	Americans United for Life	8	\$10,136.00	(\$624.00)	\$0.00	-6.16%
MDS Communications Corporation	Christian Research Institute Inc	8	\$774,606.00	\$473,402.00	\$345,312.00	61.12%
MDS Communications Corporation	Concerned Women for America	8	\$752,839.00	\$57,225.00	\$988,253.00	7.60%

PROFESSIONAL FUND RAISER	CHARITABLE ORGANIZATION	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
MDS Communications Corporation	Food for the Hungry Inc	8	\$353,712.00	\$256,458.00	\$68,468.00	72.50%
MDS Communications Corporation	Holt International Childrens Service Inc	8	\$100,918.00	\$74,714.00	\$8,518.00	74.03%
MDS Communications Corporation	Life Issues Institute Inc	8	\$138,693.00	\$57,984.00	\$87,005.00	41.81%
MDS Communications Corporation	Long Island Coalition for Life Inc	2	\$40,936.00	\$21,266.00	\$18,378.00	51.95%
MDS Communications Corporation	MAP International	8	\$72,457.00	\$62,821.00	\$1,374.00	86.70%
MDS Communications Corporation	Mercy Corps International	8	\$311,300.00	\$214,333.00	\$56,909.00	68.85%
MDS Communications Corporation	Mothers Against Drunk Driving	8	\$380,381.00	\$96,589.00	\$240,596.00	25.39%
MDS Communications Corporation	National Right to Life Committee Inc	8	\$3,584,198.00	\$1,093,502.00	\$2,967,949.00	30.51%
MDS Communications Corporation	New York State Right to Life Committee	4	\$329,973.00	\$173,930.00	\$160,769.00	52.71%
Membership Consultants Inc	Brooklyn Botanic Garden Corporation	1	\$31,585.00	(\$12,774.06)	\$0.00	-40.44%
Midwest Publishing-MN Inc	New York State Association of PBAs Inc (f/k/a Metropolitan Police Conference of New York State Inc)	2	\$34,241.40	\$11,374.66	\$0.00	33.22%
Midwest Publishing-MN Inc	New York State Deputies Assn Inc	5	\$36,596.01	\$6,221.32	\$0.00	17.00%
Midwest Publishing-MN Inc	Operation Lookout National Center for Missing Youth	8	\$167,123.41	\$25,068.51	\$0.00	15.00%
Midwest Publishing-OH Inc	New York State Association of PBAs Inc (f/k/a Metropolitan Police Conference of New York State Inc)	2	\$268,339.10	\$45,617.65	\$0.00	17.00%
Midwest Publishing-OH Inc	New York State Deputies Assn Inc	5	\$844,179.90	\$143,510.58	\$0.00	17.00%
Midwest Publishing-OH Inc	Operation Lookout National Center for Missing Youth	8	\$176,137.02	\$26,420.55	\$0.00	15.00%
MKTG TeleServices Inc (f/k/a MSGI Direct Inc)	Carnegie Hall Society Inc	1	\$1,978,270.00	\$1,468,819.00	\$178,804.50	74.25%
MKTG TeleServices Inc (f/k/a MSGI Direct Inc)	Field Museum of Natural History	8	\$105,114.00	\$41,631.00	\$19,079.00	39.61%
MKTG TeleServices Inc (f/k/a MSGI Direct Inc)	Jewish Federation of Greater Philadelphia	8	\$52,198.00	\$16,091.00	\$21,592.00	30.83%
MKTG TeleServices Inc (f/k/a MSGI Direct Inc)	Joslin Diabetes Center	8	\$24,204.00	(\$14,795.00)	\$14,041.00	-61.13%
MKTG TeleServices Inc (f/k/a MSGI Direct Inc)	National Wildlife Federation	8	\$209,773.00	\$24,931.00	\$52,443.00	11.88%
MKTG TeleServices Inc (f/k/a MSGI Direct Inc)	New York City Ballet Inc	1	\$940,025.00	\$667,192.00	\$67,240.50	70.98%

PROFESSIONAL FUND RAISER	CHARITABLE ORGANIZATION	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
MKTG TeleServices Inc (f/k/a MSGI Direct Inc)	Philharmonic Symphony Society of New York Inc	1	\$1,030,383.00	\$703,031.00	\$94,817.50	68.23%
MKTG TeleServices Inc (f/k/a MSGI Direct Inc)	Sierra Club	8	\$1,409,759.00	\$411,336.00	\$750,000.00	29.18%
MKTG TeleServices Inc (f/k/a MSGI Direct Inc)	United Service Organizations Inc	8	\$3,066.00	(\$8,135.41)	\$3,149.00	-265.34%
Monroe Civic Assistance (Boyd, Rodney)	Kiwanis Club-Southwest Rochester	6	\$31,778.00	\$10,168.96	\$0.00	32.00%
Municipal Marketing (Blaine, Kim E)	John E Creedon Police Benevolent Assn	5	\$147,121.00	\$55,000.00	\$0.00	37.38%
Municipal Marketing (Blaine, Kim E)	North Syracuse Police Benevolent Assn	5	\$53,668.00	\$16,100.40	\$0.00	30.00%
Municipal Marketing (Blaine, Kim E)	Oneida County Deputy Sheriffs Benevolent Assn	5	\$109,438.00	\$30,000.00	\$0.00	27.41%
Municipal Marketing (Blaine, Kim E)	Oneida County Volunteer Fire Police Assn	5	\$52,807.50	\$13,201.87	\$0.00	25.00%
Municipal Marketing (Blaine, Kim E)	Perry F Barrett Police Club (Salamanca Police Club)	7	\$46,998.00	\$9,339.60	\$0.00	19.87%
Municipal Marketing (Blaine, Kim E)	VietNow National Headquarters	8	\$26,968.00	\$5,394.00	\$0.00	20.00%
Mure Associates Inc	Long Island Responds	2	\$143,175.50	\$14,317.55	\$0.00	10.00%
Mure Associates Inc	Vietnam Veterans of America-Chapter #11 Suffolk NY Inc	2	\$171,392.00	\$37,706.35	\$0.00	22.00%
National Benefit Company	Correction Officers Benevolent Assn of Rockland County	3	\$96,709.00	\$30,004.60	\$0.00	31.03%
National Benefit Company	Fraternal Order of Police Oswego County-NYS Lodge #1	5	\$85,905.00	\$21,476.25	\$0.00	25.00%
National Benefit Company	Rockland County Patrolmens Benevolent Assn Inc	3	\$165,124.00	\$62,618.15	\$0.00	37.92%
National Benefit Company	Rockland County Sheriffs Deputies Assn Inc	3	\$152,648.00	\$53,426.80	\$0.00	35.00%
Nationwide Fundraisers Inc	ADSA Inc	8	\$109,469.00	\$13,136.28	\$0.00	12.00%
Nationwide Fundraisers Inc	Reserve Police Officers Assn	8	\$13,752.50	\$1,375.25	\$0.00	10.00%
Nationwide Fundraisers Inc	Shiloh International Ministries	8	\$45,704.00	\$4,570.00	\$22,000.00	10.00%
Neighborhood Outreach Programs LLC	New York Firefighters Foundation Inc	8	\$19,842.00	\$3,968.40	\$0.00	20.00%
Neighborhood Outreach Programs LLC	New York State Association of PBAs Inc (f/k/a Metropolitan Police Conference of New York State Inc)	2	\$119,858.00	\$24,579.88	\$108,697.00	20.51%
New Liberty Promotions Inc	New York Firefighters Foundation Inc	8	\$770,545.22	\$77,054.52	\$0.00	10.00%

PROFESSIONAL FUND RAISER	CHARITABLE ORGANIZATION	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
New Liberty Promotions Inc	New York Police Scholarship Foundation	8	\$110,244.00	\$11,024.40	\$0.00	10.00%
New Liberty Promotions Inc	New York State Police Chiefs Benevolent Assn Inc	3	\$1,356,519.05	\$208,284.43	\$0.00	15.35%
New Liberty Promotions Inc	VietNow National Headquarters	8	\$24,096.00	\$3,855.36	\$0.00	16.00%
Niagara Frontier Advertising Associates Inc	Batavia Police Benevolent Assn	7	\$19,531.00	\$8,250.00	\$0.00	42.24%
Niagara Frontier Advertising Associates Inc	Cayuga Club PBA of the Town of Lancaster Police Dept	7	\$25,783.00	\$13,000.00	\$0.00	50.42%
Niagara Frontier Advertising Associates Inc	Cheektowaga Police Captains and Lieutenants Assn Inc	7	\$23,870.00	\$18,000.00	\$0.00	75.41%
Niagara Frontier Advertising Associates Inc	Cheektowaga Police Club Inc	7	\$43,735.00	\$13,850.00	\$0.00	31.67%
Niagara Frontier Advertising Associates Inc	City of Tonawanda Frontier Police Club	7	\$17,727.50	\$9,500.00	\$0.00	53.59%
Niagara Frontier Advertising Associates Inc	Depew Police Benevolent Assn Inc	7	\$25,870.00	\$16,000.00	\$0.00	61.85%
Niagara Frontier Advertising Associates Inc	Kenmore Club Police Benevolent Assn Inc	7	\$21,021.39	\$14,500.00	\$0.00	68.98%
Niagara Frontier Advertising Associates Inc	Monroe County Association of Police Chiefs Inc	6	\$37,155.50	\$12,500.00	\$0.00	33.64%
Non-Profit Telemedia Inc	Cancer Fund of America Inc	8	\$261,820.00	\$39,273.00	\$256,270.00	15.00%
Non-Profit Telemedia Inc	Glory Ministries (f/k/a Mercy Ministries)	8	\$305,874.00	\$30,587.40	\$341,990.42	10.00%
Non-Profit Telemedia Inc	Heart Support of America Inc	8	\$372,582.00	\$44,709.84	\$505,124.00	12.00%
Non-Profit Telemedia Inc	Operation Lookout National Center for Missing Youth	8	\$413,702.70	\$41,128.55	\$662,702.23	9.94%
Non-Profit Telemedia Inc	Survivors and Victims Empowered	8	\$167,769.00	\$19,293.44	\$246,867.00	11.50%
Non-Profit Telemedia Inc	Wishing Well Foundation USA Inc	8	\$854,933.17	\$85,493.32	\$1,050,812.83	10.00%
Nordel Publishing Inc	Albany County Deputy Sheriffs Police Benevolent Assn	4	\$30,655.00	\$9,197.00	\$0.00	30.00%
Nordel Publishing Inc	Bethlehem Police Benevolent Assn Inc	4	\$59,449.00	\$29,724.50	\$0.00	50.00%
Nordel Publishing Inc	Colonie Police Benevolent Assn Inc	4	\$97,700.00	\$35,596.52	\$0.00	36.43%
Nordel Publishing Inc	Glenville Police Benevolent Assn	4	\$43,968.00	\$19,786.00	\$0.00	45.00%
Nordel Publishing Inc	Niskayuna Police Benevolent Assn	4	\$60,129.00	\$23,811.87	\$0.00	39.60%
Nordel Publishing Inc	Troy Police Benevolent and Protective Assn	4	\$44,730.50	\$22,365.25	\$0.00	50.00%

PROFESSIONAL FUND RAISER	CHARITABLE ORGANIZATION	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Northeastern Advertising (Morgan, William J)	Binghamton Police Benevolent Assn	5	\$93,592.50	\$46,796.25	\$0.00	50.00%
Northeastern Advertising (Morgan, William J)	Binghamton Police Supervisors Assn Inc	5	\$30,295.00	\$15,147.50	\$0.00	50.00%
Northeastern Advertising (Morgan, William J)	Elmira Police Benevolent Assn	6	\$67,163.00	\$33,581.50	\$0.00	50.00%
Northeastern Advertising (Morgan, William J)	Employees Union Tompkins County Sheriff Dept	5	\$54,282.50	\$27,141.25	\$0.00	50.00%
Northeastern Advertising (Morgan, William J)	Fraternal Order of Police Broome County Lodge #99	5	\$7,400.00	\$3,700.00	\$0.00	50.00%
Northeastern Advertising (Morgan, William J)	NYS Park Police PBA Inc	2	\$32,685.00	\$11,439.75	\$0.00	35.00%
Northeastern Advertising (Morgan, William J)	Rockland County Society for the Prevention of Cruelty to Children	3	\$4,412.50	\$1,544.38	\$0.00	35.00%
Northeastern Advertising (Morgan, William J)	Southern Tier Canine Assn Inc	5	\$38,415.00	\$19,207.50	\$0.00	50.00%
Northeastern Advertising (Morgan, William J)	VietNow National Headquarters	8	\$9,190.00	\$1,838.00	\$0.00	20.00%
Northeastern Advertising (Morgan, William J)	Watkins Glen Police Benevolent Assn	6	\$30,032.50	\$13,514.63	\$0.00	45.00%
NPO Direct Marketing Inc	Buffalo Philharmonic Orchestra Society Inc	7	\$407,480.00	\$210,421.00	\$73,605.00	51.64%
Optima Direct Inc	Educational Broadcasting Corporation	1	\$514,489.00	\$63,400.00	\$133,583.00	12.32%
Optima Direct Inc	WNYC Radio	1	\$416,972.00	\$261,790.00	\$110,505.00	62.78%
Outreach Center Inc (Direct Advantage Marketing)	Educational Broadcasting Corporation	1	\$780,412.00	\$551,547.00	\$0.00	70.67%
Outreach Center Inc (Direct Advantage Marketing)	Interfaith Alliance Inc	8	\$91,234.00	\$57,952.00	\$0.00	63.52%
Outreach Center Inc (Direct Advantage Marketing)	Museum of Modern Art	1	\$119,318.00	\$62,663.25	\$28,772.00	52.52%
Outreach Center Inc (Direct Advantage Marketing)	National Abortion & Reproductive Rights Action League	8	\$329,157.00	\$127,327.00	\$0.00	38.68%
Outreach Center Inc (Direct Advantage Marketing)	Servicemembers Legal Defense Network Inc	8	\$58,466.00	\$15,680.00	\$0.00	26.82%
Outreach Center Inc (Direct Advantage Marketing)	Sierra Club	8	\$2,814,782.00	\$2,081,899.90	\$0.00	73.96%
Outreach Center Inc (Direct Advantage Marketing)	Society of Automotive Engineers Inc	8	\$37,004.00	\$589.00	\$0.00	1.59%
Outreach Center Inc (Direct Advantage Marketing)	Village Center for Food Care Fund	1	\$2,778.00	(\$544.80)	\$0.00	-19.61%
Outreach Center Inc (Direct Advantage Marketing)	Western Pennsylvania Conservancy	8	\$63,316.83	\$17,597.83	\$0.00	27.79%

PROFESSIONAL FUND RAISER	CHARITABLE ORGANIZATION	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Phone Bank Systems Inc	Western New York Public Broadcasting Assn	7	\$175,221.00	\$92,949.00	\$53,286.00	53.05%
Phone Bank Systems Inc	WXXI Public Broadcasting Council	6	\$161,694.00	\$82,485.00	\$41,803.00	51.01%
Pro Tel Inc	Americas Athletes With Disabilities Inc	8	\$11,693.00	\$3,507.90	\$0.00	30.00%
Pro Tel Inc	Childrens Charity Fund Inc	8	\$1,770.00	\$0.00	\$0.00	0.00%
Pro Tel Inc	National Cancer Center Inc	2	\$40,356.00	\$25,157.00	\$0.00	62.34%
Profunra (Sheehan, Lynda Ann)	Kamp Koinonia Inc	6	\$51,564.00	\$8,766.00	\$0.00	17.00%
Public Interest Communications Inc	American Health Assistance Foundation	8	\$240,175.00	\$4,038.00	\$937.00	1.68%
Public Interest Communications Inc	Brady Campaign to Prevent Gun Violence	8	\$871,352.50	\$460,710.65	\$20,286.25	52.87%
Public Interest Communications Inc	Christopher Reeve Paralysis Foundation	8	\$117,208.07	\$56,904.49	\$73,565.93	48.55%
Public Interest Communications Inc	Comic Relief	8	\$807,900.00	\$598,791.00	\$104,000.00	74.12%
Public Interest Communications Inc	Common Cause	8	\$154,537.00	\$19,103.99	\$39,944.00	12.36%
Public Interest Communications Inc	Deafness Research Foundation	8	\$17,224.00	\$11,737.09	\$0.00	68.14%
Public Interest Communications Inc	Defenders of Wildlife Inc	8	\$230,482.36	(\$19,925.66)	\$22,438.64	-8.65%
Public Interest Communications Inc	Doris Day Animal League	8	\$197,498.00	\$125,818.30	\$0.00	63.71%
Public Interest Communications Inc	Earthjustice Legal Defense Fund	8	\$218,907.00	\$28,977.89	\$46,185.00	13.24%
Public Interest Communications Inc	Mothers Against Drunk Driving	8	\$485,591.57	\$319,723.55	\$0.00	65.84%
Public Interest Communications Inc	National Audubon Society Inc	1	\$266,982.00	\$95,898.00	\$34,262.00	35.92%
Public Interest Communications Inc	National Wildlife Federation	8	\$50,171.00	(\$3,889.00)	\$12,983.00	-7.75%
Public Interest Communications Inc	Nature Conservancy	8	\$213,711.00	\$103,445.38	\$0.00	48.40%
Public Interest Communications Inc	Public Citizen Foundation Inc	8	\$12,795.00	\$2,963.72	\$18,629.00	23.16%
Public Interest Communications Inc	Public Citizen Inc	8	\$94,170.35	(\$11,491.69)	\$106,289.65	-12.20%
Public Interest Communications Inc	Rails-to-Trails Conservancy	8	\$37,026.00	\$11,878.42	\$45,183.35	32.08%
Public Interest Communications Inc	Southern Poverty Law Center Inc	8	\$4,829.80	\$2,432.26	\$1,486.00	50.36%

PROFESSIONAL FUND RAISER	CHARITABLE ORGANIZATION	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Public Interest Communications Inc	World Wildlife Fund Inc	8	\$1,181,932.03	\$479,435.88	\$65,812.00	40.56%
Reese Brothers Inc	Childrens Wish Foundation International Inc	8	\$6,128,897.00	\$1,348,368.00	\$4,794,675.00	22.00%
Reese Brothers Inc	Miracle Flights for Kids	8	\$2,896,111.00	\$432,139.00	\$868,833.00	14.92%
Reese Brothers Inc	National Association for the Terminally Ill	8	\$288,017.00	\$0.00	\$152,694.00	0.00%
Reese Brothers Inc	National Caregiving Foundation	8	\$2,825,188.00	\$507,097.00	\$1,298,975.00	17.95%
Roberts, Mary Jane	American Legion-Harold Provost Post #1686	5	\$8,488.00	\$3,070.80	\$0.00	36.18%
Roberts, Mary Jane	American Legion-Harold Provost Post #1686	5	\$13,420.00	\$4,897.00	\$0.00	36.49%
Roberts, Mary Jane	Kiwanis Club-Clinton	5	\$7,652.00	\$1,935.40	\$0.00	25.29%
Roberts, Mary Jane	NAACP-Oneida County	5	\$6,451.00	\$1,935.30	\$0.00	30.00%
Roberts, Mary Jane	NAACP-Oneida County	5	\$3,841.00	\$1,252.30	\$0.00	32.60%
Royalty Services Inc	Cornerstone Soup Kitchen & Food Pantry Inc	4	\$94,443.00	\$28,332.90	\$0.00	30.00%
Royalty Services Inc	Cyprus Temple of the AAONMS of Albany New York	4	\$169,796.00	\$47,500.00	\$0.00	27.97%
Royalty Services Inc	Cyprus Temple of the AAONMS of Albany New York	4	\$29,048.00	\$12,500.00	\$0.00	43.03%
Royalty Services Inc	Glens Falls Police Benevolent Assn	4	\$35,149.00	\$12,000.00	\$0.00	34.14%
Royalty Services Inc	Herkimer County Deputy Sheriffs Assn	5	\$29,069.00	\$10,000.00	\$0.00	34.40%
Royalty Services Inc	Kendall Club Police Benevolent Assn of Jamestown Inc	7	\$51,049.00	\$12,762.25	\$0.00	25.00%
Royalty Services Inc	Marine Corps League-Department of New York	3	\$6,518.00	\$1,629.50	\$0.00	25.00%
Royalty Services Inc	Oriental Temple AAONMS	4	\$188,510.00	\$51,646.20	\$0.00	27.40%
Royalty Services Inc	South Glens Falls Fire Company Inc	4	\$55,580.00	\$16,000.00	\$0.00	28.79%
Royalty Services Inc	South Glens Falls Police Benevolent Assn	4	\$28,406.00	\$8,521.80	\$0.00	30.00%
Royalty Services Inc	Supplemental Food Providers Inc	4	\$16,325.00	\$4,897.50	\$0.00	30.00%
Royalty Services Inc	Tigris Temple AAONMS	5	\$7,748.50	\$10,000.00	\$0.00	129.06%
Royalty Services Inc	VFW of the United States-Adirondack Post #2475	4	\$28,863.00	\$7,215.75	\$0.00	25.00%

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Royalty Services Inc	VFW of the United States-Adirondack Post #2475	4	\$27,369.00	\$6,842.25	\$0.00	25.00%
Royalty Services Inc	Washington County Deputy Sheriffs Assn	4	\$41,262.00	\$11,000.00	\$0.00	26.66%
Royalty Services Inc	Ziyara Temple AAONMS	5	\$152,515.00	\$45,754.50	\$0.00	30.00%
Ruffalo Cody & Associates	New York University	1	\$1,082,028.00	\$690,028.00	\$81,428.00	63.77%
S & E Marketing Ltd	Association of Retired Firefighters	8	\$84,831.00	\$12,006.40	\$0.00	14.15%
S & M Enterprises Inc	Greenburgh Uniformed Firefighters Assn Inc	3	\$82,520.00	\$24,756.00	\$665.00	30.00%
S & M Enterprises Inc	Mt Pleasant Police Benevolent Assn	3	\$89,550.00	\$26,865.00	\$0.00	30.00%
S & M Enterprises Inc	Mt Vernon Police Assn	3	\$88,770.00	\$24,411.81	\$0.00	27.50%
S & M Enterprises Inc	Pleasantville New York Police Benevolent Assn Inc	3	\$58,795.00	\$17,638.50	\$0.00	30.00%
S & M Enterprises Inc	Uniformed Fire Fighters Assn of the City of New Rochelle	3	\$80,665.00	\$24,199.50	\$0.00	30.00%
Safety Publications Inc	Association of Retired Firefighters	8	\$74,207.70	\$14,841.54	\$0.00	20.00%
Share Group Inc	Adirondack Council Inc	4	\$131,136.00	\$87,383.00	\$0.00	66.64%
Share Group Inc	American Civil Liberties Union	1	\$460,223.00	\$131,804.00	\$0.00	28.64%
Share Group Inc	American Farmland Trust	8	\$47,124.00	\$7,299.16	\$0.00	15.49%
Share Group Inc	American Foundation for AIDS Research (AMFAR)	1	\$279,794.00	\$131,838.00	\$0.00	47.12%
Share Group Inc	Appalachian Mountain Club	8	\$296,230.00	\$129,021.00	\$0.00	43.55%
Share Group Inc	B'nai B'rith Foundation of the United States	8	\$177,673.00	\$67,851.00	\$0.00	38.19%
Share Group Inc	Chesapeake Bay Foundation Inc	8	\$2,800.00	\$1,457.00	\$0.00	52.04%
Share Group Inc	Citymeals-on-Wheels	1	\$52,643.00	\$29,635.93	\$0.00	56.30%
Share Group Inc	Co-op America Foundation Inc	8	\$93,695.00	\$1,182.00	\$0.00	1.26%
Share Group Inc	Dana-Farber Cancer Institute	8	\$103,037.00	\$43,406.00	\$0.00	42.13%
Share Group Inc	Defenders of Wildlife Inc	8	\$85,210.70	\$4,334.35	\$0.00	5.09%
Share Group Inc	Educational Broadcasting Corporation	1	\$765,368.00	\$387,397.00	\$0.00	50.62%

PROFESSIONAL FUND RAISER	CHARITABLE ORGANIZATION	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Share Group Inc	Educational Broadcasting Corporation	1	\$495,124.00	\$184,725.00	\$0.00	37.31%
Share Group Inc	Environmental Defense Inc	1	\$956,858.00	\$518,148.00	\$0.00	54.15%
Share Group Inc	GLSEN Inc (Gay, Lesbian and Straight Education Network)	1	\$64,527.00	\$34,198.00	\$0.00	53.00%
Share Group Inc	Gods Love We Deliver Inc	1	\$68,604.00	\$24,962.52	\$0.00	36.39%
Share Group Inc	Hillel: Foundation for Jewish Campus Life	8	\$250,967.00	\$115,496.00	\$0.00	46.02%
Share Group Inc	Humane Society of the United States Inc	8	\$1,299,087.00	\$291,826.00	\$0.00	22.46%
Share Group Inc	KidsPeace Corporation	8	\$13,498.00	\$4,372.00	\$0.00	32.39%
Share Group Inc	Lambda Legal Defense and Education Fund Inc	8	\$118,448.04	\$77,223.04	\$0.00	65.20%
Share Group Inc	Lighthouse International	1	\$16,986.00	(\$7,833.00)	\$0.00	-46.11%
Share Group Inc	Massachusetts Society for the Prevention of Cruelty to Animals	8	\$56,242.00	\$2,804.15	\$0.00	4.99%
Share Group Inc	National Abortion & Reproductive Rights Action League	8	\$422,509.00	\$310,015.00	\$0.00	73.37%
Share Group Inc	National Breast Cancer Coalition	8	\$113,323.00	\$45,989.00	\$0.00	40.58%
Share Group Inc	Oxfam America Inc	8	\$367,219.00	\$222,608.00	\$0.00	60.62%
Share Group Inc	Project Hope-The People to People Health Foundation Inc	8	\$17,893.00	(\$2,949.00)	\$0.00	-16.48%
Share Group Inc	Sojourners	8	\$71,833.00	\$43,262.00	\$0.00	60.23%
Share Group Inc	Vermont ETV Inc	8	\$264,488.00	\$104,683.00	\$0.00	39.58%
Share Group Inc	Zero Population Growth Inc	8	\$109,410.00	\$33,900.31	\$0.00	30.98%
SMB Productions	Catholic War Veterans-Monroe County Chapter	6	\$11,064.00	\$2,500.00	\$0.00	22.60%
Spotlight Music Productions Inc	Albion Emergency Squad Inc	7	\$35,624.00	\$9,000.00	\$0.00	25.26%
Spotlight Music Productions Inc	Centennial Hose Company #4 Inc	3	\$35,199.00	\$8,500.00	\$0.00	24.15%
Spotlight Music Productions Inc	Columbia County Deputy Sheriffs Benevolent Assn Inc	4	\$41,226.00	\$14,000.00	\$0.00	33.96%
Spotlight Music Productions Inc	East Fishkill Police Benevolent Assn	3	\$39,621.00	\$8,596.00	\$0.00	21.70%

PROFESSIONAL FUND RAISER	CHARITABLE ORGANIZATION	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Spotlight Music Productions Inc	Erie County Volunteer Fire Police Assn	7	\$6,870.00	\$2,112.96	\$0.00	30.76%
Spotlight Music Productions Inc	Greater Amsterdam Volunteer Ambulance Corps Inc	4	\$29,366.00	\$6,000.00	\$0.00	20.43%
Spotlight Music Productions Inc	Greater Amsterdam Volunteer Ambulance Corps Inc	4	\$38,395.00	\$8,000.00	\$0.00	20.84%
Spotlight Music Productions Inc	Ossining Police Athletic League	3	\$47,708.00	\$15,312.00	\$0.00	32.10%
Spotlight Music Productions Inc	South Lockport Fire Company Inc	7	\$44,644.00	\$11,161.00	\$0.00	25.00%
Spotlight Music Productions Inc	Town of Wallkill Volunteer Ambulance Corps Inc	3	\$41,408.00	\$10,370.00	\$0.00	25.04%
Stage Door Music Productions Inc	Albany County Sheriffs Union #775 AFSCME	4	\$254,336.92	\$55,954.13	\$0.00	22.00%
Stage Door Music Productions Inc	Ballston Spa Police Benevolent Assn	4	\$117,504.00	\$25,072.66	\$0.00	21.34%
Stage Door Music Productions Inc	Broome County Sheriffs Dept Employees Local #2012 AFSCME AFL-CIO	5	\$112,726.00	\$22,545.20	\$0.00	20.00%
Stage Door Music Productions Inc	Central Northern Fire Police Association of Area 6	5	\$1,170.00	\$234.00	\$0.00	20.00%
Stage Door Music Productions Inc	Cohoes Police Officers Union Inc	4	\$51,494.00	\$11,338.50	\$0.00	22.02%
Stage Door Music Productions Inc	Columbia County Correction Officers Local #3828	4	\$74,647.00	\$18,661.75	\$0.00	25.00%
Stage Door Music Productions Inc	Columbia County Correction Officers Local #3828	4	\$89,618.50	\$22,404.63	\$0.00	25.00%
Stage Door Music Productions Inc	Deputy Sheriffs Benevolent Assn of Onondaga County Inc	5	\$267,034.08	\$60,000.00	\$0.00	22.47%
Stage Door Music Productions Inc	Dutchess County Correction Officers Benevolent Assn	3	\$105,558.70	\$21,067.74	\$0.00	19.96%
Stage Door Music Productions Inc	East Syracuse Police Benevolent Association	5	\$40,376.00	\$8,123.98	\$0.00	20.12%
Stage Door Music Productions Inc	Franklin County Deputy Sheriffs Assn	4	\$73,962.50	\$18,491.52	\$0.00	25.00%
Stage Door Music Productions Inc	Gloversville Police Benevolent Assn	4	\$37,879.00	\$7,575.80	\$0.00	20.00%
Stage Door Music Productions Inc	Greece Police Gold Badge Club	6	\$127,799.83	\$43,000.00	\$0.00	33.65%
Stage Door Music Productions Inc	H W Rogers Hose Company #2	4	\$30,410.00	\$4,885.65	\$0.00	16.07%
Stage Door Music Productions Inc	Haverstraw Police Athletic League Inc	3	\$50,402.00	\$10,090.40	\$0.00	20.02%
Stage Door Music Productions Inc	Highland Falls Patrolmens Benevolent Assn Inc	3	\$17,790.00	\$4,000.00	\$0.00	22.48%

PROFESSIONAL FUND RAISER	CHARITABLE ORGANIZATION	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Stage Door Music Productions Inc	Jefferson County Deputy Sheriff Assn	5	\$97,908.50	\$19,583.70	\$0.00	20.00%
Stage Door Music Productions Inc	Middletown Fire Police	3	\$21,843.00	\$5,000.00	\$0.00	22.89%
Stage Door Music Productions Inc	Middletown Police Benevolent Assn	3	\$66,737.00	\$17,000.00	\$0.00	25.47%
Stage Door Music Productions Inc	New York Law Enforcement Assn Inc	6	\$207,221.98	\$41,444.40	\$0.00	20.00%
Stage Door Music Productions Inc	Niagara County Deputy Sheriffs Assn	7	\$132,723.93	\$30,526.47	\$0.00	23.00%
Stage Door Music Productions Inc	Niagara Falls Police Club Inc	7	\$65,771.95	\$13,154.39	\$0.00	20.00%
Stage Door Music Productions Inc	North Tonawanda Police Benevolent Assn	7	\$61,497.00	\$11,500.00	\$0.00	18.70%
Stage Door Music Productions Inc	Orange County Deputy Sheriffs Police Benevolent Assn	3	\$44,637.00	\$8,927.40	\$0.00	20.00%
Stage Door Music Productions Inc	Orange County Sheriffs K-9 Assn Inc	3	\$100,524.00	\$20,104.70	\$0.00	20.00%
Stage Door Music Productions Inc	Police Captains and Lieutenants Assn of Erie County	7	\$92,531.50	\$23,132.88	\$0.00	25.00%
Stage Door Music Productions Inc	Police Captains and Lieutenants Assn of Erie County	7	\$102,685.00	\$25,671.25	\$0.00	25.00%
Stage Door Music Productions Inc	Rensselaer County Law Enforcement Assn	4	\$27,225.20	\$10,000.00	\$0.00	36.73%
Stage Door Music Productions Inc	Saratoga County Deputy Sheriffs Benevolent Assn	4	\$212,430.50	\$53,231.93	\$0.00	25.06%
Stage Door Music Productions Inc	Sheriffs Silver Star Assn Inc	5	\$123,095.00	\$27,080.90	\$0.00	22.00%
Stage Door Music Productions Inc	St Lawrence County Deputy Sheriffs Assn	5	\$121,567.31	\$24,311.46	\$0.00	20.00%
Stage Door Music Productions Inc	Sullivan County Deputy Sheriffs Assn	3	\$70,693.50	\$15,503.00	\$0.00	21.93%
Stage Door Music Productions Inc	Town of Lloyd Police Benevolent Assn	3	\$48,585.00	\$9,675.00	\$0.00	19.91%
Stage Door Music Productions Inc	Town of Newburgh Police Benevolent Assn	3	\$76,251.00	\$15,250.20	\$0.00	20.00%
Stage Door Music Productions Inc	Ulster County Correction Officers Benevolent Assn Inc	3	\$49,407.50	\$9,881.90	\$0.00	20.00%
Stage Door Music Productions Inc	Ulster County Sheriffs Employees Assn	3	\$80,649.00	\$16,129.80	\$0.00	20.00%
Stage Door Music Productions Inc	Ulster County Volunteer Firemens Assn	3	\$44,347.00	\$8,869.40	\$0.00	20.00%
Stage Door Music Productions Inc	Uniformed Professional Fire Fighters Assn Tonawanda NY	7	\$22,330.00	\$3,500.00	\$0.00	15.67%

PROFESSIONAL FUND RAISER	CHARITABLE ORGANIZATION	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Stage Door Music Productions Inc	Village of Montgomery Police Benevolent Assn Inc	3	\$19,140.00	\$5,000.00	\$0.00	26.12%
Stage Door Music Productions Inc	Volunteer Firemens Convention Committee of Oneida	5	\$52,874.80	\$11,000.00	\$0.00	20.80%
Stage Door Music Productions Inc	Wappingers Falls Police Benevolent Assn	3	\$59,290.00	\$14,822.50	\$0.00	25.00%
Stage Door Music Productions Inc	Watertown Police Benevolent Assn	5	\$85,318.00	\$17,063.60	\$0.00	20.00%
Standard Inc (The)	American Veterans Foundation Inc	8	\$63,027.29	\$12,605.46	\$0.00	20.00%
Standard Inc (The)	Defeat Diabetes Foundation Inc	8	\$29,969.00	\$5,993.80	\$0.00	20.00%
Standard Inc (The)	Hope Cancer Fund	8	\$8,518.00	\$1,703.60	\$0.00	20.00%
Standard Inc (The)	International Center for the Search & Recovery of Missing Children Inc	8	\$13,647.00	\$2,456.46	\$0.00	18.00%
Standard Inc (The)	Parents of Retarded Children Camp Fund Inc	7	\$94,953.04	\$18,990.61	\$0.00	20.00%
Starlet Music Productions (Corbett, Herbert)	Peekskill Police Assn	3	\$70,957.00	\$20,000.00	\$2,000.00	28.19%
Starlet Music Productions (Corbett, Herbert)	Village of Ossining Police Benevolent Assn	3	\$81,489.00	\$22,500.00	\$0.00	27.61%
Suffolk Productions Inc	Disabled Childrens Relief Fund Inc	2	\$29,410.00	\$7,352.00	\$0.00	25.00%
Suffolk Productions Inc	Disabled Hotline Inc	1	\$13,392.00	\$3,348.00	\$0.00	25.00%
Suffolk Productions Inc	Long Beach Police Benevolent Assn	2	\$41,470.00	\$16,588.00	\$0.00	40.00%
Suffolk Productions Inc	New York State Association of Chiefs of Police	4	\$719,817.00	\$215,945.00	\$0.00	30.00%
Suffolk Productions Inc	NYS Park Police PBA Inc	2	\$156,998.00	\$39,249.00	\$0.00	25.00%
Suffolk Productions Inc	Police Athletic Team of Suffolk County Inc	2	\$100,580.00	\$32,185.00	\$0.00	32.00%
Suffolk Productions Inc	Suffolk County Detectives Assn Inc	2	\$173,568.00	\$60,749.00	\$0.00	35.00%
Suffolk Productions Inc	Suffolk County Police Athletic League Inc	2	\$107,728.00	\$37,705.00	\$0.00	35.00%
Suffolk Productions Inc	Vietnam Veterans of America-Chapter #82 Hicksville NY	2	\$31,022.00	\$7,756.00	\$0.00	25.00%
Tan Productions Inc	Amityville Patrolmens Benevolent Assn Inc	2	\$35,830.00	\$17,915.00	\$0.00	50.00%
Tan Productions Inc	Boy Scouts of America Troop #93 Franklin Square	2	\$4,335.00	\$2,167.50	\$0.00	50.00%

PROFESSIONAL FUND RAISER	CHARITABLE ORGANIZATION	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Tan Productions Inc	Freeport Police Benevolent Assn	2	\$24,800.00	\$12,400.00	\$0.00	50.00%
Tan Productions Inc	New York State Court Clerks Assn	1	\$89,375.00	\$26,812.50	\$0.00	30.00%
Tan Productions Inc	Port Washington Police Athletic League Inc	2	\$37,049.00	\$18,524.50	\$0.00	50.00%
Tan Productions Inc	Port Washington Police Benevolent Assn Inc	2	\$54,205.00	\$27,102.50	\$0.00	50.00%
Tan Productions Inc	Riverhead Police Benevolent Assn	2	\$31,620.00	\$17,391.00	\$0.00	55.00%
Tan Productions Inc	Suffolk County Court Officers Assn	2	\$54,135.00	\$16,240.50	\$0.00	30.00%
Tan Productions Inc	Suffolk County Police Conference Inc	2	\$118,087.00	\$35,426.10	\$0.00	30.00%
Tan Productions Inc	Suffolk County Police Conference Inc	2	\$18,300.00	\$0.00	\$0.00	0.00%
TCB Enterprises Inc	Junior Police Academy	8	\$121,321.00	\$18,198.15	\$16,500.00	15.00%
TCB Enterprises Inc	National Association of Veteran Police Officers	8	\$98,528.00	\$14,779.20	\$7,200.00	15.00%
TCB Enterprises Inc	New York Firefighters Foundation Inc	8	\$19,942.00	\$3,943.40	\$0.00	19.77%
TCB Enterprises Inc	New York Police Scholarship Foundation	8	\$186,238.05	\$18,963.25	\$19,250.00	10.18%
TCB Enterprises Inc	New York State Troopers Historic Assn Inc	3	\$47,297.00	\$7,729.70	\$3,700.00	16.34%
TCB Enterprises Inc	United Fire Fighters of America Inc	8	\$70,692.50	\$7,689.83	\$0.00	10.88%
TD Marketing Inc	Cicero Police Benevolent Assn Inc	5	\$48,756.00	\$21,940.20	\$0.00	45.00%
TD Marketing Inc	Solvay Police Benevolent Assn Inc	5	\$46,875.00	\$16,406.25	\$0.00	35.00%
TD Marketing Inc	VietNow National Headquarters	8	\$3,320.00	\$664.00	\$0.00	20.00%
Tele-Data Services Inc	International Christian Media	8	\$76,880.11	\$43,580.72	\$58,465.89	56.69%
Tele-Response Center Inc	March of Dimes Birth Defects Foundation	3	\$33,675.00	(\$3,466.00)	\$0.00	-10.29%
Tele-Response Center Inc	Multiple Sclerosis Association of America	8	\$1,176,618.00	\$399,653.00	\$0.00	33.97%
Tele-Response Center Inc	Planned Parenthood Action Fund Inc	1	\$12,656.00	\$5,016.00	\$0.00	39.63%
Tele-Response Center Inc	SADD Inc	8	\$2,319,179.00	\$519,320.00	\$0.00	22.39%
Telecomp Inc	Houghton College	7	\$59,942.75	\$12,258.10	\$24,674.50	20.45%

PROFESSIONAL FUND RAISER	CHARITABLE ORGANIZATION	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Telecomp Inc	Monroe Community College Foundation Inc	6	\$137,816.00	\$96,587.00	\$21,056.37	70.08%
Telecomp Inc	Nazareth College	6	\$54,776.00	\$19,143.50	\$10,155.00	34.95%
Telecomp Inc	Rochester Philharmonic Orchestra Inc	6	\$617,934.88	\$446,473.00	\$31,348.50	72.25%
Telecomp Inc	St John Fisher College	6	\$126,804.75	\$74,417.00	\$20,682.50	58.69%
Telecomp Inc	Syracuse University	5	\$240,620.00	\$230,171.00	\$582,991.53	95.66%
Telefund Inc	American Society for the Prevention of Cruelty to Animals	1	\$364,248.00	\$204,688.65	\$0.00	56.19%
Telefund Inc	Amnesty International of the USA Inc	1	\$333,590.00	\$174,111.48	\$0.00	52.19%
Telefund Inc	Common Cause	8	\$567,188.00	\$300,027.70	\$0.00	52.90%
Telefund Inc	Defenders of Wildlife Inc	8	\$17,620.00	\$2,740.00	\$0.00	15.55%
Telefund Inc	Earthjustice Legal Defense Fund	8	\$20,466.00	\$9,012.75	\$0.00	44.04%
Telefund Inc	Educational Broadcasting Corporation	1	\$60,339.00	\$22,418.80	\$0.00	37.15%
Telefund Inc	Foundation for National Progress	8	\$181,869.50	\$70,017.78	\$48,298.50	38.50%
Telefund Inc	Greenpeace Inc	8	\$680,691.00	\$382,915.34	\$0.00	56.25%
Telefund Inc	Human Rights Campaign Inc	8	\$209,292.00	\$11,062.75	\$0.00	5.29%
Telefund Inc	National Environmental Policy and Law Center Inc	8	\$6,766.00	(\$2,311.00)	\$0.00	-34.16%
Telefund Inc	Nature Conservancy	8	\$40,050.00	\$2,779.00	\$0.00	6.94%
Telefund Inc	New York State NARAL Inc	1	\$34,118.00	\$15,429.72	\$0.00	45.22%
Telefund Inc	NOW Legal Defense and Education Fund	1	\$28,489.00	\$14,720.13	\$0.00	51.67%
Telefund Inc	Ocean Conservancy Inc	8	\$200,790.64	\$112,412.96	\$0.00	55.99%
Telefund Inc	People for the American Way	8	\$330,825.00	\$91,089.00	\$0.00	27.53%
Telefund Inc	Save the Children Federation Inc	8	\$593,892.00	\$481,431.51	\$0.00	81.06%
Telesystems Marketing Inc	Kids Wish Network Inc	8	\$97,419.85	\$11,690.38	\$0.00	12.00%
Telesystems Marketing Inc	United Cerebral Palsy-New York City Inc	1	\$11,178.00	\$6,706.80	\$0.00	60.00%

PROFESSIONAL FUND RAISER	CHARITABLE ORGANIZATION	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Terry Dee Productions Inc	Association for Firefighters and Paramedics Inc	8	\$1,500.00	\$150.00	\$0.00	10.00%
Terry Dee Productions Inc	New York Police and Peace Officers Assn Inc	3	\$132,395.00	\$35,746.65	\$0.00	27.00%
Theodore Productions Inc	Big Flats Masonic Lodge #378	6	\$20,057.00	\$1,918.46	\$0.00	9.57%
Top Rank Enterprises Inc	Ramapo Policemens Benevolent Assn	3	\$44,611.00	\$17,844.40	\$0.00	40.00%
Top Rank Enterprises Inc	Ulster County Shields	3	\$23,445.00	\$8,610.35	\$0.00	36.73%
Top Rank Enterprises Inc	Ulster Policemans Benevolent Assn	3	\$40,687.00	\$14,240.45	\$0.00	35.00%
Trooper Publishing Inc	NYST Benefit Fund Inc	4	\$527,573.06	\$164,654.62	\$0.00	31.21%
Twin Tier Marketing (Paulo, Ermen Albert)	Elmira Auxiliary and Emergency Assistance Force Inc	6	\$22,950.00	\$5,737.50	\$0.00	25.00%
Twin Tier Marketing (Paulo, Ermen Albert)	Vietnam Veterans of America-Chapter #480	5	\$24,950.00	\$6,237.50	\$0.00	25.00%
Unique Promotions & Advertising	Maple City Police Club	6	\$19,520.00	\$8,116.00	\$0.00	41.58%
Upstate Telemarketing Inc	Central New York Firemens Assn Inc	5	\$51,356.00	\$20,542.00	\$0.00	40.00%
Upstate Telemarketing Inc	Liverpool Police Benevolent Assn	5	\$52,513.00	\$18,379.00	\$0.00	35.00%
Upstate Telemarketing Inc	Onondaga County Volunteer Firemens Assn Inc	5	\$38,803.00	\$17,461.00	\$0.00	45.00%
Upstate Telemarketing Inc	Syracuse Police Benevolent Assn	5	\$175,000.00	\$70,000.00	\$0.00	40.00%
Upstate Telemarketing Inc	Vietnam Veterans of Central New York Foundation	5	\$47,893.00	\$17,269.55	\$0.00	36.06%
Vee Concepts of New York Inc	Aeneas McDonald Police Benevolent Assn	6	\$70,642.00	\$24,724.70	\$0.00	35.00%
Vee Concepts of New York Inc	Auburn Police Local #195	5	\$75,314.00	\$21,087.92	\$0.00	28.00%
Vee Concepts of New York Inc	Chemung County Corrections Officers Local #3978	6	\$48,755.00	\$16,089.15	\$0.00	33.00%
Vee Concepts of New York Inc	Crystal City Police Benevolent Assn Inc	6	\$62,550.00	\$23,143.50	\$0.00	37.00%
Vee Concepts of New York Inc	Owego Police Benevolent Assn	5	\$36,260.00	\$11,240.60	\$0.00	31.00%
Vee Concepts of New York Inc	Schuyler County Deputy Sheriffs Assn Inc	6	\$71,900.00	\$22,289.00	\$0.00	31.00%
Vee Concepts of New York Inc	Seneca County Deputy Sheriffs Police Benevolent Assn	6	\$65,630.00	\$20,345.00	\$0.00	31.00%
Vee Concepts of New York Inc	Waverly Police Benevolent Assn	5	\$37,850.00	\$12,490.50	\$0.00	33.00%

PROFESSIONAL FUND RAISER	CHARITABLE ORGANIZATION	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Weiss, Howard	Westchester Legionnaire Inc	3	\$40,764.00	\$16,305.60	\$0.00	40.00%
Whiterock Marketing Group Inc	Glory Ministries (f/k/a Mercy Ministries)	8	\$264,199.00	\$34,113.43	\$339,165.00	12.91%
Whiterock Marketing Group Inc	Glory Ministries (f/k/a Mercy Ministries)	8	\$99,492.00	\$10,054.20	\$129,339.60	10.11%
Whiterock Marketing Group Inc	Glory Ministries (f/k/a Mercy Ministries)	8	\$143,375.00	\$15,918.15	\$150,496.00	11.10%
Whiterock Marketing Group Inc	New York Veteran Police Assn Inc	1	\$292,454.00	\$64,450.90	\$337,650.00	22.04%
Whiterock Marketing Group Inc	New York Veteran Police Assn Inc	1	\$21,764.00	\$5,330.35	\$30,103.00	24.49%
Young Productions (Young-Wolff, Mary B)	Kiwanis Club-Glen Lake	4	\$4,156.00	\$1,000.00	\$2,344.00	24.06%
Young Productions (Young-Wolff, Mary B)	Kiwanis Club-Glen Lake	4	\$8,245.45	\$1,132.77	\$1,574.55	13.74%
	TOTALS		\$184,724,097.54	\$58,934,808.98	\$41,617,906.95	31.90%

## TABLE 2 SUPPLEMENT Professional Fund RaisersAlphabetical Order 2000 Telemarketing Campaigns

PROFESSIONAL FUND RAISER	CHARITABLE ORGANIZATION	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
American Trade and Convention Publications Inc	VFW of the United States-Department of New York	4	\$46,757.50	\$0.00	\$0.00	0.00%
Americom Group Inc	Multiple Sclerosis Association of America	8	\$158,393.51	\$47,782.86	\$7,919.67	30.17%
Community Affairs Inc	VietNow National Headquarters	8	\$31,707.00	\$4,439.00	\$0.00	14.00%
DCM Inc	Museum of Modern Art	1	\$102,670.00	\$58,399.00	\$26,710.00	56.88%
DCM Inc	New York City Opera Inc	1	\$279,071.00	\$182,636.00	\$31,668.00	65.44%
Harris O'Malley Marketing Inc	Cousteau Society Inc	8	\$20,756.00	\$0.00	\$29,479.00	0.00%
Outreach Center Inc (Direct Advantage Marketing)	New York Public Library	1	\$40,407.00	\$20,230.00	\$0.00	50.07%
Share Group Inc	Appalachian Mountain Club	8	\$307,775.00	\$120,273.00	\$0.00	39.08%
Share Group Inc	Greenpeace Inc	8	\$1,054,265.00	\$333,370.00	\$0.00	31.62%
Share Group Inc	Partnership for Caring Inc (Choice in Dying)	8	\$19,787.00	\$0.00	\$0.00	0.00%
Tele-Response Center Inc	SADD Inc	8	\$238,850.00	\$45,079.00	\$0.00	18.87%
	TOTALS		\$2,300,439.01	\$812,208.86	\$95,776.67	35.31%

## TABLE 3 Charitable Organizations Net Percentage Of Revenues Retained By Charity 2001 Telemarketing Campaigns

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Tigris Temple AAONMS	Royalty Services Inc	5	\$7,748.50	\$10,000.00	\$0.00	129.06%
Syracuse University	Telecomp Inc	5	\$240,620.00	\$230,171.00	\$582,991.53	95.66%
Association of Graduates of the US Military Academy	IDC Ltd	3	\$1,082,235.00	\$1,034,356.00	\$0.00	95.58%
Association of Graduates of the US Military Academy	IDC Ltd	3	\$722,910.00	\$662,947.00	\$0.00	91.71%
Association of Graduates of the US Military Academy	Lester Inc	3	\$34,330.44	\$30,597.29	\$0.00	89.13%
MAP International	MDS Communications Corporation	8	\$72,457.00	\$62,821.00	\$1,374.00	86.70%
Christian Appalachian Project Inc	Infocision Management Corporation	8	\$471,451.04	\$386,779.79	\$0.00	82.04%
Save the Children Federation Inc	Telefund Inc	8	\$593,892.00	\$481,431.51	\$0.00	81.06%
Hunter College Foundation Inc	Development Center Inc	1	\$341,431.00	\$272,354.00	\$0.00	79.77%
Rye Country Day School	Lester Inc	3	\$15,070.00	\$11,729.26	\$2,625.00	77.83%
Association of Graduates of the US Military Academy	Lester Inc	3	\$8,774.00	\$6,825.28	\$0.00	77.79%
PKD Foundation	Advantage Fund-Raising Consulting Inc	8	\$819,673.09	\$632,974.05	\$282,221.00	77.22%
Roundabout Theatre Company Inc	Artsmarketing Services Inc	1	\$464,807.00	\$355,090.63	\$49,994.00	76.40%
Cheektowaga Police Captains and Lieutenants Assn Inc	Niagara Frontier Advertising Associates Inc	7	\$23,870.00	\$18,000.00	\$0.00	75.41%
Roundabout Theatre Company Inc	Artsmarketing Services Inc	1	\$129,848.00	\$97,359.00	\$0.00	74.98%
Carnegie Hall Society Inc	MKTG TeleServices Inc (f/k/a MSGI Direct Inc)	1	\$1,978,270.00	\$1,468,819.00	\$178,804.50	74.25%
Comic Relief	Public Interest Communications Inc	8	\$807,900.00	\$598,791.00	\$104,000.00	74.12%
Holt International Childrens Service Inc	MDS Communications Corporation	8	\$100,918.00	\$74,714.00	\$8,518.00	74.03%
Sierra Club	Outreach Center Inc (Direct Advantage Marketing)	8	\$2,814,782.00	\$2,081,899.90	\$0.00	73.96%
National Abortion & Reproductive Rights Action League	Share Group Inc	8	\$422,509.00	\$310,015.00	\$0.00	73.37%
Food for the Hungry Inc	MDS Communications Corporation	8	\$353,712.00	\$256,458.00	\$68,468.00	72.50%
Rochester Philharmonic Orchestra Inc	Telecomp Inc	6	\$617,934.88	\$446,473.00	\$31,348.50	72.25%
Allendale Columbia School	Lester Inc	6	\$8,560.00	\$6,140.60	\$0.00	71.74%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
New York City Ballet Inc	MKTG TeleServices Inc (f/k/a MSGI Direct Inc)	1	\$940,025.00	\$667,192.00	\$67,240.50	70.98%
Educational Broadcasting Corporation	Outreach Center Inc (Direct Advantage Marketing)	1	\$780,412.00	\$551,547.00	\$0.00	70.67%
Monroe Community College Foundation Inc	Telecomp Inc	6	\$137,816.00	\$96,587.00	\$21,056.37	70.08%
Masters School	Lester Inc	3	\$12,316.00	\$8,575.34	\$4,930.00	69.63%
Kenmore Club Police Benevolent Assn Inc	Niagara Frontier Advertising Associates Inc	7	\$21,021.39	\$14,500.00	\$0.00	68.98%
Mercy Corps International	MDS Communications Corporation	8	\$311,300.00	\$214,333.00	\$56,909.00	68.85%
Philharmonic Symphony Society of New York Inc	MKTG TeleServices Inc (f/k/a MSGI Direct Inc)	1	\$1,030,383.00	\$703,031.00	\$94,817.50	68.23%
Deafness Research Foundation	Public Interest Communications Inc	8	\$17,224.00	\$11,737.09	\$0.00	68.14%
League of Women Voters of the United States	Angeles Communications LLC	8	\$213,181.00	\$144,759.00	\$0.00	67.90%
Lincoln Center for the Performing Arts Inc	Market Access Inc	1	\$568,141.00	\$384,952.93	\$21,626.00	67.76%
Mountain Lake Public Telecommunications Council Inc (WCFE)	ComNet Marketing Group Inc	4	\$66,549.00	\$44,973.00	\$21,576.00	67.58%
Amnesty International of the USA Inc	Facter Direct Ltd	1	\$212,356.00	\$141,807.50	\$62,403.00	66.78%
Adirondack Council Inc	Share Group Inc	4	\$131,136.00	\$87,383.00	\$0.00	66.64%
Planned Parenthood Action Fund Inc	Facter Direct Ltd	1	\$1,000,153.00	\$660,791.40	\$300,844.00	66.07%
National Right to Life Committee Inc	Infocision Management Corporation	8	\$2,321,321.03	\$1,532,632.60	\$0.00	66.02%
Mothers Against Drunk Driving	Public Interest Communications Inc	8	\$485,591.57	\$319,723.55	\$0.00	65.84%
Lambda Legal Defense and Education Fund Inc	Share Group Inc	8	\$118,448.04	\$77,223.04	\$0.00	65.20%
National Coalition for the Homeless Inc	Gordon & Schwenkmeyer Inc	8	\$35,261.00	\$22,500.00	\$418.00	63.81%
New York University	Ruffalo Cody & Associates	1	\$1,082,028.00	\$690,028.00	\$81,428.00	63.77%
Doris Day Animal League	Public Interest Communications Inc	8	\$197,498.00	\$125,818.30	\$0.00	63.71%
Interfaith Alliance Inc	Outreach Center Inc (Direct Advantage Marketing)	8	\$91,234.00	\$57,952.00	\$0.00	63.52%
WNYC Radio	Optima Direct Inc	1	\$416,972.00	\$261,790.00	\$110,505.00	62.78%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
National Cancer Center Inc	Pro Tel Inc	2	\$40,356.00	\$25,157.00	\$0.00	62.34%
Depew Police Benevolent Assn Inc	Niagara Frontier Advertising Associates Inc	7	\$25,870.00	\$16,000.00	\$0.00	61.85%
Christian Research Institute Inc	MDS Communications Corporation	8	\$774,606.00	\$473,402.00	\$345,312.00	61.12%
Oxfam America Inc	Share Group Inc	8	\$367,219.00	\$222,608.00	\$0.00	60.62%
Vermont Public Radio	ComNet Marketing Group Inc	8	\$28,261.00	\$17,132.09	\$8,304.00	60.62%
Teachers College (Columbia University)	Development Center Inc	1	\$122,472.00	\$74,171.00	\$0.00	60.56%
WNYC Radio	Aria Communications Corporation	1	\$149,232.00	\$89,988.32	\$33,750.00	60.30%
Sojourners	Share Group Inc	8	\$71,833.00	\$43,262.00	\$0.00	60.23%
United Cerebral Palsy-New York City Inc	Telesystems Marketing Inc	1	\$11,178.00	\$6,706.80	\$0.00	60.00%
Empire State College Foundation	Lester Inc	4	\$68,477.00	\$40,681.24	\$30,774.00	59.41%
Pratt Institute	Development Center Inc	1	\$101,595.00	\$60,209.00	\$0.00	59.26%
St John Fisher College	Telecomp Inc	6	\$126,804.75	\$74,417.00	\$20,682.50	58.69%
United States Fund for UNICEF	Facter Direct Ltd	1	\$368,885.00	\$215,689.08	\$62,188.00	58.47%
National Abortion & Reproductive Rights Action League	Facter Direct Ltd	8	\$1,003,722.00	\$580,037.00	\$261,220.00	57.79%
Police Officer Defense Fund of New York State Inc	Community Tele Services	3	\$62,383.00	\$36,000.00	\$0.00	57.71%
Riverdale Country School	Lester Inc	1	\$7,162.00	\$4,104.78	\$1,405.00	57.31%
International Christian Media	Tele-Data Services Inc	8	\$76,880.11	\$43,580.72	\$58,465.89	56.69%
Citymeals-on-Wheels	Share Group Inc	1	\$52,643.00	\$29,635.93	\$0.00	56.30%
Greenpeace Inc	Telefund Inc	8	\$680,691.00	\$382,915.34	\$0.00	56.25%
American Society for the Prevention of Cruelty to Animals	Telefund Inc	1	\$364,248.00	\$204,688.65	\$0.00	56.19%
Ocean Conservancy Inc	Telefund Inc	8	\$200,790.64	\$112,412.96	\$0.00	55.99%
Enlisted Association of the New York National Guard	Heritage Company Inc (The)	4	\$30,643.00	\$16,945.00	\$0.00	55.30%
Natural Resources Defense Council Inc	Facter Direct Ltd	1	\$480,187.00	\$265,201.00	\$91,182.00	55.23%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Museum of Modern Art	Facter Direct Ltd	1	\$128,899.00	\$70,924.42	\$149,738.00	55.02%
Food Pantries for the Capital District Inc	Capital District Callers Inc	4	\$268,779.00	\$147,828.45	\$0.00	55.00%
Riverhead Police Benevolent Assn	Tan Productions Inc	2	\$31,620.00	\$17,391.00	\$0.00	55.00%
AOPA Air Safety Foundation Inc	BGS Telemarketing Inc	8	\$942,769.00	\$512,634.00	\$454,204.00	54.38%
Environmental Defense Inc	Share Group Inc	1	\$956,858.00	\$518,148.00	\$0.00	54.15%
WAER-FM (Syracuse University)	ComNet Marketing Group Inc	5	\$7,154.00	\$3,858.38	\$0.00	53.93%
Christian Coalition of America Inc	Infocision Management Corporation	8	\$1,367,603.26	\$735,365.20	\$0.00	53.77%
City of Tonawanda Frontier Police Club	Niagara Frontier Advertising Associates Inc	7	\$17,727.50	\$9,500.00	\$0.00	53.59%
Western New York Public Broadcasting Assn	Phone Bank Systems Inc	7	\$175,221.00	\$92,949.00	\$53,286.00	53.05%
American Center for Law & Justice Inc	Infocision Management Corporation	8	\$4,134,581.64	\$2,191,328.27	\$0.00	53.00%
GLSEN Inc (Gay, Lesbian and Straight Education Network)	Share Group Inc	1	\$64,527.00	\$34,198.00	\$0.00	53.00%
Common Cause	Telefund Inc	8	\$567,188.00	\$300,027.70	\$0.00	52.90%
Brady Campaign to Prevent Gun Violence	Public Interest Communications Inc	8	\$871,352.50	\$460,710.65	\$20,286.25	52.87%
New York State Right to Life Committee	MDS Communications Corporation	4	\$329,973.00	\$173,930.00	\$160,769.00	52.71%
Museum of Modern Art	Outreach Center Inc (Direct Advantage Marketing)	1	\$119,318.00	\$62,663.25	\$28,772.00	52.52%
International Fund for Animal Welfare Inc	Facter Direct Ltd	8	\$17,330.00	\$9,073.31	\$0.00	52.36%
Amnesty International of the USA Inc	Telefund Inc	1	\$333,590.00	\$174,111.48	\$0.00	52.19%
Planned Parenthood Federation of America Inc	Facter Direct Ltd	1	\$2,606,700.00	\$1,359,821.20	\$839,836.00	52.17%
Chesapeake Bay Foundation Inc	Share Group Inc	8	\$2,800.00	\$1,457.00	\$0.00	52.04%
Long Island Coalition for Life Inc	MDS Communications Corporation	2	\$40,936.00	\$21,266.00	\$18,378.00	51.95%
Friends of the National Parks at Gettysburg Inc	Aria Communications Corporation	8	\$10,615.00	\$5,510.00	\$2,006.00	51.91%
People for the Ethical Treatment of Animals	Harris O'Malley Marketing Inc	8	\$227,648.00	\$118,181.00	\$76,438.00	51.91%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
NOW Legal Defense and Education Fund	Telefund Inc	1	\$28,489.00	\$14,720.13	\$0.00	51.67%
Buffalo Philharmonic Orchestra Society Inc	NPO Direct Marketing Inc	7	\$407,480.00	\$210,421.00	\$73,605.00	51.64%
Solomon R Guggenheim Museum	Facter Direct Ltd	1	\$133,743.00	\$68,623.41	\$96,086.00	51.31%
WXXI Public Broadcasting Council	Phone Bank Systems Inc	6	\$161,694.00	\$82,485.00	\$41,803.00	51.01%
Marine Corps League-Captain William Dale O'Brien Detachment	Capital District Callers Inc	4	\$19,345.00	\$9,865.95	\$0.00	51.00%
Marine Corps League-Electric City Detachment	Capital District Callers Inc	4	\$19,345.00	\$9,865.95	\$0.00	51.00%
Marine Corps League-Troy Detachment Inc	Capital District Callers Inc	4	\$19,345.00	\$9,865.95	\$0.00	51.00%
Consumers Union of United States Inc	Lester Inc	3	\$642,884.00	\$326,816.00	\$187,797.00	50.84%
Adelphi University	Development Center Inc	2	\$62,489.00	\$31,651.00	\$21,540.00	50.65%
Educational Broadcasting Corporation	Share Group Inc	1	\$765,368.00	\$387,397.00	\$0.00	50.62%
National Wildlife Federation	Infocision Management Corporation	8	\$763,420.35	\$385,012.79	\$0.00	50.43%
Cayuga Club PBA of the Town of Lancaster Police Dept	Niagara Frontier Advertising Associates Inc	7	\$25,783.00	\$13,000.00	\$0.00	50.42%
Southern Poverty Law Center Inc	Public Interest Communications Inc	8	\$4,829.80	\$2,432.26	\$1,486.00	50.36%
Amityville Patrolmens Benevolent Assn Inc	Tan Productions Inc	2	\$35,830.00	\$17,915.00	\$0.00	50.00%
Bethlehem Police Benevolent Assn Inc	Nordel Publishing Inc	4	\$59,449.00	\$29,724.50	\$0.00	50.00%
Binghamton Police Benevolent Assn	Northeastern Advertising (Morgan, William J)	5	\$93,592.50	\$46,796.25	\$0.00	50.00%
Binghamton Police Supervisors Assn Inc	Northeastern Advertising (Morgan, William J)	5	\$30,295.00	\$15,147.50	\$0.00	50.00%
Boy Scouts of America Troop #93 Franklin Square	Tan Productions Inc	2	\$4,335.00	\$2,167.50	\$0.00	50.00%
Elmira Police Benevolent Assn	Northeastern Advertising (Morgan, William J)	6	\$67,163.00	\$33,581.50	\$0.00	50.00%
Employees Union Tompkins County Sheriff Dept	Northeastern Advertising (Morgan, William J)	5	\$54,282.50	\$27,141.25	\$0.00	50.00%
Fraternal Order of Police Broome County Lodge #99	Northeastern Advertising (Morgan, William J)	5	\$7,400.00	\$3,700.00	\$0.00	50.00%
Freeport Police Benevolent Assn	Tan Productions Inc	2	\$24,800.00	\$12,400.00	\$0.00	50.00%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Hunger Action Network of New York State	Capital District Callers Inc	4	\$121,894.00	\$60,947.00	\$0.00	50.00%
Mothers Against Drunk Driving	Heritage Company Inc (The)	8	\$5,078,403.44	\$2,539,201.72	\$0.00	50.00%
Mothers Against Drunk Driving	Heritage Company Inc (The)	8	\$960,989.88	\$480,494.94	\$0.00	50.00%
Northeast Mobile Search and Rescue Inc	Capital District Callers Inc	4	\$69,319.00	\$34,659.50	\$0.00	50.00%
Port Washington Police Athletic League Inc	Tan Productions Inc	2	\$37,049.00	\$18,524.50	\$0.00	50.00%
Port Washington Police Benevolent Assn Inc	Tan Productions Inc	2	\$54,205.00	\$27,102.50	\$0.00	50.00%
Southern Tier Canine Assn Inc	Northeastern Advertising (Morgan, William J)	5	\$38,415.00	\$19,207.50	\$0.00	50.00%
Tioga County Council on the Arts Inc	DTY Marketing (Card, Charles D)	5	\$120,673.12	\$60,336.56	\$185.44	50.00%
Troy Police Benevolent and Protective Assn	Nordel Publishing Inc	4	\$44,730.50	\$22,365.25	\$0.00	50.00%
American Diabetes Assn Inc	Infocision Management Corporation	8	\$552,711.65	\$275,690.44	\$0.00	49.88%
Colonial Williamsburg Foundation	Facter Direct Ltd	8	\$390,410.00	\$194,017.00	\$261,151.00	49.70%
New York Special Olympics Inc	Customer Elation Inc	4	\$1,204,194.00	\$590,181.94	\$3,026,858.00	49.01%
Christopher Reeve Paralysis Foundation	Public Interest Communications Inc	8	\$117,208.07	\$56,904.49	\$73,565.93	48.55%
Nature Conservancy	Public Interest Communications Inc	8	\$213,711.00	\$103,445.38	\$0.00	48.40%
American Foundation for AIDS Research (AMFAR)	Share Group Inc	1	\$279,794.00	\$131,838.00	\$0.00	47.12%
New York City Opera Inc	DCM Inc	1	\$208,698.00	\$97,013.00	\$55,169.00	46.48%
New York Cares Inc	Gordon & Schwenkmeyer Inc	1	\$210,241.59	\$97,500.00	\$9,810.00	46.38%
Educational Broadcasting Corporation	Angeles Communications LLC	1	\$513,307.00	\$237,303.00	\$0.00	46.23%
Planned Parenthood Hudson Peconic Inc	Aria Communications Corporation	2	\$17,216.50	\$7,953.73	\$0.00	46.20%
Anti-Defamation League of B'nai B'rith	Facter Direct Ltd	1	\$833,410.00	\$384,107.47	\$312,282.00	46.09%
National Trust for Historic Preservation in the US	Facter Direct Ltd	8	\$1,001,357.00	\$461,518.00	\$352,031.00	46.09%
Hillel: Foundation for Jewish Campus Life	Share Group Inc	8	\$250,967.00	\$115,496.00	\$0.00	46.02%
WMHT Educational Telecommunications Inc	Angeles Communications LLC	4	\$61,909.00	\$28,422.00	\$31,025.00	45.91%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Putnam County Sheriffs Department Police Benevolent Assn	Community Services Inc	3	\$41,950.00	\$19,227.00	\$0.00	45.83%
New York State NARAL Inc	Telefund Inc	1	\$34,118.00	\$15,429.72	\$0.00	45.22%
Cicero Police Benevolent Assn Inc	TD Marketing Inc	5	\$48,756.00	\$21,940.20	\$0.00	45.00%
Deputies Association of the County of Steuben	Event Marketing (Narde, James E)	6	\$48,252.00	\$21,713.40	\$0.00	45.00%
Deputies Association of the County of Steuben	Event Marketing (Narde, James E)	6	\$48,592.00	\$21,866.40	\$500.00	45.00%
Glenville Police Benevolent Assn	Nordel Publishing Inc	4	\$43,968.00	\$19,786.00	\$0.00	45.00%
Horseheads Police Benevolent Assn	Event Marketing (Narde, James E)	6	\$43,771.00	\$19,696.95	\$500.00	45.00%
Onondaga County Volunteer Firemens Assn Inc	Upstate Telemarketing Inc	5	\$38,803.00	\$17,461.00	\$0.00	45.00%
Watkins Glen Police Benevolent Assn	Northeastern Advertising (Morgan, William J)	6	\$30,032.50	\$13,514.63	\$0.00	45.00%
World Wildlife Fund Inc	Infocision Management Corporation	8	\$571,815.51	\$254,596.89	\$0.00	44.52%
VFW of the United States-Department of New York	Heritage Company Inc (The)	4	\$32,138.00	\$14,191.17	\$0.00	44.16%
Earthjustice Legal Defense Fund	Telefund Inc	8	\$20,466.00	\$9,012.75	\$0.00	44.04%
Appalachian Mountain Club	Share Group Inc	8	\$296,230.00	\$129,021.00	\$0.00	43.55%
Cyprus Temple of the AAONMS of Albany New York	Royalty Services Inc	4	\$29,048.00	\$12,500.00	\$0.00	43.03%
Public Broadcasting Council of Central NY Inc (WCNY)	ComNet Marketing Group Inc	5	\$71,496.00	\$30,417.00	\$53,436.00	42.54%
Batavia Police Benevolent Assn	Niagara Frontier Advertising Associates Inc	7	\$19,531.00	\$8,250.00	\$0.00	42.24%
Dana-Farber Cancer Institute	Share Group Inc	8	\$103,037.00	\$43,406.00	\$0.00	42.13%
Chemung County Deputy Sheriffs Assn	Event Marketing (Narde, James E)	6	\$48,298.00	\$20,285.16	\$0.00	42.00%
Life Issues Institute Inc	MDS Communications Corporation	8	\$138,693.00	\$57,984.00	\$87,005.00	41.81%
American Leprosy Missions Inc	MDS Communications Corporation	8	\$38,633.00	\$16,129.00	\$10,264.00	41.75%
Maple City Police Club	Unique Promotions & Advertising	6	\$19,520.00	\$8,116.00	\$0.00	41.58%
National Breast Cancer Coalition	Share Group Inc	8	\$113,323.00	\$45,989.00	\$0.00	40.58%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
World Wildlife Fund Inc	Public Interest Communications Inc	8	\$1,181,932.03	\$479,435.88	\$65,812.00	40.56%
Suffolk County Police Memorial Fund Inc	D & D Telemarketing Inc	2	\$116,030.00	\$46,812.00	\$0.00	40.34%
Central New York Firemens Assn Inc	Upstate Telemarketing Inc	5	\$51,356.00	\$20,542.00	\$0.00	40.00%
City of White Plains Police Benevolent Assn	JNK Enterprises Inc	3	\$78,569.00	\$31,427.60	\$0.00	40.00%
Long Beach Police Benevolent Assn	Suffolk Productions Inc	2	\$41,470.00	\$16,588.00	\$0.00	40.00%
Ramapo Policemens Benevolent Assn	Top Rank Enterprises Inc	3	\$44,611.00	\$17,844.40	\$0.00	40.00%
Suffolk County Detective Investigators Police Benevolent Assn	D & D Telemarketing Inc	2	\$135,675.00	\$54,270.00	\$0.00	40.00%
Syracuse Police Benevolent Assn	Upstate Telemarketing Inc	5	\$175,000.00	\$70,000.00	\$0.00	40.00%
Westchester Legionnaire Inc	Weiss, Howard	3	\$40,764.00	\$16,305.60	\$0.00	40.00%
Planned Parenthood Action Fund Inc	Tele-Response Center Inc	1	\$12,656.00	\$5,016.00	\$0.00	39.63%
Field Museum of Natural History	MKTG TeleServices Inc (f/k/a MSGI Direct Inc)	8	\$105,114.00	\$41,631.00	\$19,079.00	39.61%
Niskayuna Police Benevolent Assn	Nordel Publishing Inc	4	\$60,129.00	\$23,811.87	\$0.00	39.60%
Vermont ETV Inc	Share Group Inc	8	\$264,488.00	\$104,683.00	\$0.00	39.58%
Nassau County Deputy Sheriffs Benevolent Assn Inc	D & D Telemarketing Inc	2	\$126,946.00	\$49,463.00	\$0.00	38.96%
National Abortion & Reproductive Rights Action League	Outreach Center Inc (Direct Advantage Marketing)	8	\$329,157.00	\$127,327.00	\$0.00	38.68%
Foundation for National Progress	Telefund Inc	8	\$181,869.50	\$70,017.78	\$48,298.50	38.50%
Oxfam America Inc	Facter Direct Ltd	8	\$129,307.00	\$49,732.26	\$74,937.00	38.46%
Cooperative for Assistance & Relief Everywhere Inc (CARE)	Infocision Management Corporation	8	\$130,778.69	\$50,101.69	\$0.00	38.31%
B'nai B'rith Foundation of the United States	Share Group Inc	8	\$177,673.00	\$67,851.00	\$0.00	38.19%
Suffolk County Deputy Sheriffs Benevolent Assn	D & D Telemarketing Inc	2	\$155,505.00	\$59,252.00	\$0.00	38.10%
Barnard College	Lester Inc	1	\$22,285.00	\$8,473.96	\$13,855.00	38.03%
Cayuga County Deputy Sheriffs Benevolent Assn	Event Marketing (Narde, James E)	5	\$31,740.00	\$12,061.20	\$1,000.00	38.00%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Oneonta Police Benevolent Assn	Event Marketing (Narde, James E)	5	\$44,264.00	\$16,820.32	\$1,000.00	38.00%
Oneonta Police Benevolent Assn	Event Marketing (Narde, James E)	5	\$40,174.50	\$15,266.31	\$1,000.00	38.00%
Vestal Police Benevolent Assn Inc	Event Marketing (Narde, James E)	5	\$40,039.00	\$15,214.82	\$500.00	38.00%
Rockland County Patrolmens Benevolent Assn Inc	National Benefit Company	3	\$165,124.00	\$62,618.15	\$0.00	37.92%
John E Creedon Police Benevolent Assn	Municipal Marketing (Blaine, Kim E)	5	\$147,121.00	\$55,000.00	\$0.00	37.38%
Educational Broadcasting Corporation	Share Group Inc	1	\$495,124.00	\$184,725.00	\$0.00	37.31%
Educational Broadcasting Corporation	Telefund Inc	1	\$60,339.00	\$22,418.80	\$0.00	37.15%
Crystal City Police Benevolent Assn Inc	Vee Concepts of New York Inc	6	\$62,550.00	\$23,143.50	\$0.00	37.00%
Elmira Heights Police Benevolent Assn Inc	Event Marketing (Narde, James E)	6	\$31,592.00	\$11,689.04	\$500.00	37.00%
Town of Saugerties Police Benevolent Assn	Gotham Productions Inc	3	\$30,800.00	\$11,396.00	\$0.00	37.00%
Rensselaer County Law Enforcement Assn	Stage Door Music Productions Inc	4	\$27,225.20	\$10,000.00	\$0.00	36.73%
Ulster County Shields	Top Rank Enterprises Inc	3	\$23,445.00	\$8,610.35	\$0.00	36.73%
American Legion-Harold Provost Post #1686	Roberts, Mary Jane	5	\$13,420.00	\$4,897.00	\$0.00	36.49%
National Childrens Cancer Society Inc	Heritage Company Inc (The)	8	\$2,817,828.97	\$1,027,580.43	\$1,701,353.31	36.47%
Colonie Police Benevolent Assn Inc	Nordel Publishing Inc	4	\$97,700.00	\$35,596.52	\$0.00	36.43%
Gods Love We Deliver Inc	Share Group Inc	1	\$68,604.00	\$24,962.52	\$0.00	36.39%
American Legion-Harold Provost Post #1686	Roberts, Mary Jane	5	\$8,488.00	\$3,070.80	\$0.00	36.18%
Vietnam Veterans of Central New York Foundation	Upstate Telemarketing Inc	5	\$47,893.00	\$17,269.55	\$0.00	36.06%
National Audubon Society Inc	Public Interest Communications Inc	1	\$266,982.00	\$95,898.00	\$34,262.00	35.92%
Croton Police Assn	Community Services Inc	3	\$40,900.00	\$14,475.50	\$0.00	35.39%
American Refugee Committee	Aria Communications Corporation	8	\$17,351.00	\$6,074.75	\$1,491.00	35.01%
Aeneas McDonald Police Benevolent Assn	Vee Concepts of New York Inc	6	\$70,642.00	\$24,724.70	\$0.00	35.00%
Allegany County Deputy Sheriffs Assn	Event Marketing (Narde, James E)	7	\$52,447.00	\$18,356.45	\$500.00	35.00%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Buffalo Police Benevolent Assn Inc	Campaign Headquarters Inc	7	\$229,611.00	\$80,363.00	\$0.00	35.00%
Chenango County Deputy Sheriffs Assn	Event Marketing (Narde, James E)	5	\$39,632.00	\$13,871.20	\$0.00	35.00%
Fulton Police Benevolent Assn	Badge Publications	5	\$45,366.00	\$15,878.10	\$0.00	35.00%
Lake City Police Club	Badge Publications	5	\$32,872.00	\$11,505.20	\$0.00	35.00%
Liverpool Police Benevolent Assn	Upstate Telemarketing Inc	5	\$52,513.00	\$18,379.00	\$0.00	35.00%
Niagara Falls New York Police Athletic League	Campaign Headquarters Inc	7	\$126,378.00	\$44,232.00	\$0.00	35.00%
Norwich Police Benevolent Assn	Event Marketing (Narde, James E)	5	\$39,920.00	\$13,972.00	\$750.00	35.00%
NYS Park Police PBA Inc	Northeastern Advertising (Morgan, William J)	2	\$32,685.00	\$11,439.75	\$0.00	35.00%
Rockland County Sheriffs Deputies Assn Inc	National Benefit Company	3	\$152,648.00	\$53,426.80	\$0.00	35.00%
Rockland County Society for the Prevention of Cruelty to Children	Northeastern Advertising (Morgan, William J)	3	\$4,412.50	\$1,544.38	\$0.00	35.00%
Solvay Police Benevolent Assn Inc	TD Marketing Inc	5	\$46,875.00	\$16,406.25	\$0.00	35.00%
Spring Valley Policemens Benevolent Assn	Gotham Productions Inc	3	\$31,160.00	\$10,906.00	\$0.00	35.00%
Suffolk County Detectives Assn Inc	Suffolk Productions Inc	2	\$173,568.00	\$60,749.00	\$0.00	35.00%
Suffolk County Police Athletic League Inc	Suffolk Productions Inc	2	\$107,728.00	\$37,705.00	\$0.00	35.00%
Ulster Policemans Benevolent Assn	Top Rank Enterprises Inc	3	\$40,687.00	\$14,240.45	\$0.00	35.00%
Uniformed Fire Fighters Assn of the City of Mt Vernon NY	D & R Communications (Sadofsky, David)	3	\$98,282.50	\$34,398.88	\$0.00	35.00%
Nazareth College	Telecomp Inc	6	\$54,776.00	\$19,143.50	\$10,155.00	34.95%
United Service Organizations Inc	InService America Inc	8	\$452,135.16	\$156,442.51	\$24,889.35	34.60%
Herkimer County Deputy Sheriffs Assn	Royalty Services Inc	5	\$29,069.00	\$10,000.00	\$0.00	34.40%
Glens Falls Police Benevolent Assn	Royalty Services Inc	4	\$35,149.00	\$12,000.00	\$0.00	34.14%
Multiple Sclerosis Association of America	Tele-Response Center Inc	8	\$1,176,618.00	\$399,653.00	\$0.00	33.97%
Columbia County Deputy Sheriffs Benevolent Assn Inc	Spotlight Music Productions Inc	4	\$41,226.00	\$14,000.00	\$0.00	33.96%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Yonkers Police Captains, Lieutenants & Sergeants Benevolent Assn	Holmac Telecommunications Inc	3	\$135,151.00	\$45,545.00	\$0.00	33.70%
Greece Police Gold Badge Club	Stage Door Music Productions Inc	6	\$127,799.83	\$43,000.00	\$0.00	33.65%
Monroe County Association of Police Chiefs Inc	Niagara Frontier Advertising Associates Inc	6	\$37,155.50	\$12,500.00	\$0.00	33.64%
American Legion-Sergeant Walter Adams Post #1021	Capital District Callers Inc	4	\$30,003.00	\$10,053.59	\$0.00	33.51%
American Institute for Cancer Research	Infocision Management Corporation	8	\$211,307.04	\$70,575.84	\$0.00	33.40%
New York State Association of PBAs Inc (f/k/a Metropolitan Police Conference of New York State Inc)	Midwest Publishing-MN Inc	2	\$34,241.40	\$11,374.66	\$0.00	33.22%
Monticello Policemens Benevolent Assn Inc	Mako Enterprises (Grimm, Robert)	3	\$30,557.00	\$10,094.00	\$0.00	33.03%
Chemung County Corrections Officers Local #3978	Vee Concepts of New York Inc	6	\$48,755.00	\$16,089.15	\$0.00	33.00%
Niagara County Deputy Sheriffs Assn	Campaign Headquarters Inc	7	\$75,751.00	\$24,998.00	\$0.00	33.00%
Waverly Police Benevolent Assn	Vee Concepts of New York Inc	5	\$37,850.00	\$12,490.50	\$0.00	33.00%
Narcotic Enforcement Officers Assn Inc	Civic Development Group LLC	4	\$226,782.00	\$74,500.00	\$0.00	32.85%
NAACP-Oneida County	Roberts, Mary Jane	5	\$3,841.00	\$1,252.30	\$0.00	32.60%
Police Association of the City of Yonkers Inc	Gotham Productions Inc	3	\$350,309.00	\$114,169.00	\$0.00	32.59%
Farm Sanctuary Inc	Harris O'Malley Marketing Inc	6	\$22,834.00	\$7,407.00	\$16,993.00	32.44%
KidsPeace Corporation	Share Group Inc	8	\$13,498.00	\$4,372.00	\$0.00	32.39%
Police Athletic League of Yonkers Foundation Inc	Gotham Productions Inc	3	\$217,236.50	\$70,170.76	\$0.00	32.30%
Ossining Police Athletic League	Spotlight Music Productions Inc	3	\$47,708.00	\$15,312.00	\$0.00	32.10%
Rails-to-Trails Conservancy	Public Interest Communications Inc	8	\$37,026.00	\$11,878.42	\$45,183.35	32.08%
Badge and Shield Club Inc	Campaign Headquarters Inc	7	\$119,602.00	\$38,273.00	\$0.00	32.00%
Kiwanis Club-Southwest Rochester	Monroe Civic Assistance (Boyd, Rodney)	6	\$31,778.00	\$10,168.96	\$0.00	32.00%
National Federation of the Blind of New York State Inc	Capital District Callers Inc	1	\$147,928.00	\$47,336.96	\$0.00	32.00%
Police Athletic Team of Suffolk County Inc	Suffolk Productions Inc	2	\$100,580.00	\$32,185.00	\$0.00	32.00%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Police Conference of New York Inc	Holmac Telecommunications Inc	4	\$267,590.00	\$85,628.80	\$0.00	32.00%
Cheektowaga Police Club Inc	Niagara Frontier Advertising Associates Inc	7	\$43,735.00	\$13,850.00	\$0.00	31.67%
Empire State Association of the Deaf Inc	Heritage Company Inc (The)	7	\$36,844.00	\$11,500.00	\$0.00	31.21%
NYST Benefit Fund Inc	Trooper Publishing Inc	4	\$527,573.06	\$164,654.62	\$0.00	31.21%
Metropolitan Museum of Art	Facter Direct Ltd	1	\$316,860.00	\$98,503.82	\$310,127.00	31.09%
Correction Officers Benevolent Assn of Rockland County	National Benefit Company	3	\$96,709.00	\$30,004.60	\$0.00	31.03%
Owego Police Benevolent Assn	Vee Concepts of New York Inc	5	\$36,260.00	\$11,240.60	\$0.00	31.00%
Schuyler County Deputy Sheriffs Assn Inc	Vee Concepts of New York Inc	6	\$71,900.00	\$22,289.00	\$0.00	31.00%
Seneca County Deputy Sheriffs Police Benevolent Assn	Vee Concepts of New York Inc	6	\$65,630.00	\$20,345.00	\$0.00	31.00%
Zero Population Growth Inc	Share Group Inc	8	\$109,410.00	\$33,900.31	\$0.00	30.98%
Jewish Federation of Greater Philadelphia	MKTG TeleServices Inc (f/k/a MSGI Direct Inc)	8	\$52,198.00	\$16,091.00	\$21,592.00	30.83%
Erie County Volunteer Fire Police Assn	Spotlight Music Productions Inc	7	\$6,870.00	\$2,112.96	\$0.00	30.76%
National Right to Life Committee Inc	MDS Communications Corporation	8	\$3,584,198.00	\$1,093,502.00	\$2,967,949.00	30.51%
New York State Association of PBAs Inc (f/k/a Metropolitan Police Conference of New York State Inc)	Mac Communications (MacDonald, John T)	2	\$212,744.00	\$64,699.32	\$40,906.00	30.41%
Sullivan County Patrolmans Benevolent Assn	Mako Enterprises (Grimm, Robert)	3	\$25,920.00	\$7,781.00	\$0.00	30.02%
Albany County Deputy Sheriffs Police Benevolent Assn	Nordel Publishing Inc	4	\$30,655.00	\$9,197.00	\$0.00	30.00%
Americas Athletes With Disabilities Inc	Pro Tel Inc	8	\$11,693.00	\$3,507.90	\$0.00	30.00%
Cornerstone Soup Kitchen & Food Pantry Inc	Royalty Services Inc	4	\$94,443.00	\$28,332.90	\$0.00	30.00%
Eastchester Police Benevolent Assn	JNK Enterprises Inc	3	\$60,365.00	\$18,109.50	\$0.00	30.00%
Greenburgh Uniformed Firefighters Assn Inc	S & M Enterprises Inc	3	\$82,520.00	\$24,756.00	\$665.00	30.00%
Lynbrook Police Benevolent Assn	Island Marketing Concepts Inc	2	\$59,931.00	\$17,979.30	\$0.00	30.00%
Mt Kisco Police Benevolent Assn	JNK Enterprises Inc	3	\$91,595.00	\$27,478.50	\$0.00	30.00%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Mt Pleasant Police Benevolent Assn	S & M Enterprises Inc	3	\$89,550.00	\$26,865.00	\$0.00	30.00%
NAACP-Oneida County	Roberts, Mary Jane	5	\$6,451.00	\$1,935.30	\$0.00	30.00%
New York State Association of Chiefs of Police	Suffolk Productions Inc	4	\$719,817.00	\$215,945.00	\$0.00	30.00%
New York State Court Clerks Assn	Tan Productions Inc	1	\$89,375.00	\$26,812.50	\$0.00	30.00%
North Syracuse Police Benevolent Assn	Municipal Marketing (Blaine, Kim E)	5	\$53,668.00	\$16,100.40	\$0.00	30.00%
Pleasantville New York Police Benevolent Assn Inc	S & M Enterprises Inc	3	\$58,795.00	\$17,638.50	\$0.00	30.00%
Putnam County Volunteer Firemens Assn	Community Services Inc	3	\$66,598.00	\$19,979.40	\$0.00	30.00%
Rensselaer County Deputy Sheriffs Police Benevolent Assn	Gotham Productions Inc	4	\$78,270.00	\$23,481.00	\$0.00	30.00%
South Glens Falls Police Benevolent Assn	Royalty Services Inc	4	\$28,406.00	\$8,521.80	\$0.00	30.00%
Suffolk County Court Officers Assn	Tan Productions Inc	2	\$54,135.00	\$16,240.50	\$0.00	30.00%
Suffolk County Police Conference Inc	Tan Productions Inc	2	\$118,087.00	\$35,426.10	\$0.00	30.00%
Supplemental Food Providers Inc	Royalty Services Inc	4	\$16,325.00	\$4,897.50	\$0.00	30.00%
Town of Fallsburg Police Benevolent Assn	Mako Enterprises (Grimm, Robert)	3	\$18,365.00	\$5,510.00	\$0.00	30.00%
Uniformed Fire Fighters Assn of the City of New Rochelle	S & M Enterprises Inc	3	\$80,665.00	\$24,199.50	\$0.00	30.00%
Ziyara Temple AAONMS	Royalty Services Inc	5	\$152,515.00	\$45,754.50	\$0.00	30.00%
Multiple Sclerosis Foundation Inc	Bristol Marketing Associates Inc	8	\$32,844.00	\$9,850.20	\$44,212.00	29.99%
Nations Missing Children Organization Inc	Integral Resources Inc	8	\$233,772.60	\$69,333.36	\$100,262.15	29.66%
American Council of the Blind Inc	Integral Resources Inc	8	\$406,857.23	\$120,000.00	\$147,614.71	29.49%
Childrens Rights of New York Inc	Community Affairs Inc	2	\$62,747.00	\$18,500.00	\$0.00	29.48%
Sierra Club	MKTG TeleServices Inc (f/k/a MSGI Direct Inc)	8	\$1,409,759.00	\$411,336.00	\$750,000.00	29.18%
South Glens Falls Fire Company Inc	Royalty Services Inc	4	\$55,580.00	\$16,000.00	\$0.00	28.79%
American Civil Liberties Union	Share Group Inc	1	\$460,223.00	\$131,804.00	\$0.00	28.64%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Concerned Women for America	Infocision Management Corporation	8	\$1,596,531.33	\$453,610.70	\$0.00	28.41%
Peekskill Police Assn	Starlet Music Productions (Corbett, Herbert)	3	\$70,957.00	\$20,000.00	\$2,000.00	28.19%
Greater Rochester Junior Chamber of Commerce Inc	Marketing Squad Inc	6	\$129,238.00	\$36,409.00	\$0.00	28.17%
WSKG Public Telecommunication Council	Infocision Management Corporation	5	\$36,636.00	\$10,262.48	\$0.00	28.01%
Auburn Police Local #195	Vee Concepts of New York Inc	5	\$75,314.00	\$21,087.92	\$0.00	28.00%
Sherrill Police Benevolent Assn	Gotham Productions Inc	5	\$24,423.50	\$6,838.58	\$0.00	28.00%
Spring Valley Policemens Benevolent Assn	Gotham Productions Inc	3	\$28,645.50	\$8,021.00	\$0.00	28.00%
Cyprus Temple of the AAONMS of Albany New York	Royalty Services Inc	4	\$169,796.00	\$47,500.00	\$0.00	27.97%
Western Pennsylvania Conservancy	Outreach Center Inc (Direct Advantage Marketing)	8	\$63,316.83	\$17,597.83	\$0.00	27.79%
New York Police and Peace Officers Assn Inc	Mac Communications (MacDonald, John T)	3	\$139,240.00	\$38,679.60	\$0.00	27.78%
Village of Ossining Police Benevolent Assn	Starlet Music Productions (Corbett, Herbert)	3	\$81,489.00	\$22,500.00	\$0.00	27.61%
Nassau Police Conference Inc	Island Marketing Concepts Inc	2	\$468,589.00	\$129,295.00	\$0.00	27.59%
Southwestern Association of Volunteer Firemen	Campaign Headquarters Inc	7	\$36,242.00	\$10,000.00	\$0.00	27.59%
People for the American Way	Telefund Inc	8	\$330,825.00	\$91,089.00	\$0.00	27.53%
Mt Vernon Police Assn	S & M Enterprises Inc	3	\$88,770.00	\$24,411.81	\$0.00	27.50%
Oneida County Deputy Sheriffs Benevolent Assn	Municipal Marketing (Blaine, Kim E)	5	\$109,438.00	\$30,000.00	\$0.00	27.41%
Oriental Temple AAONMS	Royalty Services Inc	4	\$188,510.00	\$51,646.20	\$0.00	27.40%
Amsterdam Police Superior Officers Assn	Gotham Productions Inc	4	\$40,883.00	\$11,172.00	\$0.00	27.33%
New York Police and Peace Officers Assn Inc	Terry Dee Productions Inc	3	\$132,395.00	\$35,746.65	\$0.00	27.00%
Rensselaer Police Assn	Gotham Productions Inc	4	\$53,286.50	\$14,387.00	\$0.00	27.00%
Schenectady County Sheriffs Benevolent Assn	Gotham Productions Inc	4	\$160,114.00	\$43,230.00	\$0.00	27.00%
Village of Saugerties Police Benevolent Assn	Gotham Productions Inc	3	\$29,993.00	\$8,098.00	\$0.00	27.00%
Servicemembers Legal Defense Network Inc	Outreach Center Inc (Direct Advantage Marketing)	8	\$58,466.00	\$15,680.00	\$0.00	26.82%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Washington County Deputy Sheriffs Assn	Royalty Services Inc	4	\$41,262.00	\$11,000.00	\$0.00	26.66%
Vanished Childrens Alliance	Heritage Company Inc (The)	8	\$2,069,116.14	\$542,578.89	\$600,230.59	26.22%
Village of Montgomery Police Benevolent Assn Inc	Stage Door Music Productions Inc	3	\$19,140.00	\$5,000.00	\$0.00	26.12%
Childrens Wish Foundation International Inc	Heritage Company Inc (The)	8	\$3,398,853.17	\$870,875.58	\$1,990,468.04	25.62%
Middletown Police Benevolent Assn	Stage Door Music Productions Inc	3	\$66,737.00	\$17,000.00	\$0.00	25.47%
Cattaraugus County Sheriffs Employees Benevolent Assn	Colonial Program Corporation with Campaign Headquarters Inc	7	\$66,837.00	\$17,000.00	\$0.00	25.44%
Mothers Against Drunk Driving	MDS Communications Corporation	8	\$380,381.00	\$96,589.00	\$240,596.00	25.39%
Kiwanis Club-Clinton	Roberts, Mary Jane	5	\$7,652.00	\$1,935.40	\$0.00	25.29%
Albion Emergency Squad Inc	Spotlight Music Productions Inc	7	\$35,624.00	\$9,000.00	\$0.00	25.26%
Greenpeace Inc	Facter Direct Ltd	8	\$1,193,972.00	\$300,915.26	\$401,854.00	25.20%
Saratoga County Deputy Sheriffs Benevolent Assn	Stage Door Music Productions Inc	4	\$212,430.50	\$53,231.93	\$0.00	25.06%
Town of Wallkill Volunteer Ambulance Corps Inc	Spotlight Music Productions Inc	3	\$41,408.00	\$10,370.00	\$0.00	25.04%
American Foundation for Disabled Children Inc	Gelmar Ltd	1	\$1,050.00	\$262.50	\$0.00	25.00%
Cancer Care Inc & the National Cancer Care Foundation	Gelmar Ltd	1	\$123,899.00	\$30,974.75	\$0.00	25.00%
Coalition Against Breast Cancer Inc	All Star Productions (Messmore, Barbara)	2	\$61,531.31	\$15,382.82	\$17,878.69	25.00%
Coalition Against Breast Cancer Inc	Fundraisers Agency of America Inc	2	\$40,764.00	\$10,191.00	\$0.00	25.00%
Columbia County Correction Officers Local #3828	Stage Door Music Productions Inc	4	\$89,618.50	\$22,404.63	\$0.00	25.00%
Columbia County Correction Officers Local #3828	Stage Door Music Productions Inc	4	\$74,647.00	\$18,661.75	\$0.00	25.00%
Defeat Diabetes Foundation Inc	All Star Productions (Messmore, Barbara)	8	\$29,512.00	\$7,378.00	\$12,613.00	25.00%
Disabled Childrens Relief Fund Inc	Suffolk Productions Inc	2	\$29,410.00	\$7,352.00	\$0.00	25.00%
Disabled Hotline Inc	Suffolk Productions Inc	1	\$13,392.00	\$3,348.00	\$0.00	25.00%
Eastridge Kiwanis Charitable Foundation Inc	Marketing Squad Inc	6	\$109,149.00	\$27,290.00	\$0.00	25.00%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Elmira Auxiliary and Emergency Assistance Force Inc	Twin Tier Marketing (Paulo, Ermen Albert)	6	\$22,950.00	\$5,737.50	\$0.00	25.00%
Franklin County Deputy Sheriffs Assn	Stage Door Music Productions Inc	4	\$73,962.50	\$18,491.52	\$0.00	25.00%
Fraternal Order of Police Oswego County-NYS Lodge #1	National Benefit Company	5	\$85,905.00	\$21,476.25	\$0.00	25.00%
Hempstead Police Benevolent Assn Inc	Island Marketing Concepts Inc	2	\$258,077.05	\$64,519.27	\$0.00	25.00%
Kendall Club Police Benevolent Assn of Jamestown Inc	Royalty Services Inc	7	\$51,049.00	\$12,762.25	\$0.00	25.00%
Kingston Police Benevolent Assn	Gotham Productions Inc	3	\$72,848.00	\$18,212.00	\$0.00	25.00%
Kiwanis Club-Rochester NY Inc	Marketing Squad Inc	6	\$85,584.00	\$21,396.00	\$0.00	25.00%
Knights of Columbus-Monsignor Delaney Council #5983	Campaign Center Inc (The)	2	\$17,285.00	\$4,321.25	\$0.00	25.00%
Marine Corps League-Department of New York	Royalty Services Inc	3	\$6,518.00	\$1,629.50	\$0.00	25.00%
Monroe County Volunteer Firemens Assn Inc	Marketing Squad Inc	6	\$89,411.00	\$22,353.00	\$0.00	25.00%
Northeastern Police Conference Inc	Gotham Productions Inc	4	\$26,892.00	\$6,723.00	\$0.00	25.00%
NYS Park Police PBA Inc	Suffolk Productions Inc	2	\$156,998.00	\$39,249.00	\$0.00	25.00%
Oneida County Volunteer Fire Police Assn	Municipal Marketing (Blaine, Kim E)	5	\$52,807.50	\$13,201.87	\$0.00	25.00%
Police Captains and Lieutenants Assn of Erie County	Stage Door Music Productions Inc	7	\$102,685.00	\$25,671.25	\$0.00	25.00%
Police Captains and Lieutenants Assn of Erie County	Stage Door Music Productions Inc	7	\$92,531.50	\$23,132.88	\$0.00	25.00%
Rensselaer County Sheriffs Department Union	Gotham Productions Inc	4	\$76,702.50	\$19,176.00	\$0.00	25.00%
South Lockport Fire Company Inc	Spotlight Music Productions Inc	7	\$44,644.00	\$11,161.00	\$0.00	25.00%
VFW of the United States-Adirondack Post #2475	Royalty Services Inc	4	\$27,369.00	\$6,842.25	\$0.00	25.00%
VFW of the United States-Adirondack Post #2475	Royalty Services Inc	4	\$28,863.00	\$7,215.75	\$0.00	25.00%
Vietnam Veterans of America-Chapter #480	Twin Tier Marketing (Paulo, Ermen Albert)	5	\$24,950.00	\$6,237.50	\$0.00	25.00%
Vietnam Veterans of America-Chapter #82 Hicksville NY	Suffolk Productions Inc	2	\$31,022.00	\$7,756.00	\$0.00	25.00%
Wappingers Falls Police Benevolent Assn	Stage Door Music Productions Inc	3	\$59,290.00	\$14,822.50	\$0.00	25.00%
Schenectady Police Benevolent Assn	Gotham Productions Inc	4	\$191,433.50	\$47,805.00	\$0.00	24.97%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
New York Veteran Police Assn Inc	Whiterock Marketing Group Inc	1	\$21,764.00	\$5,330.35	\$30,103.00	24.49%
Centennial Hose Company #4 Inc	Spotlight Music Productions Inc	3	\$35,199.00	\$8,500.00	\$0.00	24.15%
Kiwanis Club-Glen Lake	Young Productions (Young-Wolff, Mary B)	4	\$4,156.00	\$1,000.00	\$2,344.00	24.06%
League of Women Voters of the United States	Angeles Communications LLC	8	\$107,764.00	\$25,655.00	\$0.00	23.81%
VFW of the United States-Department of New York	Heritage Company Inc (The)	4	\$54,093.00	\$12,679.59	\$0.00	23.44%
Public Citizen Foundation Inc	Public Interest Communications Inc	8	\$12,795.00	\$2,963.72	\$18,629.00	23.16%
Long Island State Park Police Benevolent Assn	Campaign Center Inc (The)	2	\$235,851.66	\$54,328.75	\$0.00	23.04%
Buffalo Police Benevolent Assn Inc	Campaign Headquarters Inc	7	\$98,045.00	\$22,550.00	\$0.00	23.00%
Niagara County Deputy Sheriffs Assn	Stage Door Music Productions Inc	7	\$132,723.93	\$30,526.47	\$0.00	23.00%
Middletown Fire Police	Stage Door Music Productions Inc	3	\$21,843.00	\$5,000.00	\$0.00	22.89%
New York State Union of Police Assn Inc	Community Tele Services	3	\$481,911.24	\$109,200.00	\$0.00	22.66%
Catholic War Veterans-Monroe County Chapter	SMB Productions	6	\$11,064.00	\$2,500.00	\$0.00	22.60%
Highland Falls Patrolmens Benevolent Assn Inc	Stage Door Music Productions Inc	3	\$17,790.00	\$4,000.00	\$0.00	22.48%
Deputy Sheriffs Benevolent Assn of Onondaga County Inc	Stage Door Music Productions Inc	5	\$267,034.08	\$60,000.00	\$0.00	22.47%
Humane Society of the United States Inc	Share Group Inc	8	\$1,299,087.00	\$291,826.00	\$0.00	22.46%
Kiwanis Club-Willistons Foundation Inc	Allan C Hill Productions Inc	2	\$8,930.00	\$2,000.00	\$3,205.00	22.40%
SADD Inc	Tele-Response Center Inc	8	\$2,319,179.00	\$519,320.00	\$0.00	22.39%
20/20 Vision National Project	Aria Communications Corporation	8	\$5,096.50	\$1,140.29	\$566.50	22.37%
American Diabetes Assn Inc	A. D. Publications Inc	8	\$104,013.00	\$23,202.90	\$0.00	22.31%
New York Veteran Police Assn Inc	Whiterock Marketing Group Inc	1	\$292,454.00	\$64,450.90	\$337,650.00	22.04%
Cohoes Police Officers Union Inc	Stage Door Music Productions Inc	4	\$51,494.00	\$11,338.50	\$0.00	22.02%
Albany County Sheriffs Union #775 AFSCME	Stage Door Music Productions Inc	4	\$254,336.92	\$55,954.13	\$0.00	22.00%
Childrens Wish Foundation International Inc	Reese Brothers Inc	8	\$6,128,897.00	\$1,348,368.00	\$4,794,675.00	22.00%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Niagara County Deputy Sheriffs Assn	Campaign Headquarters Inc	7	\$32,262.00	\$7,098.00	\$0.00	22.00%
Niagara Falls New York Police Athletic League	Campaign Headquarters Inc	7	\$146,318.00	\$32,190.00	\$0.00	22.00%
Sheriffs Silver Star Assn Inc	Stage Door Music Productions Inc	5	\$123,095.00	\$27,080.90	\$0.00	22.00%
Vietnam Veterans of America-Chapter #11 Suffolk NY Inc	Mure Associates Inc	2	\$171,392.00	\$37,706.35	\$0.00	22.00%
Sullivan County Deputy Sheriffs Assn	Stage Door Music Productions Inc	3	\$70,693.50	\$15,503.00	\$0.00	21.93%
East Fishkill Police Benevolent Assn	Spotlight Music Productions Inc	3	\$39,621.00	\$8,596.00	\$0.00	21.70%
Philip S McDonald Police Benevolent Assn	Gotham Productions Inc	5	\$84,836.00	\$18,333.00	\$0.00	21.61%
Ballston Spa Police Benevolent Assn	Stage Door Music Productions Inc	4	\$117,504.00	\$25,072.66	\$0.00	21.34%
Citizens for a Sound Economy Inc	Facter Direct Ltd	8	\$17,630.00	\$3,719.45	\$0.00	21.10%
Greater Amsterdam Volunteer Ambulance Corps Inc	Spotlight Music Productions Inc	4	\$38,395.00	\$8,000.00	\$0.00	20.84%
Volunteer Firemens Convention Committee of Oneida	Stage Door Music Productions Inc	5	\$52,874.80	\$11,000.00	\$0.00	20.80%
New York State Association of PBAs Inc (f/k/a Metropolitan Police Conference of New York State Inc)	Neighborhood Outreach Programs LLC	2	\$119,858.00	\$24,579.88	\$108,697.00	20.51%
Houghton College	Telecomp Inc	7	\$59,942.75	\$12,258.10	\$24,674.50	20.45%
Greater Amsterdam Volunteer Ambulance Corps Inc	Spotlight Music Productions Inc	4	\$29,366.00	\$6,000.00	\$0.00	20.43%
National Veterans Service Fund Inc	Campaign Center Inc (The)	8	\$13,576.00	\$2,751.00	\$0.00	20.26%
Americas Athletes With Disabilities Inc	Heritage Company Inc (The)	8	\$579,559.00	\$116,934.00	\$0.00	20.18%
East Syracuse Police Benevolent Association	Stage Door Music Productions Inc	5	\$40,376.00	\$8,123.98	\$0.00	20.12%
Defeat Diabetes Foundation Inc	Campaign Center Inc (The)	8	\$157,586.93	\$31,594.59	\$0.00	20.05%
Haverstraw Police Athletic League Inc	Stage Door Music Productions Inc	3	\$50,402.00	\$10,090.40	\$0.00	20.02%
VFW of the United States-Nassau County Council	Campaign Center Inc (The)	2	\$116,066.39	\$23,233.88	\$0.00	20.02%
American Association of State Troopers Inc	Community Tele Services	8	\$413,892.12	\$82,763.72	\$0.00	20.00%
American Legion-Dunbar Post#1642	Marketing Squad Inc	5	\$84,127.00	\$16,826.00	\$0.00	20.00%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
American Veterans Foundation Inc	All Star Productions (Messmore, Barbara)	8	\$19,169.00	\$3,833.80	\$8,240.00	20.00%
American Veterans Foundation Inc	Standard Inc (The)	8	\$63,027.29	\$12,605.46	\$0.00	20.00%
Association of Retired Firefighters	Safety Publications Inc	8	\$74,207.70	\$14,841.54	\$0.00	20.00%
Broome County Sheriffs Dept Employees Local #2012 AFSCME AFL-CIO	Stage Door Music Productions Inc	5	\$112,726.00	\$22,545.20	\$0.00	20.00%
Central Northern Fire Police Association of Area 6	Stage Door Music Productions Inc	5	\$1,170.00	\$234.00	\$0.00	20.00%
Coalition Against Breast Cancer Inc	Campaign Center Inc (The)	2	\$472,812.08	\$94,567.87	\$0.00	20.00%
Defeat Diabetes Foundation Inc	Standard Inc (The)	8	\$29,969.00	\$5,993.80	\$0.00	20.00%
Disabled Veterans of America Inc-PFC Salvatore J Armato	Campaign Center Inc (The)	2	\$9,054.00	\$1,810.80	\$0.00	20.00%
Fondest Wish Foundation Inc	All Star Productions (Messmore, Barbara)	8	\$26,048.00	\$5,209.60	\$13,050.00	20.00%
Fondest Wish Foundation Inc	Campaign Center Inc (The)	8	\$154,932.28	\$30,986.46	\$0.00	20.00%
Fraternal Order of Police Empire State Lodge Inc	Civic Development Group LLC	2	\$1,229,557.00	\$245,911.00	\$0.00	20.00%
Gloversville Police Benevolent Assn	Stage Door Music Productions Inc	4	\$37,879.00	\$7,575.80	\$0.00	20.00%
Hope Cancer Fund	All Star Productions (Messmore, Barbara)	8	\$18,336.37	\$3,667.27	\$8,400.00	20.00%
Hope Cancer Fund	Standard Inc (The)	8	\$8,518.00	\$1,703.60	\$0.00	20.00%
International Center for the Search & Recovery of Missing Children Inc	All Star Productions (Messmore, Barbara)	8	\$14,214.00	\$2,842.80	\$10,255.00	20.00%
Jefferson County Deputy Sheriff Assn	Stage Door Music Productions Inc	5	\$97,908.50	\$19,583.70	\$0.00	20.00%
Knights of Columbus-Daniel A Tobin Council #564	Campaign Center Inc (The)	2	\$17,989.00	\$3,597.80	\$0.00	20.00%
Long Island Responds	All Star Productions (Messmore, Barbara)	2	\$28,947.00	\$5,789.40	\$8,103.00	20.00%
Manor Park Seniors Ltd	Campaign Center Inc (The)	2	\$86,149.84	\$17,229.80	\$0.00	20.00%
Marine Corps League-Huntington Long Island Detachment	Campaign Center Inc (The)	2	\$227,042.59	\$45,408.51	\$0.00	20.00%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
National Police Defense Foundation Inc	Campaign Center Inc (The)	8	\$120,182.64	\$24,036.54	\$0.00	20.00%
New York Firefighters Foundation Inc	Neighborhood Outreach Programs LLC	8	\$19,842.00	\$3,968.40	\$0.00	20.00%
New York Law Enforcement Assn Inc	Stage Door Music Productions Inc	6	\$207,221.98	\$41,444.40	\$0.00	20.00%
New York State Association of PBAs Inc (f/k/a Metropolitan Police Conference of New York State Inc)	Data Communications Inc	2	\$9,627.00	\$1,925.40	\$0.00	20.00%
Niagara Falls Police Club Inc	Stage Door Music Productions Inc	7	\$65,771.95	\$13,154.39	\$0.00	20.00%
Orange County Deputy Sheriffs Police Benevolent Assn	Stage Door Music Productions Inc	3	\$44,637.00	\$8,927.40	\$0.00	20.00%
Orange County Sheriffs K-9 Assn Inc	Stage Door Music Productions Inc	3	\$100,524.00	\$20,104.70	\$0.00	20.00%
Parents of Retarded Children Camp Fund Inc	Standard Inc (The)	7	\$94,953.04	\$18,990.61	\$0.00	20.00%
St Lawrence County Deputy Sheriffs Assn	Stage Door Music Productions Inc	5	\$121,567.31	\$24,311.46	\$0.00	20.00%
Town of Newburgh Police Benevolent Assn	Stage Door Music Productions Inc	3	\$76,251.00	\$15,250.20	\$0.00	20.00%
Ulster County Correction Officers Benevolent Assn Inc	Stage Door Music Productions Inc	3	\$49,407.50	\$9,881.90	\$0.00	20.00%
Ulster County Sheriffs Employees Assn	Stage Door Music Productions Inc	3	\$80,649.00	\$16,129.80	\$0.00	20.00%
Ulster County Volunteer Firemens Assn	Stage Door Music Productions Inc	3	\$44,347.00	\$8,869.40	\$0.00	20.00%
VFW of the United States-Suffolk County Chapter	Campaign Center Inc (The)	2	\$30,788.50	\$6,157.70	\$0.00	20.00%
VietNow National Headquarters	Municipal Marketing (Blaine, Kim E)	8	\$26,968.00	\$5,394.00	\$0.00	20.00%
VietNow National Headquarters	Northeastern Advertising (Morgan, William J)	8	\$9,190.00	\$1,838.00	\$0.00	20.00%
VietNow National Headquarters	TD Marketing Inc	8	\$3,320.00	\$664.00	\$0.00	20.00%
Watertown Police Benevolent Assn	Stage Door Music Productions Inc	5	\$85,318.00	\$17,063.60	\$0.00	20.00%
American Foundation for Disabled Children Inc	Campaign Center Inc (The)	1	\$2,205.00	\$440.80	\$0.00	19.99%
Dutchess County Correction Officers Benevolent Assn	Stage Door Music Productions Inc	3	\$105,558.70	\$21,067.74	\$0.00	19.96%
Town of Lloyd Police Benevolent Assn	Stage Door Music Productions Inc	3	\$48,585.00	\$9,675.00	\$0.00	19.91%
Perry F Barrett Police Club (Salamanca Police Club)	Municipal Marketing (Blaine, Kim E)	7	\$46,998.00	\$9,339.60	\$0.00	19.87%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
New York Firefighters Foundation Inc	TCB Enterprises Inc	8	\$19,942.00	\$3,943.40	\$0.00	19.77%
Multiple Sclerosis Association of America	Heritage Company Inc (The)	8	\$5,103,162.62	\$1,004,023.00	\$0.00	19.67%
New York Chiropractic College	Lester Inc	6	\$19,905.00	\$3,886.49	\$18,460.00	19.53%
82nd Promenade Nationale Convention Corp	Heritage Company Inc (The)	8	\$106,415.00	\$20,692.81	\$0.00	19.45%
Heritage Foundation Inc (DC)	Facter Direct Ltd	8	\$936,324.00	\$177,503.44	\$510,356.00	18.96%
North Tonawanda Police Benevolent Assn	Stage Door Music Productions Inc	7	\$61,497.00	\$11,500.00	\$0.00	18.70%
Franklin College Inc	Development Center LLC	1	\$15,675.00	\$2,905.00	\$0.00	18.53%
New York State Association of PBAs Inc (f/k/a Metropolitan Police Conference of New York State Inc)	Civic Development Group LLC	2	\$424,257.00	\$78,416.00	\$0.00	18.48%
Childhood Leukemia Foundation Inc	LAS LLC	8	\$1,105,195.00	\$198,908.00	\$0.00	18.00%
Glory Ministries (f/k/a Mercy Ministries)	All Star Productions (Messmore, Barbara)	8	\$24,689.00	\$4,444.02	\$7,626.00	18.00%
International Center for the Search & Recovery of Missing Children Inc	Standard Inc (The)	8	\$13,647.00	\$2,456.46	\$0.00	18.00%
Reserve Police Officers Assn	Griffin Marketing LLC	8	\$58,407.00	\$10,513.26	\$23,000.00	18.00%
VietNow National Headquarters	Griffin Marketing LLC	8	\$64,139.00	\$11,545.02	\$22,000.00	18.00%
National Caregiving Foundation	Reese Brothers Inc	8	\$2,825,188.00	\$507,097.00	\$1,298,975.00	17.95%
Americas Athletes With Disabilities Inc	Contract Communications Inc	8	\$920,272.00	\$156,446.00	\$414,283.00	17.00%
Kamp Koinonia Inc	Profunra (Sheehan, Lynda Ann)	6	\$51,564.00	\$8,766.00	\$0.00	17.00%
New York State Association of PBAs Inc (f/k/a Metropolitan Police Conference of New York State Inc)	Midwest Publishing-OH Inc	2	\$268,339.10	\$45,617.65	\$0.00	17.00%
New York State Deputies Assn Inc	Midwest Publishing-MN Inc	5	\$36,596.01	\$6,221.32	\$0.00	17.00%
New York State Deputies Assn Inc	Midwest Publishing-OH Inc	5	\$844,179.90	\$143,510.58	\$0.00	17.00%
Cancer Recovery Foundation of America	Contract Communications Inc	8	\$600,658.00	\$101,608.00	\$578,868.00	16.92%
Benevolent & Protective Order of Elks #841-Staten Island	Allan C Hill Productions Inc	1	\$11,930.00	\$2,000.00	\$4,440.00	16.76%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Glory Ministries (f/k/a Mercy Ministries)	Donald Warburton Unlimited	8	\$61,546.00	\$10,192.00	\$0.00	16.56%
United Service Organizations Inc	Infocision Management Corporation	8	\$211,307.04	\$34,914.84	\$0.00	16.52%
New York State Troopers Historic Assn Inc	TCB Enterprises Inc	3	\$47,297.00	\$7,729.70	\$3,700.00	16.34%
Fraternal Order of New York State Troopers Inc	All-Pro Telemarketing Associates Corporation	3	\$1,285,185.92	\$207,383.51	\$2,000,000.00	16.14%
H W Rogers Hose Company #2	Stage Door Music Productions Inc	4	\$30,410.00	\$4,885.65	\$0.00	16.07%
Military Order of the Purple Heart Service Foundation	American Trade and Convention Publications Inc	8	\$3,267,906.00	\$525,000.00	\$0.00	16.07%
Fire Victims Charitable Foundation Inc	Civic Development Group LLC	8	\$1,764,433.00	\$282,487.00	\$0.00	16.01%
VietNow National Headquarters	New Liberty Promotions Inc	8	\$24,096.00	\$3,855.36	\$0.00	16.00%
Childrens Charity Fund Inc	Civic Development Group LLC	8	\$588,580.00	\$93,702.00	\$0.00	15.92%
Mecca Temple AAONMS	All-Pro Telemarketing Associates Corporation	1	\$20,499.00	\$3,243.90	\$19,500.00	15.82%
Uniformed Professional Fire Fighters Assn Tonawanda NY	Stage Door Music Productions Inc	7	\$22,330.00	\$3,500.00	\$0.00	15.67%
Defenders of Wildlife Inc	Telefund Inc	8	\$17,620.00	\$2,740.00	\$0.00	15.55%
Erie County Association of Chiefs of Police Inc	Campaign Headquarters Inc	7	\$115,851.00	\$18,000.00	\$0.00	15.54%
American Farmland Trust	Share Group Inc	8	\$47,124.00	\$7,299.16	\$0.00	15.49%
National Law Enforcement Sports Federation Ltd Inc	LAS LLC	8	\$983,827.00	\$152,000.00	\$0.00	15.45%
American Legion 2001 Department Convention Inc	Marketing Squad Inc	6	\$529,050.00	\$81,413.00	\$0.00	15.39%
NYS Park Police PBA Inc	All-Pro Telemarketing Associates Corporation	2	\$323,436.00	\$49,792.20	\$325,000.00	15.39%
New York State Police Chiefs Benevolent Assn Inc	New Liberty Promotions Inc	3	\$1,356,519.05	\$208,284.43	\$0.00	15.35%
American Association of the Deaf-Blind	Heritage Company Inc (The)	8	\$367,679.98	\$56,238.20	\$0.00	15.30%
New York Firefighters Foundation Inc	Mac Communications (MacDonald, John T)	8	\$8,085.00	\$1,219.50	\$950.00	15.08%
Cancer Fund of America Inc	Non-Profit Telemedia Inc	8	\$261,820.00	\$39,273.00	\$256,270.00	15.00%
Junior Police Academy	TCB Enterprises Inc	8	\$121,321.00	\$18,198.15	\$16,500.00	15.00%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
National Association of Veteran Police Officers	TCB Enterprises Inc	8	\$98,528.00	\$14,779.20	\$7,200.00	15.00%
New York State Jaycees Inc	Marketing Squad Inc	5	\$275,366.00	\$41,305.00	\$0.00	15.00%
North Country Animal League Inc	Contract Communications Inc	8	\$33,350.00	\$5,003.00	\$23,515.00	15.00%
Operation Lookout National Center for Missing Youth	Midwest Publishing-MN Inc	8	\$167,123.41	\$25,068.51	\$0.00	15.00%
Operation Lookout National Center for Missing Youth	Midwest Publishing-OH Inc	8	\$176,137.02	\$26,420.55	\$0.00	15.00%
Police Conference of New York Inc	Community Affairs Inc	4	\$1,577,141.89	\$236,571.29	\$0.00	15.00%
Self Help for Hard of Hearing People-Western NY Chapter	Marketing Squad Inc	7	\$10,220.00	\$1,533.00	\$0.00	15.00%
Miracle Flights for Kids	Reese Brothers Inc	8	\$2,896,111.00	\$432,139.00	\$868,833.00	14.92%
Retired Police Association of the State of New York Inc	All-Pro Telemarketing Associates Corporation	2	\$156,700.00	\$23,209.28	\$200,000.00	14.81%
Association of Retired Firefighters	S & E Marketing Ltd	8	\$84,831.00	\$12,006.40	\$0.00	14.15%
Kiwanis Club-Glen Lake	Young Productions (Young-Wolff, Mary B)	4	\$8,245.45	\$1,132.77	\$1,574.55	13.74%
New York Vietnam Veterans Foundation Inc	American Trade and Convention Publications Inc	2	\$492,284.95	\$66,682.25	\$0.00	13.55%
Earthjustice Legal Defense Fund	Public Interest Communications Inc	8	\$218,907.00	\$28,977.89	\$46,185.00	13.24%
Planetary Society	Harris O'Malley Marketing Inc	8	\$29,169.00	\$3,853.00	\$29,003.00	13.21%
Brooklyn Botanic Garden Corporation	ComNet Marketing Group Inc	1	\$8,885.00	\$1,148.57	\$0.00	12.93%
Glory Ministries (f/k/a Mercy Ministries)	Whiterock Marketing Group Inc	8	\$264,199.00	\$34,113.43	\$339,165.00	12.91%
Cancer Fund of America Inc	Bristol Marketing Associates Inc	8	\$84,433.20	\$10,553.80	\$114,401.80	12.50%
Little Heroes Foundation	Contract Communications Inc	8	\$374,939.00	\$46,741.00	\$410,577.00	12.47%
Common Cause	Public Interest Communications Inc	8	\$154,537.00	\$19,103.99	\$39,944.00	12.36%
Educational Broadcasting Corporation	Optima Direct Inc	1	\$514,489.00	\$63,400.00	\$133,583.00	12.32%
Cancer Fund of America Inc	Civic Development Group LLC	8	\$2,120,504.00	\$258,574.00	\$0.00	12.19%
ADSA Inc	Nationwide Fundraisers Inc	8	\$109,469.00	\$13,136.28	\$0.00	12.00%
Cancer Fund of America Inc	Allan C Hill Productions Inc	8	\$39,971.85	\$4,796.62	\$51,941.15	12.00%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Heart Support of America Inc	Non-Profit Telemedia Inc	8	\$372,582.00	\$44,709.84	\$505,124.00	12.00%
Kids Wish Network Inc	Telesystems Marketing Inc	8	\$97,419.85	\$11,690.38	\$0.00	12.00%
National Wildlife Federation	MKTG TeleServices Inc (f/k/a MSGI Direct Inc)	8	\$209,773.00	\$24,931.00	\$52,443.00	11.88%
International Union of Police Associations AFL-CIO	LAS LLC	8	\$3,387,373.00	\$400,000.00	\$0.00	11.81%
Roger Wyburn-Mason & Jack M Blount Foundation for Eradication of Rheumatoid Disease Inc	Bee LC	8	\$162,771.77	\$18,806.03	\$337,636.23	11.55%
Survivors and Victims Empowered	Non-Profit Telemedia Inc	8	\$167,769.00	\$19,293.44	\$246,867.00	11.50%
Common Cause	Facter Direct Ltd	8	\$129,329.00	\$14,673.95	\$105,364.00	11.35%
Glory Ministries (f/k/a Mercy Ministries)	Whiterock Marketing Group Inc	8	\$143,375.00	\$15,918.15	\$150,496.00	11.10%
Law Enforcement Alliance of America Inc	All-Pro Telemarketing Associates Corporation	8	\$222,797.00	\$24,474.42	\$232,000.00	10.99%
American Foundation for Disabled Children Inc	All-Pro Telemarketing Associates Corporation	1	\$513,848.13	\$56,359.87	\$493,000.00	10.97%
United Fire Fighters of America Inc	TCB Enterprises Inc	8	\$70,692.50	\$7,689.83	\$0.00	10.88%
American Veterans of World War II, Korea and Vietnam	American Trade and Convention Publications Inc	8	\$4,819,701.24	\$500,000.00	\$0.00	10.37%
New York Police Scholarship Foundation	TCB Enterprises Inc	8	\$186,238.05	\$18,963.25	\$19,250.00	10.18%
Regular American Veterans d/b/a American War Veterans	Community Affairs Inc	8	\$550,251.81	\$55,811.99	\$0.00	10.14%
Glory Ministries (f/k/a Mercy Ministries)	Whiterock Marketing Group Inc	8	\$99,492.00	\$10,054.20	\$129,339.60	10.11%
International Union of Police Associations AFL-CIO	LAS LLC	8	\$1,005.00	\$101.00	\$6,383.00	10.05%
Association for Firefighters and Paramedics Inc	Terry Dee Productions Inc	8	\$1,500.00	\$150.00	\$0.00	10.00%
For Kids Sake Inc	Contract Communications Inc	8	\$71,023.00	\$7,102.00	\$41,875.00	10.00%
Glory Ministries (f/k/a Mercy Ministries)	Non-Profit Telemedia Inc	8	\$305,874.00	\$30,587.40	\$341,990.42	10.00%
Long Island Responds	Mure Associates Inc	2	\$143,175.50	\$14,317.55	\$0.00	10.00%
New York Firefighters Foundation Inc	New Liberty Promotions Inc	8	\$770,545.22	\$77,054.52	\$0.00	10.00%
New York Police Scholarship Foundation	New Liberty Promotions Inc	8	\$110,244.00	\$11,024.40	\$0.00	10.00%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Reserve Police Officers Assn	Nationwide Fundraisers Inc	8	\$13,752.50	\$1,375.25	\$0.00	10.00%
Shiloh International Ministries	Nationwide Fundraisers Inc	8	\$45,704.00	\$4,570.00	\$22,000.00	10.00%
Wishing Well Foundation USA Inc	Non-Profit Telemedia Inc	8	\$854,933.17	\$85,493.32	\$1,050,812.83	10.00%
Committee for Missing Children Inc	LAS LLC	8	\$1,618,797.00	\$161,083.00	\$0.00	9.95%
Operation Lookout National Center for Missing Youth	Non-Profit Telemedia Inc	8	\$413,702.70	\$41,128.55	\$662,702.23	9.94%
Broome County Humane Society and Relief Assn	Allan C Hill Productions Inc	5	\$176,160.51	\$17,456.22	\$117,440.00	9.91%
United States Ski Team Foundation	Aria Communications Corporation	8	\$12,675.00	\$1,252.27	\$3,705.00	9.88%
New York State Federation of Police Inc	All-Pro Telemarketing Associates Corporation	3	\$749,143.94	\$73,840.00	\$915,000.00	9.86%
Disabled Veterans Associations	Civic Development Group LLC	8	\$1,834,308.00	\$180,393.00	\$0.00	9.83%
Big Flats Masonic Lodge #378	Theodore Productions Inc	6	\$20,057.00	\$1,918.46	\$0.00	9.57%
Association for Disabled Firefighters Inc	Community Affairs Inc	8	\$1,278,440.71	\$122,037.29	\$0.00	9.55%
Multiple Sclerosis Association of America	Facter Direct Ltd	8	\$1,398,168.00	\$131,556.20	\$930,964.00	9.41%
Heart Support of America Inc	Bee LC	8	\$77,914.50	\$7,309.41	\$167,952.50	9.38%
Junior Police Academy	All-Pro Telemarketing Associates Corporation	8	\$782,980.60	\$66,690.00	\$1,080,000.00	8.52%
Concerned Women for America	MDS Communications Corporation	8	\$752,839.00	\$57,225.00	\$988,253.00	7.60%
Christian Advocates Serving Evangelism	Infocision Management Corporation	8	\$4,134,581.64	\$310,093.62	\$0.00	7.50%
National Easter Seal Society Inc	Infocision Management Corporation	8	\$841,002.75	\$59,332.54	\$0.00	7.06%
Nature Conservancy	Telefund Inc	8	\$40,050.00	\$2,779.00	\$0.00	6.94%
New York AMVETS Inc	American Trade and Convention Publications Inc	2	\$409,049.72	\$27,500.00	\$0.00	6.72%
Human Rights Campaign Inc	Telefund Inc	8	\$209,292.00	\$11,062.75	\$0.00	5.29%
Defenders of Wildlife Inc	Share Group Inc	8	\$85,210.70	\$4,334.35	\$0.00	5.09%
Massachusetts Society for the Prevention of Cruelty to Animals	Share Group Inc	8	\$56,242.00	\$2,804.15	\$0.00	4.99%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
National Association of Police Athletic Leagues	American Trade and Convention Publications Inc	8	\$4,780,883.59	\$154,166.66	\$0.00	3.22%
National Coalition for Homeless Veterans	Gordon & Schwenkmeyer Inc	8	\$92,845.80	\$2,656.01	\$1,606.00	2.86%
Media Shrine Temple	George Carden Circus International	5	\$88,074.00	\$2,000.00	\$0.00	2.27%
American Health Assistance Foundation	Public Interest Communications Inc	8	\$240,175.00	\$4,038.00	\$937.00	1.68%
Society of Automotive Engineers Inc	Outreach Center Inc (Direct Advantage Marketing)	8	\$37,004.00	\$589.00	\$0.00	1.59%
Epilepsy Foundation	Infocision Management Corporation	8	\$239,163.00	\$3,587.45	\$0.00	1.50%
Co-op America Foundation Inc	Share Group Inc	8	\$93,695.00	\$1,182.00	\$0.00	1.26%
Childrens Charity Fund Inc	Pro Tel Inc	8	\$1,770.00	\$0.00	\$0.00	0.00%
Defenders of Wildlife Inc	Harris O'Malley Marketing Inc	8	\$16,374.33	\$0.00	\$14,576.67	0.00%
National Abortion & Reproductive Rights Action League	Gordon & Schwenkmeyer Inc	8	\$60,518.18	\$0.00	\$125.00	0.00%
National Association for the Terminally Ill	Reese Brothers Inc	8	\$288,017.00	\$0.00	\$152,694.00	0.00%
Suffolk County Police Conference Inc	Tan Productions Inc	2	\$18,300.00	\$0.00	\$0.00	0.00%
Survivors and Victims Empowered	Harris O'Malley Marketing Inc	8	\$13,281.80	\$0.00	\$20,938.20	0.00%
VFW of the United States-Department of New York	American Trade and Convention Publications Inc	4	\$60,941.50	\$0.00	\$0.00	0.00%
20/20 Vision National Project	Aria Communications Corporation	8	\$672.00	(\$17.92)	\$168.00	-2.67%
Americans United for Life	MDS Communications Corporation	8	\$10,136.00	(\$624.00)	\$0.00	-6.16%
National Wildlife Federation	Public Interest Communications Inc	8	\$50,171.00	(\$3,889.00)	\$12,983.00	-7.75%
Anti-Defamation League of B'nai B'rith	Facter Direct Ltd	1	\$125,090.00	(\$9,908.16)	\$95,324.00	-7.92%
Defenders of Wildlife Inc	Public Interest Communications Inc	8	\$230,482.36	(\$19,925.66)	\$22,438.64	-8.65%
March of Dimes Birth Defects Foundation	Tele-Response Center Inc	3	\$33,675.00	(\$3,466.00)	\$0.00	-10.29%
Public Citizen Inc	Public Interest Communications Inc	8	\$94,170.35	(\$11,491.69)	\$106,289.65	-12.20%
Project Hope-The People to People Health Foundation Inc	Share Group Inc	8	\$17,893.00	(\$2,949.00)	\$0.00	-16.48%
Village Center for Food Care Fund	Outreach Center Inc (Direct Advantage Marketing)	1	\$2,778.00	(\$544.80)	\$0.00	-19.61%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
National Environmental Policy and Law Center Inc	Telefund Inc	8	\$6,766.00	(\$2,311.00)	\$0.00	-34.16%
Planned Parenthood-New York City	Aria Communications Corporation	1	\$10,536.00	(\$4,036.33)	\$0.00	-38.31%
Brooklyn Botanic Garden Corporation	Membership Consultants Inc	1	\$31,585.00	(\$12,774.06)	\$0.00	-40.44%
Lighthouse International	Share Group Inc	1	\$16,986.00	(\$7,833.00)	\$0.00	-46.11%
New York Institute of Technology	DirectLine Technologies Inc	2	\$33,066.00	(\$16,934.00)	\$20,665.00	-51.21%
American Council of the Blind Inc	Integral Resources Inc	8	\$104,241.31	(\$53,514.42)	\$66,745.88	-51.34%
Rutherford Institute	Facter Direct Ltd	8	\$105,267.00	(\$57,226.76)	\$55,840.00	-54.36%
Joslin Diabetes Center	MKTG TeleServices Inc (f/k/a MSGI Direct Inc)	8	\$24,204.00	(\$14,795.00)	\$14,041.00	-61.13%
United Service Organizations Inc	MKTG TeleServices Inc (f/k/a MSGI Direct Inc)	8	\$3,066.00	(\$8,135.41)	\$3,149.00	-265.34%
New York Institute of Technology	DirectLine Technologies Inc	2	\$10,705.00	(\$39,295.00)	\$16,625.00	-367.07%
	TOTALS		\$184,724,097.54	\$58,934,808.98	\$41,617,906.95	31.90%

## TABLE 3 SUPPLEMENT Charitable Organizations Net Percentage Of Revenues Retained By Charity 2000 Telemarketing Campaigns

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
New York City Opera Inc	DCM Inc	1	\$279,071.00	\$182,636.00	\$31,668.00	65.44%
Museum of Modern Art	DCM Inc	1	\$102,670.00	\$58,399.00	\$26,710.00	56.88%
New York Public Library	Outreach Center Inc (Direct Advantage Marketing)	1	\$40,407.00	\$20,230.00	\$0.00	50.07%
Appalachian Mountain Club	Share Group Inc	8	\$307,775.00	\$120,273.00	\$0.00	39.08%
Greenpeace Inc	Share Group Inc	8	\$1,054,265.00	\$333,370.00	\$0.00	31.62%
Multiple Sclerosis Association of America	Americom Group Inc	8	\$158,393.51	\$47,782.86	\$7,919.67	30.17%
SADD Inc	Tele-Response Center Inc	8	\$238,850.00	\$45,079.00	\$0.00	18.87%
VietNow National Headquarters	Community Affairs Inc	8	\$31,707.00	\$4,439.00	\$0.00	14.00%
Cousteau Society Inc	Harris O'Malley Marketing Inc	8	\$20,756.00	\$0.00	\$29,479.00	0.00%
Partnership for Caring Inc (Choice in Dying)	Share Group Inc	8	\$19,787.00	\$0.00	\$0.00	0.00%
VFW of the United States-Department of New York	American Trade and Convention Publications Inc	4	\$46,757.50	\$0.00	\$0.00	0.00%
	TOTALS		\$2,300,439.01	\$812,208.86	\$95,776.67	35.31%

## TABLE 4 Professional Fund Raisers Net Percentage Of Revenues Retained By Charity 2001 Telemarketing Campaigns

PROFESSIONAL FUND RAISER	CHARITABLE ORGANIZATION	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Royalty Services Inc	Tigris Temple AAONMS	5	\$7,748.50	\$10,000.00	\$0.00	129.06%
Telecomp Inc	Syracuse University	5	\$240,620.00	\$230,171.00	\$582,991.53	95.66%
IDC Ltd	Association of Graduates of the US Military Academy	3	\$1,082,235.00	\$1,034,356.00	\$0.00	95.58%
IDC Ltd	Association of Graduates of the US Military Academy	3	\$722,910.00	\$662,947.00	\$0.00	91.71%
Lester Inc	Association of Graduates of the US Military Academy	3	\$34,330.44	\$30,597.29	\$0.00	89.13%
MDS Communications Corporation	MAP International	8	\$72,457.00	\$62,821.00	\$1,374.00	86.70%
Infocision Management Corporation	Christian Appalachian Project Inc	8	\$471,451.04	\$386,779.79	\$0.00	82.04%
Telefund Inc	Save the Children Federation Inc	8	\$593,892.00	\$481,431.51	\$0.00	81.06%
Development Center Inc	Hunter College Foundation Inc	1	\$341,431.00	\$272,354.00	\$0.00	79.77%
Lester Inc	Rye Country Day School	3	\$15,070.00	\$11,729.26	\$2,625.00	77.83%
Lester Inc	Association of Graduates of the US Military Academy	3	\$8,774.00	\$6,825.28	\$0.00	77.79%
Advantage Fund-Raising Consulting Inc	PKD Foundation	8	\$819,673.09	\$632,974.05	\$282,221.00	77.22%
Artsmarketing Services Inc	Roundabout Theatre Company Inc	1	\$464,807.00	\$355,090.63	\$49,994.00	76.40%
Niagara Frontier Advertising Associates Inc	Cheektowaga Police Captains and Lieutenants Assn Inc	7	\$23,870.00	\$18,000.00	\$0.00	75.41%
Artsmarketing Services Inc	Roundabout Theatre Company Inc	1	\$129,848.00	\$97,359.00	\$0.00	74.98%
MKTG TeleServices Inc (f/k/a MSGI Direct Inc)	Carnegie Hall Society Inc	1	\$1,978,270.00	\$1,468,819.00	\$178,804.50	74.25%
Public Interest Communications Inc	Comic Relief	8	\$807,900.00	\$598,791.00	\$104,000.00	74.12%
MDS Communications Corporation	Holt International Childrens Service Inc	8	\$100,918.00	\$74,714.00	\$8,518.00	74.03%
Outreach Center Inc (Direct Advantage Marketing)	Sierra Club	8	\$2,814,782.00	\$2,081,899.90	\$0.00	73.96%
Share Group Inc	National Abortion & Reproductive Rights Action League	8	\$422,509.00	\$310,015.00	\$0.00	73.37%
MDS Communications Corporation	Food for the Hungry Inc	8	\$353,712.00	\$256,458.00	\$68,468.00	72.50%
Telecomp Inc	Rochester Philharmonic Orchestra Inc	6	\$617,934.88	\$446,473.00	\$31,348.50	72.25%
Lester Inc	Allendale Columbia School	6	\$8,560.00	\$6,140.60	\$0.00	71.74%

PROFESSIONAL FUND RAISER	CHARITABLE ORGANIZATION	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
MKTG TeleServices Inc (f/k/a MSGI Direct Inc)	New York City Ballet Inc	1	\$940,025.00	\$667,192.00	\$67,240.50	70.98%
Outreach Center Inc (Direct Advantage Marketing)	Educational Broadcasting Corporation	1	\$780,412.00	\$551,547.00	\$0.00	70.67%
Telecomp Inc	Monroe Community College Foundation Inc	6	\$137,816.00	\$96,587.00	\$21,056.37	70.08%
Lester Inc	Masters School	3	\$12,316.00	\$8,575.34	\$4,930.00	69.63%
Niagara Frontier Advertising Associates Inc	Kenmore Club Police Benevolent Assn Inc	7	\$21,021.39	\$14,500.00	\$0.00	68.98%
MDS Communications Corporation	Mercy Corps International	8	\$311,300.00	\$214,333.00	\$56,909.00	68.85%
MKTG TeleServices Inc (f/k/a MSGI Direct Inc)	Philharmonic Symphony Society of New York Inc	1	\$1,030,383.00	\$703,031.00	\$94,817.50	68.23%
Public Interest Communications Inc	Deafness Research Foundation	8	\$17,224.00	\$11,737.09	\$0.00	68.14%
Angeles Communications LLC	League of Women Voters of the United States	8	\$213,181.00	\$144,759.00	\$0.00	67.90%
Market Access Inc	Lincoln Center for the Performing Arts Inc	1	\$568,141.00	\$384,952.93	\$21,626.00	67.76%
ComNet Marketing Group Inc	Mountain Lake Public Telecommunications Council Inc (WCFE)	4	\$66,549.00	\$44,973.00	\$21,576.00	67.58%
Facter Direct Ltd	Amnesty International of the USA Inc	1	\$212,356.00	\$141,807.50	\$62,403.00	66.78%
Share Group Inc	Adirondack Council Inc	4	\$131,136.00	\$87,383.00	\$0.00	66.64%
Facter Direct Ltd	Planned Parenthood Action Fund Inc	1	\$1,000,153.00	\$660,791.40	\$300,844.00	66.07%
Infocision Management Corporation	National Right to Life Committee Inc	8	\$2,321,321.03	\$1,532,632.60	\$0.00	66.02%
Public Interest Communications Inc	Mothers Against Drunk Driving	8	\$485,591.57	\$319,723.55	\$0.00	65.84%
Share Group Inc	Lambda Legal Defense and Education Fund Inc	8	\$118,448.04	\$77,223.04	\$0.00	65.20%
Gordon & Schwenkmeyer Inc	National Coalition for the Homeless Inc	8	\$35,261.00	\$22,500.00	\$418.00	63.81%
Ruffalo Cody & Associates	New York University	1	\$1,082,028.00	\$690,028.00	\$81,428.00	63.77%
Public Interest Communications Inc	Doris Day Animal League	8	\$197,498.00	\$125,818.30	\$0.00	63.71%
Outreach Center Inc (Direct Advantage Marketing)	Interfaith Alliance Inc	8	\$91,234.00	\$57,952.00	\$0.00	63.52%
Optima Direct Inc	WNYC Radio	1	\$416,972.00	\$261,790.00	\$110,505.00	62.78%

PROFESSIONAL FUND RAISER	CHARITABLE ORGANIZATION	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Pro Tel Inc	National Cancer Center Inc	2	\$40,356.00	\$25,157.00	\$0.00	62.34%
Niagara Frontier Advertising Associates Inc	Depew Police Benevolent Assn Inc	7	\$25,870.00	\$16,000.00	\$0.00	61.85%
MDS Communications Corporation	Christian Research Institute Inc	8	\$774,606.00	\$473,402.00	\$345,312.00	61.12%
ComNet Marketing Group Inc	Vermont Public Radio	8	\$28,261.00	\$17,132.09	\$8,304.00	60.62%
Share Group Inc	Oxfam America Inc	8	\$367,219.00	\$222,608.00	\$0.00	60.62%
Development Center Inc	Teachers College (Columbia University)	1	\$122,472.00	\$74,171.00	\$0.00	60.56%
Aria Communications Corporation	WNYC Radio	1	\$149,232.00	\$89,988.32	\$33,750.00	60.30%
Share Group Inc	Sojourners	8	\$71,833.00	\$43,262.00	\$0.00	60.23%
Telesystems Marketing Inc	United Cerebral Palsy-New York City Inc	1	\$11,178.00	\$6,706.80	\$0.00	60.00%
Lester Inc	Empire State College Foundation	4	\$68,477.00	\$40,681.24	\$30,774.00	59.41%
Development Center Inc	Pratt Institute	1	\$101,595.00	\$60,209.00	\$0.00	59.26%
Telecomp Inc	St John Fisher College	6	\$126,804.75	\$74,417.00	\$20,682.50	58.69%
Facter Direct Ltd	United States Fund for UNICEF	1	\$368,885.00	\$215,689.08	\$62,188.00	58.47%
Facter Direct Ltd	National Abortion & Reproductive Rights Action League	8	\$1,003,722.00	\$580,037.00	\$261,220.00	57.79%
Community Tele Services	Police Officer Defense Fund of New York State Inc	3	\$62,383.00	\$36,000.00	\$0.00	57.71%
Lester Inc	Riverdale Country School	1	\$7,162.00	\$4,104.78	\$1,405.00	57.31%
Tele-Data Services Inc	International Christian Media	8	\$76,880.11	\$43,580.72	\$58,465.89	56.69%
Share Group Inc	Citymeals-on-Wheels	1	\$52,643.00	\$29,635.93	\$0.00	56.30%
Telefund Inc	Greenpeace Inc	8	\$680,691.00	\$382,915.34	\$0.00	56.25%
Telefund Inc	American Society for the Prevention of Cruelty to Animals	1	\$364,248.00	\$204,688.65	\$0.00	56.19%
Telefund Inc	Ocean Conservancy Inc	8	\$200,790.64	\$112,412.96	\$0.00	55.99%
Heritage Company Inc (The)	Enlisted Association of the New York National Guard	4	\$30,643.00	\$16,945.00	\$0.00	55.30%
Facter Direct Ltd	Natural Resources Defense Council Inc	1	\$480,187.00	\$265,201.00	\$91,182.00	55.23%

PROFESSIONAL FUND RAISER	CHARITABLE ORGANIZATION	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Facter Direct Ltd	Museum of Modern Art	1	\$128,899.00	\$70,924.42	\$149,738.00	55.02%
Capital District Callers Inc	Food Pantries for the Capital District Inc	4	\$268,779.00	\$147,828.45	\$0.00	55.00%
Tan Productions Inc	Riverhead Police Benevolent Assn	2	\$31,620.00	\$17,391.00	\$0.00	55.00%
BGS Telemarketing Inc	AOPA Air Safety Foundation Inc	8	\$942,769.00	\$512,634.00	\$454,204.00	54.38%
Share Group Inc	Environmental Defense Inc	1	\$956,858.00	\$518,148.00	\$0.00	54.15%
ComNet Marketing Group Inc	WAER-FM (Syracuse University)	5	\$7,154.00	\$3,858.38	\$0.00	53.93%
Infocision Management Corporation	Christian Coalition of America Inc	8	\$1,367,603.26	\$735,365.20	\$0.00	53.77%
Niagara Frontier Advertising Associates Inc	City of Tonawanda Frontier Police Club	7	\$17,727.50	\$9,500.00	\$0.00	53.59%
Phone Bank Systems Inc	Western New York Public Broadcasting Assn	7	\$175,221.00	\$92,949.00	\$53,286.00	53.05%
Infocision Management Corporation	American Center for Law & Justice Inc	8	\$4,134,581.64	\$2,191,328.27	\$0.00	53.00%
Share Group Inc	GLSEN Inc (Gay, Lesbian and Straight Education Network)	1	\$64,527.00	\$34,198.00	\$0.00	53.00%
Telefund Inc	Common Cause	8	\$567,188.00	\$300,027.70	\$0.00	52.90%
Public Interest Communications Inc	Brady Campaign to Prevent Gun Violence	8	\$871,352.50	\$460,710.65	\$20,286.25	52.87%
MDS Communications Corporation	New York State Right to Life Committee	4	\$329,973.00	\$173,930.00	\$160,769.00	52.71%
Outreach Center Inc (Direct Advantage Marketing)	Museum of Modern Art	1	\$119,318.00	\$62,663.25	\$28,772.00	52.52%
Facter Direct Ltd	International Fund for Animal Welfare Inc	8	\$17,330.00	\$9,073.31	\$0.00	52.36%
Telefund Inc	Amnesty International of the USA Inc	1	\$333,590.00	\$174,111.48	\$0.00	52.19%
Facter Direct Ltd	Planned Parenthood Federation of America Inc	1	\$2,606,700.00	\$1,359,821.20	\$839,836.00	52.17%
Share Group Inc	Chesapeake Bay Foundation Inc	8	\$2,800.00	\$1,457.00	\$0.00	52.04%
MDS Communications Corporation	Long Island Coalition for Life Inc	2	\$40,936.00	\$21,266.00	\$18,378.00	51.95%
Aria Communications Corporation	Friends of the National Parks at Gettysburg Inc	8	\$10,615.00	\$5,510.00	\$2,006.00	51.91%
Harris O'Malley Marketing Inc	People for the Ethical Treatment of Animals	8	\$227,648.00	\$118,181.00	\$76,438.00	51.91%

PROFESSIONAL FUND RAISER	CHARITABLE ORGANIZATION	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Telefund Inc	NOW Legal Defense and Education Fund	1	\$28,489.00	\$14,720.13	\$0.00	51.67%
NPO Direct Marketing Inc	Buffalo Philharmonic Orchestra Society Inc	7	\$407,480.00	\$210,421.00	\$73,605.00	51.64%
Facter Direct Ltd	Solomon R Guggenheim Museum	1	\$133,743.00	\$68,623.41	\$96,086.00	51.31%
Phone Bank Systems Inc	WXXI Public Broadcasting Council	6	\$161,694.00	\$82,485.00	\$41,803.00	51.01%
Capital District Callers Inc	Marine Corps League-Captain William Dale O'Brien Detachment	4	\$19,345.00	\$9,865.95	\$0.00	51.00%
Capital District Callers Inc	Marine Corps League-Electric City Detachment	4	\$19,345.00	\$9,865.95	\$0.00	51.00%
Capital District Callers Inc	Marine Corps League-Troy Detachment Inc	4	\$19,345.00	\$9,865.95	\$0.00	51.00%
Lester Inc	Consumers Union of United States Inc	3	\$642,884.00	\$326,816.00	\$187,797.00	50.84%
Development Center Inc	Adelphi University	2	\$62,489.00	\$31,651.00	\$21,540.00	50.65%
Share Group Inc	Educational Broadcasting Corporation	1	\$765,368.00	\$387,397.00	\$0.00	50.62%
Infocision Management Corporation	National Wildlife Federation	8	\$763,420.35	\$385,012.79	\$0.00	50.43%
Niagara Frontier Advertising Associates Inc	Cayuga Club PBA of the Town of Lancaster Police Dept	7	\$25,783.00	\$13,000.00	\$0.00	50.42%
Public Interest Communications Inc	Southern Poverty Law Center Inc	8	\$4,829.80	\$2,432.26	\$1,486.00	50.36%
Capital District Callers Inc	Hunger Action Network of New York State	4	\$121,894.00	\$60,947.00	\$0.00	50.00%
Capital District Callers Inc	Northeast Mobile Search and Rescue Inc	4	\$69,319.00	\$34,659.50	\$0.00	50.00%
DTY Marketing (Card, Charles D)	Tioga County Council on the Arts Inc	5	\$120,673.12	\$60,336.56	\$185.44	50.00%
Heritage Company Inc (The)	Mothers Against Drunk Driving	8	\$960,989.88	\$480,494.94	\$0.00	50.00%
Heritage Company Inc (The)	Mothers Against Drunk Driving	8	\$5,078,403.44	\$2,539,201.72	\$0.00	50.00%
Nordel Publishing Inc	Bethlehem Police Benevolent Assn Inc	4	\$59,449.00	\$29,724.50	\$0.00	50.00%
Nordel Publishing Inc	Troy Police Benevolent and Protective Assn	4	\$44,730.50	\$22,365.25	\$0.00	50.00%
Northeastern Advertising (Morgan, William J)	Binghamton Police Benevolent Assn	5	\$93,592.50	\$46,796.25	\$0.00	50.00%
Northeastern Advertising (Morgan, William J)	Binghamton Police Supervisors Assn Inc	5	\$30,295.00	\$15,147.50	\$0.00	50.00%

PROFESSIONAL FUND RAISER	CHARITABLE ORGANIZATION	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Northeastern Advertising (Morgan, William J)	Elmira Police Benevolent Assn	6	\$67,163.00	\$33,581.50	\$0.00	50.00%
Northeastern Advertising (Morgan, William J)	Employees Union Tompkins County Sheriff Dept	5	\$54,282.50	\$27,141.25	\$0.00	50.00%
Northeastern Advertising (Morgan, William J)	Fraternal Order of Police Broome County Lodge #99	5	\$7,400.00	\$3,700.00	\$0.00	50.00%
Northeastern Advertising (Morgan, William J)	Southern Tier Canine Assn Inc	5	\$38,415.00	\$19,207.50	\$0.00	50.00%
Tan Productions Inc	Amityville Patrolmens Benevolent Assn Inc	2	\$35,830.00	\$17,915.00	\$0.00	50.00%
Tan Productions Inc	Boy Scouts of America Troop #93 Franklin Square	2	\$4,335.00	\$2,167.50	\$0.00	50.00%
Tan Productions Inc	Freeport Police Benevolent Assn	2	\$24,800.00	\$12,400.00	\$0.00	50.00%
Tan Productions Inc	Port Washington Police Athletic League Inc	2	\$37,049.00	\$18,524.50	\$0.00	50.00%
Tan Productions Inc	Port Washington Police Benevolent Assn Inc	2	\$54,205.00	\$27,102.50	\$0.00	50.00%
Infocision Management Corporation	American Diabetes Assn Inc	8	\$552,711.65	\$275,690.44	\$0.00	49.88%
Facter Direct Ltd	Colonial Williamsburg Foundation	8	\$390,410.00	\$194,017.00	\$261,151.00	49.70%
Customer Elation Inc	New York Special Olympics Inc	4	\$1,204,194.00	\$590,181.94	\$3,026,858.00	49.01%
Public Interest Communications Inc	Christopher Reeve Paralysis Foundation	8	\$117,208.07	\$56,904.49	\$73,565.93	48.55%
Public Interest Communications Inc	Nature Conservancy	8	\$213,711.00	\$103,445.38	\$0.00	48.40%
Share Group Inc	American Foundation for AIDS Research (AMFAR)	1	\$279,794.00	\$131,838.00	\$0.00	47.12%
DCM Inc	New York City Opera Inc	1	\$208,698.00	\$97,013.00	\$55,169.00	46.48%
Gordon & Schwenkmeyer Inc	New York Cares Inc	1	\$210,241.59	\$97,500.00	\$9,810.00	46.38%
Angeles Communications LLC	Educational Broadcasting Corporation	1	\$513,307.00	\$237,303.00	\$0.00	46.23%
Aria Communications Corporation	Planned Parenthood Hudson Peconic Inc	2	\$17,216.50	\$7,953.73	\$0.00	46.20%
Facter Direct Ltd	Anti-Defamation League of B'nai B'rith	1	\$833,410.00	\$384,107.47	\$312,282.00	46.09%
Facter Direct Ltd	National Trust for Historic Preservation in the US	8	\$1,001,357.00	\$461,518.00	\$352,031.00	46.09%
Share Group Inc	Hillel: Foundation for Jewish Campus Life	8	\$250,967.00	\$115,496.00	\$0.00	46.02%
Angeles Communications LLC	WMHT Educational Telecommunications Inc	4	\$61,909.00	\$28,422.00	\$31,025.00	45.91%

PROFESSIONAL FUND RAISER	CHARITABLE ORGANIZATION	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Community Services Inc	Putnam County Sheriffs Department Police Benevolent Assn	3	\$41,950.00	\$19,227.00	\$0.00	45.83%
Telefund Inc	New York State NARAL Inc	1	\$34,118.00	\$15,429.72	\$0.00	45.22%
Event Marketing (Narde, James E)	Deputies Association of the County of Steuben	6	\$48,252.00	\$21,713.40	\$0.00	45.00%
Event Marketing (Narde, James E)	Deputies Association of the County of Steuben	6	\$48,592.00	\$21,866.40	\$500.00	45.00%
Event Marketing (Narde, James E)	Horseheads Police Benevolent Assn	6	\$43,771.00	\$19,696.95	\$500.00	45.00%
Nordel Publishing Inc	Glenville Police Benevolent Assn	4	\$43,968.00	\$19,786.00	\$0.00	45.00%
Northeastern Advertising (Morgan, William J)	Watkins Glen Police Benevolent Assn	6	\$30,032.50	\$13,514.63	\$0.00	45.00%
TD Marketing Inc	Cicero Police Benevolent Assn Inc	5	\$48,756.00	\$21,940.20	\$0.00	45.00%
Upstate Telemarketing Inc	Onondaga County Volunteer Firemens Assn Inc	5	\$38,803.00	\$17,461.00	\$0.00	45.00%
Infocision Management Corporation	World Wildlife Fund Inc	8	\$571,815.51	\$254,596.89	\$0.00	44.52%
Heritage Company Inc (The)	VFW of the United States-Department of New York	4	\$32,138.00	\$14,191.17	\$0.00	44.16%
Telefund Inc	Earthjustice Legal Defense Fund	8	\$20,466.00	\$9,012.75	\$0.00	44.04%
Share Group Inc	Appalachian Mountain Club	8	\$296,230.00	\$129,021.00	\$0.00	43.55%
Royalty Services Inc	Cyprus Temple of the AAONMS of Albany New York	4	\$29,048.00	\$12,500.00	\$0.00	43.03%
ComNet Marketing Group Inc	Public Broadcasting Council of Central NY Inc (WCNY)	5	\$71,496.00	\$30,417.00	\$53,436.00	42.54%
Niagara Frontier Advertising Associates Inc	Batavia Police Benevolent Assn	7	\$19,531.00	\$8,250.00	\$0.00	42.24%
Share Group Inc	Dana-Farber Cancer Institute	8	\$103,037.00	\$43,406.00	\$0.00	42.13%
Event Marketing (Narde, James E)	Chemung County Deputy Sheriffs Assn	6	\$48,298.00	\$20,285.16	\$0.00	42.00%
MDS Communications Corporation	Life Issues Institute Inc	8	\$138,693.00	\$57,984.00	\$87,005.00	41.81%
MDS Communications Corporation	American Leprosy Missions Inc	8	\$38,633.00	\$16,129.00	\$10,264.00	41.75%
Unique Promotions & Advertising	Maple City Police Club	6	\$19,520.00	\$8,116.00	\$0.00	41.58%
Share Group Inc	National Breast Cancer Coalition	8	\$113,323.00	\$45,989.00	\$0.00	40.58%

PROFESSIONAL FUND RAISER	CHARITABLE ORGANIZATION	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Public Interest Communications Inc	World Wildlife Fund Inc	8	\$1,181,932.03	\$479,435.88	\$65,812.00	40.56%
D & D Telemarketing Inc	Suffolk County Police Memorial Fund Inc	2	\$116,030.00	\$46,812.00	\$0.00	40.34%
D & D Telemarketing Inc	Suffolk County Detective Investigators Police Benevolent Assn	2	\$135,675.00	\$54,270.00	\$0.00	40.00%
JNK Enterprises Inc	City of White Plains Police Benevolent Assn	3	\$78,569.00	\$31,427.60	\$0.00	40.00%
Suffolk Productions Inc	Long Beach Police Benevolent Assn	2	\$41,470.00	\$16,588.00	\$0.00	40.00%
Top Rank Enterprises Inc	Ramapo Policemens Benevolent Assn	3	\$44,611.00	\$17,844.40	\$0.00	40.00%
Upstate Telemarketing Inc	Central New York Firemens Assn Inc	5	\$51,356.00	\$20,542.00	\$0.00	40.00%
Upstate Telemarketing Inc	Syracuse Police Benevolent Assn	5	\$175,000.00	\$70,000.00	\$0.00	40.00%
Weiss, Howard	Westchester Legionnaire Inc	3	\$40,764.00	\$16,305.60	\$0.00	40.00%
Tele-Response Center Inc	Planned Parenthood Action Fund Inc	1	\$12,656.00	\$5,016.00	\$0.00	39.63%
MKTG TeleServices Inc (f/k/a MSGI Direct Inc)	Field Museum of Natural History	8	\$105,114.00	\$41,631.00	\$19,079.00	39.61%
Nordel Publishing Inc	Niskayuna Police Benevolent Assn	4	\$60,129.00	\$23,811.87	\$0.00	39.60%
Share Group Inc	Vermont ETV Inc	8	\$264,488.00	\$104,683.00	\$0.00	39.58%
D & D Telemarketing Inc	Nassau County Deputy Sheriffs Benevolent Assn Inc	2	\$126,946.00	\$49,463.00	\$0.00	38.96%
Outreach Center Inc (Direct Advantage Marketing)	National Abortion & Reproductive Rights Action League	8	\$329,157.00	\$127,327.00	\$0.00	38.68%
Telefund Inc	Foundation for National Progress	8	\$181,869.50	\$70,017.78	\$48,298.50	38.50%
Facter Direct Ltd	Oxfam America Inc	8	\$129,307.00	\$49,732.26	\$74,937.00	38.46%
Infocision Management Corporation	Cooperative for Assistance & Relief Everywhere Inc (CARE)	8	\$130,778.69	\$50,101.69	\$0.00	38.31%
Share Group Inc	B'nai B'rith Foundation of the United States	8	\$177,673.00	\$67,851.00	\$0.00	38.19%
D & D Telemarketing Inc	Suffolk County Deputy Sheriffs Benevolent Assn	2	\$155,505.00	\$59,252.00	\$0.00	38.10%
Lester Inc	Barnard College	1	\$22,285.00	\$8,473.96	\$13,855.00	38.03%
Event Marketing (Narde, James E)	Cayuga County Deputy Sheriffs Benevolent Assn	5	\$31,740.00	\$12,061.20	\$1,000.00	38.00%

PROFESSIONAL FUND RAISER	CHARITABLE ORGANIZATION	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Event Marketing (Narde, James E)	Oneonta Police Benevolent Assn	5	\$44,264.00	\$16,820.32	\$1,000.00	38.00%
Event Marketing (Narde, James E)	Oneonta Police Benevolent Assn	5	\$40,174.50	\$15,266.31	\$1,000.00	38.00%
Event Marketing (Narde, James E)	Vestal Police Benevolent Assn Inc	5	\$40,039.00	\$15,214.82	\$500.00	38.00%
National Benefit Company	Rockland County Patrolmens Benevolent Assn Inc	3	\$165,124.00	\$62,618.15	\$0.00	37.92%
Municipal Marketing (Blaine, Kim E)	John E Creedon Police Benevolent Assn	5	\$147,121.00	\$55,000.00	\$0.00	37.38%
Share Group Inc	Educational Broadcasting Corporation	1	\$495,124.00	\$184,725.00	\$0.00	37.31%
Telefund Inc	Educational Broadcasting Corporation	1	\$60,339.00	\$22,418.80	\$0.00	37.15%
Event Marketing (Narde, James E)	Elmira Heights Police Benevolent Assn Inc	6	\$31,592.00	\$11,689.04	\$500.00	37.00%
Gotham Productions Inc	Town of Saugerties Police Benevolent Assn	3	\$30,800.00	\$11,396.00	\$0.00	37.00%
Vee Concepts of New York Inc	Crystal City Police Benevolent Assn Inc	6	\$62,550.00	\$23,143.50	\$0.00	37.00%
Stage Door Music Productions Inc	Rensselaer County Law Enforcement Assn	4	\$27,225.20	\$10,000.00	\$0.00	36.73%
Top Rank Enterprises Inc	Ulster County Shields	3	\$23,445.00	\$8,610.35	\$0.00	36.73%
Roberts, Mary Jane	American Legion-Harold Provost Post #1686	5	\$13,420.00	\$4,897.00	\$0.00	36.49%
Heritage Company Inc (The)	National Childrens Cancer Society Inc	8	\$2,817,828.97	\$1,027,580.43	\$1,701,353.31	36.47%
Nordel Publishing Inc	Colonie Police Benevolent Assn Inc	4	\$97,700.00	\$35,596.52	\$0.00	36.43%
Share Group Inc	Gods Love We Deliver Inc	1	\$68,604.00	\$24,962.52	\$0.00	36.39%
Roberts, Mary Jane	American Legion-Harold Provost Post #1686	5	\$8,488.00	\$3,070.80	\$0.00	36.18%
Upstate Telemarketing Inc	Vietnam Veterans of Central New York Foundation	5	\$47,893.00	\$17,269.55	\$0.00	36.06%
Public Interest Communications Inc	National Audubon Society Inc	1	\$266,982.00	\$95,898.00	\$34,262.00	35.92%
Community Services Inc	Croton Police Assn	3	\$40,900.00	\$14,475.50	\$0.00	35.39%
Aria Communications Corporation	American Refugee Committee	8	\$17,351.00	\$6,074.75	\$1,491.00	35.01%
Badge Publications	Fulton Police Benevolent Assn	5	\$45,366.00	\$15,878.10	\$0.00	35.00%
Badge Publications	Lake City Police Club	5	\$32,872.00	\$11,505.20	\$0.00	35.00%

PROFESSIONAL FUND RAISER	CHARITABLE ORGANIZATION	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Campaign Headquarters Inc	Buffalo Police Benevolent Assn Inc	7	\$229,611.00	\$80,363.00	\$0.00	35.00%
Campaign Headquarters Inc	Niagara Falls New York Police Athletic League	7	\$126,378.00	\$44,232.00	\$0.00	35.00%
D & R Communications (Sadofsky, David)	Uniformed Fire Fighters Assn of the City of Mt Vernon NY	3	\$98,282.50	\$34,398.88	\$0.00	35.00%
Event Marketing (Narde, James E)	Allegany County Deputy Sheriffs Assn	7	\$52,447.00	\$18,356.45	\$500.00	35.00%
Event Marketing (Narde, James E)	Chenango County Deputy Sheriffs Assn	5	\$39,632.00	\$13,871.20	\$0.00	35.00%
Event Marketing (Narde, James E)	Norwich Police Benevolent Assn	5	\$39,920.00	\$13,972.00	\$750.00	35.00%
Gotham Productions Inc	Spring Valley Policemens Benevolent Assn	3	\$31,160.00	\$10,906.00	\$0.00	35.00%
National Benefit Company	Rockland County Sheriffs Deputies Assn Inc	3	\$152,648.00	\$53,426.80	\$0.00	35.00%
Northeastern Advertising (Morgan, William J)	NYS Park Police PBA Inc	2	\$32,685.00	\$11,439.75	\$0.00	35.00%
Northeastern Advertising (Morgan, William J)	Rockland County Society for the Prevention of Cruelty to Children	3	\$4,412.50	\$1,544.38	\$0.00	35.00%
Suffolk Productions Inc	Suffolk County Detectives Assn Inc	2	\$173,568.00	\$60,749.00	\$0.00	35.00%
Suffolk Productions Inc	Suffolk County Police Athletic League Inc	2	\$107,728.00	\$37,705.00	\$0.00	35.00%
TD Marketing Inc	Solvay Police Benevolent Assn Inc	5	\$46,875.00	\$16,406.25	\$0.00	35.00%
Top Rank Enterprises Inc	Ulster Policemans Benevolent Assn	3	\$40,687.00	\$14,240.45	\$0.00	35.00%
Upstate Telemarketing Inc	Liverpool Police Benevolent Assn	5	\$52,513.00	\$18,379.00	\$0.00	35.00%
Vee Concepts of New York Inc	Aeneas McDonald Police Benevolent Assn	6	\$70,642.00	\$24,724.70	\$0.00	35.00%
Telecomp Inc	Nazareth College	6	\$54,776.00	\$19,143.50	\$10,155.00	34.95%
InService America Inc	United Service Organizations Inc	8	\$452,135.16	\$156,442.51	\$24,889.35	34.60%
Royalty Services Inc	Herkimer County Deputy Sheriffs Assn	5	\$29,069.00	\$10,000.00	\$0.00	34.40%
Royalty Services Inc	Glens Falls Police Benevolent Assn	4	\$35,149.00	\$12,000.00	\$0.00	34.14%
Tele-Response Center Inc	Multiple Sclerosis Association of America	8	\$1,176,618.00	\$399,653.00	\$0.00	33.97%
Spotlight Music Productions Inc	Columbia County Deputy Sheriffs Benevolent Assn Inc	4	\$41,226.00	\$14,000.00	\$0.00	33.96%

PROFESSIONAL FUND RAISER	CHARITABLE ORGANIZATION	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Holmac Telecommunications Inc	Yonkers Police Captains, Lieutenants & Sergeants Benevolent Assn	3	\$135,151.00	\$45,545.00	\$0.00	33.70%
Stage Door Music Productions Inc	Greece Police Gold Badge Club	6	\$127,799.83	\$43,000.00	\$0.00	33.65%
Niagara Frontier Advertising Associates Inc	Monroe County Association of Police Chiefs Inc	6	\$37,155.50	\$12,500.00	\$0.00	33.64%
Capital District Callers Inc	American Legion-Sergeant Walter Adams Post #1021	4	\$30,003.00	\$10,053.59	\$0.00	33.51%
Infocision Management Corporation	American Institute for Cancer Research	8	\$211,307.04	\$70,575.84	\$0.00	33.40%
Midwest Publishing-MN Inc	New York State Association of PBAs Inc (f/k/a Metropolitan Police Conference of New York State Inc)	2	\$34,241.40	\$11,374.66	\$0.00	33.22%
Mako Enterprises (Grimm, Robert)	Monticello Policemens Benevolent Assn Inc	3	\$30,557.00	\$10,094.00	\$0.00	33.03%
Campaign Headquarters Inc	Niagara County Deputy Sheriffs Assn	7	\$75,751.00	\$24,998.00	\$0.00	33.00%
Vee Concepts of New York Inc	Chemung County Corrections Officers Local #3978	6	\$48,755.00	\$16,089.15	\$0.00	33.00%
Vee Concepts of New York Inc	Waverly Police Benevolent Assn	5	\$37,850.00	\$12,490.50	\$0.00	33.00%
Civic Development Group LLC	Narcotic Enforcement Officers Assn Inc	4	\$226,782.00	\$74,500.00	\$0.00	32.85%
Roberts, Mary Jane	NAACP-Oneida County	5	\$3,841.00	\$1,252.30	\$0.00	32.60%
Gotham Productions Inc	Police Association of the City of Yonkers Inc	3	\$350,309.00	\$114,169.00	\$0.00	32.59%
Harris O'Malley Marketing Inc	Farm Sanctuary Inc	6	\$22,834.00	\$7,407.00	\$16,993.00	32.44%
Share Group Inc	KidsPeace Corporation	8	\$13,498.00	\$4,372.00	\$0.00	32.39%
Gotham Productions Inc	Police Athletic League of Yonkers Foundation Inc	3	\$217,236.50	\$70,170.76	\$0.00	32.30%
Spotlight Music Productions Inc	Ossining Police Athletic League	3	\$47,708.00	\$15,312.00	\$0.00	32.10%
Public Interest Communications Inc	Rails-to-Trails Conservancy	8	\$37,026.00	\$11,878.42	\$45,183.35	32.08%
Campaign Headquarters Inc	Badge and Shield Club Inc	7	\$119,602.00	\$38,273.00	\$0.00	32.00%
Capital District Callers Inc	National Federation of the Blind of New York State Inc	1	\$147,928.00	\$47,336.96	\$0.00	32.00%
Holmac Telecommunications Inc	Police Conference of New York Inc	4	\$267,590.00	\$85,628.80	\$0.00	32.00%
Monroe Civic Assistance (Boyd, Rodney)	Kiwanis Club-Southwest Rochester	6	\$31,778.00	\$10,168.96	\$0.00	32.00%

PROFESSIONAL FUND RAISER	CHARITABLE ORGANIZATION	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Suffolk Productions Inc	Police Athletic Team of Suffolk County Inc	2	\$100,580.00	\$32,185.00	\$0.00	32.00%
Niagara Frontier Advertising Associates Inc	Cheektowaga Police Club Inc	7	\$43,735.00	\$13,850.00	\$0.00	31.67%
Heritage Company Inc (The)	Empire State Association of the Deaf Inc	7	\$36,844.00	\$11,500.00	\$0.00	31.21%
Trooper Publishing Inc	NYST Benefit Fund Inc	4	\$527,573.06	\$164,654.62	\$0.00	31.21%
Facter Direct Ltd	Metropolitan Museum of Art	1	\$316,860.00	\$98,503.82	\$310,127.00	31.09%
National Benefit Company	Correction Officers Benevolent Assn of Rockland County	3	\$96,709.00	\$30,004.60	\$0.00	31.03%
Vee Concepts of New York Inc	Owego Police Benevolent Assn	5	\$36,260.00	\$11,240.60	\$0.00	31.00%
Vee Concepts of New York Inc	Schuyler County Deputy Sheriffs Assn Inc	6	\$71,900.00	\$22,289.00	\$0.00	31.00%
Vee Concepts of New York Inc	Seneca County Deputy Sheriffs Police Benevolent Assn	6	\$65,630.00	\$20,345.00	\$0.00	31.00%
Share Group Inc	Zero Population Growth Inc	8	\$109,410.00	\$33,900.31	\$0.00	30.98%
MKTG TeleServices Inc (f/k/a MSGI Direct Inc)	Jewish Federation of Greater Philadelphia	8	\$52,198.00	\$16,091.00	\$21,592.00	30.83%
Spotlight Music Productions Inc	Erie County Volunteer Fire Police Assn	7	\$6,870.00	\$2,112.96	\$0.00	30.76%
MDS Communications Corporation	National Right to Life Committee Inc	8	\$3,584,198.00	\$1,093,502.00	\$2,967,949.00	30.51%
Mac Communications (MacDonald, John T)	New York State Association of PBAs Inc (f/k/a Metropolitan Police Conference of New York State Inc)	2	\$212,744.00	\$64,699.32	\$40,906.00	30.41%
Mako Enterprises (Grimm, Robert)	Sullivan County Patrolmans Benevolent Assn	3	\$25,920.00	\$7,781.00	\$0.00	30.02%
Community Services Inc	Putnam County Volunteer Firemens Assn	3	\$66,598.00	\$19,979.40	\$0.00	30.00%
Gotham Productions Inc	Rensselaer County Deputy Sheriffs Police Benevolent Assn	4	\$78,270.00	\$23,481.00	\$0.00	30.00%
Island Marketing Concepts Inc	Lynbrook Police Benevolent Assn	2	\$59,931.00	\$17,979.30	\$0.00	30.00%
JNK Enterprises Inc	Eastchester Police Benevolent Assn	3	\$60,365.00	\$18,109.50	\$0.00	30.00%
JNK Enterprises Inc	Mt Kisco Police Benevolent Assn	3	\$91,595.00	\$27,478.50	\$0.00	30.00%
Mako Enterprises (Grimm, Robert)	Town of Fallsburg Police Benevolent Assn	3	\$18,365.00	\$5,510.00	\$0.00	30.00%
Municipal Marketing (Blaine, Kim E)	North Syracuse Police Benevolent Assn	5	\$53,668.00	\$16,100.40	\$0.00	30.00%

PROFESSIONAL FUND RAISER	CHARITABLE ORGANIZATION	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Nordel Publishing Inc	Albany County Deputy Sheriffs Police Benevolent Assn	4	\$30,655.00	\$9,197.00	\$0.00	30.00%
Pro Tel Inc	Americas Athletes With Disabilities Inc	8	\$11,693.00	\$3,507.90	\$0.00	30.00%
Roberts, Mary Jane	NAACP-Oneida County	5	\$6,451.00	\$1,935.30	\$0.00	30.00%
Royalty Services Inc	Cornerstone Soup Kitchen & Food Pantry Inc	4	\$94,443.00	\$28,332.90	\$0.00	30.00%
Royalty Services Inc	South Glens Falls Police Benevolent Assn	4	\$28,406.00	\$8,521.80	\$0.00	30.00%
Royalty Services Inc	Supplemental Food Providers Inc	4	\$16,325.00	\$4,897.50	\$0.00	30.00%
Royalty Services Inc	Ziyara Temple AAONMS	5	\$152,515.00	\$45,754.50	\$0.00	30.00%
S & M Enterprises Inc	Greenburgh Uniformed Firefighters Assn Inc	3	\$82,520.00	\$24,756.00	\$665.00	30.00%
S & M Enterprises Inc	Mt Pleasant Police Benevolent Assn	3	\$89,550.00	\$26,865.00	\$0.00	30.00%
S & M Enterprises Inc	Pleasantville New York Police Benevolent Assn Inc	3	\$58,795.00	\$17,638.50	\$0.00	30.00%
S & M Enterprises Inc	Uniformed Fire Fighters Assn of the City of New Rochelle	3	\$80,665.00	\$24,199.50	\$0.00	30.00%
Suffolk Productions Inc	New York State Association of Chiefs of Police	4	\$719,817.00	\$215,945.00	\$0.00	30.00%
Tan Productions Inc	New York State Court Clerks Assn	1	\$89,375.00	\$26,812.50	\$0.00	30.00%
Tan Productions Inc	Suffolk County Court Officers Assn	2	\$54,135.00	\$16,240.50	\$0.00	30.00%
Tan Productions Inc	Suffolk County Police Conference Inc	2	\$118,087.00	\$35,426.10	\$0.00	30.00%
Bristol Marketing Associates Inc	Multiple Sclerosis Foundation Inc	8	\$32,844.00	\$9,850.20	\$44,212.00	29.99%
Integral Resources Inc	Nations Missing Children Organization Inc	8	\$233,772.60	\$69,333.36	\$100,262.15	29.66%
Integral Resources Inc	American Council of the Blind Inc	8	\$406,857.23	\$120,000.00	\$147,614.71	29.49%
Community Affairs Inc	Childrens Rights of New York Inc	2	\$62,747.00	\$18,500.00	\$0.00	29.48%
MKTG TeleServices Inc (f/k/a MSGI Direct Inc)	Sierra Club	8	\$1,409,759.00	\$411,336.00	\$750,000.00	29.18%
Royalty Services Inc	South Glens Falls Fire Company Inc	4	\$55,580.00	\$16,000.00	\$0.00	28.79%
Share Group Inc	American Civil Liberties Union	1	\$460,223.00	\$131,804.00	\$0.00	28.64%
Infocision Management Corporation	Concerned Women for America	8	\$1,596,531.33	\$453,610.70	\$0.00	28.41%

PROFESSIONAL FUND RAISER	CHARITABLE ORGANIZATION	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Starlet Music Productions (Corbett, Herbert)	Peekskill Police Assn	3	\$70,957.00	\$20,000.00	\$2,000.00	28.19%
Marketing Squad Inc	Greater Rochester Junior Chamber of Commerce Inc	6	\$129,238.00	\$36,409.00	\$0.00	28.17%
Infocision Management Corporation	WSKG Public Telecommunication Council	5	\$36,636.00	\$10,262.48	\$0.00	28.01%
Gotham Productions Inc	Sherrill Police Benevolent Assn	5	\$24,423.50	\$6,838.58	\$0.00	28.00%
Gotham Productions Inc	Spring Valley Policemens Benevolent Assn	3	\$28,645.50	\$8,021.00	\$0.00	28.00%
Vee Concepts of New York Inc	Auburn Police Local #195	5	\$75,314.00	\$21,087.92	\$0.00	28.00%
Royalty Services Inc	Cyprus Temple of the AAONMS of Albany New York	4	\$169,796.00	\$47,500.00	\$0.00	27.97%
Outreach Center Inc (Direct Advantage Marketing)	Western Pennsylvania Conservancy	8	\$63,316.83	\$17,597.83	\$0.00	27.79%
Mac Communications (MacDonald, John T)	New York Police and Peace Officers Assn Inc	3	\$139,240.00	\$38,679.60	\$0.00	27.78%
Starlet Music Productions (Corbett, Herbert)	Village of Ossining Police Benevolent Assn	3	\$81,489.00	\$22,500.00	\$0.00	27.61%
Campaign Headquarters Inc	Southwestern Association of Volunteer Firemen	7	\$36,242.00	\$10,000.00	\$0.00	27.59%
Island Marketing Concepts Inc	Nassau Police Conference Inc	2	\$468,589.00	\$129,295.00	\$0.00	27.59%
Telefund Inc	People for the American Way	8	\$330,825.00	\$91,089.00	\$0.00	27.53%
S & M Enterprises Inc	Mt Vernon Police Assn	3	\$88,770.00	\$24,411.81	\$0.00	27.50%
Municipal Marketing (Blaine, Kim E)	Oneida County Deputy Sheriffs Benevolent Assn	5	\$109,438.00	\$30,000.00	\$0.00	27.41%
Royalty Services Inc	Oriental Temple AAONMS	4	\$188,510.00	\$51,646.20	\$0.00	27.40%
Gotham Productions Inc	Amsterdam Police Superior Officers Assn	4	\$40,883.00	\$11,172.00	\$0.00	27.33%
Gotham Productions Inc	Rensselaer Police Assn	4	\$53,286.50	\$14,387.00	\$0.00	27.00%
Gotham Productions Inc	Schenectady County Sheriffs Benevolent Assn	4	\$160,114.00	\$43,230.00	\$0.00	27.00%
Gotham Productions Inc	Village of Saugerties Police Benevolent Assn	3	\$29,993.00	\$8,098.00	\$0.00	27.00%
Terry Dee Productions Inc	New York Police and Peace Officers Assn Inc	3	\$132,395.00	\$35,746.65	\$0.00	27.00%
Outreach Center Inc (Direct Advantage Marketing)	Servicemembers Legal Defense Network Inc	8	\$58,466.00	\$15,680.00	\$0.00	26.82%
Royalty Services Inc	Washington County Deputy Sheriffs Assn	4	\$41,262.00	\$11,000.00	\$0.00	26.66%

PROFESSIONAL FUND RAISER	CHARITABLE ORGANIZATION	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Heritage Company Inc (The)	Vanished Childrens Alliance	8	\$2,069,116.14	\$542,578.89	\$600,230.59	26.22%
Stage Door Music Productions Inc	Village of Montgomery Police Benevolent Assn Inc	3	\$19,140.00	\$5,000.00	\$0.00	26.12%
Heritage Company Inc (The)	Childrens Wish Foundation International Inc	8	\$3,398,853.17	\$870,875.58	\$1,990,468.04	25.62%
Stage Door Music Productions Inc	Middletown Police Benevolent Assn	3	\$66,737.00	\$17,000.00	\$0.00	25.47%
Colonial Program Corporation with Campaign Headquarters Inc	Cattaraugus County Sheriffs Employees Benevolent Assn	7	\$66,837.00	\$17,000.00	\$0.00	25.44%
MDS Communications Corporation	Mothers Against Drunk Driving	8	\$380,381.00	\$96,589.00	\$240,596.00	25.39%
Roberts, Mary Jane	Kiwanis Club-Clinton	5	\$7,652.00	\$1,935.40	\$0.00	25.29%
Spotlight Music Productions Inc	Albion Emergency Squad Inc	7	\$35,624.00	\$9,000.00	\$0.00	25.26%
Facter Direct Ltd	Greenpeace Inc	8	\$1,193,972.00	\$300,915.26	\$401,854.00	25.20%
Stage Door Music Productions Inc	Saratoga County Deputy Sheriffs Benevolent Assn	4	\$212,430.50	\$53,231.93	\$0.00	25.06%
Spotlight Music Productions Inc	Town of Wallkill Volunteer Ambulance Corps Inc	3	\$41,408.00	\$10,370.00	\$0.00	25.04%
All Star Productions (Messmore, Barbara)	Coalition Against Breast Cancer Inc	2	\$61,531.31	\$15,382.82	\$17,878.69	25.00%
All Star Productions (Messmore, Barbara)	Defeat Diabetes Foundation Inc	8	\$29,512.00	\$7,378.00	\$12,613.00	25.00%
Campaign Center Inc (The)	Knights of Columbus-Monsignor Delaney Council #5983	2	\$17,285.00	\$4,321.25	\$0.00	25.00%
Fundraisers Agency of America Inc	Coalition Against Breast Cancer Inc	2	\$40,764.00	\$10,191.00	\$0.00	25.00%
Gelmar Ltd	American Foundation for Disabled Children Inc	1	\$1,050.00	\$262.50	\$0.00	25.00%
Gelmar Ltd	Cancer Care Inc & the National Cancer Care Foundation	1	\$123,899.00	\$30,974.75	\$0.00	25.00%
Gotham Productions Inc	Kingston Police Benevolent Assn	3	\$72,848.00	\$18,212.00	\$0.00	25.00%
Gotham Productions Inc	Northeastern Police Conference Inc	4	\$26,892.00	\$6,723.00	\$0.00	25.00%
Gotham Productions Inc	Rensselaer County Sheriffs Department Union	4	\$76,702.50	\$19,176.00	\$0.00	25.00%
Island Marketing Concepts Inc	Hempstead Police Benevolent Assn Inc	2	\$258,077.05	\$64,519.27	\$0.00	25.00%
Marketing Squad Inc	Eastridge Kiwanis Charitable Foundation Inc	6	\$109,149.00	\$27,290.00	\$0.00	25.00%

PROFESSIONAL FUND RAISER	CHARITABLE ORGANIZATION	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Marketing Squad Inc	Kiwanis Club-Rochester NY Inc	6	\$85,584.00	\$21,396.00	\$0.00	25.00%
Marketing Squad Inc	Monroe County Volunteer Firemens Assn Inc	6	\$89,411.00	\$22,353.00	\$0.00	25.00%
Municipal Marketing (Blaine, Kim E)	Oneida County Volunteer Fire Police Assn	5	\$52,807.50	\$13,201.87	\$0.00	25.00%
National Benefit Company	Fraternal Order of Police Oswego County-NYS Lodge #1	5	\$85,905.00	\$21,476.25	\$0.00	25.00%
Royalty Services Inc	Kendall Club Police Benevolent Assn of Jamestown Inc	7	\$51,049.00	\$12,762.25	\$0.00	25.00%
Royalty Services Inc	Marine Corps League-Department of New York	3	\$6,518.00	\$1,629.50	\$0.00	25.00%
Royalty Services Inc	VFW of the United States-Adirondack Post #2475	4	\$28,863.00	\$7,215.75	\$0.00	25.00%
Royalty Services Inc	VFW of the United States-Adirondack Post #2475	4	\$27,369.00	\$6,842.25	\$0.00	25.00%
Spotlight Music Productions Inc	South Lockport Fire Company Inc	7	\$44,644.00	\$11,161.00	\$0.00	25.00%
Stage Door Music Productions Inc	Columbia County Correction Officers Local #3828	4	\$74,647.00	\$18,661.75	\$0.00	25.00%
Stage Door Music Productions Inc	Columbia County Correction Officers Local #3828	4	\$89,618.50	\$22,404.63	\$0.00	25.00%
Stage Door Music Productions Inc	Franklin County Deputy Sheriffs Assn	4	\$73,962.50	\$18,491.52	\$0.00	25.00%
Stage Door Music Productions Inc	Police Captains and Lieutenants Assn of Erie County	7	\$102,685.00	\$25,671.25	\$0.00	25.00%
Stage Door Music Productions Inc	Police Captains and Lieutenants Assn of Erie County	7	\$92,531.50	\$23,132.88	\$0.00	25.00%
Stage Door Music Productions Inc	Wappingers Falls Police Benevolent Assn	3	\$59,290.00	\$14,822.50	\$0.00	25.00%
Suffolk Productions Inc	Disabled Childrens Relief Fund Inc	2	\$29,410.00	\$7,352.00	\$0.00	25.00%
Suffolk Productions Inc	Disabled Hotline Inc	1	\$13,392.00	\$3,348.00	\$0.00	25.00%
Suffolk Productions Inc	NYS Park Police PBA Inc	2	\$156,998.00	\$39,249.00	\$0.00	25.00%
Suffolk Productions Inc	Vietnam Veterans of America-Chapter #82 Hicksville NY	2	\$31,022.00	\$7,756.00	\$0.00	25.00%
Twin Tier Marketing (Paulo, Ermen Albert)	Elmira Auxiliary and Emergency Assistance Force Inc	6	\$22,950.00	\$5,737.50	\$0.00	25.00%
Twin Tier Marketing (Paulo, Ermen Albert)	Vietnam Veterans of America-Chapter #480	5	\$24,950.00	\$6,237.50	\$0.00	25.00%
Gotham Productions Inc	Schenectady Police Benevolent Assn	4	\$191,433.50	\$47,805.00	\$0.00	24.97%
Whiterock Marketing Group Inc	New York Veteran Police Assn Inc	1	\$21,764.00	\$5,330.35	\$30,103.00	24.49%

PROFESSIONAL FUND RAISER	CHARITABLE ORGANIZATION	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Spotlight Music Productions Inc	Centennial Hose Company #4 Inc	3	\$35,199.00	\$8,500.00	\$0.00	24.15%
Young Productions (Young-Wolff, Mary B)	Kiwanis Club-Glen Lake	4	\$4,156.00	\$1,000.00	\$2,344.00	24.06%
Angeles Communications LLC	League of Women Voters of the United States	8	\$107,764.00	\$25,655.00	\$0.00	23.81%
Heritage Company Inc (The)	VFW of the United States-Department of New York	4	\$54,093.00	\$12,679.59	\$0.00	23.44%
Public Interest Communications Inc	Public Citizen Foundation Inc	8	\$12,795.00	\$2,963.72	\$18,629.00	23.16%
Campaign Center Inc (The)	Long Island State Park Police Benevolent Assn	2	\$235,851.66	\$54,328.75	\$0.00	23.04%
Campaign Headquarters Inc	Buffalo Police Benevolent Assn Inc	7	\$98,045.00	\$22,550.00	\$0.00	23.00%
Stage Door Music Productions Inc	Niagara County Deputy Sheriffs Assn	7	\$132,723.93	\$30,526.47	\$0.00	23.00%
Stage Door Music Productions Inc	Middletown Fire Police	3	\$21,843.00	\$5,000.00	\$0.00	22.89%
Community Tele Services	New York State Union of Police Assn Inc	3	\$481,911.24	\$109,200.00	\$0.00	22.66%
SMB Productions	Catholic War Veterans-Monroe County Chapter	6	\$11,064.00	\$2,500.00	\$0.00	22.60%
Stage Door Music Productions Inc	Highland Falls Patrolmens Benevolent Assn Inc	3	\$17,790.00	\$4,000.00	\$0.00	22.48%
Stage Door Music Productions Inc	Deputy Sheriffs Benevolent Assn of Onondaga County Inc	5	\$267,034.08	\$60,000.00	\$0.00	22.47%
Share Group Inc	Humane Society of the United States Inc	8	\$1,299,087.00	\$291,826.00	\$0.00	22.46%
Allan C Hill Productions Inc	Kiwanis Club-Willistons Foundation Inc	2	\$8,930.00	\$2,000.00	\$3,205.00	22.40%
Tele-Response Center Inc	SADD Inc	8	\$2,319,179.00	\$519,320.00	\$0.00	22.39%
Aria Communications Corporation	20/20 Vision National Project	8	\$5,096.50	\$1,140.29	\$566.50	22.37%
A. D. Publications Inc	American Diabetes Assn Inc	8	\$104,013.00	\$23,202.90	\$0.00	22.31%
Whiterock Marketing Group Inc	New York Veteran Police Assn Inc	1	\$292,454.00	\$64,450.90	\$337,650.00	22.04%
Stage Door Music Productions Inc	Cohoes Police Officers Union Inc	4	\$51,494.00	\$11,338.50	\$0.00	22.02%
Campaign Headquarters Inc	Niagara County Deputy Sheriffs Assn	7	\$32,262.00	\$7,098.00	\$0.00	22.00%
Campaign Headquarters Inc	Niagara Falls New York Police Athletic League	7	\$146,318.00	\$32,190.00	\$0.00	22.00%
Mure Associates Inc	Vietnam Veterans of America-Chapter #11 Suffolk NY Inc	2	\$171,392.00	\$37,706.35	\$0.00	22.00%

PROFESSIONAL FUND RAISER	CHARITABLE ORGANIZATION	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Reese Brothers Inc	Childrens Wish Foundation International Inc	8	\$6,128,897.00	\$1,348,368.00	\$4,794,675.00	22.00%
Stage Door Music Productions Inc	Albany County Sheriffs Union #775 AFSCME	4	\$254,336.92	\$55,954.13	\$0.00	22.00%
Stage Door Music Productions Inc	Sheriffs Silver Star Assn Inc	5	\$123,095.00	\$27,080.90	\$0.00	22.00%
Stage Door Music Productions Inc	Sullivan County Deputy Sheriffs Assn	3	\$70,693.50	\$15,503.00	\$0.00	21.93%
Spotlight Music Productions Inc	East Fishkill Police Benevolent Assn	3	\$39,621.00	\$8,596.00	\$0.00	21.70%
Gotham Productions Inc	Philip S McDonald Police Benevolent Assn	5	\$84,836.00	\$18,333.00	\$0.00	21.61%
Stage Door Music Productions Inc	Ballston Spa Police Benevolent Assn	4	\$117,504.00	\$25,072.66	\$0.00	21.34%
Facter Direct Ltd	Citizens for a Sound Economy Inc	8	\$17,630.00	\$3,719.45	\$0.00	21.10%
Spotlight Music Productions Inc	Greater Amsterdam Volunteer Ambulance Corps Inc	4	\$38,395.00	\$8,000.00	\$0.00	20.84%
Stage Door Music Productions Inc	Volunteer Firemens Convention Committee of Oneida	5	\$52,874.80	\$11,000.00	\$0.00	20.80%
Neighborhood Outreach Programs LLC	New York State Association of PBAs Inc (f/k/a Metropolitan Police Conference of New York State Inc)	2	\$119,858.00	\$24,579.88	\$108,697.00	20.51%
Telecomp Inc	Houghton College	7	\$59,942.75	\$12,258.10	\$24,674.50	20.45%
Spotlight Music Productions Inc	Greater Amsterdam Volunteer Ambulance Corps Inc	4	\$29,366.00	\$6,000.00	\$0.00	20.43%
Campaign Center Inc (The)	National Veterans Service Fund Inc	8	\$13,576.00	\$2,751.00	\$0.00	20.26%
Heritage Company Inc (The)	Americas Athletes With Disabilities Inc	8	\$579,559.00	\$116,934.00	\$0.00	20.18%
Stage Door Music Productions Inc	East Syracuse Police Benevolent Association	5	\$40,376.00	\$8,123.98	\$0.00	20.12%
Campaign Center Inc (The)	Defeat Diabetes Foundation Inc	8	\$157,586.93	\$31,594.59	\$0.00	20.05%
Campaign Center Inc (The)	VFW of the United States-Nassau County Council	2	\$116,066.39	\$23,233.88	\$0.00	20.02%
Stage Door Music Productions Inc	Haverstraw Police Athletic League Inc	3	\$50,402.00	\$10,090.40	\$0.00	20.02%
All Star Productions (Messmore, Barbara)	American Veterans Foundation Inc	8	\$19,169.00	\$3,833.80	\$8,240.00	20.00%
All Star Productions (Messmore, Barbara)	Fondest Wish Foundation Inc	8	\$26,048.00	\$5,209.60	\$13,050.00	20.00%
All Star Productions (Messmore, Barbara)	Hope Cancer Fund	8	\$18,336.37	\$3,667.27	\$8,400.00	20.00%

PROFESSIONAL FUND RAISER	CHARITABLE ORGANIZATION	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
All Star Productions (Messmore, Barbara)	International Center for the Search & Recovery of Missing Children Inc	8	\$14,214.00	\$2,842.80	\$10,255.00	20.00%
All Star Productions (Messmore, Barbara)	Long Island Responds	2	\$28,947.00	\$5,789.40	\$8,103.00	20.00%
Campaign Center Inc (The)	Coalition Against Breast Cancer Inc	2	\$472,812.08	\$94,567.87	\$0.00	20.00%
Campaign Center Inc (The)	Disabled Veterans of America Inc-PFC Salvatore J Armato	2	\$9,054.00	\$1,810.80	\$0.00	20.00%
Campaign Center Inc (The)	Fondest Wish Foundation Inc	8	\$154,932.28	\$30,986.46	\$0.00	20.00%
Campaign Center Inc (The)	Knights of Columbus-Daniel A Tobin Council #564	2	\$17,989.00	\$3,597.80	\$0.00	20.00%
Campaign Center Inc (The)	Manor Park Seniors Ltd	2	\$86,149.84	\$17,229.80	\$0.00	20.00%
Campaign Center Inc (The)	Marine Corps League-Huntington Long Island Detachment	2	\$227,042.59	\$45,408.51	\$0.00	20.00%
Campaign Center Inc (The)	National Police Defense Foundation Inc	8	\$120,182.64	\$24,036.54	\$0.00	20.00%
Campaign Center Inc (The)	VFW of the United States-Suffolk County Chapter	2	\$30,788.50	\$6,157.70	\$0.00	20.00%
Civic Development Group LLC	Fraternal Order of Police Empire State Lodge Inc	2	\$1,229,557.00	\$245,911.00	\$0.00	20.00%
Community Tele Services	American Association of State Troopers Inc	8	\$413,892.12	\$82,763.72	\$0.00	20.00%
Data Communications Inc	New York State Association of PBAs Inc (f/k/a Metropolitan Police Conference of New York State Inc)	2	\$9,627.00	\$1,925.40	\$0.00	20.00%
Marketing Squad Inc	American Legion-Dunbar Post #1642	5	\$84,127.00	\$16,826.00	\$0.00	20.00%
Municipal Marketing (Blaine, Kim E)	VietNow National Headquarters	8	\$26,968.00	\$5,394.00	\$0.00	20.00%
Neighborhood Outreach Programs LLC	New York Firefighters Foundation Inc	8	\$19,842.00	\$3,968.40	\$0.00	20.00%
Northeastern Advertising (Morgan, William J)	VietNow National Headquarters	8	\$9,190.00	\$1,838.00	\$0.00	20.00%
Safety Publications Inc	Association of Retired Firefighters	8	\$74,207.70	\$14,841.54	\$0.00	20.00%
Stage Door Music Productions Inc	Broome County Sheriffs Dept Employees Local #2012 AFSCME AFL-CIO	5	\$112,726.00	\$22,545.20	\$0.00	20.00%
Stage Door Music Productions Inc	Central Northern Fire Police Association of Area 6	5	\$1,170.00	\$234.00	\$0.00	20.00%

PROFESSIONAL FUND RAISER	CHARITABLE ORGANIZATION	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Stage Door Music Productions Inc	Gloversville Police Benevolent Assn	4	\$37,879.00	\$7,575.80	\$0.00	20.00%
Stage Door Music Productions Inc	Jefferson County Deputy Sheriff Assn	5	\$97,908.50	\$19,583.70	\$0.00	20.00%
Stage Door Music Productions Inc	New York Law Enforcement Assn Inc	6	\$207,221.98	\$41,444.40	\$0.00	20.00%
Stage Door Music Productions Inc	Niagara Falls Police Club Inc	7	\$65,771.95	\$13,154.39	\$0.00	20.00%
Stage Door Music Productions Inc	Orange County Deputy Sheriffs Police Benevolent Assn	3	\$44,637.00	\$8,927.40	\$0.00	20.00%
Stage Door Music Productions Inc	Orange County Sheriffs K-9 Assn Inc	3	\$100,524.00	\$20,104.70	\$0.00	20.00%
Stage Door Music Productions Inc	St Lawrence County Deputy Sheriffs Assn	5	\$121,567.31	\$24,311.46	\$0.00	20.00%
Stage Door Music Productions Inc	Town of Newburgh Police Benevolent Assn	3	\$76,251.00	\$15,250.20	\$0.00	20.00%
Stage Door Music Productions Inc	Ulster County Correction Officers Benevolent Assn Inc	3	\$49,407.50	\$9,881.90	\$0.00	20.00%
Stage Door Music Productions Inc	Ulster County Sheriffs Employees Assn	3	\$80,649.00	\$16,129.80	\$0.00	20.00%
Stage Door Music Productions Inc	Ulster County Volunteer Firemens Assn	3	\$44,347.00	\$8,869.40	\$0.00	20.00%
Stage Door Music Productions Inc	Watertown Police Benevolent Assn	5	\$85,318.00	\$17,063.60	\$0.00	20.00%
Standard Inc (The)	American Veterans Foundation Inc	8	\$63,027.29	\$12,605.46	\$0.00	20.00%
Standard Inc (The)	Defeat Diabetes Foundation Inc	8	\$29,969.00	\$5,993.80	\$0.00	20.00%
Standard Inc (The)	Hope Cancer Fund	8	\$8,518.00	\$1,703.60	\$0.00	20.00%
Standard Inc (The)	Parents of Retarded Children Camp Fund Inc	7	\$94,953.04	\$18,990.61	\$0.00	20.00%
TD Marketing Inc	VietNow National Headquarters	8	\$3,320.00	\$664.00	\$0.00	20.00%
Campaign Center Inc (The)	American Foundation for Disabled Children Inc	1	\$2,205.00	\$440.80	\$0.00	19.99%
Stage Door Music Productions Inc	Dutchess County Correction Officers Benevolent Assn	3	\$105,558.70	\$21,067.74	\$0.00	19.96%
Stage Door Music Productions Inc	Town of Lloyd Police Benevolent Assn	3	\$48,585.00	\$9,675.00	\$0.00	19.91%
Municipal Marketing (Blaine, Kim E)	Perry F Barrett Police Club (Salamanca Police Club)	7	\$46,998.00	\$9,339.60	\$0.00	19.87%
TCB Enterprises Inc	New York Firefighters Foundation Inc	8	\$19,942.00	\$3,943.40	\$0.00	19.77%
Heritage Company Inc (The)	Multiple Sclerosis Association of America	8	\$5,103,162.62	\$1,004,023.00	\$0.00	19.67%

PROFESSIONAL FUND RAISER	CHARITABLE ORGANIZATION	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Lester Inc	New York Chiropractic College	6	\$19,905.00	\$3,886.49	\$18,460.00	19.53%
Heritage Company Inc (The)	82nd Promenade Nationale Convention Corp	8	\$106,415.00	\$20,692.81	\$0.00	19.45%
Facter Direct Ltd	Heritage Foundation Inc (DC)	8	\$936,324.00	\$177,503.44	\$510,356.00	18.96%
Stage Door Music Productions Inc	North Tonawanda Police Benevolent Assn	7	\$61,497.00	\$11,500.00	\$0.00	18.70%
Development Center LLC	Franklin College Inc	1	\$15,675.00	\$2,905.00	\$0.00	18.53%
Civic Development Group LLC	New York State Association of PBAs Inc (f/k/a Metropolitan Police Conference of New York State Inc)	2	\$424,257.00	\$78,416.00	\$0.00	18.48%
All Star Productions (Messmore, Barbara)	Glory Ministries (f/k/a Mercy Ministries)	8	\$24,689.00	\$4,444.02	\$7,626.00	18.00%
Griffin Marketing LLC	Reserve Police Officers Assn	8	\$58,407.00	\$10,513.26	\$23,000.00	18.00%
Griffin Marketing LLC	VietNow National Headquarters	8	\$64,139.00	\$11,545.02	\$22,000.00	18.00%
LAS LLC	Childhood Leukemia Foundation Inc	8	\$1,105,195.00	\$198,908.00	\$0.00	18.00%
Standard Inc (The)	International Center for the Search & Recovery of Missing Children Inc	8	\$13,647.00	\$2,456.46	\$0.00	18.00%
Reese Brothers Inc	National Caregiving Foundation	8	\$2,825,188.00	\$507,097.00	\$1,298,975.00	17.95%
Contract Communications Inc	Americas Athletes With Disabilities Inc	8	\$920,272.00	\$156,446.00	\$414,283.00	17.00%
Midwest Publishing-MN Inc	New York State Deputies Assn Inc	5	\$36,596.01	\$6,221.32	\$0.00	17.00%
Midwest Publishing-OH Inc	New York State Association of PBAs Inc (f/k/a Metropolitan Police Conference of New York State Inc)	2	\$268,339.10	\$45,617.65	\$0.00	17.00%
Midwest Publishing-OH Inc	New York State Deputies Assn Inc	5	\$844,179.90	\$143,510.58	\$0.00	17.00%
Profunra (Sheehan, Lynda Ann)	Kamp Koinonia Inc	6	\$51,564.00	\$8,766.00	\$0.00	17.00%
Contract Communications Inc	Cancer Recovery Foundation of America	8	\$600,658.00	\$101,608.00	\$578,868.00	16.92%
Allan C Hill Productions Inc	Benevolent & Protective Order of Elks #841-Staten Island	1	\$11,930.00	\$2,000.00	\$4,440.00	16.76%
Donald Warburton Unlimited	Glory Ministries (f/k/a Mercy Ministries)	8	\$61,546.00	\$10,192.00	\$0.00	16.56%
Infocision Management Corporation	United Service Organizations Inc	8	\$211,307.04	\$34,914.84	\$0.00	16.52%

PROFESSIONAL FUND RAISER	CHARITABLE ORGANIZATION	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
TCB Enterprises Inc	New York State Troopers Historic Assn Inc	3	\$47,297.00	\$7,729.70	\$3,700.00	16.34%
All-Pro Telemarketing Associates Corporation	Fraternal Order of New York State Troopers Inc	3	\$1,285,185.92	\$207,383.51	\$2,000,000.00	16.14%
American Trade and Convention Publications Inc	Military Order of the Purple Heart Service Foundation	8	\$3,267,906.00	\$525,000.00	\$0.00	16.07%
Stage Door Music Productions Inc	H W Rogers Hose Company #2	4	\$30,410.00	\$4,885.65	\$0.00	16.07%
Civic Development Group LLC	Fire Victims Charitable Foundation Inc	8	\$1,764,433.00	\$282,487.00	\$0.00	16.01%
New Liberty Promotions Inc	VietNow National Headquarters	8	\$24,096.00	\$3,855.36	\$0.00	16.00%
Civic Development Group LLC	Childrens Charity Fund Inc	8	\$588,580.00	\$93,702.00	\$0.00	15.92%
All-Pro Telemarketing Associates Corporation	Mecca Temple AAONMS	1	\$20,499.00	\$3,243.90	\$19,500.00	15.82%
Stage Door Music Productions Inc	Uniformed Professional Fire Fighters Assn Tonawanda NY	7	\$22,330.00	\$3,500.00	\$0.00	15.67%
Telefund Inc	Defenders of Wildlife Inc	8	\$17,620.00	\$2,740.00	\$0.00	15.55%
Campaign Headquarters Inc	Erie County Association of Chiefs of Police Inc	7	\$115,851.00	\$18,000.00	\$0.00	15.54%
Share Group Inc	American Farmland Trust	8	\$47,124.00	\$7,299.16	\$0.00	15.49%
LAS LLC	National Law Enforcement Sports Federation Ltd Inc	8	\$983,827.00	\$152,000.00	\$0.00	15.45%
All-Pro Telemarketing Associates Corporation	NYS Park Police PBA Inc	2	\$323,436.00	\$49,792.20	\$325,000.00	15.39%
Marketing Squad Inc	American Legion 2001 Department Convention Inc	6	\$529,050.00	\$81,413.00	\$0.00	15.39%
New Liberty Promotions Inc	New York State Police Chiefs Benevolent Assn Inc	3	\$1,356,519.05	\$208,284.43	\$0.00	15.35%
Heritage Company Inc (The)	American Association of the Deaf-Blind	8	\$367,679.98	\$56,238.20	\$0.00	15.30%
Mac Communications (MacDonald, John T)	New York Firefighters Foundation Inc	8	\$8,085.00	\$1,219.50	\$950.00	15.08%
Community Affairs Inc	Police Conference of New York Inc	4	\$1,577,141.89	\$236,571.29	\$0.00	15.00%
Contract Communications Inc	North Country Animal League Inc	8	\$33,350.00	\$5,003.00	\$23,515.00	15.00%
Marketing Squad Inc	New York State Jaycees Inc	5	\$275,366.00	\$41,305.00	\$0.00	15.00%
Marketing Squad Inc	Self Help for Hard of Hearing People-Western NY Chapter	7	\$10,220.00	\$1,533.00	\$0.00	15.00%

PROFESSIONAL FUND RAISER	CHARITABLE ORGANIZATION	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Midwest Publishing-MN Inc	Operation Lookout National Center for Missing Youth	8	\$167,123.41	\$25,068.51	\$0.00	15.00%
Midwest Publishing-OH Inc	Operation Lookout National Center for Missing Youth	8	\$176,137.02	\$26,420.55	\$0.00	15.00%
Non-Profit Telemedia Inc	Cancer Fund of America Inc	8	\$261,820.00	\$39,273.00	\$256,270.00	15.00%
TCB Enterprises Inc	Junior Police Academy	8	\$121,321.00	\$18,198.15	\$16,500.00	15.00%
TCB Enterprises Inc	National Association of Veteran Police Officers	8	\$98,528.00	\$14,779.20	\$7,200.00	15.00%
Reese Brothers Inc	Miracle Flights for Kids	8	\$2,896,111.00	\$432,139.00	\$868,833.00	14.92%
All-Pro Telemarketing Associates Corporation	Retired Police Association of the State of New York Inc	2	\$156,700.00	\$23,209.28	\$200,000.00	14.81%
S & E Marketing Ltd	Association of Retired Firefighters	8	\$84,831.00	\$12,006.40	\$0.00	14.15%
Young Productions (Young-Wolff, Mary B)	Kiwanis Club-Glen Lake	4	\$8,245.45	\$1,132.77	\$1,574.55	13.74%
American Trade and Convention Publications Inc	New York Vietnam Veterans Foundation Inc	2	\$492,284.95	\$66,682.25	\$0.00	13.55%
Public Interest Communications Inc	Earthjustice Legal Defense Fund	8	\$218,907.00	\$28,977.89	\$46,185.00	13.24%
Harris O'Malley Marketing Inc	Planetary Society	8	\$29,169.00	\$3,853.00	\$29,003.00	13.21%
ComNet Marketing Group Inc	Brooklyn Botanic Garden Corporation	1	\$8,885.00	\$1,148.57	\$0.00	12.93%
Whiterock Marketing Group Inc	Glory Ministries (f/k/a Mercy Ministries)	8	\$264,199.00	\$34,113.43	\$339,165.00	12.91%
Bristol Marketing Associates Inc	Cancer Fund of America Inc	8	\$84,433.20	\$10,553.80	\$114,401.80	12.50%
Contract Communications Inc	Little Heroes Foundation	8	\$374,939.00	\$46,741.00	\$410,577.00	12.47%
Public Interest Communications Inc	Common Cause	8	\$154,537.00	\$19,103.99	\$39,944.00	12.36%
Optima Direct Inc	Educational Broadcasting Corporation	1	\$514,489.00	\$63,400.00	\$133,583.00	12.32%
Civic Development Group LLC	Cancer Fund of America Inc	8	\$2,120,504.00	\$258,574.00	\$0.00	12.19%
Allan C Hill Productions Inc	Cancer Fund of America Inc	8	\$39,971.85	\$4,796.62	\$51,941.15	12.00%
Nationwide Fundraisers Inc	ADSA Inc	8	\$109,469.00	\$13,136.28	\$0.00	12.00%
Non-Profit Telemedia Inc	Heart Support of America Inc	8	\$372,582.00	\$44,709.84	\$505,124.00	12.00%
Telesystems Marketing Inc	Kids Wish Network Inc	8	\$97,419.85	\$11,690.38	\$0.00	12.00%

PROFESSIONAL FUND RAISER	CHARITABLE ORGANIZATION	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
MKTG TeleServices Inc (f/k/a MSGI Direct Inc)	National Wildlife Federation	8	\$209,773.00	\$24,931.00	\$52,443.00	11.88%
LAS LLC	International Union of Police Associations AFL-CIO	8	\$3,387,373.00	\$400,000.00	\$0.00	11.81%
Bee LC	Roger Wyburn-Mason & Jack M Blount Foundation for Eradication of Rheumatoid Disease Inc	8	\$162,771.77	\$18,806.03	\$337,636.23	11.55%
Non-Profit Telemedia Inc	Survivors and Victims Empowered	8	\$167,769.00	\$19,293.44	\$246,867.00	11.50%
Facter Direct Ltd	Common Cause	8	\$129,329.00	\$14,673.95	\$105,364.00	11.35%
Whiterock Marketing Group Inc	Glory Ministries (f/k/a Mercy Ministries)	8	\$143,375.00	\$15,918.15	\$150,496.00	11.10%
All-Pro Telemarketing Associates Corporation	Law Enforcement Alliance of America Inc	8	\$222,797.00	\$24,474.42	\$232,000.00	10.99%
All-Pro Telemarketing Associates Corporation	American Foundation for Disabled Children Inc	1	\$513,848.13	\$56,359.87	\$493,000.00	10.97%
TCB Enterprises Inc	United Fire Fighters of America Inc	8	\$70,692.50	\$7,689.83	\$0.00	10.88%
American Trade and Convention Publications Inc	American Veterans of World War II, Korea and Vietnam	8	\$4,819,701.24	\$500,000.00	\$0.00	10.37%
TCB Enterprises Inc	New York Police Scholarship Foundation	8	\$186,238.05	\$18,963.25	\$19,250.00	10.18%
Community Affairs Inc	Regular American Veterans d/b/a American War Veterans	8	\$550,251.81	\$55,811.99	\$0.00	10.14%
Whiterock Marketing Group Inc	Glory Ministries (f/k/a Mercy Ministries)	8	\$99,492.00	\$10,054.20	\$129,339.60	10.11%
LAS LLC	International Union of Police Associations AFL-CIO	8	\$1,005.00	\$101.00	\$6,383.00	10.05%
Contract Communications Inc	For Kids Sake Inc	8	\$71,023.00	\$7,102.00	\$41,875.00	10.00%
Mure Associates Inc	Long Island Responds	2	\$143,175.50	\$14,317.55	\$0.00	10.00%
Nationwide Fundraisers Inc	Reserve Police Officers Assn	8	\$13,752.50	\$1,375.25	\$0.00	10.00%
Nationwide Fundraisers Inc	Shiloh International Ministries	8	\$45,704.00	\$4,570.00	\$22,000.00	10.00%
New Liberty Promotions Inc	New York Firefighters Foundation Inc	8	\$770,545.22	\$77,054.52	\$0.00	10.00%
New Liberty Promotions Inc	New York Police Scholarship Foundation	8	\$110,244.00	\$11,024.40	\$0.00	10.00%
Non-Profit Telemedia Inc	Glory Ministries (f/k/a Mercy Ministries)	8	\$305,874.00	\$30,587.40	\$341,990.42	10.00%
Non-Profit Telemedia Inc	Wishing Well Foundation USA Inc	8	\$854,933.17	\$85,493.32	\$1,050,812.83	10.00%

PROFESSIONAL FUND RAISER	CHARITABLE ORGANIZATION	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Terry Dee Productions Inc	Association for Firefighters and Paramedics Inc	8	\$1,500.00	\$150.00	\$0.00	10.00%
LAS LLC	Committee for Missing Children Inc	8	\$1,618,797.00	\$161,083.00	\$0.00	9.95%
Non-Profit Telemedia Inc	Operation Lookout National Center for Missing Youth	8	\$413,702.70	\$41,128.55	\$662,702.23	9.94%
Allan C Hill Productions Inc	Broome County Humane Society and Relief Assn	5	\$176,160.51	\$17,456.22	\$117,440.00	9.91%
Aria Communications Corporation	United States Ski Team Foundation	8	\$12,675.00	\$1,252.27	\$3,705.00	9.88%
All-Pro Telemarketing Associates Corporation	New York State Federation of Police Inc	3	\$749,143.94	\$73,840.00	\$915,000.00	9.86%
Civic Development Group LLC	Disabled Veterans Associations	8	\$1,834,308.00	\$180,393.00	\$0.00	9.83%
Theodore Productions Inc	Big Flats Masonic Lodge #378	6	\$20,057.00	\$1,918.46	\$0.00	9.57%
Community Affairs Inc	Association for Disabled Firefighters Inc	8	\$1,278,440.71	\$122,037.29	\$0.00	9.55%
Facter Direct Ltd	Multiple Sclerosis Association of America	8	\$1,398,168.00	\$131,556.20	\$930,964.00	9.41%
Bee LC	Heart Support of America Inc	8	\$77,914.50	\$7,309.41	\$167,952.50	9.38%
All-Pro Telemarketing Associates Corporation	Junior Police Academy	8	\$782,980.60	\$66,690.00	\$1,080,000.00	8.52%
MDS Communications Corporation	Concerned Women for America	8	\$752,839.00	\$57,225.00	\$988,253.00	7.60%
Infocision Management Corporation	Christian Advocates Serving Evangelism	8	\$4,134,581.64	\$310,093.62	\$0.00	7.50%
Infocision Management Corporation	National Easter Seal Society Inc	8	\$841,002.75	\$59,332.54	\$0.00	7.06%
Telefund Inc	Nature Conservancy	8	\$40,050.00	\$2,779.00	\$0.00	6.94%
American Trade and Convention Publications Inc	New York AMVETS Inc	2	\$409,049.72	\$27,500.00	\$0.00	6.72%
Telefund Inc	Human Rights Campaign Inc	8	\$209,292.00	\$11,062.75	\$0.00	5.29%
Share Group Inc	Defenders of Wildlife Inc	8	\$85,210.70	\$4,334.35	\$0.00	5.09%
Share Group Inc	Massachusetts Society for the Prevention of Cruelty to Animals	8	\$56,242.00	\$2,804.15	\$0.00	4.99%
American Trade and Convention Publications Inc	National Association of Police Athletic Leagues	8	\$4,780,883.59	\$154,166.66	\$0.00	3.22%
Gordon & Schwenkmeyer Inc	National Coalition for Homeless Veterans	8	\$92,845.80	\$2,656.01	\$1,606.00	2.86%

PROFESSIONAL FUND RAISER	CHARITABLE ORGANIZATION	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
George Carden Circus International	Media Shrine Temple	5	\$88,074.00	\$2,000.00	\$0.00	2.27%
Public Interest Communications Inc	American Health Assistance Foundation	8	\$240,175.00	\$4,038.00	\$937.00	1.68%
Outreach Center Inc (Direct Advantage Marketing)	Society of Automotive Engineers Inc	8	\$37,004.00	\$589.00	\$0.00	1.59%
Infocision Management Corporation	Epilepsy Foundation	8	\$239,163.00	\$3,587.45	\$0.00	1.50%
Share Group Inc	Co-op America Foundation Inc	8	\$93,695.00	\$1,182.00	\$0.00	1.26%
American Trade and Convention Publications Inc	VFW of the United States-Department of New York	4	\$60,941.50	\$0.00	\$0.00	0.00%
Gordon & Schwenkmeyer Inc	National Abortion & Reproductive Rights Action League	8	\$60,518.18	\$0.00	\$125.00	0.00%
Harris O'Malley Marketing Inc	Defenders of Wildlife Inc	8	\$16,374.33	\$0.00	\$14,576.67	0.00%
Harris O'Malley Marketing Inc	Survivors and Victims Empowered	8	\$13,281.80	\$0.00	\$20,938.20	0.00%
Pro Tel Inc	Childrens Charity Fund Inc	8	\$1,770.00	\$0.00	\$0.00	0.00%
Reese Brothers Inc	National Association for the Terminally III	8	\$288,017.00	\$0.00	\$152,694.00	0.00%
Tan Productions Inc	Suffolk County Police Conference Inc	2	\$18,300.00	\$0.00	\$0.00	0.00%
Aria Communications Corporation	20/20 Vision National Project	8	\$672.00	(\$17.92)	\$168.00	-2.67%
MDS Communications Corporation	Americans United for Life	8	\$10,136.00	(\$624.00)	\$0.00	-6.16%
Public Interest Communications Inc	National Wildlife Federation	8	\$50,171.00	(\$3,889.00)	\$12,983.00	-7.75%
Facter Direct Ltd	Anti-Defamation League of B'nai B'rith	1	\$125,090.00	(\$9,908.16)	\$95,324.00	-7.92%
Public Interest Communications Inc	Defenders of Wildlife Inc	8	\$230,482.36	(\$19,925.66)	\$22,438.64	-8.65%
Tele-Response Center Inc	March of Dimes Birth Defects Foundation	3	\$33,675.00	(\$3,466.00)	\$0.00	-10.29%
Public Interest Communications Inc	Public Citizen Inc	8	\$94,170.35	(\$11,491.69)	\$106,289.65	-12.20%
Share Group Inc	Project Hope-The People to People Health Foundation Inc	8	\$17,893.00	(\$2,949.00)	\$0.00	-16.48%
Outreach Center Inc (Direct Advantage Marketing)	Village Center for Food Care Fund	1	\$2,778.00	(\$544.80)	\$0.00	-19.61%
Telefund Inc	National Environmental Policy and Law Center Inc	8	\$6,766.00	(\$2,311.00)	\$0.00	-34.16%
Aria Communications Corporation	Planned Parenthood-New York City	1	\$10,536.00	(\$4,036.33)	\$0.00	-38.31%

PROFESSIONAL FUND RAISER	CHARITABLE ORGANIZATION	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Membership Consultants Inc	Brooklyn Botanic Garden Corporation	1	\$31,585.00	(\$12,774.06)	\$0.00	-40.44%
Share Group Inc	Lighthouse International	1	\$16,986.00	(\$7,833.00)	\$0.00	-46.11%
DirectLine Technologies Inc	New York Institute of Technology	2	\$33,066.00	(\$16,934.00)	\$20,665.00	-51.21%
Integral Resources Inc	American Council of the Blind Inc	8	\$104,241.31	(\$53,514.42)	\$66,745.88	-51.34%
Facter Direct Ltd	Rutherford Institute	8	\$105,267.00	(\$57,226.76)	\$55,840.00	-54.36%
MKTG TeleServices Inc (f/k/a MSGI Direct Inc)	Joslin Diabetes Center	8	\$24,204.00	(\$14,795.00)	\$14,041.00	-61.13%
MKTG TeleServices Inc (f/k/a MSGI Direct Inc)	United Service Organizations Inc	8	\$3,066.00	(\$8,135.41)	\$3,149.00	-265.34%
DirectLine Technologies Inc	New York Institute of Technology	2	\$10,705.00	(\$39,295.00)	\$16,625.00	-367.07%
	TOTALS		\$184,724,097.54	\$58,934,808.98	\$41,617,906.95	31.90%

## TABLE 4 SUPPLEMENT Professional Fund Raisers Net Percentage Of Revenues Retained By Charity 2000 Telemarketing Campaigns

PROFESSIONAL FUND RAISER	CHARITABLE ORGANIZATION	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
DCM Inc	New York City Opera Inc	1	\$279,071.00	\$182,636.00	\$31,668.00	65.44%
DCM Inc	Museum of Modern Art	1	\$102,670.00	\$58,399.00	\$26,710.00	56.88%
Outreach Center Inc (Direct Advantage Marketing)	New York Public Library	1	\$40,407.00	\$20,230.00	\$0.00	50.07%
Share Group Inc	Appalachian Mountain Club	8	\$307,775.00	\$120,273.00	\$0.00	39.08%
Share Group Inc	Greenpeace Inc	8	\$1,054,265.00	\$333,370.00	\$0.00	31.62%
Americom Group Inc	Multiple Sclerosis Association of America	8	\$158,393.51	\$47,782.86	\$7,919.67	30.17%
Tele-Response Center Inc	SADD Inc	8	\$238,850.00	\$45,079.00	\$0.00	18.87%
Community Affairs Inc	VietNow National Headquarters	8	\$31,707.00	\$4,439.00	\$0.00	14.00%
American Trade and Convention Publications Inc	VFW of the United States-Department of New York	4	\$46,757.50	\$0.00	\$0.00	0.00%
Harris O'Malley Marketing Inc	Cousteau Society Inc	8	\$20,756.00	\$0.00	\$29,479.00	0.00%
Share Group Inc	Partnership for Caring Inc (Choice in Dying)	8	\$19,787.00	\$0.00	\$0.00	0.00%
	TOTALS		\$2,300,439.01	\$812,208.86	\$95,776.67	35.31%

## TABLE 5 Charitable OrganizationsAlphabetical Order Within Geographic Locations 2001 Telemarketing Campaigns

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
American Civil Liberties Union	Share Group Inc	1	\$460,223.00	\$131,804.00	\$0.00	28.64%
American Foundation for AIDS Research (AMFAR)	Share Group Inc	1	\$279,794.00	\$131,838.00	\$0.00	47.12%
American Foundation for Disabled Children Inc	All-Pro Telemarketing Associates Corporation	1	\$513,848.13	\$56,359.87	\$493,000.00	10.97%
American Foundation for Disabled Children Inc	Campaign Center Inc (The)	1	\$2,205.00	\$440.80	\$0.00	19.99%
American Foundation for Disabled Children Inc	Gelmar Ltd	1	\$1,050.00	\$262.50	\$0.00	25.00%
American Society for the Prevention of Cruelty to Animals	Telefund Inc	1	\$364,248.00	\$204,688.65	\$0.00	56.19%
Amnesty International of the USA Inc	Facter Direct Ltd	1	\$212,356.00	\$141,807.50	\$62,403.00	66.78%
Amnesty International of the USA Inc	Telefund Inc	1	\$333,590.00	\$174,111.48	\$0.00	52.19%
Anti-Defamation League of B'nai B'rith	Facter Direct Ltd	1	\$125,090.00	(\$9,908.16)	\$95,324.00	-7.92%
Anti-Defamation League of B'nai B'rith	Facter Direct Ltd	1	\$833,410.00	\$384,107.47	\$312,282.00	46.09%
Barnard College	Lester Inc	1	\$22,285.00	\$8,473.96	\$13,855.00	38.03%
Benevolent & Protective Order of Elks #841-Staten Island	Allan C Hill Productions Inc	1	\$11,930.00	\$2,000.00	\$4,440.00	16.76%
Brooklyn Botanic Garden Corporation	ComNet Marketing Group Inc	1	\$8,885.00	\$1,148.57	\$0.00	12.93%
Brooklyn Botanic Garden Corporation	Membership Consultants Inc	1	\$31,585.00	(\$12,774.06)	\$0.00	-40.44%
Cancer Care Inc & the National Cancer Care Foundation	Gelmar Ltd	1	\$123,899.00	\$30,974.75	\$0.00	25.00%
Carnegie Hall Society Inc	MKTG TeleServices Inc (f/k/a MSGI Direct Inc)	1	\$1,978,270.00	\$1,468,819.00	\$178,804.50	74.25%
Citymeals-on-Wheels	Share Group Inc	1	\$52,643.00	\$29,635.93	\$0.00	56.30%
Disabled Hotline Inc	Suffolk Productions Inc	1	\$13,392.00	\$3,348.00	\$0.00	25.00%
Educational Broadcasting Corporation	Angeles Communications LLC	1	\$513,307.00	\$237,303.00	\$0.00	46.23%
Educational Broadcasting Corporation	Optima Direct Inc	1	\$514,489.00	\$63,400.00	\$133,583.00	12.32%
Educational Broadcasting Corporation	Outreach Center Inc (Direct Advantage Marketing)	1	\$780,412.00	\$551,547.00	\$0.00	70.67%
Educational Broadcasting Corporation	Share Group Inc	1	\$495,124.00	\$184,725.00	\$0.00	37.31%
Educational Broadcasting Corporation	Share Group Inc	1	\$765,368.00	\$387,397.00	\$0.00	50.62%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Educational Broadcasting Corporation	Telefund Inc	1	\$60,339.00	\$22,418.80	\$0.00	37.15%
Environmental Defense Inc	Share Group Inc	1	\$956,858.00	\$518,148.00	\$0.00	54.15%
Franklin College Inc	Development Center LLC	1	\$15,675.00	\$2,905.00	\$0.00	18.53%
GLSEN Inc (Gay, Lesbian and Straight Education Network)	Share Group Inc	1	\$64,527.00	\$34,198.00	\$0.00	53.00%
Gods Love We Deliver Inc	Share Group Inc	1	\$68,604.00	\$24,962.52	\$0.00	36.39%
Hunter College Foundation Inc	Development Center Inc	1	\$341,431.00	\$272,354.00	\$0.00	79.77%
Lighthouse International	Share Group Inc	1	\$16,986.00	(\$7,833.00)	\$0.00	-46.11%
Lincoln Center for the Performing Arts Inc	Market Access Inc	1	\$568,141.00	\$384,952.93	\$21,626.00	67.76%
Mecca Temple AAONMS	All-Pro Telemarketing Associates Corporation	1	\$20,499.00	\$3,243.90	\$19,500.00	15.82%
Metropolitan Museum of Art	Facter Direct Ltd	1	\$316,860.00	\$98,503.82	\$310,127.00	31.09%
Museum of Modern Art	Facter Direct Ltd	1	\$128,899.00	\$70,924.42	\$149,738.00	55.02%
Museum of Modern Art	Outreach Center Inc (Direct Advantage Marketing)	1	\$119,318.00	\$62,663.25	\$28,772.00	52.52%
National Audubon Society Inc	Public Interest Communications Inc	1	\$266,982.00	\$95,898.00	\$34,262.00	35.92%
National Federation of the Blind of New York State Inc	Capital District Callers Inc	1	\$147,928.00	\$47,336.96	\$0.00	32.00%
Natural Resources Defense Council Inc	Facter Direct Ltd	1	\$480,187.00	\$265,201.00	\$91,182.00	55.23%
New York Cares Inc	Gordon & Schwenkmeyer Inc	1	\$210,241.59	\$97,500.00	\$9,810.00	46.38%
New York City Ballet Inc	MKTG TeleServices Inc (f/k/a MSGI Direct Inc)	1	\$940,025.00	\$667,192.00	\$67,240.50	70.98%
New York City Opera Inc	DCM Inc	1	\$208,698.00	\$97,013.00	\$55,169.00	46.48%
New York State Court Clerks Assn	Tan Productions Inc	1	\$89,375.00	\$26,812.50	\$0.00	30.00%
New York State NARAL Inc	Telefund Inc	1	\$34,118.00	\$15,429.72	\$0.00	45.22%
New York University	Ruffalo Cody & Associates	1	\$1,082,028.00	\$690,028.00	\$81,428.00	63.77%
New York Veteran Police Assn Inc	Whiterock Marketing Group Inc	1	\$292,454.00	\$64,450.90	\$337,650.00	22.04%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
New York Veteran Police Assn Inc	Whiterock Marketing Group Inc	1	\$21,764.00	\$5,330.35	\$30,103.00	24.49%
NOW Legal Defense and Education Fund	Telefund Inc	1	\$28,489.00	\$14,720.13	\$0.00	51.67%
Philharmonic Symphony Society of New York Inc	MKTG TeleServices Inc (f/k/a MSGI Direct Inc)	1	\$1,030,383.00	\$703,031.00	\$94,817.50	68.23%
Planned Parenthood Action Fund Inc	Facter Direct Ltd	1	\$1,000,153.00	\$660,791.40	\$300,844.00	66.07%
Planned Parenthood Action Fund Inc	Tele-Response Center Inc	1	\$12,656.00	\$5,016.00	\$0.00	39.63%
Planned Parenthood Federation of America Inc	Facter Direct Ltd	1	\$2,606,700.00	\$1,359,821.20	\$839,836.00	52.17%
Planned Parenthood-New York City	Aria Communications Corporation	1	\$10,536.00	(\$4,036.33)	\$0.00	-38.31%
Pratt Institute	Development Center Inc	1	\$101,595.00	\$60,209.00	\$0.00	59.26%
Riverdale Country School	Lester Inc	1	\$7,162.00	\$4,104.78	\$1,405.00	57.31%
Roundabout Theatre Company Inc	Artsmarketing Services Inc	1	\$464,807.00	\$355,090.63	\$49,994.00	76.40%
Roundabout Theatre Company Inc	Artsmarketing Services Inc	1	\$129,848.00	\$97,359.00	\$0.00	74.98%
Solomon R Guggenheim Museum	Facter Direct Ltd	1	\$133,743.00	\$68,623.41	\$96,086.00	51.31%
Teachers College (Columbia University)	Development Center Inc	1	\$122,472.00	\$74,171.00	\$0.00	60.56%
United Cerebral Palsy-New York City Inc	Telesystems Marketing Inc	1	\$11,178.00	\$6,706.80	\$0.00	60.00%
United States Fund for UNICEF	Facter Direct Ltd	1	\$368,885.00	\$215,689.08	\$62,188.00	58.47%
Village Center for Food Care Fund	Outreach Center Inc (Direct Advantage Marketing)	1	\$2,778.00	(\$544.80)	\$0.00	-19.61%
WNYC Radio	Aria Communications Corporation	1	\$149,232.00	\$89,988.32	\$33,750.00	60.30%
WNYC Radio	Optima Direct Inc	1	\$416,972.00	\$261,790.00	\$110,505.00	62.78%
Adelphi University	Development Center Inc	2	\$62,489.00	\$31,651.00	\$21,540.00	50.65%
Amityville Patrolmens Benevolent Assn Inc	Tan Productions Inc	2	\$35,830.00	\$17,915.00	\$0.00	50.00%
Boy Scouts of America Troop #93 Franklin Square	Tan Productions Inc	2	\$4,335.00	\$2,167.50	\$0.00	50.00%
Childrens Rights of New York Inc	Community Affairs Inc	2	\$62,747.00	\$18,500.00	\$0.00	29.48%
Coalition Against Breast Cancer Inc	All Star Productions (Messmore, Barbara)	2	\$61,531.31	\$15,382.82	\$17,878.69	25.00%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Coalition Against Breast Cancer Inc	Campaign Center Inc (The)	2	\$472,812.08	\$94,567.87	\$0.00	20.00%
Coalition Against Breast Cancer Inc	Fundraisers Agency of America Inc	2	\$40,764.00	\$10,191.00	\$0.00	25.00%
Disabled Childrens Relief Fund Inc	Suffolk Productions Inc	2	\$29,410.00	\$7,352.00	\$0.00	25.00%
Disabled Veterans of America Inc-PFC Salvatore J Armato	Campaign Center Inc (The)	2	\$9,054.00	\$1,810.80	\$0.00	20.00%
Fraternal Order of Police Empire State Lodge Inc	Civic Development Group LLC	2	\$1,229,557.00	\$245,911.00	\$0.00	20.00%
Freeport Police Benevolent Assn	Tan Productions Inc	2	\$24,800.00	\$12,400.00	\$0.00	50.00%
Hempstead Police Benevolent Assn Inc	Island Marketing Concepts Inc	2	\$258,077.05	\$64,519.27	\$0.00	25.00%
Kiwanis Club-Willistons Foundation Inc	Allan C Hill Productions Inc	2	\$8,930.00	\$2,000.00	\$3,205.00	22.40%
Knights of Columbus-Daniel A Tobin Council #564	Campaign Center Inc (The)	2	\$17,989.00	\$3,597.80	\$0.00	20.00%
Knights of Columbus-Monsignor Delaney Council #5983	Campaign Center Inc (The)	2	\$17,285.00	\$4,321.25	\$0.00	25.00%
Long Beach Police Benevolent Assn	Suffolk Productions Inc	2	\$41,470.00	\$16,588.00	\$0.00	40.00%
Long Island Coalition for Life Inc	MDS Communications Corporation	2	\$40,936.00	\$21,266.00	\$18,378.00	51.95%
Long Island Responds	All Star Productions (Messmore, Barbara)	2	\$28,947.00	\$5,789.40	\$8,103.00	20.00%
Long Island Responds	Mure Associates Inc	2	\$143,175.50	\$14,317.55	\$0.00	10.00%
Long Island State Park Police Benevolent Assn	Campaign Center Inc (The)	2	\$235,851.66	\$54,328.75	\$0.00	23.04%
Lynbrook Police Benevolent Assn	Island Marketing Concepts Inc	2	\$59,931.00	\$17,979.30	\$0.00	30.00%
Manor Park Seniors Ltd	Campaign Center Inc (The)	2	\$86,149.84	\$17,229.80	\$0.00	20.00%
Marine Corps League-Huntington Long Island Detachment	Campaign Center Inc (The)	2	\$227,042.59	\$45,408.51	\$0.00	20.00%
Nassau County Deputy Sheriffs Benevolent Assn Inc	D & D Telemarketing Inc	2	\$126,946.00	\$49,463.00	\$0.00	38.96%
Nassau Police Conference Inc	Island Marketing Concepts Inc	2	\$468,589.00	\$129,295.00	\$0.00	27.59%
National Cancer Center Inc	Pro Tel Inc	2	\$40,356.00	\$25,157.00	\$0.00	62.34%
New York AMVETS Inc	American Trade and Convention Publications Inc	2	\$409,049.72	\$27,500.00	\$0.00	6.72%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
New York Institute of Technology	DirectLine Technologies Inc	2	\$33,066.00	(\$16,934.00)	\$20,665.00	-51.21%
New York Institute of Technology	DirectLine Technologies Inc	2	\$10,705.00	(\$39,295.00)	\$16,625.00	-367.07%
New York State Association of PBAs Inc (f/k/a Metropolitan Police Conference of New York State Inc)	Civic Development Group LLC	2	\$424,257.00	\$78,416.00	\$0.00	18.48%
New York State Association of PBAs Inc (f/k/a Metropolitan Police Conference of New York State Inc)	Data Communications Inc	2	\$9,627.00	\$1,925.40	\$0.00	20.00%
New York State Association of PBAs Inc (f/k/a Metropolitan Police Conference of New York State Inc)	Mac Communications (MacDonald, John T)	2	\$212,744.00	\$64,699.32	\$40,906.00	30.41%
New York State Association of PBAs Inc (f/k/a Metropolitan Police Conference of New York State Inc)	Midwest Publishing-MN Inc	2	\$34,241.40	\$11,374.66	\$0.00	33.22%
New York State Association of PBAs Inc (f/k/a Metropolitan Police Conference of New York State Inc)	Midwest Publishing-OH Inc	2	\$268,339.10	\$45,617.65	\$0.00	17.00%
New York State Association of PBAs Inc (f/k/a Metropolitan Police Conference of New York State Inc)	Neighborhood Outreach Programs LLC	2	\$119,858.00	\$24,579.88	\$108,697.00	20.51%
New York Vietnam Veterans Foundation Inc	American Trade and Convention Publications Inc	2	\$492,284.95	\$66,682.25	\$0.00	13.55%
NYS Park Police PBA Inc	All-Pro Telemarketing Associates Corporation	2	\$323,436.00	\$49,792.20	\$325,000.00	15.39%
NYS Park Police PBA Inc	Northeastern Advertising (Morgan, William J)	2	\$32,685.00	\$11,439.75	\$0.00	35.00%
NYS Park Police PBA Inc	Suffolk Productions Inc	2	\$156,998.00	\$39,249.00	\$0.00	25.00%
Planned Parenthood Hudson Peconic Inc	Aria Communications Corporation	2	\$17,216.50	\$7,953.73	\$0.00	46.20%
Police Athletic Team of Suffolk County Inc	Suffolk Productions Inc	2	\$100,580.00	\$32,185.00	\$0.00	32.00%
Port Washington Police Athletic League Inc	Tan Productions Inc	2	\$37,049.00	\$18,524.50	\$0.00	50.00%
Port Washington Police Benevolent Assn Inc	Tan Productions Inc	2	\$54,205.00	\$27,102.50	\$0.00	50.00%
Retired Police Association of the State of New York Inc	All-Pro Telemarketing Associates Corporation	2	\$156,700.00	\$23,209.28	\$200,000.00	14.81%
Riverhead Police Benevolent Assn	Tan Productions Inc	2	\$31,620.00	\$17,391.00	\$0.00	55.00%
Suffolk County Court Officers Assn	Tan Productions Inc	2	\$54,135.00	\$16,240.50	\$0.00	30.00%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Suffolk County Deputy Sheriffs Benevolent Assn	D & D Telemarketing Inc	2	\$155,505.00	\$59,252.00	\$0.00	38.10%
Suffolk County Detective Investigators Police Benevolent Assn	D & D Telemarketing Inc	2	\$135,675.00	\$54,270.00	\$0.00	40.00%
Suffolk County Detectives Assn Inc	Suffolk Productions Inc	2	\$173,568.00	\$60,749.00	\$0.00	35.00%
Suffolk County Police Athletic League Inc	Suffolk Productions Inc	2	\$107,728.00	\$37,705.00	\$0.00	35.00%
Suffolk County Police Conference Inc	Tan Productions Inc	2	\$18,300.00	\$0.00	\$0.00	0.00%
Suffolk County Police Conference Inc	Tan Productions Inc	2	\$118,087.00	\$35,426.10	\$0.00	30.00%
Suffolk County Police Memorial Fund Inc	D & D Telemarketing Inc	2	\$116,030.00	\$46,812.00	\$0.00	40.34%
VFW of the United States-Nassau County Council	Campaign Center Inc (The)	2	\$116,066.39	\$23,233.88	\$0.00	20.02%
VFW of the United States-Suffolk County Chapter	Campaign Center Inc (The)	2	\$30,788.50	\$6,157.70	\$0.00	20.00%
Vietnam Veterans of America-Chapter #11 Suffolk NY Inc	Mure Associates Inc	2	\$171,392.00	\$37,706.35	\$0.00	22.00%
Vietnam Veterans of America-Chapter #82 Hicksville NY	Suffolk Productions Inc	2	\$31,022.00	\$7,756.00	\$0.00	25.00%
Association of Graduates of the US Military Academy	IDC Ltd	3	\$1,082,235.00	\$1,034,356.00	\$0.00	95.58%
Association of Graduates of the US Military Academy	IDC Ltd	3	\$722,910.00	\$662,947.00	\$0.00	91.71%
Association of Graduates of the US Military Academy	Lester Inc	3	\$34,330.44	\$30,597.29	\$0.00	89.13%
Association of Graduates of the US Military Academy	Lester Inc	3	\$8,774.00	\$6,825.28	\$0.00	77.79%
Centennial Hose Company #4 Inc	Spotlight Music Productions Inc	3	\$35,199.00	\$8,500.00	\$0.00	24.15%
City of White Plains Police Benevolent Assn	JNK Enterprises Inc	3	\$78,569.00	\$31,427.60	\$0.00	40.00%
Consumers Union of United States Inc	Lester Inc	3	\$642,884.00	\$326,816.00	\$187,797.00	50.84%
Correction Officers Benevolent Assn of Rockland County	National Benefit Company	3	\$96,709.00	\$30,004.60	\$0.00	31.03%
Croton Police Assn	Community Services Inc	3	\$40,900.00	\$14,475.50	\$0.00	35.39%
Dutchess County Correction Officers Benevolent Assn	Stage Door Music Productions Inc	3	\$105,558.70	\$21,067.74	\$0.00	19.96%
East Fishkill Police Benevolent Assn	Spotlight Music Productions Inc	3	\$39,621.00	\$8,596.00	\$0.00	21.70%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Eastchester Police Benevolent Assn	JNK Enterprises Inc	3	\$60,365.00	\$18,109.50	\$0.00	30.00%
Fraternal Order of New York State Troopers Inc	All-Pro Telemarketing Associates Corporation	3	\$1,285,185.92	\$207,383.51	\$2,000,000.00	16.14%
Greenburgh Uniformed Firefighters Assn Inc	S & M Enterprises Inc	3	\$82,520.00	\$24,756.00	\$665.00	30.00%
Haverstraw Police Athletic League Inc	Stage Door Music Productions Inc	3	\$50,402.00	\$10,090.40	\$0.00	20.02%
Highland Falls Patrolmens Benevolent Assn Inc	Stage Door Music Productions Inc	3	\$17,790.00	\$4,000.00	\$0.00	22.48%
Kingston Police Benevolent Assn	Gotham Productions Inc	3	\$72,848.00	\$18,212.00	\$0.00	25.00%
March of Dimes Birth Defects Foundation	Tele-Response Center Inc	3	\$33,675.00	(\$3,466.00)	\$0.00	-10.29%
Marine Corps League-Department of New York	Royalty Services Inc	3	\$6,518.00	\$1,629.50	\$0.00	25.00%
Masters School	Lester Inc	3	\$12,316.00	\$8,575.34	\$4,930.00	69.63%
Middletown Fire Police	Stage Door Music Productions Inc	3	\$21,843.00	\$5,000.00	\$0.00	22.89%
Middletown Police Benevolent Assn	Stage Door Music Productions Inc	3	\$66,737.00	\$17,000.00	\$0.00	25.47%
Monticello Policemens Benevolent Assn Inc	Mako Enterprises (Grimm, Robert)	3	\$30,557.00	\$10,094.00	\$0.00	33.03%
Mt Kisco Police Benevolent Assn	JNK Enterprises Inc	3	\$91,595.00	\$27,478.50	\$0.00	30.00%
Mt Pleasant Police Benevolent Assn	S & M Enterprises Inc	3	\$89,550.00	\$26,865.00	\$0.00	30.00%
Mt Vernon Police Assn	S & M Enterprises Inc	3	\$88,770.00	\$24,411.81	\$0.00	27.50%
New York Police and Peace Officers Assn Inc	Mac Communications (MacDonald, John T)	3	\$139,240.00	\$38,679.60	\$0.00	27.78%
New York Police and Peace Officers Assn Inc	Terry Dee Productions Inc	3	\$132,395.00	\$35,746.65	\$0.00	27.00%
New York State Federation of Police Inc	All-Pro Telemarketing Associates Corporation	3	\$749,143.94	\$73,840.00	\$915,000.00	9.86%
New York State Police Chiefs Benevolent Assn Inc	New Liberty Promotions Inc	3	\$1,356,519.05	\$208,284.43	\$0.00	15.35%
New York State Troopers Historic Assn Inc	TCB Enterprises Inc	3	\$47,297.00	\$7,729.70	\$3,700.00	16.34%
New York State Union of Police Assn Inc	Community Tele Services	3	\$481,911.24	\$109,200.00	\$0.00	22.66%
Orange County Deputy Sheriffs Police Benevolent Assn	Stage Door Music Productions Inc	3	\$44,637.00	\$8,927.40	\$0.00	20.00%
Orange County Sheriffs K-9 Assn Inc	Stage Door Music Productions Inc	3	\$100,524.00	\$20,104.70	\$0.00	20.00%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Ossining Police Athletic League	Spotlight Music Productions Inc	3	\$47,708.00	\$15,312.00	\$0.00	32.10%
Peekskill Police Assn	Starlet Music Productions (Corbett, Herbert)	3	\$70,957.00	\$20,000.00	\$2,000.00	28.19%
Pleasantville New York Police Benevolent Assn Inc	S & M Enterprises Inc	3	\$58,795.00	\$17,638.50	\$0.00	30.00%
Police Association of the City of Yonkers Inc	Gotham Productions Inc	3	\$350,309.00	\$114,169.00	\$0.00	32.59%
Police Athletic League of Yonkers Foundation Inc	Gotham Productions Inc	3	\$217,236.50	\$70,170.76	\$0.00	32.30%
Police Officer Defense Fund of New York State Inc	Community Tele Services	3	\$62,383.00	\$36,000.00	\$0.00	57.71%
Putnam County Sheriffs Department Police Benevolent Assn	Community Services Inc	3	\$41,950.00	\$19,227.00	\$0.00	45.83%
Putnam County Volunteer Firemens Assn	Community Services Inc	3	\$66,598.00	\$19,979.40	\$0.00	30.00%
Ramapo Policemens Benevolent Assn	Top Rank Enterprises Inc	3	\$44,611.00	\$17,844.40	\$0.00	40.00%
Rockland County Patrolmens Benevolent Assn Inc	National Benefit Company	3	\$165,124.00	\$62,618.15	\$0.00	37.92%
Rockland County Sheriffs Deputies Assn Inc	National Benefit Company	3	\$152,648.00	\$53,426.80	\$0.00	35.00%
Rockland County Society for the Prevention of Cruelty to Children	Northeastern Advertising (Morgan, William J)	3	\$4,412.50	\$1,544.38	\$0.00	35.00%
Rye Country Day School	Lester Inc	3	\$15,070.00	\$11,729.26	\$2,625.00	77.83%
Spring Valley Policemens Benevolent Assn	Gotham Productions Inc	3	\$28,645.50	\$8,021.00	\$0.00	28.00%
Spring Valley Policemens Benevolent Assn	Gotham Productions Inc	3	\$31,160.00	\$10,906.00	\$0.00	35.00%
Sullivan County Deputy Sheriffs Assn	Stage Door Music Productions Inc	3	\$70,693.50	\$15,503.00	\$0.00	21.93%
Sullivan County Patrolmans Benevolent Assn	Mako Enterprises (Grimm, Robert)	3	\$25,920.00	\$7,781.00	\$0.00	30.02%
Town of Fallsburg Police Benevolent Assn	Mako Enterprises (Grimm, Robert)	3	\$18,365.00	\$5,510.00	\$0.00	30.00%
Town of Lloyd Police Benevolent Assn	Stage Door Music Productions Inc	3	\$48,585.00	\$9,675.00	\$0.00	19.91%
Town of Newburgh Police Benevolent Assn	Stage Door Music Productions Inc	3	\$76,251.00	\$15,250.20	\$0.00	20.00%
Town of Saugerties Police Benevolent Assn	Gotham Productions Inc	3	\$30,800.00	\$11,396.00	\$0.00	37.00%
Town of Wallkill Volunteer Ambulance Corps Inc	Spotlight Music Productions Inc	3	\$41,408.00	\$10,370.00	\$0.00	25.04%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Ulster County Correction Officers Benevolent Assn Inc	Stage Door Music Productions Inc	3	\$49,407.50	\$9,881.90	\$0.00	20.00%
Ulster County Sheriffs Employees Assn	Stage Door Music Productions Inc	3	\$80,649.00	\$16,129.80	\$0.00	20.00%
Ulster County Shields	Top Rank Enterprises Inc	3	\$23,445.00	\$8,610.35	\$0.00	36.73%
Ulster County Volunteer Firemens Assn	Stage Door Music Productions Inc	3	\$44,347.00	\$8,869.40	\$0.00	20.00%
Ulster Policemans Benevolent Assn	Top Rank Enterprises Inc	3	\$40,687.00	\$14,240.45	\$0.00	35.00%
Uniformed Fire Fighters Assn of the City of Mt Vernon NY	D & R Communications (Sadofsky, David)	3	\$98,282.50	\$34,398.88	\$0.00	35.00%
Uniformed Fire Fighters Assn of the City of New Rochelle	S & M Enterprises Inc	3	\$80,665.00	\$24,199.50	\$0.00	30.00%
Village of Montgomery Police Benevolent Assn Inc	Stage Door Music Productions Inc	3	\$19,140.00	\$5,000.00	\$0.00	26.12%
Village of Ossining Police Benevolent Assn	Starlet Music Productions (Corbett, Herbert)	3	\$81,489.00	\$22,500.00	\$0.00	27.61%
Village of Saugerties Police Benevolent Assn	Gotham Productions Inc	3	\$29,993.00	\$8,098.00	\$0.00	27.00%
Wappingers Falls Police Benevolent Assn	Stage Door Music Productions Inc	3	\$59,290.00	\$14,822.50	\$0.00	25.00%
Westchester Legionnaire Inc	Weiss, Howard	3	\$40,764.00	\$16,305.60	\$0.00	40.00%
Yonkers Police Captains, Lieutenants & Sergeants Benevolent Assn	Holmac Telecommunications Inc	3	\$135,151.00	\$45,545.00	\$0.00	33.70%
Adirondack Council Inc	Share Group Inc	4	\$131,136.00	\$87,383.00	\$0.00	66.64%
Albany County Deputy Sheriffs Police Benevolent Assn	Nordel Publishing Inc	4	\$30,655.00	\$9,197.00	\$0.00	30.00%
Albany County Sheriffs Union #775 AFSCME	Stage Door Music Productions Inc	4	\$254,336.92	\$55,954.13	\$0.00	22.00%
American Legion-Sergeant Walter Adams Post #1021	Capital District Callers Inc	4	\$30,003.00	\$10,053.59	\$0.00	33.51%
Amsterdam Police Superior Officers Assn	Gotham Productions Inc	4	\$40,883.00	\$11,172.00	\$0.00	27.33%
Ballston Spa Police Benevolent Assn	Stage Door Music Productions Inc	4	\$117,504.00	\$25,072.66	\$0.00	21.34%
Bethlehem Police Benevolent Assn Inc	Nordel Publishing Inc	4	\$59,449.00	\$29,724.50	\$0.00	50.00%
Cohoes Police Officers Union Inc	Stage Door Music Productions Inc	4	\$51,494.00	\$11,338.50	\$0.00	22.02%
Colonie Police Benevolent Assn Inc	Nordel Publishing Inc	4	\$97,700.00	\$35,596.52	\$0.00	36.43%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Columbia County Correction Officers Local #3828	Stage Door Music Productions Inc	4	\$89,618.50	\$22,404.63	\$0.00	25.00%
Columbia County Correction Officers Local #3828	Stage Door Music Productions Inc	4	\$74,647.00	\$18,661.75	\$0.00	25.00%
Columbia County Deputy Sheriffs Benevolent Assn Inc	Spotlight Music Productions Inc	4	\$41,226.00	\$14,000.00	\$0.00	33.96%
Cornerstone Soup Kitchen & Food Pantry Inc	Royalty Services Inc	4	\$94,443.00	\$28,332.90	\$0.00	30.00%
Cyprus Temple of the AAONMS of Albany New York	Royalty Services Inc	4	\$169,796.00	\$47,500.00	\$0.00	27.97%
Cyprus Temple of the AAONMS of Albany New York	Royalty Services Inc	4	\$29,048.00	\$12,500.00	\$0.00	43.03%
Empire State College Foundation	Lester Inc	4	\$68,477.00	\$40,681.24	\$30,774.00	59.41%
Enlisted Association of the New York National Guard	Heritage Company Inc (The)	4	\$30,643.00	\$16,945.00	\$0.00	55.30%
Food Pantries for the Capital District Inc	Capital District Callers Inc	4	\$268,779.00	\$147,828.45	\$0.00	55.00%
Franklin County Deputy Sheriffs Assn	Stage Door Music Productions Inc	4	\$73,962.50	\$18,491.52	\$0.00	25.00%
Glens Falls Police Benevolent Assn	Royalty Services Inc	4	\$35,149.00	\$12,000.00	\$0.00	34.14%
Glenville Police Benevolent Assn	Nordel Publishing Inc	4	\$43,968.00	\$19,786.00	\$0.00	45.00%
Gloversville Police Benevolent Assn	Stage Door Music Productions Inc	4	\$37,879.00	\$7,575.80	\$0.00	20.00%
Greater Amsterdam Volunteer Ambulance Corps Inc	Spotlight Music Productions Inc	4	\$38,395.00	\$8,000.00	\$0.00	20.84%
Greater Amsterdam Volunteer Ambulance Corps Inc	Spotlight Music Productions Inc	4	\$29,366.00	\$6,000.00	\$0.00	20.43%
H W Rogers Hose Company #2	Stage Door Music Productions Inc	4	\$30,410.00	\$4,885.65	\$0.00	16.07%
Hunger Action Network of New York State	Capital District Callers Inc	4	\$121,894.00	\$60,947.00	\$0.00	50.00%
Kiwanis Club-Glen Lake	Young Productions (Young-Wolff, Mary B)	4	\$4,156.00	\$1,000.00	\$2,344.00	24.06%
Kiwanis Club-Glen Lake	Young Productions (Young-Wolff, Mary B)	4	\$8,245.45	\$1,132.77	\$1,574.55	13.74%
Marine Corps League-Captain William Dale O'Brien Detachment	Capital District Callers Inc	4	\$19,345.00	\$9,865.95	\$0.00	51.00%
Marine Corps League-Electric City Detachment	Capital District Callers Inc	4	\$19,345.00	\$9,865.95	\$0.00	51.00%
Marine Corps League-Troy Detachment Inc	Capital District Callers Inc	4	\$19,345.00	\$9,865.95	\$0.00	51.00%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Mountain Lake Public Telecommunications Council Inc (WCFE)	ComNet Marketing Group Inc	4	\$66,549.00	\$44,973.00	\$21,576.00	67.58%
Narcotic Enforcement Officers Assn Inc	Civic Development Group LLC	4	\$226,782.00	\$74,500.00	\$0.00	32.85%
New York Special Olympics Inc	Customer Elation Inc	4	\$1,204,194.00	\$590,181.94	\$3,026,858.00	49.01%
New York State Association of Chiefs of Police	Suffolk Productions Inc	4	\$719,817.00	\$215,945.00	\$0.00	30.00%
New York State Right to Life Committee	MDS Communications Corporation	4	\$329,973.00	\$173,930.00	\$160,769.00	52.71%
Niskayuna Police Benevolent Assn	Nordel Publishing Inc	4	\$60,129.00	\$23,811.87	\$0.00	39.60%
Northeast Mobile Search and Rescue Inc	Capital District Callers Inc	4	\$69,319.00	\$34,659.50	\$0.00	50.00%
Northeastern Police Conference Inc	Gotham Productions Inc	4	\$26,892.00	\$6,723.00	\$0.00	25.00%
NYST Benefit Fund Inc	Trooper Publishing Inc	4	\$527,573.06	\$164,654.62	\$0.00	31.21%
Oriental Temple AAONMS	Royalty Services Inc	4	\$188,510.00	\$51,646.20	\$0.00	27.40%
Police Conference of New York Inc	Community Affairs Inc	4	\$1,577,141.89	\$236,571.29	\$0.00	15.00%
Police Conference of New York Inc	Holmac Telecommunications Inc	4	\$267,590.00	\$85,628.80	\$0.00	32.00%
Rensselaer County Deputy Sheriffs Police Benevolent Assn	Gotham Productions Inc	4	\$78,270.00	\$23,481.00	\$0.00	30.00%
Rensselaer County Law Enforcement Assn	Stage Door Music Productions Inc	4	\$27,225.20	\$10,000.00	\$0.00	36.73%
Rensselaer County Sheriffs Department Union	Gotham Productions Inc	4	\$76,702.50	\$19,176.00	\$0.00	25.00%
Rensselaer Police Assn	Gotham Productions Inc	4	\$53,286.50	\$14,387.00	\$0.00	27.00%
Saratoga County Deputy Sheriffs Benevolent Assn	Stage Door Music Productions Inc	4	\$212,430.50	\$53,231.93	\$0.00	25.06%
Schenectady County Sheriffs Benevolent Assn	Gotham Productions Inc	4	\$160,114.00	\$43,230.00	\$0.00	27.00%
Schenectady Police Benevolent Assn	Gotham Productions Inc	4	\$191,433.50	\$47,805.00	\$0.00	24.97%
South Glens Falls Fire Company Inc	Royalty Services Inc	4	\$55,580.00	\$16,000.00	\$0.00	28.79%
South Glens Falls Police Benevolent Assn	Royalty Services Inc	4	\$28,406.00	\$8,521.80	\$0.00	30.00%
Supplemental Food Providers Inc	Royalty Services Inc	4	\$16,325.00	\$4,897.50	\$0.00	30.00%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Troy Police Benevolent and Protective Assn	Nordel Publishing Inc	4	\$44,730.50	\$22,365.25	\$0.00	50.00%
VFW of the United States-Adirondack Post #2475	Royalty Services Inc	4	\$28,863.00	\$7,215.75	\$0.00	25.00%
VFW of the United States-Adirondack Post #2475	Royalty Services Inc	4	\$27,369.00	\$6,842.25	\$0.00	25.00%
VFW of the United States-Department of New York	American Trade and Convention Publications Inc	4	\$60,941.50	\$0.00	\$0.00	0.00%
VFW of the United States-Department of New York	Heritage Company Inc (The)	4	\$54,093.00	\$12,679.59	\$0.00	23.44%
VFW of the United States-Department of New York	Heritage Company Inc (The)	4	\$32,138.00	\$14,191.17	\$0.00	44.16%
Washington County Deputy Sheriffs Assn	Royalty Services Inc	4	\$41,262.00	\$11,000.00	\$0.00	26.66%
WMHT Educational Telecommunications Inc	Angeles Communications LLC	4	\$61,909.00	\$28,422.00	\$31,025.00	45.91%
American Legion-Dunbar Post #1642	Marketing Squad Inc	5	\$84,127.00	\$16,826.00	\$0.00	20.00%
American Legion-Harold Provost Post #1686	Roberts, Mary Jane	5	\$13,420.00	\$4,897.00	\$0.00	36.49%
American Legion-Harold Provost Post #1686	Roberts, Mary Jane	5	\$8,488.00	\$3,070.80	\$0.00	36.18%
Auburn Police Local #195	Vee Concepts of New York Inc	5	\$75,314.00	\$21,087.92	\$0.00	28.00%
Binghamton Police Benevolent Assn	Northeastern Advertising (Morgan, William J)	5	\$93,592.50	\$46,796.25	\$0.00	50.00%
Binghamton Police Supervisors Assn Inc	Northeastern Advertising (Morgan, William J)	5	\$30,295.00	\$15,147.50	\$0.00	50.00%
Broome County Humane Society and Relief Assn	Allan C Hill Productions Inc	5	\$176,160.51	\$17,456.22	\$117,440.00	9.91%
Broome County Sheriffs Dept Employees Local #2012 AFSCME AFL-CIO	Stage Door Music Productions Inc	5	\$112,726.00	\$22,545.20	\$0.00	20.00%
Cayuga County Deputy Sheriffs Benevolent Assn	Event Marketing (Narde, James E)	5	\$31,740.00	\$12,061.20	\$1,000.00	38.00%
Central New York Firemens Assn Inc	Upstate Telemarketing Inc	5	\$51,356.00	\$20,542.00	\$0.00	40.00%
Central Northern Fire Police Association of Area 6	Stage Door Music Productions Inc	5	\$1,170.00	\$234.00	\$0.00	20.00%
Chenango County Deputy Sheriffs Assn	Event Marketing (Narde, James E)	5	\$39,632.00	\$13,871.20	\$0.00	35.00%
Cicero Police Benevolent Assn Inc	TD Marketing Inc	5	\$48,756.00	\$21,940.20	\$0.00	45.00%
Deputy Sheriffs Benevolent Assn of Onondaga County Inc	Stage Door Music Productions Inc	5	\$267,034.08	\$60,000.00	\$0.00	22.47%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
East Syracuse Police Benevolent Association	Stage Door Music Productions Inc	5	\$40,376.00	\$8,123.98	\$0.00	20.12%
Employees Union Tompkins County Sheriff Dept	Northeastern Advertising (Morgan, William J)	5	\$54,282.50	\$27,141.25	\$0.00	50.00%
Fraternal Order of Police Broome County Lodge #99	Northeastern Advertising (Morgan, William J)	5	\$7,400.00	\$3,700.00	\$0.00	50.00%
Fraternal Order of Police Oswego County-NYS Lodge #1	National Benefit Company	5	\$85,905.00	\$21,476.25	\$0.00	25.00%
Fulton Police Benevolent Assn	Badge Publications	5	\$45,366.00	\$15,878.10	\$0.00	35.00%
Herkimer County Deputy Sheriffs Assn	Royalty Services Inc	5	\$29,069.00	\$10,000.00	\$0.00	34.40%
Jefferson County Deputy Sheriff Assn	Stage Door Music Productions Inc	5	\$97,908.50	\$19,583.70	\$0.00	20.00%
John E Creedon Police Benevolent Assn	Municipal Marketing (Blaine, Kim E)	5	\$147,121.00	\$55,000.00	\$0.00	37.38%
Kiwanis Club-Clinton	Roberts, Mary Jane	5	\$7,652.00	\$1,935.40	\$0.00	25.29%
Lake City Police Club	Badge Publications	5	\$32,872.00	\$11,505.20	\$0.00	35.00%
Liverpool Police Benevolent Assn	Upstate Telemarketing Inc	5	\$52,513.00	\$18,379.00	\$0.00	35.00%
Media Shrine Temple	George Carden Circus International	5	\$88,074.00	\$2,000.00	\$0.00	2.27%
NAACP-Oneida County	Roberts, Mary Jane	5	\$3,841.00	\$1,252.30	\$0.00	32.60%
NAACP-Oneida County	Roberts, Mary Jane	5	\$6,451.00	\$1,935.30	\$0.00	30.00%
New York State Deputies Assn Inc	Midwest Publishing-MN Inc	5	\$36,596.01	\$6,221.32	\$0.00	17.00%
New York State Deputies Assn Inc	Midwest Publishing-OH Inc	5	\$844,179.90	\$143,510.58	\$0.00	17.00%
New York State Jaycees Inc	Marketing Squad Inc	5	\$275,366.00	\$41,305.00	\$0.00	15.00%
North Syracuse Police Benevolent Assn	Municipal Marketing (Blaine, Kim E)	5	\$53,668.00	\$16,100.40	\$0.00	30.00%
Norwich Police Benevolent Assn	Event Marketing (Narde, James E)	5	\$39,920.00	\$13,972.00	\$750.00	35.00%
Oneida County Deputy Sheriffs Benevolent Assn	Municipal Marketing (Blaine, Kim E)	5	\$109,438.00	\$30,000.00	\$0.00	27.41%
Oneida County Volunteer Fire Police Assn	Municipal Marketing (Blaine, Kim E)	5	\$52,807.50	\$13,201.87	\$0.00	25.00%
Oneonta Police Benevolent Assn	Event Marketing (Narde, James E)	5	\$44,264.00	\$16,820.32	\$1,000.00	38.00%
Oneonta Police Benevolent Assn	Event Marketing (Narde, James E)	5	\$40,174.50	\$15,266.31	\$1,000.00	38.00%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Onondaga County Volunteer Firemens Assn Inc	Upstate Telemarketing Inc	5	\$38,803.00	\$17,461.00	\$0.00	45.00%
Owego Police Benevolent Assn	Vee Concepts of New York Inc	5	\$36,260.00	\$11,240.60	\$0.00	31.00%
Philip S McDonald Police Benevolent Assn	Gotham Productions Inc	5	\$84,836.00	\$18,333.00	\$0.00	21.61%
Public Broadcasting Council of Central NY Inc (WCNY)	ComNet Marketing Group Inc	5	\$71,496.00	\$30,417.00	\$53,436.00	42.54%
Sheriffs Silver Star Assn Inc	Stage Door Music Productions Inc	5	\$123,095.00	\$27,080.90	\$0.00	22.00%
Sherrill Police Benevolent Assn	Gotham Productions Inc	5	\$24,423.50	\$6,838.58	\$0.00	28.00%
Solvay Police Benevolent Assn Inc	TD Marketing Inc	5	\$46,875.00	\$16,406.25	\$0.00	35.00%
Southern Tier Canine Assn Inc	Northeastern Advertising (Morgan, William J)	5	\$38,415.00	\$19,207.50	\$0.00	50.00%
St Lawrence County Deputy Sheriffs Assn	Stage Door Music Productions Inc	5	\$121,567.31	\$24,311.46	\$0.00	20.00%
Syracuse Police Benevolent Assn	Upstate Telemarketing Inc	5	\$175,000.00	\$70,000.00	\$0.00	40.00%
Syracuse University	Telecomp Inc	5	\$240,620.00	\$230,171.00	\$582,991.53	95.66%
Tigris Temple AAONMS	Royalty Services Inc	5	\$7,748.50	\$10,000.00	\$0.00	129.06%
Tioga County Council on the Arts Inc	DTY Marketing (Card, Charles D)	5	\$120,673.12	\$60,336.56	\$185.44	50.00%
Vestal Police Benevolent Assn Inc	Event Marketing (Narde, James E)	5	\$40,039.00	\$15,214.82	\$500.00	38.00%
Vietnam Veterans of America-Chapter #480	Twin Tier Marketing (Paulo, Ermen Albert)	5	\$24,950.00	\$6,237.50	\$0.00	25.00%
Vietnam Veterans of Central New York Foundation	Upstate Telemarketing Inc	5	\$47,893.00	\$17,269.55	\$0.00	36.06%
Volunteer Firemens Convention Committee of Oneida	Stage Door Music Productions Inc	5	\$52,874.80	\$11,000.00	\$0.00	20.80%
WAER-FM (Syracuse University)	ComNet Marketing Group Inc	5	\$7,154.00	\$3,858.38	\$0.00	53.93%
Watertown Police Benevolent Assn	Stage Door Music Productions Inc	5	\$85,318.00	\$17,063.60	\$0.00	20.00%
Waverly Police Benevolent Assn	Vee Concepts of New York Inc	5	\$37,850.00	\$12,490.50	\$0.00	33.00%
WSKG Public Telecommunication Council	Infocision Management Corporation	5	\$36,636.00	\$10,262.48	\$0.00	28.01%
Ziyara Temple AAONMS	Royalty Services Inc	5	\$152,515.00	\$45,754.50	\$0.00	30.00%
Aeneas McDonald Police Benevolent Assn	Vee Concepts of New York Inc	6	\$70,642.00	\$24,724.70	\$0.00	35.00%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Allendale Columbia School	Lester Inc	6	\$8,560.00	\$6,140.60	\$0.00	71.74%
American Legion 2001 Department Convention Inc	Marketing Squad Inc	6	\$529,050.00	\$81,413.00	\$0.00	15.39%
Big Flats Masonic Lodge #378	Theodore Productions Inc	6	\$20,057.00	\$1,918.46	\$0.00	9.57%
Catholic War Veterans-Monroe County Chapter	SMB Productions	6	\$11,064.00	\$2,500.00	\$0.00	22.60%
Chemung County Corrections Officers Local #3978	Vee Concepts of New York Inc	6	\$48,755.00	\$16,089.15	\$0.00	33.00%
Chemung County Deputy Sheriffs Assn	Event Marketing (Narde, James E)	6	\$48,298.00	\$20,285.16	\$0.00	42.00%
Crystal City Police Benevolent Assn Inc	Vee Concepts of New York Inc	6	\$62,550.00	\$23,143.50	\$0.00	37.00%
Deputies Association of the County of Steuben	Event Marketing (Narde, James E)	6	\$48,592.00	\$21,866.40	\$500.00	45.00%
Deputies Association of the County of Steuben	Event Marketing (Narde, James E)	6	\$48,252.00	\$21,713.40	\$0.00	45.00%
Eastridge Kiwanis Charitable Foundation Inc	Marketing Squad Inc	6	\$109,149.00	\$27,290.00	\$0.00	25.00%
Elmira Auxiliary and Emergency Assistance Force Inc	Twin Tier Marketing (Paulo, Ermen Albert)	6	\$22,950.00	\$5,737.50	\$0.00	25.00%
Elmira Heights Police Benevolent Assn Inc	Event Marketing (Narde, James E)	6	\$31,592.00	\$11,689.04	\$500.00	37.00%
Elmira Police Benevolent Assn	Northeastern Advertising (Morgan, William J)	6	\$67,163.00	\$33,581.50	\$0.00	50.00%
Farm Sanctuary Inc	Harris O'Malley Marketing Inc	6	\$22,834.00	\$7,407.00	\$16,993.00	32.44%
Greater Rochester Junior Chamber of Commerce Inc	Marketing Squad Inc	6	\$129,238.00	\$36,409.00	\$0.00	28.17%
Greece Police Gold Badge Club	Stage Door Music Productions Inc	6	\$127,799.83	\$43,000.00	\$0.00	33.65%
Horseheads Police Benevolent Assn	Event Marketing (Narde, James E)	6	\$43,771.00	\$19,696.95	\$500.00	45.00%
Kamp Koinonia Inc	Profunra (Sheehan, Lynda Ann)	6	\$51,564.00	\$8,766.00	\$0.00	17.00%
Kiwanis Club-Rochester NY Inc	Marketing Squad Inc	6	\$85,584.00	\$21,396.00	\$0.00	25.00%
Kiwanis Club-Southwest Rochester	Monroe Civic Assistance (Boyd, Rodney)	6	\$31,778.00	\$10,168.96	\$0.00	32.00%
Maple City Police Club	Unique Promotions & Advertising	6	\$19,520.00	\$8,116.00	\$0.00	41.58%
Monroe Community College Foundation Inc	Telecomp Inc	6	\$137,816.00	\$96,587.00	\$21,056.37	70.08%
Monroe County Association of Police Chiefs Inc	Niagara Frontier Advertising Associates Inc	6	\$37,155.50	\$12,500.00	\$0.00	33.64%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Monroe County Volunteer Firemens Assn Inc	Marketing Squad Inc	6	\$89,411.00	\$22,353.00	\$0.00	25.00%
Nazareth College	Telecomp Inc	6	\$54,776.00	\$19,143.50	\$10,155.00	34.95%
New York Chiropractic College	Lester Inc	6	\$19,905.00	\$3,886.49	\$18,460.00	19.53%
New York Law Enforcement Assn Inc	Stage Door Music Productions Inc	6	\$207,221.98	\$41,444.40	\$0.00	20.00%
Rochester Philharmonic Orchestra Inc	Telecomp Inc	6	\$617,934.88	\$446,473.00	\$31,348.50	72.25%
Schuyler County Deputy Sheriffs Assn Inc	Vee Concepts of New York Inc	6	\$71,900.00	\$22,289.00	\$0.00	31.00%
Seneca County Deputy Sheriffs Police Benevolent Assn	Vee Concepts of New York Inc	6	\$65,630.00	\$20,345.00	\$0.00	31.00%
St John Fisher College	Telecomp Inc	6	\$126,804.75	\$74,417.00	\$20,682.50	58.69%
Watkins Glen Police Benevolent Assn	Northeastern Advertising (Morgan, William J)	6	\$30,032.50	\$13,514.63	\$0.00	45.00%
WXXI Public Broadcasting Council	Phone Bank Systems Inc	6	\$161,694.00	\$82,485.00	\$41,803.00	51.01%
Albion Emergency Squad Inc	Spotlight Music Productions Inc	7	\$35,624.00	\$9,000.00	\$0.00	25.26%
Allegany County Deputy Sheriffs Assn	Event Marketing (Narde, James E)	7	\$52,447.00	\$18,356.45	\$500.00	35.00%
Badge and Shield Club Inc	Campaign Headquarters Inc	7	\$119,602.00	\$38,273.00	\$0.00	32.00%
Batavia Police Benevolent Assn	Niagara Frontier Advertising Associates Inc	7	\$19,531.00	\$8,250.00	\$0.00	42.24%
Buffalo Philharmonic Orchestra Society Inc	NPO Direct Marketing Inc	7	\$407,480.00	\$210,421.00	\$73,605.00	51.64%
Buffalo Police Benevolent Assn Inc	Campaign Headquarters Inc	7	\$98,045.00	\$22,550.00	\$0.00	23.00%
Buffalo Police Benevolent Assn Inc	Campaign Headquarters Inc	7	\$229,611.00	\$80,363.00	\$0.00	35.00%
Cattaraugus County Sheriffs Employees Benevolent Assn	Colonial Program Corporation with Campaign Headquarters Inc	7	\$66,837.00	\$17,000.00	\$0.00	25.44%
Cayuga Club PBA of the Town of Lancaster Police Dept	Niagara Frontier Advertising Associates Inc	7	\$25,783.00	\$13,000.00	\$0.00	50.42%
Cheektowaga Police Captains and Lieutenants Assn Inc	Niagara Frontier Advertising Associates Inc	7	\$23,870.00	\$18,000.00	\$0.00	75.41%
Cheektowaga Police Club Inc	Niagara Frontier Advertising Associates Inc	7	\$43,735.00	\$13,850.00	\$0.00	31.67%
City of Tonawanda Frontier Police Club	Niagara Frontier Advertising Associates Inc	7	\$17,727.50	\$9,500.00	\$0.00	53.59%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Depew Police Benevolent Assn Inc	Niagara Frontier Advertising Associates Inc	7	\$25,870.00	\$16,000.00	\$0.00	61.85%
Empire State Association of the Deaf Inc	Heritage Company Inc (The)	7	\$36,844.00	\$11,500.00	\$0.00	31.21%
Erie County Association of Chiefs of Police Inc	Campaign Headquarters Inc	7	\$115,851.00	\$18,000.00	\$0.00	15.54%
Erie County Volunteer Fire Police Assn	Spotlight Music Productions Inc	7	\$6,870.00	\$2,112.96	\$0.00	30.76%
Houghton College	Telecomp Inc	7	\$59,942.75	\$12,258.10	\$24,674.50	20.45%
Kendall Club Police Benevolent Assn of Jamestown Inc	Royalty Services Inc	7	\$51,049.00	\$12,762.25	\$0.00	25.00%
Kenmore Club Police Benevolent Assn Inc	Niagara Frontier Advertising Associates Inc	7	\$21,021.39	\$14,500.00	\$0.00	68.98%
Niagara County Deputy Sheriffs Assn	Campaign Headquarters Inc	7	\$32,262.00	\$7,098.00	\$0.00	22.00%
Niagara County Deputy Sheriffs Assn	Campaign Headquarters Inc	7	\$75,751.00	\$24,998.00	\$0.00	33.00%
Niagara County Deputy Sheriffs Assn	Stage Door Music Productions Inc	7	\$132,723.93	\$30,526.47	\$0.00	23.00%
Niagara Falls New York Police Athletic League	Campaign Headquarters Inc	7	\$126,378.00	\$44,232.00	\$0.00	35.00%
Niagara Falls New York Police Athletic League	Campaign Headquarters Inc	7	\$146,318.00	\$32,190.00	\$0.00	22.00%
Niagara Falls Police Club Inc	Stage Door Music Productions Inc	7	\$65,771.95	\$13,154.39	\$0.00	20.00%
North Tonawanda Police Benevolent Assn	Stage Door Music Productions Inc	7	\$61,497.00	\$11,500.00	\$0.00	18.70%
Parents of Retarded Children Camp Fund Inc	Standard Inc (The)	7	\$94,953.04	\$18,990.61	\$0.00	20.00%
Perry F Barrett Police Club (Salamanca Police Club)	Municipal Marketing (Blaine, Kim E)	7	\$46,998.00	\$9,339.60	\$0.00	19.87%
Police Captains and Lieutenants Assn of Erie County	Stage Door Music Productions Inc	7	\$92,531.50	\$23,132.88	\$0.00	25.00%
Police Captains and Lieutenants Assn of Erie County	Stage Door Music Productions Inc	7	\$102,685.00	\$25,671.25	\$0.00	25.00%
Self Help for Hard of Hearing People-Western NY Chapter	Marketing Squad Inc	7	\$10,220.00	\$1,533.00	\$0.00	15.00%
South Lockport Fire Company Inc	Spotlight Music Productions Inc	7	\$44,644.00	\$11,161.00	\$0.00	25.00%
Southwestern Association of Volunteer Firemen	Campaign Headquarters Inc	7	\$36,242.00	\$10,000.00	\$0.00	27.59%
Uniformed Professional Fire Fighters Assn Tonawanda NY	Stage Door Music Productions Inc	7	\$22,330.00	\$3,500.00	\$0.00	15.67%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Western New York Public Broadcasting Assn	Phone Bank Systems Inc	7	\$175,221.00	\$92,949.00	\$53,286.00	53.05%
20/20 Vision National Project	Aria Communications Corporation	8	\$5,096.50	\$1,140.29	\$566.50	22.37%
20/20 Vision National Project	Aria Communications Corporation	8	\$672.00	(\$17.92)	\$168.00	-2.67%
82nd Promenade Nationale Convention Corp	Heritage Company Inc (The)	8	\$106,415.00	\$20,692.81	\$0.00	19.45%
ADSA Inc	Nationwide Fundraisers Inc	8	\$109,469.00	\$13,136.28	\$0.00	12.00%
American Association of State Troopers Inc	Community Tele Services	8	\$413,892.12	\$82,763.72	\$0.00	20.00%
American Association of the Deaf-Blind	Heritage Company Inc (The)	8	\$367,679.98	\$56,238.20	\$0.00	15.30%
American Center for Law & Justice Inc	Infocision Management Corporation	8	\$4,134,581.64	\$2,191,328.27	\$0.00	53.00%
American Council of the Blind Inc	Integral Resources Inc	8	\$104,241.31	(\$53,514.42)	\$66,745.88	-51.34%
American Council of the Blind Inc	Integral Resources Inc	8	\$406,857.23	\$120,000.00	\$147,614.71	29.49%
American Diabetes Assn Inc	A. D. Publications Inc	8	\$104,013.00	\$23,202.90	\$0.00	22.31%
American Diabetes Assn Inc	Infocision Management Corporation	8	\$552,711.65	\$275,690.44	\$0.00	49.88%
American Farmland Trust	Share Group Inc	8	\$47,124.00	\$7,299.16	\$0.00	15.49%
American Health Assistance Foundation	Public Interest Communications Inc	8	\$240,175.00	\$4,038.00	\$937.00	1.68%
American Institute for Cancer Research	Infocision Management Corporation	8	\$211,307.04	\$70,575.84	\$0.00	33.40%
American Leprosy Missions Inc	MDS Communications Corporation	8	\$38,633.00	\$16,129.00	\$10,264.00	41.75%
American Refugee Committee	Aria Communications Corporation	8	\$17,351.00	\$6,074.75	\$1,491.00	35.01%
American Veterans Foundation Inc	All Star Productions (Messmore, Barbara)	8	\$19,169.00	\$3,833.80	\$8,240.00	20.00%
American Veterans Foundation Inc	Standard Inc (The)	8	\$63,027.29	\$12,605.46	\$0.00	20.00%
American Veterans of World War II, Korea and Vietnam	American Trade and Convention Publications Inc	8	\$4,819,701.24	\$500,000.00	\$0.00	10.37%
Americans United for Life	MDS Communications Corporation	8	\$10,136.00	(\$624.00)	\$0.00	-6.16%
Americas Athletes With Disabilities Inc	Contract Communications Inc	8	\$920,272.00	\$156,446.00	\$414,283.00	17.00%
Americas Athletes With Disabilities Inc	Heritage Company Inc (The)	8	\$579,559.00	\$116,934.00	\$0.00	20.18%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Americas Athletes With Disabilities Inc	Pro Tel Inc	8	\$11,693.00	\$3,507.90	\$0.00	30.00%
AOPA Air Safety Foundation Inc	BGS Telemarketing Inc	8	\$942,769.00	\$512,634.00	\$454,204.00	54.38%
Appalachian Mountain Club	Share Group Inc	8	\$296,230.00	\$129,021.00	\$0.00	43.55%
Association for Disabled Firefighters Inc	Community Affairs Inc	8	\$1,278,440.71	\$122,037.29	\$0.00	9.55%
Association for Firefighters and Paramedics Inc	Terry Dee Productions Inc	8	\$1,500.00	\$150.00	\$0.00	10.00%
Association of Retired Firefighters	S & E Marketing Ltd	8	\$84,831.00	\$12,006.40	\$0.00	14.15%
Association of Retired Firefighters	Safety Publications Inc	8	\$74,207.70	\$14,841.54	\$0.00	20.00%
B'nai B'rith Foundation of the United States	Share Group Inc	8	\$177,673.00	\$67,851.00	\$0.00	38.19%
Brady Campaign to Prevent Gun Violence	Public Interest Communications Inc	8	\$871,352.50	\$460,710.65	\$20,286.25	52.87%
Cancer Fund of America Inc	Allan C Hill Productions Inc	8	\$39,971.85	\$4,796.62	\$51,941.15	12.00%
Cancer Fund of America Inc	Bristol Marketing Associates Inc	8	\$84,433.20	\$10,553.80	\$114,401.80	12.50%
Cancer Fund of America Inc	Civic Development Group LLC	8	\$2,120,504.00	\$258,574.00	\$0.00	12.19%
Cancer Fund of America Inc	Non-Profit Telemedia Inc	8	\$261,820.00	\$39,273.00	\$256,270.00	15.00%
Cancer Recovery Foundation of America	Contract Communications Inc	8	\$600,658.00	\$101,608.00	\$578,868.00	16.92%
Chesapeake Bay Foundation Inc	Share Group Inc	8	\$2,800.00	\$1,457.00	\$0.00	52.04%
Childhood Leukemia Foundation Inc	LAS LLC	8	\$1,105,195.00	\$198,908.00	\$0.00	18.00%
Childrens Charity Fund Inc	Civic Development Group LLC	8	\$588,580.00	\$93,702.00	\$0.00	15.92%
Childrens Charity Fund Inc	Pro Tel Inc	8	\$1,770.00	\$0.00	\$0.00	0.00%
Childrens Wish Foundation International Inc	Heritage Company Inc (The)	8	\$3,398,853.17	\$870,875.58	\$1,990,468.04	25.62%
Childrens Wish Foundation International Inc	Reese Brothers Inc	8	\$6,128,897.00	\$1,348,368.00	\$4,794,675.00	22.00%
Christian Advocates Serving Evangelism	Infocision Management Corporation	8	\$4,134,581.64	\$310,093.62	\$0.00	7.50%
Christian Appalachian Project Inc	Infocision Management Corporation	8	\$471,451.04	\$386,779.79	\$0.00	82.04%
Christian Coalition of America Inc	Infocision Management Corporation	8	\$1,367,603.26	\$735,365.20	\$0.00	53.77%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Christian Research Institute Inc	MDS Communications Corporation	8	\$774,606.00	\$473,402.00	\$345,312.00	61.12%
Christopher Reeve Paralysis Foundation	Public Interest Communications Inc	8	\$117,208.07	\$56,904.49	\$73,565.93	48.55%
Citizens for a Sound Economy Inc	Facter Direct Ltd	8	\$17,630.00	\$3,719.45	\$0.00	21.10%
Co-op America Foundation Inc	Share Group Inc	8	\$93,695.00	\$1,182.00	\$0.00	1.26%
Colonial Williamsburg Foundation	Facter Direct Ltd	8	\$390,410.00	\$194,017.00	\$261,151.00	49.70%
Comic Relief	Public Interest Communications Inc	8	\$807,900.00	\$598,791.00	\$104,000.00	74.12%
Committee for Missing Children Inc	LAS LLC	8	\$1,618,797.00	\$161,083.00	\$0.00	9.95%
Common Cause	Facter Direct Ltd	8	\$129,329.00	\$14,673.95	\$105,364.00	11.35%
Common Cause	Public Interest Communications Inc	8	\$154,537.00	\$19,103.99	\$39,944.00	12.36%
Common Cause	Telefund Inc	8	\$567,188.00	\$300,027.70	\$0.00	52.90%
Concerned Women for America	Infocision Management Corporation	8	\$1,596,531.33	\$453,610.70	\$0.00	28.41%
Concerned Women for America	MDS Communications Corporation	8	\$752,839.00	\$57,225.00	\$988,253.00	7.60%
Cooperative for Assistance & Relief Everywhere Inc (CARE)	Infocision Management Corporation	8	\$130,778.69	\$50,101.69	\$0.00	38.31%
Dana-Farber Cancer Institute	Share Group Inc	8	\$103,037.00	\$43,406.00	\$0.00	42.13%
Deafness Research Foundation	Public Interest Communications Inc	8	\$17,224.00	\$11,737.09	\$0.00	68.14%
Defeat Diabetes Foundation Inc	All Star Productions (Messmore, Barbara)	8	\$29,512.00	\$7,378.00	\$12,613.00	25.00%
Defeat Diabetes Foundation Inc	Campaign Center Inc (The)	8	\$157,586.93	\$31,594.59	\$0.00	20.05%
Defeat Diabetes Foundation Inc	Standard Inc (The)	8	\$29,969.00	\$5,993.80	\$0.00	20.00%
Defenders of Wildlife Inc	Harris O'Malley Marketing Inc	8	\$16,374.33	\$0.00	\$14,576.67	0.00%
Defenders of Wildlife Inc	Public Interest Communications Inc	8	\$230,482.36	(\$19,925.66)	\$22,438.64	-8.65%
Defenders of Wildlife Inc	Share Group Inc	8	\$85,210.70	\$4,334.35	\$0.00	5.09%
Defenders of Wildlife Inc	Telefund Inc	8	\$17,620.00	\$2,740.00	\$0.00	15.55%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Disabled Veterans Associations	Civic Development Group LLC	8	\$1,834,308.00	\$180,393.00	\$0.00	9.83%
Doris Day Animal League	Public Interest Communications Inc	8	\$197,498.00	\$125,818.30	\$0.00	63.71%
Earthjustice Legal Defense Fund	Public Interest Communications Inc	8	\$218,907.00	\$28,977.89	\$46,185.00	13.24%
Earthjustice Legal Defense Fund	Telefund Inc	8	\$20,466.00	\$9,012.75	\$0.00	44.04%
Epilepsy Foundation	Infocision Management Corporation	8	\$239,163.00	\$3,587.45	\$0.00	1.50%
Field Museum of Natural History	MKTG TeleServices Inc (f/k/a MSGI Direct Inc)	8	\$105,114.00	\$41,631.00	\$19,079.00	39.61%
Fire Victims Charitable Foundation Inc	Civic Development Group LLC	8	\$1,764,433.00	\$282,487.00	\$0.00	16.01%
Fondest Wish Foundation Inc	All Star Productions (Messmore, Barbara)	8	\$26,048.00	\$5,209.60	\$13,050.00	20.00%
Fondest Wish Foundation Inc	Campaign Center Inc (The)	8	\$154,932.28	\$30,986.46	\$0.00	20.00%
Food for the Hungry Inc	MDS Communications Corporation	8	\$353,712.00	\$256,458.00	\$68,468.00	72.50%
For Kids Sake Inc	Contract Communications Inc	8	\$71,023.00	\$7,102.00	\$41,875.00	10.00%
Foundation for National Progress	Telefund Inc	8	\$181,869.50	\$70,017.78	\$48,298.50	38.50%
Friends of the National Parks at Gettysburg Inc	Aria Communications Corporation	8	\$10,615.00	\$5,510.00	\$2,006.00	51.91%
Glory Ministries (f/k/a Mercy Ministries)	All Star Productions (Messmore, Barbara)	8	\$24,689.00	\$4,444.02	\$7,626.00	18.00%
Glory Ministries (f/k/a Mercy Ministries)	Donald Warburton Unlimited	8	\$61,546.00	\$10,192.00	\$0.00	16.56%
Glory Ministries (f/k/a Mercy Ministries)	Non-Profit Telemedia Inc	8	\$305,874.00	\$30,587.40	\$341,990.42	10.00%
Glory Ministries (f/k/a Mercy Ministries)	Whiterock Marketing Group Inc	8	\$143,375.00	\$15,918.15	\$150,496.00	11.10%
Glory Ministries (f/k/a Mercy Ministries)	Whiterock Marketing Group Inc	8	\$99,492.00	\$10,054.20	\$129,339.60	10.11%
Glory Ministries (f/k/a Mercy Ministries)	Whiterock Marketing Group Inc	8	\$264,199.00	\$34,113.43	\$339,165.00	12.91%
Greenpeace Inc	Facter Direct Ltd	8	\$1,193,972.00	\$300,915.26	\$401,854.00	25.20%
Greenpeace Inc	Telefund Inc	8	\$680,691.00	\$382,915.34	\$0.00	56.25%
Heart Support of America Inc	Bee LC	8	\$77,914.50	\$7,309.41	\$167,952.50	9.38%
Heart Support of America Inc	Non-Profit Telemedia Inc	8	\$372,582.00	\$44,709.84	\$505,124.00	12.00%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Heritage Foundation Inc (DC)	Facter Direct Ltd	8	\$936,324.00	\$177,503.44	\$510,356.00	18.96%
Hillel: Foundation for Jewish Campus Life	Share Group Inc	8	\$250,967.00	\$115,496.00	\$0.00	46.02%
Holt International Childrens Service Inc	MDS Communications Corporation	8	\$100,918.00	\$74,714.00	\$8,518.00	74.03%
Hope Cancer Fund	All Star Productions (Messmore, Barbara)	8	\$18,336.37	\$3,667.27	\$8,400.00	20.00%
Hope Cancer Fund	Standard Inc (The)	8	\$8,518.00	\$1,703.60	\$0.00	20.00%
Human Rights Campaign Inc	Telefund Inc	8	\$209,292.00	\$11,062.75	\$0.00	5.29%
Humane Society of the United States Inc	Share Group Inc	8	\$1,299,087.00	\$291,826.00	\$0.00	22.46%
Interfaith Alliance Inc	Outreach Center Inc (Direct Advantage Marketing)	8	\$91,234.00	\$57,952.00	\$0.00	63.52%
International Center for the Search & Recovery of Missing Children Inc	All Star Productions (Messmore, Barbara)	8	\$14,214.00	\$2,842.80	\$10,255.00	20.00%
International Center for the Search & Recovery of Missing Children Inc	Standard Inc (The)	8	\$13,647.00	\$2,456.46	\$0.00	18.00%
International Christian Media	Tele-Data Services Inc	8	\$76,880.11	\$43,580.72	\$58,465.89	56.69%
International Fund for Animal Welfare Inc	Facter Direct Ltd	8	\$17,330.00	\$9,073.31	\$0.00	52.36%
International Union of Police Associations AFL-CIO	LAS LLC	8	\$3,387,373.00	\$400,000.00	\$0.00	11.81%
International Union of Police Associations AFL-CIO	LAS LLC	8	\$1,005.00	\$101.00	\$6,383.00	10.05%
Jewish Federation of Greater Philadelphia	MKTG TeleServices Inc (f/k/a MSGI Direct Inc)	8	\$52,198.00	\$16,091.00	\$21,592.00	30.83%
Joslin Diabetes Center	MKTG TeleServices Inc (f/k/a MSGI Direct Inc)	8	\$24,204.00	(\$14,795.00)	\$14,041.00	-61.13%
Junior Police Academy	All-Pro Telemarketing Associates Corporation	8	\$782,980.60	\$66,690.00	\$1,080,000.00	8.52%
Junior Police Academy	TCB Enterprises Inc	8	\$121,321.00	\$18,198.15	\$16,500.00	15.00%
Kids Wish Network Inc	Telesystems Marketing Inc	8	\$97,419.85	\$11,690.38	\$0.00	12.00%
KidsPeace Corporation	Share Group Inc	8	\$13,498.00	\$4,372.00	\$0.00	32.39%
Lambda Legal Defense and Education Fund Inc	Share Group Inc	8	\$118,448.04	\$77,223.04	\$0.00	65.20%
Law Enforcement Alliance of America Inc	All-Pro Telemarketing Associates Corporation	8	\$222,797.00	\$24,474.42	\$232,000.00	10.99%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
League of Women Voters of the United States	Angeles Communications LLC	8	\$213,181.00	\$144,759.00	\$0.00	67.90%
League of Women Voters of the United States	Angeles Communications LLC	8	\$107,764.00	\$25,655.00	\$0.00	23.81%
Life Issues Institute Inc	MDS Communications Corporation	8	\$138,693.00	\$57,984.00	\$87,005.00	41.81%
Little Heroes Foundation	Contract Communications Inc	8	\$374,939.00	\$46,741.00	\$410,577.00	12.47%
MAP International	MDS Communications Corporation	8	\$72,457.00	\$62,821.00	\$1,374.00	86.70%
Massachusetts Society for the Prevention of Cruelty to Animals	Share Group Inc	8	\$56,242.00	\$2,804.15	\$0.00	4.99%
Mercy Corps International	MDS Communications Corporation	8	\$311,300.00	\$214,333.00	\$56,909.00	68.85%
Military Order of the Purple Heart Service Foundation	American Trade and Convention Publications Inc	8	\$3,267,906.00	\$525,000.00	\$0.00	16.07%
Miracle Flights for Kids	Reese Brothers Inc	8	\$2,896,111.00	\$432,139.00	\$868,833.00	14.92%
Mothers Against Drunk Driving	Heritage Company Inc (The)	8	\$960,989.88	\$480,494.94	\$0.00	50.00%
Mothers Against Drunk Driving	Heritage Company Inc (The)	8	\$5,078,403.44	\$2,539,201.72	\$0.00	50.00%
Mothers Against Drunk Driving	MDS Communications Corporation	8	\$380,381.00	\$96,589.00	\$240,596.00	25.39%
Mothers Against Drunk Driving	Public Interest Communications Inc	8	\$485,591.57	\$319,723.55	\$0.00	65.84%
Multiple Sclerosis Association of America	Facter Direct Ltd	8	\$1,398,168.00	\$131,556.20	\$930,964.00	9.41%
Multiple Sclerosis Association of America	Heritage Company Inc (The)	8	\$5,103,162.62	\$1,004,023.00	\$0.00	19.67%
Multiple Sclerosis Association of America	Tele-Response Center Inc	8	\$1,176,618.00	\$399,653.00	\$0.00	33.97%
Multiple Sclerosis Foundation Inc	Bristol Marketing Associates Inc	8	\$32,844.00	\$9,850.20	\$44,212.00	29.99%
National Abortion & Reproductive Rights Action League	Facter Direct Ltd	8	\$1,003,722.00	\$580,037.00	\$261,220.00	57.79%
National Abortion & Reproductive Rights Action League	Gordon & Schwenkmeyer Inc	8	\$60,518.18	\$0.00	\$125.00	0.00%
National Abortion & Reproductive Rights Action League	Outreach Center Inc (Direct Advantage Marketing)	8	\$329,157.00	\$127,327.00	\$0.00	38.68%
National Abortion & Reproductive Rights Action League	Share Group Inc	8	\$422,509.00	\$310,015.00	\$0.00	73.37%
National Association for the Terminally III	Reese Brothers Inc	8	\$288,017.00	\$0.00	\$152,694.00	0.00%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
National Association of Police Athletic Leagues	American Trade and Convention Publications Inc	8	\$4,780,883.59	\$154,166.66	\$0.00	3.22%
National Association of Veteran Police Officers	TCB Enterprises Inc	8	\$98,528.00	\$14,779.20	\$7,200.00	15.00%
National Breast Cancer Coalition	Share Group Inc	8	\$113,323.00	\$45,989.00	\$0.00	40.58%
National Caregiving Foundation	Reese Brothers Inc	8	\$2,825,188.00	\$507,097.00	\$1,298,975.00	17.95%
National Childrens Cancer Society Inc	Heritage Company Inc (The)	8	\$2,817,828.97	\$1,027,580.43	\$1,701,353.31	36.47%
National Coalition for Homeless Veterans	Gordon & Schwenkmeyer Inc	8	\$92,845.80	\$2,656.01	\$1,606.00	2.86%
National Coalition for the Homeless Inc	Gordon & Schwenkmeyer Inc	8	\$35,261.00	\$22,500.00	\$418.00	63.81%
National Easter Seal Society Inc	Infocision Management Corporation	8	\$841,002.75	\$59,332.54	\$0.00	7.06%
National Environmental Policy and Law Center Inc	Telefund Inc	8	\$6,766.00	(\$2,311.00)	\$0.00	-34.16%
National Law Enforcement Sports Federation Ltd Inc	LAS LLC	8	\$983,827.00	\$152,000.00	\$0.00	15.45%
National Police Defense Foundation Inc	Campaign Center Inc (The)	8	\$120,182.64	\$24,036.54	\$0.00	20.00%
National Right to Life Committee Inc	Infocision Management Corporation	8	\$2,321,321.03	\$1,532,632.60	\$0.00	66.02%
National Right to Life Committee Inc	MDS Communications Corporation	8	\$3,584,198.00	\$1,093,502.00	\$2,967,949.00	30.51%
National Trust for Historic Preservation in the US	Facter Direct Ltd	8	\$1,001,357.00	\$461,518.00	\$352,031.00	46.09%
National Veterans Service Fund Inc	Campaign Center Inc (The)	8	\$13,576.00	\$2,751.00	\$0.00	20.26%
National Wildlife Federation	Infocision Management Corporation	8	\$763,420.35	\$385,012.79	\$0.00	50.43%
National Wildlife Federation	MKTG TeleServices Inc (f/k/a MSGI Direct Inc)	8	\$209,773.00	\$24,931.00	\$52,443.00	11.88%
National Wildlife Federation	Public Interest Communications Inc	8	\$50,171.00	(\$3,889.00)	\$12,983.00	-7.75%
Nations Missing Children Organization Inc	Integral Resources Inc	8	\$233,772.60	\$69,333.36	\$100,262.15	29.66%
Nature Conservancy	Public Interest Communications Inc	8	\$213,711.00	\$103,445.38	\$0.00	48.40%
Nature Conservancy	Telefund Inc	8	\$40,050.00	\$2,779.00	\$0.00	6.94%
New York Firefighters Foundation Inc	Mac Communications (MacDonald, John T)	8	\$8,085.00	\$1,219.50	\$950.00	15.08%
New York Firefighters Foundation Inc	Neighborhood Outreach Programs LLC	8	\$19,842.00	\$3,968.40	\$0.00	20.00%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
New York Firefighters Foundation Inc	New Liberty Promotions Inc	8	\$770,545.22	\$77,054.52	\$0.00	10.00%
New York Firefighters Foundation Inc	TCB Enterprises Inc	8	\$19,942.00	\$3,943.40	\$0.00	19.77%
New York Police Scholarship Foundation	New Liberty Promotions Inc	8	\$110,244.00	\$11,024.40	\$0.00	10.00%
New York Police Scholarship Foundation	TCB Enterprises Inc	8	\$186,238.05	\$18,963.25	\$19,250.00	10.18%
North Country Animal League Inc	Contract Communications Inc	8	\$33,350.00	\$5,003.00	\$23,515.00	15.00%
Ocean Conservancy Inc	Telefund Inc	8	\$200,790.64	\$112,412.96	\$0.00	55.99%
Operation Lookout National Center for Missing Youth	Midwest Publishing-MN Inc	8	\$167,123.41	\$25,068.51	\$0.00	15.00%
Operation Lookout National Center for Missing Youth	Midwest Publishing-OH Inc	8	\$176,137.02	\$26,420.55	\$0.00	15.00%
Operation Lookout National Center for Missing Youth	Non-Profit Telemedia Inc	8	\$413,702.70	\$41,128.55	\$662,702.23	9.94%
Oxfam America Inc	Facter Direct Ltd	8	\$129,307.00	\$49,732.26	\$74,937.00	38.46%
Oxfam America Inc	Share Group Inc	8	\$367,219.00	\$222,608.00	\$0.00	60.62%
People for the American Way	Telefund Inc	8	\$330,825.00	\$91,089.00	\$0.00	27.53%
People for the Ethical Treatment of Animals	Harris O'Malley Marketing Inc	8	\$227,648.00	\$118,181.00	\$76,438.00	51.91%
PKD Foundation	Advantage Fund-Raising Consulting Inc	8	\$819,673.09	\$632,974.05	\$282,221.00	77.22%
Planetary Society	Harris O'Malley Marketing Inc	8	\$29,169.00	\$3,853.00	\$29,003.00	13.21%
Project Hope-The People to People Health Foundation Inc	Share Group Inc	8	\$17,893.00	(\$2,949.00)	\$0.00	-16.48%
Public Citizen Foundation Inc	Public Interest Communications Inc	8	\$12,795.00	\$2,963.72	\$18,629.00	23.16%
Public Citizen Inc	Public Interest Communications Inc	8	\$94,170.35	(\$11,491.69)	\$106,289.65	-12.20%
Rails-to-Trails Conservancy	Public Interest Communications Inc	8	\$37,026.00	\$11,878.42	\$45,183.35	32.08%
Regular American Veterans d/b/a American War Veterans	Community Affairs Inc	8	\$550,251.81	\$55,811.99	\$0.00	10.14%
Reserve Police Officers Assn	Griffin Marketing LLC	8	\$58,407.00	\$10,513.26	\$23,000.00	18.00%
Reserve Police Officers Assn	Nationwide Fundraisers Inc	8	\$13,752.50	\$1,375.25	\$0.00	10.00%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Roger Wyburn-Mason & Jack M Blount Foundation for Eradication of Rheumatoid Disease Inc	Bee LC	8	\$162,771.77	\$18,806.03	\$337,636.23	11.55%
Rutherford Institute	Facter Direct Ltd	8	\$105,267.00	(\$57,226.76)	\$55,840.00	-54.36%
SADD Inc	Tele-Response Center Inc	8	\$2,319,179.00	\$519,320.00	\$0.00	22.39%
Save the Children Federation Inc	Telefund Inc	8	\$593,892.00	\$481,431.51	\$0.00	81.06%
Servicemembers Legal Defense Network Inc	Outreach Center Inc (Direct Advantage Marketing)	8	\$58,466.00	\$15,680.00	\$0.00	26.82%
Shiloh International Ministries	Nationwide Fundraisers Inc	8	\$45,704.00	\$4,570.00	\$22,000.00	10.00%
Sierra Club	MKTG TeleServices Inc (f/k/a MSGI Direct Inc)	8	\$1,409,759.00	\$411,336.00	\$750,000.00	29.18%
Sierra Club	Outreach Center Inc (Direct Advantage Marketing)	8	\$2,814,782.00	\$2,081,899.90	\$0.00	73.96%
Society of Automotive Engineers Inc	Outreach Center Inc (Direct Advantage Marketing)	8	\$37,004.00	\$589.00	\$0.00	1.59%
Sojourners	Share Group Inc	8	\$71,833.00	\$43,262.00	\$0.00	60.23%
Southern Poverty Law Center Inc	Public Interest Communications Inc	8	\$4,829.80	\$2,432.26	\$1,486.00	50.36%
Survivors and Victims Empowered	Harris O'Malley Marketing Inc	8	\$13,281.80	\$0.00	\$20,938.20	0.00%
Survivors and Victims Empowered	Non-Profit Telemedia Inc	8	\$167,769.00	\$19,293.44	\$246,867.00	11.50%
United Fire Fighters of America Inc	TCB Enterprises Inc	8	\$70,692.50	\$7,689.83	\$0.00	10.88%
United Service Organizations Inc	Infocision Management Corporation	8	\$211,307.04	\$34,914.84	\$0.00	16.52%
United Service Organizations Inc	InService America Inc	8	\$452,135.16	\$156,442.51	\$24,889.35	34.60%
United Service Organizations Inc	MKTG TeleServices Inc (f/k/a MSGI Direct Inc)	8	\$3,066.00	(\$8,135.41)	\$3,149.00	-265.34%
United States Ski Team Foundation	Aria Communications Corporation	8	\$12,675.00	\$1,252.27	\$3,705.00	9.88%
Vanished Childrens Alliance	Heritage Company Inc (The)	8	\$2,069,116.14	\$542,578.89	\$600,230.59	26.22%
Vermont ETV Inc	Share Group Inc	8	\$264,488.00	\$104,683.00	\$0.00	39.58%
Vermont Public Radio	ComNet Marketing Group Inc	8	\$28,261.00	\$17,132.09	\$8,304.00	60.62%
VietNow National Headquarters	Griffin Marketing LLC	8	\$64,139.00	\$11,545.02	\$22,000.00	18.00%

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
VietNow National Headquarters	Municipal Marketing (Blaine, Kim E)	8	\$26,968.00	\$5,394.00	\$0.00	20.00%
VietNow National Headquarters	New Liberty Promotions Inc	8	\$24,096.00	\$3,855.36	\$0.00	16.00%
VietNow National Headquarters	Northeastern Advertising (Morgan, William J)	8	\$9,190.00	\$1,838.00	\$0.00	20.00%
VietNow National Headquarters	TD Marketing Inc	8	\$3,320.00	\$664.00	\$0.00	20.00%
Western Pennsylvania Conservancy	Outreach Center Inc (Direct Advantage Marketing)	8	\$63,316.83	\$17,597.83	\$0.00	27.79%
Wishing Well Foundation USA Inc	Non-Profit Telemedia Inc	8	\$854,933.17	\$85,493.32	\$1,050,812.83	10.00%
World Wildlife Fund Inc	Infocision Management Corporation	8	\$571,815.51	\$254,596.89	\$0.00	44.52%
World Wildlife Fund Inc	Public Interest Communications Inc	8	\$1,181,932.03	\$479,435.88	\$65,812.00	40.56%
Zero Population Growth Inc	Share Group Inc	8	\$109,410.00	\$33,900.31	\$0.00	30.98%
	TOTALS		\$184,724,097.54	\$58,934,808.98	\$41,617,906.95	31.90%

## TABLE 5 SUPPLEMENT Charitable OrganizationsAlphabetical Order Within Geographic Locations 2000 Telemarketing Campaigns

CHARITABLE ORGANIZATION	PROFESSIONAL FUND RAISER	GEO. AREA	GROSS RECEIPTS	NET TO CHARITY	UNCOL- LECTED PLEDGES	% TO CHAR- ITY
Museum of Modern Art	DCM Inc	1	\$102,670.00	\$58,399.00	\$26,710.00	56.88%
New York City Opera Inc	DCM Inc	1	\$279,071.00	\$182,636.00	\$31,668.00	65.44%
New York Public Library	Outreach Center Inc (Direct Advantage Marketing)	1	\$40,407.00	\$20,230.00	\$0.00	50.07%
VFW of the United States-Department of New York	American Trade and Convention Publications Inc	4	\$46,757.50	\$0.00	\$0.00	0.00%
Appalachian Mountain Club	Share Group Inc	8	\$307,775.00	\$120,273.00	\$0.00	39.08%
Cousteau Society Inc	Harris O'Malley Marketing Inc	8	\$20,756.00	\$0.00	\$29,479.00	0.00%
Greenpeace Inc	Share Group Inc	8	\$1,054,265.00	\$333,370.00	\$0.00	31.62%
Multiple Sclerosis Association of America	Americom Group Inc	8	\$158,393.51	\$47,782.86	\$7,919.67	30.17%
Partnership for Caring Inc (Choice in Dying)	Share Group Inc	8	\$19,787.00	\$0.00	\$0.00	0.00%
SADD Inc	Tele-Response Center Inc	8	\$238,850.00	\$45,079.00	\$0.00	18.87%
VietNow National Headquarters	Community Affairs Inc	8	\$31,707.00	\$4,439.00	\$0.00	14.00%
	TOTALS		\$2,300,439.01	\$812,208.86	\$95,776.67	35.31%

## TABLE 6 Professional Fund RaisersContact Information

PROFESSIONAL FUND RAISER	ADDRESS	CITY	STATE	ZIP CODE	TELEPHONE #	CONTACT PERSON
A. D. Publications Inc	2024 West Henrietta Road Building #4	Rochester	NY	14623	(585) 272-7232	Mr. Donald Stahl
Advantage Fund-Raising Consulting Inc	208 Passaic Avenue, Second Floor	Fairfield	NJ	07004	(973) 575-9196	Mr. Anthony R. Alonso
All Star Productions (Messmore, Barbara)	1102 Keyes Avenue	Schenectady	NY	12309	(518) 370-0041	Ms. Barbara Messmore
All-Pro Telemarketing Associates Corporation	277 Fairfield Road, Suite 308	Fairfield	NJ	07004	(973) 244-1100	Mr. Mark Gelvan
Allan C Hill Productions Inc	2477 Stickney Point Road, Suite 321B	Sarasota	FL	34231	(941) 923-4758	Ms. Sandra Miles
American Trade and Convention Publications Inc	312 East Wisconsin Avenue, Suite 314	Milwaukee	WI	53202	(414) 224-0701	Mr. David Winograd
Angeles Communications LLC	425 East Colorado Boulevard	Glendale	CA	91205	(818) 637-5200	Mr. Timothy Conroy
Aria Communications Corporation	717 West St Germain Street	St. Cloud	MN	56301	(320) 259-5206	Ms. Linda Palmer
Artsmarketing Services Inc	260 King Street E, Suite 500	Toronto	Ontario	M5A 1K3	(416) 941-9000	Mr. Robert Brown
Badge Publications	15 Tracy Street	Massena	NY	13662	(315) 764-1224	Mr. James Littlejohn
Bee LC	6849 Old Dominion Drive, Suite 315	McLean	VA	22101	(703) 749-3100	Mr. Reggie Gwira
BGS Telemarketing Inc	801 Roeder Road, Suite 400	Silver Spring	MD	20910	(301) 755-6100	Mr. Robert Berlin
Bristol Marketing Associates Inc	2426 Hyde Park Street	Sarasota	FL	34239	(941) 365-1655	Mr. Leonard Schmoyer
Campaign Center Inc (The)	189 South Wellwood Avenue, Suite B	Lindenhurst	NY	11757	(631) 226-5200	Mr. Garrett Morgan
Campaign Headquarters Inc	319 Wheatfield Street	North	NY	14120	(716) 694-1251	Mr. Mike Ryan
Capital District Callers Inc	1588 Union Street	Schenectady	NY	12309	(518) 372-3645	Mr. Paul Zeissler
Civic Development Group LLC	425 Raritan Center Parkway	Edison	NJ	08837	(732) 512-9800	Mr. David Keezer
Colonial Program Corporation	Box 40, Presidential Estates, 2767 Route 9H	Kinderhook	NY	12106	(518) 758-2408	Mr. Donald MacCollam
Community Affairs Inc	150 East Sample Road, Suite 220	Pompano	FL	33064	(954) 786-9007	Mr. Christopher Heins
Community Services Inc	68-A East Main Street	Torrington	CT	06790	(860) 496-5000	Ms. Lisa M.P. Toughlian
Community Tele Services	312 East Wisconsin Avenue, Suite 601	Milwaukee	WI	53202	(800) 879-0076	Mr. David Winograd
ComNet Marketing Group Inc	700 East Main Street, #106	Medford	OR	97504	(541) 734-2565	Mr. Bruce G. Hough
Contract Communications Inc	3630 South Plaza Trail	Virginia Beach	VA	23452	(757) 486-4900	Mr. James P. Wootton

PROFESSIONAL FUND RAISER	ADDRESS	CITY	STATE	ZIP CODE	TELEPHONE #	CONTACT PERSON
Customer Elation Inc	9065 Lyndale Avenue S	Bloomington	MN	55420	(952) 884-8106	Mr. Peter Hainey
D & R Communications (Sadofsky, David)	6 Xavier Drive, Room 602	Yonkers	NY	10704	(914) 375-5739	Mr. David Sadofsky
DTY Marketing (Card, Charles D)	1250 Front Street, #123	Binghamton	NY	13901	(607) 724-1107	Mr. Charles Card
D & D Telemarketing Inc	841 Portion Road, Suite E	Ronkonkoma	NY	11779	(631) 737-5760	Mr. Dorothy Urbanski
Data Communications Inc	4751 Rt 42 South	Turnersville	NJ	08012	(856) 629-1500	Mr. Damian J. Muziani
DCM Inc	104 South Oxford St.	Brooklyn	NY	11217	(718) 488-5577	Ms. Nora Meehan
Development Center Inc	601 Walnut Street, Suite 150W	Philadelphia	PA	19106	(215) 238-7300	Mr. Thomas Johnson
Development Center LLC	601 Walnut Street, Suite 150W	Philadelphia	PA	19106	(215) 238-7300	Ms. Cynthia Brown
DirectLine Technologies Inc	1600 N Carpenter Road, Building D	Modesto	CA	95351	(209) 491-2020	Ms. Martha E. Connor
Donald Warburton Unlimited	243 State Street	Schenectady	NY	12305	(518) 372-7550	Mr. Donald Warburton
Event Marketing (Narde, James E)	156 Lilac Drive	Horseheads	NY	14845	(607) 796-2457	Mr. James Narde
Facter Direct Ltd	11500 West Olympic Boulevard, Suite 540	Los Angeles	CA	90064	(310) 788-9000	Mr. Thomas Siegel
Fundraisers Agency of America Inc	380 North Broadway, Suite 210	Jericho	NY	11753	(516) 390-9512	Mr. George Benedict
Gelmar Ltd	P O Box 750313	Forest Hills	NY	11375	(917) 453-3200	Ms. Roni Gelman
George Carden Circus International	3901 West State Highway O	Springfield	МО	65803	(417) 833-3588	Mr. George Carden
Gordon & Schwenkmeyer Inc	300 North Sepulveda Boulevard, Suite 2050	El Segundo	CA	90245	(310) 615-2308	Ms. Jennifer LaCroix
Gotham Productions Inc	127 Mohawk Avenue	Scotia	NY	12302	(518) 347-1095	Mr. Richard Carpentieri
Griffin Marketing LLC	38 Cow Path Drive	Stamford	СТ	06902	(203) 322-7131	Mr. Fabio Villa
Harris O'Malley Marketing Inc	23241 Ventura Boulevard, Suite 101	Woodland Hills	CA	91364	(818) 222-3470	Mr. James Harris
Heritage Company Inc (The)	2402 Wildwood Avenue, Suite 500	Sherwood	AR	72120	(501) 835-5000	Mr. John C. Braune
Holmac Telecommunications Inc	35 E. Grassy Sprain Road, Suite 4	Yonkers	NY	10710	(914) 337-6117	Mr. Patrick McCabe
IDC Ltd	2920 North Green Valley Parkway, 5-521	Henderson	NV	89014	(702) 450-1000	Ms. Kate Sheryak
Infocision Management Corporation	325 Springside Drive	Akron	ОН	44333	(330) 668-1400	Mr. Forrest Thompson
InService America Inc	129 Vista Centre Drive	Forest	VA	24551	(804) 316-7400	Mr. Carl Townsend

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Integral Resources Inc	815 Somerville Avenue	Cambridge	MA	02140	(617) 492-4474	Mr. David McGinness
Island Marketing Concepts Inc	2938 Hempstead Turnpike	Levittown	NY	11756	(516) 520-5100	Mr. David Kleinman
JNK Enterprises Inc	300 Hamilton Avenue, Suite 414	White Plains	NY	10601	(914) 448-9400	Mr. Joseph Taglia
LAS LLC	4200 Wisconsin Avenue, Suite 106-115	Washington	DC	20016	(888) 303-7844	Mr. Dean Kuzminski
Lester Inc	19 Business Park Drive	Branford	CT	06405	(203) 488-5265	Ms. Rita Quick
Mac Communications (MacDonald, John T)	253 Blue Hill Road	Hopewell Jct	NY	12533	(845) 227-5251	Mr. John MacDonald
Mako Enterprises (Grimm, Robert)	P O Box 1560	Monticello	NY	12701	(845) 791-8021	Mr. Robert Grimm
Market Access Inc	162 Church Street	Northport	NY	11768	(631) 754-7119	Ms. Susan Carlino
Marketing Squad Inc	333 Metro Park	Rochester	NY	14623	(585) 340-5902	Mr. Scott Dean
MDS Communications Corporation	545 West Juanita Avenue	Mesa	AZ	85210	(480) 752-8140	Mr. Jonathan Mount
Membership Consultants Inc	3868 Russell Boulevard	St Louis	МО	63110	(314) 771-4664	Ms. Dana Hines
Midwest Publishing-MN Inc	2550 University Avenue West, #115N	St. Paul	MN	55114	(651) 644-9229	Ms. Leann Coakley
Midwest Publishing-OH Inc	14600 Detroit Avenue, #1200	Lakewood	ОН	44107	(216) 226-7117	Ms. Leann Coakley
MKTG TeleServices Inc (f/k/a MSGI Direct Inc)	101 Continental Blvd, Suite 400	El Segundo	CA	90245	(310) 760-0770	Ms. Paula Papich
Monroe Civic Assistance (Boyd, Rodney)	201 Springfield Avenue	Rochester	NY	14609	(716) 288-0755	Mr. Rodney Boyd
Municipal Marketing (Blaine, Kim E)	5620 Business Avenue, Suite H-8	Cicero	NY	13039	(315) 458-7231	Mr. David Forsyth
Mure Associates Inc	1723 Rt 25	Centereach	NY	11720	(631) 585-5030	Ms. Lillian Kleppe
National Benefit Company	50 Linden Street	Waterbury	CT	06702	(203) 574-0135	Mr. Samuel Zotto
Nationwide Fundraisers Inc	255 South Airport Road	Naples	FL	34104	(941) 263-9611	Ms. Kimberly Murray
Neighborhood Outreach Programs LLC	45 East Milton Avenue	Rahway	NJ	07065	(732) 340-1013	Mr. Marc Inghilleri
New Liberty Promotions Inc	522 Brick Boulevard	Brick	NJ	08723	(732) 477-7767	Ms. Chris Kaczorowski
Niagara Frontier Advertising Associates Inc	43 Central Avenue	Lancaster	NY	14086	(716) 683-7730	Ms. Terri M. Mahon
Non-Profit Telemedia Inc	4100 Richards Road	North Little Rock	AR	72117	(501) 945-0678	Ms. Kerry D'Amato
Nordel Publishing Inc	6 Arbor Lane	Clifton Park	NY	12065	(518) 383-2506	Mr. Norbert Fleisig

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Northeastern Advertising (Morgan, William J)	325 Noble Street	Elmira	NY	14901	(607) 732-5447	Mr. William Morgan
NPO Direct Marketing Inc	1255 West Jefferson Boulevard, Suite 325	Los Angeles	CA	90066	(310) 822-8833	Mr. Jamie Clements
Optima Direct Inc	8100 Boone Boulevard, Suite 300	Vienna	VA	22182	(703) 918-9000	Mr. Tim Searcy
Outreach Center Inc (Direct Advantage Marketing)	5601 Hobart Street	Pittsburgh	PA	15217	(412) 521-2500	Ms. Meg Alarcon
Phone Bank Systems Inc	4990 Northwind Drive, #235	East Lansing	MI	48823	(517) 332-1500	Ms. Bonnie Olsen
Pro Tel Inc	10160 SW Nimbus Avenue, Suite F1A	Portland	OR	97223	(503) 620-7173	Ms. Shannon E. Albert
Profunra (Sheehan, Lynda Ann)	493 South Main Street, Suites 2 & 4	Canandaigua	NY	14424	(716) 394-8850	Ms. Lynda Sheehan
Public Interest Communications Inc	7700 Leesburg Pike, Suite 301 North	Falls Church	VA	20043	(703) 847-8300	Mr. Dale Chesler
Reese Brothers Inc	925 Penn Avenue, Suite 600	Pittsburgh	PA	15222	(412) 355-0800	Mr. Barry S. Reese
Roberts, Mary Jane	434 Euclid Road, Box 4442	Utica	NY	13504	(315) 733-4258	Ms. Mary Jane Roberts
Royalty Services Inc	5 Collins Drive	Queensbury	NY	12804	(518) 793-2800	Mr. Anthony Poulos
Ruffalo Cody & Associates	221 Third Avenue SE, Suite 10	Cedar Rapids	IA	52401	(319) 362-7483	Mr. Brian Donnelly
S & E Marketing Ltd	861 Chelsea Terrace	Union	NJ	07083	(908) 964-4911	Mr. Robert Raskin
S & M Enterprises Inc	11 Glenford Drive	Waterbury	CT	06708	(203) 910-5281	Mr. Carmen J. Mallamaci
Safety Publications Inc	5944 North Milwaukee Avenue	Chicago	IL	60646	(773)775-8912	Mr. Adam Herdman
Share Group Inc	99 Dover Street	Somerville	MA	02144	(617) 629-4500	Mr. Howard Cloth
SMB Productions	1438 Ridge Road	Webster	NY	14580	(716) 265-9205	Ms. Nancy McNamara
Spotlight Music Productions Inc	21 Welton Place	Waterbury	CT	06702	(203) 574-4108	Mr. James Gravel
Stage Door Music Productions Inc	567 Watertown Avenue	Waterbury	CT	06708	(203) 575-0766	Mr. Robert Donato
Standard Inc (The)	910 Oliver Street	North	NY	14120	(716) 695-7383	Mr. Douglas Neumann
Starlet Music Productions (Corbett, Herbert)	125 Summit Road	Prospect	CT	06712	(203) 778-9979	Mr. Herbert Corbett
Suffolk Productions Inc	1732 Great Neck Road	Copiague	NY	11726	(631) 789-8900	Mr. James Cromarty
Tan Productions Inc	2468 North Jerusalem Road	N. Bellmore	NY	11710	(516) 679-2200	Mr. Robert Thomas
TCB Enterprises Inc	685 East 187th Street	Bronx	NY	10458	(718) 367-6702	Mr. Stephen Decaro

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TD Marketing Inc	404 Brunswick Place	North Syracuse	NY	13212	(315) 458-5724	Mr. Anthony Abbott
Tele-Data Services Inc	1339 North Lansing Avenue	Tulsa	OK	74106	(918) 583-2672	Mr. David Robertson
Tele-Response Center Inc	2824 Cottman Avenue	Philadelphia	PA	19149	(215) 333-5900	Ms. Sandy Kelly
Telecomp Inc	3375 Brighton Henrietta Townline Road	Rochester	NY	14623	(585) 272-1160	Ms. Brenda Nutting
Telefund Inc	1129 State Street, Suite 3E	Santa Barbara	CA	93107	(805) 897-1180	Ms. Krista Salomon
Telesystems Marketing Inc	8401 Westheimer, Suite 100	Houston	TX	77063	(713) 784-3439	Ms. Robin Fischer
Terry Dee Productions Inc	686 Park Place	Brooklyn	NY	11216	(718) 859-6350	Mr. Darrell Smith
Theodore Productions Inc	P O Box 3222	Gettysburg	PA	17325	(717) 337-0762	Ms. Kimberly Hill
Top Rank Enterprises Inc	100 Dowd Street, A2	Haverstraw	NY	10927	(845) 429-8703	Ms. P. Nou Torres
Trooper Publishing Inc	505 Palmer Avenue	Falmouth	MA	02540	(508) 540-5051	Ms. Andrea J. Kane
Twin Tier Marketing (Paulo, Ermen Albert)	2105 College Avenue	Elmira Heights	NY	14903	(607) 737-0256	Mr. Ermen Paulo
Unique Promotions & Advertising	17 Rural Avenue	North Homell	NY	14843	(607) 324-6795	Mr. Richard Scavo
Upstate Telemarketing Inc	200 Salina Street, Suite 110	Liverpool	NY	13088	(315) 457-0813	Mr. Dominic J. D'Alfonso
Vee Concepts of New York Inc	209 North Main Street	Horseheads	NY	14845	(607) 795-5211	Mr. Richard Van Houten
Weiss, Howard	100 A High Point Drive	Hartsdale	NY	10530	(914) 686-0388	Mr. Howard Weiss
Whiterock Marketing Group Inc	2530 Victory Boulevard	Staten Island	NY	10314	(718) 477-5355	Mr. Peter DeGregorio
Young Productions (Young-Wolff, Mary B)	200 South Washington Boulevard	Sarasota	FL	34236	(941) 955-1798	Ms. Mary Young-Wolff