PENNIES FOR CHARITY

WHERE YOUR MONEY GOES

TELEMARKETING BY PROFESSIONAL FUND RAISERS



NEW YORK STATE DEPARTMENT OF LAW CHARITIES BUREAU

ELIOT SPITZER
ATTORNEY GENERAL
December 2004

PENNIES FOR CHARITY - 2004

Americans are extraordinarily generous. It is estimated that this year they will donate over \$240 billion to charity. Those contributions support our schools, hospitals, and cultural institutions, medical research, assistance to the poor and so much more. In this time of so many accounting and governance scandals, there is heightened concern about how funds are managed in both the for-profit and nonprofit sectors. Contributors expect that their donations will be used to benefit the people and the programs served by the charities and donors.

Pennies for Charity, New York Attorney General Eliot Spitzer's report of telemarketing campaigns in New York, is prepared annually to show members of the public how much of their contributions solicited by telemarketers actually supports charitable programs. Pennies for Charity may be used by contributors to decide which charities they wish to support. Charitable organizations may also consult this report to evaluate the performance of professional fundraisers prior to, during or after engaging their services.

FINDINGS

A total of \$187.4 million was raised by the 592 telemarketing campaigns included in this report. The \$187.4 million is comprised of funds raised both in New York and other states during 2003 telemarketing campaigns on behalf of charitable organizations registered to solicit contributions in New York. Charities retained \$63 million, or 33.67 percent, of the funds raised by telemarketers registered to solicit contributions in New York in 2003. While some of the charities received more, many received much less than 33.67 percent, and some received nothing at all. The remainder - \$124.3 million - was paid to the fundraisers for fees and/or used to cover

In 2002, a total of \$184.3 million was raised via 607 telemarketing campaigns, with \$57.1 million, or 31.01 percent, retained by the charitable organizations.

the costs of conducting the campaigns.

The percent of funds that was retained by charity for the 592 telemarketing campaigns conducted during 2003 is broken down as follows:

| Percent to Charity | Number of Campaigns | Percent of Campaigns | Gross Amount Raised | Percent of Total Funds Raised | Net Amount Received | Percent of Total Net Amount |
|-----------------------|------------------------|----------------------|------------------------|-------------------------------------|------------------------|-----------------------------------|
| 90-100+% | 3 | 0.51% | \$97,448.63 | 0.05% | \$92,601.59 | 0.15% |
| 80-89% | 2 | 0.34% | \$201,136.00 | 0.11% | \$166,170.90 | 0.26% |
| 70-79% | 25 | 4.22% | \$20,155,223.18 | 10.76% | \$15,166,117.10 | 24.04% |
| 60-69% | 29 | 4.90% | \$8,581,046.45 | 4.58% | \$5,515,280.79 | 8.74% |
| 50-59% | 53 | 8.95% | \$12,389,407.48 | 6.61% | \$6,554,069.01 | 10.39% |
| 40-49% | 64 | 10.81% | \$25,995,076.44 | 11.38% | \$11,831,567.67 | 18.75% |
| 30-39% | 129 | 21.79% | \$27,253,265.89 | 14.54% | \$9,646,004.65 | 15.82% |
| 20-29% | 147 | 24.83% | \$28,779,823.68 | 15.36% | \$6,857,947.27 | 10.87% |
| 10-19% | 101 | 17.06% | \$50,791,502.17 | 27.10% | \$7,045,944.17 | 14.68% |
| Below 0-9% | 39 | 6.59% | \$13,158,270.36 | 7.02% | \$218,393.02 | 0.35% |
| TOTAL | 592 | 100.00% | \$187,402,200.28 | 100.00% | \$63,094,096.17 | 100.00% |

Please Note -

- 1. For any campaign in which 100+% was received by the charity, the net to charity exceeds the gross amount raised. This may occur when the fundraising contract guarantees a minimum payment to the charity, regardless of the amount contributed, and the guaranteed payment exceeds the gross amount contributed.
- 2. For any campaign in which Below 0% was received by the charity, the telemarketing campaign resulted in a loss to the charity (unless sufficient uncollected pledges are later received by the charity). This may occur when the fundraising contract does not guarantee the charity a specific dollar amount or specific percent of the gross receipts or when the contract does not hold the charity harmless from expenses/fees that exceed the gross amount contributed.

HOW THIS REPORT WAS PREPARED

The data in this report were obtained from financial reports filed with the Charities Bureau by professional fundraisers that conducted telemarketing campaigns on behalf of charitable organizations during 2003.² The filings are either final reports submitted after completion of a telemarketing campaign or interim reports submitted annually for campaigns conducted for a period longer than one year.³ The filed reports are signed by both the professional fundraiser and the contracting charitable organization. All of the charities listed in the report conducted telemarketing fundraising campaigns in New York State.⁴ The figures reported reflect the total amount of money solicited and are not limited to New Yorkers' contributions.

The report consists of seven tables. Table 1 lists the charitable organizations in alphabetical order, the professional fundraisers that conducted each organization's telemarketing campaign, the geographical location of each soliciting charity, the total amount raised in each campaign, the amount each charity retained, the amount of uncollected pledges and the percent of the total raised that each charity retained from the campaign.

Table 2 contains the same information as Table 1, with the professional fundraisers listed first, in alphabetical order. Table 3 contains the same information as Tables 1 and 2, arranged in

² Registration of professional fundraisers is required by Article 7-A of New York State's Executive Law. Registration should not be construed as approval and\or endorsement of by the Attorney General of any professional fundraiser or the accuracy and\or completeness of the information contained in any financial report filed with the Charities Bureau.

³ Data from interim reports is in italics. Readers should be aware that the final figures and ratios may change when a campaign has been completed and all income and expenses are reported.

⁴ Information for 18 telemarketing campaigns conducted during 2003 had not been submitted prior to the date of publication of this report.

descending order by the percentage of the total amount raised that was actually retained by the charitable organizations.

Table 4 contains the same information as presented in the other tables, arranged according to geographical location of the charitable organizations.⁵ Table 5, a new table added this year, includes the name of each professional fundraiser and information concerning the total amount raised by each and the total amount that was retained by their client charities. Table 5 presents the amount retained by charity in descending order starting with the fundraiser whose clients retained the largest amount.

Table 6 contains contact information for the professional fund raisers. Table 7 contains information concerning charitable organizations that appear in this report and who have failed to file a timely or complete annual report(s) for a fiscal year(s) prior to 2003 and, therefore, are no longer registered to solicit contributions from New Yorkers.⁶

Pledges that have not yet been paid to a charity are not reported as part of the total amount raised, but are reported in a separate column in each table.⁷ In addition, contributions other than money are not included in this report.

⁵ The areas included in each of the eight geographical areas are described below the graph labeled Locations Of Charities Conducting 2003 Telemarketing Campaigns.

⁶ Section 172.5 of the Executive Law provides that a charity's registration is cancelled if it fails to file timely its annual financial report.

An uncollected pledge is a promised contribution that the charity has not received by the date of filing of a professional fundraiser's financial report with the Charities Bureau. Uncollected pledges may not ever be received by the charity. In some telemarketing campaigns, a donor may agree to pay a specified dollar amount over a period of months or even years. Reports of such campaigns will often show a large amount in the "Uncollected Pledges" column and small amounts in the "Net To Charity" and "% To Charity" columns. In each table, a \$0.00 in the Uncollected Pledges column indicates that there were no uncollected pledges reported on the respective financial report or that there were no uncollected outstanding pledges by the date on which the fundraiser filed the report.

CAVEATS

In reviewing the data in this report, the reader should keep in mind several factors that may affect fundraising costs. Identifying new donors may be more time consuming and thus more expensive than contacting prior contributors. An organization may conduct a telemarketing campaign simply to test-market new fundraising ideas without any certainty that its campaign will prove efficient and productive. An organization may also achieve goals other than raising funds - such as public education or recruitment of volunteers - at the same time that it is conducting a fundraising campaign. These and perhaps other benefits will not necessarily be reflected in the revenue received by the charity. A newly created charity or one advocating new programs or new ideas may experience greater fundraising costs without any certainty that its campaign will prove cost effective.

The reader should also keep in mind that amounts raised in a particular telemarketing campaign may represent only a small part of a charity's fundraising activity and, therefore, may not provide donors with a complete picture of a charity's overall fundraising. Donors are urged to review the entire annual financial report of a charity when considering making a contribution and should not rely solely on this report when making such decisions.

ADDITIONAL AVAILABLE INFORMATION

For any registered charity, the annual report may be obtained from the organization or by contacting the Charities Bureau. In addition, Attorney General Spitzer's web site - www.oag.state.ny.us/charities/charities.html - contains links to other sites from which such reports may be accessed on-line. One of those sites - www.guidestar.org - contains the financial reports of many charities that solicit the public. Potential contributors should review those reports and information received directly from charitable organizations before making a decision as to where to donate their hard-earned dollars.

Individuals considering making a contribution via a telemarketing appeal should ask the caller if he/she is employed by a professional fundraiser and is being paid to solicit contributions. The law requires that telemarketers disclose this information. Also, the telemarketer should be asked:

- → What programs are conducted by the charity?
- → How much of the charity's money will be used for charitable programs?
- → How much does the telemarketer guarantee to the charity?

Contributors should also remember that they always have the option of contributing directly to a charity.

Potential contributors should review Attorney General Spitzer's pamphlet, *Tips on Charitable Giving - What You Should Know*, which is also available on the Attorney General's Internet site.

⁸ A copy of a registered charity's most recently filed financial report may be obtained by writing to Eliot Spitzer, Attorney General of the State of New York, Attention: Charities Bureau -FOIL Section, 120 Broadway, 3rd Floor, New York, New York 10271 or by sending an email request to charities.foil@oag.state.ny.us.

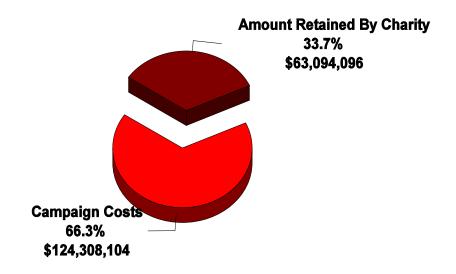
In addition to studying this report, representatives of charitable organizations that are contemplating engaging a telemarketer or other fundraising are urged to read Attorney Generals Spitzer's pamphlet, *Tips For Charities Raising Funds in New York State - Questions to Ask Before and After Signing A Contract With A Fund Raising Professional*, which is also posted on the Attorney General's web site.

Pennies for Charity, as well as the other pamphlets mentioned in this report are posted on Attorney General Spitzer's web site: www.oag.state.ny.us/charities/charities.html

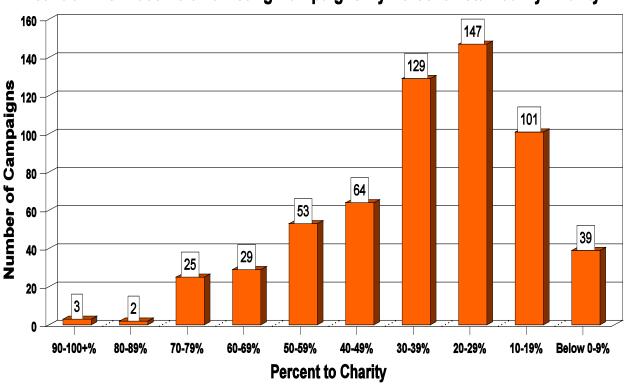
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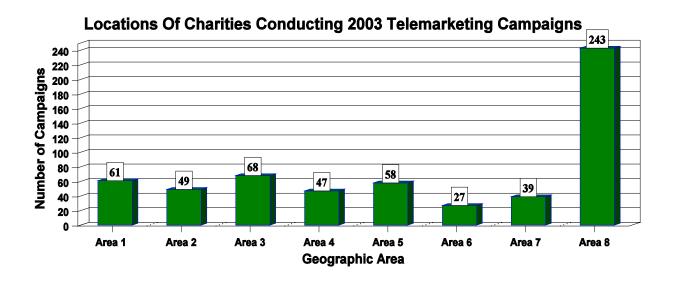
This critical time in the history of the Nation presents an enormous challenge to all of us. Charities and the generous people who contribute to their causes have been called on to respond to new and expanding needs. We hope that this report will assist contributors and charities as they respond to the many challenges.

Results Of Telemarketing Campaigns In 2003 Total Raised: \$187.4 Million



Breakdown Of 2003 Telemarketing Campaigns By Percent Retained By Charity



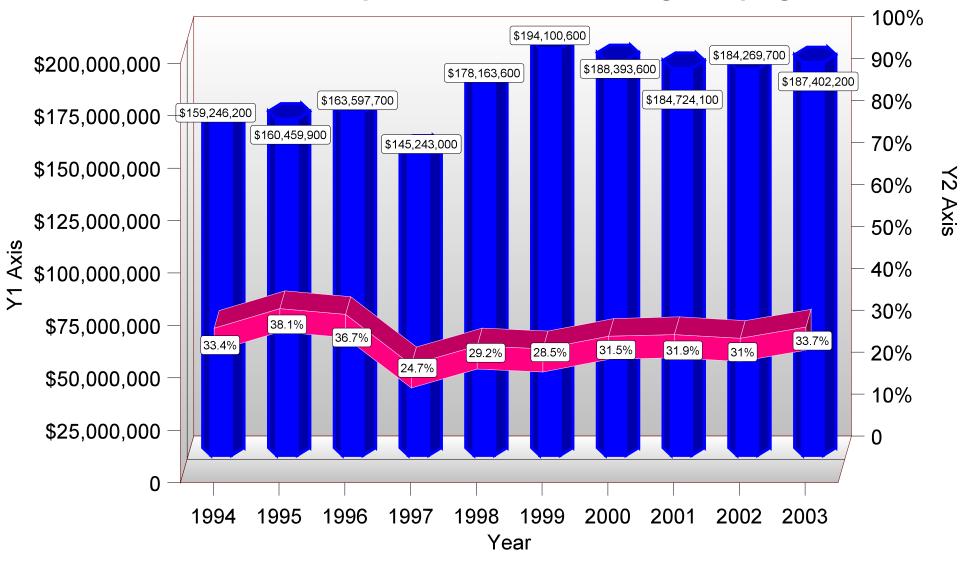


GEOGRAPHIC AREA CODE

Based upon the address contained in documents filed with the Charities Bureau, each charitable organization listed in this report has been assigned to a particular geographic area. Following is a list of those geographic areas, the counties included in each, total gross dollars raised in the specified geographic area and the net amount received by charitable organizations located in the assigned geographic region:

| <u>Area</u> | Counties | Gross Amount Raised Per Geo Area | Net % To Charity Per Geo Area |
|---|--|--|-------------------------------------|
| 1 - New York City | Bronx, Kings, New York, Queens, Richmond, Staten Island | \$24,254,008.98 | 53.37% |
| 2 - Long Island | Nassau, Suffolk | \$11,590,960.74 | 19.31% |
| 3 - Lower Hudson Valley | Delaware, Dutchess, Orange, Putnam, Rockland, Sullivan, Ulster, Westchester | \$6,428,308.99 | 27.91% |
| 4 - Capital District and Eastern Adirondacks | Albany, Clinton, Columbia, Essex, Franklin, Fulton, Greene, Hamilton, Montgomery, Rensselaer, Saratoga, Schenectady, Schoharie, Warren, Washington | \$6,628,582.56 | 35.16% |
| 5 - Central NY and Western Adirondacks | Broome, Cayuga, Chenango, Cortland, Herkimer, Jefferson, Lewis, Madison, Oneida, Onondaga, Oswego, Otsego, St. Lawrence, Tioga, Tompkins | \$4,190,879.40 | 20.93% |
| 6 - Rochester and Surrounding Region | Chemung, Livingston, Monroe, Ontario, Schuyler, Seneca, Steuben, Wayne, Yates | \$2,656,301.25 | 44.74% |
| 7 - Western NY | Allegany, Cattaraugus, Chautauqua, Erie, Genesee, Niagara, Orleans, Wyoming | \$2,887,126.79 | 33.60% |
| 8 - All Others | All locations outside New York State | \$128,766,031.57 | 31.65% |

1994-2003 Comparison of Telemarketing Campaigns



Total Gross Receipts (Y1)

Net Percent Retained By Charity (Y2)

TABLE 1 Charitable OrganizationsAlphabetical Order 2003 Telemarketing Campaigns

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|--|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| 84th Promenade Nationale Inc | Heritage Company Inc (The) | 8 | \$180,648.00 | \$26,813.75 | \$105,639.00 | 14.84% |
| Adirondack Council Inc | Share Group Inc | 4 | \$80,130.00 | \$51,382.00 | \$0.00 | 64.12% |
| Albany County Deputy Sheriffs Police Benevolent Association | Nordel Publishing Inc | 4 | \$22,812.00 | \$7,984.20 | \$0.00 | 35.00% |
| Albany County Sheriff's Union #775 AFSCME | Stage Door Music Productions Inc | 4 | \$181,300.50 | \$40,000.00 | \$0.00 | 22.06% |
| Albion Emergency Squad Inc | Spotlight Music Productions Inc | 7 | \$39,233.40 | \$9,875.00 | \$0.00 | 25.17% |
| Allegany County Deputy Sheriffs Association | Event Marketing (Narde, James E) | 7 | \$48,884.00 | \$17,109.40 | \$0.00 | 35.00% |
| Alliance Defense Fund | Infocision Management Corporation | 8 | \$119,536.02 | \$2,925.85 | \$0.00 | 2.45% |
| Alzheimers Disease and Related Disorder Inc | Facter Direct Ltd | 8 | \$25,430.00 | (\$875.00) | \$23,812.00 | -3.44% |
| America's Second Harvest | Infocision Management Corporation | 8 | \$69,267.16 | \$27,104.41 | \$0.00 | 39.13% |
| American Association of State Troopers Inc | Safety Publications Inc | 8 | \$383,964.78 | \$76,792.96 | \$200,000.00 | 20.00% |
| American Association of the Deaf-Blind | Heritage Company Inc (The) | 8 | \$2,848,838.73 | \$460,263.68 | \$1,904,645.75 | 16.16% |
| American Association of University Women Inc | Outreach Center Inc | 8 | \$146,949.00 | \$16,281.00 | \$0.00 | 11.08% |
| American Center for Law & Justice Inc | Infocision Management Corporation | 8 | \$4,940,506.33 | \$3,804,189.00 | \$0.00 | 77.00% |
| American Civil Liberties Union | Public Interest Communications Inc | 1 | \$201,077.00 | \$60,878.74 | \$106,348.00 | 30.28% |
| American Civil Liberties Union | Share Group Inc | 1 | \$560,979.00 | \$269,341.00 | \$0.00 | 48.01% |
| American Council of the Blind Inc | Integral Resources Inc | 8 | \$570,571.50 | \$140,806.65 | \$245,633.17 | 24.68% |
| American Council of the Blind Inc | Integral Resources Inc | 8 | \$29,381.10 | \$0.00 | \$34,556.39 | 0.00% |
| American Diabetes Association Inc | A. D. P. Publications Inc | 8 | \$105,030.00 | \$23,461.00 | \$0.00 | 22.34% |
| American Diabetes Association Inc | Infocision Management Corporation | 8 | \$1,583,516.00 | \$723,506.00 | \$0.00 | 45.69% |
| American Foundation for Disabled Children Inc | All-Pro Telemarketing Associates Corporation | 1 | \$290,721.40 | \$36,270.43 | \$200,000.00 | 12.48% |
| American Foundation for Disabled Children Inc | Campaign Center Inc (The) | 1 | \$12,750.00 | \$2,550.00 | \$0.00 | 20.00% |
| American Heart Association Inc | Univision Marketing Group Inc | 8 | \$55.21 | (\$202.43) | \$3,500.00 | -366.65% |
| American Humane Association | Facter Direct Ltd | 8 | \$11,625.00 | \$5,370.00 | \$12,300.00 | 46.19% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|---|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| American Institute for Cancer Research | Infocision Management Corporation | 8 | \$629,338.00 | \$266,112.00 | \$0.00 | 42.28% |
| American Legion 2003 Department Convention Committee Inc | Marketing Squad Inc | 5 | \$592,944.00 | \$88,942.00 | \$0.00 | 15.00% |
| American Legion-Dunbar Post #1642 | Marketing Squad Inc | 5 | \$51,466.00 | \$10,293.00 | \$0.00 | 20.00% |
| American Legion-Harold Provost Post #1686 | Roberts, Mary Jane | 5 | \$2,775.00 | \$1,971.00 | \$0.00 | 71.03% |
| American Legion-Sergeant Walter Adams Post #1021 | Capital District Callers Inc | 4 | \$16,522.00 | \$8,261.00 | \$0.00 | 50.00% |
| American Leprosy Missions Inc | MDS Communications Corporation | 8 | \$57,942.00 | \$32,861.00 | \$19,728.00 | 56.71% |
| American Police Officers Association | Nationwide Fundraisers Inc | 8 | \$302,672.00 | \$30,267.00 | \$68,677.00 | 10.00% |
| American Society for the Prevention of Cruelty to Animals | Facter Direct Ltd | 1 | \$384,931.00 | \$93,786.00 | \$323,503.00 | 24.36% |
| American Society for the Prevention of Cruelty to Animals | Outreach Associates Inc | 1 | \$41,270.00 | \$21,291.00 | \$0.00 | 51.59% |
| American Society for the Prevention of Cruelty to Animals | Outreach Center Inc | 1 | \$25,811.00 | (\$5,230.00) | \$70,092.00 | -20.26% |
| American Society for the Prevention of Cruelty to Animals | Share Group Inc | 1 | \$439,680.00 | \$145,801.00 | \$0.00 | 33.16% |
| American Society for the Prevention of Cruelty to Animals | Telefund Inc | 1 | \$929,230.19 | \$227,151.19 | \$948,683.81 | 24.45% |
| American Veteran's Foundation Inc | All Star Productions (Messmore, Barbara) | 8 | \$11,344.00 | \$2,268.80 | \$4,640.00 | 20.00% |
| American Veteran's Foundation Inc | Caring People Enterprises Inc | 8 | \$53,112.50 | \$10,622.50 | \$0.00 | 20.00% |
| American Veteran's Foundation Inc | Standard Call (The) (Sandone, Michael A) | 8 | \$27,994.00 | \$5,598.80 | \$0.00 | 20.00% |
| Americas Athletes With Disabilities Inc | Contract Communications Inc | 8 | \$460,132.00 | \$78,222.00 | \$170,711.00 | 17.00% |
| Americas Athletes With Disabilities Inc | Heritage Company Inc (The) | 8 | \$395,239.36 | \$90,814.35 | \$189,703.14 | 22.98% |
| Amnesty International of the USA Inc | Harris Direct | 1 | \$28,311.00 | \$3,508.95 | \$34,566.00 | 12.39% |
| Amnesty International of the USA Inc | Public Interest Communications Inc | 1 | \$1,953,648.25 | \$1,400,131.26 | \$0.00 | 71.67% |
| Amnesty International of the USA Inc | Telefund Inc | 1 | \$753,931.25 | \$430,086.25 | \$468,023.75 | 57.05% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|---|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Amsterdam Police Superior Officers Association | Gotham Productions Inc | 4 | \$30,971.00 | \$7,742.00 | \$0.00 | 25.00% |
| AMVETS (American Veterans) Corporation | American Trade and Convention Publications Inc | 8 | \$385,729.00 | \$53,333.00 | \$0.00 | 13.83% |
| Anti-Defamation League of B'nai B'rith | Facter Direct Ltd | 1 | \$184,245.00 | \$151,080.90 | \$59,022.00 | 82.00% |
| AOPA Air Safety Foundation Inc | Telefund Inc | 8 | \$997,631.00 | \$702,265.00 | \$231,757.00 | 70.39% |
| Appalachian Mountain Club | Share Group Inc | 8 | \$230,889.00 | \$103,873.00 | \$0.00 | 44.99% |
| Arthritis Foundation | Infocision Management Corporation | 8 | \$32,601.00 | \$29,575.36 | \$0.00 | 90.72% |
| Association for Disabled Firefighters Inc | S & E Marketing Ltd | 8 | \$189,083.00 | \$24,581.00 | \$0.00 | 13.00% |
| Association for Firefighters and Paramedics Inc | New Age Services Ltd | 8 | \$129,747.00 | \$12,974.70 | \$166,643.00 | 10.00% |
| Association for Firefighters and Paramedics Inc | New Liberty Promotions Inc | 8 | \$440,955.50 | \$44,095.55 | \$0.00 | 10.00% |
| Association for Firefighters and Paramedics Inc | TCB Enterprises Inc | 8 | \$70,351.00 | \$7,035.10 | \$595.00 | 10.00% |
| Association for Firefighters and Paramedics Inc | Titan Marketing Inc | 8 | \$32,917.00 | \$3,291.70 | \$0.00 | 10.00% |
| Association for Police and Sheriffs Inc | New Liberty Promotions Inc | 8 | \$36,462.00 | \$3,646.20 | \$0.00 | 10.00% |
| Association of Graduates of the US Military Academy | IDC Ltd | 3 | \$185,410.78 | \$134,752.02 | \$567,306.22 | 72.68% |
| Association of Retired Firefighters | All-Pro Telemarketing Associates Corporation | 8 | \$73,468.50 | \$12,014.49 | \$79,000.00 | 16.35% |
| Auburn Police Local #195 | Vee Concepts of New York Inc | 5 | \$70,485.00 | \$28,194.00 | \$0.00 | 40.00% |
| B'nai B'rith | Share Group Inc | 8 | \$79,711.00 | \$31,481.00 | \$0.00 | 39.49% |
| Badge and Shield Club Inc | Campaign Headquarters Inc | 7 | \$107,076.00 | \$33,194.00 | \$0.00 | 31.00% |
| Ballston Spa Police Benevolent Association | Liberty Productions (Gity, Thomas J Jr) | 4 | \$58,868.00 | \$17,660.40 | \$0.00 | 30.00% |
| Batavia Police Benevolent Association | Niagara Frontier Advertising Associates Inc | 7 | \$19,520.00 | \$8,750.00 | \$1,295.00 | 44.83% |
| Bath Police Benevolent Association | Event Marketing (Narde, James E) | 6 | \$26,099.00 | \$9,134.65 | \$0.00 | 35.00% |
| Bethlehem Police Benevolent Association Inc | Nordel Publishing Inc | 4 | \$58,517.00 | \$32,184.35 | \$0.00 | 55.00% |
| Bi-County Helpline for Abuse Against Women & Children | Mure Associates Inc | 2 | \$172,747.00 | \$34,549.40 | \$0.00 | 20.00% |
| Big Flats Masonic Lodge #378 | Theodore Productions Inc | 6 | \$17,067.00 | \$1,750.70 | \$5,033.00 | 10.26% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|--|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Binghamton Police Benevolent Association | Northeastern Advertising (Morgan, William J) | 5 | \$80,000.00 | \$40,000.00 | \$0.00 | 50.00% |
| Binghamton Police Supervisors Association Inc | Northeastern Advertising (Morgan, William J) | 5 | \$17,692.50 | \$8,846.25 | \$0.00 | 50.00% |
| Boston Ballet Inc | MKTG TeleServices Inc | 8 | \$37,950.00 | \$27,704.00 | \$0.00 | 73.00% |
| Boston Ballet Inc | MKTG TeleServices Inc | 8 | \$344,019.00 | \$234,820.00 | \$39,266.00 | 68.26% |
| Brady Campaign to Prevent Gun Violence | Public Interest Communications Inc | 8 | \$481,008.00 | \$154,040.86 | \$165,617.00 | 32.02% |
| Brady Campaign to Prevent Gun Violence | Telefund Inc | 8 | \$46,307.00 | \$9,456.50 | \$60,836.00 | 20.42% |
| Brady Center to Prevent Gun Violence | Public Interest Communications Inc | 8 | \$75,763.55 | \$59,757.48 | \$0.00 | 78.87% |
| Bread for the World Inc | Share Group Inc | 1 | \$306,660.00 | \$159,802.00 | \$0.00 | 52.11% |
| Broome County Humane Society and Relief Association | Allan C Hill Productions Inc | 5 | \$149,717.43 | \$26,200.55 | \$49,905.57 | 17.50% |
| Broome County Sheriff's Dept Employees Local #2012 AFSCME AFL-CIO | Stage Door Music Productions Inc | 5 | \$178,615.00 | \$44,653.75 | \$0.00 | 25.00% |
| Buffalo Philharmonic Orchestra Society Inc | DCM Inc | 7 | \$365,477.00 | \$196,145.42 | \$20,581.00 | 53.67% |
| Buffalo Police Benevolent Association Inc | Campaign Headquarters Inc | 7 | \$280,577.00 | \$105,000.00 | \$0.00 | 37.42% |
| Buffalo Police Benevolent Association Inc | Campaign Headquarters Inc | 7 | \$104,806.00 | \$24,105.00 | \$0.00 | 23.00% |
| Buffalo State College Foundation Inc | DirectLine Technologies Inc | 7 | \$62,323.00 | \$15,763.00 | \$16,567.00 | 25.29% |
| Cancer Fund of America Inc | Bee LC | 8 | \$142,343.48 | \$37,846.73 | \$158,796.52 | 26.59% |
| Cancer Fund of America Inc | Bristol Marketing Associates Inc | 8 | \$27,271.00 | \$4,090.65 | \$37,829.00 | 15.00% |
| Cancer Fund of America Inc | Civic Development Group LLC | 8 | \$3,575,078.00 | \$446,331.00 | \$0.00 | 12.48% |
| Cancer Recovery Foundation of America | Contract Communications Inc | 8 | \$1,247,842.00 | \$218,372.00 | \$207,272.00 | 17.50% |
| Caring For Our Children Foundation | Midwest Publishing-OH Inc | 8 | \$44,761.52 | \$4,476.15 | \$0.00 | 10.00% |
| Carnegie Hall Society Inc | MKTG TeleServices Inc | 1 | \$2,703,547.00 | \$1,997,984.00 | \$167,412.00 | 73.90% |
| Catholic War Veterans-Monroe County Chapter | SMB Productions | 6 | \$7,398.75 | \$3,885.24 | \$0.00 | 52.51% |
| Cattaraugus County Sheriff's Employees Benevolent Association | Campaign Headquarters Inc | 7 | \$55,220.00 | \$17,000.00 | \$0.00 | 30.79% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|---|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Cayuga Club PBA of the Town of Lancaster Police Department | Niagara Frontier Advertising Associates Inc | 7 | \$23,845.00 | \$13,000.00 | \$150.00 | 54.52% |
| Cayuga County Deputy Sheriff's Benevolent Association | Event Marketing (Narde, James E) | 5 | \$35,106.00 | \$14,744.52 | \$500.00 | 42.00% |
| Centennial Hose Company #4 Inc | Spotlight Music Productions Inc | 3 | \$36,320.00 | \$7,350.00 | \$0.00 | 20.24% |
| Center for Victims of Torture | Share Group Inc | 8 | \$34,974.00 | \$10,145.00 | \$0.00 | 29.01% |
| Charles Darwin Foundation Inc | Outreach Center Inc | 8 | \$139,916.00 | \$96,806.00 | \$0.00 | 69.19% |
| Chautauqua County Police Organization Association Inc | Royalty Services Inc | 7 | \$29,267.00 | \$11,566.75 | \$0.00 | 39.52% |
| Cheektowaga Police Captains and Lieutenants Association | Niagara Frontier Advertising Associates Inc | 7 | \$21,538.90 | \$16,000.00 | \$1,745.00 | 74.28% |
| Cheektowaga Police Club Inc | Niagara Frontier Advertising Associates Inc | 7 | \$46,780.00 | \$13,850.00 | \$1,850.00 | 29.61% |
| Chemung County Corrections Officers Local #3978 | Northeastern Advertising (Morgan, William J) | 6 | \$27,940.00 | \$13,970.00 | \$0.00 | 50.00% |
| Chemung County Deputy Sheriffs Association | Event Marketing (Narde, James E) | 6 | \$53,360.00 | \$23,380.80 | \$0.00 | 43.82% |
| Chenango County Deputy Sheriff's Association | Event Marketing (Narde, James E) | 5 | \$40,854.00 | \$14,298.90 | \$0.00 | 35.00% |
| Chesapeake Bay Foundation Inc | Share Group Inc | 8 | \$178,057.00 | \$55,352.00 | \$0.00 | 31.09% |
| Childhood Leukemia Foundation Inc | LAS LLC | 8 | \$794,093.00 | \$115,714.00 | \$0.00 | 14.57% |
| Children International | Share Group Inc | 8 | \$118,199.00 | \$49,283.00 | \$0.00 | 41.69% |
| Children's Charity Fund Inc | All Star Productions (Messmore, Barbara) | 8 | \$8,366.00 | \$1,673.20 | \$3,800.00 | 20.00% |
| Children's Charity Fund Inc | All-Pro Telemarketing Associates Corporation | 8 | \$181,933.01 | \$23,207.48 | \$129,000.00 | 12.76% |
| Children's Charity Fund Inc | Caring People Enterprises Inc | 8 | \$48,814.85 | \$9,762.97 | \$0.00 | 20.00% |
| Children's Charity Fund Inc | Civic Development Group LLC | 8 | \$468,446.00 | \$71,002.00 | \$0.00 | 15.16% |
| Children's Charity Fund Inc | Lopez, Debbie Jean | 8 | \$12,635.00 | \$2,527.00 | \$10,975.00 | 20.00% |
| Children's Wish Foundation International Inc | Heritage Company Inc (The) | 8 | \$3,616,439.62 | \$1,190,460.97 | \$1,652,263.00 | 32.92% |
| Children's Wish Foundation International Inc | Reese Brothers Inc | 8 | \$2,328,093.00 | \$569,450.00 | \$1,596,199.00 | 24.46% |
| Children's Wish Foundation International Inc | Reese Teleservices Inc | 8 | \$4,307,316.00 | \$1,075,975.00 | \$1,943,169.00 | 24.98% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|--|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Childrens Disaster Relief Inc | Griffin Marketing LLC | 8 | \$9,799.00 | \$1,469.85 | \$5,000.00 | 15.00% |
| Christian Advocates Serving Evangelism | Infocision Management Corporation | 8 | \$5,226,528.81 | \$4,024,427.00 | \$0.00 | 77.00% |
| Christian Appalachian Project Inc | Infocision Management Corporation | 8 | \$331,042.00 | \$255,566.00 | \$0.00 | 77.20% |
| Christian Research Institute Inc | Infocision Management Corporation | 8 | \$399,093.74 | \$210,938.16 | \$0.00 | 52.85% |
| Church World Service Inc | Facter Direct Ltd | 8 | \$8,271.00 | (\$4,987.00) | \$3,349.00 | -60.30% |
| Cicero Falcons | Municipal Marketing (Forsyth, David) | 5 | \$8,202.00 | \$2,050.50 | \$0.00 | 25.00% |
| Citizens Against Government Waste | Facter Direct Ltd | 8 | \$80,743.00 | \$3,135.00 | \$90,296.00 | 3.88% |
| City of Mt Vernon Police Association | S & M Enterprises Inc | 3 | \$80,570.00 | \$22,156.79 | \$0.00 | 27.50% |
| City of White Plains Police Benevolent Association | JNK Enterprises Inc | 3 | \$80,019.00 | \$32,007.60 | \$0.00 | 40.00% |
| Co-op America Foundation Inc | Share Group Inc | 8 | \$92,439.00 | \$11,453.00 | \$0.00 | 12.39% |
| Coalition Against Breast Cancer Inc | Campaign Center Inc (The) | 2 | \$615,327.00 | \$123,065.00 | \$0.00 | 20.00% |
| Coalition of Police and Sheriffs Inc | S & E Marketing Ltd | 8 | \$251,828.11 | \$25,995.24 | \$0.00 | 10.32% |
| Colonial Williamsburg Foundation | Facter Direct Ltd | 8 | \$431,462.00 | \$217,800.00 | \$171,018.00 | 50.48% |
| Colonie Police Benevolent Association Inc | Nordel Publishing Inc | 4 | \$85,863.60 | \$26,168.60 | \$0.00 | 30.48% |
| Columbia County Correction Officers Local #3828 | Gotham Productions Inc | 4 | \$39,927.00 | \$12,121.60 | \$0.00 | 30.36% |
| Columbia County Correction Officers Local #3828 | Stage Door Music Productions Inc | 4 | \$74,112.50 | \$18,528.13 | \$0.00 | 25.00% |
| Committee for Missing Children Inc | All-Pro Telemarketing Associates Corporation | 8 | \$387,178.00 | \$45,423.18 | \$280,000.00 | 11.73% |
| Committee for Missing Children Inc | LAS LLC | 8 | \$662,606.00 | \$65,926.00 | \$0.00 | 9.95% |
| Common Cause | Facter Direct Ltd | 8 | \$62,370.00 | \$23,779.00 | \$24,836.00 | 38.13% |
| Common Cause | Outreach Center Inc | 8 | \$476,258.00 | \$191,887.00 | \$0.00 | 40.29% |
| Common Cause | Public Interest Communications Inc | 8 | \$74,147.00 | \$10,660.90 | \$39,284.00 | 14.38% |
| Concerned Women for America | MDS Communications Corporation | 8 | \$1,785,334.00 | \$325,968.00 | \$1,314,572.00 | 18.26% |
| Concerned Women for America | Univision Marketing Group Inc | 8 | \$291,710.08 | \$160,666.49 | \$0.00 | 55.08% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|---|---|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Connecticut Public Broadcasting Inc | Outreach Center Inc | 8 | \$309,311.00 | \$158,062.00 | \$0.00 | 51.10% |
| Consumers Union of United States Inc | Lester Inc | 3 | \$330,107.00 | \$149,990.00 | \$194,436.00 | 45.44% |
| Cooperative for Assistance & Relief Everywhere Inc (CARE) | Heritage Company Inc (The) | 8 | \$42,847.00 | \$17,209.66 | \$67,945.00 | 40.17% |
| Cooperative for Assistance & Relief Everywhere Inc (CARE) | Infocision Management Corporation | 8 | \$1,051,812.86 | \$333,993.00 | \$0.00 | 31.75% |
| Cornerstone Soup Kitchen & Food Pantry Inc | Royalty Services Inc | 4 | \$191,215.00 | \$57,364.50 | \$0.00 | 30.00% |
| Court Officers Benevolent Association of Nassau County | Tan Productions Inc | 2 | \$76,341.00 | \$29,651.30 | \$0.00 | 38.84% |
| Crime Prevention Association of Western New York Inc | Stage Door Music Productions Inc | 7 | \$11,140.00 | \$2,450.80 | \$0.00 | 22.00% |
| Croton Police Association | Community Services Inc | 3 | \$48,203.00 | \$20,245.26 | \$0.00 | 42.00% |
| Crystal City Police Benevolent Association Inc | Vee Concepts of New York Inc | 6 | \$51,286.00 | \$18,975.82 | \$0.00 | 37.00% |
| Cyprus Temple of the AAONMS of Albany New York | Royalty Services Inc | 4 | \$131,958.00 | \$32,989.50 | \$0.00 | 25.00% |
| Dana-Farber Cancer Institute | Tele-Response Center Inc | 8 | \$67,946.60 | \$11,539.23 | \$0.00 | 16.98% |
| Defeat Diabetes Foundation Inc | All Star Productions (Messmore, Barbara) | 8 | \$19,221.00 | \$4,805.25 | \$8,000.00 | 25.00% |
| Defeat Diabetes Foundation Inc | Campaign Center Inc (The) | 8 | \$117,211.00 | \$23,442.00 | \$0.00 | 20.00% |
| Defeat Diabetes Foundation Inc | Caring People Enterprises Inc | 8 | \$69,546.18 | \$13,909.24 | \$0.00 | 20.00% |
| Defeat Diabetes Foundation Inc | Caring People Enterprises Inc | 8 | \$92,542.00 | \$18,508.40 | \$0.00 | 20.00% |
| Defeat Diabetes Foundation Inc | Standard Call (The) (Sandone, Michael A) | 8 | \$8,479.00 | \$1,773.62 | \$0.00 | 20.92% |
| Defeat Diabetes Foundation Inc | Standard Call (The) (Sandone, Michael A) | 8 | \$10,325.00 | \$2,746.55 | \$0.00 | 26.60% |
| Defenders of Wildlife Inc | Public Interest Communications Inc | 8 | \$467,622.93 | \$69,689.14 | \$25,449.07 | 14.90% |
| Defenders of Wildlife Inc | Share Group Inc | 8 | \$224,604.00 | \$89,911.00 | \$0.00 | 40.03% |
| Depew Police Benevolent Association Inc | Niagara Frontier Advertising Associates Inc | 7 | \$24,080.00 | \$14,000.00 | \$735.00 | 58.14% |
| Deputies Association of the County of Steuben | Event Marketing (Narde, James E) | 6 | \$55,750.00 | \$25,087.50 | \$0.00 | 45.00% |
| Deputy Sheriff's Benevolent Association of Onondaga County Inc | Stage Door Music Productions Inc | 5 | \$129,864.37 | \$23,376.09 | \$0.00 | 18.00% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|---|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Dian Fossey Gorilla Fund | Outreach Center Inc | 8 | \$53,109.00 | \$37,630.00 | \$0.00 | 70.85% |
| Disabled Firefighters Foundation | Stronger Than Ever LLC | 8 | \$55,112.00 | \$8,266.80 | \$0.00 | 15.00% |
| Disabled Police Officers Counseling Center Inc | All-Pro Telemarketing Associates Corporation | 8 | \$399,419.14 | \$39,991.91 | \$415,000.00 | 10.01% |
| Disabled Police Officers of America Inc | Nationwide Fundraisers Inc | 8 | \$25,809.00 | \$2,578.00 | \$6,553.00 | 9.99% |
| Disabled Veterans Associations | Civic Development Group LLC | 8 | \$2,176,202.00 | \$267,373.00 | \$0.00 | 12.29% |
| Disabled Veterans of America Inc-PFC Salvatore J Armato | Campaign Center Inc (The) | 2 | \$2,121.00 | \$424.00 | \$0.00 | 19.99% |
| Doris Day Animal League | Public Interest Communications Inc | 8 | \$114,290.16 | \$81,300.43 | \$0.00 | 71.14% |
| Dutchess County Correction Officers Benevolent Association | Stage Door Music Productions Inc | 3 | \$90,324.50 | \$18,064.90 | \$0.00 | 20.00% |
| Earthjustice | Share Group Inc | 8 | \$170,925.00 | \$48,537.00 | \$0.00 | 28.40% |
| Earthjustice | Telefund Inc | 8 | \$232,472.87 | \$86,774.82 | \$161,713.13 | 37.33% |
| East Syracuse Police Benevolent Association | TD Marketing Inc | 5 | \$40,635.00 | \$18,285.75 | \$0.00 | 45.00% |
| Eastchester Police Benevolent Association | JNK Enterprises Inc | 3 | \$47,765.00 | \$14,329.50 | \$0.00 | 30.00% |
| Easter Seals Inc | Infocision Management Corporation | 8 | \$260,093.89 | (\$5,690.67) | \$0.00 | -2.19% |
| Eastridge Kiwanis Charitable Foundation Inc | Marketing Squad Inc | 6 | \$94,488.00 | \$23,622.00 | \$0.00 | 25.00% |
| Elmira Heights Police Benevolent Association Inc | Event Marketing (Narde, James E) | 6 | \$42,990.00 | \$16,336.20 | \$0.00 | 38.00% |
| Elmira New York Police Benevolent Association | Northeastern Advertising (Morgan, William J) | 6 | \$64,202.00 | \$32,101.00 | \$0.00 | 50.00% |
| Empire State Association of the Deaf Inc | Heritage Company Inc (The) | 7 | \$27,981.00 | \$8,000.00 | \$24,047.00 | 28.59% |
| Empire State College Foundation | Lester Inc | 4 | \$107,748.00 | \$51,940.00 | \$60,326.00 | 48.21% |
| Employees Union Tompkins County Sheriffs Department | Northeastern Advertising (Morgan, William J) | 5 | \$51,770.00 | \$25,885.00 | \$0.00 | 50.00% |
| Endicott Police Benevolent Association Inc | Event Marketing (Narde, James E) | 5 | \$27,450.00 | \$9,607.50 | \$500.00 | 35.00% |
| Endicott Police Benevolent Association Inc | Event Marketing (Narde, James E) | 5 | \$29,045.00 | \$11,037.10 | \$0.00 | 38.00% |
| Environmental Defense Inc | Share Group Inc | 1 | \$569,040.00 | \$262,018.00 | \$0.00 | 46.05% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|---|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Epilepsy Foundation of America | Infocision Management Corporation | 8 | \$93,154.12 | \$28,083.61 | \$0.00 | 30.15% |
| Erie County Association of Chiefs of Police Inc | Campaign Headquarters Inc | 7 | \$118,918.00 | \$16,000.00 | \$0.00 | 13.45% |
| Farm Sanctuary Inc | Harris Direct | 6 | \$34,718.00 | \$11,916.75 | \$18,664.00 | 34.32% |
| Field Museum of Natural History | Facter Direct Ltd | 8 | \$55,365.00 | \$16,847.00 | \$42,285.00 | 30.43% |
| Fire Victims Charitable Foundation Inc | All-Pro Telemarketing Associates Corporation | 8 | \$204,945.35 | \$32,667.06 | \$230,000.00 | 15.94% |
| Fire Victims Charitable Foundation Inc | Civic Development Group LLC | 8 | \$6,249,592.00 | \$858,430.00 | \$0.00 | 13.74% |
| Fishkill Police Cadets Boy Scouts of America Post EP-49 | Stage Door Music Productions Inc | 3 | \$26,104.00 | \$4,513.73 | \$0.00 | 17.29% |
| Food for the Hungry Inc | MDS Communications Corporation | 8 | \$171,532.00 | \$104,170.00 | \$43,021.00 | 60.73% |
| Food Pantries for the Capital District Inc | Capital District Callers Inc | 4 | \$218,989.00 | \$131,393.40 | \$0.00 | 60.00% |
| For Kids Sake Inc | Contract Communications Inc | 8 | \$113,174.00 | \$13,581.00 | \$39,577.00 | 12.00% |
| Foundation for National Progress | Share Group Inc | 8 | \$43,857.00 | \$15,671.00 | \$0.00 | 35.73% |
| Foundation for National Progress | Telefund Inc | 8 | \$252,138.69 | \$175,169.54 | \$0.00 | 69.47% |
| Franklin County Deputy Sheriff's Association | Stage Door Music Productions Inc | 4 | \$59,723.50 | \$15,000.00 | \$0.00 | 25.12% |
| Fraternal Order of Police Broome County Lodge #99 | Northeastern Advertising (Morgan, William J) | 5 | \$9,815.00 | \$4,907.50 | \$0.00 | 50.00% |
| Fraternal Order of Police Empire State Lodge Inc | Civic Development Group LLC | 2 | \$3,708,293.00 | \$464,000.00 | \$0.00 | 12.51% |
| Fraternal Order of Police Oswego County Lodge #1 NYS | National Benefit Company | 5 | \$53,087.00 | \$20,000.00 | \$0.00 | 37.67% |
| Freeport Police Athletic League Inc | Tan Productions Inc | 2 | \$23,640.00 | \$11,820.00 | \$0.00 | 50.00% |
| Freeport Police Benevolent Association | Tan Productions Inc | 2 | \$11,460.00 | \$5,730.00 | \$0.00 | 50.00% |
| Friends of Bassett Inc | IDC Ltd | 5 | \$242,369.50 | (\$143,788.19) | \$897,739.50 | -59.33% |
| Friends of the Earth | Share Group Inc | 8 | \$9,642.00 | \$1,051.00 | \$0.00 | 10.90% |
| Friends of the National Parks at Gettysburg Inc | Aria Communications Corporation | 8 | \$9,962.00 | \$3,779.50 | \$1,498.00 | 37.94% |
| Fulton Police Benevolent Association | Badge Publications (Littlejohn, James N) | 5 | \$40,714.00 | \$14,249.90 | \$0.00 | 35.00% |
| Glen Cove City Police Benevolent Association Inc | Tan Productions Inc | 2 | \$37,050.00 | \$18,525.00 | \$0.00 | 50.00% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|---|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Glens Falls Police Benevolent Association | Royalty Services Inc | 4 | \$31,995.00 | \$9,598.50 | \$0.00 | 30.00% |
| Glenville Police Benevolent Association | Nordel Publishing Inc | 4 | \$41,415.00 | \$18,636.75 | \$0.00 | 45.00% |
| God's Love We Deliver Inc | Share Group Inc | 1 | \$72,512.00 | \$18,369.00 | \$0.00 | 25.33% |
| Greater Rochester Junior Chamber of Commerce Inc | Marketing Squad Inc | 6 | \$89,170.00 | \$22,292.00 | \$0.00 | 25.00% |
| Greece Police Gold Badge Club | Stage Door Music Productions Inc | 6 | \$143,105.44 | \$36,209.21 | \$0.00 | 25.30% |
| Green Acres of Rochester NY Inc | Marketing Squad Inc | 6 | \$167,869.00 | \$33,574.00 | \$0.00 | 20.00% |
| Greenburgh Uniformed Firefighters Association Inc | S & M Enterprises Inc | 3 | \$64,100.00 | \$19,230.00 | \$1,500.00 | 30.00% |
| Greenpeace Inc | Donor Services Group LLC | 8 | \$530,939.00 | \$226,921.00 | \$524,924.00 | 42.74% |
| Greenpeace Inc | Facter Direct Ltd | 8 | \$207,290.00 | \$64,217.00 | \$164,283.00 | 30.98% |
| Greenpeace Inc | Share Group Inc | 8 | \$1,522,435.00 | \$758,000.00 | \$0.00 | 49.79% |
| H W Rogers Hose Company #2 | Stage Door Music Productions Inc | 4 | \$22,828.00 | \$2,967.64 | \$0.00 | 13.00% |
| Haverstraw Police Athletic League Inc | Stage Door Music Productions Inc | 3 | \$76,675.00 | \$11,501.25 | \$0.00 | 15.00% |
| Heart Support of America Inc | Bee LC | 8 | \$222,485.90 | \$77,365.69 | \$118,818.10 | 34.77% |
| Hempstead Police Benevolent Association Inc | Island Marketing Concepts Inc | 2 | \$250,689.00 | \$62,672.25 | \$0.00 | 25.00% |
| Heritage Foundation Inc (DC) | Facter Direct Ltd | 8 | \$710,131.00 | \$103,823.00 | \$585,938.00 | 14.62% |
| Holt International Children's Service Inc | MDS Communications Corporation | 8 | \$79,617.00 | \$46,733.00 | \$29,557.00 | 58.70% |
| Hope Cancer Fund | All Star Productions (Messmore, Barbara) | 8 | \$10,179.00 | \$2,035.80 | \$4,100.00 | 20.00% |
| Hope Cancer Fund | Gelmar Ltd | 8 | \$58,502.00 | \$11,700.00 | \$0.00 | 20.00% |
| Hope Cancer Fund | Standard Call (The) (Sandone, Michael A) | 8 | \$14,070.00 | \$2,814.00 | \$0.00 | 20.00% |
| Horseheads Police Benevolent Association | Event Marketing (Narde, James E) | 6 | \$54,218.00 | \$24,398.10 | \$0.00 | 45.00% |
| House of Mercy Inc | Stage Door Music Productions Inc | 6 | \$11,858.00 | \$4,161.80 | \$0.00 | 35.10% |
| Hudson Valley Volunteer Firemens Association | Royalty Services Inc | 3 | \$40,932.00 | \$12,000.00 | \$0.00 | 29.32% |
| Human Rights Campaign Inc | Share Group Inc | 8 | \$1,014,974.00 | \$458,656.00 | \$0.00 | 45.19% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|---|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Human Rights Campaign Inc | Telefund Inc | 8 | \$575,858.33 | \$24,779.73 | \$585,074.67 | 4.30% |
| Humane Society of the United States Inc | Share Group Inc | 8 | \$1,031,103.00 | (\$173,726.00) | \$0.00 | -16.85% |
| Hunger Action Network of New York State | Capital District Callers Inc | 4 | \$88,753.00 | \$48,814.15 | \$0.00 | 55.00% |
| Interfaith Alliance Inc | Facter Direct Ltd | 8 | \$336,122.00 | \$107,746.00 | \$209,746.00 | 32.06% |
| Interfaith Alliance Inc | Outreach Center Inc | 8 | \$137,316.00 | \$62,445.00 | \$0.00 | 45.48% |
| Interfaith Alliance Inc | Share Group Inc | 8 | \$32,091.00 | \$10,383.00 | \$0.00 | 32.35% |
| International Campaign for Tibet | Public Interest Communications Inc | 8 | \$80,857.50 | \$5,223.45 | \$34,088.50 | 6.46% |
| International Fellowship of Christians and Jews Inc | Infocision Management Corporation | 8 | \$552,789.68 | \$283,393.02 | \$0.00 | 51.27% |
| International Fund for Animal Welfare Inc | Facter Direct Ltd | 8 | \$629.00 | (\$1,241.00) | \$935.00 | -197.30% |
| International Rescue Committee Inc | Facter Direct Ltd | 1 | \$151,321.00 | \$47,509.00 | \$52,853.00 | 31.40% |
| International Rescue Committee Inc | Outreach Center Inc | 1 | \$76,372.00 | \$58,763.00 | \$0.00 | 76.94% |
| International Rescue Committee Inc | Telefund Inc | 1 | \$52,350.00 | \$31,677.45 | \$13,651.00 | 60.51% |
| International Union of Police Associations AFL-CIO | LAS LLC | 8 | \$7,509,791.00 | \$596,723.00 | \$0.00 | 7.95% |
| Ismailia Temple AAONMS | Royalty Services Inc | 7 | \$15,932.00 | \$4,000.00 | \$0.00 | 25.11% |
| Jane Goodall Institute for Wildlife Research Education and Conservation | Outreach Center Inc | 8 | \$226,161.00 | \$170,851.00 | \$0.00 | 75.54% |
| Jefferson County Deputy Sheriff Association | Stage Door Music Productions Inc | 5 | \$98,101.06 | \$19,620.21 | \$0.00 | 20.00% |
| Jefferson County Volunteer Firemen's Convention Committee Inc | Goodwill Marketing of Upstate New York LLC | 5 | \$25,960.00 | \$5,192.00 | \$0.00 | 20.00% |
| Jewish Federation of Greater Philadelphia | MKTG TeleServices Inc | 8 | \$24,978.00 | \$9,401.00 | \$20,579.00 | 37.64% |
| Johnstown Police Benevolent Association | Stage Door Music Productions Inc | 4 | \$37,414.50 | \$7,630.30 | \$0.00 | 20.39% |
| Joslin Diabetes Center | MKTG TeleServices Inc | 8 | \$7,612.00 | (\$24,380.00) | \$14,763.00 | -320.28% |
| Junior Police Academy | All-Pro Telemarketing Associates Corporation | 8 | \$596,055.85 | \$95,450.00 | \$421,000.00 | 16.01% |
| Junior Police Academy | TCB Enterprises Inc | 8 | \$91,703.00 | \$13,755.45 | \$2,761.00 | 15.00% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|---|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Justice Project Inc | Facter Direct Ltd | 8 | \$41,998.00 | \$6,831.00 | \$15,782.00 | 16.27% |
| Kalurah Temple AAONMS | Royalty Services Inc | 5 | \$5,815.00 | \$5,815.00 | \$0.00 | 100.00% |
| Kalurah Temple AAONMS | Royalty Services Inc | 5 | \$67,094.00 | \$17,107.25 | \$0.00 | 25.50% |
| Kendall Club Police Benevolent Association of Jamestown | Royalty Services Inc | 7 | \$30,336.00 | \$14,804.00 | \$0.00 | 48.80% |
| Kenmore Club Police Benevolent Association Inc | Niagara Frontier Advertising Associates Inc | 7 | \$16,953.40 | \$13,000.00 | \$1,200.00 | 76.68% |
| Kids Wish Network Inc | Telesystems Marketing Inc | 8 | \$87,721.00 | \$10,526.52 | \$0.00 | 12.00% |
| Kingston Police Benevolent Association | Gotham Productions Inc | 3 | \$64,830.00 | \$16,207.00 | \$0.00 | 25.00% |
| Kingston Police Gold Shield Society | Gotham Productions Inc | 3 | \$42,745.00 | \$11,969.00 | \$0.00 | 28.00% |
| Kiwanis Club-Clinton NY Inc | Roberts, Mary Jane | 5 | \$13,430.00 | \$3,357.50 | \$0.00 | 25.00% |
| Knights of Columbus-Monsignor Delaney Council #5983 | Campaign Center Inc (The) | 2 | \$21,352.00 | \$5,370.00 | \$0.00 | 25.15% |
| Lake City Police Club | Badge Publications (Littlejohn, James N) | 5 | \$42,723.00 | \$14,953.05 | \$0.00 | 35.00% |
| Lake City Police Club | Badge Publications (Littlejohn, James N) | 5 | \$44,272.00 | \$15,495.20 | \$0.00 | 35.00% |
| Lake Mohegan Professional Fire Fighters Association Inc | S & M Enterprises Inc | 3 | \$31,740.00 | \$9,522.00 | \$250.00 | 30.00% |
| Lakewood Police Benevolent Association | Royalty Services Inc | 7 | \$32,137.00 | \$7,500.00 | \$0.00 | 23.34% |
| Lambda Legal Defense & Education Fund Inc | Share Group Inc | 1 | \$134,128.00 | \$83,706.00 | \$0.00 | 62.41% |
| Lancaster Village Police Club | Spotlight Music Productions Inc | 7 | \$44,493.50 | \$13,348.50 | \$0.00 | 30.00% |
| Law Enforcement Alliance of America Inc | All-Pro Telemarketing Associates Corporation | 8 | \$44,880.88 | \$4,488.09 | \$55,000.00 | 10.00% |
| League of Women Voters of the United States | Outreach Center Inc | 8 | \$147,020.00 | \$68,770.00 | \$0.00 | 46.78% |
| League of Women Voters of the United States | Share Group Inc | 8 | \$188,264.00 | \$133,714.00 | \$0.00 | 71.02% |
| Legal Momentum (f/k/a NOW Legal Defense and Education Fund) | Telefund Inc | 1 | \$30,619.00 | \$15,318.80 | \$9,781.00 | 50.03% |
| Life Issues Institute Inc | MDS Communications Corporation | 8 | \$127,528.00 | \$84,363.00 | \$33,070.00 | 66.15% |
| Lighthouse International | Harris Direct | 1 | \$21,427.00 | \$1,826.77 | \$616.00 | 8.53% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|--|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Lighthouse International | Share Group Inc | 1 | \$45,364.00 | \$7,161.00 | \$0.00 | 15.79% |
| Lincoln Center for the Performing Arts Inc | Market Access Inc | 1 | \$252,788.00 | \$167,412.00 | \$2,100.00 | 66.23% |
| Little Heroes Foundation | Contract Communications Inc | 8 | \$424,735.00 | \$54,210.00 | \$140,715.00 | 12.76% |
| Liverpool Police Benevolent Association | Upstate Telemarketing Inc | 5 | \$9,610.00 | \$3,364.00 | \$0.00 | 35.01% |
| Long Island Coalition for Life Inc | MDS Communications Corporation | 2 | \$73,065.00 | \$47,230.00 | \$18,639.00 | 64.64% |
| Long Island Responds | Mure Associates Inc | 2 | \$198,295.50 | \$19,829.55 | \$0.00 | 10.00% |
| Long Island State Park Police Benevolent Association | Campaign Center Inc (The) | 2 | \$354,465.00 | \$83,358.00 | \$0.00 | 23.52% |
| Lynbrook Police Benevolent Association | Island Marketing Concepts Inc | 2 | \$65,421.00 | \$19,626.30 | \$0.00 | 30.00% |
| Madison County Deputy Sheriffs Association | Stage Door Music Productions Inc | 5 | \$59,442.20 | \$13,500.00 | \$0.00 | 22.71% |
| Manor Park Seniors Ltd | Campaign Center Inc (The) | 2 | \$68,875.00 | \$13,375.00 | \$0.00 | 19.42% |
| MAP International | MDS Communications Corporation | 8 | \$67,662.00 | \$45,070.00 | \$7,434.00 | 66.61% |
| Marcellus Police Benevolent Association | TD Marketing Inc | 5 | \$9,160.00 | \$4,122.00 | \$0.00 | 45.00% |
| Marine Corps Coordinating Council New York Capital Region MCCC | Capital District Callers Inc | 4 | \$43,701.00 | \$24,035.55 | \$0.00 | 55.00% |
| Marine Corps League-Captain William Dale O'Brien Detachment | Capital District Callers Inc | 4 | \$14,730.00 | \$8,101.50 | \$0.00 | 55.00% |
| Marine Corps League-Electric City Detachment | Capital District Callers Inc | 4 | \$11,540.00 | \$6,347.00 | \$0.00 | 55.00% |
| Marine Corps League-Huntington Long Island Detachment | Campaign Center Inc (The) | 2 | \$143,243.00 | \$28,649.00 | \$0.00 | 20.00% |
| Marine Corps League-Troy Detachment Inc | Capital District Callers Inc | 4 | \$14,730.00 | \$8,101.50 | \$0.00 | 55.00% |
| Massena Permanent Firefighters Local 2220 | Caring People Enterprises Inc | 5 | \$30,598.00 | \$7,649.50 | \$0.00 | 25.00% |
| Masters School | Lester Inc | 3 | \$14,036.00 | \$8,756.00 | \$15,542.00 | 62.38% |
| Mattydale Liverpool North Syracuse Vikings Inc | Municipal Marketing (Forsyth, David) | 5 | \$18,255.00 | \$5,476.50 | \$0.00 | 30.00% |
| Mattydale Liverpool North Syracuse Vikings Inc | Municipal Marketing (Forsyth, David) | 5 | \$11,605.00 | \$3,500.00 | \$0.00 | 30.16% |
| Mecca Temple AAONMS | All-Pro Telemarketing Associates Corporation | 1 | \$5,992.00 | \$838.50 | \$3,300.00 | 13.99% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|--|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Medecins Sans Frontieres USA Inc | Harris Direct | 1 | \$109,251.00 | \$79,635.71 | \$10,254.00 | 72.89% |
| Media Shrine Temple | George Carden Circus International | 5 | \$97,717.00 | \$16,698.26 | \$0.00 | 17.09% |
| Mercy Corps International | MDS Communications Corporation | 8 | \$179,370.00 | \$119,607.00 | \$52,651.00 | 66.68% |
| Middletown Fire Police | Stage Door Music Productions Inc | 3 | \$38,307.51 | \$7,661.50 | \$0.00 | 20.00% |
| Middletown NY Police Benevolent Association | Stage Door Music Productions Inc | 3 | \$71,399.00 | \$17,000.00 | \$0.00 | 23.81% |
| Military Order of the Purple Heart Service Foundation | American Trade and Convention Publications Inc | 8 | \$2,659,785.00 | \$405,094.00 | \$0.00 | 15.23% |
| Miracle Flights for Kids | Tele-Response Center Inc | 8 | \$1,418,259.22 | \$240,003.00 | \$997,877.71 | 16.92% |
| Monroe Community College Foundation Inc | Telecomp Inc | 6 | \$152,901.00 | \$106,994.82 | \$0.00 | 69.98% |
| Monroe County Association of Police Chiefs Inc | Niagara Frontier Advertising Associates Inc | 6 | \$33,125.00 | \$12,500.00 | \$1,450.00 | 37.74% |
| Monroe County Volunteer Firemen's Association Inc | Marketing Squad Inc | 6 | \$96,653.00 | \$24,163.00 | \$0.00 | 25.00% |
| Monticello Policemen's Benevolent Association Inc | Stage Door Music Productions Inc | 3 | \$65,669.50 | \$13,915.50 | \$0.00 | 21.19% |
| Mothers Against Drunk Driving | Heritage Company Inc (The) | 8 | \$5,060,271.57 | \$2,379,251.03 | \$2,381,844.03 | 47.02% |
| Mothers Against Drunk Driving | Heritage Company Inc (The) | 8 | \$719,530.52 | \$355,167.25 | \$266,990.63 | 49.36% |
| Mothers Against Drunk Driving | Public Interest Communications Inc | 8 | \$382,198.21 | \$248,844.97 | \$0.00 | 65.11% |
| Mountain Lake Public Telecommunications Council Inc (WCFE) | ComNet Marketing Group Inc | 4 | \$56,187.96 | \$34,870.46 | \$32,391.00 | 62.06% |
| Mt Kisco Police Benevolent Association | JNK Enterprises Inc | 3 | \$72,443.00 | \$25,000.50 | \$0.00 | 34.51% |
| Multiple Sclerosis Association of America | Facter Direct Ltd | 8 | \$656,913.00 | \$260,521.00 | \$279,673.00 | 39.66% |
| Multiple Sclerosis Association of America | Heritage Company Inc (The) | 8 | \$6,005,050.85 | \$2,385,173.96 | \$2,602,587.00 | 39.72% |
| Multiple Sclerosis Foundation Inc | Bristol Marketing Associates Inc | 8 | \$41,336.00 | \$12,401.00 | \$22,170.50 | 30.00% |
| Museum of Science and Technology Foundation | ComNet Marketing Group Inc | 5 | \$12,428.00 | \$7,738.57 | \$0.00 | 62.27% |
| Names Project Foundation | Outreach Center Inc | 8 | \$49,224.00 | \$30,560.00 | \$0.00 | 62.08% |
| NARAL/NYS Inc | Telefund Inc | 1 | \$21,269.00 | \$10,853.60 | \$5,420.00 | 51.03% |
| NARAL Pro-Choice America | Facter Direct Ltd | 8 | \$1,076,449.00 | \$521,512.00 | \$495,199.00 | 48.45% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|--|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| NARAL Pro-Choice America | Gordon & Schwenkmeyer Inc | 8 | \$117,547.31 | \$4,381.55 | \$0.00 | 3.73% |
| NARAL Pro-Choice America | Outreach Center Inc | 8 | \$57,982.00 | \$5,447.00 | \$0.00 | 9.39% |
| NARAL Pro-Choice America | Share Group Inc | 8 | \$891,600.00 | \$537,591.00 | \$0.00 | 60.30% |
| Narcotic Enforcement Officers Association Inc | Civic Development Group LLC | 4 | \$384,706.00 | \$38,176.00 | \$0.00 | 9.92% |
| Nassau County Deputy Sheriff's Benevolent Association | D & D Telemarketing Inc | 2 | \$65,245.00 | \$22,836.00 | \$0.00 | 35.00% |
| Nassau Police Conference Inc | Island Marketing Concepts Inc | 2 | \$425,752.50 | \$132,500.00 | \$0.00 | 31.12% |
| National Association for the Advancement of Colored People | Share Group Inc | 8 | \$95,363.00 | \$38,858.00 | \$0.00 | 40.75% |
| National Association of Disabled Police Officers | Stronger Than Ever LLC | 8 | \$38,353.00 | \$5,752.95 | \$0.00 | 15.00% |
| National Association of Police Athletic Leagues | American Trade and Convention Publications Inc | 8 | \$5,959,932.00 | \$607,318.00 | \$0.00 | 10.19% |
| National Association of Veteran Police Officers | TCB Enterprises Inc | 8 | \$89,658.50 | \$13,533.77 | \$5,740.00 | 15.09% |
| National Audubon Society Inc | Harris Direct | 1 | \$77,933.00 | \$20,108.95 | \$33,388.00 | 25.80% |
| National Audubon Society Inc | Public Interest Communications Inc | 1 | \$198,069.00 | \$73,807.55 | \$23,912.00 | 37.26% |
| National Audubon Society Inc | Share Group Inc | 1 | \$184,909.00 | \$84,385.00 | \$0.00 | 45.64% |
| National Breast Cancer Coalition | Share Group Inc | 8 | \$81,588.00 | \$8,672.00 | \$0.00 | 10.63% |
| National Cancer Coalition Inc | Integral Resources Inc | 8 | \$18,699.50 | \$0.00 | \$34,863.50 | 0.00% |
| National Caregiving Foundation | Reese Brothers Inc | 8 | \$329,541.00 | \$79,156.00 | \$367,765.00 | 24.02% |
| National Children Leukemia Foundation | All-Pro Telemarketing Associates Corporation | 1 | \$220,200.26 | \$33,080.04 | \$160,000.00 | 15.02% |
| National Children's Cancer Society Inc | Heritage Company Inc (The) | 8 | \$3,323,491.62 | \$1,340,754.14 | \$1,408,395.47 | 40.34% |
| National Coalition for the Homeless Inc | Gordon & Schwenkmeyer Inc | 8 | \$43,864.88 | \$27,917.25 | \$0.00 | 63.64% |
| National Council of La Raza | Share Group Inc | 8 | \$11,750.00 | (\$3,891.00) | \$0.00 | -33.11% |
| National Federation of the Blind of New York State Inc | Capital District Callers Inc | 1 | \$79,162.00 | \$25,331.84 | \$0.00 | 32.00% |
| National Gay and Lesbian Task Force Inc | Share Group Inc | 8 | \$140,390.00 | \$103,909.00 | \$0.00 | 74.01% |
| National Law Enforcement Sports Federation Ltd Inc | LAS LLC | 8 | \$249,927.00 | \$11,330.00 | \$0.00 | 4.53% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|---|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| National Museum of Women in the Arts | Share Group Inc | 8 | \$53,067.00 | \$33,268.00 | \$0.00 | 62.69% |
| National Organization for Women Inc | Share Group Inc | 8 | \$588,343.00 | \$289,087.00 | \$0.00 | 49.14% |
| National Organization for Women New York State Inc | Gordon & Schwenkmeyer Inc | 7 | \$164,961.43 | \$86,564.87 | \$0.00 | 52.48% |
| National Osteoporosis Foundation | Infocision Management Corporation | 8 | \$1,080.00 | (\$4,299.50) | \$0.00 | -398.10% |
| National Parks Conservation Association | Facter Direct Ltd | 8 | \$460,567.00 | \$131,505.00 | \$230,373.00 | 28.55% |
| National Parks Conservation Association | Outreach Center Inc | 8 | \$166,853.00 | \$90,798.00 | \$0.00 | 54.42% |
| National Parks Conservation Association | Public Interest Communications Inc | 8 | \$91,283.00 | \$749.06 | \$45,901.00 | 0.82% |
| National Parks Conservation Association | Share Group Inc | 8 | \$224,476.00 | \$70,138.00 | \$0.00 | 31.25% |
| National Police Defense Foundation Inc | New Liberty Promotions Inc | 8 | \$509,848.94 | \$76,477.35 | \$0.00 | 15.00% |
| National Right to Life Committee Inc | MDS Communications Corporation | 8 | \$3,370,050.00 | \$714,163.00 | \$2,524,775.00 | 21.19% |
| National Right to Life Committee Inc | Treasure State Development Corporation | 8 | \$89,801.00 | \$60,166.67 | \$0.00 | 67.00% |
| National Trust for Historic Preservation in the United States | Facter Direct Ltd | 8 | \$717,721.20 | \$336,868.20 | \$399,726.00 | 46.94% |
| National Veterans Service Fund Inc | Bee LC | 8 | \$92,190.93 | \$17,779.56 | \$67,871.07 | 19.29% |
| National Veterans Service Fund Inc | Campaign Center Inc (The) | 8 | \$1,350.00 | \$270.00 | \$0.00 | 20.00% |
| National Wildlife Federation | Facter Direct Ltd | 8 | \$1,187,328.00 | \$276,174.00 | \$51,634.00 | 23.26% |
| National Wildlife Federation | Infocision Management Corporation | 8 | \$59,032.63 | \$57,211.23 | \$0.00 | 96.91% |
| National Wildlife Federation | Share Group Inc | 8 | \$483,786.00 | \$108,515.00 | \$0.00 | 22.43% |
| National Women's Health Network Inc | Share Group Inc | 8 | \$24,887.00 | \$1,972.00 | \$0.00 | 7.92% |
| Native American Rights Fund Inc | Share Group Inc | 8 | \$35,665.00 | \$16,722.00 | \$0.00 | 46.89% |
| Natural Resources Defense Council Inc | Facter Direct Ltd | 1 | \$823,909.00 | \$369,656.00 | \$243,815.00 | 44.87% |
| New York AMVETS Inc | American Trade and Convention Publications Inc | 2 | \$364,109.00 | \$20,000.00 | \$0.00 | 5.49% |
| New York and Presbyterian Hospital | Telecomp Inc | 1 | \$764,398.00 | \$592,238.48 | \$0.00 | 77.48% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|---|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| New York and Presbyterian Hospital | Telecomp Inc | 1 | \$692,278.00 | \$441,023.18 | \$0.00 | 63.71% |
| New York and Presbyterian Hospital | Telecomp Inc | 1 | \$129,179.00 | \$34,670.81 | \$0.00 | 26.84% |
| New York Cares Inc | Gordon & Schwenkmeyer Inc | 1 | \$151,318.10 | \$74,411.79 | \$14,000.00 | 49.18% |
| New York City Ballet Inc | MKTG TeleServices Inc | 1 | \$625,867.00 | \$458,155.00 | \$30,250.00 | 73.20% |
| New York City Ballet Inc | MKTG TeleServices Inc | 1 | \$451,571.00 | \$332,657.00 | \$18,592.00 | 73.67% |
| New York City Opera Inc | DCM Inc | 1 | \$251,680.00 | \$126,649.83 | \$0.00 | 50.32% |
| New York Law Enforcement Association Inc | Stage Door Music Productions Inc | 6 | \$104,703.56 | \$20,940.71 | \$0.00 | 20.00% |
| New York Police and Peace Officers Association Inc | Mac Communications (MacDonald, John T) | 3 | \$2,450.00 | \$662.00 | \$200.00 | 27.02% |
| New York Restoration Project | Facter Direct Ltd | 1 | \$29,164.00 | \$10,988.00 | \$18,132.00 | 37.68% |
| New York State Association of Chiefs of Police | Suffolk Productions Inc | 4 | \$404,917.00 | \$121,475.00 | \$0.00 | 30.00% |
| New York State Association of PBA's Inc | All-Pro Telemarketing Associates Corporation | 2 | \$133,034.50 | \$17,637.82 | \$200,000.00 | 13.26% |
| New York State Association of PBA's Inc | Civic Development Group LLC | 2 | \$936,341.00 | \$140,464.00 | \$0.00 | 15.00% |
| New York State Association of PBA's Inc | Mac Communications (MacDonald, John T) | 2 | \$127,561.00 | \$38,268.00 | \$0.00 | 30.00% |
| New York State Association of PBA's Inc | Midwest Publishing-OH Inc | 2 | \$310,646.40 | \$52,809.89 | \$0.00 | 17.00% |
| New York State Association of PBA's Inc | Midwest Publishing-OH Inc | 2 | \$176,025.70 | \$29,924.37 | \$0.00 | 17.00% |
| New York State Association of PBA's Inc | New Age Services Ltd | 2 | \$608,309.79 | \$91,246.27 | \$900,000.00 | 15.00% |
| New York State Corrections Emerald Society Inc | Stage Door Music Productions Inc | 4 | \$49,079.37 | \$9,815.87 | \$0.00 | 20.00% |
| New York State Court Clerks Association | Tan Productions Inc | 1 | \$87,410.00 | \$26,223.00 | \$0.00 | 30.00% |
| New York State Deputies Association Inc | Midwest Publishing-OH Inc | 5 | \$355,361.94 | \$60,411.53 | \$0.00 | 17.00% |
| New York State Federation of Police Inc | All-Pro Telemarketing Associates Corporation | 3 | \$107,594.50 | \$18,200.00 | \$126,000.00 | 16.92% |
| New York State Fraternal Order of Police Foundation | Contract Communications Inc | 2 | \$19,653.00 | \$2,358.00 | \$17,167.00 | 12.00% |
| New York State Jaycees Inc | Marketing Squad Inc | 5 | \$260,326.00 | \$39,049.00 | \$0.00 | 15.00% |
| New York State Park Police PBA Inc | All-Pro Telemarketing Associates Corporation | 2 | \$73,458.50 | \$15,246.47 | \$83,000.00 | 20.76% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|---|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| New York State Park Police PBA Inc | Northeastern Advertising (Morgan, William J) | 2 | \$16,000.00 | \$5,600.00 | \$0.00 | 35.00% |
| New York State Park Police PBA Inc | Suffolk Productions Inc | 2 | \$120,248.00 | \$30,062.00 | \$0.00 | 25.00% |
| New York State Police Chiefs Benevolent Association Inc | New Liberty Promotions Inc | 3 | \$1,246,809.17 | \$199,489.45 | \$0.00 | 16.00% |
| New York State Right to Life Committee | MDS Communications Corporation | 4 | \$253,684.00 | \$148,438.00 | \$90,591.00 | 58.51% |
| New York State Union of Police Associations Inc | Community Tele Services | 3 | \$689,791.00 | \$145,600.00 | \$0.00 | 21.11% |
| New York Veteran Police Association Inc | New Age Services Ltd | 1 | \$259,399.00 | \$38,909.85 | \$306,794.00 | 15.00% |
| New York Vietnam Veterans Foundation Inc | American Trade and Convention Publications Inc | 2 | \$331,647.00 | \$60,000.00 | \$0.00 | 18.09% |
| Niagara Falls New York Police Athletic League | Campaign Headquarters Inc | 7 | \$110,551.00 | \$22,110.00 | \$0.00 | 20.00% |
| Niagara Falls New York Police Athletic League | Campaign Headquarters Inc | 7 | \$87,704.00 | \$29,819.00 | \$0.00 | 34.00% |
| Niagara Falls Police Club Inc | Stage Door Music Productions Inc | 7 | \$53,510.00 | \$10,702.00 | \$0.00 | 20.00% |
| Niskayuna Police Benevolent Association | Nordel Publishing Inc | 4 | \$53,731.00 | \$20,243.07 | \$0.00 | 37.67% |
| North Greece Fire Fighters Association Local #3827 IAFF AFL CIO Inc | Stage Door Music Productions Inc | 6 | \$44,258.00 | \$8,851.60 | \$0.00 | 20.00% |
| North Syracuse Police Benevolent Association | Municipal Marketing (Forsyth, David) | 5 | \$41,555.00 | \$12,466.50 | \$0.00 | 30.00% |
| North Tonawanda Policemen Benevolent Association Inc | Stage Door Music Productions Inc | 7 | \$50,170.00 | \$12,000.00 | \$0.00 | 23.92% |
| North Tonawanda Professional Firefighters Benevolent Association | Stage Door Music Productions Inc | 7 | \$43,818.00 | \$8,763.60 | \$0.00 | 20.00% |
| Northeast Mobile Search and Rescue Inc | Capital District Callers Inc | 4 | \$30,732.00 | \$16,902.60 | \$0.00 | 55.00% |
| Northern New York Volunteer Firemens Association Inc | Goodwill Marketing of Upstate New York LLC | 5 | \$87,532.50 | \$17,506.50 | \$0.00 | 20.00% |
| Norwich Police Benevolent Association | Event Marketing (Narde, James E) | 5 | \$40,795.00 | \$14,278.25 | \$0.00 | 35.00% |
| NYST Benefit Fund Inc | Trooper Publishing Inc | 4 | \$537,158.69 | \$160,167.95 | \$0.00 | 29.82% |
| Ocean Conservancy Inc | Telefund Inc | 8 | \$47,913.00 | \$27,592.05 | \$12,059.00 | 57.59% |
| Olean Permanent Fire Fighters Association of the City of Olean Fire Department | Spotlight Music Productions Inc | 7 | \$23,290.00 | \$5,501.00 | \$0.00 | 23.62% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|---|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Oneida County Deputy Sheriff's Benevolent Association | Municipal Marketing (Forsyth, David) | 5 | \$105,496.00 | \$30,000.00 | \$0.00 | 28.44% |
| Oneida County Police Benevolent Association Inc | Tagger Communications Inc | 5 | \$97,335.90 | \$28,230.14 | \$0.00 | 29.00% |
| Oneonta Police Benevolent Association | Event Marketing (Narde, James E) | 5 | \$39,919.00 | \$15,169.22 | \$0.00 | 38.00% |
| Onondaga County Deputy Sheriffs Police Association Inc | TD Marketing Inc | 5 | \$116,821.00 | \$58,410.50 | \$0.00 | 50.00% |
| Operation Lookout National Center for Missing Youth | All Star Productions (Messmore, Barbara) | 8 | \$6,282.00 | \$1,256.40 | \$4,800.00 | 20.00% |
| Operation Lookout National Center for Missing Youth | Caring People Enterprises Inc | 8 | \$46,333.25 | \$9,266.65 | \$0.00 | 20.00% |
| Operation Lookout National Center for Missing Youth | Midwest Publishing-OH Inc | 8 | \$167,434.01 | \$25,115.10 | \$0.00 | 15.00% |
| Orange County Deputy Sheriff's Police Benevolent Association | Stage Door Music Productions Inc | 3 | \$26,385.40 | \$5,297.80 | \$0.00 | 20.08% |
| Orange County K-9 Association Inc | Stage Door Music Productions Inc | 3 | \$62,567.43 | \$12,513.49 | \$0.00 | 20.00% |
| Organic Consumers Association | Public Interest Communications Inc | 8 | \$28,945.00 | \$12,482.51 | \$30,335.00 | 43.12% |
| Oriental Temple AAONMS | Royalty Services Inc | 4 | \$178,241.00 | \$44,560.25 | \$0.00 | 25.00% |
| Ossining Police Athletic League | Spotlight Music Productions Inc | 3 | \$53,504.00 | \$17,051.00 | \$0.00 | 31.87% |
| Otsego County Deputy Sheriffs Police Benevolent Association | Event Marketing (Narde, James E) | 5 | \$34,250.00 | \$11,987.50 | \$0.00 | 35.00% |
| Otsego County Deputy Sheriffs Police Benevolent Association | Event Marketing (Narde, James E) | 5 | \$31,126.00 | \$10,894.10 | \$900.00 | 35.00% |
| Our American Veterans Inc | Standard Call (The) (Sandone, Michael A) | 8 | \$14,558.00 | \$2,911.60 | \$0.00 | 20.00% |
| Owego Police Benevolent Association | Vee Concepts of New York Inc | 5 | \$26,450.00 | \$8,728.50 | \$0.00 | 33.00% |
| Oxfam America Inc | Share Group Inc | 8 | \$318,735.00 | \$141,814.00 | \$0.00 | 44.49% |
| Oxfam America Inc | Telefund Inc | 8 | \$13,108.00 | \$1,936.00 | \$8,564.00 | 14.77% |
| Pacific West Cancer Fund | Bee LC | 8 | \$433,429.44 | \$65,495.96 | \$232,059.17 | 15.11% |
| Parents, Families and Friends of Lesbians and Gays Inc | Outreach Center Inc | 8 | \$104,949.00 | \$41,084.00 | \$0.00 | 39.15% |
| Parents of Retarded Children Camp Fund Inc | Marketing Squad Inc | 7 | \$238,273.00 | \$47,655.00 | \$0.00 | 20.00% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|--|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Patrolmen's Benevolent Association of Long Beach New York Inc | Suffolk Productions Inc | 2 | \$42,135.00 | \$14,747.00 | \$0.00 | 35.00% |
| Patrolmen's Benevolent Association of Newburgh NY Inc | Stage Door Music Productions Inc | 3 | \$53,796.00 | \$9,683.28 | \$0.00 | 18.00% |
| Peekskill Police Association | Starlet Music Productions (Corbett, Herbert) | 3 | \$71,993.00 | \$22,500.00 | \$0.00 | 31.25% |
| People for the American Way | Share Group Inc | 8 | \$206,943.00 | \$82,489.00 | \$0.00 | 39.86% |
| People for the American Way | Telefund Inc | 8 | \$783,435.27 | \$230,052.61 | \$654,009.73 | 29.36% |
| People for the Ethical Treatment of Animals | Harris Direct | 8 | \$153,086.00 | \$46,041.00 | \$125,241.00 | 30.08% |
| People for the Ethical Treatment of Animals | Telefund Inc | 8 | \$279,457.00 | \$118,960.16 | \$183,908.00 | 42.57% |
| Perry F Barrett Police Club | Municipal Marketing (Forsyth, David) | 7 | \$46,895.00 | \$9,379.00 | \$0.00 | 20.00% |
| Philharmonic Symphony Society of New York Inc | MKTG TeleServices Inc | 1 | \$1,145,835.00 | \$735,709.00 | \$39,773.00 | 64.21% |
| Philip S McDonald Police Benevolent Association | Gotham Productions Inc | 5 | \$77,660.00 | \$18,333.00 | \$0.00 | 23.61% |
| PKD Foundation | Advantage Fund-Raising Consulting Inc | 8 | \$590,643.09 | \$394,822.73 | \$139,091.91 | 66.85% |
| Planetary Society | Harris Direct | 8 | \$50,043.00 | \$16,901.35 | \$36,003.00 | 33.77% |
| Planned Parenthood Action Fund Inc | Facter Direct Ltd | 1 | \$318,585.00 | \$156,676.00 | \$159,158.00 | 49.18% |
| Planned Parenthood Action Fund Inc | Share Group Inc | 1 | \$571,304.00 | \$284,617.00 | \$0.00 | 49.82% |
| Planned Parenthood Federation of America Inc | Facter Direct Ltd | 1 | \$3,068,884.00 | \$1,603,980.00 | \$1,429,613.00 | 52.27% |
| Planned Parenthood Federation of America Inc | Share Group Inc | 1 | \$1,217,240.00 | \$483,655.00 | \$0.00 | 39.73% |
| Planned Parenthood Federation of America Inc | Telefund Inc | 1 | \$497,212.00 | \$224,241.40 | \$220,279.00 | 45.10% |
| Pleasantville New York Police Benevolent Association Inc | S & M Enterprises Inc | 3 | \$45,605.00 | \$13,681.50 | \$500.00 | 30.00% |
| Police Athletic League of Yonkers Foundation Inc | Gotham Productions Inc | 3 | \$180,331.00 | \$59,099.00 | \$0.00 | 32.77% |
| Police Athletic Team of Suffolk County Inc | Suffolk Productions Inc | 2 | \$98,338.00 | \$27,535.00 | \$0.00 | 28.00% |
| Police Captains & Lieutenants Association of Erie County | Stage Door Music Productions Inc | 7 | \$113,693.50 | \$22,738.70 | \$0.00 | 20.00% |
| Police Conference of New York Inc | Holmac Telecommunications Inc | 4 | \$227,747.00 | \$68,324.10 | \$0.00 | 30.00% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|---|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Police Officer Defense Fund of New York State Inc | Community Tele Services | 3 | \$81,489.00 | \$36,000.00 | \$0.00 | 44.18% |
| Police Protective Fund | All-Pro Telemarketing Associates Corporation | 8 | \$1,363,692.47 | \$164,830.56 | \$1,027,000.00 | 12.09% |
| Policemen's Benevolent Association of Westchester County Inc | S & M Enterprises Inc | 3 | \$105,860.00 | \$38,626.80 | \$0.00 | 36.49% |
| Population Connection | Share Group Inc | 8 | \$112,504.00 | \$31,085.00 | \$0.00 | 27.63% |
| Port Washington Police Benevolent Association Inc | Tan Productions Inc | 2 | \$55,661.00 | \$27,830.50 | \$0.00 | 50.00% |
| Poughkeepsie Police Athletic League Inc | Gotham Productions Inc | 3 | \$35,158.00 | \$10,547.00 | \$0.00 | 30.00% |
| Project Cure Inc | Bee LC | 8 | \$401,993.76 | \$72,107.97 | \$132,383.24 | 17.94% |
| Public Broadcasting Council of Central NY Inc (WCNY) | ComNet Marketing Group Inc | 5 | \$55,234.00 | \$22,454.00 | \$0.00 | 40.65% |
| Public Citizen Foundation Inc | EARTHtel Inc | 8 | \$35,649.00 | (\$86,853.00) | \$0.00 | -243.63% |
| Public Citizen Foundation Inc & Public Citizen Inc | Public Interest Communications Inc | 8 | \$380.00 | (\$1,321.85) | \$5,028.00 | -347.86% |
| Public Citizen Foundation Inc & Public Citizen Inc | Telefund Inc | 8 | \$88,423.00 | \$23,193.00 | \$60,327.00 | 26.23% |
| Putnam County Deputy Sheriffs Benevolent Association | National Benefit Company | 3 | \$58,995.00 | \$17,698.50 | \$0.00 | 30.00% |
| Putnam County Sheriff's Department Police Benevolent Association | Community Services Inc | 3 | \$41,583.00 | \$19,187.00 | \$0.00 | 46.14% |
| Putnam County Volunteer Firemens Association | Community Services Inc | 3 | \$59,139.00 | \$17,741.70 | \$0.00 | 30.00% |
| Queens College Foundation Inc | Development Center LLC | 1 | \$231,857.00 | \$136,453.00 | \$0.00 | 58.85% |
| Rails-to-Trails Conservancy | Public Interest Communications Inc | 8 | \$49,374.34 | \$8,794.06 | \$17,098.66 | 17.81% |
| Rainforest Action Network | Share Group Inc | 8 | \$37,224.00 | \$14,365.00 | \$0.00 | 38.59% |
| Ramapo Policemen's Benevolent Association | Top Rank Enterprises Inc | 3 | \$52,134.00 | \$20,853.60 | \$0.00 | 40.00% |
| Reach Our Children Inc | Allan C Hill Productions Inc | 8 | \$17,837.00 | \$2,140.44 | \$11,891.00 | 12.00% |
| Religious Coalition for Reproductive Choice | Share Group Inc | 8 | \$22,613.00 | \$5,330.00 | \$0.00 | 23.57% |
| Rensselaer County Deputy Sheriffs Police Benevolent Association | Gotham Productions Inc | 4 | \$63,371.00 | \$20,067.50 | \$0.00 | 31.67% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|---|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Rensselaer County Sheriffs Department Union | Gotham Productions Inc | 4 | \$63,290.00 | \$15,823.00 | \$0.00 | 25.00% |
| Retired Police Association of the State of New York Inc | All-Pro Telemarketing Associates Corporation | 2 | \$73,596.85 | \$11,428.93 | \$58,400.00 | 15.53% |
| Riverdale Country School | Lester Inc | 1 | \$16,891.00 | \$15,090.00 | \$1,020.00 | 89.34% |
| Riverhead Police Benevolent Association | Tan Productions Inc | 2 | \$30,635.00 | \$15,623.85 | \$0.00 | 51.00% |
| Rochester Philharmonic Orchestra Inc | Telecomp Inc | 6 | \$403,412.00 | \$294,150.00 | \$0.00 | 72.92% |
| Rockland County Patrolmen's Benevolent Association Inc | National Benefit Company | 3 | \$155,194.00 | \$57,661.85 | \$0.00 | 37.15% |
| Rockland County Sheriff's Deputies Association Inc | National Benefit Company | 3 | \$137,641.24 | \$48,174.44 | \$0.00 | 35.00% |
| Roger Wyburn-Mason & Jack M Blount Foundation for Eradication of Rheumatoid Disease Inc | Bee LC | 8 | \$218,124.51 | \$35,273.53 | \$122,499.79 | 16.17% |
| Roswell Park Alliance Foundation | Phone Bank Systems Inc | 7 | \$13,017.00 | \$7,388.50 | \$0.00 | 56.76% |
| Rotterdam Volunteer Fire Company of Rotterdam District 2 Inc | Royalty Services Inc | 4 | \$33,653.00 | \$8,413.25 | \$0.00 | 25.00% |
| Roundabout Theatre Company Inc | MKTG TeleServices Inc | 1 | \$39,805.00 | \$15,749.00 | \$10,725.00 | 39.57% |
| Rye Country Day School | Lester Inc | 3 | \$29,490.00 | \$17,101.00 | \$8,895.00 | 57.99% |
| SADD Inc | Tele-Response Center Inc | 8 | \$2,350,577.16 | \$848,148.80 | \$0.00 | 36.08% |
| Saratoga County Deputy Sheriffs Benevolent Association | Gotham Productions Inc | 4 | \$92,949.00 | \$27,885.00 | \$0.00 | 30.00% |
| Save the Children Federation Inc | Public Interest Communications Inc | 8 | \$85,021.00 | \$65,156.72 | \$0.00 | 76.64% |
| Scarsdale Patrolmens Benevolent Association | Holmac Telecommunications Inc | 3 | \$216,370.00 | \$69,911.00 | \$0.00 | 32.31% |
| Second Stage Theatre Inc | DCM Inc | 1 | \$105,012.75 | \$10,984.32 | \$0.00 | 10.46% |
| Second Stage Theatre Inc | DCM Inc | 1 | \$205,043.00 | \$95,226.87 | \$0.00 | 46.44% |
| Self Help for Hard of Hearing People-Western NY Chapter | Marketing Squad Inc | 7 | \$16,668.00 | \$2,500.00 | \$0.00 | 15.00% |
| Seneca County Deputy Sheriffs Police Benevolent Association | Vee Concepts of New York Inc | 6 | \$45,815.00 | \$14,660.80 | \$0.00 | 32.00% |
| Servicemembers Legal Defense Network Inc | Outreach Center Inc | 8 | \$182,869.00 | \$84,359.00 | \$0.00 | 46.13% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|---|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Sheriff's Silver Star Association Inc | Stage Door Music Productions Inc | 5 | \$123,665.00 | \$28,442.95 | \$0.00 | 23.00% |
| Shiloh International Ministries | Nationwide Fundraisers Inc | 8 | \$127,569.00 | \$12,756.90 | \$0.00 | 10.00% |
| Sierra Club | Outreach Associates Inc | 8 | \$423,822.00 | \$320,210.00 | \$0.00 | 75.55% |
| Sierra Club | Outreach Center Inc | 8 | \$2,090,419.00 | \$1,331,207.00 | \$0.00 | 63.68% |
| Sierra Club | Telefund Inc | 8 | \$579,865.00 | \$229,505.00 | \$512,762.00 | 39.58% |
| Simon Wiesenthal Center | Facter Direct Ltd | 8 | \$3,509.00 | \$1,598.00 | \$2,923.00 | 45.54% |
| Sober Driving Society Inc | Gotham Productions Inc | 3 | \$6,040.00 | \$1,510.00 | \$0.00 | 25.00% |
| South Glens Falls Police Benevolent Association | Royalty Services Inc | 4 | \$6,255.00 | \$1,876.50 | \$0.00 | 30.00% |
| South Glens Falls Police Benevolent Association | Royalty Services Inc | 4 | \$13,268.00 | \$3,980.40 | \$0.00 | 30.00% |
| South Lockport Fire Company Inc | Spotlight Music Productions Inc | 7 | \$53,661.00 | \$13,419.00 | \$0.00 | 25.01% |
| Southern Poverty Law Center Inc | Outreach Center Inc | 8 | \$336,816.00 | (\$9,725.00) | \$0.00 | -2.89% |
| Southern Poverty Law Center Inc | Public Interest Communications Inc | 8 | \$197,544.11 | \$75,135.10 | \$0.00 | 38.03% |
| Southern Tier Canine Association Inc | Northeastern Advertising (Morgan, William J) | 5 | \$32,545.00 | \$16,272.50 | \$0.00 | 50.00% |
| Southside Cyclones Football Club Inc | Caring People Enterprises Inc | 6 | \$31,862.00 | \$7,966.00 | \$0.00 | 25.00% |
| Southwestern Association of Volunteer Firemen | Campaign Headquarters Inc | 7 | \$42,783.00 | \$10,696.00 | \$0.00 | 25.00% |
| Special Olympics New York Inc | Heritage Company Inc (The) | 4 | \$1,672,652.94 | \$836,326.43 | \$1,113,419.00 | 50.00% |
| Spring Valley Policemens Benevolent Association | Gotham Productions Inc | 3 | \$33,017.00 | \$12,216.00 | \$0.00 | 37.00% |
| Stand for Children Inc | Outreach Center Inc | 8 | \$27,129.00 | \$12,180.00 | \$0.00 | 44.90% |
| Stop the Violence Inc | Marketing Squad Inc | 4 | \$131,345.00 | \$19,702.00 | \$0.00 | 15.00% |
| Suffolk County Deputy Sheriff's Benevolent Association | D & D Telemarketing Inc | 2 | \$77,238.00 | \$30,877.00 | \$0.00 | 39.98% |
| Suffolk County Detective Investigators Police Benevolent Association | D & D Telemarketing Inc | 2 | \$94,825.00 | \$38,100.00 | \$0.00 | 40.18% |
| Suffolk County Detectives Association Inc | Suffolk Productions Inc | 2 | \$173,666.00 | \$60,784.00 | \$0.00 | 35.00% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|--|-----------------------------------|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Suffolk County Police Athletic League Inc | Campaign Center Inc (The) | 2 | \$429,076.00 | \$98,775.00 | \$0.00 | 23.02% |
| Suffolk County Police Athletic League Inc | D & D Telemarketing Inc | 2 | \$203,148.00 | \$80,385.00 | \$0.00 | 39.57% |
| Suffolk County Police Conference Inc | Tan Productions Inc | 2 | \$28,850.00 | \$0.00 | \$0.00 | 0.00% |
| Suffolk County Police Conference Inc | Tan Productions Inc | 2 | \$125,935.00 | \$37,780.50 | \$0.00 | 30.00% |
| Suffolk County Police Memorial Fund Inc | D & D Telemarketing Inc | 2 | \$125,069.00 | \$49,445.00 | \$0.00 | 39.53% |
| Sullivan County Patrolmans Benevolent Association | Mako Enterprises (Grimm, Robert) | 3 | \$23,526.00 | \$6,974.00 | \$0.00 | 29.64% |
| Sullivan County Probation Officers Association Inc | Mako Enterprises (Grimm, Robert) | 3 | \$2,135.00 | \$645.00 | \$0.00 | 30.21% |
| Supplemental Food Providers Inc | Royalty Services Inc | 4 | \$26,698.00 | \$8,009.40 | \$0.00 | 30.00% |
| Syracuse Police Benevolent Association | Upstate Telemarketing Inc | 5 | \$25,784.00 | \$10,313.00 | \$0.00 | 40.00% |
| Tigris Temple AAONMS | Royalty Services Inc | 5 | \$13,276.00 | \$5,000.00 | \$0.00 | 37.66% |
| Tomorrows Abundance Inc | TCB Enterprises Inc | 8 | \$11,806.00 | \$1,770.90 | \$90.00 | 15.00% |
| Town of Fallsburg Police Benevolent Association | Mako Enterprises (Grimm, Robert) | 3 | \$16,904.00 | \$5,500.00 | \$0.00 | 32.54% |
| Town of Mt Pleasant Policemen's Benevolent Association | S & M Enterprises Inc | 3 | \$62,765.00 | \$18,829.50 | \$1,500.00 | 30.00% |
| Town of Newburgh Policemen's Benevolent Association | Stage Door Music Productions Inc | 3 | \$69,844.00 | \$15,000.00 | \$0.00 | 21.48% |
| Town of Saugerties Police Benevolent Association | Gotham Productions Inc | 3 | \$30,796.00 | \$11,394.52 | \$0.00 | 37.00% |
| Town of Wallkill Police Officers Benevolent Association | Stage Door Music Productions Inc | 3 | \$45,498.00 | \$10,464.54 | \$0.00 | 23.00% |
| Town of Wallkill Volunteer Ambulance Corps Inc | Spotlight Music Productions Inc | 3 | \$43,929.00 | \$10,982.00 | \$0.00 | 25.00% |
| Troopers Historic Association of New York Inc | TCB Enterprises Inc | 3 | \$57,436.00 | \$9,743.60 | \$7,500.00 | 16.96% |
| Troy Police Benevolent and Protective Association | Nordel Publishing Inc | 4 | \$41,307.50 | \$21,150.50 | \$0.00 | 51.20% |
| U S English Inc | Infocision Management Corporation | 8 | \$349,821.09 | \$204,767.00 | \$0.00 | 58.53% |
| U S Olympic Committee | Infocision Management Corporation | 8 | \$99,910.77 | \$46,510.00 | \$0.00 | 46.55% |
| Ulster County Correction Officers Benevolent Association | Stage Door Music Productions Inc | 3 | \$8,525.00 | \$1,705.00 | \$0.00 | 20.00% |
| Ulster County Sheriff's Employees Association | Stage Door Music Productions Inc | 3 | \$109,757.96 | \$21,951.59 | \$0.00 | 20.00% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|--|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Ulster Police Cadets | Top Rank Enterprises Inc | 3 | \$19,204.00 | \$7,105.48 | \$0.00 | 37.00% |
| Ulster Policeman's Benevolent Association | Top Rank Enterprises Inc | 3 | \$56,131.50 | \$19,646.03 | \$0.00 | 35.00% |
| Uniformed Court Officers Association of Suffolk County | Tan Productions Inc | 2 | \$67,840.00 | \$20,352.00 | \$0.00 | 30.00% |
| Uniformed Fire Fighters Association of the City of Mt Vernon NY Inc | D & R Communications (Sadofsky, David) | 3 | \$89,063.00 | \$31,172.05 | \$0.00 | 35.00% |
| Uniformed Fire Fighters Association of the City of New Rochelle | S & M Enterprises Inc | 3 | \$71,790.00 | \$21,537.00 | \$800.00 | 30.00% |
| Uniformed Professional Fire Fighters Association Tonawanda NY | Stage Door Music Productions Inc | 7 | \$41,220.00 | \$5,750.00 | \$0.00 | 13.95% |
| Union of Concerned Scientists Inc | Share Group Inc | 8 | \$123,169.00 | \$37,856.00 | \$0.00 | 30.74% |
| United Care USA | All Star Productions (Messmore, Barbara) | 8 | \$6,370.00 | \$1,274.00 | \$3,430.00 | 20.00% |
| United Petway Inc (f/k/a Pets & Animals in Distress Inc) | Caring People Enterprises Inc | 8 | \$10,190.00 | \$1,528.50 | \$0.00 | 15.00% |
| United States Association for United Nations High Commissioner for Refugees | Telefund Inc | 8 | \$7,042.00 | (\$2,240.50) | \$16,076.00 | -31.82% |
| United States Fund for UNICEF | Facter Direct Ltd | 1 | \$46,908.00 | \$9,614.00 | \$36,638.00 | 20.50% |
| United States Fund for UNICEF | Harris Direct | 1 | \$24,594.00 | \$0.00 | \$15,132.00 | 0.00% |
| United States Fund for UNICEF | Share Group Inc | 1 | \$764,515.00 | \$406,969.00 | \$0.00 | 53.23% |
| United States Police Canine Association/Region #7 | Stage Door Music Productions Inc | 3 | \$179,123.50 | \$35,824.70 | \$0.00 | 20.00% |
| United States Ski Team Foundation | Public Interest Communications Inc | 8 | \$108,830.00 | \$63,280.80 | \$0.00 | 58.15% |
| USA Shooting Inc | Infocision Management Corporation | 8 | \$23,582.37 | \$4,032.01 | \$0.00 | 17.10% |
| Vanished Children's Alliance | Heritage Company Inc (The) | 8 | \$1,080,964.09 | \$320,880.86 | \$543,506.34 | 29.68% |
| Vermont ETV Inc | Share Group Inc | 8 | \$182,135.00 | \$75,007.00 | \$0.00 | 41.18% |
| Vermont Public Radio | ComNet Marketing Group Inc | 8 | \$59,340.62 | \$39,482.00 | \$969.38 | 66.53% |
| Vestal Police Benevolent Association Inc | Event Marketing (Narde, James E) | 5 | \$53,825.00 | \$20,453.50 | \$0.00 | 38.00% |
| VFW of the United States-Department of New York | American Trade and Convention Publications Inc | 4 | \$490,414.00 | \$0.00 | \$0.00 | 0.00% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|--|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| VFW of the United States-Department of New York | Heritage Company Inc (The) | 4 | \$52,654.00 | \$13,750.00 | \$37,256.00 | 26.11% |
| VFW of the United States-Nassau County Council | Campaign Center Inc (The) | 2 | \$117,588.00 | \$23,518.00 | \$0.00 | 20.00% |
| VFW of the United States-Suffolk County Chapter | Campaign Center Inc (The) | 2 | \$93,975.00 | \$18,795.00 | \$0.00 | 20.00% |
| Vietnam Veterans of America-Chapter #11 Suffolk NY Inc | Mure Associates Inc | 2 | \$121,926.00 | \$26,823.72 | \$0.00 | 22.00% |
| Vietnam Veterans of America-Chapter #82 Hicksville NY | Suffolk Productions Inc | 2 | \$32,107.00 | \$8,027.00 | \$0.00 | 25.00% |
| VietNow National Headquarters | Caring People Enterprises Inc | 8 | \$158,815.00 | \$31,919.60 | \$0.00 | 20.10% |
| VietNow National Headquarters | Municipal Marketing (Forsyth, David) | 8 | \$30,730.00 | \$6,146.00 | \$0.00 | 20.00% |
| VietNow National Headquarters | Northeastern Advertising (Morgan, William J) | 8 | \$5,170.00 | \$1,034.00 | \$0.00 | 20.00% |
| Village of Fishkill Police Benevolent Association | Stage Door Music Productions Inc | 3 | \$53,787.00 | \$9,143.79 | \$0.00 | 17.00% |
| Village of Hempstead Police Activity League | Island Marketing Concepts Inc | 2 | \$68,936.00 | \$20,680.80 | \$0.00 | 30.00% |
| Village of Montgomery Police Benevolent Association Inc | Stage Door Music Productions Inc | 3 | \$24,659.00 | \$5,000.00 | \$0.00 | 20.28% |
| Village of Ossining Policeman's Benevolent Association | National Benefit Company | 3 | \$95,138.00 | \$28,541.40 | \$0.00 | 30.00% |
| Village of Saugerties Police Benevolent Association | Top Rank Enterprises Inc | 3 | \$44,519.00 | \$15,581.65 | \$0.00 | 35.00% |
| Voice for the Children Inc | Marketing Squad Inc | 8 | \$46,745.00 | \$7,002.00 | \$0.00 | 14.98% |
| Volunteer Fire Police Association of Dutchess County | Stage Door Music Productions Inc | 3 | \$51,872.00 | \$10,374.40 | \$0.00 | 20.00% |
| Watertown Police Benevolent Association | Stage Door Music Productions Inc | 5 | \$96,472.00 | \$19,294.40 | \$0.00 | 20.00% |
| Watkins Glen Police Benevolent Association | Northeastern Advertising (Morgan, William J) | 6 | \$27,811.50 | \$12,515.18 | \$0.00 | 45.00% |
| Waverly Police Benevolent Association | Vee Concepts of New York Inc | 5 | \$39,025.00 | \$12,878.25 | \$0.00 | 33.00% |
| Westchester County Correction Officers Benevolent Association | Spotlight Music Productions Inc | 3 | \$51,941.00 | \$12,985.00 | \$0.00 | 25.00% |
| Westchester Legionnaire Inc | Weiss, Howard | 3 | \$40,325.00 | \$16,130.00 | \$0.00 | 40.00% |
| Western New York Public Broadcasting Association | Phone Bank Systems Inc | 7 | \$175,379.66 | \$79,229.16 | \$0.00 | 45.18% |
| Western New York Volunteer Firemens Association | Caring People Enterprises Inc | 7 | \$85,014.00 | \$21,253.50 | \$0.00 | 25.00% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|--|------------------------------------|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Whitesboro Volunteer Fire Department | Tagger Communications Inc | 5 | \$31,208.00 | \$9,200.00 | \$0.00 | 29.48% |
| Wilderness Society | Facter Direct Ltd | 8 | \$16,875.00 | \$6,741.00 | \$50,760.00 | 39.95% |
| Wilderness Society | Harris Direct | 8 | \$6,623.00 | (\$4,338.25) | \$17,885.00 | -65.50% |
| Wilderness Society | Public Interest Communications Inc | 8 | \$76,711.00 | \$21,368.17 | \$6,795.00 | 27.86% |
| Wilderness Society | Share Group Inc | 8 | \$423,254.00 | \$201,753.00 | \$0.00 | 47.67% |
| Wildlife Conservation Society | Share Group Inc | 1 | \$192,069.00 | \$39,110.00 | \$0.00 | 20.36% |
| Wishing Well Foundation USA Inc | J.E.K. Marketing Inc | 8 | \$353,577.53 | \$72,449.16 | \$0.00 | 20.49% |
| WMHT Educational Telecommunications Inc | ComNet Marketing Group Inc | 4 | \$98,777.50 | \$45,423.92 | \$0.00 | 45.99% |
| WNYC Radio | Aria Communications Corporation | 1 | \$140,617.78 | \$41,317.83 | \$44,296.22 | 29.38% |
| WNYC Radio | Sage Group LLC (The) | 1 | \$281,965.00 | \$162,796.43 | \$93,949.00 | 57.74% |
| World Wildlife Fund Inc | Infocision Management Corporation | 8 | \$407,044.52 | \$206,307.87 | \$0.00 | 50.68% |
| World Wildlife Fund Inc | MKTG TeleServices Inc | 8 | \$75,292.00 | (\$46,775.00) | \$28,147.00 | -62.12% |
| World Wildlife Fund Inc | Public Interest Communications Inc | 8 | \$772,686.90 | \$234,584.72 | \$277,053.00 | 30.36% |
| World Wildlife Fund Inc | Share Group Inc | 8 | \$116,856.00 | (\$47,418.00) | \$0.00 | -40.58% |
| WSKG Public Telecommunication Council | Infocision Management Corporation | 5 | \$6,400.00 | \$202.00 | \$0.00 | 3.16% |
| WXXI Public Broadcasting Council | IDC Ltd | 6 | \$610,634.00 | \$281,375.52 | \$810,644.00 | 46.08% |
| WXXI Public Broadcasting Council | Phone Bank Systems Inc | 6 | \$163,607.00 | \$103,522.75 | \$0.00 | 63.28% |
| Yonkers Police Captain's, Lieutenant's & Sergeant's Benevolent Association | Holmac Telecommunications Inc | 3 | \$119,003.00 | \$40,700.00 | \$0.00 | 34.20% |
| | TOTALS | | \$187,402,200.28 | \$63,094,096.17 | \$42,667,475.64 | 33.67% |

TABLE 2 Professional Fund RaisersAlphabetical Order 2003 Telemarketing Campaigns

| PROFESSIONAL FUND RAISER | CHARITABLE ORGANIZATION | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|--|---|--------------|-------------------|-------------------|-----------------------------|----------------------|
| A. D. P. Publications Inc | American Diabetes Association Inc | 8 | \$105,030.00 | \$23,461.00 | \$0.00 | 22.34% |
| Advantage Fund-Raising Consulting Inc | PKD Foundation | 8 | \$590,643.09 | \$394,822.73 | \$139,091.91 | 66.85% |
| All Star Productions (Messmore, Barbara) | American Veteran's Foundation Inc | 8 | \$11,344.00 | \$2,268.80 | \$4,640.00 | 20.00% |
| All Star Productions (Messmore, Barbara) | Children's Charity Fund Inc | 8 | \$8,366.00 | \$1,673.20 | \$3,800.00 | 20.00% |
| All Star Productions (Messmore, Barbara) | Defeat Diabetes Foundation Inc | 8 | \$19,221.00 | \$4,805.25 | \$8,000.00 | 25.00% |
| All Star Productions (Messmore, Barbara) | Hope Cancer Fund | 8 | \$10,179.00 | \$2,035.80 | \$4,100.00 | 20.00% |
| All Star Productions (Messmore, Barbara) | Operation Lookout National Center for Missing Youth | 8 | \$6,282.00 | \$1,256.40 | \$4,800.00 | 20.00% |
| All Star Productions (Messmore, Barbara) | United Care USA | 8 | \$6,370.00 | \$1,274.00 | \$3,430.00 | 20.00% |
| All-Pro Telemarketing Associates Corporation | American Foundation for Disabled Children Inc | 1 | \$290,721.40 | \$36,270.43 | \$200,000.00 | 12.48% |
| All-Pro Telemarketing Associates Corporation | Association of Retired Firefighters | 8 | \$73,468.50 | \$12,014.49 | \$79,000.00 | 16.35% |
| All-Pro Telemarketing Associates Corporation | Children's Charity Fund Inc | 8 | \$181,933.01 | \$23,207.48 | \$129,000.00 | 12.76% |
| All-Pro Telemarketing Associates Corporation | Committee for Missing Children Inc | 8 | \$387,178.00 | \$45,423.18 | \$280,000.00 | 11.73% |
| All-Pro Telemarketing Associates Corporation | Disabled Police Officers Counseling Center Inc | 8 | \$399,419.14 | \$39,991.91 | \$415,000.00 | 10.01% |
| All-Pro Telemarketing Associates Corporation | Fire Victims Charitable Foundation Inc | 8 | \$204,945.35 | \$32,667.06 | \$230,000.00 | 15.94% |
| All-Pro Telemarketing Associates Corporation | Junior Police Academy | 8 | \$596,055.85 | \$95,450.00 | \$421,000.00 | 16.01% |
| All-Pro Telemarketing Associates Corporation | Law Enforcement Alliance of America Inc | 8 | \$44,880.88 | \$4,488.09 | \$55,000.00 | 10.00% |
| All-Pro Telemarketing Associates Corporation | Mecca Temple AAONMS | 1 | \$5,992.00 | \$838.50 | \$3,300.00 | 13.99% |
| All-Pro Telemarketing Associates Corporation | National Children Leukemia Foundation | 1 | \$220,200.26 | \$33,080.04 | \$160,000.00 | 15.02% |
| All-Pro Telemarketing Associates Corporation | New York State Association of PBA's Inc | 2 | \$133,034.50 | \$17,637.82 | \$200,000.00 | 13.26% |
| All-Pro Telemarketing Associates Corporation | New York State Federation of Police Inc | 3 | \$107,594.50 | \$18,200.00 | \$126,000.00 | 16.92% |
| All-Pro Telemarketing Associates Corporation | New York State Park Police PBA Inc | 2 | \$73,458.50 | \$15,246.47 | \$83,000.00 | 20.76% |
| All-Pro Telemarketing Associates Corporation | Police Protective Fund | 8 | \$1,363,692.47 | \$164,830.56 | \$1,027,000.00 | 12.09% |
| All-Pro Telemarketing Associates Corporation | Retired Police Association of the State of New York Inc | 2 | \$73,596.85 | \$11,428.93 | \$58,400.00 | 15.53% |

| PROFESSIONAL FUND RAISER | CHARITABLE ORGANIZATION | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|--|---|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Allan C Hill Productions Inc | Broome County Humane Society and Relief Association | 5 | \$149,717.43 | \$26,200.55 | \$49,905.57 | 17.50% |
| Allan C Hill Productions Inc | Reach Our Children Inc | 8 | \$17,837.00 | \$2,140.44 | \$11,891.00 | 12.00% |
| American Trade and Convention Publications Inc | AMVETS (American Veterans) Corporation | 8 | \$385,729.00 | \$53,333.00 | \$0.00 | 13.83% |
| American Trade and Convention Publications Inc | Military Order of the Purple Heart Service Foundation | 8 | \$2,659,785.00 | \$405,094.00 | \$0.00 | 15.23% |
| American Trade and Convention Publications Inc | National Association of Police Athletic Leagues | 8 | \$5,959,932.00 | \$607,318.00 | \$0.00 | 10.19% |
| American Trade and Convention Publications Inc | New York AMVETS Inc | 2 | \$364,109.00 | \$20,000.00 | \$0.00 | 5.49% |
| American Trade and Convention Publications Inc | New York Vietnam Veterans Foundation Inc | 2 | \$331,647.00 | \$60,000.00 | \$0.00 | 18.09% |
| American Trade and Convention Publications Inc | VFW of the United States-Department of New York | 4 | \$490,414.00 | \$0.00 | \$0.00 | 0.00% |
| Aria Communications Corporation | Friends of the National Parks at Gettysburg Inc | 8 | \$9,962.00 | \$3,779.50 | \$1,498.00 | 37.94% |
| Aria Communications Corporation | WNYC Radio | 1 | \$140,617.78 | \$41,317.83 | \$44,296.22 | 29.38% |
| Badge Publications (Littlejohn, James N) | Fulton Police Benevolent Association | 5 | \$40,714.00 | \$14,249.90 | \$0.00 | 35.00% |
| Badge Publications (Littlejohn, James N) | Lake City Police Club | 5 | \$42,723.00 | \$14,953.05 | \$0.00 | 35.00% |
| Badge Publications (Littlejohn, James N) | Lake City Police Club | 5 | \$44,272.00 | \$15,495.20 | \$0.00 | 35.00% |
| Bee LC | Cancer Fund of America Inc | 8 | \$142,343.48 | \$37,846.73 | \$158,796.52 | 26.59% |
| Bee LC | Heart Support of America Inc | 8 | \$222,485.90 | \$77,365.69 | \$118,818.10 | 34.77% |
| Bee LC | National Veterans Service Fund Inc | 8 | \$92,190.93 | \$17,779.56 | \$67,871.07 | 19.29% |
| Bee LC | Pacific West Cancer Fund | 8 | \$433,429.44 | \$65,495.96 | \$232,059.17 | 15.11% |
| Bee LC | Project Cure Inc | 8 | \$401,993.76 | \$72,107.97 | \$132,383.24 | 17.94% |
| Bee LC | Roger Wyburn-Mason & Jack M Blount Foundation for Eradication of Rheumatoid Disease Inc | 8 | \$218,124.51 | \$35,273.53 | \$122,499.79 | 16.17% |
| Bristol Marketing Associates Inc | Cancer Fund of America Inc | 8 | \$27,271.00 | \$4,090.65 | \$37,829.00 | 15.00% |
| Bristol Marketing Associates Inc | Multiple Sclerosis Foundation Inc | 8 | \$41,336.00 | \$12,401.00 | \$22,170.50 | 30.00% |
| Campaign Center Inc (The) | American Foundation for Disabled Children Inc | 1 | \$12,750.00 | \$2,550.00 | \$0.00 | 20.00% |
| Campaign Center Inc (The) | Coalition Against Breast Cancer Inc | 2 | \$615,327.00 | \$123,065.00 | \$0.00 | 20.00% |

| PROFESSIONAL FUND RAISER | CHARITABLE ORGANIZATION | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|------------------------------|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Campaign Center Inc (The) | Defeat Diabetes Foundation Inc | 8 | \$117,211.00 | \$23,442.00 | \$0.00 | 20.00% |
| Campaign Center Inc (The) | Disabled Veterans of America Inc-PFC Salvatore J Armato | 2 | \$2,121.00 | \$424.00 | \$0.00 | 19.99% |
| Campaign Center Inc (The) | Knights of Columbus-Monsignor Delaney Council #5983 | 2 | \$21,352.00 | \$5,370.00 | \$0.00 | 25.15% |
| Campaign Center Inc (The) | Long Island State Park Police Benevolent Association | 2 | \$354,465.00 | \$83,358.00 | \$0.00 | 23.52% |
| Campaign Center Inc (The) | Manor Park Seniors Ltd | 2 | \$68,875.00 | \$13,375.00 | \$0.00 | 19.42% |
| Campaign Center Inc (The) | Marine Corps League-Huntington Long Island Detachment | 2 | \$143,243.00 | \$28,649.00 | \$0.00 | 20.00% |
| Campaign Center Inc (The) | National Veterans Service Fund Inc | 8 | \$1,350.00 | \$270.00 | \$0.00 | 20.00% |
| Campaign Center Inc (The) | Suffolk County Police Athletic League Inc | 2 | \$429,076.00 | \$98,775.00 | \$0.00 | 23.02% |
| Campaign Center Inc (The) | VFW of the United States-Nassau County Council | 2 | \$117,588.00 | \$23,518.00 | \$0.00 | 20.00% |
| Campaign Center Inc (The) | VFW of the United States-Suffolk County Chapter | 2 | \$93,975.00 | \$18,795.00 | \$0.00 | 20.00% |
| Campaign Headquarters Inc | Badge and Shield Club Inc | 7 | \$107,076.00 | \$33,194.00 | \$0.00 | 31.00% |
| Campaign Headquarters Inc | Buffalo Police Benevolent Association Inc | 7 | \$104,806.00 | \$24,105.00 | \$0.00 | 23.00% |
| Campaign Headquarters Inc | Buffalo Police Benevolent Association Inc | 7 | \$280,577.00 | \$105,000.00 | \$0.00 | 37.42% |
| Campaign Headquarters Inc | Cattaraugus County Sheriff's Employees Benevolent Association | 7 | \$55,220.00 | \$17,000.00 | \$0.00 | 30.79% |
| Campaign Headquarters Inc | Erie County Association of Chiefs of Police Inc | 7 | \$118,918.00 | \$16,000.00 | \$0.00 | 13.45% |
| Campaign Headquarters Inc | Niagara Falls New York Police Athletic League | 7 | \$110,551.00 | \$22,110.00 | \$0.00 | 20.00% |
| Campaign Headquarters Inc | Niagara Falls New York Police Athletic League | 7 | \$87,704.00 | \$29,819.00 | \$0.00 | 34.00% |
| Campaign Headquarters Inc | Southwestern Association of Volunteer Firemen | 7 | \$42,783.00 | \$10,696.00 | \$0.00 | 25.00% |
| Capital District Callers Inc | American Legion-Sergeant Walter Adams Post #1021 | 4 | \$16,522.00 | \$8,261.00 | \$0.00 | 50.00% |
| Capital District Callers Inc | Food Pantries for the Capital District Inc | 4 | \$218,989.00 | \$131,393.40 | \$0.00 | 60.00% |
| Capital District Callers Inc | Hunger Action Network of New York State | 4 | \$88,753.00 | \$48,814.15 | \$0.00 | 55.00% |

| PROFESSIONAL FUND RAISER | CHARITABLE ORGANIZATION | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|-------------------------------|---|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Capital District Callers Inc | Marine Corps Coordinating Council New York Capital Region MCCC | 4 | \$43,701.00 | \$24,035.55 | \$0.00 | 55.00% |
| Capital District Callers Inc | Marine Corps League-Captain William Dale O'Brien Detachment | 4 | \$14,730.00 | \$8,101.50 | \$0.00 | 55.00% |
| Capital District Callers Inc | Marine Corps League-Electric City Detachment | 4 | \$11,540.00 | \$6,347.00 | \$0.00 | 55.00% |
| Capital District Callers Inc | Marine Corps League-Troy Detachment Inc | 4 | \$14,730.00 | \$8,101.50 | \$0.00 | 55.00% |
| Capital District Callers Inc | National Federation of the Blind of New York State Inc | 1 | \$79,162.00 | \$25,331.84 | \$0.00 | 32.00% |
| Capital District Callers Inc | Northeast Mobile Search and Rescue Inc | 4 | \$30,732.00 | \$16,902.60 | \$0.00 | 55.00% |
| Caring People Enterprises Inc | American Veteran's Foundation Inc | 8 | \$53,112.50 | \$10,622.50 | \$0.00 | 20.00% |
| Caring People Enterprises Inc | Children's Charity Fund Inc | 8 | \$48,814.85 | \$9,762.97 | \$0.00 | 20.00% |
| Caring People Enterprises Inc | Defeat Diabetes Foundation Inc | 8 | \$69,546.18 | \$13,909.24 | \$0.00 | 20.00% |
| Caring People Enterprises Inc | Defeat Diabetes Foundation Inc | 8 | \$92,542.00 | \$18,508.40 | \$0.00 | 20.00% |
| Caring People Enterprises Inc | Massena Permanent Firefighters Local 2220 | 5 | \$30,598.00 | \$7,649.50 | \$0.00 | 25.00% |
| Caring People Enterprises Inc | Operation Lookout National Center for Missing Youth | 8 | \$46,333.25 | \$9,266.65 | \$0.00 | 20.00% |
| Caring People Enterprises Inc | Southside Cyclones Football Club Inc | 6 | \$31,862.00 | \$7,966.00 | \$0.00 | 25.00% |
| Caring People Enterprises Inc | United Petway Inc (f/k/a Pets & Animals in Distress Inc) | 8 | \$10,190.00 | \$1,528.50 | \$0.00 | 15.00% |
| Caring People Enterprises Inc | VietNow National Headquarters | 8 | \$158,815.00 | \$31,919.60 | \$0.00 | 20.10% |
| Caring People Enterprises Inc | Western New York Volunteer Firemens Association | 7 | \$85,014.00 | \$21,253.50 | \$0.00 | 25.00% |
| Civic Development Group LLC | Cancer Fund of America Inc | 8 | \$3,575,078.00 | \$446,331.00 | \$0.00 | 12.48% |
| Civic Development Group LLC | Children's Charity Fund Inc | 8 | \$468,446.00 | \$71,002.00 | \$0.00 | 15.16% |
| Civic Development Group LLC | Disabled Veterans Associations | 8 | \$2,176,202.00 | \$267,373.00 | \$0.00 | 12.29% |
| Civic Development Group LLC | Fire Victims Charitable Foundation Inc | 8 | \$6,249,592.00 | \$858,430.00 | \$0.00 | 13.74% |
| Civic Development Group LLC | Fraternal Order of Police Empire State Lodge Inc | 2 | \$3,708,293.00 | \$464,000.00 | \$0.00 | 12.51% |
| Civic Development Group LLC | Narcotic Enforcement Officers Association Inc | 4 | \$384,706.00 | \$38,176.00 | \$0.00 | 9.92% |

| PROFESSIONAL FUND RAISER | CHARITABLE ORGANIZATION | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|-----------------------------|---|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Civic Development Group LLC | New York State Association of PBA's Inc | 2 | \$936,341.00 | \$140,464.00 | \$0.00 | 15.00% |
| Community Services Inc | Croton Police Association | 3 | \$48,203.00 | \$20,245.26 | \$0.00 | 42.00% |
| Community Services Inc | Putnam County Sheriff's Department Police Benevolent Association | 3 | \$41,583.00 | \$19,187.00 | \$0.00 | 46.14% |
| Community Services Inc | Putnam County Volunteer Firemens Association | 3 | \$59,139.00 | \$17,741.70 | \$0.00 | 30.00% |
| Community Tele Services | Police Officer Defense Fund of New York State Inc | 3 | \$81,489.00 | \$36,000.00 | \$0.00 | 44.18% |
| Community Tele Services | New York State Union of Police Associations Inc | 3 | \$689,791.00 | \$145,600.00 | \$0.00 | 21.11% |
| ComNet Marketing Group Inc | Mountain Lake Public Telecommunications Council Inc (WCFE) | 4 | \$56,187.96 | \$34,870.46 | \$32,391.00 | 62.06% |
| ComNet Marketing Group Inc | Museum of Science and Technology Foundation | 5 | \$12,428.00 | \$7,738.57 | \$0.00 | 62.27% |
| ComNet Marketing Group Inc | Public Broadcasting Council of Central NY Inc (WCNY) | 5 | \$55,234.00 | \$22,454.00 | \$0.00 | 40.65% |
| ComNet Marketing Group Inc | Vermont Public Radio | 8 | \$59,340.62 | \$39,482.00 | \$969.38 | 66.53% |
| ComNet Marketing Group Inc | WMHT Educational Telecommunications Inc | 4 | \$98,777.50 | \$45,423.92 | \$0.00 | 45.99% |
| Contract Communications Inc | Americas Athletes With Disabilities Inc | 8 | \$460,132.00 | \$78,222.00 | \$170,711.00 | 17.00% |
| Contract Communications Inc | Cancer Recovery Foundation of America | 8 | \$1,247,842.00 | \$218,372.00 | \$207,272.00 | 17.50% |
| Contract Communications Inc | For Kids Sake Inc | 8 | \$113,174.00 | \$13,581.00 | \$39,577.00 | 12.00% |
| Contract Communications Inc | Little Heroes Foundation | 8 | \$424,735.00 | \$54,210.00 | \$140,715.00 | 12.76% |
| Contract Communications Inc | New York State Fraternal Order of Police Foundation | 2 | \$19,653.00 | \$2,358.00 | \$17,167.00 | 12.00% |
| D & D Telemarketing Inc | Nassau County Deputy Sheriff's Benevolent Association | 2 | \$65,245.00 | \$22,836.00 | \$0.00 | 35.00% |
| D & D Telemarketing Inc | Suffolk County Deputy Sheriff's Benevolent Association | 2 | \$77,238.00 | \$30,877.00 | \$0.00 | 39.98% |
| D & D Telemarketing Inc | Suffolk County Detective Investigators Police Benevolent Association | 2 | \$94,825.00 | \$38,100.00 | \$0.00 | 40.18% |
| D & D Telemarketing Inc | Suffolk County Police Athletic League Inc | 2 | \$203,148.00 | \$80,385.00 | \$0.00 | 39.57% |
| D & D Telemarketing Inc | Suffolk County Police Memorial Fund Inc | 2 | \$125,069.00 | \$49,445.00 | \$0.00 | 39.53% |

| PROFESSIONAL FUND RAISER | CHARITABLE ORGANIZATION | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|--|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| D & R Communications (Sadofsky, David) | Uniformed Fire Fighters Association of the City of Mt Vernon NY Inc | 3 | \$89,063.00 | \$31,172.05 | \$0.00 | 35.00% |
| DCM Inc | Buffalo Philharmonic Orchestra Society Inc | 7 | \$365,477.00 | \$196,145.42 | \$20,581.00 | 53.67% |
| DCM Inc | New York City Opera Inc | 1 | \$251,680.00 | \$126,649.83 | \$0.00 | 50.32% |
| DCM Inc | Second Stage Theatre Inc | 1 | \$105,012.75 | \$10,984.32 | \$0.00 | 10.46% |
| DCM Inc | Second Stage Theatre Inc | 1 | \$205,043.00 | \$95,226.87 | \$0.00 | 46.44% |
| Development Center LLC | Queens College Foundation Inc | 1 | \$231,857.00 | \$136,453.00 | \$0.00 | 58.85% |
| DirectLine Technologies Inc | Buffalo State College Foundation Inc | 7 | \$62,323.00 | \$15,763.00 | \$16,567.00 | 25.29% |
| Donor Services Group LLC | Greenpeace Inc | 8 | \$530,939.00 | \$226,921.00 | \$524,924.00 | 42.74% |
| EARTHtel Inc | Public Citizen Foundation Inc | 8 | \$35,649.00 | (\$86,853.00) | \$0.00 | -243.63% |
| Event Marketing (Narde, James E) | Allegany County Deputy Sheriffs Association | 7 | \$48,884.00 | \$17,109.40 | \$0.00 | 35.00% |
| Event Marketing (Narde, James E) | Bath Police Benevolent Association | 6 | \$26,099.00 | \$9,134.65 | \$0.00 | 35.00% |
| Event Marketing (Narde, James E) | Cayuga County Deputy Sheriff's Benevolent Association | 5 | \$35,106.00 | \$14,744.52 | \$500.00 | 42.00% |
| Event Marketing (Narde, James E) | Chemung County Deputy Sheriffs Association | 6 | \$53,360.00 | \$23,380.80 | \$0.00 | 43.82% |
| Event Marketing (Narde, James E) | Chenango County Deputy Sheriff's Association | 5 | \$40,854.00 | \$14,298.90 | \$0.00 | 35.00% |
| Event Marketing (Narde, James E) | Deputies Association of the County of Steuben | 6 | \$55,750.00 | \$25,087.50 | \$0.00 | 45.00% |
| Event Marketing (Narde, James E) | Elmira Heights Police Benevolent Association Inc | 6 | \$42,990.00 | \$16,336.20 | \$0.00 | 38.00% |
| Event Marketing (Narde, James E) | Endicott Police Benevolent Association Inc | 5 | \$29,045.00 | \$11,037.10 | \$0.00 | 38.00% |
| Event Marketing (Narde, James E) | Endicott Police Benevolent Association Inc | 5 | \$27,450.00 | \$9,607.50 | \$500.00 | 35.00% |
| Event Marketing (Narde, James E) | Horseheads Police Benevolent Association | 6 | \$54,218.00 | \$24,398.10 | \$0.00 | 45.00% |
| Event Marketing (Narde, James E) | Norwich Police Benevolent Association | 5 | \$40,795.00 | \$14,278.25 | \$0.00 | 35.00% |
| Event Marketing (Narde, James E) | Oneonta Police Benevolent Association | 5 | \$39,919.00 | \$15,169.22 | \$0.00 | 38.00% |
| Event Marketing (Narde, James E) | Otsego County Deputy Sheriffs Police Benevolent Association | 5 | \$31,126.00 | \$10,894.10 | \$900.00 | 35.00% |

| PROFESSIONAL FUND RAISER | CHARITABLE ORGANIZATION | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|----------------------------------|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Event Marketing (Narde, James E) | Otsego County Deputy Sheriffs Police Benevolent Association | 5 | \$34,250.00 | \$11,987.50 | \$0.00 | 35.00% |
| Event Marketing (Narde, James E) | Vestal Police Benevolent Association Inc | 5 | \$53,825.00 | \$20,453.50 | \$0.00 | 38.00% |
| Facter Direct Ltd | Alzheimers Disease and Related Disorder Inc | 8 | \$25,430.00 | (\$875.00) | \$23,812.00 | -3.44% |
| Facter Direct Ltd | American Humane Association | 8 | \$11,625.00 | \$5,370.00 | \$12,300.00 | 46.19% |
| Facter Direct Ltd | American Society for the Prevention of Cruelty to Animals | 1 | \$384,931.00 | \$93,786.00 | \$323,503.00 | 24.36% |
| Facter Direct Ltd | Anti-Defamation League of B'nai B'rith | 1 | \$184,245.00 | \$151,080.90 | \$59,022.00 | 82.00% |
| Facter Direct Ltd | Church World Service Inc | 8 | \$8,271.00 | (\$4,987.00) | \$3,349.00 | -60.30% |
| Facter Direct Ltd | Citizens Against Government Waste | 8 | \$80,743.00 | \$3,135.00 | \$90,296.00 | 3.88% |
| Facter Direct Ltd | Colonial Williamsburg Foundation | 8 | \$431,462.00 | \$217,800.00 | \$171,018.00 | 50.48% |
| Facter Direct Ltd | Common Cause | 8 | \$62,370.00 | \$23,779.00 | \$24,836.00 | 38.13% |
| Facter Direct Ltd | Field Museum of Natural History | 8 | \$55,365.00 | \$16,847.00 | \$42,285.00 | 30.43% |
| Facter Direct Ltd | Greenpeace Inc | 8 | \$207,290.00 | \$64,217.00 | \$164,283.00 | 30.98% |
| Facter Direct Ltd | Heritage Foundation Inc (DC) | 8 | \$710,131.00 | \$103,823.00 | \$585,938.00 | 14.62% |
| Facter Direct Ltd | Interfaith Alliance Inc | 8 | \$336,122.00 | \$107,746.00 | \$209,746.00 | 32.06% |
| Facter Direct Ltd | International Fund for Animal Welfare Inc | 8 | \$629.00 | (\$1,241.00) | \$935.00 | -197.30% |
| Facter Direct Ltd | International Rescue Committee Inc | 1 | \$151,321.00 | \$47,509.00 | \$52,853.00 | 31.40% |
| Facter Direct Ltd | Justice Project Inc | 8 | \$41,998.00 | \$6,831.00 | \$15,782.00 | 16.27% |
| Facter Direct Ltd | Multiple Sclerosis Association of America | 8 | \$656,913.00 | \$260,521.00 | \$279,673.00 | 39.66% |
| Facter Direct Ltd | NARAL Pro-Choice America | 8 | \$1,076,449.00 | \$521,512.00 | \$495,199.00 | 48.45% |
| Facter Direct Ltd | National Parks Conservation Association | 8 | \$460,567.00 | \$131,505.00 | \$230,373.00 | 28.55% |
| Facter Direct Ltd | National Trust for Historic Preservation in the United States | 8 | \$717,721.20 | \$336,868.20 | \$399,726.00 | 46.94% |
| Facter Direct Ltd | National Wildlife Federation | 8 | \$1,187,328.00 | \$276,174.00 | \$51,634.00 | 23.26% |

| PROFESSIONAL FUND RAISER | CHARITABLE ORGANIZATION | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|--|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Facter Direct Ltd | Natural Resources Defense Council Inc | 1 | \$823,909.00 | \$369,656.00 | \$243,815.00 | 44.87% |
| Facter Direct Ltd | New York Restoration Project | 1 | \$29,164.00 | \$10,988.00 | \$18,132.00 | 37.68% |
| Facter Direct Ltd | Planned Parenthood Action Fund Inc | 1 | \$318,585.00 | \$156,676.00 | \$159,158.00 | 49.18% |
| Facter Direct Ltd | Planned Parenthood Federation of America Inc | 1 | \$3,068,884.00 | \$1,603,980.00 | \$1,429,613.00 | 52.27% |
| Facter Direct Ltd | Simon Wiesenthal Center | 8 | \$3,509.00 | \$1,598.00 | \$2,923.00 | 45.54% |
| Facter Direct Ltd | United States Fund for UNICEF | 1 | \$46,908.00 | \$9,614.00 | \$36,638.00 | 20.50% |
| Facter Direct Ltd | Wilderness Society | 8 | \$16,875.00 | \$6,741.00 | \$50,760.00 | 39.95% |
| Gelmar Ltd | Hope Cancer Fund | 8 | \$58,502.00 | \$11,700.00 | \$0.00 | 20.00% |
| George Carden Circus International | Media Shrine Temple | 5 | \$97,717.00 | \$16,698.26 | \$0.00 | 17.09% |
| Goodwill Marketing of Upstate New York LLC | Jefferson County Volunteer Firemen's Convention Committee Inc | 5 | \$25,960.00 | \$5,192.00 | \$0.00 | 20.00% |
| Goodwill Marketing of Upstate New York LLC | Northern New York Volunteer Firemens Association Inc | 5 | \$87,532.50 | \$17,506.50 | \$0.00 | 20.00% |
| Gordon & Schwenkmeyer Inc | NARAL Pro-Choice America | 8 | \$117,547.31 | \$4,381.55 | \$0.00 | 3.73% |
| Gordon & Schwenkmeyer Inc | National Coalition for the Homeless Inc | 8 | \$43,864.88 | \$27,917.25 | \$0.00 | 63.64% |
| Gordon & Schwenkmeyer Inc | National Organization for Women New York State Inc | 7 | \$164,961.43 | \$86,564.87 | \$0.00 | 52.48% |
| Gordon & Schwenkmeyer Inc | New York Cares Inc | 1 | \$151,318.10 | \$74,411.79 | \$14,000.00 | 49.18% |
| Gotham Productions Inc | Amsterdam Police Superior Officers Association | 4 | \$30,971.00 | \$7,742.00 | \$0.00 | 25.00% |
| Gotham Productions Inc | Columbia County Correction Officers Local #3828 | 4 | \$39,927.00 | \$12,121.60 | \$0.00 | 30.36% |
| Gotham Productions Inc | Kingston Police Benevolent Association | 3 | \$64,830.00 | \$16,207.00 | \$0.00 | 25.00% |
| Gotham Productions Inc | Kingston Police Gold Shield Society | 3 | \$42,745.00 | \$11,969.00 | \$0.00 | 28.00% |
| Gotham Productions Inc | Philip S McDonald Police Benevolent Association | 5 | \$77,660.00 | \$18,333.00 | \$0.00 | 23.61% |
| Gotham Productions Inc | Police Athletic League of Yonkers Foundation Inc | 3 | \$180,331.00 | \$59,099.00 | \$0.00 | 32.77% |
| Gotham Productions Inc | Poughkeepsie Police Athletic League Inc | 3 | \$35,158.00 | \$10,547.00 | \$0.00 | 30.00% |

| PROFESSIONAL FUND RAISER | CHARITABLE ORGANIZATION | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|----------------------------|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Gotham Productions Inc | Rensselaer County Deputy Sheriffs Police Benevolent Association | 4 | \$63,371.00 | \$20,067.50 | \$0.00 | 31.67% |
| Gotham Productions Inc | Rensselaer County Sheriffs Department Union | 4 | \$63,290.00 | \$15,823.00 | \$0.00 | 25.00% |
| Gotham Productions Inc | Saratoga County Deputy Sheriffs Benevolent Association | 4 | \$92,949.00 | \$27,885.00 | \$0.00 | 30.00% |
| Gotham Productions Inc | Sober Driving Society Inc | 3 | \$6,040.00 | \$1,510.00 | \$0.00 | 25.00% |
| Gotham Productions Inc | Spring Valley Policemens Benevolent Association | 3 | \$33,017.00 | \$12,216.00 | \$0.00 | 37.00% |
| Gotham Productions Inc | Town of Saugerties Police Benevolent Association | 3 | \$30,796.00 | \$11,394.52 | \$0.00 | 37.00% |
| Griffin Marketing LLC | Childrens Disaster Relief Inc | 8 | \$9,799.00 | \$1,469.85 | \$5,000.00 | 15.00% |
| Harris Direct | Amnesty International of the USA Inc | 1 | \$28,311.00 | \$3,508.95 | \$34,566.00 | 12.39% |
| Harris Direct | Farm Sanctuary Inc | 6 | \$34,718.00 | \$11,916.75 | \$18,664.00 | 34.32% |
| Harris Direct | Lighthouse International | 1 | \$21,427.00 | \$1,826.77 | \$616.00 | 8.53% |
| Harris Direct | Medecins Sans Frontieres USA Inc | 1 | \$109,251.00 | \$79,635.71 | \$10,254.00 | 72.89% |
| Harris Direct | National Audubon Society Inc | 1 | \$77,933.00 | \$20,108.95 | \$33,388.00 | 25.80% |
| Harris Direct | People for the Ethical Treatment of Animals | 8 | \$153,086.00 | \$46,041.00 | \$125,241.00 | 30.08% |
| Harris Direct | Planetary Society | 8 | \$50,043.00 | \$16,901.35 | \$36,003.00 | 33.77% |
| Harris Direct | United States Fund for UNICEF | 1 | \$24,594.00 | \$0.00 | \$15,132.00 | 0.00% |
| Harris Direct | Wilderness Society | 8 | \$6,623.00 | (\$4,338.25) | \$17,885.00 | -65.50% |
| Heritage Company Inc (The) | 84th Promenade Nationale Inc | 8 | \$180,648.00 | \$26,813.75 | \$105,639.00 | 14.84% |
| Heritage Company Inc (The) | American Association of the Deaf-Blind | 8 | \$2,848,838.73 | \$460,263.68 | \$1,904,645.75 | 16.16% |
| Heritage Company Inc (The) | Americas Athletes With Disabilities Inc | 8 | \$395,239.36 | \$90,814.35 | \$189,703.14 | 22.98% |
| Heritage Company Inc (The) | Children's Wish Foundation International Inc | 8 | \$3,616,439.62 | \$1,190,460.97 | \$1,652,263.00 | 32.92% |
| Heritage Company Inc (The) | Cooperative for Assistance & Relief Everywhere Inc (CARE) | 8 | \$42,847.00 | \$17,209.66 | \$67,945.00 | 40.17% |
| Heritage Company Inc (The) | Empire State Association of the Deaf Inc | 7 | \$27,981.00 | \$8,000.00 | \$24,047.00 | 28.59% |

| PROFESSIONAL FUND RAISER | CHARITABLE ORGANIZATION | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|-----------------------------------|---|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Heritage Company Inc (The) | Mothers Against Drunk Driving | 8 | \$719,530.52 | \$355,167.25 | \$266,990.63 | 49.36% |
| Heritage Company Inc (The) | Mothers Against Drunk Driving | 8 | \$5,060,271.57 | \$2,379,251.03 | \$2,381,844.03 | 47.02% |
| Heritage Company Inc (The) | Multiple Sclerosis Association of America | 8 | \$6,005,050.85 | \$2,385,173.96 | \$2,602,587.00 | 39.72% |
| Heritage Company Inc (The) | National Children's Cancer Society Inc | 8 | \$3,323,491.62 | \$1,340,754.14 | \$1,408,395.47 | 40.34% |
| Heritage Company Inc (The) | Special Olympics New York Inc | 4 | \$1,672,652.94 | \$836,326.43 | \$1,113,419.00 | 50.00% |
| Heritage Company Inc (The) | Vanished Children's Alliance | 8 | \$1,080,964.09 | \$320,880.86 | \$543,506.34 | 29.68% |
| Heritage Company Inc (The) | VFW of the United States-Department of New York | 4 | \$52,654.00 | \$13,750.00 | \$37,256.00 | 26.11% |
| Holmac Telecommunications Inc | Police Conference of New York Inc | 4 | \$227,747.00 | \$68,324.10 | \$0.00 | 30.00% |
| Holmac Telecommunications Inc | Scarsdale Patrolmens Benevolent Association | 3 | \$216,370.00 | \$69,911.00 | \$0.00 | 32.31% |
| Holmac Telecommunications Inc | Yonkers Police Captain's, Lieutenant's & Sergeant's Benevolent Association | 3 | \$119,003.00 | \$40,700.00 | \$0.00 | 34.20% |
| IDC Ltd | Association of Graduates of the US Military Academy | 3 | \$185,410.78 | \$134,752.02 | \$567,306.22 | 72.68% |
| IDC Ltd | Friends of Bassett Inc | 5 | \$242,369.50 | (\$143,788.19) | \$897,739.50 | -59.33% |
| IDC Ltd | WXXI Public Broadcasting Council | 6 | \$610,634.00 | \$281,375.52 | \$810,644.00 | 46.08% |
| Infocision Management Corporation | Alliance Defense Fund | 8 | \$119,536.02 | \$2,925.85 | \$0.00 | 2.45% |
| Infocision Management Corporation | American Center for Law & Justice Inc | 8 | \$4,940,506.33 | \$3,804,189.00 | \$0.00 | 77.00% |
| Infocision Management Corporation | American Diabetes Association Inc | 8 | \$1,583,516.00 | \$723,506.00 | \$0.00 | 45.69% |
| Infocision Management Corporation | American Institute for Cancer Research | 8 | \$629,338.00 | \$266,112.00 | \$0.00 | 42.28% |
| Infocision Management Corporation | America's Second Harvest | 8 | \$69,267.16 | \$27,104.41 | \$0.00 | 39.13% |
| Infocision Management Corporation | Arthritis Foundation | 8 | \$32,601.00 | \$29,575.36 | \$0.00 | 90.72% |
| Infocision Management Corporation | Christian Advocates Serving Evangelism | 8 | \$5,226,528.81 | \$4,024,427.00 | \$0.00 | 77.00% |
| Infocision Management Corporation | Christian Appalachian Project Inc | 8 | \$331,042.00 | \$255,566.00 | \$0.00 | 77.20% |
| Infocision Management Corporation | Christian Research Institute Inc | 8 | \$399,093.74 | \$210,938.16 | \$0.00 | 52.85% |

| PROFESSIONAL FUND RAISER | CHARITABLE ORGANIZATION | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|-----------------------------------|---|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Infocision Management Corporation | Cooperative for Assistance & Relief Everywhere Inc (CARE) | 8 | \$1,051,812.86 | \$333,993.00 | \$0.00 | 31.75% |
| Infocision Management Corporation | Easter Seals Inc | 8 | \$260,093.89 | (\$5,690.67) | \$0.00 | -2.19% |
| Infocision Management Corporation | Epilepsy Foundation of America | 8 | \$93,154.12 | \$28,083.61 | \$0.00 | 30.15% |
| Infocision Management Corporation | International Fellowship of Christians and Jews Inc | 8 | \$552,789.68 | \$283,393.02 | \$0.00 | 51.27% |
| Infocision Management Corporation | National Osteoporosis Foundation | 8 | \$1,080.00 | (\$4,299.50) | \$0.00 | -398.10% |
| Infocision Management Corporation | National Wildlife Federation | 8 | \$59,032.63 | \$57,211.23 | \$0.00 | 96.91% |
| Infocision Management Corporation | U S English Inc | 8 | \$349,821.09 | \$204,767.00 | \$0.00 | 58.53% |
| Infocision Management Corporation | U S Olympic Committee | 8 | \$99,910.77 | \$46,510.00 | \$0.00 | 46.55% |
| Infocision Management Corporation | USA Shooting Inc | 8 | \$23,582.37 | \$4,032.01 | \$0.00 | 17.10% |
| Infocision Management Corporation | World Wildlife Fund Inc | 8 | \$407,044.52 | \$206,307.87 | \$0.00 | 50.68% |
| Infocision Management Corporation | WSKG Public Telecommunication Council | 5 | \$6,400.00 | \$202.00 | \$0.00 | 3.16% |
| Integral Resources Inc | American Council of the Blind Inc | 8 | \$570,571.50 | \$140,806.65 | \$245,633.17 | 24.68% |
| Integral Resources Inc | American Council of the Blind Inc | 8 | \$29,381.10 | \$0.00 | \$34,556.39 | 0.00% |
| Integral Resources Inc | National Cancer Coalition Inc | 8 | \$18,699.50 | \$0.00 | \$34,863.50 | 0.00% |
| Island Marketing Concepts Inc | Hempstead Police Benevolent Association Inc | 2 | \$250,689.00 | \$62,672.25 | \$0.00 | 25.00% |
| Island Marketing Concepts Inc | Lynbrook Police Benevolent Association | 2 | \$65,421.00 | \$19,626.30 | \$0.00 | 30.00% |
| Island Marketing Concepts Inc | Nassau Police Conference Inc | 2 | \$425,752.50 | \$132,500.00 | \$0.00 | 31.12% |
| Island Marketing Concepts Inc | Village of Hempstead Police Activity League | 2 | \$68,936.00 | \$20,680.80 | \$0.00 | 30.00% |
| J.E.K. Marketing Inc | Wishing Well Foundation USA Inc | 8 | \$353,577.53 | \$72,449.16 | \$0.00 | 20.49% |
| JNK Enterprises Inc | City of White Plains Police Benevolent Association | 3 | \$80,019.00 | \$32,007.60 | \$0.00 | 40.00% |
| JNK Enterprises Inc | Eastchester Police Benevolent Association | 3 | \$47,765.00 | \$14,329.50 | \$0.00 | 30.00% |
| JNK Enterprises Inc | Mt Kisco Police Benevolent Association | 3 | \$72,443.00 | \$25,000.50 | \$0.00 | 34.51% |
| LAS LLC | Childhood Leukemia Foundation Inc | 8 | \$794,093.00 | \$115,714.00 | \$0.00 | 14.57% |

| PROFESSIONAL FUND RAISER | CHARITABLE ORGANIZATION | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|---|---|--------------|-------------------|-------------------|-----------------------------|----------------------|
| LAS LLC | Committee for Missing Children Inc | 8 | \$662,606.00 | \$65,926.00 | \$0.00 | 9.95% |
| LAS LLC | International Union of Police Associations AFL-CIO | 8 | \$7,509,791.00 | \$596,723.00 | \$0.00 | 7.95% |
| LAS LLC | National Law Enforcement Sports Federation Ltd Inc | 8 | \$249,927.00 | \$11,330.00 | \$0.00 | 4.53% |
| Lester Inc | Consumers Union of United States Inc | 3 | \$330,107.00 | \$149,990.00 | \$194,436.00 | 45.44% |
| Lester Inc | Empire State College Foundation | 4 | \$107,748.00 | \$51,940.00 | \$60,326.00 | 48.21% |
| Lester Inc | Masters School | 3 | \$14,036.00 | \$8,756.00 | \$15,542.00 | 62.38% |
| Lester Inc | Riverdale Country School | 1 | \$16,891.00 | \$15,090.00 | \$1,020.00 | 89.34% |
| Lester Inc | Rye Country Day School | 3 | \$29,490.00 | \$17,101.00 | \$8,895.00 | 57.99% |
| Liberty Productions (Gity, Thomas J Jr) | Ballston Spa Police Benevolent Association | 4 | \$58,868.00 | \$17,660.40 | \$0.00 | 30.00% |
| Lopez, Debbie Jean | Children's Charity Fund Inc | 8 | \$12,635.00 | \$2,527.00 | \$10,975.00 | 20.00% |
| Mac Communications (MacDonald, John T) | New York Police and Peace Officers Association Inc | 3 | \$2,450.00 | \$662.00 | \$200.00 | 27.02% |
| Mac Communications (MacDonald, John T) | New York State Association of PBA's Inc | 2 | \$127,561.00 | \$38,268.00 | \$0.00 | 30.00% |
| Mako Enterprises (Grimm, Robert) | Sullivan County Patrolmans Benevolent Association | 3 | \$23,526.00 | \$6,974.00 | \$0.00 | 29.64% |
| Mako Enterprises (Grimm, Robert) | Sullivan County Probation Officers Association Inc | 3 | \$2,135.00 | \$645.00 | \$0.00 | 30.21% |
| Mako Enterprises (Grimm, Robert) | Town of Fallsburg Police Benevolent Association | 3 | \$16,904.00 | \$5,500.00 | \$0.00 | 32.54% |
| Market Access Inc | Lincoln Center for the Performing Arts Inc | 1 | \$252,788.00 | \$167,412.00 | \$2,100.00 | 66.23% |
| Marketing Squad Inc | American Legion 2003 Department Convention Committee Inc | 5 | \$592,944.00 | \$88,942.00 | \$0.00 | 15.00% |
| Marketing Squad Inc | American Legion-Dunbar Post #1642 | 5 | \$51,466.00 | \$10,293.00 | \$0.00 | 20.00% |
| Marketing Squad Inc | Eastridge Kiwanis Charitable Foundation Inc | 6 | \$94,488.00 | \$23,622.00 | \$0.00 | 25.00% |
| Marketing Squad Inc | Greater Rochester Junior Chamber of Commerce Inc | 6 | \$89,170.00 | \$22,292.00 | \$0.00 | 25.00% |
| Marketing Squad Inc | Green Acres of Rochester NY Inc | 6 | \$167,869.00 | \$33,574.00 | \$0.00 | 20.00% |
| Marketing Squad Inc | Monroe County Volunteer Firemen's Association Inc | 6 | \$96,653.00 | \$24,163.00 | \$0.00 | 25.00% |
| Marketing Squad Inc | New York State Jaycees Inc | 5 | \$260,326.00 | \$39,049.00 | \$0.00 | 15.00% |

| PROFESSIONAL FUND RAISER | CHARITABLE ORGANIZATION | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|--------------------------------|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Marketing Squad Inc | Parents of Retarded Children Camp Fund Inc | 7 | \$238,273.00 | \$47,655.00 | \$0.00 | 20.00% |
| Marketing Squad Inc | Self Help for Hard of Hearing People-Western NY Chapter | 7 | \$16,668.00 | \$2,500.00 | \$0.00 | 15.00% |
| Marketing Squad Inc | Stop the Violence Inc | 4 | \$131,345.00 | \$19,702.00 | \$0.00 | 15.00% |
| Marketing Squad Inc | Voice for the Children Inc | 8 | \$46,745.00 | \$7,002.00 | \$0.00 | 14.98% |
| MDS Communications Corporation | American Leprosy Missions Inc | 8 | \$57,942.00 | \$32,861.00 | \$19,728.00 | 56.71% |
| MDS Communications Corporation | Concerned Women for America | 8 | \$1,785,334.00 | \$325,968.00 | \$1,314,572.00 | 18.26% |
| MDS Communications Corporation | Food for the Hungry Inc | 8 | \$171,532.00 | \$104,170.00 | \$43,021.00 | 60.73% |
| MDS Communications Corporation | Holt International Children's Service Inc | 8 | \$79,617.00 | \$46,733.00 | \$29,557.00 | 58.70% |
| MDS Communications Corporation | Life Issues Institute Inc | 8 | \$127,528.00 | \$84,363.00 | \$33,070.00 | 66.15% |
| MDS Communications Corporation | Long Island Coalition for Life Inc | 2 | \$73,065.00 | \$47,230.00 | \$18,639.00 | 64.64% |
| MDS Communications Corporation | MAP International | 8 | \$67,662.00 | \$45,070.00 | \$7,434.00 | 66.61% |
| MDS Communications Corporation | Mercy Corps International | 8 | \$179,370.00 | \$119,607.00 | \$52,651.00 | 66.68% |
| MDS Communications Corporation | National Right to Life Committee Inc | 8 | \$3,370,050.00 | \$714,163.00 | \$2,524,775.00 | 21.19% |
| MDS Communications Corporation | New York State Right to Life Committee | 4 | \$253,684.00 | \$148,438.00 | \$90,591.00 | 58.51% |
| Midwest Publishing-OH Inc | Caring For Our Children Foundation | 8 | \$44,761.52 | \$4,476.15 | \$0.00 | 10.00% |
| Midwest Publishing-OH Inc | New York State Association of PBA's Inc | 2 | \$310,646.40 | \$52,809.89 | \$0.00 | 17.00% |
| Midwest Publishing-OH Inc | New York State Association of PBA's Inc | 2 | \$176,025.70 | \$29,924.37 | \$0.00 | 17.00% |
| Midwest Publishing-OH Inc | New York State Deputies Association Inc | 5 | \$355,361.94 | \$60,411.53 | \$0.00 | 17.00% |
| Midwest Publishing-OH Inc | Operation Lookout National Center for Missing Youth | 8 | \$167,434.01 | \$25,115.10 | \$0.00 | 15.00% |
| MKTG TeleServices Inc | Boston Ballet Inc | 8 | \$37,950.00 | \$27,704.00 | \$0.00 | 73.00% |
| MKTG TeleServices Inc | Boston Ballet Inc | 8 | \$344,019.00 | \$234,820.00 | \$39,266.00 | 68.26% |
| MKTG TeleServices Inc | Carnegie Hall Society Inc | 1 | \$2,703,547.00 | \$1,997,984.00 | \$167,412.00 | 73.90% |
| MKTG TeleServices Inc | Jewish Federation of Greater Philadelphia | 8 | \$24,978.00 | \$9,401.00 | \$20,579.00 | 37.64% |

| PROFESSIONAL FUND RAISER | CHARITABLE ORGANIZATION | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|--------------------------------------|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| MKTG TeleServices Inc | Joslin Diabetes Center | 8 | \$7,612.00 | (\$24,380.00) | \$14,763.00 | -320.28% |
| MKTG TeleServices Inc | New York City Ballet Inc | 1 | \$625,867.00 | \$458,155.00 | \$30,250.00 | 73.20% |
| MKTG TeleServices Inc | New York City Ballet Inc | 1 | \$451,571.00 | \$332,657.00 | \$18,592.00 | 73.67% |
| MKTG TeleServices Inc | Philharmonic Symphony Society of New York Inc | 1 | \$1,145,835.00 | \$735,709.00 | \$39,773.00 | 64.21% |
| MKTG TeleServices Inc | Roundabout Theatre Company Inc | 1 | \$39,805.00 | \$15,749.00 | \$10,725.00 | 39.57% |
| MKTG TeleServices Inc | World Wildlife Fund Inc | 8 | \$75,292.00 | (\$46,775.00) | \$28,147.00 | -62.12% |
| Municipal Marketing (Forsyth, David) | Cicero Falcons | 5 | \$8,202.00 | \$2,050.50 | \$0.00 | 25.00% |
| Municipal Marketing (Forsyth, David) | Mattydale Liverpool North Syracuse Vikings Inc | 5 | \$11,605.00 | \$3,500.00 | \$0.00 | 30.16% |
| Municipal Marketing (Forsyth, David) | Mattydale Liverpool North Syracuse Vikings Inc | 5 | \$18,255.00 | \$5,476.50 | \$0.00 | 30.00% |
| Municipal Marketing (Forsyth, David) | North Syracuse Police Benevolent Association | 5 | \$41,555.00 | \$12,466.50 | \$0.00 | 30.00% |
| Municipal Marketing (Forsyth, David) | Oneida County Deputy Sheriff's Benevolent Association | 5 | \$105,496.00 | \$30,000.00 | \$0.00 | 28.44% |
| Municipal Marketing (Forsyth, David) | Perry F Barrett Police Club | 7 | \$46,895.00 | \$9,379.00 | \$0.00 | 20.00% |
| Municipal Marketing (Forsyth, David) | VietNow National Headquarters | 8 | \$30,730.00 | \$6,146.00 | \$0.00 | 20.00% |
| Mure Associates Inc | Bi-County Helpline for Abuse Against Women & Children | 2 | \$172,747.00 | \$34,549.40 | \$0.00 | 20.00% |
| Mure Associates Inc | Long Island Responds | 2 | \$198,295.50 | \$19,829.55 | \$0.00 | 10.00% |
| Mure Associates Inc | Vietnam Veterans of America-Chapter #11 Suffolk NY Inc | 2 | \$121,926.00 | \$26,823.72 | \$0.00 | 22.00% |
| National Benefit Company | Fraternal Order of Police Oswego County Lodge #1 NYS | 5 | \$53,087.00 | \$20,000.00 | \$0.00 | 37.67% |
| National Benefit Company | Putnam County Deputy Sheriffs Benevolent Association | 3 | \$58,995.00 | \$17,698.50 | \$0.00 | 30.00% |
| National Benefit Company | Rockland County Patrolmen's Benevolent Association Inc | 3 | \$155,194.00 | \$57,661.85 | \$0.00 | 37.15% |
| National Benefit Company | Rockland County Sheriff's Deputies Association Inc | 3 | \$137,641.24 | \$48,174.44 | \$0.00 | 35.00% |
| National Benefit Company | Village of Ossining Policeman's Benevolent Association | 3 | \$95,138.00 | \$28,541.40 | \$0.00 | 30.00% |
| Nationwide Fundraisers Inc | American Police Officers Association | 8 | \$302,672.00 | \$30,267.00 | \$68,677.00 | 10.00% |
| Nationwide Fundraisers Inc | Disabled Police Officers of America Inc | 8 | \$25,809.00 | \$2,578.00 | \$6,553.00 | 9.99% |

| PROFESSIONAL FUND RAISER | CHARITABLE ORGANIZATION | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|--|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Nationwide Fundraisers Inc | Shiloh International Ministries | 8 | \$127,569.00 | \$12,756.90 | \$0.00 | 10.00% |
| New Age Services Ltd | Association for Firefighters and Paramedics Inc | 8 | \$129,747.00 | \$12,974.70 | \$166,643.00 | 10.00% |
| New Age Services Ltd | New York State Association of PBA's Inc | 2 | \$608,309.79 | \$91,246.27 | \$900,000.00 | 15.00% |
| New Age Services Ltd | New York Veteran Police Association Inc | 1 | \$259,399.00 | \$38,909.85 | \$306,794.00 | 15.00% |
| New Liberty Promotions Inc | Association for Firefighters and Paramedics Inc | 8 | \$440,955.50 | \$44,095.55 | \$0.00 | 10.00% |
| New Liberty Promotions Inc | Association for Police and Sheriffs Inc | 8 | \$36,462.00 | \$3,646.20 | \$0.00 | 10.00% |
| New Liberty Promotions Inc | National Police Defense Foundation Inc | 8 | \$509,848.94 | \$76,477.35 | \$0.00 | 15.00% |
| New Liberty Promotions Inc | New York State Police Chiefs Benevolent Association Inc | 3 | \$1,246,809.17 | \$199,489.45 | \$0.00 | 16.00% |
| Niagara Frontier Advertising Associates Inc | Batavia Police Benevolent Association | 7 | \$19,520.00 | \$8,750.00 | \$1,295.00 | 44.83% |
| Niagara Frontier Advertising Associates Inc | Cayuga Club PBA of the Town of Lancaster Police Department | 7 | \$23,845.00 | \$13,000.00 | \$150.00 | 54.52% |
| Niagara Frontier Advertising Associates Inc | Cheektowaga Police Captains and Lieutenants Association | 7 | \$21,538.90 | \$16,000.00 | \$1,745.00 | 74.28% |
| Niagara Frontier Advertising Associates Inc | Cheektowaga Police Club Inc | 7 | \$46,780.00 | \$13,850.00 | \$1,850.00 | 29.61% |
| Niagara Frontier Advertising Associates Inc | Depew Police Benevolent Association Inc | 7 | \$24,080.00 | \$14,000.00 | \$735.00 | 58.14% |
| Niagara Frontier Advertising Associates Inc | Kenmore Club Police Benevolent Association Inc | 7 | \$16,953.40 | \$13,000.00 | \$1,200.00 | 76.68% |
| Niagara Frontier Advertising Associates Inc | Monroe County Association of Police Chiefs Inc | 6 | \$33,125.00 | \$12,500.00 | \$1,450.00 | 37.74% |
| Nordel Publishing Inc | Albany County Deputy Sheriffs Police Benevolent Association | 4 | \$22,812.00 | \$7,984.20 | \$0.00 | 35.00% |
| Nordel Publishing Inc | Bethlehem Police Benevolent Association Inc | 4 | \$58,517.00 | \$32,184.35 | \$0.00 | 55.00% |
| Nordel Publishing Inc | Colonie Police Benevolent Association Inc | 4 | \$85,863.60 | \$26,168.60 | \$0.00 | 30.48% |
| Nordel Publishing Inc | Glenville Police Benevolent Association | 4 | \$41,415.00 | \$18,636.75 | \$0.00 | 45.00% |
| Nordel Publishing Inc | Niskayuna Police Benevolent Association | 4 | \$53,731.00 | \$20,243.07 | \$0.00 | 37.67% |
| Nordel Publishing Inc | Troy Police Benevolent and Protective Association | 4 | \$41,307.50 | \$21,150.50 | \$0.00 | 51.20% |
| Northeastern Advertising (Morgan, William J) | Binghamton Police Benevolent Association | 5 | \$80,000.00 | \$40,000.00 | \$0.00 | 50.00% |

| PROFESSIONAL FUND RAISER | CHARITABLE ORGANIZATION | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|--|---|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Northeastern Advertising (Morgan, William J) | Binghamton Police Supervisors Association Inc | 5 | \$17,692.50 | \$8,846.25 | \$0.00 | 50.00% |
| Northeastern Advertising (Morgan, William J) | Chemung County Corrections Officers Local #3978 | 6 | \$27,940.00 | \$13,970.00 | \$0.00 | 50.00% |
| Northeastern Advertising (Morgan, William J) | Elmira New York Police Benevolent Association | 6 | \$64,202.00 | \$32,101.00 | \$0.00 | 50.00% |
| Northeastern Advertising (Morgan, William J) | Employees Union Tompkins County Sheriffs Department | 5 | \$51,770.00 | \$25,885.00 | \$0.00 | 50.00% |
| Northeastern Advertising (Morgan, William J) | Fraternal Order of Police Broome County Lodge #99 | 5 | \$9,815.00 | \$4,907.50 | \$0.00 | 50.00% |
| Northeastern Advertising (Morgan, William J) | New York State Park Police PBA Inc | 2 | \$16,000.00 | \$5,600.00 | \$0.00 | 35.00% |
| Northeastern Advertising (Morgan, William J) | Southern Tier Canine Association Inc | 5 | \$32,545.00 | \$16,272.50 | \$0.00 | 50.00% |
| Northeastern Advertising (Morgan, William J) | VietNow National Headquarters | 8 | \$5,170.00 | \$1,034.00 | \$0.00 | 20.00% |
| Northeastern Advertising (Morgan, William J) | Watkins Glen Police Benevolent Association | 6 | \$27,811.50 | \$12,515.18 | \$0.00 | 45.00% |
| Outreach Associates Inc | American Society for the Prevention of Cruelty to Animals | 1 | \$41,270.00 | \$21,291.00 | \$0.00 | 51.59% |
| Outreach Associates Inc | Sierra Club | 8 | \$423,822.00 | \$320,210.00 | \$0.00 | 75.55% |
| Outreach Center Inc | American Association of University Women Inc | 8 | \$146,949.00 | \$16,281.00 | \$0.00 | 11.08% |
| Outreach Center Inc | American Society for the Prevention of Cruelty to Animals | 1 | \$25,811.00 | (\$5,230.00) | \$70,092.00 | -20.26% |
| Outreach Center Inc | Charles Darwin Foundation Inc | 8 | \$139,916.00 | \$96,806.00 | \$0.00 | 69.19% |
| Outreach Center Inc | Common Cause | 8 | \$476,258.00 | \$191,887.00 | \$0.00 | 40.29% |
| Outreach Center Inc | Connecticut Public Broadcasting Inc | 8 | \$309,311.00 | \$158,062.00 | \$0.00 | 51.10% |
| Outreach Center Inc | Dian Fossey Gorilla Fund | 8 | \$53,109.00 | \$37,630.00 | \$0.00 | 70.85% |
| Outreach Center Inc | Interfaith Alliance Inc | 8 | \$137,316.00 | \$62,445.00 | \$0.00 | 45.48% |
| Outreach Center Inc | International Rescue Committee Inc | 1 | \$76,372.00 | \$58,763.00 | \$0.00 | 76.94% |
| Outreach Center Inc | Jane Goodall Institute for Wildlife Research Education and Conservation | 8 | \$226,161.00 | \$170,851.00 | \$0.00 | 75.54% |
| Outreach Center Inc | League of Women Voters of the United States | 8 | \$147,020.00 | \$68,770.00 | \$0.00 | 46.78% |
| Outreach Center Inc | Names Project Foundation | 8 | \$49,224.00 | \$30,560.00 | \$0.00 | 62.08% |

| PROFESSIONAL FUND RAISER | CHARITABLE ORGANIZATION | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|------------------------------------|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Outreach Center Inc | NARAL Pro-Choice America | 8 | \$57,982.00 | \$5,447.00 | \$0.00 | 9.39% |
| Outreach Center Inc | National Parks Conservation Association | 8 | \$166,853.00 | \$90,798.00 | \$0.00 | 54.42% |
| Outreach Center Inc | Parents, Families and Friends of Lesbians and Gays Inc | 8 | \$104,949.00 | \$41,084.00 | \$0.00 | 39.15% |
| Outreach Center Inc | Servicemembers Legal Defense Network Inc | 8 | \$182,869.00 | \$84,359.00 | \$0.00 | 46.13% |
| Outreach Center Inc | Sierra Club | 8 | \$2,090,419.00 | \$1,331,207.00 | \$0.00 | 63.68% |
| Outreach Center Inc | Southern Poverty Law Center Inc | 8 | \$336,816.00 | (\$9,725.00) | \$0.00 | -2.89% |
| Outreach Center Inc | Stand for Children Inc | 8 | \$27,129.00 | \$12,180.00 | \$0.00 | 44.90% |
| Phone Bank Systems Inc | Roswell Park Alliance Foundation | 7 | \$13,017.00 | \$7,388.50 | \$0.00 | 56.76% |
| Phone Bank Systems Inc | Western New York Public Broadcasting Association | 7 | \$175,379.66 | \$79,229.16 | \$0.00 | 45.18% |
| Phone Bank Systems Inc | WXXI Public Broadcasting Council | 6 | \$163,607.00 | \$103,522.75 | \$0.00 | 63.28% |
| Public Interest Communications Inc | American Civil Liberties Union | 1 | \$201,077.00 | \$60,878.74 | \$106,348.00 | 30.28% |
| Public Interest Communications Inc | Amnesty International of the USA Inc | 1 | \$1,953,648.25 | \$1,400,131.26 | \$0.00 | 71.67% |
| Public Interest Communications Inc | Brady Campaign to Prevent Gun Violence | 8 | \$481,008.00 | \$154,040.86 | \$165,617.00 | 32.02% |
| Public Interest Communications Inc | Brady Center to Prevent Gun Violence | 8 | \$75,763.55 | \$59,757.48 | \$0.00 | 78.87% |
| Public Interest Communications Inc | Common Cause | 8 | \$74,147.00 | \$10,660.90 | \$39,284.00 | 14.38% |
| Public Interest Communications Inc | Defenders of Wildlife Inc | 8 | \$467,622.93 | \$69,689.14 | \$25,449.07 | 14.90% |
| Public Interest Communications Inc | Doris Day Animal League | 8 | \$114,290.16 | \$81,300.43 | \$0.00 | 71.14% |
| Public Interest Communications Inc | International Campaign for Tibet | 8 | \$80,857.50 | \$5,223.45 | \$34,088.50 | 6.46% |
| Public Interest Communications Inc | Mothers Against Drunk Driving | 8 | \$382,198.21 | \$248,844.97 | \$0.00 | 65.11% |
| Public Interest Communications Inc | National Audubon Society Inc | 1 | \$198,069.00 | \$73,807.55 | \$23,912.00 | 37.26% |
| Public Interest Communications Inc | National Parks Conservation Association | 8 | \$91,283.00 | \$749.06 | \$45,901.00 | 0.82% |
| Public Interest Communications Inc | Organic Consumers Association | 8 | \$28,945.00 | \$12,482.51 | \$30,335.00 | 43.12% |
| Public Interest Communications Inc | Public Citizen Foundation Inc & Public Citizen Inc | 8 | \$380.00 | (\$1,321.85) | \$5,028.00 | -347.86% |

| PROFESSIONAL FUND RAISER | CHARITABLE ORGANIZATION | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|------------------------------------|---|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Public Interest Communications Inc | Rails-to-Trails Conservancy | 8 | \$49,374.34 | \$8,794.06 | \$17,098.66 | 17.81% |
| Public Interest Communications Inc | Save the Children Federation Inc | 8 | \$85,021.00 | \$65,156.72 | \$0.00 | 76.64% |
| Public Interest Communications Inc | Southern Poverty Law Center Inc | 8 | \$197,544.11 | \$75,135.10 | \$0.00 | 38.03% |
| Public Interest Communications Inc | United States Ski Team Foundation | 8 | \$108,830.00 | \$63,280.80 | \$0.00 | 58.15% |
| Public Interest Communications Inc | Wilderness Society | 8 | \$76,711.00 | \$21,368.17 | \$6,795.00 | 27.86% |
| Public Interest Communications Inc | World Wildlife Fund Inc | 8 | \$772,686.90 | \$234,584.72 | \$277,053.00 | 30.36% |
| Reese Brothers Inc | Children's Wish Foundation International Inc | 8 | \$2,328,093.00 | \$569,450.00 | \$1,596,199.00 | 24.46% |
| Reese Brothers Inc | National Caregiving Foundation | 8 | \$329,541.00 | \$79,156.00 | \$367,765.00 | 24.02% |
| Reese Teleservices Inc | Children's Wish Foundation International Inc | 8 | \$4,307,316.00 | \$1,075,975.00 | \$1,943,169.00 | 24.98% |
| Roberts, Mary Jane | American Legion-Harold Provost Post #1686 | 5 | \$2,775.00 | \$1,971.00 | \$0.00 | 71.03% |
| Roberts, Mary Jane | Kiwanis Club-Clinton NY Inc | 5 | \$13,430.00 | \$3,357.50 | \$0.00 | 25.00% |
| Royalty Services Inc | Chautauqua County Police Organization Association Inc | 7 | \$29,267.00 | \$11,566.75 | \$0.00 | 39.52% |
| Royalty Services Inc | Cornerstone Soup Kitchen & Food Pantry Inc | 4 | \$191,215.00 | \$57,364.50 | \$0.00 | 30.00% |
| Royalty Services Inc | Cyprus Temple of the AAONMS of Albany New York | 4 | \$131,958.00 | \$32,989.50 | \$0.00 | 25.00% |
| Royalty Services Inc | Glens Falls Police Benevolent Association | 4 | \$31,995.00 | \$9,598.50 | \$0.00 | 30.00% |
| Royalty Services Inc | Hudson Valley Volunteer Firemens Association | 3 | \$40,932.00 | \$12,000.00 | \$0.00 | 29.32% |
| Royalty Services Inc | Ismailia Temple AAONMS | 7 | \$15,932.00 | \$4,000.00 | \$0.00 | 25.11% |
| Royalty Services Inc | Kalurah Temple AAONMS | 5 | \$5,815.00 | \$5,815.00 | \$0.00 | 100.00% |
| Royalty Services Inc | Kalurah Temple AAONMS | 5 | \$67,094.00 | \$17,107.25 | \$0.00 | 25.50% |
| Royalty Services Inc | Kendall Club Police Benevolent Association of Jamestown | 7 | \$30,336.00 | \$14,804.00 | \$0.00 | 48.80% |
| Royalty Services Inc | Lakewood Police Benevolent Association | 7 | \$32,137.00 | \$7,500.00 | \$0.00 | 23.34% |
| Royalty Services Inc | Oriental Temple AAONMS | 4 | \$178,241.00 | \$44,560.25 | \$0.00 | 25.00% |

| PROFESSIONAL FUND RAISER | CHARITABLE ORGANIZATION | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|--------------------------|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Royalty Services Inc | Rotterdam Volunteer Fire Company of Rotterdam District 2 Inc | 4 | \$33,653.00 | \$8,413.25 | \$0.00 | 25.00% |
| Royalty Services Inc | South Glens Falls Police Benevolent Association | 4 | \$6,255.00 | \$1,876.50 | \$0.00 | 30.00% |
| Royalty Services Inc | South Glens Falls Police Benevolent Association | 4 | \$13,268.00 | \$3,980.40 | \$0.00 | 30.00% |
| Royalty Services Inc | Supplemental Food Providers Inc | 4 | \$26,698.00 | \$8,009.40 | \$0.00 | 30.00% |
| Royalty Services Inc | Tigris Temple AAONMS | 5 | \$13,276.00 | \$5,000.00 | \$0.00 | 37.66% |
| S & E Marketing Ltd | Association for Disabled Firefighters Inc | 8 | \$189,083.00 | \$24,581.00 | \$0.00 | 13.00% |
| S & E Marketing Ltd | Coalition of Police and Sheriffs Inc | 8 | \$251,828.11 | \$25,995.24 | \$0.00 | 10.32% |
| S & M Enterprises Inc | City of Mt Vernon Police Association | 3 | \$80,570.00 | \$22,156.79 | \$0.00 | 27.50% |
| S & M Enterprises Inc | Greenburgh Uniformed Firefighters Association Inc | 3 | \$64,100.00 | \$19,230.00 | \$1,500.00 | 30.00% |
| S & M Enterprises Inc | Lake Mohegan Professional Fire Fighters Association Inc | 3 | \$31,740.00 | \$9,522.00 | \$250.00 | 30.00% |
| S & M Enterprises Inc | Pleasantville New York Police Benevolent Association Inc | 3 | \$45,605.00 | \$13,681.50 | \$500.00 | 30.00% |
| S & M Enterprises Inc | Policemen's Benevolent Association of Westchester County Inc | 3 | \$105,860.00 | \$38,626.80 | \$0.00 | 36.49% |
| S & M Enterprises Inc | Town of Mt Pleasant Policemen's Benevolent Association | 3 | \$62,765.00 | \$18,829.50 | \$1,500.00 | 30.00% |
| S & M Enterprises Inc | Uniformed Fire Fighters Association of the City of New Rochelle | 3 | \$71,790.00 | \$21,537.00 | \$800.00 | 30.00% |
| Safety Publications Inc | American Association of State Troopers Inc | 8 | \$383,964.78 | \$76,792.96 | \$200,000.00 | 20.00% |
| Sage Group LLC (The) | WNYC Radio | 1 | \$281,965.00 | \$162,796.43 | \$93,949.00 | 57.74% |
| Share Group Inc | Adirondack Council Inc | 4 | \$80,130.00 | \$51,382.00 | \$0.00 | 64.12% |
| Share Group Inc | American Civil Liberties Union | 1 | \$560,979.00 | \$269,341.00 | \$0.00 | 48.01% |
| Share Group Inc | American Society for the Prevention of Cruelty to Animals | 1 | \$439,680.00 | \$145,801.00 | \$0.00 | 33.16% |
| Share Group Inc | Appalachian Mountain Club | 8 | \$230,889.00 | \$103,873.00 | \$0.00 | 44.99% |
| Share Group Inc | B'nai B'rith | 8 | \$79,711.00 | \$31,481.00 | \$0.00 | 39.49% |

| PROFESSIONAL FUND RAISER | CHARITABLE ORGANIZATION | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|--------------------------|---|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Share Group Inc | Bread for the World Inc | 1 | \$306,660.00 | \$159,802.00 | \$0.00 | 52.11% |
| Share Group Inc | Center for Victims of Torture | 8 | \$34,974.00 | \$10,145.00 | \$0.00 | 29.01% |
| Share Group Inc | Chesapeake Bay Foundation Inc | 8 | \$178,057.00 | \$55,352.00 | \$0.00 | 31.09% |
| Share Group Inc | Children International | 8 | \$118,199.00 | \$49,283.00 | \$0.00 | 41.69% |
| Share Group Inc | Co-op America Foundation Inc | 8 | \$92,439.00 | \$11,453.00 | \$0.00 | 12.39% |
| Share Group Inc | Defenders of Wildlife Inc | 8 | \$224,604.00 | \$89,911.00 | \$0.00 | 40.03% |
| Share Group Inc | Earthjustice | 8 | \$170,925.00 | \$48,537.00 | \$0.00 | 28.40% |
| Share Group Inc | Environmental Defense Inc | 1 | \$569,040.00 | \$262,018.00 | \$0.00 | 46.05% |
| Share Group Inc | Foundation for National Progress | 8 | \$43,857.00 | \$15,671.00 | \$0.00 | 35.73% |
| Share Group Inc | Friends of the Earth | 8 | \$9,642.00 | \$1,051.00 | \$0.00 | 10.90% |
| Share Group Inc | God's Love We Deliver Inc | 1 | \$72,512.00 | \$18,369.00 | \$0.00 | 25.33% |
| Share Group Inc | Greenpeace Inc | 8 | \$1,522,435.00 | \$758,000.00 | \$0.00 | 49.79% |
| Share Group Inc | Human Rights Campaign Inc | 8 | \$1,014,974.00 | \$458,656.00 | \$0.00 | 45.19% |
| Share Group Inc | Humane Society of the United States Inc | 8 | \$1,031,103.00 | (\$173,726.00) | \$0.00 | -16.85% |
| Share Group Inc | Interfaith Alliance Inc | 8 | \$32,091.00 | \$10,383.00 | \$0.00 | 32.35% |
| Share Group Inc | Lambda Legal Defense & Education Fund Inc | 1 | \$134,128.00 | \$83,706.00 | \$0.00 | 62.41% |
| Share Group Inc | League of Women Voters of the United States | 8 | \$188,264.00 | \$133,714.00 | \$0.00 | 71.02% |
| Share Group Inc | Lighthouse International | 1 | \$45,364.00 | \$7,161.00 | \$0.00 | 15.79% |
| Share Group Inc | NARAL Pro-Choice America | 8 | \$891,600.00 | \$537,591.00 | \$0.00 | 60.30% |
| Share Group Inc | National Association for the Advancement of Colored People | 8 | \$95,363.00 | \$38,858.00 | \$0.00 | 40.75% |
| Share Group Inc | National Audubon Society Inc | 1 | \$184,909.00 | \$84,385.00 | \$0.00 | 45.64% |
| Share Group Inc | National Breast Cancer Coalition | 8 | \$81,588.00 | \$8,672.00 | \$0.00 | 10.63% |

| PROFESSIONAL FUND RAISER | CHARITABLE ORGANIZATION | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|---------------------------------|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Share Group Inc | National Council of La Raza | 8 | \$11,750.00 | (\$3,891.00) | \$0.00 | -33.11% |
| Share Group Inc | National Gay and Lesbian Task Force Inc | 8 | \$140,390.00 | \$103,909.00 | \$0.00 | 74.01% |
| Share Group Inc | National Museum of Women in the Arts | 8 | \$53,067.00 | \$33,268.00 | \$0.00 | 62.69% |
| Share Group Inc | National Organization for Women Inc | 8 | \$588,343.00 | \$289,087.00 | \$0.00 | 49.14% |
| Share Group Inc | National Parks Conservation Association | 8 | \$224,476.00 | \$70,138.00 | \$0.00 | 31.25% |
| Share Group Inc | National Wildlife Federation | 8 | \$483,786.00 | \$108,515.00 | \$0.00 | 22.43% |
| Share Group Inc | National Women's Health Network Inc | 8 | \$24,887.00 | \$1,972.00 | \$0.00 | 7.92% |
| Share Group Inc | Native American Rights Fund Inc | 8 | \$35,665.00 | \$16,722.00 | \$0.00 | 46.89% |
| Share Group Inc | Oxfam America Inc | 8 | \$318,735.00 | \$141,814.00 | \$0.00 | 44.49% |
| Share Group Inc | People for the American Way | 8 | \$206,943.00 | \$82,489.00 | \$0.00 | 39.86% |
| Share Group Inc | Planned Parenthood Action Fund Inc | 1 | \$571,304.00 | \$284,617.00 | \$0.00 | 49.82% |
| Share Group Inc | Planned Parenthood Federation of America Inc | 1 | \$1,217,240.00 | \$483,655.00 | \$0.00 | 39.73% |
| Share Group Inc | Population Connection | 8 | \$112,504.00 | \$31,085.00 | \$0.00 | 27.63% |
| Share Group Inc | Rainforest Action Network | 8 | \$37,224.00 | \$14,365.00 | \$0.00 | 38.59% |
| Share Group Inc | Religious Coalition for Reproductive Choice | 8 | \$22,613.00 | \$5,330.00 | \$0.00 | 23.57% |
| Share Group Inc | Union of Concerned Scientists Inc | 8 | \$123,169.00 | \$37,856.00 | \$0.00 | 30.74% |
| Share Group Inc | United States Fund for UNICEF | 1 | \$764,515.00 | \$406,969.00 | \$0.00 | 53.23% |
| Share Group Inc | Vermont ETV Inc | 8 | \$182,135.00 | \$75,007.00 | \$0.00 | 41.18% |
| Share Group Inc | Wilderness Society | 8 | \$423,254.00 | \$201,753.00 | \$0.00 | 47.67% |
| Share Group Inc | Wildlife Conservation Society | 1 | \$192,069.00 | \$39,110.00 | \$0.00 | 20.36% |
| Share Group Inc | World Wildlife Fund Inc | 8 | \$116,856.00 | (\$47,418.00) | \$0.00 | -40.58% |
| SMB Productions | Catholic War Veterans-Monroe County Chapter | 6 | \$7,398.75 | \$3,885.24 | \$0.00 | 52.51% |
| Spotlight Music Productions Inc | Albion Emergency Squad Inc | 7 | \$39,233.40 | \$9,875.00 | \$0.00 | 25.17% |

| PROFESSIONAL FUND RAISER | CHARITABLE ORGANIZATION | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|----------------------------------|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Spotlight Music Productions Inc | Centennial Hose Company #4 Inc | 3 | \$36,320.00 | \$7,350.00 | \$0.00 | 20.24% |
| Spotlight Music Productions Inc | Lancaster Village Police Club | 7 | \$44,493.50 | \$13,348.50 | \$0.00 | 30.00% |
| Spotlight Music Productions Inc | Olean Permanent Fire Fighters Association of the City of Olean Fire Department | 7 | \$23,290.00 | \$5,501.00 | \$0.00 | 23.62% |
| Spotlight Music Productions Inc | Ossining Police Athletic League | 3 | \$53,504.00 | \$17,051.00 | \$0.00 | 31.87% |
| Spotlight Music Productions Inc | South Lockport Fire Company Inc | 7 | \$53,661.00 | \$13,419.00 | \$0.00 | 25.01% |
| Spotlight Music Productions Inc | Town of Wallkill Volunteer Ambulance Corps Inc | 3 | \$43,929.00 | \$10,982.00 | \$0.00 | 25.00% |
| Spotlight Music Productions Inc | Westchester County Correction Officers Benevolent Association | 3 | \$51,941.00 | \$12,985.00 | \$0.00 | 25.00% |
| Stage Door Music Productions Inc | Albany County Sheriff's Union #775 AFSCME | 4 | \$181,300.50 | \$40,000.00 | \$0.00 | 22.06% |
| Stage Door Music Productions Inc | Broome County Sheriff's Dept Employees Local #2012 AFSCME AFL-CIO | 5 | \$178,615.00 | \$44,653.75 | \$0.00 | 25.00% |
| Stage Door Music Productions Inc | Columbia County Correction Officers Local #3828 | 4 | \$74,112.50 | \$18,528.13 | \$0.00 | 25.00% |
| Stage Door Music Productions Inc | Crime Prevention Association of Western New York Inc | 7 | \$11,140.00 | \$2,450.80 | \$0.00 | 22.00% |
| Stage Door Music Productions Inc | Deputy Sheriff's Benevolent Association of Onondaga County Inc | 5 | \$129,864.37 | \$23,376.09 | \$0.00 | 18.00% |
| Stage Door Music Productions Inc | Dutchess County Correction Officers Benevolent Association | 3 | \$90,324.50 | \$18,064.90 | \$0.00 | 20.00% |
| Stage Door Music Productions Inc | Fishkill Police Cadets Boy Scouts of America Post EP-49 | 3 | \$26,104.00 | \$4,513.73 | \$0.00 | 17.29% |
| Stage Door Music Productions Inc | Franklin County Deputy Sheriff's Association | 4 | \$59,723.50 | \$15,000.00 | \$0.00 | 25.12% |
| Stage Door Music Productions Inc | Greece Police Gold Badge Club | 6 | \$143,105.44 | \$36,209.21 | \$0.00 | 25.30% |
| Stage Door Music Productions Inc | H W Rogers Hose Company #2 | 4 | \$22,828.00 | \$2,967.64 | \$0.00 | 13.00% |
| Stage Door Music Productions Inc | Haverstraw Police Athletic League Inc | 3 | \$76,675.00 | \$11,501.25 | \$0.00 | 15.00% |
| Stage Door Music Productions Inc | House of Mercy Inc | 6 | \$11,858.00 | \$4,161.80 | \$0.00 | 35.10% |
| Stage Door Music Productions Inc | Jefferson County Deputy Sheriff Association | 5 | \$98,101.06 | \$19,620.21 | \$0.00 | 20.00% |

| PROFESSIONAL FUND RAISER | CHARITABLE ORGANIZATION | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|----------------------------------|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Stage Door Music Productions Inc | Johnstown Police Benevolent Association | 4 | \$37,414.50 | \$7,630.30 | \$0.00 | 20.39% |
| Stage Door Music Productions Inc | Madison County Deputy Sheriffs Association | 5 | \$59,442.20 | \$13,500.00 | \$0.00 | 22.71% |
| Stage Door Music Productions Inc | Middletown Fire Police | 3 | \$38,307.51 | \$7,661.50 | \$0.00 | 20.00% |
| Stage Door Music Productions Inc | Middletown NY Police Benevolent Association | 3 | \$71,399.00 | \$17,000.00 | \$0.00 | 23.81% |
| Stage Door Music Productions Inc | Monticello Policemen's Benevolent Association Inc | 3 | \$65,669.50 | \$13,915.50 | \$0.00 | 21.19% |
| Stage Door Music Productions Inc | New York Law Enforcement Association Inc | 6 | \$104,703.56 | \$20,940.71 | \$0.00 | 20.00% |
| Stage Door Music Productions Inc | New York State Corrections Emerald Society Inc | 4 | \$49,079.37 | \$9,815.87 | \$0.00 | 20.00% |
| Stage Door Music Productions Inc | Niagara Falls Police Club Inc | 7 | \$53,510.00 | \$10,702.00 | \$0.00 | 20.00% |
| Stage Door Music Productions Inc | North Greece Fire Fighters Association Local #3827 IAFF AFL CIO Inc | 6 | \$44,258.00 | \$8,851.60 | \$0.00 | 20.00% |
| Stage Door Music Productions Inc | North Tonawanda Policemen Benevolent Association Inc | 7 | \$50,170.00 | \$12,000.00 | \$0.00 | 23.92% |
| Stage Door Music Productions Inc | North Tonawanda Professional Firefighters Benevolent Association | 7 | \$43,818.00 | \$8,763.60 | \$0.00 | 20.00% |
| Stage Door Music Productions Inc | Orange County K-9 Association Inc | 3 | \$62,567.43 | \$12,513.49 | \$0.00 | 20.00% |
| Stage Door Music Productions Inc | Orange County Deputy Sheriff's Police Benevolent Association | 3 | \$26,385.40 | \$5,297.80 | \$0.00 | 20.08% |
| Stage Door Music Productions Inc | Patrolmen's Benevolent Association of Newburgh NY Inc | 3 | \$53,796.00 | \$9,683.28 | \$0.00 | 18.00% |
| Stage Door Music Productions Inc | Police Captains & Lieutenants Association of Erie County | 7 | \$113,693.50 | \$22,738.70 | \$0.00 | 20.00% |
| Stage Door Music Productions Inc | Sheriff's Silver Star Association Inc | 5 | \$123,665.00 | \$28,442.95 | \$0.00 | 23.00% |
| Stage Door Music Productions Inc | Town of Newburgh Policemen's Benevolent Association | 3 | \$69,844.00 | \$15,000.00 | \$0.00 | 21.48% |
| Stage Door Music Productions Inc | Town of Wallkill Police Officers Benevolent Association | 3 | \$45,498.00 | \$10,464.54 | \$0.00 | 23.00% |
| Stage Door Music Productions Inc | Ulster County Correction Officers Benevolent Association | 3 | \$8,525.00 | \$1,705.00 | \$0.00 | 20.00% |
| Stage Door Music Productions Inc | Ulster County Sheriff's Employees Association | 3 | \$109,757.96 | \$21,951.59 | \$0.00 | 20.00% |
| Stage Door Music Productions Inc | Uniformed Professional Fire Fighters Association Tonawanda NY | 7 | \$41,220.00 | \$5,750.00 | \$0.00 | 13.95% |

| PROFESSIONAL FUND RAISER | CHARITABLE ORGANIZATION | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|--|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Stage Door Music Productions Inc | United States Police Canine Association/Region #7 | 3 | \$179,123.50 | \$35,824.70 | \$0.00 | 20.00% |
| Stage Door Music Productions Inc | Village of Fishkill Police Benevolent Association | 3 | \$53,787.00 | \$9,143.79 | \$0.00 | 17.00% |
| Stage Door Music Productions Inc | Village of Montgomery Police Benevolent Association Inc | 3 | \$24,659.00 | \$5,000.00 | \$0.00 | 20.28% |
| Stage Door Music Productions Inc | Volunteer Fire Police Association of Dutchess County | 3 | \$51,872.00 | \$10,374.40 | \$0.00 | 20.00% |
| Stage Door Music Productions Inc | Watertown Police Benevolent Association | 5 | \$96,472.00 | \$19,294.40 | \$0.00 | 20.00% |
| Standard Call (The) (Sandone, Michael A) | American Veteran's Foundation Inc | 8 | \$27,994.00 | \$5,598.80 | \$0.00 | 20.00% |
| Standard Call (The) (Sandone, Michael A) | Defeat Diabetes Foundation Inc | 8 | \$10,325.00 | \$2,746.55 | \$0.00 | 26.60% |
| Standard Call (The) (Sandone, Michael A) | Defeat Diabetes Foundation Inc | 8 | \$8,479.00 | \$1,773.62 | \$0.00 | 20.92% |
| Standard Call (The) (Sandone, Michael A) | Hope Cancer Fund | 8 | \$14,070.00 | \$2,814.00 | \$0.00 | 20.00% |
| Standard Call (The) (Sandone, Michael A) | Our American Veterans Inc | 8 | \$14,558.00 | \$2,911.60 | \$0.00 | 20.00% |
| Starlet Music Productions (Corbett, Herbert) | Peekskill Police Association | 3 | \$71,993.00 | \$22,500.00 | \$0.00 | 31.25% |
| Stronger Than Ever LLC | Disabled Firefighters Foundation | 8 | \$55,112.00 | \$8,266.80 | \$0.00 | 15.00% |
| Stronger Than Ever LLC | National Association of Disabled Police Officers | 8 | \$38,353.00 | \$5,752.95 | \$0.00 | 15.00% |
| Suffolk Productions Inc | New York State Association of Chiefs of Police | 4 | \$404,917.00 | \$121,475.00 | \$0.00 | 30.00% |
| Suffolk Productions Inc | New York State Park Police PBA Inc | 2 | \$120,248.00 | \$30,062.00 | \$0.00 | 25.00% |
| Suffolk Productions Inc | Patrolmen's Benevolent Association of Long Beach New York Inc | 2 | \$42,135.00 | \$14,747.00 | \$0.00 | 35.00% |
| Suffolk Productions Inc | Police Athletic Team of Suffolk County Inc | 2 | \$98,338.00 | \$27,535.00 | \$0.00 | 28.00% |
| Suffolk Productions Inc | Suffolk County Detectives Association Inc | 2 | \$173,666.00 | \$60,784.00 | \$0.00 | 35.00% |
| Suffolk Productions Inc | Vietnam Veterans of America-Chapter #82 Hicksville NY | 2 | \$32,107.00 | \$8,027.00 | \$0.00 | 25.00% |
| Tagger Communications Inc | Oneida County Police Benevolent Association Inc | 5 | \$97,335.90 | \$28,230.14 | \$0.00 | 29.00% |
| Tagger Communications Inc | Whitesboro Volunteer Fire Department | 5 | \$31,208.00 | \$9,200.00 | \$0.00 | 29.48% |
| Tan Productions Inc | Court Officers Benevolent Association of Nassau County | 2 | \$76,341.00 | \$29,651.30 | \$0.00 | 38.84% |

| PROFESSIONAL FUND RAISER | CHARITABLE ORGANIZATION | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|--------------------------|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Tan Productions Inc | Freeport Police Athletic League Inc | 2 | \$23,640.00 | \$11,820.00 | \$0.00 | 50.00% |
| Tan Productions Inc | Freeport Police Benevolent Association | 2 | \$11,460.00 | \$5,730.00 | \$0.00 | 50.00% |
| Tan Productions Inc | Glen Cove City Police Benevolent Association Inc | 2 | \$37,050.00 | \$18,525.00 | \$0.00 | 50.00% |
| Tan Productions Inc | New York State Court Clerks Association | 1 | \$87,410.00 | \$26,223.00 | \$0.00 | 30.00% |
| Tan Productions Inc | Port Washington Police Benevolent Association Inc | 2 | \$55,661.00 | \$27,830.50 | \$0.00 | 50.00% |
| Tan Productions Inc | Riverhead Police Benevolent Association | 2 | \$30,635.00 | \$15,623.85 | \$0.00 | 51.00% |
| Tan Productions Inc | Suffolk County Police Conference Inc | 2 | \$125,935.00 | \$37,780.50 | \$0.00 | 30.00% |
| Tan Productions Inc | Suffolk County Police Conference Inc | 2 | \$28,850.00 | \$0.00 | \$0.00 | 0.00% |
| Tan Productions Inc | Uniformed Court Officers Association of Suffolk County | 2 | \$67,840.00 | \$20,352.00 | \$0.00 | 30.00% |
| TCB Enterprises Inc | Association for Firefighters and Paramedics Inc | 8 | \$70,351.00 | \$7,035.10 | \$595.00 | 10.00% |
| TCB Enterprises Inc | Junior Police Academy | 8 | \$91,703.00 | \$13,755.45 | \$2,761.00 | 15.00% |
| TCB Enterprises Inc | National Association of Veteran Police Officers | 8 | \$89,658.50 | \$13,533.77 | \$5,740.00 | 15.09% |
| TCB Enterprises Inc | Tomorrows Abundance Inc | 8 | \$11,806.00 | \$1,770.90 | \$90.00 | 15.00% |
| TCB Enterprises Inc | Troopers Historic Association of New York Inc | 3 | \$57,436.00 | \$9,743.60 | \$7,500.00 | 16.96% |
| TD Marketing Inc | East Syracuse Police Benevolent Association | 5 | \$40,635.00 | \$18,285.75 | \$0.00 | 45.00% |
| TD Marketing Inc | Marcellus Police Benevolent Association | 5 | \$9,160.00 | \$4,122.00 | \$0.00 | 45.00% |
| TD Marketing Inc | Onondaga County Deputy Sheriffs Police Association Inc | 5 | \$116,821.00 | \$58,410.50 | \$0.00 | 50.00% |
| Tele-Response Center Inc | Dana-Farber Cancer Institute | 8 | \$67,946.60 | \$11,539.23 | \$0.00 | 16.98% |
| Tele-Response Center Inc | Miracle Flights for Kids | 8 | \$1,418,259.22 | \$240,003.00 | \$997,877.71 | 16.92% |
| Tele-Response Center Inc | SADD Inc | 8 | \$2,350,577.16 | \$848,148.80 | \$0.00 | 36.08% |
| Telecomp Inc | Monroe Community College Foundation Inc | 6 | \$152,901.00 | \$106,994.82 | \$0.00 | 69.98% |
| Telecomp Inc | New York and Presbyterian Hospital | 1 | \$764,398.00 | \$592,238.48 | \$0.00 | 77.48% |
| Telecomp Inc | New York and Presbyterian Hospital | 1 | \$692,278.00 | \$441,023.18 | \$0.00 | 63.71% |

| PROFESSIONAL FUND RAISER | CHARITABLE ORGANIZATION | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|---------------------------|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Telecomp Inc | New York and Presbyterian Hospital | 1 | \$129,179.00 | \$34,670.81 | \$0.00 | 26.84% |
| Telecomp Inc | Rochester Philharmonic Orchestra Inc | 6 | \$403,412.00 | \$294,150.00 | \$0.00 | 72.92% |
| Telefund Inc | American Society for the Prevention of Cruelty to Animals | 1 | \$929,230.19 | \$227,151.19 | \$948,683.81 | 24.45% |
| Telefund Inc | Amnesty International of the USA Inc | 1 | \$753,931.25 | \$430,086.25 | \$468,023.75 | 57.05% |
| Telefund Inc | AOPA Air Safety Foundation Inc | 8 | \$997,631.00 | \$702,265.00 | \$231,757.00 | 70.39% |
| Telefund Inc | Brady Campaign to Prevent Gun Violence | 8 | \$46,307.00 | \$9,456.50 | \$60,836.00 | 20.42% |
| Telefund Inc | Earthjustice | 8 | \$232,472.87 | \$86,774.82 | \$161,713.13 | 37.33% |
| Telefund Inc | Foundation for National Progress | 8 | \$252,138.69 | \$175,169.54 | \$0.00 | 69.47% |
| Telefund Inc | Human Rights Campaign Inc | 8 | \$575,858.33 | \$24,779.73 | \$585,074.67 | 4.30% |
| Telefund Inc | International Rescue Committee Inc | 1 | \$52,350.00 | \$31,677.45 | \$13,651.00 | 60.51% |
| Telefund Inc | NARAL/NYS Inc | 1 | \$21,269.00 | \$10,853.60 | \$5,420.00 | 51.03% |
| Telefund Inc | Legal Momentum (f/k/a NOW Legal Defense and Education Fund) | 1 | \$30,619.00 | \$15,318.80 | \$9,781.00 | 50.03% |
| Telefund Inc | Ocean Conservancy Inc | 8 | \$47,913.00 | \$27,592.05 | \$12,059.00 | 57.59% |
| Telefund Inc | Oxfam America Inc | 8 | \$13,108.00 | \$1,936.00 | \$8,564.00 | 14.77% |
| Telefund Inc | People for the American Way | 8 | \$783,435.27 | \$230,052.61 | \$654,009.73 | 29.36% |
| Telefund Inc | People for the Ethical Treatment of Animals | 8 | \$279,457.00 | \$118,960.16 | \$183,908.00 | 42.57% |
| Telefund Inc | Planned Parenthood Federation of America Inc | 1 | \$497,212.00 | \$224,241.40 | \$220,279.00 | 45.10% |
| Telefund Inc | Public Citizen Foundation Inc & Public Citizen Inc | 8 | \$88,423.00 | \$23,193.00 | \$60,327.00 | 26.23% |
| Telefund Inc | Sierra Club | 8 | \$579,865.00 | \$229,505.00 | \$512,762.00 | 39.58% |
| Telefund Inc | United States Association for United Nations High Commissioner for Refugees | 8 | \$7,042.00 | (\$2,240.50) | \$16,076.00 | -31.82% |
| Telesystems Marketing Inc | Kids Wish Network Inc | 8 | \$87,721.00 | \$10,526.52 | \$0.00 | 12.00% |

| PROFESSIONAL FUND RAISER | CHARITABLE ORGANIZATION | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|--|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Theodore Productions Inc | Big Flats Masonic Lodge #378 | 6 | \$17,067.00 | \$1,750.70 | \$5,033.00 | 10.26% |
| Titan Marketing Inc | Association for Firefighters and Paramedics Inc | 8 | \$32,917.00 | \$3,291.70 | \$0.00 | 10.00% |
| Top Rank Enterprises Inc | Ramapo Policemen's Benevolent Association | 3 | \$52,134.00 | \$20,853.60 | \$0.00 | 40.00% |
| Top Rank Enterprises Inc | Ulster Policeman's Benevolent Association | 3 | \$56,131.50 | \$19,646.03 | \$0.00 | 35.00% |
| Top Rank Enterprises Inc | Ulster Police Cadets | 3 | \$19,204.00 | \$7,105.48 | \$0.00 | 37.00% |
| Top Rank Enterprises Inc | Village of Saugerties Police Benevolent Association | 3 | \$44,519.00 | \$15,581.65 | \$0.00 | 35.00% |
| Treasure State Development Corporation | National Right to Life Committee Inc | 8 | \$89,801.00 | \$60,166.67 | \$0.00 | 67.00% |
| Trooper Publishing Inc | NYST Benefit Fund Inc | 4 | \$537,158.69 | \$160,167.95 | \$0.00 | 29.82% |
| Univision Marketing Group Inc | American Heart Association Inc | 8 | \$55.21 | (\$202.43) | \$3,500.00 | -366.65% |
| Univision Marketing Group Inc | Concerned Women for America | 8 | \$291,710.08 | \$160,666.49 | \$0.00 | 55.08% |
| Upstate Telemarketing Inc | Liverpool Police Benevolent Association | 5 | \$9,610.00 | \$3,364.00 | \$0.00 | 35.01% |
| Upstate Telemarketing Inc | Syracuse Police Benevolent Association | 5 | \$25,784.00 | \$10,313.00 | \$0.00 | 40.00% |
| Vee Concepts of New York Inc | Auburn Police Local #195 | 5 | \$70,485.00 | \$28,194.00 | \$0.00 | 40.00% |
| Vee Concepts of New York Inc | Crystal City Police Benevolent Association Inc | 6 | \$51,286.00 | \$18,975.82 | \$0.00 | 37.00% |
| Vee Concepts of New York Inc | Owego Police Benevolent Association | 5 | \$26,450.00 | \$8,728.50 | \$0.00 | 33.00% |
| Vee Concepts of New York Inc | Seneca County Deputy Sheriffs Police Benevolent Association | 6 | \$45,815.00 | \$14,660.80 | \$0.00 | 32.00% |
| Vee Concepts of New York Inc | Waverly Police Benevolent Association | 5 | \$39,025.00 | \$12,878.25 | \$0.00 | 33.00% |
| Weiss, Howard | Westchester Legionnaire Inc | 3 | \$40,325.00 | \$16,130.00 | \$0.00 | 40.00% |
| | TOTALS | | \$187,402,200.28 | \$63,094,096.17 | \$42,667,475.64 | 33.67% |

TABLE 3 Charitable Organizations Net Percentage Of Revenues Retained By Charity 2003 Telemarketing Campaigns

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|---|---|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Kalurah Temple AAONMS | Royalty Services Inc | 5 | \$5,815.00 | \$5,815.00 | \$0.00 | 100.00% |
| National Wildlife Federation | Infocision Management Corporation | 8 | \$59,032.63 | \$57,211.23 | \$0.00 | 96.91% |
| Arthritis Foundation | Infocision Management Corporation | 8 | \$32,601.00 | \$29,575.36 | \$0.00 | 90.72% |
| Riverdale Country School | Lester Inc | 1 | \$16,891.00 | \$15,090.00 | \$1,020.00 | 89.34% |
| Anti-Defamation League of B'nai B'rith | Facter Direct Ltd | 1 | \$184,245.00 | \$151,080.90 | \$59,022.00 | 82.00% |
| Brady Center to Prevent Gun Violence | Public Interest Communications Inc | 8 | \$75,763.55 | \$59,757.48 | \$0.00 | 78.87% |
| New York and Presbyterian Hospital | Telecomp Inc | 1 | \$764,398.00 | \$592,238.48 | \$0.00 | 77.48% |
| Christian Appalachian Project Inc | Infocision Management Corporation | 8 | \$331,042.00 | \$255,566.00 | \$0.00 | 77.20% |
| American Center for Law & Justice Inc | Infocision Management Corporation | 8 | \$4,940,506.33 | \$3,804,189.00 | \$0.00 | 77.00% |
| Christian Advocates Serving Evangelism | Infocision Management Corporation | 8 | \$5,226,528.81 | \$4,024,427.00 | \$0.00 | 77.00% |
| International Rescue Committee Inc | Outreach Center Inc | 1 | \$76,372.00 | \$58,763.00 | \$0.00 | 76.94% |
| Kenmore Club Police Benevolent Association Inc | Niagara Frontier Advertising Associates Inc | 7 | \$16,953.40 | \$13,000.00 | \$1,200.00 | 76.68% |
| Save the Children Federation Inc | Public Interest Communications Inc | 8 | \$85,021.00 | \$65,156.72 | \$0.00 | 76.64% |
| Sierra Club | Outreach Associates Inc | 8 | \$423,822.00 | \$320,210.00 | \$0.00 | 75.55% |
| Jane Goodall Institute for Wildlife Research Education and Conservation | Outreach Center Inc | 8 | \$226,161.00 | \$170,851.00 | \$0.00 | 75.54% |
| Cheektowaga Police Captains and Lieutenants Association | Niagara Frontier Advertising Associates Inc | 7 | \$21,538.90 | \$16,000.00 | \$1,745.00 | 74.28% |
| National Gay and Lesbian Task Force Inc | Share Group Inc | 8 | \$140,390.00 | \$103,909.00 | \$0.00 | 74.01% |
| Carnegie Hall Society Inc | MKTG TeleServices Inc | 1 | \$2,703,547.00 | \$1,997,984.00 | \$167,412.00 | 73.90% |
| New York City Ballet Inc | MKTG TeleServices Inc | 1 | \$451,571.00 | \$332,657.00 | \$18,592.00 | 73.67% |
| New York City Ballet Inc | MKTG TeleServices Inc | 1 | \$625,867.00 | \$458,155.00 | \$30,250.00 | 73.20% |
| Boston Ballet Inc | MKTG TeleServices Inc | 8 | \$37,950.00 | \$27,704.00 | \$0.00 | 73.00% |
| Rochester Philharmonic Orchestra Inc | Telecomp Inc | 6 | \$403,412.00 | \$294,150.00 | \$0.00 | 72.92% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|---|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Medecins Sans Frontieres USA Inc | Harris Direct | 1 | \$109,251.00 | \$79,635.71 | \$10,254.00 | 72.89% |
| Association of Graduates of the US Military Academy | IDC Ltd | 3 | \$185,410.78 | \$134,752.02 | \$567,306.22 | 72.68% |
| Amnesty International of the USA Inc | Public Interest Communications Inc | 1 | \$1,953,648.25 | \$1,400,131.26 | \$0.00 | 71.67% |
| Doris Day Animal League | Public Interest Communications Inc | 8 | \$114,290.16 | \$81,300.43 | \$0.00 | 71.14% |
| American Legion-Harold Provost Post #1686 | Roberts, Mary Jane | 5 | \$2,775.00 | \$1,971.00 | \$0.00 | 71.03% |
| League of Women Voters of the United States | Share Group Inc | 8 | \$188,264.00 | \$133,714.00 | \$0.00 | 71.02% |
| Dian Fossey Gorilla Fund | Outreach Center Inc | 8 | \$53,109.00 | \$37,630.00 | \$0.00 | 70.85% |
| AOPA Air Safety Foundation Inc | Telefund Inc | 8 | \$997,631.00 | \$702,265.00 | \$231,757.00 | 70.39% |
| Monroe Community College Foundation Inc | Telecomp Inc | 6 | \$152,901.00 | \$106,994.82 | \$0.00 | 69.98% |
| Foundation for National Progress | Telefund Inc | 8 | \$252,138.69 | \$175,169.54 | \$0.00 | 69.47% |
| Charles Darwin Foundation Inc | Outreach Center Inc | 8 | \$139,916.00 | \$96,806.00 | \$0.00 | 69.19% |
| Boston Ballet Inc | MKTG TeleServices Inc | 8 | \$344,019.00 | \$234,820.00 | \$39,266.00 | 68.26% |
| National Right to Life Committee Inc | Treasure State Development Corporation | 8 | \$89,801.00 | \$60,166.67 | \$0.00 | 67.00% |
| PKD Foundation | Advantage Fund-Raising Consulting Inc | 8 | \$590,643.09 | \$394,822.73 | \$139,091.91 | 66.85% |
| Mercy Corps International | MDS Communications Corporation | 8 | \$179,370.00 | \$119,607.00 | \$52,651.00 | 66.68% |
| MAP International | MDS Communications Corporation | 8 | \$67,662.00 | \$45,070.00 | \$7,434.00 | 66.61% |
| Vermont Public Radio | ComNet Marketing Group Inc | 8 | \$59,340.62 | \$39,482.00 | \$969.38 | 66.53% |
| Lincoln Center for the Performing Arts Inc | Market Access Inc | 1 | \$252,788.00 | \$167,412.00 | \$2,100.00 | 66.23% |
| Life Issues Institute Inc | MDS Communications Corporation | 8 | \$127,528.00 | \$84,363.00 | \$33,070.00 | 66.15% |
| Mothers Against Drunk Driving | Public Interest Communications Inc | 8 | \$382,198.21 | \$248,844.97 | \$0.00 | 65.11% |
| Long Island Coalition for Life Inc | MDS Communications Corporation | 2 | \$73,065.00 | \$47,230.00 | \$18,639.00 | 64.64% |
| Philharmonic Symphony Society of New York Inc | MKTG TeleServices Inc | 1 | \$1,145,835.00 | \$735,709.00 | \$39,773.00 | 64.21% |
| Adirondack Council Inc | Share Group Inc | 4 | \$80,130.00 | \$51,382.00 | \$0.00 | 64.12% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|--|---|--------------|-------------------|-------------------|-----------------------------|----------------------|
| New York and Presbyterian Hospital | Telecomp Inc | 1 | \$692,278.00 | \$441,023.18 | \$0.00 | 63.71% |
| Sierra Club | Outreach Center Inc | 8 | \$2,090,419.00 | \$1,331,207.00 | \$0.00 | 63.68% |
| National Coalition for the Homeless Inc | Gordon & Schwenkmeyer Inc | 8 | \$43,864.88 | \$27,917.25 | \$0.00 | 63.64% |
| WXXI Public Broadcasting Council | Phone Bank Systems Inc | 6 | \$163,607.00 | \$103,522.75 | \$0.00 | 63.28% |
| National Museum of Women in the Arts | Share Group Inc | 8 | \$53,067.00 | \$33,268.00 | \$0.00 | 62.69% |
| Lambda Legal Defense & Education Fund Inc | Share Group Inc | 1 | \$134,128.00 | \$83,706.00 | \$0.00 | 62.41% |
| Masters School | Lester Inc | 3 | \$14,036.00 | \$8,756.00 | \$15,542.00 | 62.38% |
| Museum of Science and Technology Foundation | ComNet Marketing Group Inc | 5 | \$12,428.00 | \$7,738.57 | \$0.00 | 62.27% |
| Names Project Foundation | Outreach Center Inc | 8 | \$49,224.00 | \$30,560.00 | \$0.00 | 62.08% |
| Mountain Lake Public Telecommunications Council Inc (WCFE) | ComNet Marketing Group Inc | 4 | \$56,187.96 | \$34,870.46 | \$32,391.00 | 62.06% |
| Food for the Hungry Inc | MDS Communications Corporation | 8 | \$171,532.00 | \$104,170.00 | \$43,021.00 | 60.73% |
| International Rescue Committee Inc | Telefund Inc | 1 | \$52,350.00 | \$31,677.45 | \$13,651.00 | 60.51% |
| NARAL Pro-Choice America | Share Group Inc | 8 | \$891,600.00 | \$537,591.00 | \$0.00 | 60.30% |
| Food Pantries for the Capital District Inc | Capital District Callers Inc | 4 | \$218,989.00 | \$131,393.40 | \$0.00 | 60.00% |
| Queens College Foundation Inc | Development Center LLC | 1 | \$231,857.00 | \$136,453.00 | \$0.00 | 58.85% |
| Holt International Children's Service Inc | MDS Communications Corporation | 8 | \$79,617.00 | \$46,733.00 | \$29,557.00 | 58.70% |
| U S English Inc | Infocision Management Corporation | 8 | \$349,821.09 | \$204,767.00 | \$0.00 | 58.53% |
| New York State Right to Life Committee | MDS Communications Corporation | 4 | \$253,684.00 | \$148,438.00 | \$90,591.00 | 58.51% |
| United States Ski Team Foundation | Public Interest Communications Inc | 8 | \$108,830.00 | \$63,280.80 | \$0.00 | 58.15% |
| Depew Police Benevolent Association Inc | Niagara Frontier Advertising Associates Inc | 7 | \$24,080.00 | \$14,000.00 | \$735.00 | 58.14% |
| Rye Country Day School | Lester Inc | 3 | \$29,490.00 | \$17,101.00 | \$8,895.00 | 57.99% |
| WNYC Radio | Sage Group LLC (The) | 1 | \$281,965.00 | \$162,796.43 | \$93,949.00 | 57.74% |
| Ocean Conservancy Inc | Telefund Inc | 8 | \$47,913.00 | \$27,592.05 | \$12,059.00 | 57.59% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|---|---|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Amnesty International of the USA Inc | Telefund Inc | 1 | \$753,931.25 | \$430,086.25 | \$468,023.75 | 57.05% |
| Roswell Park Alliance Foundation | Phone Bank Systems Inc | 7 | \$13,017.00 | \$7,388.50 | \$0.00 | 56.76% |
| American Leprosy Missions Inc | MDS Communications Corporation | 8 | \$57,942.00 | \$32,861.00 | \$19,728.00 | 56.71% |
| Concerned Women for America | Univision Marketing Group Inc | 8 | \$291,710.08 | \$160,666.49 | \$0.00 | 55.08% |
| Bethlehem Police Benevolent Association Inc | Nordel Publishing Inc | 4 | \$58,517.00 | \$32,184.35 | \$0.00 | 55.00% |
| Hunger Action Network of New York State | Capital District Callers Inc | 4 | \$88,753.00 | \$48,814.15 | \$0.00 | 55.00% |
| Marine Corps Coordinating Council New York Capital Region MCCC | Capital District Callers Inc | 4 | \$43,701.00 | \$24,035.55 | \$0.00 | 55.00% |
| Marine Corps League-Captain William Dale O'Brien Detachment | Capital District Callers Inc | 4 | \$14,730.00 | \$8,101.50 | \$0.00 | 55.00% |
| Marine Corps League-Electric City Detachment | Capital District Callers Inc | 4 | \$11,540.00 | \$6,347.00 | \$0.00 | 55.00% |
| Marine Corps League-Troy Detachment Inc | Capital District Callers Inc | 4 | \$14,730.00 | \$8,101.50 | \$0.00 | 55.00% |
| Northeast Mobile Search and Rescue Inc | Capital District Callers Inc | 4 | \$30,732.00 | \$16,902.60 | \$0.00 | 55.00% |
| Cayuga Club PBA of the Town of Lancaster Police Department | Niagara Frontier Advertising Associates Inc | 7 | \$23,845.00 | \$13,000.00 | \$150.00 | 54.52% |
| National Parks Conservation Association | Outreach Center Inc | 8 | \$166,853.00 | \$90,798.00 | \$0.00 | 54.42% |
| Buffalo Philharmonic Orchestra Society Inc | DCM Inc | 7 | \$365,477.00 | \$196,145.42 | \$20,581.00 | 53.67% |
| United States Fund for UNICEF | Share Group Inc | 1 | \$764,515.00 | \$406,969.00 | \$0.00 | 53.23% |
| Christian Research Institute Inc | Infocision Management Corporation | 8 | \$399,093.74 | \$210,938.16 | \$0.00 | 52.85% |
| Catholic War Veterans-Monroe County Chapter | SMB Productions | 6 | \$7,398.75 | \$3,885.24 | \$0.00 | 52.51% |
| National Organization for Women New York State Inc | Gordon & Schwenkmeyer Inc | 7 | \$164,961.43 | \$86,564.87 | \$0.00 | 52.48% |
| Planned Parenthood Federation of America Inc | Facter Direct Ltd | 1 | \$3,068,884.00 | \$1,603,980.00 | \$1,429,613.00 | 52.27% |
| Bread for the World Inc | Share Group Inc | 1 | \$306,660.00 | \$159,802.00 | \$0.00 | 52.11% |
| American Society for the Prevention of Cruelty to Animals | Outreach Associates Inc | 1 | \$41,270.00 | \$21,291.00 | \$0.00 | 51.59% |
| International Fellowship of Christians and Jews Inc | Infocision Management Corporation | 8 | \$552,789.68 | \$283,393.02 | \$0.00 | 51.27% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|---|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Troy Police Benevolent and Protective Association | Nordel Publishing Inc | 4 | \$41,307.50 | \$21,150.50 | \$0.00 | 51.20% |
| Connecticut Public Broadcasting Inc | Outreach Center Inc | 8 | \$309,311.00 | \$158,062.00 | \$0.00 | 51.10% |
| NARAL/NYS Inc | Telefund Inc | 1 | \$21,269.00 | \$10,853.60 | \$5,420.00 | 51.03% |
| Riverhead Police Benevolent Association | Tan Productions Inc | 2 | \$30,635.00 | \$15,623.85 | \$0.00 | 51.00% |
| World Wildlife Fund Inc | Infocision Management Corporation | 8 | \$407,044.52 | \$206,307.87 | \$0.00 | 50.68% |
| Colonial Williamsburg Foundation | Facter Direct Ltd | 8 | \$431,462.00 | \$217,800.00 | \$171,018.00 | 50.48% |
| New York City Opera Inc | DCM Inc | 1 | \$251,680.00 | \$126,649.83 | \$0.00 | 50.32% |
| Legal Momentum (f/k/a NOW Legal Defense and Education Fund) | Telefund Inc | 1 | \$30,619.00 | \$15,318.80 | \$9,781.00 | 50.03% |
| American Legion-Sergeant Walter Adams Post #1021 | Capital District Callers Inc | 4 | \$16,522.00 | \$8,261.00 | \$0.00 | 50.00% |
| Binghamton Police Benevolent Association | Northeastern Advertising (Morgan, William J) | 5 | \$80,000.00 | \$40,000.00 | \$0.00 | 50.00% |
| Binghamton Police Supervisors Association Inc | Northeastern Advertising (Morgan, William J) | 5 | \$17,692.50 | \$8,846.25 | \$0.00 | 50.00% |
| Chemung County Corrections Officers Local #3978 | Northeastern Advertising (Morgan, William J) | 6 | \$27,940.00 | \$13,970.00 | \$0.00 | 50.00% |
| Elmira New York Police Benevolent Association | Northeastern Advertising (Morgan, William J) | 6 | \$64,202.00 | \$32,101.00 | \$0.00 | 50.00% |
| Employees Union Tompkins County Sheriffs Department | Northeastern Advertising (Morgan, William J) | 5 | \$51,770.00 | \$25,885.00 | \$0.00 | 50.00% |
| Fraternal Order of Police Broome County Lodge #99 | Northeastern Advertising (Morgan, William J) | 5 | \$9,815.00 | \$4,907.50 | \$0.00 | 50.00% |
| Freeport Police Athletic League Inc | Tan Productions Inc | 2 | \$23,640.00 | \$11,820.00 | \$0.00 | 50.00% |
| Freeport Police Benevolent Association | Tan Productions Inc | 2 | \$11,460.00 | \$5,730.00 | \$0.00 | 50.00% |
| Glen Cove City Police Benevolent Association Inc | Tan Productions Inc | 2 | \$37,050.00 | \$18,525.00 | \$0.00 | 50.00% |
| Onondaga County Deputy Sheriffs Police Association Inc | TD Marketing Inc | 5 | \$116,821.00 | \$58,410.50 | \$0.00 | 50.00% |
| Port Washington Police Benevolent Association Inc | Tan Productions Inc | 2 | \$55,661.00 | \$27,830.50 | \$0.00 | 50.00% |
| Southern Tier Canine Association Inc | Northeastern Advertising (Morgan, William J) | 5 | \$32,545.00 | \$16,272.50 | \$0.00 | 50.00% |
| Special Olympics New York Inc | Heritage Company Inc (The) | 4 | \$1,672,652.94 | \$836,326.43 | \$1,113,419.00 | 50.00% |
| Planned Parenthood Action Fund Inc | Share Group Inc | 1 | \$571,304.00 | \$284,617.00 | \$0.00 | 49.82% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|---|-----------------------------------|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Greenpeace Inc | Share Group Inc | 8 | \$1,522,435.00 | \$758,000.00 | \$0.00 | 49.79% |
| Mothers Against Drunk Driving | Heritage Company Inc (The) | 8 | \$719,530.52 | \$355,167.25 | \$266,990.63 | 49.36% |
| New York Cares Inc | Gordon & Schwenkmeyer Inc | 1 | \$151,318.10 | \$74,411.79 | \$14,000.00 | 49.18% |
| Planned Parenthood Action Fund Inc | Facter Direct Ltd | 1 | \$318,585.00 | \$156,676.00 | \$159,158.00 | 49.18% |
| National Organization for Women Inc | Share Group Inc | 8 | \$588,343.00 | \$289,087.00 | \$0.00 | 49.14% |
| Kendall Club Police Benevolent Association of Jamestown | Royalty Services Inc | 7 | \$30,336.00 | \$14,804.00 | \$0.00 | 48.80% |
| NARAL Pro-Choice America | Facter Direct Ltd | 8 | \$1,076,449.00 | \$521,512.00 | \$495,199.00 | 48.45% |
| Empire State College Foundation | Lester Inc | 4 | \$107,748.00 | \$51,940.00 | \$60,326.00 | 48.21% |
| American Civil Liberties Union | Share Group Inc | 1 | \$560,979.00 | \$269,341.00 | \$0.00 | 48.01% |
| Wilderness Society | Share Group Inc | 8 | \$423,254.00 | \$201,753.00 | \$0.00 | 47.67% |
| Mothers Against Drunk Driving | Heritage Company Inc (The) | 8 | \$5,060,271.57 | \$2,379,251.03 | \$2,381,844.03 | 47.02% |
| National Trust for Historic Preservation in the United States | Facter Direct Ltd | 8 | \$717,721.20 | \$336,868.20 | \$399,726.00 | 46.94% |
| Native American Rights Fund Inc | Share Group Inc | 8 | \$35,665.00 | \$16,722.00 | \$0.00 | 46.89% |
| League of Women Voters of the United States | Outreach Center Inc | 8 | \$147,020.00 | \$68,770.00 | \$0.00 | 46.78% |
| U S Olympic Committee | Infocision Management Corporation | 8 | \$99,910.77 | \$46,510.00 | \$0.00 | 46.55% |
| Second Stage Theatre Inc | DCM Inc | 1 | \$205,043.00 | \$95,226.87 | \$0.00 | 46.44% |
| American Humane Association | Facter Direct Ltd | 8 | \$11,625.00 | \$5,370.00 | \$12,300.00 | 46.19% |
| Putnam County Sheriff's Department Police Benevolent Association | Community Services Inc | 3 | \$41,583.00 | \$19,187.00 | \$0.00 | 46.14% |
| Servicemembers Legal Defense Network Inc | Outreach Center Inc | 8 | \$182,869.00 | \$84,359.00 | \$0.00 | 46.13% |
| WXXI Public Broadcasting Council | IDC Ltd | 6 | \$610,634.00 | \$281,375.52 | \$810,644.00 | 46.08% |
| Environmental Defense Inc | Share Group Inc | 1 | \$569,040.00 | \$262,018.00 | \$0.00 | 46.05% |
| WMHT Educational Telecommunications Inc | ComNet Marketing Group Inc | 4 | \$98,777.50 | \$45,423.92 | \$0.00 | 45.99% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|---|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| American Diabetes Association Inc | Infocision Management Corporation | 8 | \$1,583,516.00 | \$723,506.00 | \$0.00 | 45.69% |
| National Audubon Society Inc | Share Group Inc | 1 | \$184,909.00 | \$84,385.00 | \$0.00 | 45.64% |
| Simon Wiesenthal Center | Facter Direct Ltd | 8 | \$3,509.00 | \$1,598.00 | \$2,923.00 | 45.54% |
| Interfaith Alliance Inc | Outreach Center Inc | 8 | \$137,316.00 | \$62,445.00 | \$0.00 | 45.48% |
| Consumers Union of United States Inc | Lester Inc | 3 | \$330,107.00 | \$149,990.00 | \$194,436.00 | 45.44% |
| Human Rights Campaign Inc | Share Group Inc | 8 | \$1,014,974.00 | \$458,656.00 | \$0.00 | 45.19% |
| Western New York Public Broadcasting Association | Phone Bank Systems Inc | 7 | \$175,379.66 | \$79,229.16 | \$0.00 | 45.18% |
| Planned Parenthood Federation of America Inc | Telefund Inc | 1 | \$497,212.00 | \$224,241.40 | \$220,279.00 | 45.10% |
| Deputies Association of the County of Steuben | Event Marketing (Narde, James E) | 6 | \$55,750.00 | \$25,087.50 | \$0.00 | 45.00% |
| East Syracuse Police Benevolent Association | TD Marketing Inc | 5 | \$40,635.00 | \$18,285.75 | \$0.00 | 45.00% |
| Glenville Police Benevolent Association | Nordel Publishing Inc | 4 | \$41,415.00 | \$18,636.75 | \$0.00 | 45.00% |
| Horseheads Police Benevolent Association | Event Marketing (Narde, James E) | 6 | \$54,218.00 | \$24,398.10 | \$0.00 | 45.00% |
| Marcellus Police Benevolent Association | TD Marketing Inc | 5 | \$9,160.00 | \$4,122.00 | \$0.00 | 45.00% |
| Watkins Glen Police Benevolent Association | Northeastern Advertising (Morgan, William J) | 6 | \$27,811.50 | \$12,515.18 | \$0.00 | 45.00% |
| Appalachian Mountain Club | Share Group Inc | 8 | \$230,889.00 | \$103,873.00 | \$0.00 | 44.99% |
| Stand for Children Inc | Outreach Center Inc | 8 | \$27,129.00 | \$12,180.00 | \$0.00 | 44.90% |
| Natural Resources Defense Council Inc | Facter Direct Ltd | 1 | \$823,909.00 | \$369,656.00 | \$243,815.00 | 44.87% |
| Batavia Police Benevolent Association | Niagara Frontier Advertising Associates Inc | 7 | \$19,520.00 | \$8,750.00 | \$1,295.00 | 44.83% |
| Oxfam America Inc | Share Group Inc | 8 | \$318,735.00 | \$141,814.00 | \$0.00 | 44.49% |
| Police Officer Defense Fund of New York State Inc | Community Tele Services | 3 | \$81,489.00 | \$36,000.00 | \$0.00 | 44.18% |
| Chemung County Deputy Sheriffs Association | Event Marketing (Narde, James E) | 6 | \$53,360.00 | \$23,380.80 | \$0.00 | 43.82% |
| Organic Consumers Association | Public Interest Communications Inc | 8 | \$28,945.00 | \$12,482.51 | \$30,335.00 | 43.12% |
| Greenpeace Inc | Donor Services Group LLC | 8 | \$530,939.00 | \$226,921.00 | \$524,924.00 | 42.74% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|--|-----------------------------------|--------------|-------------------|-------------------|-----------------------------|----------------------|
| People for the Ethical Treatment of Animals | Telefund Inc | 8 | \$279,457.00 | \$118,960.16 | \$183,908.00 | 42.57% |
| American Institute for Cancer Research | Infocision Management Corporation | 8 | \$629,338.00 | \$266,112.00 | \$0.00 | 42.28% |
| Cayuga County Deputy Sheriff's Benevolent Association | Event Marketing (Narde, James E) | 5 | \$35,106.00 | \$14,744.52 | \$500.00 | 42.00% |
| Croton Police Association | Community Services Inc | 3 | \$48,203.00 | \$20,245.26 | \$0.00 | 42.00% |
| Children International | Share Group Inc | 8 | \$118,199.00 | \$49,283.00 | \$0.00 | 41.69% |
| Vermont ETV Inc | Share Group Inc | 8 | \$182,135.00 | \$75,007.00 | \$0.00 | 41.18% |
| National Association for the Advancement of Colored People | Share Group Inc | 8 | \$95,363.00 | \$38,858.00 | \$0.00 | 40.75% |
| Public Broadcasting Council of Central NY Inc (WCNY) | ComNet Marketing Group Inc | 5 | \$55,234.00 | \$22,454.00 | \$0.00 | 40.65% |
| National Children's Cancer Society Inc | Heritage Company Inc (The) | 8 | \$3,323,491.62 | \$1,340,754.14 | \$1,408,395.47 | 40.34% |
| Common Cause | Outreach Center Inc | 8 | \$476,258.00 | \$191,887.00 | \$0.00 | 40.29% |
| Suffolk County Detective Investigators Police Benevolent Association | D & D Telemarketing Inc | 2 | \$94,825.00 | \$38,100.00 | \$0.00 | 40.18% |
| Cooperative for Assistance & Relief Everywhere Inc (CARE) | Heritage Company Inc (The) | 8 | \$42,847.00 | \$17,209.66 | \$67,945.00 | 40.17% |
| Defenders of Wildlife Inc | Share Group Inc | 8 | \$224,604.00 | \$89,911.00 | \$0.00 | 40.03% |
| Auburn Police Local #195 | Vee Concepts of New York Inc | 5 | \$70,485.00 | \$28,194.00 | \$0.00 | 40.00% |
| City of White Plains Police Benevolent Association | JNK Enterprises Inc | 3 | \$80,019.00 | \$32,007.60 | \$0.00 | 40.00% |
| Ramapo Policemen's Benevolent Association | Top Rank Enterprises Inc | 3 | \$52,134.00 | \$20,853.60 | \$0.00 | 40.00% |
| Syracuse Police Benevolent Association | Upstate Telemarketing Inc | 5 | \$25,784.00 | \$10,313.00 | \$0.00 | 40.00% |
| Westchester Legionnaire Inc | Weiss, Howard | 3 | \$40,325.00 | \$16,130.00 | \$0.00 | 40.00% |
| Suffolk County Deputy Sheriff's Benevolent Association | D & D Telemarketing Inc | 2 | \$77,238.00 | \$30,877.00 | \$0.00 | 39.98% |
| Wilderness Society | Facter Direct Ltd | 8 | \$16,875.00 | \$6,741.00 | \$50,760.00 | 39.95% |
| People for the American Way | Share Group Inc | 8 | \$206,943.00 | \$82,489.00 | \$0.00 | 39.86% |
| Planned Parenthood Federation of America Inc | Share Group Inc | 1 | \$1,217,240.00 | \$483,655.00 | \$0.00 | 39.73% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|--|---|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Multiple Sclerosis Association of America | Heritage Company Inc (The) | 8 | \$6,005,050.85 | \$2,385,173.96 | \$2,602,587.00 | 39.72% |
| Multiple Sclerosis Association of America | Facter Direct Ltd | 8 | \$656,913.00 | \$260,521.00 | \$279,673.00 | 39.66% |
| Sierra Club | Telefund Inc | 8 | \$579,865.00 | \$229,505.00 | \$512,762.00 | 39.58% |
| Roundabout Theatre Company Inc | MKTG TeleServices Inc | 1 | \$39,805.00 | \$15,749.00 | \$10,725.00 | 39.57% |
| Suffolk County Police Athletic League Inc | D & D Telemarketing Inc | 2 | \$203,148.00 | \$80,385.00 | \$0.00 | 39.57% |
| Suffolk County Police Memorial Fund Inc | D & D Telemarketing Inc | 2 | \$125,069.00 | \$49,445.00 | \$0.00 | 39.53% |
| Chautauqua County Police Organization Association Inc | Royalty Services Inc | 7 | \$29,267.00 | \$11,566.75 | \$0.00 | 39.52% |
| B'nai B'rith | Share Group Inc | 8 | \$79,711.00 | \$31,481.00 | \$0.00 | 39.49% |
| Parents, Families and Friends of Lesbians and Gays Inc | Outreach Center Inc | 8 | \$104,949.00 | \$41,084.00 | \$0.00 | 39.15% |
| America's Second Harvest | Infocision Management Corporation | 8 | \$69,267.16 | \$27,104.41 | \$0.00 | 39.13% |
| Court Officers Benevolent Association of Nassau County | Tan Productions Inc | 2 | \$76,341.00 | \$29,651.30 | \$0.00 | 38.84% |
| Rainforest Action Network | Share Group Inc | 8 | \$37,224.00 | \$14,365.00 | \$0.00 | 38.59% |
| Common Cause | Facter Direct Ltd | 8 | \$62,370.00 | \$23,779.00 | \$24,836.00 | 38.13% |
| Southern Poverty Law Center Inc | Public Interest Communications Inc | 8 | \$197,544.11 | \$75,135.10 | \$0.00 | 38.03% |
| Elmira Heights Police Benevolent Association Inc | Event Marketing (Narde, James E) | 6 | \$42,990.00 | \$16,336.20 | \$0.00 | 38.00% |
| Endicott Police Benevolent Association Inc | Event Marketing (Narde, James E) | 5 | \$29,045.00 | \$11,037.10 | \$0.00 | 38.00% |
| Oneonta Police Benevolent Association | Event Marketing (Narde, James E) | 5 | \$39,919.00 | \$15,169.22 | \$0.00 | 38.00% |
| Vestal Police Benevolent Association Inc | Event Marketing (Narde, James E) | 5 | \$53,825.00 | \$20,453.50 | \$0.00 | 38.00% |
| Friends of the National Parks at Gettysburg Inc | Aria Communications Corporation | 8 | \$9,962.00 | \$3,779.50 | \$1,498.00 | 37.94% |
| Monroe County Association of Police Chiefs Inc | Niagara Frontier Advertising Associates Inc | 6 | \$33,125.00 | \$12,500.00 | \$1,450.00 | 37.74% |
| New York Restoration Project | Facter Direct Ltd | 1 | \$29,164.00 | \$10,988.00 | \$18,132.00 | 37.68% |
| Fraternal Order of Police Oswego County Lodge #1 NYS | National Benefit Company | 5 | \$53,087.00 | \$20,000.00 | \$0.00 | 37.67% |
| Niskayuna Police Benevolent Association | Nordel Publishing Inc | 4 | \$53,731.00 | \$20,243.07 | \$0.00 | 37.67% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|---|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Tigris Temple AAONMS | Royalty Services Inc | 5 | \$13,276.00 | \$5,000.00 | \$0.00 | 37.66% |
| Jewish Federation of Greater Philadelphia | MKTG TeleServices Inc | 8 | \$24,978.00 | \$9,401.00 | \$20,579.00 | 37.64% |
| Buffalo Police Benevolent Association Inc | Campaign Headquarters Inc | 7 | \$280,577.00 | \$105,000.00 | \$0.00 | 37.42% |
| Earthjustice | Telefund Inc | 8 | \$232,472.87 | \$86,774.82 | \$161,713.13 | 37.33% |
| National Audubon Society Inc | Public Interest Communications Inc | 1 | \$198,069.00 | \$73,807.55 | \$23,912.00 | 37.26% |
| Rockland County Patrolmen's Benevolent Association Inc | National Benefit Company | 3 | \$155,194.00 | \$57,661.85 | \$0.00 | 37.15% |
| Crystal City Police Benevolent Association Inc | Vee Concepts of New York Inc | 6 | \$51,286.00 | \$18,975.82 | \$0.00 | 37.00% |
| Spring Valley Policemens Benevolent Association | Gotham Productions Inc | 3 | \$33,017.00 | \$12,216.00 | \$0.00 | 37.00% |
| Town of Saugerties Police Benevolent Association | Gotham Productions Inc | 3 | \$30,796.00 | \$11,394.52 | \$0.00 | 37.00% |
| Ulster Police Cadets | Top Rank Enterprises Inc | 3 | \$19,204.00 | \$7,105.48 | \$0.00 | 37.00% |
| Policemen's Benevolent Association of Westchester County Inc | S & M Enterprises Inc | 3 | \$105,860.00 | \$38,626.80 | \$0.00 | 36.49% |
| SADD Inc | Tele-Response Center Inc | 8 | \$2,350,577.16 | \$848,148.80 | \$0.00 | 36.08% |
| Foundation for National Progress | Share Group Inc | 8 | \$43,857.00 | \$15,671.00 | \$0.00 | 35.73% |
| House of Mercy Inc | Stage Door Music Productions Inc | 6 | \$11,858.00 | \$4,161.80 | \$0.00 | 35.10% |
| Liverpool Police Benevolent Association | Upstate Telemarketing Inc | 5 | \$9,610.00 | \$3,364.00 | \$0.00 | 35.01% |
| Albany County Deputy Sheriffs Police Benevolent Association | Nordel Publishing Inc | 4 | \$22,812.00 | \$7,984.20 | \$0.00 | 35.00% |
| Allegany County Deputy Sheriffs Association | Event Marketing (Narde, James E) | 7 | \$48,884.00 | \$17,109.40 | \$0.00 | 35.00% |
| Bath Police Benevolent Association | Event Marketing (Narde, James E) | 6 | \$26,099.00 | \$9,134.65 | \$0.00 | 35.00% |
| Chenango County Deputy Sheriff's Association | Event Marketing (Narde, James E) | 5 | \$40,854.00 | \$14,298.90 | \$0.00 | 35.00% |
| Endicott Police Benevolent Association Inc | Event Marketing (Narde, James E) | 5 | \$27,450.00 | \$9,607.50 | \$500.00 | 35.00% |
| Fulton Police Benevolent Association | Badge Publications (Littlejohn, James N) | 5 | \$40,714.00 | \$14,249.90 | \$0.00 | 35.00% |
| Lake City Police Club | Badge Publications (Littlejohn, James N) | 5 | \$44,272.00 | \$15,495.20 | \$0.00 | 35.00% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|--|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Lake City Police Club | Badge Publications (Littlejohn, James N) | 5 | \$42,723.00 | \$14,953.05 | \$0.00 | 35.00% |
| Nassau County Deputy Sheriff's Benevolent Association | D & D Telemarketing Inc | 2 | \$65,245.00 | \$22,836.00 | \$0.00 | 35.00% |
| New York State Park Police PBA Inc | Northeastern Advertising (Morgan, William J) | 2 | \$16,000.00 | \$5,600.00 | \$0.00 | 35.00% |
| Norwich Police Benevolent Association | Event Marketing (Narde, James E) | 5 | \$40,795.00 | \$14,278.25 | \$0.00 | 35.00% |
| Otsego County Deputy Sheriffs Police Benevolent Association | Event Marketing (Narde, James E) | 5 | \$31,126.00 | \$10,894.10 | \$900.00 | 35.00% |
| Otsego County Deputy Sheriffs Police Benevolent Association | Event Marketing (Narde, James E) | 5 | \$34,250.00 | \$11,987.50 | \$0.00 | 35.00% |
| Patrolmen's Benevolent Association of Long Beach New York Inc | Suffolk Productions Inc | 2 | \$42,135.00 | \$14,747.00 | \$0.00 | 35.00% |
| Rockland County Sheriff's Deputies Association Inc | National Benefit Company | 3 | \$137,641.24 | \$48,174.44 | \$0.00 | 35.00% |
| Suffolk County Detectives Association Inc | Suffolk Productions Inc | 2 | \$173,666.00 | \$60,784.00 | \$0.00 | 35.00% |
| Ulster Policeman's Benevolent Association | Top Rank Enterprises Inc | 3 | \$56,131.50 | \$19,646.03 | \$0.00 | 35.00% |
| Uniformed Fire Fighters Association of the City of Mt Vernon NY Inc | D & R Communications (Sadofsky, David) | 3 | \$89,063.00 | \$31,172.05 | \$0.00 | 35.00% |
| Village of Saugerties Police Benevolent Association | Top Rank Enterprises Inc | 3 | \$44,519.00 | \$15,581.65 | \$0.00 | 35.00% |
| Heart Support of America Inc | Bee LC | 8 | \$222,485.90 | \$77,365.69 | \$118,818.10 | 34.77% |
| Mt Kisco Police Benevolent Association | JNK Enterprises Inc | 3 | \$72,443.00 | \$25,000.50 | \$0.00 | 34.51% |
| Farm Sanctuary Inc | Harris Direct | 6 | \$34,718.00 | \$11,916.75 | \$18,664.00 | 34.32% |
| Yonkers Police Captain's, Lieutenant's & Sergeant's Benevolent Association | Holmac Telecommunications Inc | 3 | \$119,003.00 | \$40,700.00 | \$0.00 | 34.20% |
| Niagara Falls New York Police Athletic League | Campaign Headquarters Inc | 7 | \$87,704.00 | \$29,819.00 | \$0.00 | 34.00% |
| Planetary Society | Harris Direct | 8 | \$50,043.00 | \$16,901.35 | \$36,003.00 | 33.77% |
| American Society for the Prevention of Cruelty to Animals | Share Group Inc | 1 | \$439,680.00 | \$145,801.00 | \$0.00 | 33.16% |
| Owego Police Benevolent Association | Vee Concepts of New York Inc | 5 | \$26,450.00 | \$8,728.50 | \$0.00 | 33.00% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|--|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Waverly Police Benevolent Association | Vee Concepts of New York Inc | 5 | \$39,025.00 | \$12,878.25 | \$0.00 | 33.00% |
| Children's Wish Foundation International Inc | Heritage Company Inc (The) | 8 | \$3,616,439.62 | \$1,190,460.97 | \$1,652,263.00 | 32.92% |
| Police Athletic League of Yonkers Foundation Inc | Gotham Productions Inc | 3 | \$180,331.00 | \$59,099.00 | \$0.00 | 32.77% |
| Town of Fallsburg Police Benevolent Association | Mako Enterprises (Grimm, Robert) | 3 | \$16,904.00 | \$5,500.00 | \$0.00 | 32.54% |
| Interfaith Alliance Inc | Share Group Inc | 8 | \$32,091.00 | \$10,383.00 | \$0.00 | 32.35% |
| Scarsdale Patrolmens Benevolent Association | Holmac Telecommunications Inc | 3 | \$216,370.00 | \$69,911.00 | \$0.00 | 32.31% |
| Interfaith Alliance Inc | Facter Direct Ltd | 8 | \$336,122.00 | \$107,746.00 | \$209,746.00 | 32.06% |
| Brady Campaign to Prevent Gun Violence | Public Interest Communications Inc | 8 | \$481,008.00 | \$154,040.86 | \$165,617.00 | 32.02% |
| National Federation of the Blind of New York State Inc | Capital District Callers Inc | 1 | \$79,162.00 | \$25,331.84 | \$0.00 | 32.00% |
| Seneca County Deputy Sheriffs Police Benevolent Association | Vee Concepts of New York Inc | 6 | \$45,815.00 | \$14,660.80 | \$0.00 | 32.00% |
| Ossining Police Athletic League | Spotlight Music Productions Inc | 3 | \$53,504.00 | \$17,051.00 | \$0.00 | 31.87% |
| Cooperative for Assistance & Relief Everywhere Inc (CARE) | Infocision Management Corporation | 8 | \$1,051,812.86 | \$333,993.00 | \$0.00 | 31.75% |
| Rensselaer County Deputy Sheriffs Police Benevolent Association | Gotham Productions Inc | 4 | \$63,371.00 | \$20,067.50 | \$0.00 | 31.67% |
| International Rescue Committee Inc | Facter Direct Ltd | 1 | \$151,321.00 | \$47,509.00 | \$52,853.00 | 31.40% |
| National Parks Conservation Association | Share Group Inc | 8 | \$224,476.00 | \$70,138.00 | \$0.00 | 31.25% |
| Peekskill Police Association | Starlet Music Productions (Corbett, Herbert) | 3 | \$71,993.00 | \$22,500.00 | \$0.00 | 31.25% |
| Nassau Police Conference Inc | Island Marketing Concepts Inc | 2 | \$425,752.50 | \$132,500.00 | \$0.00 | 31.12% |
| Chesapeake Bay Foundation Inc | Share Group Inc | 8 | \$178,057.00 | \$55,352.00 | \$0.00 | 31.09% |
| Badge and Shield Club Inc | Campaign Headquarters Inc | 7 | \$107,076.00 | \$33,194.00 | \$0.00 | 31.00% |
| Greenpeace Inc | Facter Direct Ltd | 8 | \$207,290.00 | \$64,217.00 | \$164,283.00 | 30.98% |
| Cattaraugus County Sheriff's Employees Benevolent Association | Campaign Headquarters Inc | 7 | \$55,220.00 | \$17,000.00 | \$0.00 | 30.79% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|---|---|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Union of Concerned Scientists Inc | Share Group Inc | 8 | \$123,169.00 | \$37,856.00 | \$0.00 | 30.74% |
| Colonie Police Benevolent Association Inc | Nordel Publishing Inc | 4 | \$85,863.60 | \$26,168.60 | \$0.00 | 30.48% |
| Field Museum of Natural History | Facter Direct Ltd | 8 | \$55,365.00 | \$16,847.00 | \$42,285.00 | 30.43% |
| Columbia County Correction Officers Local #3828 | Gotham Productions Inc | 4 | \$39,927.00 | \$12,121.60 | \$0.00 | 30.36% |
| World Wildlife Fund Inc | Public Interest Communications Inc | 8 | \$772,686.90 | \$234,584.72 | \$277,053.00 | 30.36% |
| American Civil Liberties Union | Public Interest Communications Inc | 1 | \$201,077.00 | \$60,878.74 | \$106,348.00 | 30.28% |
| Sullivan County Probation Officers Association Inc | Mako Enterprises (Grimm, Robert) | 3 | \$2,135.00 | \$645.00 | \$0.00 | 30.21% |
| Mattydale Liverpool North Syracuse Vikings Inc | Municipal Marketing (Forsyth, David) | 5 | \$11,605.00 | \$3,500.00 | \$0.00 | 30.16% |
| Epilepsy Foundation of America | Infocision Management Corporation | 8 | \$93,154.12 | \$28,083.61 | \$0.00 | 30.15% |
| People for the Ethical Treatment of Animals | Harris Direct | 8 | \$153,086.00 | \$46,041.00 | \$125,241.00 | 30.08% |
| Ballston Spa Police Benevolent Association | Liberty Productions (Gity, Thomas J Jr) | 4 | \$58,868.00 | \$17,660.40 | \$0.00 | 30.00% |
| Cornerstone Soup Kitchen & Food Pantry Inc | Royalty Services Inc | 4 | \$191,215.00 | \$57,364.50 | \$0.00 | 30.00% |
| Eastchester Police Benevolent Association | JNK Enterprises Inc | 3 | \$47,765.00 | \$14,329.50 | \$0.00 | 30.00% |
| Glens Falls Police Benevolent Association | Royalty Services Inc | 4 | \$31,995.00 | \$9,598.50 | \$0.00 | 30.00% |
| Greenburgh Uniformed Firefighters Association Inc | S & M Enterprises Inc | 3 | \$64,100.00 | \$19,230.00 | \$1,500.00 | 30.00% |
| Lake Mohegan Professional Fire Fighters Association Inc | S & M Enterprises Inc | 3 | \$31,740.00 | \$9,522.00 | \$250.00 | 30.00% |
| Lancaster Village Police Club | Spotlight Music Productions Inc | 7 | \$44,493.50 | \$13,348.50 | \$0.00 | 30.00% |
| Lynbrook Police Benevolent Association | Island Marketing Concepts Inc | 2 | \$65,421.00 | \$19,626.30 | \$0.00 | 30.00% |
| Mattydale Liverpool North Syracuse Vikings Inc | Municipal Marketing (Forsyth, David) | 5 | \$18,255.00 | \$5,476.50 | \$0.00 | 30.00% |
| Multiple Sclerosis Foundation Inc | Bristol Marketing Associates Inc | 8 | \$41,336.00 | \$12,401.00 | \$22,170.50 | 30.00% |
| New York State Association of Chiefs of Police | Suffolk Productions Inc | 4 | \$404,917.00 | \$121,475.00 | \$0.00 | 30.00% |
| New York State Association of PBA's Inc | Mac Communications (MacDonald, John T) | 2 | \$127,561.00 | \$38,268.00 | \$0.00 | 30.00% |
| New York State Court Clerks Association | Tan Productions Inc | 1 | \$87,410.00 | \$26,223.00 | \$0.00 | 30.00% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|--|---|--------------|-------------------|-------------------|-----------------------------|----------------------|
| North Syracuse Police Benevolent Association | Municipal Marketing (Forsyth, David) | 5 | \$41,555.00 | \$12,466.50 | \$0.00 | 30.00% |
| Pleasantville New York Police Benevolent Association Inc | S & M Enterprises Inc | 3 | \$45,605.00 | \$13,681.50 | \$500.00 | 30.00% |
| Police Conference of New York Inc | Holmac Telecommunications Inc | 4 | \$227,747.00 | \$68,324.10 | \$0.00 | 30.00% |
| Poughkeepsie Police Athletic League Inc | Gotham Productions Inc | 3 | \$35,158.00 | \$10,547.00 | \$0.00 | 30.00% |
| Putnam County Deputy Sheriffs Benevolent Association | National Benefit Company | 3 | \$58,995.00 | \$17,698.50 | \$0.00 | 30.00% |
| Putnam County Volunteer Firemens Association | Community Services Inc | 3 | \$59,139.00 | \$17,741.70 | \$0.00 | 30.00% |
| Saratoga County Deputy Sheriffs Benevolent Association | Gotham Productions Inc | 4 | \$92,949.00 | \$27,885.00 | \$0.00 | 30.00% |
| South Glens Falls Police Benevolent Association | Royalty Services Inc | 4 | \$13,268.00 | \$3,980.40 | \$0.00 | 30.00% |
| South Glens Falls Police Benevolent Association | Royalty Services Inc | 4 | \$6,255.00 | \$1,876.50 | \$0.00 | 30.00% |
| Suffolk County Police Conference Inc | Tan Productions Inc | 2 | \$125,935.00 | \$37,780.50 | \$0.00 | 30.00% |
| Supplemental Food Providers Inc | Royalty Services Inc | 4 | \$26,698.00 | \$8,009.40 | \$0.00 | 30.00% |
| Town of Mt Pleasant Policemen's Benevolent Association | S & M Enterprises Inc | 3 | \$62,765.00 | \$18,829.50 | \$1,500.00 | 30.00% |
| Uniformed Court Officers Association of Suffolk County | Tan Productions Inc | 2 | \$67,840.00 | \$20,352.00 | \$0.00 | 30.00% |
| Uniformed Fire Fighters Association of the City of New Rochelle | S & M Enterprises Inc | 3 | \$71,790.00 | \$21,537.00 | \$800.00 | 30.00% |
| Village of Hempstead Police Activity League | Island Marketing Concepts Inc | 2 | \$68,936.00 | \$20,680.80 | \$0.00 | 30.00% |
| Village of Ossining Policeman's Benevolent Association | National Benefit Company | 3 | \$95,138.00 | \$28,541.40 | \$0.00 | 30.00% |
| NYST Benefit Fund Inc | Trooper Publishing Inc | 4 | \$537,158.69 | \$160,167.95 | \$0.00 | 29.82% |
| Vanished Children's Alliance | Heritage Company Inc (The) | 8 | \$1,080,964.09 | \$320,880.86 | \$543,506.34 | 29.68% |
| Sullivan County Patrolmans Benevolent Association | Mako Enterprises (Grimm, Robert) | 3 | \$23,526.00 | \$6,974.00 | \$0.00 | 29.64% |
| Cheektowaga Police Club Inc | Niagara Frontier Advertising Associates Inc | 7 | \$46,780.00 | \$13,850.00 | \$1,850.00 | 29.61% |
| Whitesboro Volunteer Fire Department | Tagger Communications Inc | 5 | \$31,208.00 | \$9,200.00 | \$0.00 | 29.48% |
| WNYC Radio | Aria Communications Corporation | 1 | \$140,617.78 | \$41,317.83 | \$44,296.22 | 29.38% |
| People for the American Way | Telefund Inc | 8 | \$783,435.27 | \$230,052.61 | \$654,009.73 | 29.36% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|---|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Hudson Valley Volunteer Firemens Association | Royalty Services Inc | 3 | \$40,932.00 | \$12,000.00 | \$0.00 | 29.32% |
| Center for Victims of Torture | Share Group Inc | 8 | \$34,974.00 | \$10,145.00 | \$0.00 | 29.01% |
| Oneida County Police Benevolent Association Inc | Tagger Communications Inc | 5 | \$97,335.90 | \$28,230.14 | \$0.00 | 29.00% |
| Empire State Association of the Deaf Inc | Heritage Company Inc (The) | 7 | \$27,981.00 | \$8,000.00 | \$24,047.00 | 28.59% |
| National Parks Conservation Association | Facter Direct Ltd | 8 | \$460,567.00 | \$131,505.00 | \$230,373.00 | 28.55% |
| Oneida County Deputy Sheriff's Benevolent Association | Municipal Marketing (Forsyth, David) | 5 | \$105,496.00 | \$30,000.00 | \$0.00 | 28.44% |
| Earthjustice | Share Group Inc | 8 | \$170,925.00 | \$48,537.00 | \$0.00 | 28.40% |
| Kingston Police Gold Shield Society | Gotham Productions Inc | 3 | \$42,745.00 | \$11,969.00 | \$0.00 | 28.00% |
| Police Athletic Team of Suffolk County Inc | Suffolk Productions Inc | 2 | \$98,338.00 | \$27,535.00 | \$0.00 | 28.00% |
| Wilderness Society | Public Interest Communications Inc | 8 | \$76,711.00 | \$21,368.17 | \$6,795.00 | 27.86% |
| Population Connection | Share Group Inc | 8 | \$112,504.00 | \$31,085.00 | \$0.00 | 27.63% |
| City of Mt Vernon Police Association | S & M Enterprises Inc | 3 | \$80,570.00 | \$22,156.79 | \$0.00 | 27.50% |
| New York Police and Peace Officers Association Inc | Mac Communications (MacDonald, John T) | 3 | \$2,450.00 | \$662.00 | \$200.00 | 27.02% |
| New York and Presbyterian Hospital | Telecomp Inc | 1 | \$129,179.00 | \$34,670.81 | \$0.00 | 26.84% |
| Defeat Diabetes Foundation Inc | Standard Call (The) (Sandone, Michael A) | 8 | \$10,325.00 | \$2,746.55 | \$0.00 | 26.60% |
| Cancer Fund of America Inc | Bee LC | 8 | \$142,343.48 | \$37,846.73 | \$158,796.52 | 26.59% |
| Public Citizen Foundation Inc & Public Citizen Inc | Telefund Inc | 8 | \$88,423.00 | \$23,193.00 | \$60,327.00 | 26.23% |
| VFW of the United States-Department of New York | Heritage Company Inc (The) | 4 | \$52,654.00 | \$13,750.00 | \$37,256.00 | 26.11% |
| National Audubon Society Inc | Harris Direct | 1 | \$77,933.00 | \$20,108.95 | \$33,388.00 | 25.80% |
| Kalurah Temple AAONMS | Royalty Services Inc | 5 | \$67,094.00 | \$17,107.25 | \$0.00 | 25.50% |
| God's Love We Deliver Inc | Share Group Inc | 1 | \$72,512.00 | \$18,369.00 | \$0.00 | 25.33% |
| Greece Police Gold Badge Club | Stage Door Music Productions Inc | 6 | \$143,105.44 | \$36,209.21 | \$0.00 | 25.30% |
| Buffalo State College Foundation Inc | DirectLine Technologies Inc | 7 | \$62,323.00 | \$15,763.00 | \$16,567.00 | 25.29% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|--|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Albion Emergency Squad Inc | Spotlight Music Productions Inc | 7 | \$39,233.40 | \$9,875.00 | \$0.00 | 25.17% |
| Knights of Columbus-Monsignor Delaney Council #5983 | Campaign Center Inc (The) | 2 | \$21,352.00 | \$5,370.00 | \$0.00 | 25.15% |
| Franklin County Deputy Sheriff's Association | Stage Door Music Productions Inc | 4 | \$59,723.50 | \$15,000.00 | \$0.00 | 25.12% |
| Ismailia Temple AAONMS | Royalty Services Inc | 7 | \$15,932.00 | \$4,000.00 | \$0.00 | 25.11% |
| South Lockport Fire Company Inc | Spotlight Music Productions Inc | 7 | \$53,661.00 | \$13,419.00 | \$0.00 | 25.01% |
| Amsterdam Police Superior Officers Association | Gotham Productions Inc | 4 | \$30,971.00 | \$7,742.00 | \$0.00 | 25.00% |
| Broome County Sheriff's Dept Employees Local #2012 AFSCME AFL-CIO | Stage Door Music Productions Inc | 5 | \$178,615.00 | \$44,653.75 | \$0.00 | 25.00% |
| Cicero Falcons | Municipal Marketing (Forsyth, David) | 5 | \$8,202.00 | \$2,050.50 | \$0.00 | 25.00% |
| Columbia County Correction Officers Local #3828 | Stage Door Music Productions Inc | 4 | \$74,112.50 | \$18,528.13 | \$0.00 | 25.00% |
| Cyprus Temple of the AAONMS of Albany New York | Royalty Services Inc | 4 | \$131,958.00 | \$32,989.50 | \$0.00 | 25.00% |
| Defeat Diabetes Foundation Inc | All Star Productions (Messmore, Barbara) | 8 | \$19,221.00 | \$4,805.25 | \$8,000.00 | 25.00% |
| Eastridge Kiwanis Charitable Foundation Inc | Marketing Squad Inc | 6 | \$94,488.00 | \$23,622.00 | \$0.00 | 25.00% |
| Greater Rochester Junior Chamber of Commerce Inc | Marketing Squad Inc | 6 | \$89,170.00 | \$22,292.00 | \$0.00 | 25.00% |
| Hempstead Police Benevolent Association Inc | Island Marketing Concepts Inc | 2 | \$250,689.00 | \$62,672.25 | \$0.00 | 25.00% |
| Kingston Police Benevolent Association | Gotham Productions Inc | 3 | \$64,830.00 | \$16,207.00 | \$0.00 | 25.00% |
| Kiwanis Club-Clinton NY Inc | Roberts, Mary Jane | 5 | \$13,430.00 | \$3,357.50 | \$0.00 | 25.00% |
| Massena Permanent Firefighters Local 2220 | Caring People Enterprises Inc | 5 | \$30,598.00 | \$7,649.50 | \$0.00 | 25.00% |
| Monroe County Volunteer Firemen's Association Inc | Marketing Squad Inc | 6 | \$96,653.00 | \$24,163.00 | \$0.00 | 25.00% |
| New York State Park Police PBA Inc | Suffolk Productions Inc | 2 | \$120,248.00 | \$30,062.00 | \$0.00 | 25.00% |
| Oriental Temple AAONMS | Royalty Services Inc | 4 | \$178,241.00 | \$44,560.25 | \$0.00 | 25.00% |
| Rensselaer County Sheriffs Department Union | Gotham Productions Inc | 4 | \$63,290.00 | \$15,823.00 | \$0.00 | 25.00% |
| Rotterdam Volunteer Fire Company of Rotterdam District 2 Inc | Royalty Services Inc | 4 | \$33,653.00 | \$8,413.25 | \$0.00 | 25.00% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|--|----------------------------------|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Sober Driving Society Inc | Gotham Productions Inc | 3 | \$6,040.00 | \$1,510.00 | \$0.00 | 25.00% |
| Southside Cyclones Football Club Inc | Caring People Enterprises Inc | 6 | \$31,862.00 | \$7,966.00 | \$0.00 | 25.00% |
| Southwestern Association of Volunteer Firemen | Campaign Headquarters Inc | 7 | \$42,783.00 | \$10,696.00 | \$0.00 | 25.00% |
| Town of Wallkill Volunteer Ambulance Corps Inc | Spotlight Music Productions Inc | 3 | \$43,929.00 | \$10,982.00 | \$0.00 | 25.00% |
| Vietnam Veterans of America-Chapter #82 Hicksville NY | Suffolk Productions Inc | 2 | \$32,107.00 | \$8,027.00 | \$0.00 | 25.00% |
| Westchester County Correction Officers Benevolent Association | Spotlight Music Productions Inc | 3 | \$51,941.00 | \$12,985.00 | \$0.00 | 25.00% |
| Western New York Volunteer Firemens Association | Caring People Enterprises Inc | 7 | \$85,014.00 | \$21,253.50 | \$0.00 | 25.00% |
| Children's Wish Foundation International Inc | Reese Teleservices Inc | 8 | \$4,307,316.00 | \$1,075,975.00 | \$1,943,169.00 | 24.98% |
| American Council of the Blind Inc | Integral Resources Inc | 8 | \$570,571.50 | \$140,806.65 | \$245,633.17 | 24.68% |
| Children's Wish Foundation International Inc | Reese Brothers Inc | 8 | \$2,328,093.00 | \$569,450.00 | \$1,596,199.00 | 24.46% |
| American Society for the Prevention of Cruelty to Animals | Telefund Inc | 1 | \$929,230.19 | \$227,151.19 | \$948,683.81 | 24.45% |
| American Society for the Prevention of Cruelty to Animals | Facter Direct Ltd | 1 | \$384,931.00 | \$93,786.00 | \$323,503.00 | 24.36% |
| National Caregiving Foundation | Reese Brothers Inc | 8 | \$329,541.00 | \$79,156.00 | \$367,765.00 | 24.02% |
| North Tonawanda Policemen Benevolent Association Inc | Stage Door Music Productions Inc | 7 | \$50,170.00 | \$12,000.00 | \$0.00 | 23.92% |
| Middletown NY Police Benevolent Association | Stage Door Music Productions Inc | 3 | \$71,399.00 | \$17,000.00 | \$0.00 | 23.81% |
| Olean Permanent Fire Fighters Association of the City of Olean Fire Department | Spotlight Music Productions Inc | 7 | \$23,290.00 | \$5,501.00 | \$0.00 | 23.62% |
| Philip S McDonald Police Benevolent Association | Gotham Productions Inc | 5 | \$77,660.00 | \$18,333.00 | \$0.00 | 23.61% |
| Religious Coalition for Reproductive Choice | Share Group Inc | 8 | \$22,613.00 | \$5,330.00 | \$0.00 | 23.57% |
| Long Island State Park Police Benevolent Association | Campaign Center Inc (The) | 2 | \$354,465.00 | \$83,358.00 | \$0.00 | 23.52% |
| Lakewood Police Benevolent Association | Royalty Services Inc | 7 | \$32,137.00 | \$7,500.00 | \$0.00 | 23.34% |
| National Wildlife Federation | Facter Direct Ltd | 8 | \$1,187,328.00 | \$276,174.00 | \$51,634.00 | 23.26% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|---|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Suffolk County Police Athletic League Inc | Campaign Center Inc (The) | 2 | \$429,076.00 | \$98,775.00 | \$0.00 | 23.02% |
| Buffalo Police Benevolent Association Inc | Campaign Headquarters Inc | 7 | \$104,806.00 | \$24,105.00 | \$0.00 | 23.00% |
| Sheriff's Silver Star Association Inc | Stage Door Music Productions Inc | 5 | \$123,665.00 | \$28,442.95 | \$0.00 | 23.00% |
| Town of Wallkill Police Officers Benevolent Association | Stage Door Music Productions Inc | 3 | \$45,498.00 | \$10,464.54 | \$0.00 | 23.00% |
| Americas Athletes With Disabilities Inc | Heritage Company Inc (The) | 8 | \$395,239.36 | \$90,814.35 | \$189,703.14 | 22.98% |
| Madison County Deputy Sheriffs Association | Stage Door Music Productions Inc | 5 | \$59,442.20 | \$13,500.00 | \$0.00 | 22.71% |
| National Wildlife Federation | Share Group Inc | 8 | \$483,786.00 | \$108,515.00 | \$0.00 | 22.43% |
| American Diabetes Association Inc | A. D. P. Publications Inc | 8 | \$105,030.00 | \$23,461.00 | \$0.00 | 22.34% |
| Albany County Sheriff's Union #775 AFSCME | Stage Door Music Productions Inc | 4 | \$181,300.50 | \$40,000.00 | \$0.00 | 22.06% |
| Crime Prevention Association of Western New York Inc | Stage Door Music Productions Inc | 7 | \$11,140.00 | \$2,450.80 | \$0.00 | 22.00% |
| Vietnam Veterans of America-Chapter #11 Suffolk NY Inc | Mure Associates Inc | 2 | \$121,926.00 | \$26,823.72 | \$0.00 | 22.00% |
| Town of Newburgh Policemen's Benevolent Association | Stage Door Music Productions Inc | 3 | \$69,844.00 | \$15,000.00 | \$0.00 | 21.48% |
| Monticello Policemen's Benevolent Association Inc | Stage Door Music Productions Inc | 3 | \$65,669.50 | \$13,915.50 | \$0.00 | 21.19% |
| National Right to Life Committee Inc | MDS Communications Corporation | 8 | \$3,370,050.00 | \$714,163.00 | \$2,524,775.00 | 21.19% |
| New York State Union of Police Associations Inc | Community Tele Services | 3 | \$689,791.00 | \$145,600.00 | \$0.00 | 21.11% |
| Defeat Diabetes Foundation Inc | Standard Call (The) (Sandone, Michael A) | 8 | \$8,479.00 | \$1,773.62 | \$0.00 | 20.92% |
| New York State Park Police PBA Inc | All-Pro Telemarketing Associates Corporation | 2 | \$73,458.50 | \$15,246.47 | \$83,000.00 | 20.76% |
| United States Fund for UNICEF | Facter Direct Ltd | 1 | \$46,908.00 | \$9,614.00 | \$36,638.00 | 20.50% |
| Wishing Well Foundation USA Inc | J.E.K. Marketing Inc | 8 | \$353,577.53 | \$72,449.16 | \$0.00 | 20.49% |
| Brady Campaign to Prevent Gun Violence | Telefund Inc | 8 | \$46,307.00 | \$9,456.50 | \$60,836.00 | 20.42% |
| Johnstown Police Benevolent Association | Stage Door Music Productions Inc | 4 | \$37,414.50 | \$7,630.30 | \$0.00 | 20.39% |
| Wildlife Conservation Society | Share Group Inc | 1 | \$192,069.00 | \$39,110.00 | \$0.00 | 20.36% |
| Village of Montgomery Police Benevolent Association Inc | Stage Door Music Productions Inc | 3 | \$24,659.00 | \$5,000.00 | \$0.00 | 20.28% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|---|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Centennial Hose Company #4 Inc | Spotlight Music Productions Inc | 3 | \$36,320.00 | \$7,350.00 | \$0.00 | 20.24% |
| VietNow National Headquarters | Caring People Enterprises Inc | 8 | \$158,815.00 | \$31,919.60 | \$0.00 | 20.10% |
| Orange County Deputy Sheriff's Police Benevolent Association | Stage Door Music Productions Inc | 3 | \$26,385.40 | \$5,297.80 | \$0.00 | 20.08% |
| American Association of State Troopers Inc | Safety Publications Inc | 8 | \$383,964.78 | \$76,792.96 | \$200,000.00 | 20.00% |
| American Foundation for Disabled Children Inc | Campaign Center Inc (The) | 1 | \$12,750.00 | \$2,550.00 | \$0.00 | 20.00% |
| American Legion-Dunbar Post #1642 | Marketing Squad Inc | 5 | \$51,466.00 | \$10,293.00 | \$0.00 | 20.00% |
| American Veteran's Foundation Inc | All Star Productions (Messmore, Barbara) | 8 | \$11,344.00 | \$2,268.80 | \$4,640.00 | 20.00% |
| American Veteran's Foundation Inc | Caring People Enterprises Inc | 8 | \$53,112.50 | \$10,622.50 | \$0.00 | 20.00% |
| American Veteran's Foundation Inc | Standard Call (The) (Sandone, Michael A) | 8 | \$27,994.00 | \$5,598.80 | \$0.00 | 20.00% |
| Bi-County Helpline for Abuse Against Women & Children | Mure Associates Inc | 2 | \$172,747.00 | \$34,549.40 | \$0.00 | 20.00% |
| Children's Charity Fund Inc | All Star Productions (Messmore, Barbara) | 8 | \$8,366.00 | \$1,673.20 | \$3,800.00 | 20.00% |
| Children's Charity Fund Inc | Caring People Enterprises Inc | 8 | \$48,814.85 | \$9,762.97 | \$0.00 | 20.00% |
| Children's Charity Fund Inc | Lopez, Debbie Jean | 8 | \$12,635.00 | \$2,527.00 | \$10,975.00 | 20.00% |
| Coalition Against Breast Cancer Inc | Campaign Center Inc (The) | 2 | \$615,327.00 | \$123,065.00 | \$0.00 | 20.00% |
| Defeat Diabetes Foundation Inc | Campaign Center Inc (The) | 8 | \$117,211.00 | \$23,442.00 | \$0.00 | 20.00% |
| Defeat Diabetes Foundation Inc | Caring People Enterprises Inc | 8 | \$92,542.00 | \$18,508.40 | \$0.00 | 20.00% |
| Defeat Diabetes Foundation Inc | Caring People Enterprises Inc | 8 | \$69,546.18 | \$13,909.24 | \$0.00 | 20.00% |
| Dutchess County Correction Officers Benevolent Association | Stage Door Music Productions Inc | 3 | \$90,324.50 | \$18,064.90 | \$0.00 | 20.00% |
| Green Acres of Rochester NY Inc | Marketing Squad Inc | 6 | \$167,869.00 | \$33,574.00 | \$0.00 | 20.00% |
| Hope Cancer Fund | All Star Productions (Messmore, Barbara) | 8 | \$10,179.00 | \$2,035.80 | \$4,100.00 | 20.00% |
| Hope Cancer Fund | Gelmar Ltd | 8 | \$58,502.00 | \$11,700.00 | \$0.00 | 20.00% |
| Hope Cancer Fund | Standard Call (The) (Sandone, Michael A) | 8 | \$14,070.00 | \$2,814.00 | \$0.00 | 20.00% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|--|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Jefferson County Deputy Sheriff Association | Stage Door Music Productions Inc | 5 | \$98,101.06 | \$19,620.21 | \$0.00 | 20.00% |
| Jefferson County Volunteer Firemen's Convention Committee Inc | Goodwill Marketing of Upstate New York LLC | 5 | \$25,960.00 | \$5,192.00 | \$0.00 | 20.00% |
| Marine Corps League-Huntington Long Island Detachment | Campaign Center Inc (The) | 2 | \$143,243.00 | \$28,649.00 | \$0.00 | 20.00% |
| Middletown Fire Police | Stage Door Music Productions Inc | 3 | \$38,307.51 | \$7,661.50 | \$0.00 | 20.00% |
| National Veterans Service Fund Inc | Campaign Center Inc (The) | 8 | \$1,350.00 | \$270.00 | \$0.00 | 20.00% |
| New York Law Enforcement Association Inc | Stage Door Music Productions Inc | 6 | \$104,703.56 | \$20,940.71 | \$0.00 | 20.00% |
| New York State Corrections Emerald Society Inc | Stage Door Music Productions Inc | 4 | \$49,079.37 | \$9,815.87 | \$0.00 | 20.00% |
| Niagara Falls New York Police Athletic League | Campaign Headquarters Inc | 7 | \$110,551.00 | \$22,110.00 | \$0.00 | 20.00% |
| Niagara Falls Police Club Inc | Stage Door Music Productions Inc | 7 | \$53,510.00 | \$10,702.00 | \$0.00 | 20.00% |
| North Greece Fire Fighters Association Local #3827 IAFF AFL CIO Inc | Stage Door Music Productions Inc | 6 | \$44,258.00 | \$8,851.60 | \$0.00 | 20.00% |
| North Tonawanda Professional Firefighters Benevolent Association | Stage Door Music Productions Inc | 7 | \$43,818.00 | \$8,763.60 | \$0.00 | 20.00% |
| Northern New York Volunteer Firemens Association Inc | Goodwill Marketing of Upstate New York LLC | 5 | \$87,532.50 | \$17,506.50 | \$0.00 | 20.00% |
| Operation Lookout National Center for Missing Youth | All Star Productions (Messmore, Barbara) | 8 | \$6,282.00 | \$1,256.40 | \$4,800.00 | 20.00% |
| Operation Lookout National Center for Missing Youth | Caring People Enterprises Inc | 8 | \$46,333.25 | \$9,266.65 | \$0.00 | 20.00% |
| Orange County K-9 Association Inc | Stage Door Music Productions Inc | 3 | \$62,567.43 | \$12,513.49 | \$0.00 | 20.00% |
| Our American Veterans Inc | Standard Call (The) (Sandone, Michael A) | 8 | \$14,558.00 | \$2,911.60 | \$0.00 | 20.00% |
| Parents of Retarded Children Camp Fund Inc | Marketing Squad Inc | 7 | \$238,273.00 | \$47,655.00 | \$0.00 | 20.00% |
| Perry F Barrett Police Club | Municipal Marketing (Forsyth, David) | 7 | \$46,895.00 | \$9,379.00 | \$0.00 | 20.00% |
| Police Captains & Lieutenants Association of Erie County | Stage Door Music Productions Inc | 7 | \$113,693.50 | \$22,738.70 | \$0.00 | 20.00% |
| Ulster County Correction Officers Benevolent Association | Stage Door Music Productions Inc | 3 | \$8,525.00 | \$1,705.00 | \$0.00 | 20.00% |
| Ulster County Sheriff's Employees Association | Stage Door Music Productions Inc | 3 | \$109,757.96 | \$21,951.59 | \$0.00 | 20.00% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|---|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| United Care USA | All Star Productions (Messmore, Barbara) | 8 | \$6,370.00 | \$1,274.00 | \$3,430.00 | 20.00% |
| United States Police Canine Association/Region #7 | Stage Door Music Productions Inc | 3 | \$179,123.50 | \$35,824.70 | \$0.00 | 20.00% |
| VFW of the United States-Nassau County Council | Campaign Center Inc (The) | 2 | \$117,588.00 | \$23,518.00 | \$0.00 | 20.00% |
| VFW of the United States-Suffolk County Chapter | Campaign Center Inc (The) | 2 | \$93,975.00 | \$18,795.00 | \$0.00 | 20.00% |
| VietNow National Headquarters | Municipal Marketing (Forsyth, David) | 8 | \$30,730.00 | \$6,146.00 | \$0.00 | 20.00% |
| VietNow National Headquarters | Northeastern Advertising (Morgan, William J) | 8 | \$5,170.00 | \$1,034.00 | \$0.00 | 20.00% |
| Volunteer Fire Police Association of Dutchess County | Stage Door Music Productions Inc | 3 | \$51,872.00 | \$10,374.40 | \$0.00 | 20.00% |
| Watertown Police Benevolent Association | Stage Door Music Productions Inc | 5 | \$96,472.00 | \$19,294.40 | \$0.00 | 20.00% |
| Disabled Veterans of America Inc-PFC Salvatore J Armato | Campaign Center Inc (The) | 2 | \$2,121.00 | \$424.00 | \$0.00 | 19.99% |
| Manor Park Seniors Ltd | Campaign Center Inc (The) | 2 | \$68,875.00 | \$13,375.00 | \$0.00 | 19.42% |
| National Veterans Service Fund Inc | Bee LC | 8 | \$92,190.93 | \$17,779.56 | \$67,871.07 | 19.29% |
| Concerned Women for America | MDS Communications Corporation | 8 | \$1,785,334.00 | \$325,968.00 | \$1,314,572.00 | 18.26% |
| New York Vietnam Veterans Foundation Inc | American Trade and Convention Publications Inc | 2 | \$331,647.00 | \$60,000.00 | \$0.00 | 18.09% |
| Deputy Sheriff's Benevolent Association of Onondaga County Inc | Stage Door Music Productions Inc | 5 | \$129,864.37 | \$23,376.09 | \$0.00 | 18.00% |
| Patrolmen's Benevolent Association of Newburgh NY Inc | Stage Door Music Productions Inc | 3 | \$53,796.00 | \$9,683.28 | \$0.00 | 18.00% |
| Project Cure Inc | Bee LC | 8 | \$401,993.76 | \$72,107.97 | \$132,383.24 | 17.94% |
| Rails-to-Trails Conservancy | Public Interest Communications Inc | 8 | \$49,374.34 | \$8,794.06 | \$17,098.66 | 17.81% |
| Broome County Humane Society and Relief Association | Allan C Hill Productions Inc | 5 | \$149,717.43 | \$26,200.55 | \$49,905.57 | 17.50% |
| Cancer Recovery Foundation of America | Contract Communications Inc | 8 | \$1,247,842.00 | \$218,372.00 | \$207,272.00 | 17.50% |
| Fishkill Police Cadets Boy Scouts of America Post EP-49 | Stage Door Music Productions Inc | 3 | \$26,104.00 | \$4,513.73 | \$0.00 | 17.29% |
| USA Shooting Inc | Infocision Management Corporation | 8 | \$23,582.37 | \$4,032.01 | \$0.00 | 17.10% |
| Media Shrine Temple | George Carden Circus International | 5 | \$97,717.00 | \$16,698.26 | \$0.00 | 17.09% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|---|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Americas Athletes With Disabilities Inc | Contract Communications Inc | 8 | \$460,132.00 | \$78,222.00 | \$170,711.00 | 17.00% |
| New York State Association of PBA's Inc | Midwest Publishing-OH Inc | 2 | \$310,646.40 | \$52,809.89 | \$0.00 | 17.00% |
| New York State Association of PBA's Inc | Midwest Publishing-OH Inc | 2 | \$176,025.70 | \$29,924.37 | \$0.00 | 17.00% |
| New York State Deputies Association Inc | Midwest Publishing-OH Inc | 5 | \$355,361.94 | \$60,411.53 | \$0.00 | 17.00% |
| Village of Fishkill Police Benevolent Association | Stage Door Music Productions Inc | 3 | \$53,787.00 | \$9,143.79 | \$0.00 | 17.00% |
| Dana-Farber Cancer Institute | Tele-Response Center Inc | 8 | \$67,946.60 | \$11,539.23 | \$0.00 | 16.98% |
| Troopers Historic Association of New York Inc | TCB Enterprises Inc | 3 | \$57,436.00 | \$9,743.60 | \$7,500.00 | 16.96% |
| Miracle Flights for Kids | Tele-Response Center Inc | 8 | \$1,418,259.22 | \$240,003.00 | \$997,877.71 | 16.92% |
| New York State Federation of Police Inc | All-Pro Telemarketing Associates Corporation | 3 | \$107,594.50 | \$18,200.00 | \$126,000.00 | 16.92% |
| Association of Retired Firefighters | All-Pro Telemarketing Associates Corporation | 8 | \$73,468.50 | \$12,014.49 | \$79,000.00 | 16.35% |
| Justice Project Inc | Facter Direct Ltd | 8 | \$41,998.00 | \$6,831.00 | \$15,782.00 | 16.27% |
| Roger Wyburn-Mason & Jack M Blount Foundation for Eradication of Rheumatoid Disease Inc | Bee LC | 8 | \$218,124.51 | \$35,273.53 | \$122,499.79 | 16.17% |
| American Association of the Deaf-Blind | Heritage Company Inc (The) | 8 | \$2,848,838.73 | \$460,263.68 | \$1,904,645.75 | 16.16% |
| Junior Police Academy | All-Pro Telemarketing Associates Corporation | 8 | \$596,055.85 | \$95,450.00 | \$421,000.00 | 16.01% |
| New York State Police Chiefs Benevolent Association Inc | New Liberty Promotions Inc | 3 | \$1,246,809.17 | \$199,489.45 | \$0.00 | 16.00% |
| Fire Victims Charitable Foundation Inc | All-Pro Telemarketing Associates Corporation | 8 | \$204,945.35 | \$32,667.06 | \$230,000.00 | 15.94% |
| Lighthouse International | Share Group Inc | 1 | \$45,364.00 | \$7,161.00 | \$0.00 | 15.79% |
| Retired Police Association of the State of New York Inc | All-Pro Telemarketing Associates Corporation | 2 | \$73,596.85 | \$11,428.93 | \$58,400.00 | 15.53% |
| Military Order of the Purple Heart Service Foundation | American Trade and Convention Publications Inc | 8 | \$2,659,785.00 | \$405,094.00 | \$0.00 | 15.23% |
| Children's Charity Fund Inc | Civic Development Group LLC | 8 | \$468,446.00 | \$71,002.00 | \$0.00 | 15.16% |
| Pacific West Cancer Fund | Bee LC | 8 | \$433,429.44 | \$65,495.96 | \$232,059.17 | 15.11% |
| National Association of Veteran Police Officers | TCB Enterprises Inc | 8 | \$89,658.50 | \$13,533.77 | \$5,740.00 | 15.09% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|---|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| National Children Leukemia Foundation | All-Pro Telemarketing Associates Corporation | 1 | \$220,200.26 | \$33,080.04 | \$160,000.00 | 15.02% |
| American Legion 2003 Department Convention Committee Inc | Marketing Squad Inc | 5 | \$592,944.00 | \$88,942.00 | \$0.00 | 15.00% |
| Cancer Fund of America Inc | Bristol Marketing Associates Inc | 8 | \$27,271.00 | \$4,090.65 | \$37,829.00 | 15.00% |
| Childrens Disaster Relief Inc | Griffin Marketing LLC | 8 | \$9,799.00 | \$1,469.85 | \$5,000.00 | 15.00% |
| Disabled Firefighters Foundation | Stronger Than Ever LLC | 8 | \$55,112.00 | \$8,266.80 | \$0.00 | 15.00% |
| Haverstraw Police Athletic League Inc | Stage Door Music Productions Inc | 3 | \$76,675.00 | \$11,501.25 | \$0.00 | 15.00% |
| Junior Police Academy | TCB Enterprises Inc | 8 | \$91,703.00 | \$13,755.45 | \$2,761.00 | 15.00% |
| National Association of Disabled Police Officers | Stronger Than Ever LLC | 8 | \$38,353.00 | \$5,752.95 | \$0.00 | 15.00% |
| National Police Defense Foundation Inc | New Liberty Promotions Inc | 8 | \$509,848.94 | \$76,477.35 | \$0.00 | 15.00% |
| New York State Association of PBA's Inc | Civic Development Group LLC | 2 | \$936,341.00 | \$140,464.00 | \$0.00 | 15.00% |
| New York State Association of PBA's Inc | New Age Services Ltd | 2 | \$608,309.79 | \$91,246.27 | \$900,000.00 | 15.00% |
| New York State Jaycees Inc | Marketing Squad Inc | 5 | \$260,326.00 | \$39,049.00 | \$0.00 | 15.00% |
| New York Veteran Police Association Inc | New Age Services Ltd | 1 | \$259,399.00 | \$38,909.85 | \$306,794.00 | 15.00% |
| Operation Lookout National Center for Missing Youth | Midwest Publishing-OH Inc | 8 | \$167,434.01 | \$25,115.10 | \$0.00 | 15.00% |
| Self Help for Hard of Hearing People-Western NY Chapter | Marketing Squad Inc | 7 | \$16,668.00 | \$2,500.00 | \$0.00 | 15.00% |
| Stop the Violence Inc | Marketing Squad Inc | 4 | \$131,345.00 | \$19,702.00 | \$0.00 | 15.00% |
| Tomorrows Abundance Inc | TCB Enterprises Inc | 8 | \$11,806.00 | \$1,770.90 | \$90.00 | 15.00% |
| United Petway Inc (f/k/a Pets & Animals in Distress Inc) | Caring People Enterprises Inc | 8 | \$10,190.00 | \$1,528.50 | \$0.00 | 15.00% |
| Voice for the Children Inc | Marketing Squad Inc | 8 | \$46,745.00 | \$7,002.00 | \$0.00 | 14.98% |
| Defenders of Wildlife Inc | Public Interest Communications Inc | 8 | \$467,622.93 | \$69,689.14 | \$25,449.07 | 14.90% |
| 84th Promenade Nationale Inc | Heritage Company Inc (The) | 8 | \$180,648.00 | \$26,813.75 | \$105,639.00 | 14.84% |
| Oxfam America Inc | Telefund Inc | 8 | \$13,108.00 | \$1,936.00 | \$8,564.00 | 14.77% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|--|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Heritage Foundation Inc (DC) | Facter Direct Ltd | 8 | \$710,131.00 | \$103,823.00 | \$585,938.00 | 14.62% |
| Childhood Leukemia Foundation Inc | LAS LLC | 8 | \$794,093.00 | \$115,714.00 | \$0.00 | 14.57% |
| Common Cause | Public Interest Communications Inc | 8 | \$74,147.00 | \$10,660.90 | \$39,284.00 | 14.38% |
| Mecca Temple AAONMS | All-Pro Telemarketing Associates Corporation | 1 | \$5,992.00 | \$838.50 | \$3,300.00 | 13.99% |
| Uniformed Professional Fire Fighters Association Tonawanda NY | Stage Door Music Productions Inc | 7 | \$41,220.00 | \$5,750.00 | \$0.00 | 13.95% |
| AMVETS (American Veterans) Corporation | American Trade and Convention Publications Inc | 8 | \$385,729.00 | \$53,333.00 | \$0.00 | 13.83% |
| Fire Victims Charitable Foundation Inc | Civic Development Group LLC | 8 | \$6,249,592.00 | \$858,430.00 | \$0.00 | 13.74% |
| Erie County Association of Chiefs of Police Inc | Campaign Headquarters Inc | 7 | \$118,918.00 | \$16,000.00 | \$0.00 | 13.45% |
| New York State Association of PBA's Inc | All-Pro Telemarketing Associates Corporation | 2 | \$133,034.50 | \$17,637.82 | \$200,000.00 | 13.26% |
| Association for Disabled Firefighters Inc | S & E Marketing Ltd | 8 | \$189,083.00 | \$24,581.00 | \$0.00 | 13.00% |
| H W Rogers Hose Company #2 | Stage Door Music Productions Inc | 4 | \$22,828.00 | \$2,967.64 | \$0.00 | 13.00% |
| Children's Charity Fund Inc | All-Pro Telemarketing Associates Corporation | 8 | \$181,933.01 | \$23,207.48 | \$129,000.00 | 12.76% |
| Little Heroes Foundation | Contract Communications Inc | 8 | \$424,735.00 | \$54,210.00 | \$140,715.00 | 12.76% |
| Fraternal Order of Police Empire State Lodge Inc | Civic Development Group LLC | 2 | \$3,708,293.00 | \$464,000.00 | \$0.00 | 12.51% |
| American Foundation for Disabled Children Inc | All-Pro Telemarketing Associates Corporation | 1 | \$290,721.40 | \$36,270.43 | \$200,000.00 | 12.48% |
| Cancer Fund of America Inc | Civic Development Group LLC | 8 | \$3,575,078.00 | \$446,331.00 | \$0.00 | 12.48% |
| Amnesty International of the USA Inc | Harris Direct | 1 | \$28,311.00 | \$3,508.95 | \$34,566.00 | 12.39% |
| Co-op America Foundation Inc | Share Group Inc | 8 | \$92,439.00 | \$11,453.00 | \$0.00 | 12.39% |
| Disabled Veterans Associations | Civic Development Group LLC | 8 | \$2,176,202.00 | \$267,373.00 | \$0.00 | 12.29% |
| Police Protective Fund | All-Pro Telemarketing Associates Corporation | 8 | \$1,363,692.47 | \$164,830.56 | \$1,027,000.00 | 12.09% |
| For Kids Sake Inc | Contract Communications Inc | 8 | \$113,174.00 | \$13,581.00 | \$39,577.00 | 12.00% |
| Kids Wish Network Inc | Telesystems Marketing Inc | 8 | \$87,721.00 | \$10,526.52 | \$0.00 | 12.00% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|---|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| New York State Fraternal Order of Police Foundation | Contract Communications Inc | 2 | \$19,653.00 | \$2,358.00 | \$17,167.00 | 12.00% |
| Reach Our Children Inc | Allan C Hill Productions Inc | 8 | \$17,837.00 | \$2,140.44 | \$11,891.00 | 12.00% |
| Committee for Missing Children Inc | All-Pro Telemarketing Associates Corporation | 8 | \$387,178.00 | \$45,423.18 | \$280,000.00 | 11.73% |
| American Association of University Women Inc | Outreach Center Inc | 8 | \$146,949.00 | \$16,281.00 | \$0.00 | 11.08% |
| Friends of the Earth | Share Group Inc | 8 | \$9,642.00 | \$1,051.00 | \$0.00 | 10.90% |
| National Breast Cancer Coalition | Share Group Inc | 8 | \$81,588.00 | \$8,672.00 | \$0.00 | 10.63% |
| Second Stage Theatre Inc | DCM Inc | 1 | \$105,012.75 | \$10,984.32 | \$0.00 | 10.46% |
| Coalition of Police and Sheriffs Inc | S & E Marketing Ltd | 8 | \$251,828.11 | \$25,995.24 | \$0.00 | 10.32% |
| Big Flats Masonic Lodge #378 | Theodore Productions Inc | 6 | \$17,067.00 | \$1,750.70 | \$5,033.00 | 10.26% |
| National Association of Police Athletic Leagues | American Trade and Convention Publications Inc | 8 | \$5,959,932.00 | \$607,318.00 | \$0.00 | 10.19% |
| Disabled Police Officers Counseling Center Inc | All-Pro Telemarketing Associates Corporation | 8 | \$399,419.14 | \$39,991.91 | \$415,000.00 | 10.01% |
| American Police Officers Association | Nationwide Fundraisers Inc | 8 | \$302,672.00 | \$30,267.00 | \$68,677.00 | 10.00% |
| Association for Firefighters and Paramedics Inc | New Age Services Ltd | 8 | \$129,747.00 | \$12,974.70 | \$166,643.00 | 10.00% |
| Association for Firefighters and Paramedics Inc | New Liberty Promotions Inc | 8 | \$440,955.50 | \$44,095.55 | \$0.00 | 10.00% |
| Association for Firefighters and Paramedics Inc | TCB Enterprises Inc | 8 | \$70,351.00 | \$7,035.10 | \$595.00 | 10.00% |
| Association for Firefighters and Paramedics Inc | Titan Marketing Inc | 8 | \$32,917.00 | \$3,291.70 | \$0.00 | 10.00% |
| Association for Police and Sheriffs Inc | New Liberty Promotions Inc | 8 | \$36,462.00 | \$3,646.20 | \$0.00 | 10.00% |
| Caring For Our Children Foundation | Midwest Publishing-OH Inc | 8 | \$44,761.52 | \$4,476.15 | \$0.00 | 10.00% |
| Law Enforcement Alliance of America Inc | All-Pro Telemarketing Associates Corporation | 8 | \$44,880.88 | \$4,488.09 | \$55,000.00 | 10.00% |
| Long Island Responds | Mure Associates Inc | 2 | \$198,295.50 | \$19,829.55 | \$0.00 | 10.00% |
| Shiloh International Ministries | Nationwide Fundraisers Inc | 8 | \$127,569.00 | \$12,756.90 | \$0.00 | 10.00% |
| Disabled Police Officers of America Inc | Nationwide Fundraisers Inc | 8 | \$25,809.00 | \$2,578.00 | \$6,553.00 | 9.99% |
| Committee for Missing Children Inc | LAS LLC | 8 | \$662,606.00 | \$65,926.00 | \$0.00 | 9.95% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|--|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Narcotic Enforcement Officers Association Inc | Civic Development Group LLC | 4 | \$384,706.00 | \$38,176.00 | \$0.00 | 9.92% |
| NARAL Pro-Choice America | Outreach Center Inc | 8 | \$57,982.00 | \$5,447.00 | \$0.00 | 9.39% |
| Lighthouse International | Harris Direct | 1 | \$21,427.00 | \$1,826.77 | \$616.00 | 8.53% |
| International Union of Police Associations AFL-CIO | LAS LLC | 8 | \$7,509,791.00 | \$596,723.00 | \$0.00 | 7.95% |
| National Women's Health Network Inc | Share Group Inc | 8 | \$24,887.00 | \$1,972.00 | \$0.00 | 7.92% |
| International Campaign for Tibet | Public Interest Communications Inc | 8 | \$80,857.50 | \$5,223.45 | \$34,088.50 | 6.46% |
| New York AMVETS Inc | American Trade and Convention Publications Inc | 2 | \$364,109.00 | \$20,000.00 | \$0.00 | 5.49% |
| National Law Enforcement Sports Federation Ltd Inc | LAS LLC | 8 | \$249,927.00 | \$11,330.00 | \$0.00 | 4.53% |
| Human Rights Campaign Inc | Telefund Inc | 8 | \$575,858.33 | \$24,779.73 | \$585,074.67 | 4.30% |
| Citizens Against Government Waste | Facter Direct Ltd | 8 | \$80,743.00 | \$3,135.00 | \$90,296.00 | 3.88% |
| NARAL Pro-Choice America | Gordon & Schwenkmeyer Inc | 8 | \$117,547.31 | \$4,381.55 | \$0.00 | 3.73% |
| WSKG Public Telecommunication Council | Infocision Management Corporation | 5 | \$6,400.00 | \$202.00 | \$0.00 | 3.16% |
| Alliance Defense Fund | Infocision Management Corporation | 8 | \$119,536.02 | \$2,925.85 | \$0.00 | 2.45% |
| National Parks Conservation Association | Public Interest Communications Inc | 8 | \$91,283.00 | \$749.06 | \$45,901.00 | 0.82% |
| American Council of the Blind Inc | Integral Resources Inc | 8 | \$29,381.10 | \$0.00 | \$34,556.39 | 0.00% |
| National Cancer Coalition Inc | Integral Resources Inc | 8 | \$18,699.50 | \$0.00 | \$34,863.50 | 0.00% |
| Suffolk County Police Conference Inc | Tan Productions Inc | 2 | \$28,850.00 | \$0.00 | \$0.00 | 0.00% |
| United States Fund for UNICEF | Harris Direct | 1 | \$24,594.00 | \$0.00 | \$15,132.00 | 0.00% |
| VFW of the United States-Department of New York | American Trade and Convention Publications Inc | 4 | \$490,414.00 | \$0.00 | \$0.00 | 0.00% |
| Easter Seals Inc | Infocision Management Corporation | 8 | \$260,093.89 | (\$5,690.67) | \$0.00 | -2.19% |
| Southern Poverty Law Center Inc | Outreach Center Inc | 8 | \$336,816.00 | (\$9,725.00) | \$0.00 | -2.89% |
| Alzheimers Disease and Related Disorder Inc | Facter Direct Ltd | 8 | \$25,430.00 | (\$875.00) | \$23,812.00 | -3.44% |
| Humane Society of the United States Inc | Share Group Inc | 8 | \$1,031,103.00 | (\$173,726.00) | \$0.00 | -16.85% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|--|------------------------------------|--------------|-------------------|-------------------|-----------------------------|----------------------|
| American Society for the Prevention of Cruelty to Animals | Outreach Center Inc | 1 | \$25,811.00 | (\$5,230.00) | \$70,092.00 | -20.26% |
| United States Association for United Nations High Commissioner for Refugees | Telefund Inc | 8 | \$7,042.00 | (\$2,240.50) | \$16,076.00 | -31.82% |
| National Council of La Raza | Share Group Inc | 8 | \$11,750.00 | (\$3,891.00) | \$0.00 | -33.11% |
| World Wildlife Fund Inc | Share Group Inc | 8 | \$116,856.00 | (\$47,418.00) | \$0.00 | -40.58% |
| Friends of Bassett Inc | IDC Ltd | 5 | \$242,369.50 | (\$143,788.19) | \$897,739.50 | -59.33% |
| Church World Service Inc | Facter Direct Ltd | 8 | \$8,271.00 | (\$4,987.00) | \$3,349.00 | -60.30% |
| World Wildlife Fund Inc | MKTG TeleServices Inc | 8 | \$75,292.00 | (\$46,775.00) | \$28,147.00 | -62.12% |
| Wilderness Society | Harris Direct | 8 | \$6,623.00 | (\$4,338.25) | \$17,885.00 | -65.50% |
| International Fund for Animal Welfare Inc | Facter Direct Ltd | 8 | \$629.00 | (\$1,241.00) | \$935.00 | -197.30% |
| Public Citizen Foundation Inc | EARTHtel Inc | 8 | \$35,649.00 | (\$86,853.00) | \$0.00 | -243.63% |
| Joslin Diabetes Center | MKTG TeleServices Inc | 8 | \$7,612.00 | (\$24,380.00) | \$14,763.00 | -320.28% |
| Public Citizen Foundation Inc & Public Citizen Inc | Public Interest Communications Inc | 8 | \$380.00 | (\$1,321.85) | \$5,028.00 | -347.86% |
| American Heart Association Inc | Univision Marketing Group Inc | 8 | \$55.21 | (\$202.43) | \$3,500.00 | -366.65% |
| National Osteoporosis Foundation | Infocision Management Corporation | 8 | \$1,080.00 | (\$4,299.50) | \$0.00 | -398.10% |
| | TOTALS | | \$187,402,200.28 | \$63,094,096.17 | \$42,667,475.64 | 33.67% |

TABLE 4 Charitable OrganizationsAlphabetical Order Within Geographic Locations 2003 Telemarketing Campaigns

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|---|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| American Civil Liberties Union | Public Interest Communications Inc | 1 | \$201,077.00 | \$60,878.74 | \$106,348.00 | 30.28% |
| American Civil Liberties Union | Share Group Inc | 1 | \$560,979.00 | \$269,341.00 | \$0.00 | 48.01% |
| American Foundation for Disabled Children Inc | All-Pro Telemarketing Associates Corporation | 1 | \$290,721.40 | \$36,270.43 | \$200,000.00 | 12.48% |
| American Foundation for Disabled Children Inc | Campaign Center Inc (The) | 1 | \$12,750.00 | \$2,550.00 | \$0.00 | 20.00% |
| American Society for the Prevention of Cruelty to Animals | Facter Direct Ltd | 1 | \$384,931.00 | \$93,786.00 | \$323,503.00 | 24.36% |
| American Society for the Prevention of Cruelty to Animals | Outreach Associates Inc | 1 | \$41,270.00 | \$21,291.00 | \$0.00 | 51.59% |
| American Society for the Prevention of Cruelty to Animals | Outreach Center Inc | 1 | \$25,811.00 | (\$5,230.00) | \$70,092.00 | -20.26% |
| American Society for the Prevention of Cruelty to Animals | Share Group Inc | 1 | \$439,680.00 | \$145,801.00 | \$0.00 | 33.16% |
| American Society for the Prevention of Cruelty to Animals | Telefund Inc | 1 | \$929,230.19 | \$227,151.19 | \$948,683.81 | 24.45% |
| Amnesty International of the USA Inc | Harris Direct | 1 | \$28,311.00 | \$3,508.95 | \$34,566.00 | 12.39% |
| Amnesty International of the USA Inc | Public Interest Communications Inc | 1 | \$1,953,648.25 | \$1,400,131.26 | \$0.00 | 71.67% |
| Amnesty International of the USA Inc | Telefund Inc | 1 | \$753,931.25 | \$430,086.25 | \$468,023.75 | 57.05% |
| Anti-Defamation League of B'nai B'rith | Facter Direct Ltd | 1 | \$184,245.00 | \$151,080.90 | \$59,022.00 | 82.00% |
| Bread for the World Inc | Share Group Inc | 1 | \$306,660.00 | \$159,802.00 | \$0.00 | 52.11% |
| Carnegie Hall Society Inc | MKTG TeleServices Inc | 1 | \$2,703,547.00 | \$1,997,984.00 | \$167,412.00 | 73.90% |
| Environmental Defense Inc | Share Group Inc | 1 | \$569,040.00 | \$262,018.00 | \$0.00 | 46.05% |
| God's Love We Deliver Inc | Share Group Inc | 1 | \$72,512.00 | \$18,369.00 | \$0.00 | 25.33% |
| International Rescue Committee Inc | Facter Direct Ltd | 1 | \$151,321.00 | \$47,509.00 | \$52,853.00 | 31.40% |
| International Rescue Committee Inc | Outreach Center Inc | 1 | \$76,372.00 | \$58,763.00 | \$0.00 | 76.94% |
| International Rescue Committee Inc | Telefund Inc | 1 | \$52,350.00 | \$31,677.45 | \$13,651.00 | 60.51% |
| Lambda Legal Defense & Education Fund Inc | Share Group Inc | 1 | \$134,128.00 | \$83,706.00 | \$0.00 | 62.41% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|---|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Legal Momentum (f/k/a NOW Legal Defense and Education Fund) | Telefund Inc | 1 | \$30,619.00 | \$15,318.80 | \$9,781.00 | 50.03% |
| Lighthouse International | Harris Direct | 1 | \$21,427.00 | \$1,826.77 | \$616.00 | 8.53% |
| Lighthouse International | Share Group Inc | 1 | \$45,364.00 | \$7,161.00 | \$0.00 | 15.79% |
| Lincoln Center for the Performing Arts Inc | Market Access Inc | 1 | \$252,788.00 | \$167,412.00 | \$2,100.00 | 66.23% |
| Mecca Temple AAONMS | All-Pro Telemarketing Associates Corporation | 1 | \$5,992.00 | \$838.50 | \$3,300.00 | 13.99% |
| Medecins Sans Frontieres USA Inc | Harris Direct | 1 | \$109,251.00 | \$79,635.71 | \$10,254.00 | 72.89% |
| NARAL/NYS Inc | Telefund Inc | 1 | \$21,269.00 | \$10,853.60 | \$5,420.00 | 51.03% |
| National Audubon Society Inc | Harris Direct | 1 | \$77,933.00 | \$20,108.95 | \$33,388.00 | 25.80% |
| National Audubon Society Inc | Public Interest Communications Inc | 1 | \$198,069.00 | \$73,807.55 | \$23,912.00 | 37.26% |
| National Audubon Society Inc | Share Group Inc | 1 | \$184,909.00 | \$84,385.00 | \$0.00 | 45.64% |
| National Children Leukemia Foundation | All-Pro Telemarketing Associates Corporation | 1 | \$220,200.26 | \$33,080.04 | \$160,000.00 | 15.02% |
| National Federation of the Blind of New York State Inc | Capital District Callers Inc | 1 | \$79,162.00 | \$25,331.84 | \$0.00 | 32.00% |
| Natural Resources Defense Council Inc | Facter Direct Ltd | 1 | \$823,909.00 | \$369,656.00 | \$243,815.00 | 44.87% |
| New York and Presbyterian Hospital | Telecomp Inc | 1 | \$764,398.00 | \$592,238.48 | \$0.00 | 77.48% |
| New York and Presbyterian Hospital | Telecomp Inc | 1 | \$692,278.00 | \$441,023.18 | \$0.00 | 63.71% |
| New York and Presbyterian Hospital | Telecomp Inc | 1 | \$129,179.00 | \$34,670.81 | \$0.00 | 26.84% |
| New York Cares Inc | Gordon & Schwenkmeyer Inc | 1 | \$151,318.10 | \$74,411.79 | \$14,000.00 | 49.18% |
| New York City Ballet Inc | MKTG TeleServices Inc | 1 | \$625,867.00 | \$458,155.00 | \$30,250.00 | 73.20% |
| New York City Ballet Inc | MKTG TeleServices Inc | 1 | \$451,571.00 | \$332,657.00 | \$18,592.00 | 73.67% |
| New York City Opera Inc | DCM Inc | 1 | \$251,680.00 | \$126,649.83 | \$0.00 | 50.32% |
| New York Restoration Project | Facter Direct Ltd | 1 | \$29,164.00 | \$10,988.00 | \$18,132.00 | 37.68% |
| New York State Court Clerks Association | Tan Productions Inc | 1 | \$87,410.00 | \$26,223.00 | \$0.00 | 30.00% |
| New York Veteran Police Association Inc | New Age Services Ltd | 1 | \$259,399.00 | \$38,909.85 | \$306,794.00 | 15.00% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|--|---------------------------------|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Philharmonic Symphony Society of New York Inc | MKTG TeleServices Inc | 1 | \$1,145,835.00 | \$735,709.00 | \$39,773.00 | 64.21% |
| Planned Parenthood Action Fund Inc | Facter Direct Ltd | 1 | \$318,585.00 | \$156,676.00 | \$159,158.00 | 49.18% |
| Planned Parenthood Action Fund Inc | Share Group Inc | 1 | \$571,304.00 | \$284,617.00 | \$0.00 | 49.82% |
| Planned Parenthood Federation of America Inc | Facter Direct Ltd | 1 | \$3,068,884.00 | \$1,603,980.00 | \$1,429,613.00 | 52.27% |
| Planned Parenthood Federation of America Inc | Share Group Inc | 1 | \$1,217,240.00 | \$483,655.00 | \$0.00 | 39.73% |
| Planned Parenthood Federation of America Inc | Telefund Inc | 1 | \$497,212.00 | \$224,241.40 | \$220,279.00 | 45.10% |
| Queens College Foundation Inc | Development Center LLC | 1 | \$231,857.00 | \$136,453.00 | \$0.00 | 58.85% |
| Riverdale Country School | Lester Inc | 1 | \$16,891.00 | \$15,090.00 | \$1,020.00 | 89.34% |
| Roundabout Theatre Company Inc | MKTG TeleServices Inc | 1 | \$39,805.00 | \$15,749.00 | \$10,725.00 | 39.57% |
| Second Stage Theatre Inc | DCM Inc | 1 | \$205,043.00 | \$95,226.87 | \$0.00 | 46.44% |
| Second Stage Theatre Inc | DCM Inc | 1 | \$105,012.75 | \$10,984.32 | \$0.00 | 10.46% |
| United States Fund for UNICEF | Facter Direct Ltd | 1 | \$46,908.00 | \$9,614.00 | \$36,638.00 | 20.50% |
| United States Fund for UNICEF | Harris Direct | 1 | \$24,594.00 | \$0.00 | \$15,132.00 | 0.00% |
| United States Fund for UNICEF | Share Group Inc | 1 | \$764,515.00 | \$406,969.00 | \$0.00 | 53.23% |
| Wildlife Conservation Society | Share Group Inc | 1 | \$192,069.00 | \$39,110.00 | \$0.00 | 20.36% |
| WNYC Radio | Aria Communications Corporation | 1 | \$140,617.78 | \$41,317.83 | \$44,296.22 | 29.38% |
| WNYC Radio | Sage Group LLC (The) | 1 | \$281,965.00 | \$162,796.43 | \$93,949.00 | 57.74% |
| Bi-County Helpline for Abuse Against Women & Children | Mure Associates Inc | 2 | \$172,747.00 | \$34,549.40 | \$0.00 | 20.00% |
| Coalition Against Breast Cancer Inc | Campaign Center Inc (The) | 2 | \$615,327.00 | \$123,065.00 | \$0.00 | 20.00% |
| Court Officers Benevolent Association of Nassau County | Tan Productions Inc | 2 | \$76,341.00 | \$29,651.30 | \$0.00 | 38.84% |
| Disabled Veterans of America Inc-PFC Salvatore J Armato | Campaign Center Inc (The) | 2 | \$2,121.00 | \$424.00 | \$0.00 | 19.99% |
| Fraternal Order of Police Empire State Lodge Inc | Civic Development Group LLC | 2 | \$3,708,293.00 | \$464,000.00 | \$0.00 | 12.51% |
| Freeport Police Athletic League Inc | Tan Productions Inc | 2 | \$23,640.00 | \$11,820.00 | \$0.00 | 50.00% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|--|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Freeport Police Benevolent Association | Tan Productions Inc | 2 | \$11,460.00 | \$5,730.00 | \$0.00 | 50.00% |
| Glen Cove City Police Benevolent Association Inc | Tan Productions Inc | 2 | \$37,050.00 | \$18,525.00 | \$0.00 | 50.00% |
| Hempstead Police Benevolent Association Inc | Island Marketing Concepts Inc | 2 | \$250,689.00 | \$62,672.25 | \$0.00 | 25.00% |
| Knights of Columbus-Monsignor Delaney Council #5983 | Campaign Center Inc (The) | 2 | \$21,352.00 | \$5,370.00 | \$0.00 | 25.15% |
| Long Island Coalition for Life Inc | MDS Communications Corporation | 2 | \$73,065.00 | \$47,230.00 | \$18,639.00 | 64.64% |
| Long Island Responds | Mure Associates Inc | 2 | \$198,295.50 | \$19,829.55 | \$0.00 | 10.00% |
| Long Island State Park Police Benevolent Association | Campaign Center Inc (The) | 2 | \$354,465.00 | \$83,358.00 | \$0.00 | 23.52% |
| Lynbrook Police Benevolent Association | Island Marketing Concepts Inc | 2 | \$65,421.00 | \$19,626.30 | \$0.00 | 30.00% |
| Manor Park Seniors Ltd | Campaign Center Inc (The) | 2 | \$68,875.00 | \$13,375.00 | \$0.00 | 19.42% |
| Marine Corps League-Huntington Long Island Detachment | Campaign Center Inc (The) | 2 | \$143,243.00 | \$28,649.00 | \$0.00 | 20.00% |
| Nassau County Deputy Sheriff's Benevolent Association | D & D Telemarketing Inc | 2 | \$65,245.00 | \$22,836.00 | \$0.00 | 35.00% |
| Nassau Police Conference Inc | Island Marketing Concepts Inc | 2 | \$425,752.50 | \$132,500.00 | \$0.00 | 31.12% |
| New York AMVETS Inc | American Trade and Convention Publications Inc | 2 | \$364,109.00 | \$20,000.00 | \$0.00 | 5.49% |
| New York State Association of PBA's Inc | All-Pro Telemarketing Associates Corporation | 2 | \$133,034.50 | \$17,637.82 | \$200,000.00 | 13.26% |
| New York State Association of PBA's Inc | Civic Development Group LLC | 2 | \$936,341.00 | \$140,464.00 | \$0.00 | 15.00% |
| New York State Association of PBA's Inc | Mac Communications (MacDonald, John T) | 2 | \$127,561.00 | \$38,268.00 | \$0.00 | 30.00% |
| New York State Association of PBA's Inc | Midwest Publishing-OH Inc | 2 | \$310,646.40 | \$52,809.89 | \$0.00 | 17.00% |
| New York State Association of PBA's Inc | Midwest Publishing-OH Inc | 2 | \$176,025.70 | \$29,924.37 | \$0.00 | 17.00% |
| New York State Association of PBA's Inc | New Age Services Ltd | 2 | \$608,309.79 | \$91,246.27 | \$900,000.00 | 15.00% |
| New York State Fraternal Order of Police Foundation | Contract Communications Inc | 2 | \$19,653.00 | \$2,358.00 | \$17,167.00 | 12.00% |
| New York State Park Police PBA Inc | All-Pro Telemarketing Associates Corporation | 2 | \$73,458.50 | \$15,246.47 | \$83,000.00 | 20.76% |
| New York State Park Police PBA Inc | Northeastern Advertising (Morgan, William J) | 2 | \$16,000.00 | \$5,600.00 | \$0.00 | 35.00% |
| New York State Park Police PBA Inc | Suffolk Productions Inc | 2 | \$120,248.00 | \$30,062.00 | \$0.00 | 25.00% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|---|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| New York Vietnam Veterans Foundation Inc | American Trade and Convention Publications Inc | 2 | \$331,647.00 | \$60,000.00 | \$0.00 | 18.09% |
| Patrolmen's Benevolent Association of Long Beach New York Inc | Suffolk Productions Inc | 2 | \$42,135.00 | \$14,747.00 | \$0.00 | 35.00% |
| Police Athletic Team of Suffolk County Inc | Suffolk Productions Inc | 2 | \$98,338.00 | \$27,535.00 | \$0.00 | 28.00% |
| Port Washington Police Benevolent Association Inc | Tan Productions Inc | 2 | \$55,661.00 | \$27,830.50 | \$0.00 | 50.00% |
| Retired Police Association of the State of New York Inc | All-Pro Telemarketing Associates Corporation | 2 | \$73,596.85 | \$11,428.93 | \$58,400.00 | 15.53% |
| Riverhead Police Benevolent Association | Tan Productions Inc | 2 | \$30,635.00 | \$15,623.85 | \$0.00 | 51.00% |
| Suffolk County Deputy Sheriff's Benevolent Association | D & D Telemarketing Inc | 2 | \$77,238.00 | \$30,877.00 | \$0.00 | 39.98% |
| Suffolk County Detective Investigators Police Benevolent Association | D & D Telemarketing Inc | 2 | \$94,825.00 | \$38,100.00 | \$0.00 | 40.18% |
| Suffolk County Detectives Association Inc | Suffolk Productions Inc | 2 | \$173,666.00 | \$60,784.00 | \$0.00 | 35.00% |
| Suffolk County Police Athletic League Inc | Campaign Center Inc (The) | 2 | \$429,076.00 | \$98,775.00 | \$0.00 | 23.02% |
| Suffolk County Police Athletic League Inc | D & D Telemarketing Inc | 2 | \$203,148.00 | \$80,385.00 | \$0.00 | 39.57% |
| Suffolk County Police Conference Inc | Tan Productions Inc | 2 | \$125,935.00 | \$37,780.50 | \$0.00 | 30.00% |
| Suffolk County Police Conference Inc | Tan Productions Inc | 2 | \$28,850.00 | \$0.00 | \$0.00 | 0.00% |
| Suffolk County Police Memorial Fund Inc | D & D Telemarketing Inc | 2 | \$125,069.00 | \$49,445.00 | \$0.00 | 39.53% |
| Uniformed Court Officers Association of Suffolk County | Tan Productions Inc | 2 | \$67,840.00 | \$20,352.00 | \$0.00 | 30.00% |
| VFW of the United States-Nassau County Council | Campaign Center Inc (The) | 2 | \$117,588.00 | \$23,518.00 | \$0.00 | 20.00% |
| VFW of the United States-Suffolk County Chapter | Campaign Center Inc (The) | 2 | \$93,975.00 | \$18,795.00 | \$0.00 | 20.00% |
| Vietnam Veterans of America-Chapter #11 Suffolk NY Inc | Mure Associates Inc | 2 | \$121,926.00 | \$26,823.72 | \$0.00 | 22.00% |
| Vietnam Veterans of America-Chapter #82 Hicksville NY | Suffolk Productions Inc | 2 | \$32,107.00 | \$8,027.00 | \$0.00 | 25.00% |
| Village of Hempstead Police Activity League | Island Marketing Concepts Inc | 2 | \$68,936.00 | \$20,680.80 | \$0.00 | 30.00% |
| Association of Graduates of the US Military Academy | IDC Ltd | 3 | \$185,410.78 | \$134,752.02 | \$567,306.22 | 72.68% |
| Centennial Hose Company #4 Inc | Spotlight Music Productions Inc | 3 | \$36,320.00 | \$7,350.00 | \$0.00 | 20.24% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|---|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| City of Mt Vernon Police Association | S & M Enterprises Inc | 3 | \$80,570.00 | \$22,156.79 | \$0.00 | 27.50% |
| City of White Plains Police Benevolent Association | JNK Enterprises Inc | 3 | \$80,019.00 | \$32,007.60 | \$0.00 | 40.00% |
| Consumers Union of United States Inc | Lester Inc | 3 | \$330,107.00 | \$149,990.00 | \$194,436.00 | 45.44% |
| Croton Police Association | Community Services Inc | 3 | \$48,203.00 | \$20,245.26 | \$0.00 | 42.00% |
| Dutchess County Correction Officers Benevolent Association | Stage Door Music Productions Inc | 3 | \$90,324.50 | \$18,064.90 | \$0.00 | 20.00% |
| Eastchester Police Benevolent Association | JNK Enterprises Inc | 3 | \$47,765.00 | \$14,329.50 | \$0.00 | 30.00% |
| Fishkill Police Cadets Boy Scouts of America Post EP-49 | Stage Door Music Productions Inc | 3 | \$26,104.00 | \$4,513.73 | \$0.00 | 17.29% |
| Greenburgh Uniformed Firefighters Association Inc | S & M Enterprises Inc | 3 | \$64,100.00 | \$19,230.00 | \$1,500.00 | 30.00% |
| Haverstraw Police Athletic League Inc | Stage Door Music Productions Inc | 3 | \$76,675.00 | \$11,501.25 | \$0.00 | 15.00% |
| Hudson Valley Volunteer Firemens Association | Royalty Services Inc | 3 | \$40,932.00 | \$12,000.00 | \$0.00 | 29.32% |
| Kingston Police Benevolent Association | Gotham Productions Inc | 3 | \$64,830.00 | \$16,207.00 | \$0.00 | 25.00% |
| Kingston Police Gold Shield Society | Gotham Productions Inc | 3 | \$42,745.00 | \$11,969.00 | \$0.00 | 28.00% |
| Lake Mohegan Professional Fire Fighters Association Inc | S & M Enterprises Inc | 3 | \$31,740.00 | \$9,522.00 | \$250.00 | 30.00% |
| Masters School | Lester Inc | 3 | \$14,036.00 | \$8,756.00 | \$15,542.00 | 62.38% |
| Middletown Fire Police | Stage Door Music Productions Inc | 3 | \$38,307.51 | \$7,661.50 | \$0.00 | 20.00% |
| Middletown NY Police Benevolent Association | Stage Door Music Productions Inc | 3 | \$71,399.00 | \$17,000.00 | \$0.00 | 23.81% |
| Monticello Policemen's Benevolent Association Inc | Stage Door Music Productions Inc | 3 | \$65,669.50 | \$13,915.50 | \$0.00 | 21.19% |
| Mt Kisco Police Benevolent Association | JNK Enterprises Inc | 3 | \$72,443.00 | \$25,000.50 | \$0.00 | 34.51% |
| New York Police and Peace Officers Association Inc | Mac Communications (MacDonald, John T) | 3 | \$2,450.00 | \$662.00 | \$200.00 | 27.02% |
| New York State Federation of Police Inc | All-Pro Telemarketing Associates Corporation | 3 | \$107,594.50 | \$18,200.00 | \$126,000.00 | 16.92% |
| New York State Police Chiefs Benevolent Association Inc | New Liberty Promotions Inc | 3 | \$1,246,809.17 | \$199,489.45 | \$0.00 | 16.00% |
| New York State Union of Police Associations Inc | Community Tele Services | 3 | \$689,791.00 | \$145,600.00 | \$0.00 | 21.11% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|---|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Orange County Deputy Sheriff's Police Benevolent Association | Stage Door Music Productions Inc | 3 | \$26,385.40 | \$5,297.80 | \$0.00 | 20.08% |
| Orange County K-9 Association Inc | Stage Door Music Productions Inc | 3 | \$62,567.43 | \$12,513.49 | \$0.00 | 20.00% |
| Ossining Police Athletic League | Spotlight Music Productions Inc | 3 | \$53,504.00 | \$17,051.00 | \$0.00 | 31.87% |
| Patrolmen's Benevolent Association of Newburgh NY Inc | Stage Door Music Productions Inc | 3 | \$53,796.00 | \$9,683.28 | \$0.00 | 18.00% |
| Peekskill Police Association | Starlet Music Productions (Corbett, Herbert) | 3 | \$71,993.00 | \$22,500.00 | \$0.00 | 31.25% |
| Pleasantville New York Police Benevolent Association Inc | S & M Enterprises Inc | 3 | \$45,605.00 | \$13,681.50 | \$500.00 | 30.00% |
| Police Athletic League of Yonkers Foundation Inc | Gotham Productions Inc | 3 | \$180,331.00 | \$59,099.00 | \$0.00 | 32.77% |
| Police Officer Defense Fund of New York State Inc | Community Tele Services | 3 | \$81,489.00 | \$36,000.00 | \$0.00 | 44.18% |
| Policemen's Benevolent Association of Westchester County Inc | S & M Enterprises Inc | 3 | \$105,860.00 | \$38,626.80 | \$0.00 | 36.49% |
| Poughkeepsie Police Athletic League Inc | Gotham Productions Inc | 3 | \$35,158.00 | \$10,547.00 | \$0.00 | 30.00% |
| Putnam County Deputy Sheriffs Benevolent Association | National Benefit Company | 3 | \$58,995.00 | \$17,698.50 | \$0.00 | 30.00% |
| Putnam County Sheriff's Department Police Benevolent Association | Community Services Inc | 3 | \$41,583.00 | \$19,187.00 | \$0.00 | 46.14% |
| Putnam County Volunteer Firemens Association | Community Services Inc | 3 | \$59,139.00 | \$17,741.70 | \$0.00 | 30.00% |
| Ramapo Policemen's Benevolent Association | Top Rank Enterprises Inc | 3 | \$52,134.00 | \$20,853.60 | \$0.00 | 40.00% |
| Rockland County Patrolmen's Benevolent Association Inc | National Benefit Company | 3 | \$155,194.00 | \$57,661.85 | \$0.00 | 37.15% |
| Rockland County Sheriff's Deputies Association Inc | National Benefit Company | 3 | \$137,641.24 | \$48,174.44 | \$0.00 | 35.00% |
| Rye Country Day School | Lester Inc | 3 | \$29,490.00 | \$17,101.00 | \$8,895.00 | 57.99% |
| Scarsdale Patrolmens Benevolent Association | Holmac Telecommunications Inc | 3 | \$216,370.00 | \$69,911.00 | \$0.00 | 32.31% |
| Sober Driving Society Inc | Gotham Productions Inc | 3 | \$6,040.00 | \$1,510.00 | \$0.00 | 25.00% |
| Spring Valley Policemens Benevolent Association | Gotham Productions Inc | 3 | \$33,017.00 | \$12,216.00 | \$0.00 | 37.00% |
| Sullivan County Patrolmans Benevolent Association | Mako Enterprises (Grimm, Robert) | 3 | \$23,526.00 | \$6,974.00 | \$0.00 | 29.64% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|--|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Sullivan County Probation Officers Association Inc | Mako Enterprises (Grimm, Robert) | 3 | \$2,135.00 | \$645.00 | \$0.00 | 30.21% |
| Town of Fallsburg Police Benevolent Association | Mako Enterprises (Grimm, Robert) | 3 | \$16,904.00 | \$5,500.00 | \$0.00 | 32.54% |
| Town of Mt Pleasant Policemen's Benevolent Association | S & M Enterprises Inc | 3 | \$62,765.00 | \$18,829.50 | \$1,500.00 | 30.00% |
| Town of Newburgh Policemen's Benevolent Association | Stage Door Music Productions Inc | 3 | \$69,844.00 | \$15,000.00 | \$0.00 | 21.48% |
| Town of Saugerties Police Benevolent Association | Gotham Productions Inc | 3 | \$30,796.00 | \$11,394.52 | \$0.00 | 37.00% |
| Town of Wallkill Police Officers Benevolent Association | Stage Door Music Productions Inc | 3 | \$45,498.00 | \$10,464.54 | \$0.00 | 23.00% |
| Town of Wallkill Volunteer Ambulance Corps Inc | Spotlight Music Productions Inc | 3 | \$43,929.00 | \$10,982.00 | \$0.00 | 25.00% |
| Troopers Historic Association of New York Inc | TCB Enterprises Inc | 3 | \$57,436.00 | \$9,743.60 | \$7,500.00 | 16.96% |
| Ulster County Correction Officers Benevolent Association | Stage Door Music Productions Inc | 3 | \$8,525.00 | \$1,705.00 | \$0.00 | 20.00% |
| Ulster County Sheriff's Employees Association | Stage Door Music Productions Inc | 3 | \$109,757.96 | \$21,951.59 | \$0.00 | 20.00% |
| Ulster Police Cadets | Top Rank Enterprises Inc | 3 | \$19,204.00 | \$7,105.48 | \$0.00 | 37.00% |
| Ulster Policeman's Benevolent Association | Top Rank Enterprises Inc | 3 | \$56,131.50 | \$19,646.03 | \$0.00 | 35.00% |
| Uniformed Fire Fighters Association of the City of Mt Vernon NY Inc | D & R Communications (Sadofsky, David) | 3 | \$89,063.00 | \$31,172.05 | \$0.00 | 35.00% |
| Uniformed Fire Fighters Association of the City of New Rochelle | S & M Enterprises Inc | 3 | \$71,790.00 | \$21,537.00 | \$800.00 | 30.00% |
| United States Police Canine Association/Region #7 | Stage Door Music Productions Inc | 3 | \$179,123.50 | \$35,824.70 | \$0.00 | 20.00% |
| Village of Fishkill Police Benevolent Association | Stage Door Music Productions Inc | 3 | \$53,787.00 | \$9,143.79 | \$0.00 | 17.00% |
| Village of Montgomery Police Benevolent Association Inc | Stage Door Music Productions Inc | 3 | \$24,659.00 | \$5,000.00 | \$0.00 | 20.28% |
| Village of Ossining Policeman's Benevolent Association | National Benefit Company | 3 | \$95,138.00 | \$28,541.40 | \$0.00 | 30.00% |
| Village of Saugerties Police Benevolent Association | Top Rank Enterprises Inc | 3 | \$44,519.00 | \$15,581.65 | \$0.00 | 35.00% |
| Volunteer Fire Police Association of Dutchess County | Stage Door Music Productions Inc | 3 | \$51,872.00 | \$10,374.40 | \$0.00 | 20.00% |
| Westchester County Correction Officers Benevolent Association | Spotlight Music Productions Inc | 3 | \$51,941.00 | \$12,985.00 | \$0.00 | 25.00% |
| Westchester Legionnaire Inc | Weiss, Howard | 3 | \$40,325.00 | \$16,130.00 | \$0.00 | 40.00% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|---|---|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Yonkers Police Captain's, Lieutenant's & Sergeant's Benevolent Association | Holmac Telecommunications Inc | 3 | \$119,003.00 | \$40,700.00 | \$0.00 | 34.20% |
| Adirondack Council Inc | Share Group Inc | 4 | \$80,130.00 | \$51,382.00 | \$0.00 | 64.12% |
| Albany County Deputy Sheriffs Police Benevolent Association | Nordel Publishing Inc | 4 | \$22,812.00 | \$7,984.20 | \$0.00 | 35.00% |
| Albany County Sheriff's Union #775 AFSCME | Stage Door Music Productions Inc | 4 | \$181,300.50 | \$40,000.00 | \$0.00 | 22.06% |
| American Legion-Sergeant Walter Adams Post #1021 | Capital District Callers Inc | 4 | \$16,522.00 | \$8,261.00 | \$0.00 | 50.00% |
| Amsterdam Police Superior Officers Association | Gotham Productions Inc | 4 | \$30,971.00 | \$7,742.00 | \$0.00 | 25.00% |
| Ballston Spa Police Benevolent Association | Liberty Productions (Gity, Thomas J Jr) | 4 | \$58,868.00 | \$17,660.40 | \$0.00 | 30.00% |
| Bethlehem Police Benevolent Association Inc | Nordel Publishing Inc | 4 | \$58,517.00 | \$32,184.35 | \$0.00 | 55.00% |
| Colonie Police Benevolent Association Inc | Nordel Publishing Inc | 4 | \$85,863.60 | \$26,168.60 | \$0.00 | 30.48% |
| Columbia County Correction Officers Local #3828 | Gotham Productions Inc | 4 | \$39,927.00 | \$12,121.60 | \$0.00 | 30.36% |
| Columbia County Correction Officers Local #3828 | Stage Door Music Productions Inc | 4 | \$74,112.50 | \$18,528.13 | \$0.00 | 25.00% |
| Cornerstone Soup Kitchen & Food Pantry Inc | Royalty Services Inc | 4 | \$191,215.00 | \$57,364.50 | \$0.00 | 30.00% |
| Cyprus Temple of the AAONMS of Albany New York | Royalty Services Inc | 4 | \$131,958.00 | \$32,989.50 | \$0.00 | 25.00% |
| Empire State College Foundation | Lester Inc | 4 | \$107,748.00 | \$51,940.00 | \$60,326.00 | 48.21% |
| Food Pantries for the Capital District Inc | Capital District Callers Inc | 4 | \$218,989.00 | \$131,393.40 | \$0.00 | 60.00% |
| Franklin County Deputy Sheriff's Association | Stage Door Music Productions Inc | 4 | \$59,723.50 | \$15,000.00 | \$0.00 | 25.12% |
| Glens Falls Police Benevolent Association | Royalty Services Inc | 4 | \$31,995.00 | \$9,598.50 | \$0.00 | 30.00% |
| Glenville Police Benevolent Association | Nordel Publishing Inc | 4 | \$41,415.00 | \$18,636.75 | \$0.00 | 45.00% |
| H W Rogers Hose Company #2 | Stage Door Music Productions Inc | 4 | \$22,828.00 | \$2,967.64 | \$0.00 | 13.00% |
| Hunger Action Network of New York State | Capital District Callers Inc | 4 | \$88,753.00 | \$48,814.15 | \$0.00 | 55.00% |
| Johnstown Police Benevolent Association | Stage Door Music Productions Inc | 4 | \$37,414.50 | \$7,630.30 | \$0.00 | 20.39% |
| Marine Corps Coordinating Council New York Capital Region MCCC | Capital District Callers Inc | 4 | \$43,701.00 | \$24,035.55 | \$0.00 | 55.00% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|--|----------------------------------|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Marine Corps League-Captain William Dale O'Brien Detachment | Capital District Callers Inc | 4 | \$14,730.00 | \$8,101.50 | \$0.00 | 55.00% |
| Marine Corps League-Electric City Detachment | Capital District Callers Inc | 4 | \$11,540.00 | \$6,347.00 | \$0.00 | 55.00% |
| Marine Corps League-Troy Detachment Inc | Capital District Callers Inc | 4 | \$14,730.00 | \$8,101.50 | \$0.00 | 55.00% |
| Mountain Lake Public Telecommunications Council Inc (WCFE) | ComNet Marketing Group Inc | 4 | \$56,187.96 | \$34,870.46 | \$32,391.00 | 62.06% |
| Narcotic Enforcement Officers Association Inc | Civic Development Group LLC | 4 | \$384,706.00 | \$38,176.00 | \$0.00 | 9.92% |
| New York State Association of Chiefs of Police | Suffolk Productions Inc | 4 | \$404,917.00 | \$121,475.00 | \$0.00 | 30.00% |
| New York State Corrections Emerald Society Inc | Stage Door Music Productions Inc | 4 | \$49,079.37 | \$9,815.87 | \$0.00 | 20.00% |
| New York State Right to Life Committee | MDS Communications Corporation | 4 | \$253,684.00 | \$148,438.00 | \$90,591.00 | 58.51% |
| Niskayuna Police Benevolent Association | Nordel Publishing Inc | 4 | \$53,731.00 | \$20,243.07 | \$0.00 | 37.67% |
| Northeast Mobile Search and Rescue Inc | Capital District Callers Inc | 4 | \$30,732.00 | \$16,902.60 | \$0.00 | 55.00% |
| NYST Benefit Fund Inc | Trooper Publishing Inc | 4 | \$537,158.69 | \$160,167.95 | \$0.00 | 29.82% |
| Oriental Temple AAONMS | Royalty Services Inc | 4 | \$178,241.00 | \$44,560.25 | \$0.00 | 25.00% |
| Police Conference of New York Inc | Holmac Telecommunications Inc | 4 | \$227,747.00 | \$68,324.10 | \$0.00 | 30.00% |
| Rensselaer County Deputy Sheriffs Police Benevolent Association | Gotham Productions Inc | 4 | \$63,371.00 | \$20,067.50 | \$0.00 | 31.67% |
| Rensselaer County Sheriffs Department Union | Gotham Productions Inc | 4 | \$63,290.00 | \$15,823.00 | \$0.00 | 25.00% |
| Rotterdam Volunteer Fire Company of Rotterdam District 2 Inc | Royalty Services Inc | 4 | \$33,653.00 | \$8,413.25 | \$0.00 | 25.00% |
| Saratoga County Deputy Sheriffs Benevolent Association | Gotham Productions Inc | 4 | \$92,949.00 | \$27,885.00 | \$0.00 | 30.00% |
| South Glens Falls Police Benevolent Association | Royalty Services Inc | 4 | \$6,255.00 | \$1,876.50 | \$0.00 | 30.00% |
| South Glens Falls Police Benevolent Association | Royalty Services Inc | 4 | \$13,268.00 | \$3,980.40 | \$0.00 | 30.00% |
| Special Olympics New York Inc | Heritage Company Inc (The) | 4 | \$1,672,652.94 | \$836,326.43 | \$1,113,419.00 | 50.00% |
| Stop the Violence Inc | Marketing Squad Inc | 4 | \$131,345.00 | \$19,702.00 | \$0.00 | 15.00% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|--|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Supplemental Food Providers Inc | Royalty Services Inc | 4 | \$26,698.00 | \$8,009.40 | \$0.00 | 30.00% |
| Troy Police Benevolent and Protective Association | Nordel Publishing Inc | 4 | \$41,307.50 | \$21,150.50 | \$0.00 | 51.20% |
| VFW of the United States-Department of New York | American Trade and Convention Publications Inc | 4 | \$490,414.00 | \$0.00 | \$0.00 | 0.00% |
| VFW of the United States-Department of New York | Heritage Company Inc (The) | 4 | \$52,654.00 | \$13,750.00 | \$37,256.00 | 26.11% |
| WMHT Educational Telecommunications Inc | ComNet Marketing Group Inc | 4 | \$98,777.50 | \$45,423.92 | \$0.00 | 45.99% |
| American Legion 2003 Department Convention Committee Inc | Marketing Squad Inc | 5 | \$592,944.00 | \$88,942.00 | \$0.00 | 15.00% |
| American Legion-Dunbar Post #1642 | Marketing Squad Inc | 5 | \$51,466.00 | \$10,293.00 | \$0.00 | 20.00% |
| American Legion-Harold Provost Post #1686 | Roberts, Mary Jane | 5 | \$2,775.00 | \$1,971.00 | \$0.00 | 71.03% |
| Auburn Police Local #195 | Vee Concepts of New York Inc | 5 | \$70,485.00 | \$28,194.00 | \$0.00 | 40.00% |
| Binghamton Police Benevolent Association | Northeastern Advertising (Morgan, William J) | 5 | \$80,000.00 | \$40,000.00 | \$0.00 | 50.00% |
| Binghamton Police Supervisors Association Inc | Northeastern Advertising (Morgan, William J) | 5 | \$17,692.50 | \$8,846.25 | \$0.00 | 50.00% |
| Broome County Humane Society and Relief Association | Allan C Hill Productions Inc | 5 | \$149,717.43 | \$26,200.55 | \$49,905.57 | 17.50% |
| Broome County Sheriff's Dept Employees Local #2012 AFSCME AFL-CIO | Stage Door Music Productions Inc | 5 | \$178,615.00 | \$44,653.75 | \$0.00 | 25.00% |
| Cayuga County Deputy Sheriff's Benevolent Association | Event Marketing (Narde, James E) | 5 | \$35,106.00 | \$14,744.52 | \$500.00 | 42.00% |
| Chenango County Deputy Sheriff's Association | Event Marketing (Narde, James E) | 5 | \$40,854.00 | \$14,298.90 | \$0.00 | 35.00% |
| Cicero Falcons | Municipal Marketing (Forsyth, David) | 5 | \$8,202.00 | \$2,050.50 | \$0.00 | 25.00% |
| Deputy Sheriff's Benevolent Association of Onondaga County Inc | Stage Door Music Productions Inc | 5 | \$129,864.37 | \$23,376.09 | \$0.00 | 18.00% |
| East Syracuse Police Benevolent Association | TD Marketing Inc | 5 | \$40,635.00 | \$18,285.75 | \$0.00 | 45.00% |
| Employees Union Tompkins County Sheriffs Department | Northeastern Advertising (Morgan, William J) | 5 | \$51,770.00 | \$25,885.00 | \$0.00 | 50.00% |
| Endicott Police Benevolent Association Inc | Event Marketing (Narde, James E) | 5 | \$27,450.00 | \$9,607.50 | \$500.00 | 35.00% |
| Endicott Police Benevolent Association Inc | Event Marketing (Narde, James E) | 5 | \$29,045.00 | \$11,037.10 | \$0.00 | 38.00% |
| Fraternal Order of Police Broome County Lodge #99 | Northeastern Advertising (Morgan, William J) | 5 | \$9,815.00 | \$4,907.50 | \$0.00 | 50.00% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|--|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Fraternal Order of Police Oswego County Lodge #1 NYS | National Benefit Company | 5 | \$53,087.00 | \$20,000.00 | \$0.00 | 37.67% |
| Friends of Bassett Inc | IDC Ltd | 5 | \$242,369.50 | (\$143,788.19) | \$897,739.50 | -59.33% |
| Fulton Police Benevolent Association | Badge Publications (Littlejohn, James N) | 5 | \$40,714.00 | \$14,249.90 | \$0.00 | 35.00% |
| Jefferson County Deputy Sheriff Association | Stage Door Music Productions Inc | 5 | \$98,101.06 | \$19,620.21 | \$0.00 | 20.00% |
| Jefferson County Volunteer Firemen's Convention Committee Inc | Goodwill Marketing of Upstate New York LLC | 5 | \$25,960.00 | \$5,192.00 | \$0.00 | 20.00% |
| Kalurah Temple AAONMS | Royalty Services Inc | 5 | \$67,094.00 | \$17,107.25 | \$0.00 | 25.50% |
| Kalurah Temple AAONMS | Royalty Services Inc | 5 | \$5,815.00 | \$5,815.00 | \$0.00 | 100.00% |
| Kiwanis Club-Clinton NY Inc | Roberts, Mary Jane | 5 | \$13,430.00 | \$3,357.50 | \$0.00 | 25.00% |
| Lake City Police Club | Badge Publications (Littlejohn, James N) | 5 | \$44,272.00 | \$15,495.20 | \$0.00 | 35.00% |
| Lake City Police Club | Badge Publications (Littlejohn, James N) | 5 | \$42,723.00 | \$14,953.05 | \$0.00 | 35.00% |
| Liverpool Police Benevolent Association | Upstate Telemarketing Inc | 5 | \$9,610.00 | \$3,364.00 | \$0.00 | 35.01% |
| Madison County Deputy Sheriffs Association | Stage Door Music Productions Inc | 5 | \$59,442.20 | \$13,500.00 | \$0.00 | 22.71% |
| Marcellus Police Benevolent Association | TD Marketing Inc | 5 | \$9,160.00 | \$4,122.00 | \$0.00 | 45.00% |
| Massena Permanent Firefighters Local 2220 | Caring People Enterprises Inc | 5 | \$30,598.00 | \$7,649.50 | \$0.00 | 25.00% |
| Mattydale Liverpool North Syracuse Vikings Inc | Municipal Marketing (Forsyth, David) | 5 | \$11,605.00 | \$3,500.00 | \$0.00 | 30.16% |
| Mattydale Liverpool North Syracuse Vikings Inc | Municipal Marketing (Forsyth, David) | 5 | \$18,255.00 | \$5,476.50 | \$0.00 | 30.00% |
| Media Shrine Temple | George Carden Circus International | 5 | \$97,717.00 | \$16,698.26 | \$0.00 | 17.09% |
| Museum of Science and Technology Foundation | ComNet Marketing Group Inc | 5 | \$12,428.00 | \$7,738.57 | \$0.00 | 62.27% |
| New York State Deputies Association Inc | Midwest Publishing-OH Inc | 5 | \$355,361.94 | \$60,411.53 | \$0.00 | 17.00% |
| New York State Jaycees Inc | Marketing Squad Inc | 5 | \$260,326.00 | \$39,049.00 | \$0.00 | 15.00% |
| North Syracuse Police Benevolent Association | Municipal Marketing (Forsyth, David) | 5 | \$41,555.00 | \$12,466.50 | \$0.00 | 30.00% |
| Northern New York Volunteer Firemens Association Inc | Goodwill Marketing of Upstate New York LLC | 5 | \$87,532.50 | \$17,506.50 | \$0.00 | 20.00% |
| Norwich Police Benevolent Association | Event Marketing (Narde, James E) | 5 | \$40,795.00 | \$14,278.25 | \$0.00 | 35.00% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|--|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Oneida County Deputy Sheriff's Benevolent Association | Municipal Marketing (Forsyth, David) | 5 | \$105,496.00 | \$30,000.00 | \$0.00 | 28.44% |
| Oneida County Police Benevolent Association Inc | Tagger Communications Inc | 5 | \$97,335.90 | \$28,230.14 | \$0.00 | 29.00% |
| Oneonta Police Benevolent Association | Event Marketing (Narde, James E) | 5 | \$39,919.00 | \$15,169.22 | \$0.00 | 38.00% |
| Onondaga County Deputy Sheriffs Police Association Inc | TD Marketing Inc | 5 | \$116,821.00 | \$58,410.50 | \$0.00 | 50.00% |
| Otsego County Deputy Sheriffs Police Benevolent Association | Event Marketing (Narde, James E) | 5 | \$31,126.00 | \$10,894.10 | \$900.00 | 35.00% |
| Otsego County Deputy Sheriffs Police Benevolent Association | Event Marketing (Narde, James E) | 5 | \$34,250.00 | \$11,987.50 | \$0.00 | 35.00% |
| Owego Police Benevolent Association | Vee Concepts of New York Inc | 5 | \$26,450.00 | \$8,728.50 | \$0.00 | 33.00% |
| Philip S McDonald Police Benevolent Association | Gotham Productions Inc | 5 | \$77,660.00 | \$18,333.00 | \$0.00 | 23.61% |
| Public Broadcasting Council of Central NY Inc (WCNY) | ComNet Marketing Group Inc | 5 | \$55,234.00 | \$22,454.00 | \$0.00 | 40.65% |
| Sheriff's Silver Star Association Inc | Stage Door Music Productions Inc | 5 | \$123,665.00 | \$28,442.95 | \$0.00 | 23.00% |
| Southern Tier Canine Association Inc | Northeastern Advertising (Morgan, William J) | 5 | \$32,545.00 | \$16,272.50 | \$0.00 | 50.00% |
| Syracuse Police Benevolent Association | Upstate Telemarketing Inc | 5 | \$25,784.00 | \$10,313.00 | \$0.00 | 40.00% |
| Tigris Temple AAONMS | Royalty Services Inc | 5 | \$13,276.00 | \$5,000.00 | \$0.00 | 37.66% |
| Vestal Police Benevolent Association Inc | Event Marketing (Narde, James E) | 5 | \$53,825.00 | \$20,453.50 | \$0.00 | 38.00% |
| Watertown Police Benevolent Association | Stage Door Music Productions Inc | 5 | \$96,472.00 | \$19,294.40 | \$0.00 | 20.00% |
| Waverly Police Benevolent Association | Vee Concepts of New York Inc | 5 | \$39,025.00 | \$12,878.25 | \$0.00 | 33.00% |
| Whitesboro Volunteer Fire Department | Tagger Communications Inc | 5 | \$31,208.00 | \$9,200.00 | \$0.00 | 29.48% |
| WSKG Public Telecommunication Council | Infocision Management Corporation | 5 | \$6,400.00 | \$202.00 | \$0.00 | 3.16% |
| Bath Police Benevolent Association | Event Marketing (Narde, James E) | 6 | \$26,099.00 | \$9,134.65 | \$0.00 | 35.00% |
| Big Flats Masonic Lodge #378 | Theodore Productions Inc | 6 | \$17,067.00 | \$1,750.70 | \$5,033.00 | 10.26% |
| Catholic War Veterans-Monroe County Chapter | SMB Productions | 6 | \$7,398.75 | \$3,885.24 | \$0.00 | 52.51% |
| Chemung County Corrections Officers Local #3978 | Northeastern Advertising (Morgan, William J) | 6 | \$27,940.00 | \$13,970.00 | \$0.00 | 50.00% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|--|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Chemung County Deputy Sheriffs Association | Event Marketing (Narde, James E) | 6 | \$53,360.00 | \$23,380.80 | \$0.00 | 43.82% |
| Crystal City Police Benevolent Association Inc | Vee Concepts of New York Inc | 6 | \$51,286.00 | \$18,975.82 | \$0.00 | 37.00% |
| Deputies Association of the County of Steuben | Event Marketing (Narde, James E) | 6 | \$55,750.00 | \$25,087.50 | \$0.00 | 45.00% |
| Eastridge Kiwanis Charitable Foundation Inc | Marketing Squad Inc | 6 | \$94,488.00 | \$23,622.00 | \$0.00 | 25.00% |
| Elmira Heights Police Benevolent Association Inc | Event Marketing (Narde, James E) | 6 | \$42,990.00 | \$16,336.20 | \$0.00 | 38.00% |
| Elmira New York Police Benevolent Association | Northeastern Advertising (Morgan, William J) | 6 | \$64,202.00 | \$32,101.00 | \$0.00 | 50.00% |
| Farm Sanctuary Inc | Harris Direct | 6 | \$34,718.00 | \$11,916.75 | \$18,664.00 | 34.32% |
| Greater Rochester Junior Chamber of Commerce Inc | Marketing Squad Inc | 6 | \$89,170.00 | \$22,292.00 | \$0.00 | 25.00% |
| Greece Police Gold Badge Club | Stage Door Music Productions Inc | 6 | \$143,105.44 | \$36,209.21 | \$0.00 | 25.30% |
| Green Acres of Rochester NY Inc | Marketing Squad Inc | 6 | \$167,869.00 | \$33,574.00 | \$0.00 | 20.00% |
| Horseheads Police Benevolent Association | Event Marketing (Narde, James E) | 6 | \$54,218.00 | \$24,398.10 | \$0.00 | 45.00% |
| House of Mercy Inc | Stage Door Music Productions Inc | 6 | \$11,858.00 | \$4,161.80 | \$0.00 | 35.10% |
| Monroe Community College Foundation Inc | Telecomp Inc | 6 | \$152,901.00 | \$106,994.82 | \$0.00 | 69.98% |
| Monroe County Association of Police Chiefs Inc | Niagara Frontier Advertising Associates Inc | 6 | \$33,125.00 | \$12,500.00 | \$1,450.00 | 37.74% |
| Monroe County Volunteer Firemen's Association Inc | Marketing Squad Inc | 6 | \$96,653.00 | \$24,163.00 | \$0.00 | 25.00% |
| New York Law Enforcement Association Inc | Stage Door Music Productions Inc | 6 | \$104,703.56 | \$20,940.71 | \$0.00 | 20.00% |
| North Greece Fire Fighters Association Local #3827 IAFF AFL CIO Inc | Stage Door Music Productions Inc | 6 | \$44,258.00 | \$8,851.60 | \$0.00 | 20.00% |
| Rochester Philharmonic Orchestra Inc | Telecomp Inc | 6 | \$403,412.00 | \$294,150.00 | \$0.00 | 72.92% |
| Seneca County Deputy Sheriffs Police Benevolent Association | Vee Concepts of New York Inc | 6 | \$45,815.00 | \$14,660.80 | \$0.00 | 32.00% |
| Southside Cyclones Football Club Inc | Caring People Enterprises Inc | 6 | \$31,862.00 | \$7,966.00 | \$0.00 | 25.00% |
| Watkins Glen Police Benevolent Association | Northeastern Advertising (Morgan, William J) | 6 | \$27,811.50 | \$12,515.18 | \$0.00 | 45.00% |
| WXXI Public Broadcasting Council | IDC Ltd | 6 | \$610,634.00 | \$281,375.52 | \$810,644.00 | 46.08% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|--|---|--------------|-------------------|-------------------|-----------------------------|----------------------|
| WXXI Public Broadcasting Council | Phone Bank Systems Inc | 6 | \$163,607.00 | \$103,522.75 | \$0.00 | 63.28% |
| Albion Emergency Squad Inc | Spotlight Music Productions Inc | 7 | \$39,233.40 | \$9,875.00 | \$0.00 | 25.17% |
| Allegany County Deputy Sheriffs Association | Event Marketing (Narde, James E) | 7 | \$48,884.00 | \$17,109.40 | \$0.00 | 35.00% |
| Badge and Shield Club Inc | Campaign Headquarters Inc | 7 | \$107,076.00 | \$33,194.00 | \$0.00 | 31.00% |
| Batavia Police Benevolent Association | Niagara Frontier Advertising Associates Inc | 7 | \$19,520.00 | \$8,750.00 | \$1,295.00 | 44.83% |
| Buffalo Philharmonic Orchestra Society Inc | DCM Inc | 7 | \$365,477.00 | \$196,145.42 | \$20,581.00 | 53.67% |
| Buffalo Police Benevolent Association Inc | Campaign Headquarters Inc | 7 | \$280,577.00 | \$105,000.00 | \$0.00 | 37.42% |
| Buffalo Police Benevolent Association Inc | Campaign Headquarters Inc | 7 | \$104,806.00 | \$24,105.00 | \$0.00 | 23.00% |
| Buffalo State College Foundation Inc | DirectLine Technologies Inc | 7 | \$62,323.00 | \$15,763.00 | \$16,567.00 | 25.29% |
| Cattaraugus County Sheriff's Employees Benevolent Association | Campaign Headquarters Inc | 7 | \$55,220.00 | \$17,000.00 | \$0.00 | 30.79% |
| Cayuga Club PBA of the Town of Lancaster Police Department | Niagara Frontier Advertising Associates Inc | 7 | \$23,845.00 | \$13,000.00 | \$150.00 | 54.52% |
| Chautauqua County Police Organization Association Inc | Royalty Services Inc | 7 | \$29,267.00 | \$11,566.75 | \$0.00 | 39.52% |
| Cheektowaga Police Captains and Lieutenants Association | Niagara Frontier Advertising Associates Inc | 7 | \$21,538.90 | \$16,000.00 | \$1,745.00 | 74.28% |
| Cheektowaga Police Club Inc | Niagara Frontier Advertising Associates Inc | 7 | \$46,780.00 | \$13,850.00 | \$1,850.00 | 29.61% |
| Crime Prevention Association of Western New York Inc | Stage Door Music Productions Inc | 7 | \$11,140.00 | \$2,450.80 | \$0.00 | 22.00% |
| Depew Police Benevolent Association Inc | Niagara Frontier Advertising Associates Inc | 7 | \$24,080.00 | \$14,000.00 | \$735.00 | 58.14% |
| Empire State Association of the Deaf Inc | Heritage Company Inc (The) | 7 | \$27,981.00 | \$8,000.00 | \$24,047.00 | 28.59% |
| Erie County Association of Chiefs of Police Inc | Campaign Headquarters Inc | 7 | \$118,918.00 | \$16,000.00 | \$0.00 | 13.45% |
| Ismailia Temple AAONMS | Royalty Services Inc | 7 | \$15,932.00 | \$4,000.00 | \$0.00 | 25.11% |
| Kendall Club Police Benevolent Association of Jamestown | Royalty Services Inc | 7 | \$30,336.00 | \$14,804.00 | \$0.00 | 48.80% |
| Kenmore Club Police Benevolent Association Inc | Niagara Frontier Advertising Associates Inc | 7 | \$16,953.40 | \$13,000.00 | \$1,200.00 | 76.68% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|--|--------------------------------------|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Lakewood Police Benevolent Association | Royalty Services Inc | 7 | \$32,137.00 | \$7,500.00 | \$0.00 | 23.34% |
| Lancaster Village Police Club | Spotlight Music Productions Inc | 7 | \$44,493.50 | \$13,348.50 | \$0.00 | 30.00% |
| National Organization for Women New York State Inc | Gordon & Schwenkmeyer Inc | 7 | \$164,961.43 | \$86,564.87 | \$0.00 | 52.48% |
| Niagara Falls New York Police Athletic League | Campaign Headquarters Inc | 7 | \$110,551.00 | \$22,110.00 | \$0.00 | 20.00% |
| Niagara Falls New York Police Athletic League | Campaign Headquarters Inc | 7 | \$87,704.00 | \$29,819.00 | \$0.00 | 34.00% |
| Niagara Falls Police Club Inc | Stage Door Music Productions Inc | 7 | \$53,510.00 | \$10,702.00 | \$0.00 | 20.00% |
| North Tonawanda Policemen Benevolent Association Inc | Stage Door Music Productions Inc | 7 | \$50,170.00 | \$12,000.00 | \$0.00 | 23.92% |
| North Tonawanda Professional Firefighters Benevolent Association | Stage Door Music Productions Inc | 7 | \$43,818.00 | \$8,763.60 | \$0.00 | 20.00% |
| Olean Permanent Fire Fighters Association of the City of Olean Fire Department | Spotlight Music Productions Inc | 7 | \$23,290.00 | \$5,501.00 | \$0.00 | 23.62% |
| Parents of Retarded Children Camp Fund Inc | Marketing Squad Inc | 7 | \$238,273.00 | \$47,655.00 | \$0.00 | 20.00% |
| Perry F Barrett Police Club | Municipal Marketing (Forsyth, David) | 7 | \$46,895.00 | \$9,379.00 | \$0.00 | 20.00% |
| Police Captains & Lieutenants Association of Erie County | Stage Door Music Productions Inc | 7 | \$113,693.50 | \$22,738.70 | \$0.00 | 20.00% |
| Roswell Park Alliance Foundation | Phone Bank Systems Inc | 7 | \$13,017.00 | \$7,388.50 | \$0.00 | 56.76% |
| Self Help for Hard of Hearing People-Western NY Chapter | Marketing Squad Inc | 7 | \$16,668.00 | \$2,500.00 | \$0.00 | 15.00% |
| South Lockport Fire Company Inc | Spotlight Music Productions Inc | 7 | \$53,661.00 | \$13,419.00 | \$0.00 | 25.01% |
| Southwestern Association of Volunteer Firemen | Campaign Headquarters Inc | 7 | \$42,783.00 | \$10,696.00 | \$0.00 | 25.00% |
| Uniformed Professional Fire Fighters Association Tonawanda NY | Stage Door Music Productions Inc | 7 | \$41,220.00 | \$5,750.00 | \$0.00 | 13.95% |
| Western New York Public Broadcasting Association | Phone Bank Systems Inc | 7 | \$175,379.66 | \$79,229.16 | \$0.00 | 45.18% |
| Western New York Volunteer Firemens Association | Caring People Enterprises Inc | 7 | \$85,014.00 | \$21,253.50 | \$0.00 | 25.00% |
| 84th Promenade Nationale Inc | Heritage Company Inc (The) | 8 | \$180,648.00 | \$26,813.75 | \$105,639.00 | 14.84% |
| Alliance Defense Fund | Infocision Management Corporation | 8 | \$119,536.02 | \$2,925.85 | \$0.00 | 2.45% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|--|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Alzheimers Disease and Related Disorder Inc | Facter Direct Ltd | 8 | \$25,430.00 | (\$875.00) | \$23,812.00 | -3.44% |
| America's Second Harvest | Infocision Management Corporation | 8 | \$69,267.16 | \$27,104.41 | \$0.00 | 39.13% |
| American Association of State Troopers Inc | Safety Publications Inc | 8 | \$383,964.78 | \$76,792.96 | \$200,000.00 | 20.00% |
| American Association of the Deaf-Blind | Heritage Company Inc (The) | 8 | \$2,848,838.73 | \$460,263.68 | \$1,904,645.75 | 16.16% |
| American Association of University Women Inc | Outreach Center Inc | 8 | \$146,949.00 | \$16,281.00 | \$0.00 | 11.08% |
| American Center for Law & Justice Inc | Infocision Management Corporation | 8 | \$4,940,506.33 | \$3,804,189.00 | \$0.00 | 77.00% |
| American Council of the Blind Inc | Integral Resources Inc | 8 | \$29,381.10 | \$0.00 | \$34,556.39 | 0.00% |
| American Council of the Blind Inc | Integral Resources Inc | 8 | \$570,571.50 | \$140,806.65 | \$245,633.17 | 24.68% |
| American Diabetes Association Inc | A. D. P. Publications Inc | 8 | \$105,030.00 | \$23,461.00 | \$0.00 | 22.34% |
| American Diabetes Association Inc | Infocision Management Corporation | 8 | \$1,583,516.00 | \$723,506.00 | \$0.00 | 45.69% |
| American Heart Association Inc | Univision Marketing Group Inc | 8 | \$55.21 | (\$202.43) | \$3,500.00 | -366.65% |
| American Humane Association | Facter Direct Ltd | 8 | \$11,625.00 | \$5,370.00 | \$12,300.00 | 46.19% |
| American Institute for Cancer Research | Infocision Management Corporation | 8 | \$629,338.00 | \$266,112.00 | \$0.00 | 42.28% |
| American Leprosy Missions Inc | MDS Communications Corporation | 8 | \$57,942.00 | \$32,861.00 | \$19,728.00 | 56.71% |
| American Police Officers Association | Nationwide Fundraisers Inc | 8 | \$302,672.00 | \$30,267.00 | \$68,677.00 | 10.00% |
| American Veteran's Foundation Inc | All Star Productions (Messmore, Barbara) | 8 | \$11,344.00 | \$2,268.80 | \$4,640.00 | 20.00% |
| American Veteran's Foundation Inc | Caring People Enterprises Inc | 8 | \$53,112.50 | \$10,622.50 | \$0.00 | 20.00% |
| American Veteran's Foundation Inc | Standard Call (The) (Sandone, Michael A) | 8 | \$27,994.00 | \$5,598.80 | \$0.00 | 20.00% |
| Americas Athletes With Disabilities Inc | Contract Communications Inc | 8 | \$460,132.00 | \$78,222.00 | \$170,711.00 | 17.00% |
| Americas Athletes With Disabilities Inc | Heritage Company Inc (The) | 8 | \$395,239.36 | \$90,814.35 | \$189,703.14 | 22.98% |
| AMVETS (American Veterans) Corporation | American Trade and Convention Publications Inc | 8 | \$385,729.00 | \$53,333.00 | \$0.00 | 13.83% |
| AOPA Air Safety Foundation Inc | Telefund Inc | 8 | \$997,631.00 | \$702,265.00 | \$231,757.00 | 70.39% |
| Appalachian Mountain Club | Share Group Inc | 8 | \$230,889.00 | \$103,873.00 | \$0.00 | 44.99% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|---|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Arthritis Foundation | Infocision Management Corporation | 8 | \$32,601.00 | \$29,575.36 | \$0.00 | 90.72% |
| Association for Disabled Firefighters Inc | S & E Marketing Ltd | 8 | \$189,083.00 | \$24,581.00 | \$0.00 | 13.00% |
| Association for Firefighters and Paramedics Inc | New Age Services Ltd | 8 | \$129,747.00 | \$12,974.70 | \$166,643.00 | 10.00% |
| Association for Firefighters and Paramedics Inc | New Liberty Promotions Inc | 8 | \$440,955.50 | \$44,095.55 | \$0.00 | 10.00% |
| Association for Firefighters and Paramedics Inc | TCB Enterprises Inc | 8 | \$70,351.00 | \$7,035.10 | \$595.00 | 10.00% |
| Association for Firefighters and Paramedics Inc | Titan Marketing Inc | 8 | \$32,917.00 | \$3,291.70 | \$0.00 | 10.00% |
| Association for Police and Sheriffs Inc | New Liberty Promotions Inc | 8 | \$36,462.00 | \$3,646.20 | \$0.00 | 10.00% |
| Association of Retired Firefighters | All-Pro Telemarketing Associates Corporation | 8 | \$73,468.50 | \$12,014.49 | \$79,000.00 | 16.35% |
| B'nai B'rith | Share Group Inc | 8 | \$79,711.00 | \$31,481.00 | \$0.00 | 39.49% |
| Boston Ballet Inc | MKTG TeleServices Inc | 8 | \$37,950.00 | \$27,704.00 | \$0.00 | 73.00% |
| Boston Ballet Inc | MKTG TeleServices Inc | 8 | \$344,019.00 | \$234,820.00 | \$39,266.00 | 68.26% |
| Brady Campaign to Prevent Gun Violence | Public Interest Communications Inc | 8 | \$481,008.00 | \$154,040.86 | \$165,617.00 | 32.02% |
| Brady Campaign to Prevent Gun Violence | Telefund Inc | 8 | \$46,307.00 | \$9,456.50 | \$60,836.00 | 20.42% |
| Brady Center to Prevent Gun Violence | Public Interest Communications Inc | 8 | \$75,763.55 | \$59,757.48 | \$0.00 | 78.87% |
| Cancer Fund of America Inc | Bee LC | 8 | \$142,343.48 | \$37,846.73 | \$158,796.52 | 26.59% |
| Cancer Fund of America Inc | Bristol Marketing Associates Inc | 8 | \$27,271.00 | \$4,090.65 | \$37,829.00 | 15.00% |
| Cancer Fund of America Inc | Civic Development Group LLC | 8 | \$3,575,078.00 | \$446,331.00 | \$0.00 | 12.48% |
| Cancer Recovery Foundation of America | Contract Communications Inc | 8 | \$1,247,842.00 | \$218,372.00 | \$207,272.00 | 17.50% |
| Caring For Our Children Foundation | Midwest Publishing-OH Inc | 8 | \$44,761.52 | \$4,476.15 | \$0.00 | 10.00% |
| Center for Victims of Torture | Share Group Inc | 8 | \$34,974.00 | \$10,145.00 | \$0.00 | 29.01% |
| Charles Darwin Foundation Inc | Outreach Center Inc | 8 | \$139,916.00 | \$96,806.00 | \$0.00 | 69.19% |
| Chesapeake Bay Foundation Inc | Share Group Inc | 8 | \$178,057.00 | \$55,352.00 | \$0.00 | 31.09% |
| Childhood Leukemia Foundation Inc | LAS LLC | 8 | \$794,093.00 | \$115,714.00 | \$0.00 | 14.57% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|--|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Children International | Share Group Inc | 8 | \$118,199.00 | \$49,283.00 | \$0.00 | 41.69% |
| Children's Charity Fund Inc | All Star Productions (Messmore, Barbara) | 8 | \$8,366.00 | \$1,673.20 | \$3,800.00 | 20.00% |
| Children's Charity Fund Inc | All-Pro Telemarketing Associates Corporation | 8 | \$181,933.01 | \$23,207.48 | \$129,000.00 | 12.76% |
| Children's Charity Fund Inc | Caring People Enterprises Inc | 8 | \$48,814.85 | \$9,762.97 | \$0.00 | 20.00% |
| Children's Charity Fund Inc | Civic Development Group LLC | 8 | \$468,446.00 | \$71,002.00 | \$0.00 | 15.16% |
| Children's Charity Fund Inc | Lopez, Debbie Jean | 8 | \$12,635.00 | \$2,527.00 | \$10,975.00 | 20.00% |
| Children's Wish Foundation International Inc | Heritage Company Inc (The) | 8 | \$3,616,439.62 | \$1,190,460.97 | \$1,652,263.00 | 32.92% |
| Children's Wish Foundation International Inc | Reese Brothers Inc | 8 | \$2,328,093.00 | \$569,450.00 | \$1,596,199.00 | 24.46% |
| Children's Wish Foundation International Inc | Reese Teleservices Inc | 8 | \$4,307,316.00 | \$1,075,975.00 | \$1,943,169.00 | 24.98% |
| Childrens Disaster Relief Inc | Griffin Marketing LLC | 8 | \$9,799.00 | \$1,469.85 | \$5,000.00 | 15.00% |
| Christian Advocates Serving Evangelism | Infocision Management Corporation | 8 | \$5,226,528.81 | \$4,024,427.00 | \$0.00 | 77.00% |
| Christian Appalachian Project Inc | Infocision Management Corporation | 8 | \$331,042.00 | \$255,566.00 | \$0.00 | 77.20% |
| Christian Research Institute Inc | Infocision Management Corporation | 8 | \$399,093.74 | \$210,938.16 | \$0.00 | 52.85% |
| Church World Service Inc | Facter Direct Ltd | 8 | \$8,271.00 | (\$4,987.00) | \$3,349.00 | -60.30% |
| Citizens Against Government Waste | Facter Direct Ltd | 8 | \$80,743.00 | \$3,135.00 | \$90,296.00 | 3.88% |
| Co-op America Foundation Inc | Share Group Inc | 8 | \$92,439.00 | \$11,453.00 | \$0.00 | 12.39% |
| Coalition of Police and Sheriffs Inc | S & E Marketing Ltd | 8 | \$251,828.11 | \$25,995.24 | \$0.00 | 10.32% |
| Colonial Williamsburg Foundation | Facter Direct Ltd | 8 | \$431,462.00 | \$217,800.00 | \$171,018.00 | 50.48% |
| Committee for Missing Children Inc | All-Pro Telemarketing Associates Corporation | 8 | \$387,178.00 | \$45,423.18 | \$280,000.00 | 11.73% |
| Committee for Missing Children Inc | LAS LLC | 8 | \$662,606.00 | \$65,926.00 | \$0.00 | 9.95% |
| Common Cause | Facter Direct Ltd | 8 | \$62,370.00 | \$23,779.00 | \$24,836.00 | 38.13% |
| Common Cause | Outreach Center Inc | 8 | \$476,258.00 | \$191,887.00 | \$0.00 | 40.29% |
| Common Cause | Public Interest Communications Inc | 8 | \$74,147.00 | \$10,660.90 | \$39,284.00 | 14.38% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|---|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Concerned Women for America | MDS Communications Corporation | 8 | \$1,785,334.00 | \$325,968.00 | \$1,314,572.00 | 18.26% |
| Concerned Women for America | Univision Marketing Group Inc | 8 | \$291,710.08 | \$160,666.49 | \$0.00 | 55.08% |
| Connecticut Public Broadcasting Inc | Outreach Center Inc | 8 | \$309,311.00 | \$158,062.00 | \$0.00 | 51.10% |
| Cooperative for Assistance & Relief Everywhere Inc (CARE) | Heritage Company Inc (The) | 8 | \$42,847.00 | \$17,209.66 | \$67,945.00 | 40.17% |
| Cooperative for Assistance & Relief Everywhere Inc (CARE) | Infocision Management Corporation | 8 | \$1,051,812.86 | \$333,993.00 | \$0.00 | 31.75% |
| Dana-Farber Cancer Institute | Tele-Response Center Inc | 8 | \$67,946.60 | \$11,539.23 | \$0.00 | 16.98% |
| Defeat Diabetes Foundation Inc | All Star Productions (Messmore, Barbara) | 8 | \$19,221.00 | \$4,805.25 | \$8,000.00 | 25.00% |
| Defeat Diabetes Foundation Inc | Campaign Center Inc (The) | 8 | \$117,211.00 | \$23,442.00 | \$0.00 | 20.00% |
| Defeat Diabetes Foundation Inc | Caring People Enterprises Inc | 8 | \$69,546.18 | \$13,909.24 | \$0.00 | 20.00% |
| Defeat Diabetes Foundation Inc | Caring People Enterprises Inc | 8 | \$92,542.00 | \$18,508.40 | \$0.00 | 20.00% |
| Defeat Diabetes Foundation Inc | Standard Call (The) (Sandone, Michael A) | 8 | \$8,479.00 | \$1,773.62 | \$0.00 | 20.92% |
| Defeat Diabetes Foundation Inc | Standard Call (The) (Sandone, Michael A) | 8 | \$10,325.00 | \$2,746.55 | \$0.00 | 26.60% |
| Defenders of Wildlife Inc | Public Interest Communications Inc | 8 | \$467,622.93 | \$69,689.14 | \$25,449.07 | 14.90% |
| Defenders of Wildlife Inc | Share Group Inc | 8 | \$224,604.00 | \$89,911.00 | \$0.00 | 40.03% |
| Dian Fossey Gorilla Fund | Outreach Center Inc | 8 | \$53,109.00 | \$37,630.00 | \$0.00 | 70.85% |
| Disabled Firefighters Foundation | Stronger Than Ever LLC | 8 | \$55,112.00 | \$8,266.80 | \$0.00 | 15.00% |
| Disabled Police Officers Counseling Center Inc | All-Pro Telemarketing Associates Corporation | 8 | \$399,419.14 | \$39,991.91 | \$415,000.00 | 10.01% |
| Disabled Police Officers of America Inc | Nationwide Fundraisers Inc | 8 | \$25,809.00 | \$2,578.00 | \$6,553.00 | 9.99% |
| Disabled Veterans Associations | Civic Development Group LLC | 8 | \$2,176,202.00 | \$267,373.00 | \$0.00 | 12.29% |
| Doris Day Animal League | Public Interest Communications Inc | 8 | \$114,290.16 | \$81,300.43 | \$0.00 | 71.14% |
| Earthjustice | Share Group Inc | 8 | \$170,925.00 | \$48,537.00 | \$0.00 | 28.40% |
| Earthjustice | Telefund Inc | 8 | \$232,472.87 | \$86,774.82 | \$161,713.13 | 37.33% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|---|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Easter Seals Inc | Infocision Management Corporation | 8 | \$260,093.89 | (\$5,690.67) | \$0.00 | -2.19% |
| Epilepsy Foundation of America | Infocision Management Corporation | 8 | \$93,154.12 | \$28,083.61 | \$0.00 | 30.15% |
| Field Museum of Natural History | Facter Direct Ltd | 8 | \$55,365.00 | \$16,847.00 | \$42,285.00 | 30.43% |
| Fire Victims Charitable Foundation Inc | All-Pro Telemarketing Associates Corporation | 8 | \$204,945.35 | \$32,667.06 | \$230,000.00 | 15.94% |
| Fire Victims Charitable Foundation Inc | Civic Development Group LLC | 8 | \$6,249,592.00 | \$858,430.00 | \$0.00 | 13.74% |
| Food for the Hungry Inc | MDS Communications Corporation | 8 | \$171,532.00 | \$104,170.00 | \$43,021.00 | 60.73% |
| For Kids Sake Inc | Contract Communications Inc | 8 | \$113,174.00 | \$13,581.00 | \$39,577.00 | 12.00% |
| Foundation for National Progress | Share Group Inc | 8 | \$43,857.00 | \$15,671.00 | \$0.00 | 35.73% |
| Foundation for National Progress | Telefund Inc | 8 | \$252,138.69 | \$175,169.54 | \$0.00 | 69.47% |
| Friends of the Earth | Share Group Inc | 8 | \$9,642.00 | \$1,051.00 | \$0.00 | 10.90% |
| Friends of the National Parks at Gettysburg Inc | Aria Communications Corporation | 8 | \$9,962.00 | \$3,779.50 | \$1,498.00 | 37.94% |
| Greenpeace Inc | Donor Services Group LLC | 8 | \$530,939.00 | \$226,921.00 | \$524,924.00 | 42.74% |
| Greenpeace Inc | Facter Direct Ltd | 8 | \$207,290.00 | \$64,217.00 | \$164,283.00 | 30.98% |
| Greenpeace Inc | Share Group Inc | 8 | \$1,522,435.00 | \$758,000.00 | \$0.00 | 49.79% |
| Heart Support of America Inc | Bee LC | 8 | \$222,485.90 | \$77,365.69 | \$118,818.10 | 34.77% |
| Heritage Foundation Inc (DC) | Facter Direct Ltd | 8 | \$710,131.00 | \$103,823.00 | \$585,938.00 | 14.62% |
| Holt International Children's Service Inc | MDS Communications Corporation | 8 | \$79,617.00 | \$46,733.00 | \$29,557.00 | 58.70% |
| Hope Cancer Fund | All Star Productions (Messmore, Barbara) | 8 | \$10,179.00 | \$2,035.80 | \$4,100.00 | 20.00% |
| Hope Cancer Fund | Gelmar Ltd | 8 | \$58,502.00 | \$11,700.00 | \$0.00 | 20.00% |
| Hope Cancer Fund | Standard Call (The) (Sandone, Michael A) | 8 | \$14,070.00 | \$2,814.00 | \$0.00 | 20.00% |
| Human Rights Campaign Inc | Share Group Inc | 8 | \$1,014,974.00 | \$458,656.00 | \$0.00 | 45.19% |
| Human Rights Campaign Inc | Telefund Inc | 8 | \$575,858.33 | \$24,779.73 | \$585,074.67 | 4.30% |
| Humane Society of the United States Inc | Share Group Inc | 8 | \$1,031,103.00 | (\$173,726.00) | \$0.00 | -16.85% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|---|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Interfaith Alliance Inc | Facter Direct Ltd | 8 | \$336,122.00 | \$107,746.00 | \$209,746.00 | 32.06% |
| Interfaith Alliance Inc | Outreach Center Inc | 8 | \$137,316.00 | \$62,445.00 | \$0.00 | 45.48% |
| Interfaith Alliance Inc | Share Group Inc | 8 | \$32,091.00 | \$10,383.00 | \$0.00 | 32.35% |
| International Campaign for Tibet | Public Interest Communications Inc | 8 | \$80,857.50 | \$5,223.45 | \$34,088.50 | 6.46% |
| International Fellowship of Christians and Jews Inc | Infocision Management Corporation | 8 | \$552,789.68 | \$283,393.02 | \$0.00 | 51.27% |
| International Fund for Animal Welfare Inc | Facter Direct Ltd | 8 | \$629.00 | (\$1,241.00) | \$935.00 | -197.30% |
| International Union of Police Associations AFL-CIO | LAS LLC | 8 | \$7,509,791.00 | \$596,723.00 | \$0.00 | 7.95% |
| Jane Goodall Institute for Wildlife Research Education and Conservation | Outreach Center Inc | 8 | \$226,161.00 | \$170,851.00 | \$0.00 | 75.54% |
| Jewish Federation of Greater Philadelphia | MKTG TeleServices Inc | 8 | \$24,978.00 | \$9,401.00 | \$20,579.00 | 37.64% |
| Joslin Diabetes Center | MKTG TeleServices Inc | 8 | \$7,612.00 | (\$24,380.00) | \$14,763.00 | -320.28% |
| Junior Police Academy | All-Pro Telemarketing Associates Corporation | 8 | \$596,055.85 | \$95,450.00 | \$421,000.00 | 16.01% |
| Junior Police Academy | TCB Enterprises Inc | 8 | \$91,703.00 | \$13,755.45 | \$2,761.00 | 15.00% |
| Justice Project Inc | Facter Direct Ltd | 8 | \$41,998.00 | \$6,831.00 | \$15,782.00 | 16.27% |
| Kids Wish Network Inc | Telesystems Marketing Inc | 8 | \$87,721.00 | \$10,526.52 | \$0.00 | 12.00% |
| Law Enforcement Alliance of America Inc | All-Pro Telemarketing Associates Corporation | 8 | \$44,880.88 | \$4,488.09 | \$55,000.00 | 10.00% |
| League of Women Voters of the United States | Outreach Center Inc | 8 | \$147,020.00 | \$68,770.00 | \$0.00 | 46.78% |
| League of Women Voters of the United States | Share Group Inc | 8 | \$188,264.00 | \$133,714.00 | \$0.00 | 71.02% |
| Life Issues Institute Inc | MDS Communications Corporation | 8 | \$127,528.00 | \$84,363.00 | \$33,070.00 | 66.15% |
| Little Heroes Foundation | Contract Communications Inc | 8 | \$424,735.00 | \$54,210.00 | \$140,715.00 | 12.76% |
| MAP International | MDS Communications Corporation | 8 | \$67,662.00 | \$45,070.00 | \$7,434.00 | 66.61% |
| Mercy Corps International | MDS Communications Corporation | 8 | \$179,370.00 | \$119,607.00 | \$52,651.00 | 66.68% |
| Military Order of the Purple Heart Service Foundation | American Trade and Convention Publications Inc | 8 | \$2,659,785.00 | \$405,094.00 | \$0.00 | 15.23% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|--|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Miracle Flights for Kids | Tele-Response Center Inc | 8 | \$1,418,259.22 | \$240,003.00 | \$997,877.71 | 16.92% |
| Mothers Against Drunk Driving | Heritage Company Inc (The) | 8 | \$719,530.52 | \$355,167.25 | \$266,990.63 | 49.36% |
| Mothers Against Drunk Driving | Heritage Company Inc (The) | 8 | \$5,060,271.57 | \$2,379,251.03 | \$2,381,844.03 | 47.02% |
| Mothers Against Drunk Driving | Public Interest Communications Inc | 8 | \$382,198.21 | \$248,844.97 | \$0.00 | 65.11% |
| Multiple Sclerosis Association of America | Facter Direct Ltd | 8 | \$656,913.00 | \$260,521.00 | \$279,673.00 | 39.66% |
| Multiple Sclerosis Association of America | Heritage Company Inc (The) | 8 | \$6,005,050.85 | \$2,385,173.96 | \$2,602,587.00 | 39.72% |
| Multiple Sclerosis Foundation Inc | Bristol Marketing Associates Inc | 8 | \$41,336.00 | \$12,401.00 | \$22,170.50 | 30.00% |
| Names Project Foundation | Outreach Center Inc | 8 | \$49,224.00 | \$30,560.00 | \$0.00 | 62.08% |
| NARAL Pro-Choice America | Facter Direct Ltd | 8 | \$1,076,449.00 | \$521,512.00 | \$495,199.00 | 48.45% |
| NARAL Pro-Choice America | Gordon & Schwenkmeyer Inc | 8 | \$117,547.31 | \$4,381.55 | \$0.00 | 3.73% |
| NARAL Pro-Choice America | Outreach Center Inc | 8 | \$57,982.00 | \$5,447.00 | \$0.00 | 9.39% |
| NARAL Pro-Choice America | Share Group Inc | 8 | \$891,600.00 | \$537,591.00 | \$0.00 | 60.30% |
| National Association for the Advancement of Colored People | Share Group Inc | 8 | \$95,363.00 | \$38,858.00 | \$0.00 | 40.75% |
| National Association of Disabled Police Officers | Stronger Than Ever LLC | 8 | \$38,353.00 | \$5,752.95 | \$0.00 | 15.00% |
| National Association of Police Athletic Leagues | American Trade and Convention Publications Inc | 8 | \$5,959,932.00 | \$607,318.00 | \$0.00 | 10.19% |
| National Association of Veteran Police Officers | TCB Enterprises Inc | 8 | \$89,658.50 | \$13,533.77 | \$5,740.00 | 15.09% |
| National Breast Cancer Coalition | Share Group Inc | 8 | \$81,588.00 | \$8,672.00 | \$0.00 | 10.63% |
| National Cancer Coalition Inc | Integral Resources Inc | 8 | \$18,699.50 | \$0.00 | \$34,863.50 | 0.00% |
| National Caregiving Foundation | Reese Brothers Inc | 8 | \$329,541.00 | \$79,156.00 | \$367,765.00 | 24.02% |
| National Children's Cancer Society Inc | Heritage Company Inc (The) | 8 | \$3,323,491.62 | \$1,340,754.14 | \$1,408,395.47 | 40.34% |
| National Coalition for the Homeless Inc | Gordon & Schwenkmeyer Inc | 8 | \$43,864.88 | \$27,917.25 | \$0.00 | 63.64% |
| National Council of La Raza | Share Group Inc | 8 | \$11,750.00 | (\$3,891.00) | \$0.00 | -33.11% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|---|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| National Gay and Lesbian Task Force Inc | Share Group Inc | 8 | \$140,390.00 | \$103,909.00 | \$0.00 | 74.01% |
| National Law Enforcement Sports Federation Ltd Inc | LAS LLC | 8 | \$249,927.00 | \$11,330.00 | \$0.00 | 4.53% |
| National Museum of Women in the Arts | Share Group Inc | 8 | \$53,067.00 | \$33,268.00 | \$0.00 | 62.69% |
| National Organization for Women Inc | Share Group Inc | 8 | \$588,343.00 | \$289,087.00 | \$0.00 | 49.14% |
| National Osteoporosis Foundation | Infocision Management Corporation | 8 | \$1,080.00 | (\$4,299.50) | \$0.00 | -398.10% |
| National Parks Conservation Association | Facter Direct Ltd | 8 | \$460,567.00 | \$131,505.00 | \$230,373.00 | 28.55% |
| National Parks Conservation Association | Outreach Center Inc | 8 | \$166,853.00 | \$90,798.00 | \$0.00 | 54.42% |
| National Parks Conservation Association | Public Interest Communications Inc | 8 | \$91,283.00 | \$749.06 | \$45,901.00 | 0.82% |
| National Parks Conservation Association | Share Group Inc | 8 | \$224,476.00 | \$70,138.00 | \$0.00 | 31.25% |
| National Police Defense Foundation Inc | New Liberty Promotions Inc | 8 | \$509,848.94 | \$76,477.35 | \$0.00 | 15.00% |
| National Right to Life Committee Inc | MDS Communications Corporation | 8 | \$3,370,050.00 | \$714,163.00 | \$2,524,775.00 | 21.19% |
| National Right to Life Committee Inc | Treasure State Development Corporation | 8 | \$89,801.00 | \$60,166.67 | \$0.00 | 67.00% |
| National Trust for Historic Preservation in the United States | Facter Direct Ltd | 8 | \$717,721.20 | \$336,868.20 | \$399,726.00 | 46.94% |
| National Veterans Service Fund Inc | Bee LC | 8 | \$92,190.93 | \$17,779.56 | \$67,871.07 | 19.29% |
| National Veterans Service Fund Inc | Campaign Center Inc (The) | 8 | \$1,350.00 | \$270.00 | \$0.00 | 20.00% |
| National Wildlife Federation | Facter Direct Ltd | 8 | \$1,187,328.00 | \$276,174.00 | \$51,634.00 | 23.26% |
| National Wildlife Federation | Infocision Management Corporation | 8 | \$59,032.63 | \$57,211.23 | \$0.00 | 96.91% |
| National Wildlife Federation | Share Group Inc | 8 | \$483,786.00 | \$108,515.00 | \$0.00 | 22.43% |
| National Women's Health Network Inc | Share Group Inc | 8 | \$24,887.00 | \$1,972.00 | \$0.00 | 7.92% |
| Native American Rights Fund Inc | Share Group Inc | 8 | \$35,665.00 | \$16,722.00 | \$0.00 | 46.89% |
| Ocean Conservancy Inc | Telefund Inc | 8 | \$47,913.00 | \$27,592.05 | \$12,059.00 | 57.59% |
| Operation Lookout National Center for Missing Youth | All Star Productions (Messmore, Barbara) | 8 | \$6,282.00 | \$1,256.40 | \$4,800.00 | 20.00% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|--|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Operation Lookout National Center for Missing Youth | Caring People Enterprises Inc | 8 | \$46,333.25 | \$9,266.65 | \$0.00 | 20.00% |
| Operation Lookout National Center for Missing Youth | Midwest Publishing-OH Inc | 8 | \$167,434.01 | \$25,115.10 | \$0.00 | 15.00% |
| Organic Consumers Association | Public Interest Communications Inc | 8 | \$28,945.00 | \$12,482.51 | \$30,335.00 | 43.12% |
| Our American Veterans Inc | Standard Call (The) (Sandone, Michael A) | 8 | \$14,558.00 | \$2,911.60 | \$0.00 | 20.00% |
| Oxfam America Inc | Share Group Inc | 8 | \$318,735.00 | \$141,814.00 | \$0.00 | 44.49% |
| Oxfam America Inc | Telefund Inc | 8 | \$13,108.00 | \$1,936.00 | \$8,564.00 | 14.77% |
| Pacific West Cancer Fund | Bee LC | 8 | \$433,429.44 | \$65,495.96 | \$232,059.17 | 15.11% |
| Parents, Families and Friends of Lesbians and Gays Inc | Outreach Center Inc | 8 | \$104,949.00 | \$41,084.00 | \$0.00 | 39.15% |
| People for the American Way | Share Group Inc | 8 | \$206,943.00 | \$82,489.00 | \$0.00 | 39.86% |
| People for the American Way | Telefund Inc | 8 | \$783,435.27 | \$230,052.61 | \$654,009.73 | 29.36% |
| People for the Ethical Treatment of Animals | Harris Direct | 8 | \$153,086.00 | \$46,041.00 | \$125,241.00 | 30.08% |
| People for the Ethical Treatment of Animals | Telefund Inc | 8 | \$279,457.00 | \$118,960.16 | \$183,908.00 | 42.57% |
| PKD Foundation | Advantage Fund-Raising Consulting Inc | 8 | \$590,643.09 | \$394,822.73 | \$139,091.91 | 66.85% |
| Planetary Society | Harris Direct | 8 | \$50,043.00 | \$16,901.35 | \$36,003.00 | 33.77% |
| Police Protective Fund | All-Pro Telemarketing Associates Corporation | 8 | \$1,363,692.47 | \$164,830.56 | \$1,027,000.00 | 12.09% |
| Population Connection | Share Group Inc | 8 | \$112,504.00 | \$31,085.00 | \$0.00 | 27.63% |
| Project Cure Inc | Bee LC | 8 | \$401,993.76 | \$72,107.97 | \$132,383.24 | 17.94% |
| Public Citizen Foundation Inc | EARTHtel Inc | 8 | \$35,649.00 | (\$86,853.00) | \$0.00 | -243.63% |
| Public Citizen Foundation Inc & Public Citizen Inc | Public Interest Communications Inc | 8 | \$380.00 | (\$1,321.85) | \$5,028.00 | -347.86% |
| Public Citizen Foundation Inc & Public Citizen Inc | Telefund Inc | 8 | \$88,423.00 | \$23,193.00 | \$60,327.00 | 26.23% |
| Rails-to-Trails Conservancy | Public Interest Communications Inc | 8 | \$49,374.34 | \$8,794.06 | \$17,098.66 | 17.81% |
| Rainforest Action Network | Share Group Inc | 8 | \$37,224.00 | \$14,365.00 | \$0.00 | 38.59% |
| Reach Our Children Inc | Allan C Hill Productions Inc | 8 | \$17,837.00 | \$2,140.44 | \$11,891.00 | 12.00% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|---|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Religious Coalition for Reproductive Choice | Share Group Inc | 8 | \$22,613.00 | \$5,330.00 | \$0.00 | 23.57% |
| Roger Wyburn-Mason & Jack M Blount Foundation for Eradication of Rheumatoid Disease Inc | Bee LC | 8 | \$218,124.51 | \$35,273.53 | \$122,499.79 | 16.17% |
| SADD Inc | Tele-Response Center Inc | 8 | \$2,350,577.16 | \$848,148.80 | \$0.00 | 36.08% |
| Save the Children Federation Inc | Public Interest Communications Inc | 8 | \$85,021.00 | \$65,156.72 | \$0.00 | 76.64% |
| Servicemembers Legal Defense Network Inc | Outreach Center Inc | 8 | \$182,869.00 | \$84,359.00 | \$0.00 | 46.13% |
| Shiloh International Ministries | Nationwide Fundraisers Inc | 8 | \$127,569.00 | \$12,756.90 | \$0.00 | 10.00% |
| Sierra Club | Outreach Associates Inc | 8 | \$423,822.00 | \$320,210.00 | \$0.00 | 75.55% |
| Sierra Club | Outreach Center Inc | 8 | \$2,090,419.00 | \$1,331,207.00 | \$0.00 | 63.68% |
| Sierra Club | Telefund Inc | 8 | \$579,865.00 | \$229,505.00 | \$512,762.00 | 39.58% |
| Simon Wiesenthal Center | Facter Direct Ltd | 8 | \$3,509.00 | \$1,598.00 | \$2,923.00 | 45.54% |
| Southern Poverty Law Center Inc | Outreach Center Inc | 8 | \$336,816.00 | (\$9,725.00) | \$0.00 | -2.89% |
| Southern Poverty Law Center Inc | Public Interest Communications Inc | 8 | \$197,544.11 | \$75,135.10 | \$0.00 | 38.03% |
| Stand for Children Inc | Outreach Center Inc | 8 | \$27,129.00 | \$12,180.00 | \$0.00 | 44.90% |
| Tomorrows Abundance Inc | TCB Enterprises Inc | 8 | \$11,806.00 | \$1,770.90 | \$90.00 | 15.00% |
| U S English Inc | Infocision Management Corporation | 8 | \$349,821.09 | \$204,767.00 | \$0.00 | 58.53% |
| U S Olympic Committee | Infocision Management Corporation | 8 | \$99,910.77 | \$46,510.00 | \$0.00 | 46.55% |
| Union of Concerned Scientists Inc | Share Group Inc | 8 | \$123,169.00 | \$37,856.00 | \$0.00 | 30.74% |
| United Care USA | All Star Productions (Messmore, Barbara) | 8 | \$6,370.00 | \$1,274.00 | \$3,430.00 | 20.00% |
| United Petway Inc (f/k/a Pets & Animals in Distress Inc) | Caring People Enterprises Inc | 8 | \$10,190.00 | \$1,528.50 | \$0.00 | 15.00% |
| United States Association for United Nations High Commissioner for Refugees | Telefund Inc | 8 | \$7,042.00 | (\$2,240.50) | \$16,076.00 | -31.82% |
| United States Ski Team Foundation | Public Interest Communications Inc | 8 | \$108,830.00 | \$63,280.80 | \$0.00 | 58.15% |
| USA Shooting Inc | Infocision Management Corporation | 8 | \$23,582.37 | \$4,032.01 | \$0.00 | 17.10% |

| CHARITABLE ORGANIZATION | PROFESSIONAL FUND RAISER | GEO. AREA | GROSS RECEIPTS | NET TO CHARITY | UNCOL- LECTED PLEDGES | % TO CHAR- ITY |
|---------------------------------|--|--------------|-------------------|-------------------|-----------------------------|----------------------|
| Vanished Children's Alliance | Heritage Company Inc (The) | 8 | \$1,080,964.09 | \$320,880.86 | \$543,506.34 | 29.68% |
| Vermont ETV Inc | Share Group Inc | 8 | \$182,135.00 | \$75,007.00 | \$0.00 | 41.18% |
| Vermont Public Radio | ComNet Marketing Group Inc | 8 | \$59,340.62 | \$39,482.00 | \$969.38 | 66.53% |
| VietNow National Headquarters | Caring People Enterprises Inc | 8 | \$158,815.00 | \$31,919.60 | \$0.00 | 20.10% |
| VietNow National Headquarters | Municipal Marketing (Forsyth, David) | 8 | \$30,730.00 | \$6,146.00 | \$0.00 | 20.00% |
| VietNow National Headquarters | Northeastern Advertising (Morgan, William J) | 8 | \$5,170.00 | \$1,034.00 | \$0.00 | 20.00% |
| Voice for the Children Inc | Marketing Squad Inc | 8 | \$46,745.00 | \$7,002.00 | \$0.00 | 14.98% |
| Wilderness Society | Facter Direct Ltd | 8 | \$16,875.00 | \$6,741.00 | \$50,760.00 | 39.95% |
| Wilderness Society | Harris Direct | 8 | \$6,623.00 | (\$4,338.25) | \$17,885.00 | -65.50% |
| Wilderness Society | Public Interest Communications Inc | 8 | \$76,711.00 | \$21,368.17 | \$6,795.00 | 27.86% |
| Wilderness Society | Share Group Inc | 8 | \$423,254.00 | \$201,753.00 | \$0.00 | 47.67% |
| Wishing Well Foundation USA Inc | J.E.K. Marketing Inc | 8 | \$353,577.53 | \$72,449.16 | \$0.00 | 20.49% |
| World Wildlife Fund Inc | Infocision Management Corporation | 8 | \$407,044.52 | \$206,307.87 | \$0.00 | 50.68% |
| World Wildlife Fund Inc | MKTG TeleServices Inc | 8 | \$75,292.00 | (\$46,775.00) | \$28,147.00 | -62.12% |
| World Wildlife Fund Inc | Public Interest Communications Inc | 8 | \$772,686.90 | \$234,584.72 | \$277,053.00 | 30.36% |
| World Wildlife Fund Inc | Share Group Inc | 8 | \$116,856.00 | (\$47,418.00) | \$0.00 | -40.58% |
| | TOTALS | | \$187,402,200.28 | \$63,094,096.17 | \$42,667,475.64 | 33.67% |

TABLE 5 Total Retained by Charity Aggregated By Professional Fund Raiser

| PROFESSIONAL FUND RAISER | # OF GROSS NET TO CHARITY | | NET TO CHARITY | UNCOLLECTED PLEDGES | % TO CHAR- ITY |
|--|---------------------------|-----------------|-------------------|---------------------|----------------------|
| Outreach Associates Inc | 2 | \$465,092.00 | \$341,501.00 | \$0.00 | 73.43% |
| Telecomp Inc | 5 | \$2,142,168.00 | \$1,469,077.29 | \$0.00 | 68.58% |
| MKTG TeleServices Inc | 10 | \$5,456,476.00 | \$3,741,024.00 | \$369,507.00 | 68.56% |
| Treasure State Development Corporation | 1 | \$89,801.00 | \$60,166.67 | \$0.00 | 67.00% |
| Advantage Fund-Raising Consulting Inc | 1 | \$590,643.09 | \$394,822.73 | \$139,091.91 | 66.85% |
| Market Access Inc | 1 | \$252,788.00 | \$167,412.00 | \$2,100.00 | 66.23% |
| Infocision Management Corporation | 20 | \$16,236,150.99 | \$10,498,853.35 | \$0.00 | 64.66% |
| Development Center LLC | 1 | \$231,857.00 | \$136,453.00 | \$0.00 | 58.85% |
| Sage Group LLC (The) | 1 | \$281,965.00 | \$162,796.43 | \$93,949.00 | 57.74% |
| Univision Marketing Group Inc | 2 | \$291,765.29 | \$160,464.06 | \$3,500.00 | 55.00% |
| Phone Bank Systems Inc | 3 | \$352,003.66 | \$190,140.41 | \$0.00 | 54.02% |
| Capital District Callers Inc | 9 | \$518,859.00 | \$277,288.54 | \$0.00 | 53.44% |
| ComNet Marketing Group Inc | 5 | \$281,968.08 | \$149,968.95 | \$33,360.38 | 53.19% |
| SMB Productions | 1 | \$7,398.75 | \$3,885.24 | \$0.00 | 52.51% |
| Outreach Center Inc | 18 | \$4,754,464.00 | \$2,442,175.00 | \$70,092.00 | 51.37% |
| Niagara Frontier Advertising Associates Inc | 7 | \$185,842.30 | \$91,100.00 | \$8,425.00 | 49.02% |
| Lester Inc | 5 | \$498,272.00 | \$242,877.00 | \$280,219.00 | 48.74% |
| Public Interest Communications Inc | 19 | \$5,439,456.95 | \$2,644,564.07 | \$776,909.23 | 48.62% |
| TD Marketing Inc | 3 | \$166,616.00 | \$80,818.25 | \$0.00 | 48.51% |
| Northeastern Advertising (Morgan, William J) | 10 | \$332,946.00 | \$161,131.43 | \$0.00 | 48.40% |
| DCM Inc | 4 | \$927,212.75 | \$429,006.44 | \$20,581.00 | 46.27% |
| Donor Services Group LLC | 1 | \$530,939.00 | \$226,921.00 | \$524,924.00 | 42.74% |
| Nordel Publishing Inc | 6 | \$303,646.10 | \$126,367.47 | \$0.00 | 41.62% |

| PROFESSIONAL FUND RAISER | # OF CAMPAIGNS | GROSS RECEIPTS | NET TO CHARITY | UNCOLLECTED PLEDGES | % TO CHAR- ITY |
|--|-------------------|-------------------|-------------------|---------------------|----------------------|
| Telefund Inc | 18 | \$6,188,262.60 | \$2,566,772.60 | \$4,152,925.09 | 41.48% |
| Facter Direct Ltd | 27 | \$11,098,745.20 | \$4,520,654.10 | \$5,177,602.00 | 40.73% |
| Gordon & Schwenkmeyer Inc | 4 | \$477,691.72 | \$193,275.46 | \$14,000.00 | 40.46% |
| Weiss, Howard | 1 | \$40,325.00 | \$16,130.00 | \$0.00 | 40.00% |
| Share Group Inc | 48 | \$14,285,042.00 | \$5,647,222.00 | \$0.00 | 39.53% |
| D & D Telemarketing Inc | 5 | \$565,525.00 | \$221,643.00 | \$0.00 | 39.19% |
| Event Marketing (Narde, James E) | 15 | \$613,671.00 | \$237,917.24 | \$1,900.00 | 38.77% |
| Upstate Telemarketing Inc | 2 | \$35,394.00 | \$13,677.00 | \$0.00 | 38.64% |
| Community Services Inc | 3 | \$148,925.00 | \$57,173.96 | \$0.00 | 38.39% |
| Heritage Company Inc (The) | 13 | \$25,026,609.30 | \$9,424,866.08 | \$12,298,241.36 | 37.66% |
| Top Rank Enterprises Inc | 4 | \$171,988.50 | \$63,186.76 | \$0.00 | 36.74% |
| Vee Concepts of New York Inc | 5 | \$233,061.00 | \$83,437.37 | \$0.00 | 35.80% |
| JNK Enterprises Inc | 3 | \$200,227.00 | \$71,337.60 | \$0.00 | 35.63% |
| Tan Productions Inc | 10 | \$544,822.00 | \$193,536.15 | \$0.00 | 35.52% |
| Badge Publications (Littlejohn, James N) | 3 | \$127,709.00 | \$44,698.15 | \$0.00 | 35.00% |
| D & R Communications (Sadofsky, David) | 1 | \$89,063.00 | \$31,172.05 | \$0.00 | 35.00% |
| Harris Direct | 9 | \$505,986.00 | \$175,601.23 | \$291,749.00 | 34.70% |
| National Benefit Company | 5 | \$500,055.24 | \$172,076.19 | \$0.00 | 34.41% |
| Roberts, Mary Jane | 2 | \$16,205.00 | \$5,328.50 | \$0.00 | 32.88% |
| Holmac Telecommunications Inc | 3 | \$563,120.00 | \$178,935.10 | \$0.00 | 31.78% |
| Starlet Music Productions (Corbett, Herbert) | 1 | \$71,993.00 | \$22,500.00 | \$0.00 | 31.25% |
| S & M Enterprises Inc | 7 | \$462,430.00 | \$143,583.59 | \$4,550.00 | 31.05% |
| Mako Enterprises (Grimm, Robert) | 3 | \$42,565.00 | \$13,119.00 | \$0.00 | 30.82% |

| PROFESSIONAL FUND RAISER | # OF CAMPAIGNS | GROSS RECEIPTS | NET TO CHARITY | UNCOLLECTED PLEDGES | % TO CHAR- ITY |
|--|-------------------|-------------------|-------------------|------------------------|----------------------|
| Suffolk Productions Inc | 6 | \$871,411.00 | \$262,630.00 | \$0.00 | 30.14% |
| Liberty Productions (Gity, Thomas J Jr) | 1 | \$58,868.00 | \$17,660.40 | \$0.00 | 30.00% |
| Aria Communications Corporation | 2 | \$150,579.78 | \$45,097.33 | \$45,794.22 | 29.95% |
| Mac Communications (MacDonald, John T) | 2 | \$130,011.00 | \$38,930.00 | \$200.00 | 29.94% |
| Trooper Publishing Inc | 1 | \$537,158.69 | \$160,167.95 | \$0.00 | 29.82% |
| Gotham Productions Inc | 13 | \$761,085.00 | \$224,914.62 | \$0.00 | 29.55% |
| Tagger Communications Inc | 2 | \$128,543.90 | \$37,430.14 | \$0.00 | 29.12% |
| Island Marketing Concepts Inc | 4 | \$810,798.50 | \$235,479.35 | \$0.00 | 29.04% |
| Royalty Services Inc | 16 | \$848,072.00 | \$244,585.30 | \$0.00 | 28.84% |
| Tele-Response Center Inc | 3 | \$3,836,782.98 | \$1,099,691.03 | \$997,877.71 | 28.66% |
| Campaign Headquarters Inc | 8 | \$907,635.00 | \$257,924.00 | \$0.00 | 28.42% |
| MDS Communications Corporation | 10 | \$6,165,784.00 | \$1,668,603.00 | \$4,134,038.00 | 27.06% |
| Municipal Marketing (Forsyth, David) | 7 | \$262,738.00 | \$69,018.50 | \$0.00 | 26.27% |
| IDC Ltd | 3 | \$1,038,414.28 | \$272,339.35 | \$2,275,689.72 | 26.23% |
| Spotlight Music Productions Inc | 8 | \$346,371.90 | \$90,511.50 | \$0.00 | 26.13% |
| DirectLine Technologies Inc | 1 | \$62,323.00 | \$15,763.00 | \$16,567.00 | 25.29% |
| Reese Teleservices Inc | 1 | \$4,307,316.00 | \$1,075,975.00 | \$1,943,169.00 | 24.98% |
| Reese Brothers Inc | 2 | \$2,657,634.00 | \$648,606.00 | \$1,963,964.00 | 24.41% |
| Bristol Marketing Associates Inc | 2 | \$68,607.00 | \$16,491.65 | \$59,999.50 | 24.04% |
| Community Tele Services | 2 | \$771,280.00 | \$181,600.00 | \$0.00 | 23.55% |
| Integral Resources Inc | 3 | \$618,652.10 | \$140,806.65 | \$315,053.06 | 22.76% |
| A. D. P. Publications Inc | 1 | \$105,030.00 | \$23,461.00 | \$0.00 | 22.34% |
| All Star Productions (Messmore, Barbara) | 6 | \$61,762.00 | \$13,313.45 | \$28,770.00 | 21.56% |

| PROFESSIONAL FUND RAISER | # OF CAMPAIGNS | GROSS RECEIPTS | NET TO CHARITY | UNCOLLECTED PLEDGES | % TO CHAR- ITY |
|--|-------------------|-------------------|-------------------|---------------------|----------------------|
| Campaign Center Inc (The) | 12 | \$1,977,333.00 | \$421,591.00 | \$0.00 | 21.32% |
| Caring People Enterprises Inc | 10 | \$626,827.78 | \$132,386.86 | \$0.00 | 21.12% |
| Stage Door Music Productions Inc | 39 | \$2,782,389.30 | \$585,013.23 | \$0.00 | 21.03% |
| Standard Call (The) (Sandone, Michael A) | 5 | \$75,426.00 | \$15,844.57 | \$0.00 | 21.01% |
| J.E.K. Marketing Inc | 1 | \$353,577.53 | \$72,449.16 | \$0.00 | 20.49% |
| Bee LC | 6 | \$1,510,568.02 | \$305,869.44 | \$832,427.89 | 20.25% |
| Gelmar Ltd | 1 | \$58,502.00 | \$11,700.00 | \$0.00 | 20.00% |
| Goodwill Marketing of Upstate New York LLC | 2 | \$113,492.50 | \$22,698.50 | \$0.00 | 20.00% |
| Lopez, Debbie Jean | 1 | \$12,635.00 | \$2,527.00 | \$10,975.00 | 20.00% |
| Safety Publications Inc | 1 | \$383,964.78 | \$76,792.96 | \$200,000.00 | 20.00% |
| Marketing Squad Inc | 11 | \$1,785,947.00 | \$318,794.00 | \$0.00 | 17.85% |
| George Carden Circus International | 1 | \$97,717.00 | \$16,698.26 | \$0.00 | 17.09% |
| Allan C Hill Productions Inc | 2 | \$167,554.43 | \$28,340.99 | \$61,796.57 | 16.91% |
| Mure Associates Inc | 3 | \$492,968.50 | \$81,202.67 | \$0.00 | 16.47% |
| Midwest Publishing-OH Inc | 5 | \$1,054,229.57 | \$172,737.04 | \$0.00 | 16.39% |
| Contract Communications Inc | 5 | \$2,265,536.00 | \$366,743.00 | \$575,442.00 | 16.19% |
| Griffin Marketing LLC | 1 | \$9,799.00 | \$1,469.85 | \$5,000.00 | 15.00% |
| Stronger Than Ever LLC | 2 | \$93,465.00 | \$14,019.75 | \$0.00 | 15.00% |
| New Liberty Promotions Inc | 4 | \$2,234,075.61 | \$323,708.55 | \$0.00 | 14.49% |
| New Age Services Ltd | 3 | \$997,455.79 | \$143,130.82 | \$1,373,437.00 | 14.35% |
| TCB Enterprises Inc | 5 | \$320,954.50 | \$45,838.82 | \$16,686.00 | 14.28% |
| All-Pro Telemarketing Associates Corporation | 15 | \$4,156,171.21 | \$550,774.96 | \$3,466,700.00 | 13.25% |
| Civic Development Group LLC | 7 | \$17,498,658.00 | \$2,285,776.00 | \$0.00 | 13.06% |

| PROFESSIONAL FUND RAISER | # OF CAMPAIGNS | GROSS RECEIPTS | NET TO CHARITY | UNCOLLECTED PLEDGES | % TO CHAR- ITY |
|--|-------------------|-------------------|-------------------|------------------------|----------------------|
| Telesystems Marketing Inc | 1 | \$87,721.00 | \$10,526.52 | \$0.00 | 12.00% |
| S & E Marketing Ltd | 2 | \$440,911.11 | \$50,576.24 | \$0.00 | 11.47% |
| American Trade and Convention Publications Inc | 6 | \$10,191,616.00 | \$1,145,745.00 | \$0.00 | 11.24% |
| Theodore Productions Inc | 1 | \$17,067.00 | \$1,750.70 | \$5,033.00 | 10.26% |
| Nationwide Fundraisers Inc | 3 | \$456,050.00 | \$45,601.90 | \$75,230.00 | 10.00% |
| Titan Marketing Inc | 1 | \$32,917.00 | \$3,291.70 | \$0.00 | 10.00% |
| LAS LLC | 4 | \$9,216,417.00 | \$789,693.00 | \$0.00 | 8.57% |
| EARTHtel Inc | 1 | \$35,649.00 | (\$86,853.00) | \$0.00 | -243.63% |
| TOTALS | 592 | \$187,402,200.28 | \$63,094,096.17 | \$42,667,475.64 | 33.67% |

TABLE 6 Professional Fund RaisersContact Information 2003 Telemarketing Campaigns

| PROFESSIONAL FUND RAISER | ADDRESS | CITY | STATE | ZIP | TELEPHONE # | CONTACT PERSON |
|--|--------------------------------------|-----------------|-------|-------|----------------|-------------------------|
| A. D. P. Publications Inc | 2024 West Henrietta Road Building #4 | Rochester | NY | 14623 | (585) 272-7232 | Mr. Donald Stahl |
| Advantage Fund-Raising Consulting Inc | 208 Passaic Avenue, Second Floor | Fairfield | NJ | 07004 | (973) 575-9196 | Mr. Anthony R. Alonso |
| All Star Productions (Messmore, Barbara) | 1102 Keyes Avenue | Schenectady | NY | 12309 | (518) 393-2006 | Ms. Barbara Messmore |
| All-Pro Telemarketing Associates Corporation | 277 Fairfield Road, Suite 308 | Fairfield | NJ | 07004 | (973) 244-1100 | Mr. Mark Gelvan |
| Allan C Hill Productions Inc | 4463 Ashton Road, Suite A | Sarasota | FL | 34232 | (941) 923-4758 | Mr. Allan Hill |
| American Trade and Convention Publications Inc | 312 East Wisconsin Avenue, Suite 314 | Milwaukee | WI | 53202 | (414) 224-0701 | Mr. David Winograd |
| Aria Communications Corporation | 717 West St Germain Street | St. Cloud | MN | 56301 | (320) 259-5206 | Ms. Linda Palmer |
| Badge Publications (Littlejohn, James N) | 15 Tracy Street | Massena | NY | 13662 | (315) 764-1224 | Mr. James Littlejohn |
| Bee LC | 6849 Old Dominion Drive, Suite 315 | McLean | VA | 22101 | (703) 749-3100 | Mr. Reggie Gwira |
| Bristol Marketing Associates Inc | 7422 North Tamiami Trail | Sarasota | FL | 34243 | (941) 365-1655 | Mr. Leonard Schmoyer |
| Campaign Center Inc (The) | 189 South Wellwood Avenue, Suite B | Lindenhurst | NY | 11757 | (631) 226-5200 | Mr. Garrett Morgan |
| Campaign Headquarters Inc | 319 Wheatfield Street | North Tonawanda | NY | 14120 | (716) 694-1251 | Mr. Mike Ryan |
| Capital District Callers Inc | 1588 Union Street | Schenectady | NY | 12309 | (518) 372-3645 | Mr. Paul Zeissler |
| Caring People Enterprises Inc | 1899 Dewey Avenue | Rochester | NY | 14615 | (585) 663-6350 | Mr. Kenneth J. Dean |
| Civic Development Group LLC | 425 Raritan Center Parkway | Edison | NJ | 08837 | (732) 512-9800 | Ms. Kim Gibson |
| Community Services Inc | 25 Gale Court | Torrington | СТ | 06790 | (860) 496-5000 | Ms. Lisa M.P. Toughlian |
| Community Tele Services | 312 East Wisconsin Avenue, Suite 314 | Milwaukee | WI | 53202 | (800) 879-0076 | Mr. David Winograd |
| ComNet Marketing Group Inc | 1214 Stowe Avenue | Medford | OR | 97501 | (541) 734-2565 | Ms. Arlene Dickinson |
| Contract Communications Inc | 3710 Indian River Road | Chesapeake | VA | 23325 | (757) 578-3500 | Mr. James P. Wootton |
| D & D Telemarketing Inc | 841 Portion Road, Suite E | Ronkonkoma | NY | 11779 | (631) 737-5760 | Mr. Donald Urbanski |
| D & R Communications (Sadofsky, David) | 850 Bronx River Road, Room 105 | Yonkers | NY | 10708 | (914) 375-5739 | Mr. David Sadofsky |
| DCM Inc | 104 South Oxford Streer | Brooklyn | NY | 11217 | (718) 488-5577 | Ms. Emily Stickland |
| Development Center LLC | 601 Walnut Street, Suite 150W | Philadelphia | PA | 19106 | (215) 238-7300 | Ms. Cynthia Brown |
| DirectLine Technologies Inc | 1600 N Carpenter Road, Building D | Modesto | CA | 95351 | (209) 491-2020 | Ms. Martha E. Connor |

| PROFESSIONAL FUND RAISER | ADDRESS | CITY | STATE | ZIP | TELEPHONE # | CONTACT PERSON |
|--|---|----------------|-------|-------|----------------|------------------------|
| Donor Services Group LLC | 11500 Olympic Boulevard, Suite 540 | Los Angeles | CA | 90064 | (310) 788-9000 | Mr. Thomas Siegel |
| EARTHtel Inc | 2030 Franklin Street | Oakland | CA | 94612 | (510) 645-1810 | Mr. Norris Mottley |
| Event Marketing (Narde, James E) | 156 Lilac Drive | Horseheads | NY | 14845 | (607) 796-2457 | Mr. James Narde |
| Facter Direct Ltd | 11500 West Olympic Boulevard, Suite 540 | Los Angeles | CA | 90064 | (310) 788-9000 | Mr. Thomas Siegel |
| Gelmar Ltd | P O Box 163 | Forest Hills | NY | 11375 | (917) 453-3200 | Ms. Roni Gelman |
| George Carden Circus International | 3901 West State Highway O | Springfield | MO | 65803 | (417) 833-3588 | Mr. George Carden |
| Goodwill Marketing of Upstate New York LLC | 82 Regan Road | Potsdam | NY | 13676 | (315) 265-5405 | Mr. Greg McCleave |
| Gordon & Schwenkmeyer Inc | 300 North Sepulveda Boulevard, Suite 2050 | El Segundo | CA | 90245 | (310) 615-2308 | Ms. Jennifer LaCroix |
| Gotham Productions Inc | 127 Mohawk Avenue | Scotia | NY | 12302 | (518) 347-1095 | Mr. Steve Palmer |
| Griffin Marketing LLC | 38 Cow Path Drive | Stamford | СТ | 06902 | (203) 322-7131 | Mr. Fabio Villa |
| Harris Direct | 23241 Ventura Boulevard, Suite 104 | Woodland Hills | CA | 91364 | (818) 222-3470 | Mr. James Harris |
| Heritage Company Inc (The) | 2402 Wildwood Avenue, Suite 500 | Sherwood | AR | 72120 | (501) 835-5000 | Mr. John C. Braune |
| Holmac Telecommunications Inc | 35 E. Grassy Sprain Road, Suite 4 | Yonkers | NY | 10710 | (914) 337-6117 | Mr. Patrick McCabe |
| IDC Ltd | 2500 Paseo Verde Parkway | Henderson | NV | 89074 | (702) 450-1000 | Mr. Thomas Fields |
| Infocision Management Corporation | 325 Springside Drive | Akron | ОН | 44333 | (330) 668-1400 | Mr. Forrest Thompson |
| Integral Resources Inc | 815 Somerville Avenue | Cambridge | MA | 02140 | (617) 492-4474 | Mr. David McGinness |
| Island Marketing Concepts Inc | 2938 Hempstead Turnpike | Levittown | NY | 11756 | (516) 520-5100 | Mr. David Kleinman |
| J.E.K. Marketing Inc | 115 Taft Crescent | Centerport | NY | 11721 | (631) 424-0615 | Ms. Lisa Henkel |
| JNK Enterprises Inc | 300 Hamilton Avenue, Suite 414 | White Plains | NY | 10601 | (914) 448-9400 | Mr. Joseph Taglia |
| LAS LLC | 4200 Wisconsin Avenue, Suite 106-115 | Washington | DC | 20016 | (888) 303-7844 | Mr. Dean Kuzminski |
| Lester Inc | 19 Business Park Drive | Branford | СТ | 06405 | (203) 488-5265 | Ms. Joan Marcus |
| Liberty Productions (Gity, Thomas J Jr) | 15 Riverview Avenue | Seekonk | MA | 02771 | (401) 365-1032 | Mr. Thomas J. Gity, Jr |
| Lopez, Debbie Jean | 4921 Grape Arbor | Lansing | MI | 48917 | (517) 886-1413 | Ms. Debbie Lopez |
| Mac Communications (MacDonald, John T) | 253 Blue Hill Road | Hopewell Jct | NY | 12533 | (845) 227-5251 | Mr. John MacDonald |

| PROFESSIONAL FUND RAISER | ADDRESS | CITY | STATE | ZIP | TELEPHONE # | CONTACT PERSON |
|--|--|--------------|-------|-------|----------------|------------------------|
| Mako Enterprises (Grimm, Robert) | P O Box 1560 | Monticello | NY | 12701 | (845) 791-8021 | Mr. Robert Grimm |
| Market Access Inc | 162 Church Street | Northport | NY | 11768 | (631) 754-7119 | Ms. Susan Carlino |
| Marketing Squad Inc | 1166 Brooks Avenue | Rochester | NY | 14624 | (585) 340-5902 | Mr. Scott Dean |
| MDS Communications Corporation | 545 West Juanita Avenue | Mesa | AZ | 85210 | (480) 752-8140 | Mr. Jonathan Mount |
| Midwest Publishing-OH Inc | 14600 Detroit Avenue, #1200 | Lakewood | ОН | 44107 | (216) 226-7117 | Ms. Leann Coakley |
| MKTG TeleServices Inc | 101 Continental Blvd, Suite 400 | El Segundo | CA | 90245 | (310) 760-0770 | Ms. Paula Papich |
| Municipal Marketing (Forsyth, David) | 5620 Business Avenue, Suite H-8 | Cicero | NY | 13039 | (315) 458-7231 | Mr. David Forsyth |
| Mure Associates Inc | 1723 Rt 25 | Centereach | NY | 11720 | (631) 585-5030 | Ms. Lillian Kleppe |
| National Benefit Company | 18 Cliff Street | Waterbury | СТ | 06710 | (203) 574-0135 | Ms. Gail Zotto |
| Nationwide Fundraisers Inc | 9200 N. Central Avenue, Suite 5 | Phoenix | AZ | 95020 | (602) 216-9073 | Ms. Kimberly A. Murray |
| New Age Services Ltd | 6914 New Utrecht Avenue | Brooklyn | NY | 11228 | (718) 256-8883 | Mr. Peter DeGregorio |
| New Liberty Promotions Inc | 522 Brick Boulevard | Brick | NJ | 08723 | (732) 477-7767 | Ms. Glenn Nowland |
| Niagara Frontier Advertising Associates Inc | 43 Central Avenue | Lancaster | NY | 14086 | (716) 683-7730 | Ms. Terri M. Mahon |
| Nordel Publishing Inc | 6 Arbor Lane | Clifton Park | NY | 12065 | (518) 383-2506 | Mr. Norbert Fleisig |
| Northeastern Advertising (Morgan, William J) | 325 Noble Street | Elmira | NY | 14901 | (607) 732-5447 | Mr. William Morgan |
| Outreach Associates Inc | 2100 Wharton Street, Birmingham Towers | Pittsburgh | PA | 15217 | (412) 921-4433 | Ms. Meg Alarcon |
| Outreach Center Inc | 2100 Wharton Street, Birmingham Towers | Pittsburgh | PA | 15217 | (412) 921-4433 | Ms. Meg Alarcon |
| Phone Bank Systems Inc | 4990 Northwind Drive, #235 | East Lansing | MI | 48823 | (517) 332-1500 | Ms. Sarah Shaw |
| Public Interest Communications Inc | 7700 Leesburg Pike, Suite 301 North | Falls Church | VA | 22043 | (703) 847-8300 | Mr. Dale Chesler |
| Reese Brothers Inc | 925 Penn Avenue, Suite 600 | Pittsburgh | PA | 15222 | (412) 355-0800 | Mr. Barry S. Reese |
| Reese Teleservices Inc | 925 Penn Avenue, Suite 600 | Pittsburgh | PA | 15222 | (412) 355-0800 | Mr. Barry S. Reese |
| Roberts, Mary Jane | 434 Euclid Road, Box 4442 | Utica | NY | 13504 | (315) 733-4258 | Ms. Mary Jane Roberts |
| Royalty Services Inc | 5 Collins Drive | Queensbury | NY | 12804 | (518) 793-2800 | Mr. Anthony Poulos |
| S & E Marketing Ltd | 861 Chelsea Terrace | Union | NJ | 07083 | (908) 964-4911 | Mr. Robert Raskin |

DATA OBTAINED FROM REGISTRATION STATEMENTS FILED BY PROFESSIONAL FUND RAISERS

| PROFESSIONAL FUND RAISER | ADDRESS | CITY | STATE | ZIP | TELEPHONE # | CONTACT PERSON |
|--|--|----------------|-------|-------|----------------|-------------------------|
| S & M Enterprises Inc | 11 Glenford Drive | Waterbury | СТ | 06708 | (203) 575-1918 | Mr. Carmen J. Mallamaci |
| Safety Publications Inc | 5944 North Milwaukee Avenue | Chicago | IL | 60646 | (773)775-8912 | Mr. Adam Herdman |
| Sage Group LLC (The) | 6825 Chelsea Road | McLean | VA | 22101 | (703) 624-8315 | Ms. Soraya Radwan |
| Share Group Inc | 99 Dover Street | Somerville | MA | 02144 | (617) 629-4500 | Mr. Howard Cloth |
| SMB Productions | 1438 Ridge Road | Webster | NY | 14580 | (585) 265-9205 | Ms. Nancy McNamara |
| Spotlight Music Productions Inc | 21 Welton Place | Waterbury | СТ | 06702 | (203) 574-4108 | Mr. James Gravel |
| Stage Door Music Productions Inc | 567 Watertown Avenue | Waterbury | СТ | 06708 | (203) 575-0766 | Mr. William Albino |
| Standard Call (The) (Sandone, Michael A) | 87 Glenhurst Road | Tonawanda | NY | 14150 | (716) 834-5087 | Mr. Michael A. Sandone |
| Starlet Music Productions (Corbett, Herbert) | 125 Summit Road | Prospect | СТ | 06712 | (203) 778-6866 | Mr. Herbert Corbett |
| Stronger Than Ever LLC | 1262 74 th Street | Brooklyn | NY | 11228 | (718) 836-3838 | Mr. Nicholas Bartolo |
| Suffolk Productions Inc | 1732 Great Neck Road | Copiague | NY | 11726 | (631) 789-8900 | Mr. James Cromarty |
| Tagger Communications Inc | 174 Genesee Street | Utica | NY | 13502 | (315) 793-3290 | Mr, Mark Minasi |
| Tan Productions Inc | 2468 North Jerusalem Road | N. Bellmore | NY | 11710 | (516) 679-2200 | Mr. Robert Thomas |
| TCB Enterprises Inc | 685 East 187th Street | Bronx | NY | 10458 | (718) 220-3491 | Mr. Stephen Decaro |
| TD Marketing Inc | 404 Brunswick Place | North Syracuse | NY | 13212 | (315) 458-5724 | Mr. Anthony Abbott |
| Tele-Response Center Inc | 2824 Cottman Avenue #11 | Philadelphia | PA | 19149 | (215) 333-5900 | Ms. Sandy Kelly |
| Telecomp Inc | 3375 Brighton Henrietta Townline Road | Rochester | NY | 14623 | (585) 272-1160 | Ms. Stephanie Tripp |
| Telefund Inc | P O Box 120557 | Boston | MA | 02112 | (617) 482-6882 | Mr. Hyam Kramer |
| Telesystems Marketing Inc | 3600 South Gessner, Suite 250 | Houston | TX | 77063 | (713) 784-3439 | Ms. Pamela D. Adams |
| Theodore Productions Inc | P O Box 883 | Carlisle | PA | 17013 | (717) 243-2419 | Ms. Kimberly Hill |
| Titan Marketing Inc | 127 Mohawk Avenue, 4th Floor | Scotia | NY | 12302 | (518) 347-1095 | Mr. Mitchell Bard |
| Top Rank Enterprises Inc | 243 Fair Street, 2 nd Floor | Kingston | NY | 12401 | (845) 339-8376 | Ms. P. Nou Torres |
| Treasure State Development Corporation | #10 Microwave Hill Road | Montana City | MT | 59634 | (406) 449-0414 | Ms. Lynn Earls |
| Trooper Publishing Inc | 505 Palmer Avenue | Falmouth | MA | 02540 | (508) 540-5051 | Ms. Andrea J. Kane |

| PROFESSIONAL FUND RAISER | ADDRESS | CITY | STATE | ZIP | TELEPHONE # | CONTACT PERSON |
|-------------------------------|----------------------------------|----------------|---------|---------|----------------|--------------------------|
| Univision Marketing Group Inc | 6 Lansing Square, Suite 100 | Toronto | Ontario | M2J 1T5 | (416) 335-9800 | Mr. Steve Hubley |
| Upstate Telemarketing Inc | 200 Salina Street, Suite 110 | Liverpool | NY | 13088 | (315) 457-0813 | Mr. Dominic J. D'Alfonso |
| Vee Concepts of New York Inc | 270 West 17 th Street | Elmira Heights | NY | 14903 | (607) 795-5211 | Mr. Todd Van Houten |
| Weiss, Howard | 100 A High Point Drive | Hartsdale | NY | 10530 | (914) 686-0388 | Mr. Howard Weiss |

TABLE 7 Cancelled Charitable Organizations

| CANCELLED CHARITABLE ORGANIZATION | ADDRESS | CITY | STATE | ZIP |
|---|-----------------------------------|------------------|-------|-------|
| American Legion-Harold Provost Post #1686 | 124 Seneca Street | Utica | NY | 13502 |
| American Police Officers Association | 1305 Long Run Road | Friedensburg | PA | 17933 |
| American Veteran's Foundation Inc | P .O. Box 5749 1207 Forest Avenue | Columbus | GA | 31906 |
| Auburn Police Local #195 | 46 North Street | Auburn | NY | 13021 |
| Bath Police Benevolent Association | 110 Liberty Street | Bath | NY | 14810 |
| Centennial Hose Company #4 Inc | 701 Washington Street | Peekskill | NY | 10566 |
| Chemung County Corrections Officers Local #3978 | P.O. Box 214 | Elmira | NY | 14901 |
| Cicero Falcons | c/o Volpe, 5248 Brescia Path | Clay | NY | 13041 |
| Crystal City Police Benevolent Association Inc | 13 Civic Center Plaza | Corning | NY | 14830 |
| Endicott Police Benevolent Association Inc | c/o Cardone, 1101 Park Street | Endicott | NY | 13760 |
| For Kids Sake Inc | P. O. Box 313 | Lake Elsinore | CA | 92531 |
| Green Acres of Rochester NY Inc | c/o Simpson, 519 Woodbine Avenue | Rochester | NY | 14619 |
| H W Rogers Hose Company #2 | P. O. Box 482 | Hudson | NY | 12534 |
| National Association of Police Athletic Leagues | 618 N. U.S. Highway 1, Suite 201 | North Palm Beach | FL | 33408 |
| National Law Enforcement Sports Federation Ltd Inc | 1140 37 th Avenue NE | St Petersburg | FL | 33704 |
| Patrolmen's Benevolent Association of Long Beach New York Inc | P. O. Box 754 | Long Beach | NY | 11561 |
| Patrolmen's Benevolent Association of Newburgh NY Inc | P. O. Box 2573 | Newburgh | NY | 12550 |
| Perry F Barrett Police Club | One Barrett Drive | Salamanca | NY | 14779 |
| Rensselaer County Sheriffs Department Union | 4000 Main Street | Troy | NY | 12180 |
| Seneca County Deputy Sheriffs Police Benevolent Association | P. O. Box 794 | Seneca Falls | NY | 13148 |
| Servicemembers Legal Defense Network Inc | P. O. Box 65301 | Washington | DC | 20035 |
| Southwestern Association of Volunteer Firemen | 252 Roland Street | Sloan | NY | 14212 |
| Syracuse Police Benevolent Association | P. O. Box 11218 | Syracuse | NY | 13218 |
| Town of Wallkill Police Officers Benevolent Association | 600 Rt 211 East | Middletown | NY | 10940 |

| CANCELLED CHARITABLE ORGANIZATION | ADDRESS | CITY | STATE | ZIP |
|---|---------------------------------------|--------------|-------|-------|
| Troopers Historic Association of New York Inc | P. O. Box 747 | Cornwall | NY | 12518 |
| Uniformed Fire Fighters Association of the City of New Rochelle | P. O. Box 994 | New Rochelle | NY | 10801 |
| United Care USA | c/o Sanders, 3551 S Country Club Road | Muskogee | OK | 74403 |
| VFW of United States-Suffolk County Chapter | 136 Huntington Drive | Mastic Beach | NY | 11951 |
| Village of Ossining Policeman's Benevolent Association | 88 Spring Street | Ossining | NY | 10562 |
| Volunteer Fire Police Association of Dutchess County | 198 Sinpatch Road Lot #1CGP | Wassaic | NY | 12592 |
| Whitesboro Volunteer Fire Department | 171 Oriskany Blvd | Whitesboro | NY | 13492 |